SENATE BILL NO. 27

INTRODUCED BY MEYER

BY REQUEST OF THE STATE AUDITOR

IN THE SENATE

	THE DENAIL
JANUARY 2, 1989	INTRODUCED AND REFERRED TO COMMITTEE ON BUSINESS & INDUSTRY.
	FIRST READING.
JANUARY 7, 1989	COMMITTEE RECOMMEND BILL DO PASS. REPORT ADOPTED.
JANUARY 9, 1989	PRINTING REPORT.
JANUARY 10, 1989	SECOND READING, DO PASS.
JANUARY 11, 1989	ENGROSSING REPORT.
JANUARY 12, 1989	THIRD READING, PASSED. AYES, 48; NOES, 0.
	TRANSMITTED TO HOUSE.
I	N THE HOUSE
JANUARY 12, 1989	INTRODUCED AND REFERRED TO COMMITTEE ON BUSINESS & ECONOMIC DEVELOPMENT.
FEBRUARY 20, 1989	FIRST READING.
MARCH 2, 1989	COMMITTEE RECOMMEND BILL BE CONCURRED IN AS AMENDED. REPORT ADOPTED.
MARCH 4, 1989	SECOND READING, CONCURRED IN.

IN THE SENATE

MARCH 6, 1989

THIRD READING, CONCURRED IN.

RETURNED TO SENATE WITH AMENDMENTS.

AYES, 87; NOES, 6.

MARCH 8, 1989

RECEIVED FROM HOUSE.

SECOND READING, AMENDMENTS

CONCURRED IN.

MARCH 10, 1989

THIRD READING, AMENDMENTS

CONCURRED IN.

SENT TO ENROLLING.

REPORTED CORRECTLY ENROLLED.

1	SENATE BILL NO. 27
2	INTRODUCED BY MEYER
3	BY REQUEST OF THE STATE AUDITOR
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5	A BILL FOR AN ACT ENTITLED: "AN ACT FOR THE GENERAL
6	REVISION OF THE SECURITIES ACT OF MONTANA; AMENDING SECTIONS
7	30-10-103, 30-10-104, 30-10-201, 30-10-210, AND 30-10-305,
8	MCA; AND PROVIDING AN IMMEDIATE EFFECTIVE DATE."
9	
10	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:
11	Section 1. Section 30-10-103, MCA, is amended to read:
12	"30-10-103. Definitions. When used in parts 1 through
13	3 of this chapter, unless the context requires otherwise,
14	the following definitions apply:
15	(1) "Commissioner" means securities commissioner of
16	this state.
17	(2) "Salesman" means any individual other than a
18	broker-dealer who represents a broker-dealer or issuer in
19	effecting or attempting to effect sales of securities. A
20	partner, officer, or director of a broker-dealer or issuer
21	is a salesman only if he otherwise comes within this
22	definition. "Salesman" does not include an individual who
23	represents an issuer in:
24	(a) effecting a transaction in a security exempted by
25	subsections (1), (2), (3), (8), (9), (10), or (11) of

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1 30-10-104:

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- 2 (b) effecting transactions exempted by 30-10-105; or
- 3 (c) effecting transactions with existing employees,
- 4 partners, or directors of the issuer if no commission or
- other remuneration is paid or given directly or indirectly
- for soliciting any person in this state.
 - (3) "Broker-dealer" means any person engaged in the
- business of effecting transactions in securities for the
- account of others or for his own account. "Broker-dealer"
- does not include: 10
- 11 (a) a salesman, issuer, bank, savings institution,
- 12 trust company, or insurance company; or
- 13 (b) a person who has no place of business in this
- 14 state if he effects transactions in this state exclusively
- 15 with or through the issuers of the securities involved in
- the transactions, other broker-dealers, or banks, savings
- 7 institutions, trust companies, insurance companies,
- investment companies as defined in the Investment Company
- Act of 1940, pension or profit-sharing trusts, or other
- financial institutions or institutional buyers, whether
- acting for themselves or as trustee.
- 2 (4) "Registered broker-dealer" means a broker-dealer
- 23 registered pursuant to 30-10-201.
 - (5) (a) "Commodity" means:
- (i) any agricultural, grain, or livestock product or 25

-2- INTRODUCED BILL 5B 27

byproduct;

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- 2 (ii) any metal or mineral, including a precious metal,
 3 or any gem or gem stone, whether characterized as precious,
- 4 semiprecious, or otherwise;
 - (iii) any fuel, whether liquid, gaseous, or otherwise;
- (iv) foreign currency; and
- 7 (v) all other goods, articles, products, or items of 8 any kind.
 - (b) Commodity does not include:
- 10 (i) a numismatic coin with a fair market value at
 11 least 15% higher than the value of the metal it contains;
- 12 (ii) real property or any timber, agricultural, or 13 livestock product grown or raised on real property and 14 offered and sold by the owner or lessee of such real 15 property; or
 - (iii) any work of art offered or sold by an art dealer at public auction or offered or sold through a private sale by the owner.
 - (6) "Commodity Exchange Act" means the federal statute of that name as amended on the effective date of this subsection.
- 22 (7) "Commodity futures trading commission" means the
 23 independent regulatory agency established by congress to
 24 administer the Commodity Exchange Act.
- 25 (8) (a) "Commodity investment contract" means any

- account, agreement, or contract for the purchase or sale, primarily for speculation or investment purposes and not for
- 3 use or consumption by the offeree or purchaser, of one or
- 4 more commodities, whether for immediate or subsequent
 - delivery or whether delivery is intended by the parties, and
- 6 whether characterized as a cash contract, deferred shipment
- 7 or deferred delivery contract, forward contract, futures
- 8 contract, installment or margin contract, leverage contract,
- 9 or otherwise. Any commodity investment contract offered or
- 10 sold, in the absence of evidence to the contrary, is
- 11 presumed to be offered or sold for speculation or investment
- 12 purposes.
- 13 (b) A commodity investment contract does not include a
- 14 contract or agreement that requires, and under which the
- 15 purchaser receives, within 28 calendar days after the
- 16 payment in good funds of any portion of the purchase price,
- 17 physical delivery of the total amount of each commodity to
- 18 be purchased under the contract or agreement.
- 19 (9) (a) "Commodity option" means any account,
- 20 agreement, or contract giving a party to the account,
- 21 agreement, or contract the right but not the obligation to
- 22 purchase or sell one or more commodities or one or more
- 23 commodity contracts, whether characterized as an option,
- 24 privilege, indemnity, bid, offer, put, call, advance
- 25 guaranty, decline guaranty, or otherwise.

(b) The term does not include an option traded on a national securities exchange registered with the U.S. securities and exchange commission.

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- 4 (10) "Guaranteed" means guaranteed as to payment of principal, interest, or dividends.
- 6 (11) (a) "Investment adviser" means any person who, for
 7 compensation, engages in the business of advising others,
 8 either directly or through publications or writings, as to
 9 the value of securities or as to the advisability of
 10 investing in, purchasing, or selling securities or who, for
 11 compensation and as a part of a regular business, issues or
 12 promulgates analyses or reports concerning securities.
- 13 (b) The term includes a financial planner or other 14 person who:
- 15 (i) as an integral component of other financially 16 related services, provides the investment advisory services 17 described in subsection (11)(a) to others for compensation, 18 as part of a business; or
- 19 (ii) represents himself as providing the investment 20 advisory services described in subsection (11)(a) to others 21 for compensation.
 - (c) Investment adviser does not include:
 - (i) an investment adviser representative;
- 24 (ii) a bank, savings institution, trust company, or
 25 insurance company;

- 1 (iii) a lawyer, accountant, engineer, or teacher whose 2 performance of these services is solely incidental to the 3 practice of his profession;
- 4 (iv) a registered broker-dealer;
- 5 (v) a publisher of any newspaper, news column,
 6 newsletter, news magazine, or business or financial
 7 publication or service, whether communicated in hard copy
 8 form or by electronic means or otherwise, that does not
 9 consist of the rendering of advice on the basis of the
 10 specific investment situation of each client;
- 11 (vi) a person whose advice, analyses, or reports relate 12 only to securities exempted by 30-10-104(1); or
- 13 (vii) such other persons not within the intent of this 14 subsection (11) as the commissioner may by rule or order 15 designate.
- 16 (12) (a) "Investment adviser representative" means any
 17 partner of, officer of, director of, or a person occupying a
 18 similar status or performing similar functions, or other
 19 individual employed by or associated with an investment
 20 adviser, except clerical or ministerial personnel, who:
- 21 (i) makes any recommendation or otherwise renders 22 advice regarding securities to clients;
- 23 (ii) manages accounts or portfolios of clients;
- 24 (iii) solicits, offers, or negotiates for the sale or 25 sells investment advisory services; or

(iv) supervises employees who perform any of the foregoing.

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- 3 (b) Investment adviser representative does not include 4 an individual registered as a salesman pursuant to 5 30-10-201.
 - (13) "Issuer" means any person who issues or proposes to issue any security, except that with respect to certificates of deposit, voting-trust certificates, or collateral-trust certificates or with respect to certificates of interest or shares in an unincorporated investment trust not having a board of directors (or persons performing similar functions) or of the fixed, restricted management, or unit type, the term "issuer" means the person or persons performing the acts and assuming the duties of depositor or manager pursuant to the provisions of the trust or other agreement or instrument under which the security is issued.
 - (14) "Nonissuer" means not directly or indirectly for the benefit of the issuer.
 - (15) "Person", for the purpose of parts 1 through 3 of this chapter, means an individual, a corporation, a partnership, an association, a joint-stock company, a trust where the interests of the beneficiaries are evidenced by a security, an unincorporated organization, a government, or a political subdivision of a government.

- 1 (16) "Precious metal" means the following, in coin,
 2 bullion, or other form:
- 3 (a) silver;
- 4 (b) gold;
- 5 (c) platinum;
- (d) palladium;
- 7 (e) copper; and
- 8 (f) such other items as the commissioner may by rule 9 or order specify.
- 10 (17) (a) "Sale" or "sell" includes every contract of 11 sale of, contract to sell, or disposition of a security or 12 interest in a security for value.
- 13 (b) "Offer" or "offer to sell" includes every attempt
 14 or offer to dispose of or solicitation of an offer to buy a
 15 security or interest in a security for value.
- 16 (c) Any security given or delivered with or as a bonus 17 on account of any purchase of securities or any other thing is considered to constitute part of the subject of the 18 19 purchase and to have been offered and sold for value. A purported gift of assessable stock is considered to involve 20 21 an offer and sale. Every sale or offer of a warrant or right 22 to purchase or subscribe to another security of the same or another issuer, as well as every sale or offer of a security 23 which gives the holder a present or future right or 24 25 privilege to convert into another security of the same or

another issuer, is considered to include an offer of the other security.

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- (18) "Securities Act of 1933", "Securities Exchange Act of 1934", "Public Utility Holding Company Act of 1935", "Investment Advisors Act of 1940", and "Investment Company Act of 1940" mean the federal statutes of those names as amended before or after July 1, 1961.
- (19) "Security" means any note; stock; treasury stock; bond; commodity investment contract; commodity option; debenture; evidence of indebtedness; certificate of interest participation in any profit-sharing agreement; collateral-trust certificate; preorganization certificate or subscription; transferable shares; investment contract; voting-trust certificate; certificate of deposit for a security; certificate of interest or participation in an oil, gas, or mining title or lease or in payments out of production under such a title or lease; or, in general, any interest or instrument commonly known as a security or any certificate of interest or participation in, temporary or interim certificate for, receipt for, guarantee of, or warrant or right to subscribe to or purchase any of the foregoing. "Security" does not include any insurance or endowment policy or annuity contract under which an insurance company promises to pay a sum of money either in a lump sum or periodically for life or some other specified

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- 2 (20) "State" means any state, territory, or possession
 3 of the United States, as well as the District of Columbia
 4 and Puerto Rico.
- 5 (21) "Transact", "transact business", or "transaction" 6 includes the meanings of the terms "sale", "sell", and 7 "offer"."
 - Section 2. Section 30-10-104, MCA, is amended to read:
 "30-10-104. Exempt securities. Sections 30-10-202
 through 30-10-207 do not apply to any of the following securities:

(1) any security (including a revenue obligation)

- issued or guaranteed by the United States, any state, any political subdivision of a state, or any agency or corporate or other instrumentality of one or more of the foregoing; provided, however, 30-10-202 through 30-10-207 apply to a security issued by any of the foregoing that is payable solely from payments to be received in respect of property
- 20 for a nongovernmental industrial or commercial enterprise,

or money used under a lease, sale, or loan arrangement by or

- 21 unless such enterprise or any security of which it is the
- 22 issuer is within any of the exemptions enumerated in
- 23 subsections (2) through (13) of this section;
- (2) any security issued or guaranteed by Canada, any
 Canadian province, any political subdivision of any such

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province, or any agency or corporate or other instrumentality of one or more of the foregoing or any other foreign government with which the United States currently maintains diplomatic relations if the security is recognized as a valid obligation by the issuer or quarantor;

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- 6 (3) any security issued by and representing an
 7 interest in or a debt of or guaranteed by any bank organized
 8 under the laws of the United States or any bank, savings
 9 institution, or trust company organized and supervised under
 10 the laws of any state;
 - (4) any security issued by and representing an interest in or a debt of or guaranteed by any federal savings and loan association or any building and loan or similar association organized under the laws of any state and authorized to do business in this state:
 - (5) any security issued or guaranteed by any federal credit union or any credit union, industrial loan association, or similar association organized and supervised under the laws of this state;
 - (6) any security issued or guaranteed by any railroad, other common carrier, public utility, or holding company which is:
- 23 (a) subject to the jurisdiction of the interstate 24 commerce commission;
- 25 (b) a registered holding company under the Public

- Utility Holding Company Act of 1935 or a subsidiary of such
 a company within the meaning of that act;
 - (c) regulated in respect of its rates and charges by a governmental authority of the United States or any state or municipality; or
 - (d) regulated in respect to the issuance or guarantee of the security by a governmental authority of the United States, any state, Canada, or any Canadian province; also equipment trust certificates in respect to equipment conditionally sold or leased to a railroad or public utility if other securities issued by such railroad or public utility would be exempt under this subsection;
- 13 (7) any security that meets all of the following 14 conditions:
- 15 (a) if the issuer is not organized under the laws of
 16 the United States or a state, it has appointed a duly
 17 authorized agent in the United States for service of process
 18 and has set forth the name and address of such agent in its
 19 prospectus;
- 20 (b) a class of the issuer's securities is required to
 21 be and is registered under section 12 of the Securities
 22 Exchange Act of 1934 and has been so registered for the 3
 23 years immediately preceding the offering date;
- (c) neither the issuer nor a significant subsidiary
 has had a material default during the last 7 years (or the

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issuer's existence if less than 7 years) in the payment of:

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- (i) principal, interest, dividend, or sinking fund 2 installment on preferred stock or indebtedness for borrowed 3 money; or
- (ii) rentals under leases with terms of 3 years or 5 6 more:
 - (d) the issuer has had consolidated net income (before extraordinary items and the cumulative effect of accounting changes) of at least \$1 million in 4 of its last 5 fiscal years, including its last fiscal year; and if the offering is of interest-bearing securities, has had for its last fiscal year such net income, but before deduction for income taxes and depreciation, of at least 1 1/2 times the issuer's annual interest expense, giving effect to the proposed offering and the intended use of the proceeds. "Last fiscal year" as used in this subsection (7)(d), means the most recent year for which audited financial statements are available, provided that such statements cover a fiscal period ended not more than 15 months from the commencement of the offering.
 - (e) if the offering is of stock or shares, other than preferred stock or shares, such securities have voting rights and such rights include the right to have at least as many votes per share and the right to vote on at least as many general corporate decisions as each of the issuer's

- outstanding classes of stock or shares, except as otherwise 2 required by law;
- 3 (f) if the offering is of stock or shares, other than preferred stock or shares, such securities are owned beneficially or of record on any date within 6 months prior to the commencement of the offering by at least 1,200 7 persons and on such date there are at least 750,000 such shares outstanding with an aggregate market value, based on the average bid price for that day, of at least \$3,750,000. In connection with the determination of the number of persons who are beneficial owners of the stock or shares of an issuer, the issuer or broker-dealer may rely in good 12 faith for the purposes of this section upon written information furnished by the record owners.
- 15 (8) any security issued by any person organized and 16 operated not for private profit but exclusively for religious, educational, benevolent, charitable, fraternal, 17 18 social, athletic, or reformatory purposes if the issuer pays 19 a fee of \$50 and files with the commissioner 20 days prior 20 to the offering a written notice specifying the terms of the 21 offer and the commissioner does not disallow the exemption in writing within such 20-day period; 22
- 23 (9) any commercial paper which arises out of a current 24 transaction or the proceeds of which have been or are to be used for current transaction and which evidences an

obligation to pay cash within 9 months of the date of issuance, exclusive of days of grace, or any renewal of such paper which is likewise limited or any guarantee of such paper or of any such renewal, when such commercial paper is sold to the banks or insurance companies;

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- 6 (10) any investment contract issued in connection with 7 an employee's stock purchase, savings, pension, 8 profit-sharing, or similar benefit plan:
 - (11) any security for which the commissioner determines by order that an exemption would better serve the purposes of 30-10-102 than would registration. The fee for this exemption must be as prescribed in 30-10-209(4).
 - (12) any security listed or approved for listing upon notice of issuance on the New York stock exchange, the American stock exchange, the Pacific stock exchange, the Midwest stock exchange, or any other stock exchange registered with the federal securities and exchange commission and approved by the commissioner; any other security of the same issuer that is of senior or substantially equal rank; any security called for by subscription rights or warrants so listed or approved; or any warrant or right to purchase or subscribe to any of the foregoing;
- 24 (13) any national market system security listed or 25 approved for listing upon notice of issuance on the national

- association of securities dealers automated quotation system
 or any other national quotation system approved by the
 commissioner; any other security of the same issuer that is
 of senior or substantially equal rank; any security called
 for by subscription rights or warrants so listed or
 approved; or any warrant or right to purchase or subscribe
- 7 to any of the securities listed in this subsection."
 8 Section 3. Section 30-10-201, MCA, is amended to read:
- 9 "30-10-201. Registration of broker-dealers, salesmen,
 10 investment advisers, and investment adviser representatives.
- 11 (1) It is unlawful for any <u>a</u> person to transact business in
 12 this state as a broker-dealer or salesman, except in
 13 transactions-exempt-under <u>as provided in</u> 30-10-105, unless
 14 he is registered under parts 1 through 3 of this chapter.
- 15 (2) It is unlawful for a broker-dealer or issuer to
 16 employ a salesman to represent him in this state, except in
 17 transactions exempt under 30-10-105, unless the salesman is
 18 registered under parts 1 through 3 of this chapter.
- 19 (3) It is unlawful for any person to transact business
 20 in this state as an investment adviser or as an investment
 21 adviser representative unless:
- 22 (a) he is so registered under parts 1 through 3 of 23 this chapter;
- 24 (b) he is registered as a broker-dealer under parts 1 25 through 3 of this chapter;

LC 0274/01 LC 0274/01

- 1 (c) his only clients in this state are:
- 2 (i) investment companies, as defined in the Investment
- 3 Company Act of 1940, or insurance companies;
- 4 (ii) other investment advisers;
- 5 (iii) broker-dealers;
- 6 (iv) banks:
- 7 (v) trust companies;
- 8 (vi) savings and loan associations;
- 9 (vii) employee benefit plans with assets of not less
- 10 than Sl million;
- 11 (viii) governmental agencies or instrumentalities,
- 12 whether acting for themselves or as trustees with investment
- 13 control: or

- 14 (ix) other institutional investors as are designated by
- 15 rule or order of the commissioner; or
- 16 (d) he has no place of business in this state and
 - during any 12 consecutive months does not direct business
- 18 communications in this state in any manner to more than five
- 19 present or prospective clients, other than those specified
- 20 in subsection (3)(c), whether or not he or any of the
- 21 persons to whom the communications are directed are then
- 22 present in this state.
- 23 (4) A broker-dealer or a salesman, acting as an agent
- 24 for an issuer or as an agent for a broker-dealer in the
- 25 offer or sale of securities for an issuer, or an investment

- adviser or investment adviser representative may apply for registration by filing an application in such form as the
- 3 commissioner prescribes and payment of the fee prescribed in
- 4 30-10-209. A salesman acting as agent for an issuer or
- 5 broker-dealer who is not currently in compliance with the
- 6 financial responsibility requirements prescribed by the
- 7 Securities Exchange Act of 1934 and by regulations adopted
- 8 under it, may, in the discretion of the commissioner, be
- 9 required to file with the commissioner a bond of a surety
- 10 company duly authorized to transact business in this state.
- 11 The bond shall be in an amount determined by the
- 12 commissioner, payable to the state of Montana and
- 13 conditioned upon the faithful compliance with the provisions
- of parts 1 through 3 of this chapter, and provide that upon
- 15 failure to so comply, the salesman shall be liable to any
- and all persons who may suffer loss by reason thereof.
- 17 (5) The application shall contain whatever information 18 the commissioner requires. No registration application of a
- 19 broker-dealer, salesman, investment adviser, or investment
- broker-dealer, salesman, investment adviser, or investment
 adviser representative may be withdrawn before the
- 21 commissioner approves or denies such registration, without
- the express written consent of the commissioner.
- 23 (6) When the registration requirements are met, the
- 24 commissioner shall make the registration effective. No
- 25 effective registration of a broker-dealer, salesman,

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- investment adviser, or investment adviser representative may be withdrawn or terminated without the express written consent of the commissioner.
- (7) Registration Except as provided in subsection (6), registration of a broker-dealer, salesman, investment adviser, or investment adviser representative shall-be:
- (a) is effective until December 31 following such registration or such other time as the commissioner may by rule adopt; and
- 10 (b) may be renewed.

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- (8) The registration of a salesman is not effective during any period when he is not associated with an issuer or a registered broker-dealer specified in his application. When a salesman begins or terminates a connection with an issuer or registered broker-dealer, the salesman and the issuer or broker-dealer shall promptly notify the commissioner.
- (9) The registration of an investment adviser representative is not effective during any period when he is not associated with an investment adviser registered under this act and specified in the application. When an investment adviser representative begins or terminates a connection with an investment adviser, the investment adviser shall promptly notify the commissioner.
- 25 (10) Registration of a broker-dealer, salesman,

- investment adviser, or investment adviser representative may 1 be renewed by filing, prior to the expiration thereof, an application containing such information as the commissioner 3 may require to indicate any material change in the information contained in the original application or any 5 renewal application for registration as a broker-dealer, 7 salesman, investment adviser, or investment representative filed by the applicant, payment of the 9 prescribed fee, and, in the case of a broker-dealer who is 10 not a member of NASD, inc., by filing a financial statement 11 showing the financial condition of such broker-dealer as of 12 a date within 90 days. A registered broker-dealer or 13 investment adviser may file an application for registration of a successor, to become effective upon approval of the 14 15 commissioner.
 - (11) Every registered broker-dealer and investment adviser shall make and keep such accounts and other records, except with respect to securities exempt under 30-10-104(1), as may be prescribed by the commissioner. All records so required shall be preserved for 3 years unless the commissioner prescribes otherwise for particular types of records. All the records of a registered broker-dealer or investment adviser are subject at any time or from time to time to such reasonable periodic, special, or other examinations, within or without this state, by

LC 0274/01

representatives of the commissioner, as the commissioner considers necessary or appropriate in the public interest or for the protection of investors.

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- (12) The commissioner may by order deny, suspend, or revoke registration of any broker-dealer, salesman, investment adviser, or investment adviser representative if he finds that the order is in the public interest and that the applicant or registrant or, in the case of a broker-dealer or investment adviser, any partner, officer, or director:
- (a) has filed an application for registration under this section which, as of its effective date or as of any date after filing in the case of an order denying effectiveness, was incomplete in any material respect or contained any statement which was, in the light of the circumstances under which it was made, false or misleading with respect to any material fact;
- (b) has willfully violated or willfully failed to comply with any provision of parts 1 through 3 of this chapter or a predecessor law or any rule or order under parts 1 through 3 of this chapter or a predecessor law;
- (c) has been convicted of any misdemeanor involving a security or any aspect of the securities business or any felony;
- 25 (d) is permanently or temporarily enjoined by any

- 1 court of competent jurisdiction from engaging in or 2 continuing any conduct or practice involving any aspect of 3 the securities business:
- 4 (e) is the subject of an order of the commissioner
 5 denying, suspending, or revoking registration as a
 6 broker-dealer, salesman, investment adviser, or investment
 7 adviser representative;
- (f) is the subject of an adjudication determination, within the past 5 years, by a securities or 9 commodities agency or administrator of another state or a 1.0 court of competent jurisdiction, that the person has 11 violated the Securities Act of 1933, the Securities Exchange 12 Act of 1934, the Investment Advisors Act of 1940, the 13 Investment Company Act of 1940, or the Commodity Exchange 14 15 Act or the securities or commodities law of any other state;

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(h) is insolvent, either in the sense that his
liabilities exceed his assets or in the sense that he cannot
meet his obligations as they mature, but the commissioner
may not enter an order against a broker-dealer or investment
adviser under this subsection (h) without a finding of
insolvency as to the broker-dealer or investment adviser;

the securities business;

(g) has engaged in dishonest or unethical practices in

24 (i) has not complied with a condition imposed by the 25 commissioner under this section or is not qualified on the

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basis of such factors as training, experience, or knowledge of the securities business;

- (j) has failed to pay the proper filing fee, but the commissioner may enter only a denial order under this subsection (j), and he shall vacate any such order when the deficiency has been corrected; or
- (k) has failed to reasonably supervise his salesmen or employees, if he is a broker-dealer, or his investment adviser representatives or employees, if he is an investment adviser, to assure their compliance with this act.
- (13) The commissioner may not institute a suspension or revocation proceeding on the basis of a fact or transaction known to him when registration became effective unless the proceeding is instituted within 30 days after the date on which the registration became effective.
- (14) The commissioner may by order summarily postpone or suspend registration pending final determination of any proceeding under this section.
- (15) Upon the entry of the order under subsection (12) of this section, the commissioner shall promptly notify the applicant or registrant, as well as the employer or prospective employer if the applicant or registrant is a salesman or investment adviser representative, that it has been entered and of the reasons therefor and that if requested by the applicant or registrant within 15 days

- after the receipt of the commissioner's notification the
 matter will be promptly set down for hearing. If no hearing
 is requested within 15 days and none is ordered by the
 commissioner, the order will remain in effect until it is
 modified or vacated by the commissioner. If a hearing is
 requested or ordered, the commissioner, after notice of and
 opportunity for hearing, may modify or vacate the order or
 extend it until final determination.
 - (16) If the commissioner finds that any registrant or applicant for registration is no longer in existence or has ceased to do business as a broker-dealer, salesman, investment adviser, salesman, or investment adviser representative or is subject to an adjudication of mental incompetence or to the control of a committee, conservator, or guardian or cannot be located after reasonable search, the commissioner may by order cancel the registration or application.
 - (17) The commissioner may, after suspending or revoking registration of any broker-dealer, salesman, investment adviser, or investment adviser representative, impose a fine not to exceed \$5,000 upon such broker-dealer, salesman, investment adviser, or investment adviser representative. The fine is in addition to all other penalties imposed by the laws of this state and must be collected by the commissioner in the name of the state of Montana and

deposited in the general fund. Imposition of any fine under this subsection is an order from which an appeal may be taken pursuant to 30-10-308. If any broker-dealer, salesman, investment adviser, or investment adviser representative fails to pay a fine referred to in this subsection, the amount of the fine is a lien upon all of the assets and property of such broker-dealer, salesman, investment adviser, or investment adviser representative in this state and may be recovered by suit by the commissioner and deposited in the general fund. Failure of a broker-dealer, salesman, investment adviser, or investment adviser representative to pay a fine also constitutes a forfeiture of his right to do business in this state under parts 1 through 3 of this chapter."

Section 4. Section 30-10-210, MCA, is amended to read:

"30-10-210. Examination costs. (1) Any An issuer or, broker-dealer, or investment adviser who is examined in connection with a registration under parts 1 through 3 of this chapter shall reimburse the commissioner or any of his duly authorized agents, officers, or employees for actual travel expenses, a reasonable living expense allowance, and a per diem as compensation of examiners, as necessarily incurred on account of the examination, upon presentation of a detailed account of such charges and expenses by the commissioner or pursuant to his written authorization;

however, no reimbursement of expenses may be required for routine examinations performed in connection with an application for registration. No person shall may pay and no examiner shall may accept any additional emolument on account of any such an examination.

- (2) The commissioner shall pay to the state treasurer to the credit of the general fund all moneys received hereunder. The commissioner may give written authorization for payment of the examination costs referred to in subsection (1) by the person examined directly to the examiner.
- adviser fails to pay the charges and expenses referred to above, the same shall be paid out of the funds of the commissioner in the same manner as other disbursements of such funds. The amount so paid shall-be is a first lien upon all of the assets and property in this state of such the issuer or, broker-dealer, or investment adviser and may be recovered by suit by the attorney general on behalf of the state of Montana and restored to the appropriate fund. Failure of such the issuer or, broker-dealer, or investment adviser to pay such the charges and expenses shall also work works a forfeiture of his or its right to do business in this state under parts 1 through 3 of this chapter."
- Section 5. Section 30-10-305, MCA, is amended to read:

"30-10-305. Injunctions and other remedies — limitations on actions. (1) If it appears to the commissioner that any person has engaged or is about to engage in any act or practice constituting a violation of any provision of parts 1 through 3 of this chapter or any rule or order hereunder, he may in his discretion:

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- (a) issue an order directing the person to cease and desist from continuing the act or practice after reasonable notice and opportunity for a hearing. The commissioner may issue a temporary order pending the hearing that remains in effect until 10 days after the hearing on the allegations contained in the cease and desist order is held or that becomes final if the person to whom notice is addressed does not request a hearing within 15 days after receipt of the notice; or
- (b) without the issuance of a cease and desist order, bring an action in any court of competent jurisdiction to enjoin any such acts or practices and to enforce compliance with parts 1 through 3 of this chapter or any rule or order hereunder. Upon a proper showing, a permanent or temporary injunction, restraining order, or writ of mandamus shall be granted and a receiver or conservator may be appointed for the defendant or the defendant's assets. The commissioner may not be required to post a bond. If the commissioner prevails, he is entitled to reasonable attorneys' fees as

fixed by the court.

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- 2 (2) A final judgment or decree, criminal or civil,
 3 determining that a person has violated parts 1 through 3 of
 4 this chapter in an action brought by the commissioner for
 5 such violation, other than a consent judgment or decree
 6 entered before trial, is prima facie evidence against that
 7 person in an action brought against him under 30-10-307.
 - (3) The commissioner may, after giving reasonable notice and an opportunity for a hearing under this section, impose a fine not to exceed \$5,000 per violation upon a person found to have engaged in any act or practice constituting a violation of any provision of parts 1 through 3 of this chapter or any rule or order issued under parts 1 through 3 of this chapter. The fine is in addition to all other penalties imposed by the laws of this state and must be collected by the commissioner in the name of the state of Montana and deposited in the general fund. Imposition of any fine under this subsection is an order from which an appeal may be taken pursuant to 30-10-308. If any person fails to pay a fine referred to in this subsection, the amount of the fine is a lien upon all of the assets and property of such person in this state and may be recovered by suit by the commissioner and deposited in the general fund. Failure of the person to pay a fine also constitutes a forfeiture of his right to do business in this state under parts 1 through

1 3 of this chapter.

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- (4) (a) No An administrative or civil action may not be maintained by the commissioner under this section to enforce any a liability founded on a violation of 30-10-201(1) through 30-10-205 30-10-201(3) or 30-10-202 unless it is brought within 2 years after the violation occurs.
- (b) No An administrative or civil action may not be maintained by the commissioner under this section to enforce any a liability founded on a violation of parts 1 through 3 of this chapter or any rule or order issued thereunder, except 30-10-201(1) through 30-10-205 30-10-201(3) and 30-10-202, unless it is brought within 2 years after discovery by the commissioner or his staff of the facts constituting the violation.
 - (c) In no event may an action be maintained under this section to enforce any liability founded on a violation of parts 1 through 3 of this chapter or any rule or order issued thereunder unless it is brought within 5 years after the transaction on which the action is based."
- Section 6. Extension of authority. Any existing authority to make rules on the subject of the provisions of [this act] is extended to the provisions of [this act].
- Section 7. Effective date. [This act] is effective on passage and approval.

APPROVED BY COMM. ON BUSINESS & INDUSTRY

1	SENATE BILL NO. 27
2	INTRODUCED BY MEYER
3	BY REQUEST OF THE STATE AUDITOR
4	
5	A BILL FOR AN ACT ENTITLED: "AN ACT FOR THE GENERAL
6	REVISION OF THE SECURITIES ACT OF MONTANA; AMENDING SECTIONS
7	30-10-103, 30-10-104, 30-10-201, 30-10-210, AND 30-10-305,
8	MCA; AND PROVIDING AN IMMEDIATE EFFECTIVE DATE."
9	
10	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:
11	Section 1. Section 30-10-103, MCA, is amended to read:
12	"30-10-103. Definitions. When used in parts 1 through
13	3 of this chapter, unless the context requires otherwise,
14	the following definitions apply:
15	(1) "Commissioner" means securities commissioner of
16	this state.
17	(2) "Salesman" means any individual other than a
18	broker-dealer who represents a broker-dealer or issuer in
19	effecting or attempting to effect sales of securities. A
20	partner, officer, or director of a broker-dealer or issuer
21	is a salesman only if he otherwise comes within this
22	definition. "Salesman" does not include an individual who
23	represents an issuer in:
24	(a) effecting a transaction in a security exempted by
25	subsections (1), (2), (3), (8), (9), (10), or (11) of

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- 1 30-10-104;
- 2 (b) effecting transactions exempted by 30-10-105; or
- 3 (c) effecting transactions with existing employees,
- 4 partners, or directors of the issuer if no commission or
- 5 other remuneration is paid or given directly or indirectly
- 6 for soliciting any person in this state.
- 7 (3) "Broker-dealer" means any person engaged in the
- 8 business of effecting transactions in securities for the
- 9 account of others or for his own account. "Broker-dealer"
- 10 does not include:
- 11 (a) a salesman, issuer, bank, savings institution,
- 12 trust company, or insurance company; or
- 13 (b) a person who has no place of business in this
- 14 state if he effects transactions in this state exclusively
- 15 with or through the issuers of the securities involved in
- 16 the transactions, other broker-dealers, or banks, savings
- 17 institutions, trust companies, insurance companies,
- 18 investment companies as defined in the Investment Company
- 19 Act of 1940, pension or profit-sharing trusts, or other
- 20 financial institutions or institutional buyers, whether
- 21 acting for themselves or as trustee.
- 22 (4) "Registered broker-dealer" means a broker-dealer
- registered pursuant to 30-10-201.

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- (5) (a) "Commodity" means:
- 5 (i) any agricultural, grain, or livestock product or

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byproduct;

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- (ii) any metal or mineral, including a precious metal,
 or any gem or gem stone, whether characterized as precious,
 semiprecious, or otherwise:
 - (iii) any fuel, whether liquid, gaseous, or otherwise;
- (iv) foreign currency; and
- 7 (v) all other goods, articles, products, or items of 8 any kind.
- (b) Commodity does not include:
- 10 (i) a numismatic coin with a fair market value at
 11 least 15% higher than the value of the metal it contains:
- 12 (ii) real property or any timber, agricultural, or 13 livestock product grown or raised on real property and 14 offered and sold by the owner or lessee of such real 15 property; or
 - (iii) any work of art offered or sold by an art dealer at public auction or offered or sold through a private sale by the owner.
 - (6) "Commodity Exchange Act" means the federal statute of that name as amended on the effective date of this subsection.
 - (7) "Commodity futures trading commission" means the independent regulatory agency established by congress to administer the Commodity Exchange Act.
- 25 (8) (a) "Commodity investment contract" means an

- account, agreement, or contract for the purchase or sale, primarily for speculation or investment purposes and not for
- use or consumption by the offeree or purchaser, of one or
- 4 more commodities, whether for immediate or subsequent
- 5 delivery or whether delivery is intended by the parties, and
- 6 whether characterized as a cash contract, deferred shipment
- 7 or deferred delivery contract, forward contract, futures
- 8 contract, installment or margin contract, leverage contract,
- 9 or otherwise. Any commodity investment contract offered or
- 10 sold, in the absence of evidence to the contrary, is
 - presumed to be offered or sold for speculation or investment
- 12 purposes.

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- 13 (b) A commodity investment contract does not include a
 14 contract or agreement that requires, and under which the
 15 purchaser receives, within 28 calendar days after the
 16 payment in good funds of any portion of the purchase price,
 17 physical delivery of the total amount of each commodity to
- 19 (9) (a) "Commodity option" means any account,

be purchased under the contract or agreement.

- 20 agreement, or contract giving a party to the account,
- 21 agreement, or contract the right but not the obligation to
- 22 purchase or sell one or more commodities or one or more
- 23 commodity contracts, whether characterized as an option,
 - privilege, indemnity, bid, offer, put, call, advance
- 25 quaranty, decline guaranty, or otherwise.

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- 1 (b) The term does not include an option traded on a 2 national securities exchange registered with the U.S. 3 securities and exchange commission.
- 4 (10) "Guaranteed" means guaranteed as to payment of principal, interest, or dividends.

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- (11) (a) "Investment adviser" means any person who, for compensation, engages in the business of advising others, either directly or through publications or writings, as to the value of securities or as to the advisability of investing in, purchasing, or selling securities or who, for compensation and as a part of a regular business, issues or promulgates analyses or reports concerning securities.
- 13 (b) The term includes a financial planner or other
 14 person who:
 - (i) as an integral component of other financially related services, provides the investment advisory services described in subsection (11)(a) to others for compensation, as part of a business; or
 - (ii) represents himself as providing the investment advisory services described in subsection (11)(a) to others for compensation.
 - (c) Investment adviser does not include:
 - (i) an investment adviser representative;
- 24 (ii) a bank, savings institution, trust company, or 25 insurance company;

- (iii) a lawyer, accountant, engineer, or teacher whose performance of these services is solely incidental to the practice of his profession;
- (iv) a registered broker-dealer;
 - (v) a publisher of any newspaper, news column, newsletter, news magazine, or business or financial publication or service, whether communicated in hard copy form or by electronic means or otherwise, that does not consist of the rendering of advice on the basis of the specific investment situation of each client;
- 11 (vi) a person whose advice, analyses, or reports relate 12 only to securities exempted by 30-10-104(1); or
- 13 (vii) such other persons not within the intent of this 14 subsection (11) as the commissioner may by rule or order 15 designate.
- 16 (12) (a) "Investment adviser representative" means any
 17 partner of, officer of, director of, or a person occupying a
 18 similar status or performing similar functions, or other
 19 individual employed by or associated with an investment
 20 adviser, except clerical or ministerial personnel, who:
- 21 (i) makes any recommendation or otherwise renders 22 advice regarding securities to clients;
- 23 (ii) manages accounts or portfolios of clients;
- 24 (iii) solicits, offers, or negotiates for the sale or 25 sells investment advisory services; or

- 1 (iv) supervises employees who perform any of the 2 foregoing.
 - (b) Investment adviser representative does not include an individual registered as a salesman pursuant to 30-10-201.

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- (13) "Issuer" means any person who issues or proposes 6 7 to issue any security, except that with respect 8 certificates of deposit, voting-trust certificates, or 9 collateral-trust certificates or with respect 10 certificates of interest or shares in an unincorporated 11 investment trust not having a board of directors (or persons 12 performing similar functions) or of the fixed, restricted 13 management, or unit type, the term "issuer" means the person 14 or persons performing the acts and assuming the duties of 15 depositor or manager pursuant to the provisions of the trust 16 or other agreement or instrument under which the security is 17 issued.
 - (14) "Nonissuer" means not directly or indirectly for the benefit of the issuer.
 - (15) "Person", for the purpose of parts 1 through 3 of this chapter, means an individual, a corporation, a partnership, an association, a joint-stock company, a trust where the interests of the beneficiaries are evidenced by a security, an unincorporated organization, a government, or a political subdivision of a government.

- 1 (16) "Precious metal" means the following, in coin,
 2 bullion, or other form:
- 3 (a) silver;
- 4 (b) gold;
- (c) platinum;
- (d) palladium;
- (e) copper; and
- 8 (f) such other items as the commissioner may by rule9 or order specify.
- 10 (17) (a) "Sale" or "sell" includes every contract of
 11 sale of, contract to sell, or disposition of a security or
 12 interest in a security for value.
- 13 (b) "Offer" or "offer to sell" includes every attempt
 14 or offer to dispose of or solicitation of an offer to buy a
 15 security or interest in a security for value.
- (c) Any security given or delivered with or as a bonus 16 on account of any purchase of securities or any other thing 17 is considered to constitute part of the subject of the 18 19 purchase and to have been offered and sold for value. A 20 purported gift of assessable stock is considered to involve 21 an offer and sale. Every sale or offer of a warrant or right to purchase or subscribe to another security of the same or 22 another issuer, as well as every sale or offer of a security 23 which gives the holder a present or future right or 24 25 privilege to convert into another security of the same or

LC 0274/01 LC 0274/01

another issuer, is considered to include an offer of the 1 other security. 2

(18) "Securities Act of 1933", "Securities Exchange Act 3 of 1934", "Public Utility Holding Company Act of 1935", "Investment Advisors Act of 1940", and "Investment Company 6 Act of 1940" mean the federal statutes of those names as amended before or after July 1, 1961. 7

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(19) "Security" means any note; stock; treasury stock; bond; commodity investment contract; commodity option; debenture; evidence of indebtedness; certificate of interest participation in any profit-sharing agreement: collateral-trust certificate; preorganization certificate or subscription: transferable shares; investment contract; voting-trust certificate; certificate of deposit for a security; certificate of interest or participation in an oil, gas, or mining title or lease or in payments out of production under such a title or lease; or, in general, any interest or instrument commonly known as a security or any certificate of interest or participation in, temporary or interim certificate for, receipt for, guarantee of, or warrant or right to subscribe to or purchase any of the 22 foregoing, "Security" does not include any insurance or endowment policy or annuity contract under which an 23 insurance company promises to pay a sum of money either in a lump sum or periodically for life or some other specified 25

- period. 1
- (20) "State" means any state, territory, or possession 2 of the United States, as well as the District of Columbia 3 and Puerto Rico.
- (21) "Transact", "transact business", or "transaction" 5 includes the meanings of the terms "sale", "sell", and 6 "offer"."
- я Section 2. Section 30-10-104, MCA, is amended to read: 9 *30-10-104. Exempt securities. Sections 30-10-202 10 through 30-10-207 do not apply to any of the following 11 securities:
- 12 (1) any security (including a revenue obligation) 13 issued or guaranteed by the United States, any state, any political subdivision of a state, or any agency or corporate 14 15 or other instrumentality of one or more of the foregoing: 16 provided, however, 30-10-202 through 30-10-207 apply to a 17 security issued by any of the foregoing that is payable solely from payments to be received in respect of property 18 19 or money used under a lease, sale, or loan arrangement by or 20 for a nongovernmental industrial or commercial enterprise, 21 unless such enterprise or any security of which it is the 22 issuer is within any of the exemptions enumerated in 23 subsections (2) through (13) of this section:
- 24 (2) any security issued or quaranteed by Canada, any Canadian province, any political subdivision of any such 25

LC 0274/01 LC 0274/01

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- province, or any agency or corporate or other instrumentality of one or more of the foregoing or any other foreign government with which the United States currently maintains diplomatic relations if the security is recognized as a valid obligation by the issuer or quarantor;
- 6 (3) any security issued by and representing an
 7 interest in or a debt of or guaranteed by any bank organized
 8 under the laws of the United States or any bank, savings
 9 institution, or trust company organized and supervised under
 10 the laws of any state;

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- (4) any security issued by and representing an interest in or a debt of or guaranteed by any federal savings and loan association or any building and loan or similar association organized under the laws of any state and authorized to do business in this state;
 - (5) any security issued or guaranteed by any federal credit union or any credit union, industrial loan association, or similar association organized and supervised under the laws of this state:
- 20 (6) any security issued or guaranteed by any railroad, 21 other common carrier, public utility, or holding company 22 which is:
- 23 (a) subject to the jurisdiction of the interstate
 24 commerce commission;
- 25 (b) a registered holding company under the Public

- Utility Holding Company Act of 1935 or a subsidiary of such
 a company within the meaning of that act;
- 3 (c) regulated in respect of its rates and charges by a 4 governmental authority of the United States or any state or 5 municipality; or
- of the security by a governmental authority of the United
 States, any state, Canada, or any Canadian province; also
 equipment trust certificates in respect to equipment
 conditionally sold or leased to a railroad or public utility
 if other securities issued by such railroad or public
 utility would be exempt under this subsection;
- 13 (7) any security that meets all of the following 14 conditions:
 - (a) if the issuer is not organized under the laws of the United States or a state, it has appointed a duly authorized agent in the United States for service of process and has set forth the name and address of such agent in its prospectus:
- 20 (b) a class of the issuer's securities is required to
 21 be and is registered under section 12 of the Securities
 22 Exchange Act of 1934 and has been so registered for the 3
 23 years immediately preceding the offering date;
- (c) neither the issuer nor a significant subsidiary
 has had a material default during the last 7 years (or the

LC 0274/01

- issuer's existence if less than 7 years) in the payment of:
- 2 (i) principal, interest, dividend, or sinking fund
 3 installment on preferred stock or indebtedness for borrowed
 4 money; or

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- 5 (ii) rentals under leases with terms of 3 years or 6 more:
 - (d) the issuer has had consolidated net income (before extraordinary items and the cumulative effect of accounting changes) of at least \$1 million in 4 of its last 5 fiscal years, including its last fiscal year; and if the offering is of interest-bearing securities, has had for its last fiscal year such net income, but before deduction for income taxes and depreciation, of at least 1 1/2 times the issuer's annual interest expense, giving effect to the proposed offering and the intended use of the proceeds. "Last fiscal year" as used in this subsection (7)(d), means the most recent year for which audited financial statements are available, provided that such statements cover a fiscal period ended not more than 15 months from the commencement of the offering.
 - (e) if the offering is of stock or shares, other than preferred stock or shares, such securities have voting rights and such rights include the right to have at least as many votes per share and the right to vote on at least as many general corporate decisions as each of the issuer's

- outstanding classes of stock or shares, except as otherwise required by law;
- 3 (f) if the offering is of stock or shares, other than preferred stock or shares, such securities are owned beneficially or of record on any date within 6 months prior to the commencement of the offering by at least 1,200 7 persons and on such date there are at least 750,000 such shares outstanding with an aggregate market value, based on 9 the average bid price for that day, of at least \$3,750,000. In connection with the determination of the number of 10 persons who are beneficial owners of the stock or shares of 11 12 an issuer, the issuer or broker-dealer may rely in good 13 faith for the purposes of this section upon written information furnished by the record owners. 14
- 15 (8) any security issued by any person organized and operated not for private profit but exclusively for 16 religious, educational, benevolent, charitable, fraternal, 17 social, athletic, or reformatory purposes if the issuer pays 18 19 a fee of \$50 and files with the commissioner 20 days prior to the offering a written notice specifying the terms of the 20 offer and the commissioner does not disallow the exemption 21 22 in writing within such 20-day period;
 - (9) any commercial paper which arises out of a current transaction or the proceeds of which have been or are to be used for current transaction and which evidences an

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obligation to pay cash within 9 months of the date of issuance, exclusive of days of grace, or any renewal of such paper which is likewise limited or any guarantee of such paper or of any such renewal, when such commercial paper is sold to the banks or insurance companies;

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- 6 (10) any investment contract issued in connection with
 7 an employee's stock purchase, savings, pension,
 8 profit-sharing, or similar benefit plan;
 - (11) any security for which the commissioner determines by order that an exemption would better serve the purposes of 30-10-102 than would registration. The fee for this exemption must be as prescribed in 30-10-209(4).
 - (12) any security listed or approved for listing upon notice of issuance on the New York stock exchange, the American stock exchange, the Pacific stock exchange, the Midwest stock exchange, or any other stock exchange registered with the federal securities and exchange commission and approved by the commissioner; any other security of the same issuer that is of senior or substantially equal rank; any security called for by subscription rights or warrants so listed or approved; or any warrant or right to purchase or subscribe to any of the foregoing;
 - (13) any national market system security listed or approved for listing upon notice of issuance on the national

- association of securities dealers automated quotation system
 or any other national quotation system approved by the
 commissioner; any other security of the same issuer that is
 of senior or substantially equal rank; any security called
 for by subscription rights or warrants so listed or
 approved; or any warrant or right to purchase or subscribe
 to any of the securities listed in this subsection."
- Section 3. Section 30-10-201, MCA, is amended to read:

 "30-10-201. Registration of broker-dealers, salesmen,

 investment advisers, and investment adviser representatives.

 (1) It is unlawful for any a person to transact business in

 this state as a broker-dealer or salesman, except in

 transactions-exempt-under as provided in 30-10-105, unless

 he is registered under parts 1 through 3 of this chapter.
 - (2) It is unlawful for a broker-dealer or issuer to employ a salesman to represent him in this state, except in transactions exempt under 30-10-105, unless the salesman is registered under parts 1 through 3 of this chapter.
- 19 (3) It is unlawful for any person to transact business 20 in this state as an investment adviser or as an investment 21 adviser representative unless:
- 22 (a) he is so registered under parts 1 through 3 of 23 this chapter;
- 24 (b) he is registered as a broker-dealer under parts 1
 25 through 3 of this chapter;

LC 0274/01 LC 0274/01

- (c) his only clients in this state are:
- 2 (i) investment companies, as defined in the Investment
- 3 Company Act of 1940, or insurance companies;
 - (ii) other investment advisers;
- (iii) broker-dealers;
- (iv) banks;

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- 7 (v) trust companies;
 - (vi) savings and loan associations;
- 9 (vii) employee benefit plans with assets of not less
- 10 than \$1 million;
- 11 (viii) governmental agencies or instrumentalities,
- 12 whether acting for themselves or as trustees with investment
- 13 control; or
- 14 (ix) other institutional investors as are designated by
- 15 rule or order of the commissioner; or
- 16 (d) he has no place of business in this state and
- 17 during any 12 consecutive months does not direct business
- 18 communications in this state in any manner to more than five
- 19 present or prospective clients, other than those specified
- 20 in subsection (3)(c), whether or not he or any of the
- 21 persons to whom the communications are directed are then
- 22 present in this state.
- 23 (4) A broker-dealer or a salesman, acting as an agent
- 24 for an issuer or as an agent for a broker-dealer in the
- 25 offer or sale of securities for an issuer, or an investment

- adviser or investment adviser representative may apply for
- 2 registration by filing an application in such form as the
- 3 commissioner prescribes and payment of the fee prescribed in
- 4 30-10-209. A salesman acting as agent for an issuer or
- 5 broker-dealer who is not currently in compliance with the
- 6 financial responsibility requirements prescribed by the
- 7 Securities Exchange Act of 1934 and by regulations adopted
- 8 under it, may, in the discretion of the commissioner, be
- 9 required to file with the commissioner a bond of a surety
- 10 company duly authorized to transact business in this state.
- 11 The bond shall be in an amount determined by the
- 12 commissioner, payable to the state of Montana and
- 13 conditioned upon the faithful compliance with the provisions
- 14 of parts 1 through 3 of this chapter, and provide that upon
- 15 failure to so comply, the salesman shall be liable to any
 - and all persons who may suffer loss by reason thereof.
- 17 (5) The application shall contain whatever information
- 18 the commissioner requires. No registration application of a
- 19 broker-dealer, salesman, investment adviser, or investment
- 20 adviser representative may be withdrawn before the
- 21 commissioner approves or denies such registration, without
- 22 the express written consent of the commissioner.

- 23 (6) When the registration requirements are met, the
- 24 commissioner shall make the registration effective. No
- 25 effective registration of a broker-dealer, salesman,

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- investment adviser, or investment adviser representative may be withdrawn or terminated without the express written consent of the commissioner.
- (7) Registration Except as provided in subsection (6), registration of a broker-dealer, salesman, investment adviser, or investment adviser representative shall-be:
- (a) is effective until December 31 following such registration or such other time as the commissioner may by rule adopt; and
- 10 (b) may be renewed.

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- (8) The registration of a salesman is not effective during any period when he is not associated with an issuer or a registered broker-dealer specified in his application. When a salesman begins or terminates a connection with an issuer or registered broker-dealer, the salesman and the issuer or broker-dealer shall promptly notify the commissioner.
- (9) The registration of an investment adviser representative is not effective during any period when he is not associated with an investment adviser registered under this act and specified in the application. When an investment adviser representative begins or terminates a connection with an investment adviser, the investment adviser shall promptly notify the commissioner.
- 25 (10) Registration of a broker-dealer, salesman,

1 investment adviser, or investment adviser representative may be renewed by filing, prior to the expiration thereof, an 3 application containing such information as the commissioner may require to indicate any material change in the information contained in the original application or any renewal application for registration as a broker-dealer, salesman, investment adviser, or investment adviser representative filed by the applicant, payment of the prescribed fee, and, in the case of a broker-dealer who is 10 not a member of NASD, inc., by filing a financial statement showing the financial condition of such broker-dealer as of 11 12 a date within 90 days. A registered broker-dealer or 1.3 investment adviser may file an application for registration 14 of a successor, to become effective upon approval of the 15 commissioner.

(11) Every registered broker-dealer and investment adviser shall make and keep such accounts and other records, except with respect to securities exempt under 30-10-104(1), as may be prescribed by the commissioner. All records so required shall be preserved for 3 years unless the commissioner prescribes otherwise for particular types of records. All the records of a registered broker-dealer or investment adviser are subject at any time or from time to time to such reasonable periodic, special, or other examinations, within or without this state, by

LC 0274/01

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LC 0274/01

representatives of the commissioner, as the commissioner considers necessary or appropriate in the public interest or for the protection of investors.

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- (12) The commissioner may by order deny, suspend, or revoke registration of any broker-dealer, salesman, investment adviser, or investment adviser representative if he finds that the order is in the public interest and that the applicant or registrant or, in the case of a broker-dealer or investment adviser, any partner, officer, or director:
- (a) has filed an application for registration under this section which, as of its effective date or as of any date after filing in the case of an order denying effectiveness, was incomplete in any material respect or contained any statement which was, in the light of the circumstances under which it was made, false or misleading with respect to any material fact;
- (b) has willfully violated or willfully failed to comply with any provision of parts 1 through 3 of this chapter or a predecessor law or any rule or order under parts 1 through 3 of this chapter or a predecessor law;
- (c) has been convicted of any misdemeanor involving a 22 security or any aspect of the securities business or any 23 24 felony;
 - (d) is permanently or temporarily enjoined by any

- 1 court of competent jurisdiction from engaging in or continuing any conduct or practice involving any aspect of 2 the securities business:
- (e) is the subject of an order of the commissioner denying, suspending, or revoking registration as a broker-dealer, salesman, investment adviser, or investment adviser representative;
- (f) is the subject of an adjudication 9 determination, within the past 5 years, by a securities or 1.0 commodities agency or administrator of another state or a 11 court of competent jurisdiction, that the person has violated the Securities Act of 1933, the Securities Exchange 12 13 Act of 1934, the Investment Advisors Act of 1940, the Investment Company Act of 1940, or the Commodity Exchange 14 15 Act or the securities or commodities law of any other state;
 - (q) has engaged in dishonest or unethical practices in the securities business;
- (h) is insolvent, either in the sense that his liabilities exceed his assets or in the sense that he cannot meet his obligations as they mature, but the commissioner may not enter an order against a broker-dealer or investment 22 adviser under this subsection (h) without a finding of insolvency as to the broker-dealer or investment adviser;
 - (i) has not complied with a condition imposed by the commissioner under this section or is not qualified on the

basis of such factors as training, experience, or knowledge
of the securities business;

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- (j) has failed to pay the proper filing fee, but the commissioner may enter only a denial order under this subsection (j), and he shall vacate any such order when the deficiency has been corrected; or
- (k) has failed to reasonably supervise his salesmen or employees, if he is a broker-dealer, or his investment adviser representatives or employees, if he is an investment adviser, to assure their compliance with this act.
- (13) The commissioner may not institute a suspension or revocation proceeding on the basis of a fact or transaction known to him when registration became effective unless the proceeding is instituted within 30 days after the date on which the registration became effective.
- (14) The commissioner may by order summarily postpone or suspend registration pending final determination of any proceeding under this section.
- (15) Upon the entry of the order under subsection (12) of this section, the commissioner shall promptly notify the applicant or registrant, as well as the employer or prospective employer if the applicant or registrant is a salesman or investment adviser representative, that it has been entered and of the reasons therefor and that if requested by the applicant or registrant within 15 days

- after the receipt of the commissioner's notification the matter will be promptly set down for hearing. If no hearing is requested within 15 days and none is ordered by the commissioner, the order will remain in effect until it is modified or vacated by the commissioner. If a hearing is requested or ordered, the commissioner, after notice of and opportunity for hearing, may modify or vacate the order or extend it until final determination.
- (16) If the commissioner finds that any registrant or 9 applicant for registration is no longer in existence or has 10 ceased to do business as a broker-dealer, salesman, 11 investment adviser, salesman, or investment adviser 12 representative or is subject to an adjudication of mental 13 incompetence or to the control of a committee, conservator, 14 or quardian or cannot be located after reasonable search, 15 the commissioner may by order cancel the registration or 16 17 application.
- (17) The commissioner may, after suspending or revoking 18 registration of any broker-dealer, salesman, investment 19 adviser, or investment adviser representative, impose a fine 20 not to exceed \$5,000 upon such broker-dealer, salesman, 21 investment adviser, or investment adviser representative. 22 The fine is in addition to all other penalties imposed by 23 the laws of this state and must be collected by the 24 commissioner in the name of the state of Montana and 25

deposited in the general fund. Imposition of any fine under 1 2 this subsection is an order from which an appeal may be taken pursuant to 30-10-308. If any broker-dealer, salesman, 3 investment adviser, or investment adviser representative fails to pay a fine referred to in this subsection, the amount of the fine is a lien upon all of the assets and 7 property of such broker-dealer, salesman, investment adviser, or investment adviser representative in this state 9 and may be recovered by suit by the commissioner and 10 deposited in the general fund. Failure of a broker-dealer, 11 salesman, investment adviser, or investment adviser representative to pay a fine also constitutes a forfeiture 12 of his right to do business in this state under parts 1 13 14 through 3 of this chapter."

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24 25 Section 4. Section 30-10-210, MCA, is amended to read:

"30-10-210. Examination costs. (1) Any An issuer or,
broker-dealer, or investment adviser who is examined in
connection with a registration under parts 1 through 3 of
this chapter shall reimburse the commissioner or any of his
duly authorized agents, officers, or employees for actual
travel expenses, a reasonable living expense allowance, and
a per diem as compensation of examiners, as necessarily
incurred on account of the examination, upon presentation of
a detailed account of such charges and expenses by the
commissioner or pursuant to his written authorization;

- however, no reimbursement of expenses may be required for routine examinations performed in connection with an application for registration. No person shall may pay and no examiner shall may accept any additional emolument on account of any such an examination.
- 6 (2) The commissioner shall pay to the state treasurer
 7 to the credit of the general fund all moneys received
 8 hereunder. The commissioner may give written authorization
 9 for payment of the examination costs referred to in
 10 subsection (1) by the person examined directly to the
 11 examiner.
- 12 (3) If any an issuer or, broker-dealer, or investment 13 adviser fails to pay the charges and expenses referred to above, the same shall be paid out of the funds of the 14 15 commissioner in the same manner as other disbursements of 16 such funds. The amount so paid shall-be is a first lien upon 17 all of the assets and property in this state of such the 18 issuer or, broker-dealer, or investment adviser and may be 19 recovered by suit by the attorney general on behalf of the state of Montana and restored to the appropriate fund. 20 21 Failure of such the issuer or, broker-dealer, or investment adviser to pay such the charges and expenses shall also work 23 works a forfeiture of his or its right to do business in 24 this state under parts 1 through 3 of this chapter."
- Section 5. Section 30-10-305, MCA, is amended to read:

"30-10-305. Injunctions and other remedies -limitations on actions. (1) If it appears to the
commissioner that any person has engaged or is about to
engage in any act or practice constituting a violation of
any provision of parts 1 through 3 of this chapter or any
rule or order hereunder, he may in his discretion:

- (a) issue an order directing the person to cease and desist from continuing the act or practice after reasonable notice and opportunity for a hearing. The commissioner may issue a temporary order pending the hearing that remains in effect until 10 days after the hearing on the allegations contained in the cease and desist order is held or that becomes final if the person to whom notice is addressed does not request a hearing within 15 days after receipt of the notice; or
- (b) without the issuance of a cease and desist order, bring an action in any court of competent jurisdiction to enjoin any such acts or practices and to enforce compliance with parts 1 through 3 of this chapter or any rule or order hereunder. Upon a proper showing, a permanent or temporary injunction, restraining order, or writ of mandamus shall be granted and a receiver or conservator may be appointed for the defendant or the defendant's assets. The commissioner may not be required to post a bond. If the commissioner prevails, he is entitled to reasonable attorneys' fees as

fixed by the court.

- (2) A final judgment or decree, criminal or civil, determining that a person has violated parts 1 through 3 of this chapter in an action brought by the commissioner for such violation, other than a consent judgment or decree entered before trial, is prima facie evidence against that person in an action brought against him under 30-10-307.
- (3) The commissioner may, after giving reasonable notice and an opportunity for a hearing under this section, impose a fine not to exceed \$5,000 per violation upon a person found to have engaged in any act or practice constituting a violation of any provision of parts 1 through 3 of this chapter or any rule or order issued under parts 1 through 3 of this chapter. The fine is in addition to all other penalties imposed by the laws of this state and must be collected by the commissioner in the name of the state of Montana and deposited in the general fund. Imposition of any fine under this subsection is an order from which an appeal may be taken pursuant to 30-10-308. If any person fails to pay a fine referred to in this subsection, the amount of the fine is a lien upon all of the assets and property of such person in this state and may be recovered by suit by the commissioner and deposited in the general fund. Failure of the person to pay a fine also constitutes a forfeiture of his right to do business in this state under parts 1 through

1 3 of this chapter.

- (4) (a) No An administrative or civil action may not be maintained by the commissioner under this section to enforce any a liability founded on a violation of 30-10-201(1) through 30-10-205 30-10-201(3) or 30-10-202 unless it is brought within 2 years after the violation occurs.
 - (b) No An administrative or civil action may not be maintained by the commissioner under this section to enforce any a liability founded on a violation of parts 1 through 3 of this chapter or any rule or order issued thereunder, except 30-10-201(1) through 30-10-205 30-10-201(3) and 30-10-202, unless it is brought within 2 years after discovery by the commissioner or his staff of the facts constituting the violation.
 - (c) In no event may an action be maintained under this section to enforce any liability founded on a violation of parts 1 through 3 of this chapter or any rule or order issued thereunder unless it is brought within 5 years after the transaction on which the action is based."
- Section 6. Extension of authority. Any existing
 authority to make rules on the subject of the provisions of
 this act is extended to the provisions of [this act].
- Section 7. Effective date. [This act] is effective on passage and approval.

1	SENATE BILL NO. 27
2	INTRODUCED BY MRYER
3	BY REQUEST OF THE STATE AUDITOR
4	
5	A BILL FOR AN ACT ENTITLED: "AN ACT FOR THE GENERAL
6	REVISION OF THE SECURITIES ACT OF MONTANA; AMENDING SECTIONS
7	30-10-103, 30-10-104, 30-10-201, 30-10-210, AND 30-10-305,
8	MCA; AND PROVIDING AN IMMEDIATE EFFECTIVE DATE."
9	
10	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:
11	Section 1. Section 30-10-103, MCA, is amended to read:
12	"30-10-103. Definitions. When used in parts 1 through
13	3 of this chapter, unless the context requires otherwise,
14	the following definitions apply:
15	(1) "Commissioner" means securities commissioner of
16	this state.
17	(2) "Salesman" means any individual other than a
18	broker-dealer who represents a broker-dealer or issuer in
19	effecting or attempting to effect sales of securities. A
20	partner, officer, or director of a broker-dealer or issuer
21	is a salesman only if he otherwise comes within this
22	definition. "Salesman" does not include an individual who
23	represents an issuer in:
24	(a) effecting a transaction in a security exempted by
25	subsections (1), (2), (3), (8), (9), (10), or (11) of

There are no changes on <u>SB 27</u> and due to length will not be reprinted. Please refer to introduced or second reading bill for complete text.

STANDING COMMITTEE REPORT

March 1, 1989 Page 1 of 1

Mr. Speaker: We, the committee on <u>Business and Economic</u>

<u>Development</u> report that <u>SENATE BILL 27</u> (first reading reference copy -- blue) be concurred in as amended.

Signed:/\

obert Pavlovich, Chairmar

[REP.THOMAS WILL CARRY THIS BILL ON THE HOUSE FLOOR]

And, that such amendments read:

1. Page 21, line 10.

Strike: "or"

Following: "director"

HOUSE

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2	INTRODUCED BY MEYER
3	BY REQUEST OF THE STATE AUDITOR
4	·
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24	(a) effecting a transaction in a security exempted by
25	subsections (1), (2), (3), (8), (9), (10), or (11) of

SENATE BILL NO. 27

1	30-10-104;
2	(b) effecting transactions exempted by 30-10-105; or
3	(c) effecting transactions with existing employees,
4	partners, or directors of the issuer if no commission or
5	other remuneration is paid or given directly or indirectly
6	for soliciting any person in this state.
7	(3) "Broker-dealer" means any person engaged in the
8	business of effecting transactions in securities for the
9	account of others or for his own account. "Broker-dealer"
10	does not include:
11	(a) a salesman, issuer, bank, savings institution,
12	trust company, or insurance company; or
13	(b) a person who has no place of business in this
14	state if he effects transactions in this state exclusively
15	with or through the issuers of the securities involved in
16	the transactions, other broker-dealers, or banks, savings
17	institutions, trust companies, insurance companies,
18	investment companies as defined in the Investment Company
19	Act of 1940, pension or profit-sharing trusts, or other
20	financial institutions or institutional buyers, whether
21	acting for themselves or as trustee.
22	(4) "Registered broker-dealer" means a broker-dealer
23	registered pursuant to 30-10-201.

(i) any agricultural, grain, or livestock product or

(5) (a) "Commodity" means:



byproduct;

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- (ii) any metal or mineral, including a precious metal,
 or any gem or gem stone, whether characterized as precious,
 semiprecious, or otherwise:
- 5 (iii) any fuel, whether liquid, gaseous, or otherwise;
- 6 (iv) foreign currency; and
- 7 (v) all other goods, articles, products, or items of 8 any kind.
 - (b) Commodity does not include:
- 10 (i) a numismatic coin with a fair market value at
 11 least 15% higher than the value of the metal it contains;
- 12 (ii) real property or any timber, agricultural, or 13 livestock product grown or raised on real property and 14 offered and sold by the owner or lessee of such real 15 property; or
 - (iii) any work of art offered or sold by an art dealer at public auction or offered or sold through a private sale by the owner.
- 19 (6) "Commodity Exchange Act" means the federal statute
 20 of that name as amended on the effective date of this
 21 subsection.
 - (7) "Commodity futures trading commission" means the independent regulatory agency established by congress to administer the Commodity Exchange Act.
- 25 (8) (a) "Commodity investment contract" means any

- account, agreement, or contract for the purchase or sale, 1 primarily for speculation or investment purposes and not for use or consumption by the offeree or purchaser, of one or 3 more commodities, whether for immediate or subsequent delivery or whether delivery is intended by the parties, and whether characterized as a cash contract, deferred shipment 6 or deferred delivery contract, forward contract, futures 7 contract, installment or margin contract, leverage contract, 8 9 or otherwise. Any commodity investment contract offered or sold, in the absence of evidence to the contrary, is 10 presumed to be offered or sold for speculation or investment 11 purposes. 12
 - (b) A commodity investment contract does not include a contract or agreement that requires, and under which the purchaser receives, within 28 calendar days after the payment in good funds of any portion of the purchase price, physical delivery of the total amount of each commodity to be purchased under the contract or agreement.
 - (9) (a) "Commodity option" means any account, agreement, or contract giving a party to the account, agreement, or contract the right but not the obligation to purchase or sell one or more commodities or one or more commodity contracts, whether characterized as an option, privilege, indemnity, bid, offer, put, call, advance guaranty, decline guaranty, or otherwise.

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- 1 (b) The term does not include an option traded on a
 2 national securities exchange registered with the U.S.
 3 securities and exchange commission.
- 4 (10) "Guaranteed" means guaranteed as to payment of 5 principal, interest, or dividends.

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- (11) (a) "Investment adviser" means any person who, for compensation, engages in the business of advising others, either directly or through publications or writings, as to the value of securities or as to the advisability of investing in, purchasing, or selling securities or who, for compensation and as a part of a regular business, issues or promulgates analyses or reports concerning securities.
- 13 (b) The term includes a financial planner or other
 14 person who:
 - (i) as an integral component of other financially related services, provides the investment advisory services described in subsection (11)(a) to others for compensation, as part of a business; or
- 19 (ii) represents himself as providing the investment 20 advisory services described in subsection (11)(a) to others 21 for compensation.
- 22 (c) Investment adviser does not include:
- 23 (i) an investment adviser representative;
- 24 (ii) a bank, savings institution, trust company, or 25 insurance company;

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- 1 (iii) a lawyer, accountant, engineer, or teacher whose
 2 performance of these services is solely incidental to the
 3 practice of his profession;
 - (iv) a registered broker-dealer;
- 5 (v) a publisher of any newspaper, news column,
 6 newsletter, news magazine, or business or financial
 7 publication or service, whether communicated in hard copy
 8 form or by electronic means or otherwise, that does not
 9 consist of the rendering of advice on the basis of the
 10 specific investment situation of each client;
- (vi) a person whose advice, analyses, or reports relate only to securities exempted by 30-10-104(1); or
- 13 (vii) such other persons not within the intent of this
 14 subsection (11) as the commissioner may by rule or order
 15 designate.
- 16 (12) (a) "Investment adviser representative" means any
 17 partner of, officer of, director of, or a person occupying a
 18 similar status or performing similar functions, or other
 19 individual employed by or associated with an investment
 20 adviser, except clerical or ministerial personnel, who:
- 21 (i) makes any recommendation or otherwise renders 22 advice regarding securities to clients;
- 23 (ii) manages accounts or portfolios of clients;
- (iii) solicits, offers, or negotiates for the sale or sells investment advisory services; or

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1 (iv) supervises employees who perform any of the foregoing.

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- (b) Investment adviser representative does not include an individual registered as a salesman pursuant to 30-10-201.
- (13) "Issuer" means any person who issues or proposes to issue any security, except that with respect to certificates of deposit, voting-trust certificates, or collateral-trust certificates or with respect certificates of interest or shares in an unincorporated investment trust not having a board of directors (or persons performing similar functions) or of the fixed, restricted management, or unit type, the term "issuer" means the person or persons performing the acts and assuming the duties of depositor or manager pursuant to the provisions of the trust or other agreement or instrument under which the security is issued.
 - (14) "Nonissuer" means not directly or indirectly for the benefit of the issuer.
- (15) "Person", for the purpose of parts 1 through 3 of this chapter, means an individual, a corporation, a partnership, an association, a joint-stock company, a trust where the interests of the beneficiaries are evidenced by a security, an unincorporated organization, a government, or a political subdivision of a government.

-7-

- 1 (16) "Precious metal" means the following, in coin, 2 bullion, or other form:
 - (a) silver;
 - (b) gold;
- (c) platinum;
- (d) palladium;
- (e) copper; and 7
- (f) such other items as the commissioner may by rule 9 or order specify.
- (17) (a) "Sale" or "sell" includes every contract of 10 sale of, contract to sell, or disposition of a security or 11 interest in a security for value. 12
 - (b) "Offer" or "offer to sell" includes every attempt or offer to dispose of or solicitation of an offer to buy a security or interest in a security for value.
 - (c) Any security given or delivered with or as a bonus on account of any purchase of securities or any other thing is considered to constitute part of the subject of the purchase and to have been offered and sold for value. A purported gift of assessable stock is considered to involve an offer and sale. Every sale or offer of a warrant or right to purchase or subscribe to another security of the same or another issuer, as well as every sale or offer of a security which gives the holder a present or future right or privilege to convert into another security of the same or

SB 0027/02

another issuer, is considered to include an offer of the
other security.

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- (18) "Securities Act of 1933", "Securities Exchange Act of 1934", "Public Utility Holding Company Act of 1935", "Investment Advisors Act of 1940", and "Investment Company Act of 1940" mean the federal statutes of those names as amended before or after July 1, 1961.
- (19) "Security" means any note; stock; treasury stock; bond; commodity investment contract; commodity option; debenture: evidence of indebtedness; certificate of interest participation in any profit-sharing agreement: collateral-trust certificate; preorganization certificate or subscription; transferable shares; investment contract; voting-trust certificate; certificate of deposit for a security; certificate of interest or participation in an oil, gas, or mining title or lease or in payments out of production under such a title or lease; or, in general, any interest or instrument commonly known as a security or any certificate of interest or participation in, temporary or interim certificate for, receipt for, quarantee of, or warrant or right to subscribe to or purchase any of the foregoing, "Security" does not include any insurance or endowment policy or annuity contract under which an insurance company promises to pay a sum of money either in a lump sum or periodically for life or some other specified

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1 period.

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- 2 (20) "State" means any state, territory, or possession
 3 of the United States, as well as the District of Columbia
 4 and Puerto Rico.
- 5 (21) "Transact", "transact business", or "transaction"
 6 includes the meanings of the terms "sale", "sell", and
 7 "offer"."
- 8 Section 2. Section 30-10-104, MCA, is amended to read:
 9 "30-10-104. Exempt securities. Sections 30-10-202
 10 through 30-10-207 do not apply to any of the following
 11 securities:
 - (1) any security (including a revenue ob..gation) issued or guaranteed by the United States, any state, any political subdivision of a state, or any agency or corporate or other instrumentality of one or more of the foregoing; provided, however, 30-10-202 through 30-10-207 apply to a security issued by any of the foregoing that is payable solely from payments to be received in respect of property or money used under a lease, sale, or loan arrangement by or for a nongovernmental industrial or commercial enterprise, unless such enterprise or any security of which it is the issuer is within any of the exemptions enumerated in subsections (2) through (13) of this section;
- (2) any security issued or guaranteed by Canada, anyCanadian province, any political subdivision of any such

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province, or any agency or corporate or other instrumentality of one or more of the foregoing or any other foreign government with which the United States currently maintains diplomatic relations if the security is recognized as a valid obligation by the issuer or quarantor;

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- (3) any security issued by and representing an interest in or a debt of or guaranteed by any bank organized under the laws of the United States or any bank, savings institution, or trust company organized and supervised under the laws of any state;
- (4) any security issued by and representing an interest in or a debt of or guaranteed by any federal savings and loan association or any building and loan or similar association organized under the laws of any state and authorized to do business in this state;
- (5) any security issued or guaranteed by any federal credit union or any credit union, industrial loan association, or similar association organized and supervised under the laws of this state:
- (6) any security issued or guaranteed by any railroad, other common carrier, public utility, or holding company which is:
- (a) subject to the jurisdiction of the interstatecommerce commission;
- 25 (b) a registered holding company under the Public

Utility Holding Company Act of 1935 or a subsidiary of such
a company within the meaning of that act;

- (c) regulated in respect of its rates and charges by a governmental authority of the United States or any state or municipality; or
- (d) regulated in respect to the issuance or guarantee of the security by a governmental authority of the United States, any state, Canada, or any Canadian province; also equipment trust certificates in respect to equipment conditionally sold or leased to a railroad or public utility if other securities issued by such railroad or public utility would be exempt under this subsection;
- (7) any security that meets all of the following conditions:
- (a) if the issuer is not organized under the laws of the United States or a state, it has appointed a duly authorized agent in the United States for service of process and has set forth the name and address of such agent in its prospectus;
- (b) a class of the issuer's securities is required to be and is registered under section 12 of the Securities Exchange Act of 1934 and has been so registered for the 3 years immediately preceding the offering date;
- (c) neither the issuer nor a significant subsidiary
 has had a material default during the last 7 years (or the

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issuer's existence if less than 7 years) in the payment of:

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- (i) principal, interest, dividend, or sinking fund installment on preferred stock or indebtedness for borrowed money; or
- 5 (ii) rentals under leases with terms of 3 years or 6 more;
 - extraordinary items and the cumulative effect of accounting changes) of at least \$1 million in 4 of its last 5 fiscal years, including its last fiscal year; and if the offering is of interest-bearing securities, has had for its last fiscal year such net income, but before deduction for income taxes and depreciation, of at least 1 1/2 times the issuer's annual interest expense, giving effect to the proposed offering and the intended use of the proceeds. "Last fiscal year" as used in this subsection (7)(d), means the most recent year for which audited financial statements are available, provided that such statements cover a fiscal period ended not more than 15 months from the commencement of the offering.
 - (e) if the offering is of stock or shares, other than preferred stock or shares, such securities have voting rights and such rights include the right to have at least as many votes per share and the right to vote on at least as many general corporate decisions as each of the issuer's

outstanding classes of stock or shares, except as otherwise required by law;

- (f) if the offering is of stock or shares, other than 3 preferred stock or shares, such securities are owned beneficially or of record on any date within 6 months prior to the commencement of the offering by at least 1,200 6 persons and on such date there are at least 750,000 such 8 shares outstanding with an aggregate market value, based on Q. the average bid price for that day, of at least \$3,750,000. 10 In connection with the determination of the number of persons who are beneficial owners of the stock or shares of 11 an issuer, the issuer or broker-dealer may rely in good 12 13 faith for the purposes of this section upon written information furnished by the record owners. 14
 - (8) any security issued by any person organized and operated not for private profit but exclusively for religious, educational, benevolent, charitable, fraternal, social, athletic, or reformatory purposes if the issuer pays a fee of \$50 and files with the commissioner 20 days prior to the offering a written notice specifying the terms of the offer and the commissioner does not disallow the exemption in writing within such 20-day period;
 - (9) any commercial paper which arises out of a current transaction or the proceeds of which have been or are to be used for current transaction and which evidences an

SB 0027/02

1 obligation to pay cash within 9 months of the date of issuance, exclusive of days of grace, or any renewal of such paper which is likewise limited or any quarantee of such paper or of any such renewal, when such commercial paper is sold to the banks or insurance companies:

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- (10) any investment contract issued in connection with an employee's stock purchase, savings, pension. profit-sharing, or similar benefit plan;
 - (11) any security for which the commissioner determines by order that an exemption would better serve the purposes of 30-10-102 than would registration. The fee for this exemption must be as prescribed in 30-10-209(4).
- (12) any security listed or approved for listing upon notice of issuance on the New York stock exchange, the American stock exchange, the Pacific stock exchange, the Midwest stock exchange, or any other stock exchange registered with the federal securities and exchange commission and approved by the commissioner; any other same issuer that is of senior or security of the substantially equal rank; any security called for by subscription rights or warrants so listed or approved; or any warrant or right to purchase or subscribe to any of the foregoing;
- (13) any national market system security listed or approved for listing upon notice of issuance on the national

association of securities dealers automated quotation system 1 or any other national quotation system approved by the 2 commissioner; any other security of the same issuer that is of senior or substantially equal rank; any security called by subscription rights or warrants so listed or approved; or any warrant or right to purchase or subscribe to any of the securities listed in this subsection." 7

- Section 3. Section 30-10-201, MCA, is amended to read: 8 *30-10-201. Registration of broker-dealers, salesmen, 9 investment advisers, and investment adviser representatives. 10 (1) It is unlawful for any a person to transact business in 11 this state as a broker-dealer or salesman, except in 12 transactions-exempt-under as provided in 30-10-105, unless 13 he is registered under parts 1 through 3 of this chapter. 14
 - (2) It is unlawful for a broker-dealer or issuer to employ a salesman to represent him in this state, except in transactions exempt under 30-10-105, unless the salesman is registered under parts 1 through 3 of this chapter.
- (3) It is unlawful for any person to transact business 19 in this state as an investment adviser or as an investment 20 adviser representative unless: 21
- (a) he is so registered under parts 1 through 3 of 22 this chapter; 23
- (b) he is registered as a broker-dealer under parts 1 24 through 3 of this chapter; 25

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1	(c) his only clients in this state are:
2	(i) investment companies, as defined in the Investmen
3	Company Act of 1940, or insurance companies;
4	<pre>(ii) other investment advisers;</pre>
5	(iii) broker-dealers;
6	(iv) banks;
7	(v) trust companies;
8	(vi) savings and loan associations;
9	(vii) employee benefit plans with assets of not les
. 0	than \$1 million;
.1	(viii) governmental agencies or instrumentalities
. 2	whether acting for themselves or as trustees with investmen
L3	control; or
L 4	(ix) other institutional investors as are designated b
L5	rule or order of the commissioner; or
L6	(d) he has no place of business in this state an
17	during any 12 consecutive months does not direct busines
18	communications in this state in any manner to more than fiv
19	present or prospective clients, other than those specifie
20	in subsection (3)(c), whether or not he or any of th
21	persons to whom the communications are directed are the
22	present in this state.
23	(4) A broker-dealer or a salesman, acting as an agen
24	for an issuer or as an agent for a broker-dealer in th

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1	adviser or investment adviser representative may apply for
2	registration by filing an application in such form as the
3	commissioner prescribes and payment of the fee prescribed in
4	30-10-209. A salesman acting as agent for an issuer of
5	broker-dealer who is not currently in compliance with the
6	financial responsibility requirements prescribed by the
7	Securities Exchange Act of 1934 and by regulations adopted
8	under it, may, in the discretion of the commissioner, be
9	required to file with the commissioner a bond of a surety
10	company duly authorized to transact business in this state.
11	The bond shall be in an amount determined by the
12	commissioner, payable to the state of Montana and
13	conditioned upon the faithful compliance with the provisions
14	of parts 1 through 3 of this chapter, and provide that upon
15	failure to so comply, the salesman shall be liable to an
16	and all persons who may suffer loss by reason thereof.
17	(5) The application shall contain whatever informatio

- (5) The application shall contain whatever information the commissioner requires. No registration application of a broker-dealer, salesman, investment adviser, or investment adviser representative may be withdrawn before the commissioner approves or denies such registration, without the express written consent of the commissioner.
- 23 (6) When the registration requirements are met, the 24 commissioner shall make the registration effective. No 25 effective registration of a broker-dealer, salesman,

offer or sale of securities for an issuer, or an investment

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- investment adviser, or investment adviser representative may be withdrawn or terminated without the express written consent of the commissioner.
- (7) Registration Except as provided in subsection (6), registration of a broker-dealer, salesman, investment adviser, or investment adviser representative shall-be:
- (a) is effective until December 31 following such registration or such other time as the commissioner may by rule adopt; and
- 10 (b) may be renewed.

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- (8) The registration of a salesman is not effective during any period when he is not associated with an issuer or a registered broker-dealer specified in his application. When a salesman begins or terminates a connection with an issuer or registered broker-dealer, the salesman and the issuer or broker-dealer shall promptly notify the commissioner.
- (9) The registration of an investment adviser representative is not effective during any period when he is not associated with an investment adviser registered under this act and specified in the application. When an investment adviser representative begins or terminates a connection with an investment adviser, the investment adviser shall promptly notify the commissioner.
- (10) Registration of a broker-dealer, salesman,

1 investment adviser, or investment adviser representative may 2 be renewed by filing, prior to the expiration thereof, an 3 application containing such information as the commissioner require to indicate any material change in the information contained in the original application or any renewal application for registration as a broker-dealer, salesman, investment adviser, or investment representative filed by the applicant, payment of the 9 . prescribed fee, and, in the case of a broker-dealer who is not a member of NASD, inc., by filing a financial statement 10 11 showing the financial condition of such broker-dealer as of 12 a date within 90 days. A registered broker-dealer or 13 investment adviser may file an application for registration 14 of a successor, to become effective upon approval of the 15 commissioner.

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(11) Every registered broker-dealer and investment adviser shall make and keep such accounts and other records, except with respect to securities exempt under 30-10-104(1), as may be prescribed by the commissioner. All records so required shall be preserved for 3 years unless the commissioner prescribes otherwise for particular types of records. All the records of a registered broker-dealer or investment adviser are subject at any time or from time to time to such reasonable periodic, special, or other examinations, within or without this state, by

-20- SB 27

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the securities business;

representatives of the commissioner, as the commissioner considers necessary or appropriate in the public interest or for the protection of investors.

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- (12) The commissioner may by order deny, suspend, or revoke registration of any broker-dealer, salesman, investment adviser, or investment adviser representative if he finds that the order is in the public interest and that the applicant or registrant or, in the case of a broker-dealer or investment adviser, any partner, officer, or director, PERSON OCCUPYING A SIMILAR STATUS OR PERFORMING SIMILAR FUNCTIONS, OR PERSON DIRECTLY OR INDIRECTLY CONTROLLING THE BROKER-DEALER OR INVESTMENT ADVISER:
- (a) has filed an application for registration under this section which, as of its effective date or as of any date after filing in the case of an order denying effectiveness, was incomplete in any material respect or contained any statement which was, in the light of the circumstances under which it was made, false or misleading with respect to any material fact;
- (b) has willfully violated or willfully failed to comply with any provision of parts 1 through 3 of this chapter or a predecessor law or any rule or order under parts 1 through 3 of this chapter or a predecessor law;

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24 (c) has been convicted of any misdemeanor involving a 25 security or any aspect of the securities business or any 1 felony;

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- 2 (d) is permanently or temporarily enjoined by any 3 court of competent jurisdiction from engaging in or 4 continuing any conduct or practice involving any aspect of 5 the securities business:
- 6 (e) is the subject of an order of the commissioner
 7 denying, suspending, or revoking registration as a
 8 broker-dealer, salesman, investment adviser, or investment
 9 adviser representative;
- 10 (f) is the subject of an adjudication or determination, within the past 5 years, by a securities or 11 12 commodities agency or administrator of another state or a 13 court of competent jurisdiction, that the person has 14 violated the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisors Act of 1940, the 15 16 Investment Company Act of 1940, or the Commodity Exchange Act or the securities or commodities law of any other state: 17 18 (q) has engaged in dishonest or unethical practices in
 - (h) is insolvent, either in the sense that his liabilities exceed his assets or in the sense that he cannot meet his obligations as they mature, but the commissioner may not enter an order against a broker-dealer or investment adviser under this subsection (h) without a finding of

-22-

25 insolvency as to the broker-dealer or investment adviser;

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- (i) has not complied with a condition imposed by the commissioner under this section or is not qualified on the basis of such factors as training, experience, or knowledge of the securities business;
- (j) has failed to pay the proper filing fee, but the commissioner may enter only a denial order under this subsection (j), and he shall vacate any such order when the deficiency has been corrected; or
- (k) has failed to reasonably supervise his salesmen or employees, if he is a broker-dealer, or his investment adviser representatives or employees, if he is an investment adviser, to assure their compliance with this act.
- (13) The commissioner may not institute a suspension or revocation proceeding on the basis of a fact or transaction known to him when registration became effective unless the proceeding is instituted within 30 days after the date on which the registration became effective.
- ' (14) The commissioner may by order summarily postpone or suspend registration pending final determination of any proceeding under this section.
- (15) Upon the entry of the order under subsection (12) of this section, the commissioner shall promptly notify the applicant or registrant, as well as the employer or prospective employer if the applicant or registrant is a salesman or investment adviser representative, that it has

-23-

- been entered and of the reasons therefor and that if requested by the applicant or registrant within 15 days after the receipt of the commissioner's notification the matter will be promptly set down for hearing. If no hearing is requested within 15 days and none is ordered by the commissioner, the order will remain in effect until it is modified or vacated by the commissioner. If a hearing is requested or ordered, the commissioner, after notice of and opportunity for hearing, may modify or vacate the order or extend it until final determination.
 - (16) If the commissioner finds that any registrant or applicant for registration is no longer in existence or has ceased to do business as a broker-dealer, <u>salesman</u>, investment adviser, <u>salesman</u>, or investment adviser representative or is subject to an adjudication of mental incompetence or to the control of a committee, conservator, or guardian or cannot be located after reasonable search, the commissioner may by order cancel the registration or application.
 - (17) The commissioner may, after suspending or revoking registration of any broker-dealer, salesman, investment adviser, or investment adviser representative, impose a fine not to exceed \$5,000 upon such broker-dealer, salesman, investment adviser, or investment adviser representative. The fine is in addition to all other penalties imposed by

SB 27

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the laws of this state and must be collected by the 1 2 commissioner in the name of the state of Montana and deposited in the general fund. Imposition of any fine under 3 this subsection is an order from which an appeal may be taken pursuant to 30-10-308. If any broker-dealer, salesman, 5 6 investment adviser, or investment adviser representative 7 fails to pay a fine referred to in this subsection, the amount of the fine is a lien upon all of the assets and 8 property of such broker-dealer, salesman, investment 9 adviser, or investment adviser representative in this state 10 11 and may be recovered by suit by the commissioner and 12 deposited in the general fund. Failure of a broker-dealer, 13 salesman, investment adviser, or investment adviser 14 representative to pay a fine also constitutes a forfeiture 15 . of his right to do business in this state under parts 1 16 through 3 of this chapter."

Section 4. Section 30-10-210, MCA, is amended to read:

"30-10-210. Examination costs. (1) Any An issuer or,
broker-dealer, or investment adviser who is examined in
connection with a registration under parts 1 through 3 of
this chapter shall reimburse the commissioner or any of his
duly authorized agents, officers, or employees for actual
travel expenses, a reasonable living expense allowance, and
a per diem as compensation of examiners, as necessarily
incurred on account of the examination, upon presentation of

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a detailed account of such charges and expenses by the commissioner or pursuant to his written authorization; however, no reimbursement of expenses may be required for routine examinations performed in connection with an application for registration. No person shall may pay and no examiner shall may accept any additional emolument on account of any such an examination.

- (2) The commissioner shall pay to the state treasurer to the credit of the general fund all moneys received hereunder. The commissioner may give written authorization for payment of the examination costs referred to in subsection (1) by the person examined directly to the examiner.
- (3) If any an issuer or, broker-dealer, or investment adviser fails to pay the charges and expenses referred to above, the same shall be paid out of the funds of the commissioner in the same manner as other disbursements of such funds. The amount so paid shall-be is a first lien upon all of the assets and property in this state of such the issuer or, broker-dealer, or investment adviser and may be recovered by suit by the attorney general on behalf of the state of Montana and restored to the appropriate fund. Failure of such the issuer or, broker-dealer, or investment adviser to pay such the charges and expenses shall also work works a forfeiture of his or its right to do business in

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this state under parts 1 through 3 of this chapter."

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- Section 5. Section 30-10-305, MCA, is amended to read:
- 3 "30-10-305. Injunctions and other remedies -4 limitations on actions. (1) If it appears to the
 5 commissioner that any person has engaged or is about to
 6 engage in any act or practice constituting a violation of
 7 any provision of parts 1 through 3 of this chapter or any
- 8 rule or order hereunder, he may in his discretion:
 - (a) issue an order directing the person to cease and desist from continuing the act or practice after reasonable notice and opportunity for a hearing. The commissioner may issue a temporary order pending the hearing that remains in effect until 10 days after the hearing on the allegations contained in the cease and desist order is held or that becomes final if the person to whom notice is addressed does not request a hearing within 15 days after receipt of the notice; or
 - (b) without the issuance of a cease and desist order, bring an action in any court of competent jurisdiction to enjoin any such acts or practices and to enforce compliance with parts 1 through 3 of this chapter or any rule or order hereunder. Upon a proper showing, a permanent or temporary injunction, restraining order, or writ of mandamus shall be granted and a receiver or conservator may be appointed for the defendant or the defendant's assets. The commissioner

-27-

- 1 may not be required to post a bond. If the commissioner 2 prevails, he is entitled to reasonable attorneys' fees as 3 fixed by the court.
 - (2) A final judgment or decree, criminal or civil, determining that a person has violated parts 1 through 3 of this chapter in an action brought by the commissioner for such violation, other than a consent judgment or decree entered before trial, is prima facie evidence against that person in an action brought against him under 30-10-307.
 - (3) The commissioner may, after giving reasonable notice and an opportunity for a hearing under this section, impose a fine not to exceed \$5,000 per violation upon a person found to have engaged in any act or practice constituting a violation of any provision of parts 1 through 3 of this chapter or any rule or order issued under parts 1 through 3 of this chapter. The fine is in addition to all other penalties imposed by the laws of this state and must be collected by the commissioner in the name of the state of Montana and deposited in the general fund. Imposition of any fine under this subsection is an order from which an appeal may be taken pursuant to 30-10-308. If any person fails to pay a fine referred to in this subsection, the amount of the fine is a lien upon all of the assets and property of such person in this state and may be recovered by suit by the commissioner and deposited in the general fund. Failure of

the person to pay a fine also constitutes a forfeiture of

his right to do business in this state under parts 1 through

of this chapter.

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- (4) (a) No An administrative or civil action may not be maintained by the commissioner under this section to enforce any a liability founded on a violation of 30-10-201(1) through 30-10-205 30-10-201(3) or 30-10-202 unless it is brought within 2 years after the violation occurs.
- (b) No An administrative or civil action may not be maintained by the commissioner under this section to enforce any a liability founded on a violation of parts 1 through 3 of this chapter or any rule or order issued thereunder, except 30-10-201(1) through 30-10-205 30-10-201(3) and 30-10-202, unless it is brought within 2 years after discovery by the commissioner or his staff of the facts constituting the violation.
- (c) In no event may an action be maintained under this section to enforce any liability founded on a violation of parts 1 through 3 of this chapter or any rule or order issued thereunder unless it is brought within 5 years after the transaction on which the action is based."
- NEW SECTION. Section 6. Extension of authority. Any existing authority to make rules on the subject of the provisions of [this act] is extended to the provisions of

-29-

- 1 [this act].
- 2 <u>NEW SECTION.</u> Section 7. Effective date. [This act] is
- 3 effective on passage and approval.

-End-