HOUSE BILL 765

Introduced by Vincent, et al.

3/08	Introduced
3/09	Referred to Appropriations
3/10	Fiscal note Requested
3/16	Fiscal Note Received
3/17	Hearing
3/20	Committee ReportBill Passed as Amended
3/22	2nd Reading Passed as Amended
3/23	3rd Reading Passed
Transmitte	ed to Senate
3/27	Referred to Business & Industry
3/31	Fiscal Note Printed
4/07	Hearing
4/18	Committee ReportBill Concurred as
	Amended
4/19	2nd Reading Concurred as Amended
4/19	Segregated From Committee
	of Whole Report
4/20	2nd Reading Concurred
4/20	3rd Reading Concurred
4/21	Reconsidered Previous Action
4/21	3rd Reading Failed

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1 INTRODUCED BY AMELIN COMMENTS CONTROLLS CONTROLLS

3 HARP CONTROLLS CONTROLLS

4 BILL FOR AN ACT ENTITLED: "AN ACT CREATING THE

5 MICROBUSINESS FINANCE PROGRAM; CREATING THE MICROBUSINESS

6 ADVISORY COUNCIL; PROVIDING A STATUTORY APPROPRIATION;

7 PROVIDING AN APPROPRIATION FROM THE IN-STATE INVESTMENT

8 FUND, REQUIRING A THREE-FOURTHS VOTE OF THE LEGISLATURE;

9 AMENDING SECTION 17-7-502, MCA; AND PROVIDING AN EFFECTIVE

10 DATE."

12 STATEMENT OF INTENT

A statement of intent is required for this bill because [sections 4 and 7] authorize the department of commerce to make rules for the administration of the microbusiness finance program and the nomination of candidates to the microbusiness advisory council. In formulating the rules, the department shall consider the provisions of all applicable statutes and ensure that a certified microbusiness development corporation receiving funds under this program:

- (1) is prepared and qualified:
- 23 (a) to provide or furnish access to management 24 training and technical assistance to loan applicants; and
- 25 (b) to conduct credit investigation and analysis and



revolving loan fund administration in a prudent and professional manner; and

(2) has identified adequate sources of operating income and has a sufficient market of prospective business clients to provide for continuing operation of the corporation and the use of its revolving loan fund capital.

The necessity to ensure management training capability and prudent revolving loan fund administration must be balanced against the requirement to achieve geographic and rural-to-urban equity.

The intent of the Microbusiness Development Act is to provide small loans, up to \$20,000, to borrowers with fewer than 10 employees and less than \$500,000 gross income that are engaged in separate projects. The security of microbusiness loans made under this program is in part dependent on diversification of the loan portfolios of certified microbusiness development corporations. To provide prudent diversification of portfolios and prevent overconcentration of lending to single businesses or projects, a single loan or quarantee or the aggregate of all loans and quarantees from a certified microbusiness development corporation to a microbusiness borrower may not exceed \$20,000. Similarly, single loans or quarantees or the aggregate of all loans and quarantees to more than one microbusiness engaged in a single project may not exceed

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\$20,000. For example, several qualified microbusinesses engaged in a single construction project or in common production or marketing of a product or service may not receive in the aggregate more than \$20,000 in loans and guarantees from corporations that are recipients of development loans under (sections 1 through 8).

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In determining interest rates paid to the department by certified microbusiness development corporations receiving development loans, the department shall set rates that are at least sufficient, when the development loan fund is fully invested in development loans, to cover the department's administrative costs of the microbusiness finance program. Because the financial return to the state from this program is in increased tax revenues from job generation and the certified microbusiness development corporations bear the costs for training, credit investigation, loan servicing, and management oversight, rates generally must be kept at the minimum necessary to provide for administrative costs and provide the corporations with an interest earnings spread to be used for their own operating expenses. However, the department may charge higher rates to corporations with clearly sufficient sources of operating income other than net interest earnings on development loan funds.

To provide for the intended investment and reinvestment of development loan funds, rather than short-term return of

principal to the development loan fund, development loans generally must be interest-only loans, renewable at terms 2 3 not to exceed 8 years. When the department, at an interest-only discretion, chooses not to renew development loan that has come to term and the corporation 5 receiving the loan has administered its funds according to 6 the program's criteria, the department shall attempt to negotiate an amortization schedule for repaying the loan Я that does not disrupt the operations or earnings of the 9 corporation. The department may consider the availability of 10 alternate sources of loan capital and operating income to a 11 corporation 12 certified microbusiness development determining whether to renew interest-only term loans and 13 14 whether the intent of [sections I through 8] is best served by originating a particular development loan as an 15 amortization or term loan, renewable or callable. 16

When the department establishes maximum interest rates that certified microbusiness development corporations may charge on microbusiness loans, it shall attempt to ensure that microbusinesses are not charged rates in excess of prevailing market rates for loans of similar nature, term, and risk. Similarly, when the department establishes minimum interest rates on microbusiness loans, it shall consider prevailing market conditions in attempting to ensure that certified microbusiness development corporations are earning

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1 a sufficient return, on a portfolio basis, to provide for
2 operating expenses and risk of loan losses.

To conform with the intent of [sections 1 through 8] to foster value added activities and diversification of Montana's economy, a loan under this program may not be made for basic agricultural production. Furthermore, a loan may not be made for the purpose of purchasing securities, stocks, bonds, or other property not intended for use in production by the borrower.

An enterprise primarily engaged in basic agricultural production or in finance, lending, or credit may receive a loan for the purpose of value added production or for other uses consistent with the purpose of [sections 1 through 8] if the enterprise is a qualified microbusiness.

To ensure that the membership of the microbusiness advisory council is representative of the widest range of interests in the state's business community, the legislature intends that the department solicit nominations from the district director of the United States small business administration and all concerned organizations, including but not limited to the Montana chamber of commerce, the Montana bankers' association, and the Montana economic development association. The legislature intends that the department strive to present a list of candidates for appointment that is balanced geographically and includes

both urban and rural communities of the state.

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

4 <u>NEW SECTION.</u> **Section 1.** Short title. [Sections 1 through 8] may be cited as the "Microbusiness Development 6 Act".

NEW SECTION. Section 2. Legislative findings and purpose. (1) The legislature finds and declares that:

- (a) it is the policy of the state to foster and encourage economic development within the state in order to promote the general welfare of the people;
- (b) no program currently exists by which the state encourages and assists in the creation, development, and finance of businesses with fewer than 10 full-time equivalent employees and gross revenues of less than \$500,000 a year, which represent a significant component of and potential for growth in the state's economy; and
- (c) the private sector does not satisfy the financial needs of these businesses because of the high cost and diseconomy of scale of making small loans.
- (2) It is the purpose of [sections 1 through 8] to create a program to encourage and assist in the creation, development, and finance of businesses with fewer than 10 full-time equivalent employees and gross revenues of less than \$500,000 a year.

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NEW SECTION. Section 3. Definitions. As used in [sections 1 through 8], the following definitions apply:

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- (1) "Certified community lead organization" means an organization that has sponsored community certification under the certified communities program of the department.
- (2) "Certified microbusiness development corporation" means a microbusiness development corporation certified pursuant to [section 6].
- 9 (3) "Council" means the microbusiness advisory council
 10 established in [section 7].
- 11 (4) "Department" means the department of commerce
 12 provided for in 2-15-1801.
 - (5) "Development loan" means funds loaned to a certified microbusiness development corporation by the department for the purpose of making microbusiness loans under the provisions of [sections 1 through 8].
 - (6) "Microbusiness development corporation" means a nonprofit corporation organized and existing under the laws of the state, the purpose or primary function of which is to provide training, technical assistance, and access to capital for the startup or expansion of qualified microbusinesses.
 - (7) "Microbusiness loan" means a loan made from or guaranteed by a revolving loan fund contributed to by the microbusiness finance program.

- (8) "Program" means the microbusiness finance program established in [section 4].
- 3 (9) "Qualified microbusiness" means a business
 4 enterprise located in the state that produces goods or
 5 provides services and has fewer than 10 full-time equivalent
 6 employees and annual gross revenues of less than \$500,000.
- 7 (10) "Revolving loan fund" means a fund required to be 8 established by a certified microbusiness development 9 corporation that receives a development loan.
- NEW SECTION. Section 4. Microbusiness finance program

 -- powers and duties of department. There is a microbusiness

 finance program administered by the department. The

 department shall adopt rules to implement the provisions of

 [sections 1 through 8], including but not limited to:
- 15 (1) establishing criteria and procedures for
 16 certifying microbusiness development corporations;
- 17 (2) establishing criteria and procedures to select
 18 from competing development loan applications and to award
 19 development loans to certified microbusiness development
 20 corporations;
- 21 (3) establishing criteria and procedures to be 22 followed by certified microbusiness development corporations 23 that administer revolving loan funds supported by the 24 program;
- 25 (4) determining the amount and method of computation

and payment of interest rates charged to recipients of development loans and specifying amortization schedules and other terms and conditions for development loans as may be necessary. However, the rate of interest may not be less than 3% a year.

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- (5) establishing criteria for determining nonperformance and declaring default in the administration of development loans and requiring the refund of defaulted development loan funds to the microbusiness development loan account:
- 11 (6) establishing criteria for satisfactory performance 12 in development loan administration to determine eligibility 13 for renewal of development loans or additional development 14 loans; and
 - (7) establishing maximum and minimum interest rates that may be charged by certified microbusiness development corporations on microbusiness loans.
 - NEW SECTION. Section 5. Microbusiness development loan account and finance program -- administrative account -- criteria -- limitations. (1) There is a microbusiness development loan account in the state special revenue fund. The funds appropriated pursuant to [section 10] must be deposited into the account. The department may make development loans from the account in amounts not to exceed \$200,000 a loan to a certified microbusiness development

corporation. However, a certified microbusiness development corporation that provides services on a statewide basis as provided in [section 6(2)] may receive a development loan

not to exceed \$350,000.

- 5 (2) There is a microbusiness finance program administrative account in the state special revenue fund. 7 All interest received on development loans, service charges or fees received from certified microbusiness development 8 corporations, grants, donations, and any other private or 10 public income must be deposited in the account. Money in the 11 administrative account may be transferred to the development 12 loan account or be used to pay the costs of the program, 13 including personnel, travel, equipment, supplies, consulting 14 costs, and other operating expenses of the program.
- 15 (3) A certified microbusiness development corporation
 16 that receives a development loan may apply for an additional
 17 loan, subject to subsection (1), after 1 year following
 18 approval of the previous loan if the applicant meets the
 19 performance criteria established by the department.
- 20 (4) To establish the criteria for making development
 21 loans, the department shall consider:
- 22 (a) the plan for providing services to 23 microbusinesses;
- 24 (b) the scope of services to be provided by the
 25 certified microbusiness development corporation:

(-	c)	geograp	phic	repre	senta	ation	of	all	regions	of	the
state,	in	cluding	both	urban	anđ	rural	com	munit	ies;		

- (d) the ability of the corporation to provide business training and technical assistance to microbusiness clients;
 - (e) the ability of the corporation, with its plan, to:
- (i) administer monitoring and financial oversight of
 recipients of microbusiness loans;
 - (ii) administer a revolving loan fund; and

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- (iii) investigate and qualify financing proposals and to service credit accounts; and
- (f) sources and sufficiency of operating funds for the certified microbusiness development corporation.
 - (5) Development loan funds may be used by a certified microbusiness development corporation to:
 - (a) satisfy matching fund requirements for other state, federal, or private grants;
 - (b) establish a revolving loan fund from which the certified microbusiness development corporation may make loans to qualified microbusinesses, provided that a single loan does not exceed \$20,000 and the outstanding balance of all loans to a microbusiness or a project participated in by more than one microbusiness does not exceed \$20,000; or
 - (c) establish a guarantee fund from which the certified microbusiness development corporation may quarantee loans made by financial institutions to qualified

- microbusinesses. However, a single guarantee may not exceed

 2 \$20,000, and the aggregate of all guarantees to a

 3 microbusiness or a project participated in by more than one

 4 microbusiness may not exceed \$20,000.
 - (6) Development loan funds may not:

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- 6 (a) be loaned for basic agricultural commodity
 7 production, relending, or investment in stocks, bonds, or
 8 other securities; or
- 9 (b) be used to pay the operating costs of a certifed 10 microbusiness development corporation. However, interest 11 income earned from the proceeds of a development loan may be 12 used to pay operating expenses.
 - (7) Certified microbusiness development corporations are required to match development loans from the program with contributions to their revolving loan fund from other sources on a ratio of at least \$1 from other sources for each \$3 from the program. Matching contributions may come from a public or private source other than the program and may be in the form of equity capital, loans, or grants.
 - (8) Development loans must be made pursuant to a development loan agreement and may be amortization or term loans, bear interest at less than the market rate, be renewable or callable, and contain other terms and conditions considered appropriate by the department that are consistent with the purposes of [sections 1 through 8] and

rules promulgated to implement [sections 1 through 8].

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- 2 (9) Each certified microbusiness development
 3 corporation that receives a development loan under [sections
 4 1 through 8] shall pay the cost of an audit of its
 5 operations to be conducted at least once every 2 years. The
 6 department shall designate an auditor to conduct the audit.
 - (10) A certified microbusiness development corporation that is in default for nonperformance under rules established by the department may be required to refund the outstanding balance of loans awarded prior to the default declaration. A development loan is secured by a first lien on the receivables of the corporation receiving the loan.
 - NEW SECTION. Section 6. Certification of microbusiness development corporations. The department may certify:
 - (1) a microbusiness development corporation when it determines that the corporation:
 - (a) has developed a viable plan for providing training, access to financing, and technical assistance for qualified microbusinesses;
- 21 (b) has broad-based community support as reflected by 22 the membership of its board of directors; and
 - (c) has an adequate source of operating capital; or
- 24 (2) a statewide microbusiness development corporation
 25 when the department determines that:

1 (a) the corporation provides services to constituents
2 throughout the state; and

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- 3 (b) the corporation does not duplicate efforts of 4 microbusiness development corporations within local 5 communities.
- NEW SECTION. Section 7. Microbusiness advisory 6 council -- appointment of members -- organization. (1) There is a microbusiness advisory council in the department. The council is composed of 13 members appointed by the governor. 9 The governor shall appoint the members from a list of 10 candidates submitted by the director of the department after 11 the department provides by rule for a process of requesting 12 and receiving nominations from the public. No more than 13 seven of the council members may live in the same 14 congressional district. At least four members must be 15 representatives of certified community lead organizations. 16 17 At least two of the four representatives must reside in 18 communities with a population of less than 15,000. At least four members must be owners of qualified microbusinesses as 19 defined in [section 3]. 20
- 21 (2) (a) At the first meeting of the council, lots must
 22 be drawn to determine six members whose terms expire June
 23 30, 1990, and seven members whose terms expire June 30,
 24 1991.
- 25 (b) Members serving terms beginning after the

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- (c) A member appointed to fill an unexpired term shall serve until the term expires.
- 5 (3) The members of the council shall elect from among 6 themselves a chairman and other officers as they determine 7 necessary.
 - (4) The council shall meet at least once each quarter and more often as the chairman or a majority of the members determine necessary.
 - (5) Members of the council are not entitled to compensation for their services, except for reimbursement of expenses as provided in 2-18-501 through 2-18-503.
 - (6) The function of the council is to advise the department regarding the creation, operation, and maintenance of the program and the policies and operations affecting the certified microbusiness development corporations.
 - NEW SECTION. Section 8. Authority to accept funds statutory appropriation funding authorization. (1) The department may accept grants, donations, and other private and public income, including payments of interest on loans made by the department under the provisions of [sections 1 through 8] and fees charged by the department. The department shall deposit all money received under this

- section in the microbusiness finance program administrative account established in [section 5].
- 3 (2) The money in the microbusiness finance program
 4 administrative account is statutorily appropriated to the
 5 department, as provided in 17-7-502, for the purposes stated
 6 in [sections 1 through 8].
- 7 Section 9. Section 17-7-502, MCA, is amended to read:
- 8 "17-7-502. Statutory appropriations -- definition -9 requisites for validity. (1) A statutory appropriation is an
 10 appropriation made by permanent law that authorizes spending
 11 by a state agency without the need for a biennial
 12 legislative appropriation or budget amendment.
- 13 (2) Except as provided in subsection (4), to be 14 effective, a statutory appropriation must comply with both 15 of the following provisions:
- (a) The law containing the statutory authority must belisted in subsection (3).
- 18 (b) The law or portion of the law making a statutory

 19 appropriation must specifically state that a statutory

 20 appropriation is made as provided in this section.
- 21 (3) The following laws are the only laws containing 22 statutory appropriations: 2-9-202; 2-17-105; 2-18-812; 23 10-3-203; 10-3-312; 10-3-314; 10-4-301; 13-37-304; 24 15-25-123; 15-31-702; 15-36-112; 15-65-121; 15-70-101; 25 16-1-404; 16-1-410; 16-1-411; 17-3-212; 17-5-404; 17-5-424;

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19-9-702:
                                         19-9-1007:
                                                      19-10-205:
     17-5-804;
                 19-8-504:
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                19-10-506: 19-11-512:
                                         19-11-513;
                                                      19-11-606;
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     19-10-305:
                                                       20-8-111:
     19-12-301;
                  19-13-604;
                               20-4-109;
                                           20-6-406:
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     23-5-610; 23-5-1027; 33-31-212;
                                         33-31-401:
                                                      37-51-501:
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                              53-24-206:
                                           67-3-205; 75-1-1101;
     39-71-2504:
                  53-6-150:
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                             80-2-103;
                                         80-2-228;
                                                      82-11-136;
     75-7-305:
                76-12-123:
     90-3-301; 90-3-302; 90-3-412; 90-4-215; 90-9-306; 90-15-103;
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     [section 8]; section 13, House Bill No. 861, Laws of 1985;
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9
     and section 1, Chapter 454, Laws of 1987.
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(4) There is a statutory appropriation to pay the 10 principal, interest, premiums, and costs of issuing, paying, 11 and securing all bonds, notes, or other obligations, as due, 12 that have been authorized and issued pursuant to the laws of 13 Agencies that have entered into agreements 14 Montana. authorized by the laws of Montana to pay the 15 treasurer, for deposit in accordance with 17-2-101 through 16 17-2-107, as determined by the state treasurer, an amount 17 sufficient to pay the principal and interest as due on the 18 19 bonds or notes have statutory appropriation authority for such payments. (In subsection (3): pursuant to sec. 15, Ch. 20 607, L. 1987, the inclusion of 15-65-121 terminates June 30, 21 1989; pursuant to sec. 10, Ch. 664, L. 1987, the inclusion 22 of 39-71-2504 terminates June 30, 1991; and pursuant to sec. 23 6, Ch. 454, L. 1987, the inclusion of sec. 1, Ch. 454, L. 24 1987, terminates July 1, 1988.)" 25

NEW SECTION. Section 10. Appropriation -- approval of 1 2 three-fourths of members required -- severability. (1) Notwithstanding the provisions of 17-6-30: and 17-6-309 and 3 recognizing that the provisions of [sections 1 through 8] are consistent with 17-6-304 and 17-6-305 and that [sections 1 through 8] will result in long-term benefits to the 7 economy of the state, there is appropriated to the department of commerce from the in-state investment fund in 9 17-6-306 during the biennium beginning July 1, 1989, \$2,200,000 for the microbusiness finance program established 10 in [section 4]. Funds appropriated from the in-state 11 investment fund must be deposited in the microbusiness 12 development loan account and are appropriated to 13 department for the purpose of making development loans 14 pursuant to [sections 1 through 8]. 15

- (2) Because subsection (1) appropriates money from the principal of the permanent coal tax trust fund, the appropriation requires a vote of three-fourths of the members of each house of the legislature.
- (3) If [this act] is approved by a vote of less than three-fourths of the members of each house, this section is void and the remaining sections of [this act] are valid and remain in effect in all valid applications upon enactment.
- NEW SECTION. Section 11. Effective date. [This act] is effective July 1, 1989.

STATE OF MONTANA - FISCAL NOTE

Form BD-15

In compliance with a written request, there is hereby submitted a Fiscal Note for HB765, as introduced.

DESCRIPTION OF PROPOSED LEGISLATION:

HB765 would create the Microbusiness Finance Program in the Department of Commerce, with an advisory council, a statutory appropriation for the state special revenue administrative account, and a \$2.2 million 1991 biennial appropriation from the in-state investment fund which would require a three-fourths vote of legislators. ASSUMPTIONS:

- 1. This program will be operated by the Small Business Development Center (SBDC) of the Business Assistance Division in the Department of Commerce.
- 2. There will be a 1.00 FTE program officer and a 0.50 FTE secretary, plus operating expenses and equipment, with budget levels based on FY88 SBDC experience and the timeline assumed in No. 3 below.
- The program timeline includes the following elements and assumptions: hire staff, organization of advisory council, adopt rules and policies, July September 1989; issue first RFP, October 1989; three awards of \$200,000 each, December 1989; issue second RFP, February 1990; two awards of \$200,000 each, May 1990; issue third RFP, July 1990; three awards of \$200,000 each, October 1990; issue fourth RFP, December 1990; three awards of \$200,000 each, May 1991.
- 4. The FY90 awards total \$1,000,000 and the FY91 awards total \$1,200,000, based on numbers of local development organizations which already have expressed interest and are considered capable of demonstrating the required training and fiscal management capacity within the timeline.
- 5. The interest rate charged on development loan awards will be 4%, generating \$13,333 in FY90 and \$57,998 in FY91 for the statutorily appropriated administrative account.
- 6. Based on the award timeline and the current composite return of 8.15% on the in-state investment fund, the interest income loss will be approximately \$27,200 in FY90 and \$102,234 in FY91.
- 7. Based on nationwide statistical experience of revolving loan funds that combine management training with loans, it is projected there will be 1.00 FTE job for each \$5,000 in microbusiness loans, resulting in 200 jobs by the end of FT91 which would generate income tax revenue of \$56,520 in 1991. By 1992, the tax revenue is anticipated to be approximately \$150,720.
- 8. Based on nationwide statistics, the combined unemployment insurance and welfare caseload is projected to decrease by 36 in FY90 for a total savings of \$110,160 and by 60 in FY91 for a savings of \$183,600. These savings are not shown under fund impact below.
- 9. General fund will be appropriated for startup costs in the amount of \$65,030 in FY90 and \$18,675 in FY91. By FY92 the interest income of approximately \$88,000 per year from development loans will fully fund the program costs.
- 10. Coal trust fund interest collections will be \$42,251,000 in FY90 and \$44,130,000 in FY91 (REAC).
- 11. Income tax collections will be \$239,124,000 in FY90 and \$254,428,000 in FY91 (REAC), with 58.2% to the general fund, 31.8% to the foundation program and 10% to the sinking fund.

DAVE LEWIS, BUDGET DIRECTOR

OFFICE OF BUDGET AND PROGRAM PLANNING

DATE 3/16/89

JOHN VINCENT, PRIMARY SPONSOR

DATE 3/30/89

Fiscal Note for <u>HB765</u>, as introduced

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Fiscal Note Request <u>HB765</u>, as introduced Form BD-15
Page 2

FISCAL IMPACT:		FY90	•		FY91	
Expenditures:	Current	Proposed		Current	Proposed	
Dept. of Commerce	<u>Law</u>	Law	Difference	Law	Law	Difference
Personal Services	\$ -0-	\$ 38,536	\$ 38,536	\$ -0-	\$ 39,355	\$ 39,355
Operating Expenses	-0-	33,477	33,477	-0-	35,818	35,818
Equipment	-0-	6,350	6,350	-0-	1,500	1,500
Loans	<u>-0-</u>	1,000,000	1,000,000	0-	1,200,000	1,200,000
Total	\$ -0-	\$ 1,078,363	\$1,078,363	\$ -0-	\$ 1,276,673	\$ 1,276,673
Funding:						
General Fund	\$ -0	\$ 65,030	5 65,030	\$ - 0-	\$ 18,675	\$ 18,675
SSR Admin. Fees	-0	13,333	13,333	-0-	57,998	57,998
Coal Tax	<u>-0-</u>	1,000,000	1,000,000	<u>-0-</u>	1,200,000	1,200,000
Total	\$ -0	\$ 1,078,360	\$1,078,360	\$ -0-	\$ 1,276,673	\$ 1,276,673
Fund Impact:						
Coal Tax Perm. Trus	t\$435,530,000	\$434,530,000	(\$1,000,000)	\$459,766,000	\$458,566,000	(\$1,200,000)
Coal Trust Interest	\$ 42,251,000	\$ 42,223,800	(\$ 27,200)	\$ 44,130,000	\$ 44,027,766	(\$ 102,234)
Income Tax:						
To General Fund	\$139,170,000	\$139,170,000	\$ -0-	\$148,077,000	\$148,109,895	\$ 32,895
To Foundation Pgm.	\$ 76,042,000	\$ 76,042,000	\$ -0-	\$ 80,908,000	\$ 80,925,973	\$ 17,973
To Sinking Fund	\$ 23,912,000	\$ 23,912,000	\$ - 0-	\$ 25,443,000	\$425,448,652	\$ 5,632

LONG-RANGE IMPACT OF PROPOSED LEGISLATION:

State income tax revenues, at an average of \$471 per job, will increase by approximately \$207,000 per year as a result of the first round of investment. Income taxes are projected to increase by about the same amount each time the fund is fully reinvested, which would occur approximately every three years.

51st Legislature

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HB 0765/02 HB 0765/02

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APPROVED BY COMMITTEE ON APPROPRIATIONS

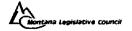
1	HOUSE BILL NO. 765
2	INTRODUCED BY VINCENT, HALLIGAN, CONNELLY, PIPINICH,
3	LYNCH, PAVLOVICH, NATHE, FARRELL, B. BROWN, BROOKE,
4	HARP, RASMUSSEN, DAVIS, KOEHNKE, DAILY,
5	KILPATRICK, STICKNEY, RUSSELL, SPAETH
6	
7	A BILL FOR AN ACT ENTITLED: "AN ACT CREATING THE
8	MICROBUSINESS FINANCE PROGRAM; CREATING THE MICROBUSINESS
9	ADVISORY COUNCIL; PROVIDING A STATUTORY APPROPRIATION;
10	PROVIDING AN APPROPRIATION FROM THE IN-STATE INVESTMENT
11	FUND, REQUIRING A THREE-FOURTHS VOTE OF THE LEGISLATURE;
12	AMENDING SECTION 17-7-502, MCA; AND PROVIDING AN EFFECTIVE
13	DATE."

.....

15 STATEMENT OF INTENT

A statement of intent is required for this bill because [sections 4 and 7] authorize the department of commerce to make rules for the administration of the microbusiness finance program and the nomination of candidates to the microbusiness advisory council. In formulating the rules, the department shall consider the provisions of all applicable statutes and ensure that a certified microbusiness development corporation receiving funds under this program:

(1) is prepared and qualified:



- (a) to provide or furnish access to management training and technical assistance to loan applicants; and
- 3 (b) to conduct credit investigation and analysis and 4 revolving loan fund administration in a prudent and 5 professional manner; and
- (2) has identified adequate sources of operating income and has a sufficient market of prospective business clients to provide for continuing operation of the corporation and the use of its revolving loan fund capital.

The necessity to ensure management training capability
and prudent revolving loan fund administration must be
balanced against the requirement to achieve geographic and
rural-to-urban equity.

The intent of the Microbusiness Development Act is to provide small loans, up to \$20,000 \$25,000, to borrowers with fewer than 10 employees and less than \$500,000 gross income that are engaged in separate projects. The security of microbusiness loans made under this program is in part dependent on diversification of the loan portfolios of certified microbusiness development corporations. To provide for prudent diversification of portfolios and prevent overconcentration of lending to single businesses or projects, a single loan or guarantee or the aggregate of all loans and guarantees from a certified microbusiness development corporation to a microbusiness borrower may not

1 exceed 9207000 Similarly, single loans or \$25,000. 2 quarantees or the aggregate of all loans and quarantees to 3 more than one microbusiness engaged in a single project may not exceed \$20,000 \$25,000. For example, several qualified 5 microbusinesses engaged in a single construction project or in common production or marketing of a product or service 7 may not receive in the aggregate more than \$20,000 \$25,000 8 in loans and quarantees from corporations that 9 recipients of development loans under [sections 1 through 10 8).

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In determining interest rates paid to the department by certified microbusiness development corporations receiving development loans. the department shall set rates that are at least sufficient, when the development loan fund is fully invested in development loans, to cover the department's administrative costs of the microbusiness finance program. Because the financial return to the state from this program is in increased tax revenues from job generation and the certified microbusiness development corporations bear the costs for training, credit investigation, loan servicing, and management oversight, rates generally must be kept at the minimum necessary to provide for administrative costs and provide the corporations with an interest earnings spread to be used for their own operating expenses. However, the department may charge higher rates to corporations with

clearly sufficient sources of operating income other than
net interest earnings on development loan funds.

3 To provide for the intended investment and reinvestment 4 of development loan funds, rather than short-term return of principal to the development loan fund, development loans 5 6 generally must be interest-only loans, renewable at terms 7 not to exceed 8 years. When the department, at 8 discretion, chooses not to renew an interest-only g development loan that has come to term and the corporation 10 receiving the loan has administered its funds according to the program's criteria, the department shall attempt to 11 12 negotiate an amortization schedule for repaying the loan 13 that does not disrupt the operations or earnings of the corporation. The department may consider the availability of 14 15 alternate sources of loan capital and operating income to a 16 certified microbusiness development corporation 17 determining whether to renew interest-only term loans and 18 whether the intent of [sections 1 through 8] is best served 19 originating a particular development loan as an 20 amortization or term loan, renewable or callable.

When the department establishes maximum interest rates that certified microbusiness development corporations may charge on microbusiness loans, it shall attempt to ensure that microbusinesses are not charged rates in excess of prevailing market rates for loans of similar nature, term,

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and risk. Similarly, when the department establishes minimum interest rates on microbusiness loans, it shall consider prevailing market conditions in attempting to ensure that certified microbusiness development corporations are earning a sufficient return, on a portfolio basis, to provide for operating expenses and risk of loan losses.

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To conform with the intent of [sections 1 through 8] to foster value added activities and diversification of Montana's economy, a loan under this program may not be made for basic agricultural production. Furthermore, a loan may not be made for the purpose of purchasing securities, stocks, bonds, or other property not intended for use in production by the borrower.

An enterprise primarily engaged in basic agricultural production or in finance, lending, or credit may receive a loan for the purpose of value added production or for other uses consistent with the purpose of [sections 1 through 8] if the enterprise is a qualified microbusiness.

To ensure that the membership of the microbusiness advisory council is representative of the widest range of interests in the state's business community, the legislature intends that the department solicit nominations from the district director of the United States small business administration and all concerned organizations, including but not limited to the Montana chamber of commerce, the

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Montana bankers' association, and the Montana economic
development association. The legislature intends that the
department strive to present a list of candidates for
appointment that is balanced geographically and includes
both urban and rural communities of the state.

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BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

8 NEW SECTION. Section 1. Short title. [Sections 1 through 8] may be cited as the "Microbusiness Development 10 Act".

NEW SECTION. Section 2. Legislative findings and purpose. (1) The legislature finds and declares that:

- 13 (a) it is the policy of the state to foster and 14 encourage economic development within the state in order to 15 promote the general welfare of the people;
- 16 (b) no program currently exists by which the state
 17 encourages and assists in the creation, development, and
 18 finance of businesses with fewer than 10 full-time
 19 equivalent employees and gross revenues of less than
 20 \$500,000 a year, which represent a significant component of
 21 and potential for growth in the state's economy; and
- 22 (c) the private sector does not satisfy the financial
 23 needs of these businesses because of the high cost and
 24 diseconomy of scale of making small loans.
- 25 {2}--It-is-the-purpose-of-{sections--1--through--8}--to

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create--a--program--to-encourage-and-assist-in-the-creation;
development;-and-finance-of-businesses-with--fewer--than--10
full-time--equivalent--employees--and-gross-revenues-of-less
than-\$500,000-a-year-

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- 5 (2) IT IS THE PURPOSE OF [THIS ACT] TO TEST THE DESIGN 6 AND FEASIBILITY OF A FROGRAM TO ENCOURAGE AND ASSIST IN THE CREATION, DEVELOPMENT, AND FINANCE OF BUSINESSES WITH FEWER 7 THAN 10 FULL-TIME EQUIVALENT EMPLOYEES AND GROSS REVENUES OF 8 9 LESS THAN \$500,000 A YEAR. THE MICROBUSINESS FINANCE PROGRAM 10 CREATED IN [SECTION 4] IS INTENDED AS A PILOT PROJECT, 11 RESTRICTED TO A MAXIMUM OF SIX PROJECT OPERATORS, FUNDED TO A MAXIMUM OF \$250,000 EACH, FOR A PERIOD OF 4 YEARS FROM 12 13 [THE EFFECTIVE DATE OF THIS ACT], AFTER WHICH PERIOD 14 REPAYMENT OF FUNDS MADE AVAILABLE UNDER THIS PROGRAM MUST 15 COMMENCE.
 - QF MICROBUSINESS DEVELOPMENT CORPORATIONS AND SELECTION AMONG COMPETING PROPOSALS FOR DEVELOPMENT LOANS BE AN OPEN AND COMPETITIVE PROCESS, ALLOWING ACCESS TO THE COMPETITION TO ALL INTERESTED COMMUNITIES AND ORGANIZATIONS AND SELECTING FOR AWARD OF DEVELOPMENT LOANS THOSE PROJECTS THAT ARE BEST QUALIFIED ACCORDING TO THE CRITERIA ESTABLISHED UNDER [SECTIONS 4 THROUGH 6].
- NEW SECTION. Section 3. Definitions. As used in [sections 1 through 8], the following definitions apply:

- 1 (1) "Certified community lead organization" means an 2 organization that has sponsored community certification 3 under the certified communities program of the department.
- 4 (2) "Certified microbusiness development corporation"
 5 means a microbusiness development corporation certified
 6 pursuant to [section 6].
- 7 (3) "Council" means the microbusiness advisory council
 8 established in [section 7].
- 9 (4) "Department" means the department of commerce 10 provided for in 2-15-1801.
- 11 (5) "Development loan" means funds loaned to a
 12 certified microbusiness development corporation by the
 13 department for the purpose of making microbusiness loans
 14 under the provisions of [sections 1 through 8].
 - (6) "Microbusiness development corporation" means a nonprofit corporation organized and existing under the laws of the state, the purpose or primary function of which is to provide training, technical assistance, and access to capital for the startup or expansion of qualified microbusinesses.
- 21 (7) "Microbusiness loan" means a loan made from or 22 guaranteed by a revolving loan fund contributed to by the 23 microbusiness finance program.
- 24 (8) "Program" means the microbusiness finance program
 25 established in [section 4].

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(9)	"Qualified	mic	crobus	iness"	mea	ns a	business
enterprise	located	in t	the s	state	that	produces	goods or
provides s	services and	l has	fewer	than	10 ful	.1-time e	equivalent
employees	and annual	gross	s reve	enues c	f less	than	\$500,000.

- (10) "Revolving loan fund" means a fund required to be established by a certified microbusiness development corporation that receives a development loan.
- NEW SECTION. Section 4. Microbusiness finance program —— powers and duties of department. There is a microbusiness finance program administered by the department. The department shall adopt rules to implement the provisions of [sections 1 through 8], including but not limited to:
- (1) establishing criteria and procedures for 14 certifying microbusiness development corporations;
 - (2) establishing criteria and procedures to select from competing development loan applications and to award development loans to certified microbusiness development corporations;
 - (3) establishing criteria and procedures to be followed by certified microbusiness development corporations that administer revolving loan funds supported by the program;
 - (4) determining the amount and method of computation and payment of interest rates charged to recipients of development loans and specifying amortization schedules and

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- other terms and conditions for development loans as may be necessary. However, the rate of interest may not be less than 3% a year.
- 4 (5) establishing criteria for determining
 5 nonperformance and declaring default in the administration
 6 of development loans and requiring the refund of defaulted
 7 development loan funds to the microbusiness development loan
 8 account;
- 9 (6) establishing criteria for satisfactory performance 10 in development loan administration to determine eligibility 11 for renewal of development loans or additional development 12 loans: and
- 13 (7) establishing maximum and minimum interest rates
 14 that may be charged by certified microbusiness development
 15 corporations on microbusiness loans.
 - NEW SECTION. Section 5. Microbusiness development loan account and finance program -- administrative account -- criteria -- limitations. (1) There is a microbusiness development loan account in the state special revenue fund. The funds appropriated pursuant to [section 10] must be deposited into the account. The department may make development loans from the account in amounts not to exceed \$200,000 \$250,000 a loan to a certified microbusiness development corporation. However, a certified microbusiness development -- corporation -- that -- provides -- -- services -- -- on -- -- a

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statewide--basis-as-provided-in-fsection-6(2)}-may-receive-a development-logn-not-to-exceed-9350,000.

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- (2) There is a microbusiness finance program administrative account in the state special revenue fund. All interest received on development loans, service charges or fees received from certified microbusiness development corporations, grants, donations, and any other private or public income must be deposited in the account. Money in the administrative account may be transferred to the development loan account or be used to pay the costs of the program, including personnel, travel, equipment, supplies, consulting costs, and other operating expenses of the program.
- (3) A certified microbusiness development corporation that receives a development loan may apply for an additional loan, subject to subsection (1), after 1 year following approval of the previous loan if the applicant meets the performance criteria established by the department.
- (4) To establish the criteria for making development loans, the department shall consider:
- 20 (a) the plan for providing services to 21 microbusinesses;
- 22 (b) the scope of services to be provided by the 23 certified microbusiness development corporation;
- 24 (c) geographic representation of all regions of the 25 state, including both urban and rural communities;

- (d) the ability of the corporation to provide business training and technical assistance to microbusiness clients;
- the ability of the corporation, with its plan, to: 3
- (i) administer monitoring and financial oversight of recipients of microbusiness loans;
- (ii) administer a revolving loan fund; and
- (iii) investigate and qualify financing proposals and to service credit accounts; and
- (f) sources and sufficiency of operating funds for the 9 certified microbusiness development corporation.
- (5) Development loan funds may be used by a certified 11 12 microbusiness development corporation to:
 - (a) satisfy matching fund requirements for other state, federal, or private grants;
- 15 (b) establish a revolving loan fund from which the 16 certified microbusiness development corporation may make loans to qualified microbusinesses, provided that a single 17 18 loan does not exceed \$20,000 \$25,000 and the outstanding 19 balance of all loans to a microbusiness or a project 20 participated in by more than one microbusiness does not exceed \$20,000 \$25,000; or 21
- 22 (c) establish a quarantee fund from which the 23 certified microbusiness development corporation 24 quarantee loans made by financial institutions to qualified 25 microbusinesses. However, a single guarantee may not exceed

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(9) Each

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\$20,000 \$25,000, and the aggregate of all guarantees to a microbusiness or a project participated in by more than one microbusiness may not exceed \$20,000 \$25,000.

(6) Development loan funds may not:

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- (a) be loaned for basic agricultural commodity production, relending, or investment in stocks, bonds, or other securities; or
- (b) be used to pay the operating costs of a certifed microbusiness development corporation. However, interest income earned from the proceeds of a development loan may be used to pay operating expenses.
- (7) Certified microbusiness development corporations are required to match development loans from the program with contributions to their revolving loan fund from other sources on a ratio of at least \$1 from other sources for each \$3 from the program. Matching contributions may come from a public or private source other than the program and may be in the form of equity capital, loans, or grants.
- (8) Development loans must be made pursuant to a development loan agreement and may be amortization or term loans, bear interest at less than the market rate, be renewable or callable, and contain other terms and conditions considered appropriate by the department that are consistent with the purposes of [sections 1 through 8] and rules promulgated to implement [sections 1 through 8].

corporation that receives a development loan under [sections 1 through 8] shall pay the cost of an audit of its operations to be conducted at least once every 2 years. The department shall designate an auditor to conduct the audit.

(10) A certified microbusiness development corporation that is in default for nonperformance under rules established by the department may be required to refund the outstanding balance of loans awarded prior to the default declaration. A development loan is secured by a first lien

microbusiness

development

certified

12 <u>NEW SECTION.</u> Section 6. Certification of
13 microbusiness development corporations. The department may
14 certify:

on the receivables of the corporation receiving the loan.

- 15 (1) a microbusiness development corporation when it determines that the corporation:
- 17 (a) has developed a viable plan for providing
 18 training, access to financing, and technical assistance for
 19 qualified microbusinesses;
- 20 (b) has broad-based community support as reflected by 21 the membership of its board of directors; and
 - (c) has an adequate source of operating capital; or
- (2) a statewide microbusiness development corporationwhen the department determines that:
- (a) the corporation provides services to constituents

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throughout the state; and

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2 (b) the corporation does not duplicate efforts of 3 microbusiness development corporations within local 4 communities.

5 NEW SECTION. Section 7. Microbusiness advisorv 6 council -- appointment of members -- organization. (1) There is a microbusiness advisory council in the department. The 7 8 council is composed of 13 members appointed by the governor. The governor shall appoint the members from a list of 9 candidates submitted by the director of the department after 10 the department provides by rule for a process of requesting 11 12 and receiving nominations from the public. No more than seven of the council members may live in the same 13 congressional district. At least four members must be 14 representatives of certified community lead organizations. 15 At least two of the four representatives must reside in 16 17 communities with a population of less than 15,000. At least 18 four members must be owners of qualified microbusinesses as defined in [section 3]. 19

- (2) (a) At the first meeting of the council, lots must be drawn to determine six members whose terms expire June 30, 1990, and seven members whose terms expire June 30, 1991.
- 24 (b) Members serving terms beginning after the 25 expiration of the terms set in subsection (2)(a) shall serve

1 2-year terms.

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- (c) A member appointed to fill an unexpired term shallserve until the term expires.
- 4 (3) The members of the council shall elect from among
 5 themselves a chairman and other officers as they determine
 6 necessary.
 - (4) The council shall meet at least once each quarter and more often as the chairman or a majority of the members determine necessary.
 - (5) Members of the council are not entitled to compensation for their services, except for reimbursement of expenses as provided in 2-18-501 through 2-18-503.
 - (6) The function of the council is to advise the department regarding the creation, operation, and maintenance of the program and the policies and operations affecting the certified microbusiness development corporations.
 - NEW SECTION. Section 8. Authority to accept funds —
 statutory appropriation funding authorization. (1) The
 department may accept grants, donations, and other private
 and public income, including payments of interest on loans
 made by the department under the provisions of [sections 1
 through 8] and fees charged by the department. The
 department shall deposit all money received under this
 section in the microbusiness finance program administrative

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1 account established in [section 5].

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- (2) The money in the microbusiness finance program administrative account is statutorily appropriated to the department, as provided in 17-7-502, for the purposes stated in [sections 1 through 8].
- Section 9. Section 17-7-502, MCA, is amended to read:
- "17-7-502. Statutory appropriations -- definition -- requisites for validity. (1) A statutory appropriation is an appropriation made by permanent law that authorizes spending by a state agency without the need for a biennial legislative appropriation or budget amendment.
- 12 (2) Except as provided in subsection (4), to be 13 effective, a statutory appropriation must comply with both 14 of the following provisions:
 - (a) The law containing the statutory authority must be listed in subsection (3).
- 17 (b) The law or portion of the law making a statutory
 18 appropriation must specifically state that a statutory
 19 appropriation is made as provided in this section.
- 20 (3) The following laws are the only laws containing 21 statutory appropriations: 2-9-202; 2-17-105; 2-18-812; 22 13-37-304; 10-3-203; 10-3-312; 10-3-314; 10-4-301; 23 15-25-123; 15-31-702; 15-36-112; 15-65-121; 15-70-101: 24 16-1-404; 16-1-410; 16-1-411; 17-3-212; 17-5-404; 17-5-424; 25 17-5-804: 19-8-504: 19-9-702: 19-9-1007; 19-10-205;

- 19-10-305; 19-10-506; 19-11-512; 19-11-513; 19-11-606;
- 2 19-12-301; 19-13-604; 20-4-109; 20-6-406; 20-8-111;
- 3 23-5-610; 23-5-1027; 33-31-212; 33-31-401; 37-51-501;
- 4 39-71-2504; 53-6-150; 53-24-206; 67-3-205; 75+1-1101:
- 5 75-7-305; 76-12-123; 80-2-103; 80-2-228; 82-11-136:
- 6 90-3-301; 90-3-302; 90-3-412; 90-4-215; 90-9-306; 90-15-103;
- 7 [section 8]; section 13, House Bill No. 861, Laws of 1985;
- 8 and section 1, Chapter 454, Laws of 1987.
- 9 (4) There is a statutory appropriation to pay the
- 10 principal, interest, premiums, and costs of issuing, paying,
- 11 and securing all bonds, notes, or other obligations, as due,
- 12 that have been authorized and issued pursuant to the laws of
- 13 Montana. Agencies that have entered into agreements
- 14 authorized by the laws of Montana to pay the state
- 15 treasurer, for deposit in accordance with 17-2-101 through
- 16 17-2-107, as determined by the state treasurer, an amount
- 17 sufficient to pay the principal and interest as due on the
- 18 bonds or notes have statutory appropriation authority for
- 19 such payments. (In subsection (3): pursuant to sec. 15, Ch.
- 20 607, L. 1987, the inclusion of 15-65-121 terminates June 30,
- 21 1989; pursuant to sec. 10, Ch. 664, L. 1987, the inclusion
- 22 of 39-71-2504 terminates June 30, 1991; and pursuant to sec.
- 23 6, Ch. 454, L. 1987, the inclusion of sec. 1, Ch. 454, L.
- 24 1987, terminates July 1, 1988.)"
- 25 NEW SECTION. Section 10. Appropriation -- approval of

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- 1 three-fourths of members required -- severability. (1) 2 Notwithstanding the provisions of 17-6-308 and 17-6-309 and 3 recognizing that the provisions of [sections 1 through 8] are consistent with 17-6-304 and 17-6-305 and that [sections 1 through 8] will result in long-term benefits to the 6 economy of the state, there is appropriated to 7 department of commerce from the in-state investment fund in 8 17-6-306 during the biennium beginning July 1, 1989, 9 \$2,200,000 \$1,500,000 for the microbusiness finance program 10 established in [section 4]. Funds appropriated from the 11 in-state investment fund must be deposited in the 12 microbusiness development loan account and are appropriated 13 to the department for the purpose of making development 14 loans pursuant to [sections 1 through 8].
 - (2) Because subsection (1) appropriates money from the principal of the permanent coal tax trust fund, the appropriation requires a vote of three-fourths of the members of each house of the legislature.

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- (3) If [this act] is approved by a vote of less than three-fourths of the members of each house, this section is void and the remaining sections of [this act] are valid and remain in effect in all valid applications upon enactment.
- NEW SECTION. SECTION 11. SUNSET PROVISION -- AUDIT

 AND EVALUATION OF THE MICROBUSINESS FINANCE PROGRAM -
 EPAYMENT OF DEVELOPMENT LOANS -- REVERSION OF PROGRAM FUNDS

- 1 TO GENERAL FUND. (1) AN AUDIT, AN ANALYSIS OF COSTS AND
- 2 BENEFITS, AND AN EVALUATION OF THE MICROBUSINESS FINANCE
- 3 PROGRAM MUST BE CONDUCTED BY THE OFFICE OF THE LEGISLATIVE
- 4 AUDITOR, BEGINNING OCTOBER 1, 1992, AND THE FINDINGS OF THIS
- 5 AUDIT, ANALYSIS, AND EVALUATION MUST BE REPORTED TO THE
- 6 LEGISLATURE NO LATER THAN JANUARY 15, 1993.
- 7 (2) NO DEVELOPMENT LOANS MAY BE MADE AFTER JUNE 30,
- 8 1992.
- 9 (3) ALL INTEREST-ONLY DEVELOPMENT LOANS MADE BY THE
- 10 DEPARTMENT MUST HAVE TERMS ENDING NO LATER THAN JUNE 30,
- 11 1993.
- 12 (4) AMORTIZATION SCHEDULES FOR REPAYMENT OF ALL
- 13 DEVELOPMENT LOAN FUNDS TO THE DEVELOPMENT LOAN ACCOUNT MUST
- 14 BE NEGOTIATED AND MUST BE IN EFFECT NO LATER THAN JUNE 30,
- 15 1993.
- 16 (5) ALL FUNDS IN THE DEVELOPMENT LOAN ACCOUNT ON JULY
- 17 1, 1993, AND ALL FUNDS DEPOSITED IN THAT ACCOUNT AFTER JULY
- 18 1, 1993, MUST REVERT TO THE GENERAL FUND.
- 19 (6) THE MICROBUSINESS FINANCE PROGRAM MUST CONTINUE IN
- 20 EXISTENCE UNTIL JUNE 30, 1996, FOR THE PURPOSE OF WINDING UP
- 21 ITS AFFAIRS AND COLLECTING REPAYMENTS OF DEVELOPMENT LOAN
- 22 FUNDS.
- 23 (7) ON JULY 1, 1996, OR WHEN ALL DEVELOPMENT LOAN
- 24 FUNDS HAVE BEEN COLLECTED OR RECOGNIZED AS LOAN LOSSES,
- 25 WHICHEVER DATE IS EARLIER, ALL FUNDS IN THE MICROBUSINESS

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- 1 FINANCE PROGRAM ADMINISTRATIVE ACCOUNT MUST REVERT TO THE
- 2 GENERAL FUND.
- 3 NEW SECTION. Section 12. Effective date. [This act]
- 4 is effective July 1, 1989.

-End-

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	INTR	ODUCEI	э вч	VINCE	ENT, HALL	IGAN,	CONNE	LLY,	PIPINICH
	LYNC	H, PA	VLOV	ICH, N	NATHE, FA	RRELL	, в. в	ROWN,	BROOKE,
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A	BILL	FOR	AN	ACT	ENTITLED	: "	AN AC	T (CREATING
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7 A BILL FOR AN ACT ENTITLED: "AN ACT CREATING THE
8 MICROBUSINESS FINANCE PROGRAM; CREATING THE MICROBUSINESS
9 ADVISORY COUNCIL; PROVIDING A STATUTORY APPROPRIATION;
10 PROVIDING AN APPROPRIATION FROM THE IN-STATE INVESTMENT
11 FUND, REQUIRING A THREE-FOURTHS VOTE OF THE LEGISLATURE;
12 AMENDING SECTION 17-7-502, MCA; AND PROVIDING AN EFFECTIVE
13 DATE."

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- 1 (a) to provide or furnish access to management 2 training and technical assistance to loan applicants; and
- 3 (b) to conduct credit investigation and analysis and 4 revolving loan fund administration in a prudent and 5 professional manner; and
- (2) has identified adequate sources of operating income and has a sufficient market of prospective business clients to provide for continuing operation of the corporation and the use of its revolving loan fund capital.
- The necessity to ensure management training capability and prudent revolving loan fund administration must be balanced against the requirement to achieve geographic and rural-to-urban equity.
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exceed \$20,000 \$25,000. Similarly, single loans or guarantees or the aggregate of all loans and guarantees to more than one microbusiness engaged in a single project may not exceed \$20,000 \$25,000. For example, several qualified microbusinesses engaged in a single construction project or in common production or marketing of a product or service may not receive in the aggregate more than \$20,000 in loans and guarantees from corporations that are recipients of development loans under [sections 1 through 8].

In determining interest rates paid to the department by certified microbusiness development corporations receiving development loans, the department shall set rates that are at least sufficient, when the development loan fund is fully invested in development loans, to cover the department's administrative costs of the microbusiness finance program. Because the financial return to the state from this program is in increased tax revenues from job generation and the certified microbusiness development corporations bear the costs for training, credit investigation, loan servicing, and management oversight, rates generally must be kept at the minimum necessary to provide for administrative costs and provide the corporations with an interest earnings spread to be used for their own operating expenses. However, the department may charge higher rates to corporations with

clearly sufficient sources of operating income other than
net interest earnings on development loan funds.

To provide for the intended investment and reinvestment of development loan funds, rather than short-term return of principal to the development loan fund, development loans generally must be interest-only loans, renewable at terms not to exceed 8 years. When the department, at its discretion, chooses not to renew an interest-only development loan that has come to term and the corporation receiving the loan has administered its funds according to the program's criteria, the department shall attempt to negotiate an amortization schedule for repaying the loan that does not disrupt the operations or earnings of the corporation. The department may consider the availability of alternate sources of loan capital and operating income to a certified microbusiness development corporation determining whether to renew interest-only term loans and whether the intent of [sections 1 through 8] is best served originating a particular development loan as an amortization or term loan, renewable or callable.

When the department establishes maximum interest rates that certified microbusiness development corporations may charge on microbusiness loans, it shall attempt to ensure that microbusinesses are not charged rates in excess of prevailing market rates for loans of similar nature, term,

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and risk. Similarly, when the department establishes minimum interest rates on microbusiness loans, it shall consider prevailing market conditions in attempting to ensure that certified microbusiness development corporations are earning a sufficient return, on a portfolio basis, to provide for operating expenses and risk of loan losses.

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To conform with the intent of [sections 1 through 8] to foster value added activities and diversification of Montana's economy, a loan under this program may not be made for basic agricultural production. Furthermore, a loan may not be made for the purpose of purchasing securities, stocks, bonds, or other property not intended for use in production by the borrower.

An enterprise primarily engaged in basic agricultural production or in finance, lending, or credit may receive a loan for the purpose of value added production or for other uses consistent with the purpose of [sections 1 through 8] if the enterprise is a qualified microbusiness.

To ensure that the membership of the microbusiness advisory council is representative of the widest range of interests in the state's business community, the legislature intends that the department solicit nominations from the district director of the United States small business administration and all concerned organizations, including but not limited to the Montana chamber of commerce, the

1 Montana bankers' association, and the Montana economic 2 development association. The legislature intends that the

3 department strive to present a list of candidates for

4 appointment that is balanced geographically and includes

5 both urban and rural communities of the state.

7 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

8 NEW SECTION. Section 1. Short title. [Sections 1 9 through 8] may be cited as the "Microbusiness Development 10 Act".

NEW SECTION. Section 2. Legislative findings and purpose. (1) The legislature finds and declares that:

- 13 (a) it is the policy of the state to foster and 14 encourage economic development within the state in order to 15 promote the general welfare of the people;
 - (b) no program currently exists by which the state encourages and assists in the creation, development, and finance of businesses with fewer than 10 full-time equivalent employees and gross revenues of less than \$500,000 a year, which represent a significant component of and potential for growth in the state's economy; and
- (c) the private sector does not satisfy the financial
 needs of these businesses because of the high cost and
 diseconomy of scale of making small loans.
- 25 (2)--It-is-the-purpose-of-fsections--1--through--0}--to

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create--a--program--to-encourage-and-assist-in-the-creation;
development;-and-finance-of-businesses-with--fewer--than--10
full-time--equivalent--employees--and-gross-revenues-of-less
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- AND FEASIBILITY OF A PROGRAM TO ENCOURAGE AND ASSIST IN THE CREATION, DEVELOPMENT, AND FINANCE OF BUSINESSES WITH FEWER THAN 10 FULL-TIME EQUIVALENT EMPLOYEES AND GROSS REVENUES OF LESS THAN \$500,000 A YEAR. THE MICROBUSINESS FINANCE PROGRAM CREATED IN [SECTION 4] IS INTENDED AS A PILOT PROJECT, RESTRICTED TO A MAXIMUM OF SIX PROJECT OPERATORS, FUNDED TO A MAXIMUM OF \$250,000 EACH, FOR A PERIOD OF 4 YEARS FROM THE EFFECTIVE DATE OF THIS ACT], AFTER WHICH PERIOD REPAYMENT OF FUNDS MADE AVAILABLE UNDER THIS PROGRAM MUST COMMENCE.
- OF MICROBUSINESS DEVELOPMENT CORPORATIONS AND SELECTION

 AMONG COMPETING PROPOSALS FOR DEVELOPMENT LOANS BE AN OPEN

 AND COMPETITIVE PROCESS, ALLOWING ACCESS TO THE COMPETITION

 TO ALL INTERESTED COMMUNITIES AND ORGANIZATIONS AND

 SELECTING FOR AWARD OF DEVELOPMENT LOANS THOSE PROJECTS THAT

 ARE BEST QUALIFIED ACCORDING TO THE CRITERIA ESTABLISHED

 UNDER [SECTIONS 4 THROUGH 6].
- NEW SECTION. Section 3. Definitions. As used in [sections 1 through 8], the following definitions apply:

- (1) "Certified community lead organization" means an organization that has sponsored community certification under the certified communities program of the department.
- (2) "Certified microbusiness development corporation" means a microbusiness development corporation certified pursuant to [section 6].
- (3) "Council" means the microbusiness advisory council established in [section 7].
- 9 (4) "Department" means the department of commerce
 10 provided for in 2-15-1801.
 - (5) "Development loan" means funds loaned to a certified microbusiness development corporation by the department for the purpose of making microbusiness loans under the provisions of [sections 1 through 8].
 - (6) "Microbusiness development corporation" means a nonprofit corporation organized and existing under the laws of the state, the purpose or primary function of which is to provide training, technical assistance, and access to capital for the startup or expansion of qualified microbusinesses.
- 21 (7) "Microbusiness loan" means a loan made from or 22 guaranteed by a revolving loan fund contributed to by the 23 microbusiness finance program.
- (8) "Program" means the microbusiness finance programestablished in [section 4].

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(9) "Oualified microbusiness" means a business enterprise located in the state that produces goods or provides services and has fewer than 10 full-time equivalent employees and annual gross revenues of less than \$500,000.

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- (10) "Revolving loan fund" means a fund required to be 5 established by a certified microbusiness development 6 7 corporation that receives a development loan.
 - NEW SECTION. Section 4. Microbusiness finance program -- powers and duties of department. There is a microbusiness finance program administered by the department. The department shall adopt rules to implement the provisions of [sections 1 through 8], including but not limited to:
- criteria 13 (1) establishing and procedures for certifying microbusiness development corporations; 14
 - (2) establishing criteria and procedures to select from competing development loan applications and to award development loans to certified microbusiness development corporations;
 - (3) establishing criteria and procedures to be followed by certified microbusiness development corporations that administer revolving loan funds supported by the program;
- (4) determining the amount and method of computation 23 and payment of interest rates charged to recipients of development loans and specifying amortization schedules and

- other terms and conditions for development loans as may be 1 necessary. However, the rate of interest may not be less than 3% a year.
- (5) establishing criteria for determining nonperformance and declaring default in the administration 6 of development loans and requiring the refund of defaulted development loan funds to the microbusiness development loan account:
- (6) establishing criteria for satisfactory performance in development loan administration to determine eliqibility 10 for renewal of development loans or additional determinent 11 12 loans; and
- (7) establishing maximum and minimum interest rates 13 14 that may be charged by certified microbusiness development corporations on microbusiness loans. 15
- NEW SECTION. Section 5. Microbusiness 16 development 17 loan account and finance program -- administrative account -- criteria -- limitations. (1) There is a microbusiness 18 development loan account in the state special revenue fund. 19 20 The funds appropriated pursuant to [section 10] must be deposited into the account. The department may make 21 22 development loans from the account in amounts not to exceed 23 \$200,000 \$250,000 a loan to a certified microbusiness 24 development corporation. However, -a-certified microbusiness 25 development--corporation--that--provides---services---on---a

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statewide--basis-as-provided-in-fsection-6(2)}-may-receive-a
development-loan-not-to-exceed-\$3507000-

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- administrative account in the state special revenue fund. All interest received on development loans, service charges or fees received from certified microbusiness development corporations, grants, donations, and any other private or public income must be deposited in the account. Money in the administrative account may be transferred to the development loan account or be used to pay the costs of the program, including personnel, travel, equipment, supplies, consulting costs, and other operating expenses of the program.
- (3) A certified microbusiness development corporation that receives a development loan may apply for an additional loan, subject to subsection (1), after 1 year following approval of the previous loan if the applicant meets the performance criteria established by the department.
- (4) To establish the criteria for making development loans, the department shall consider:
- (a) the plan for providing services to microbusinesses;
- 22 (b) the scope of services to be provided by the 23 certified microbusiness development corporation;
- 24 (c) geographic representation of all regions of the 25 state, including both urban and rural communities;

- 1 (d) the ability of the corporation to provide business
 2 training and technical assistance to microbusiness clients;
 - (e) the ability of the corporation, with its plan, to:
- 4 (i) administer monitoring and financial oversight of
 5 recipients of microbusiness loans;
- (ii) administer a revolving loan fund; and
- (iii) investigate and qualify financing proposals and to service credit accounts; and
- 9 (f) sources and sufficiency of operating funds for the 10 certified microbusiness development corporation.
 - (5) Development loan funds may be used by a contribution of development corporation to:
- 13 (a) satisfy matching fund requirements for other
 14 state, federal, or private grants;
 - (b) establish a revolving loan fund from which the certified microbusiness development corporation may make loans to qualified microbusinesses, provided that a single loan does not exceed \$20,000 and the outstanding balance of all loans to a microbusiness or a project participated in by more than one microbusiness does not exceed \$20,000 \$25,000; or
 - (c) establish a guarantee fund from which the certified microbusiness development corporation may guarantee loans made by financial institutions to qualified microbusinesses. However, a single guarantee may not exceed

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- \$20,000, and the aggregate of all guarantees to a microbusiness or a project participated in by more than one microbusiness may not exceed \$20,000.
 - (6) Development loan funds may not:

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- (a) be loaned for basic agricultural commodity production, relending, or investment in stocks, bonds, or other securities; or
- (b) be used to pay the operating costs of a certifed microbusiness development corporation. However, interest income earned from the proceeds of a development loan may be used to pay operating expenses.
- (7) Certified microbusiness development corporations are required to match development loans from the program with contributions to their revolving loan fund from other sources on a ratio of at least \$1 from other sources for each \$3 from the program. Matching contributions may come from a public or private source other than the program and may be in the form of equity capital, loans, or grants.
- (8) Development loans must be made pursuant to a development loan agreement and may be amortization or term loans, bear interest at less than the market rate, be renewable or callable, and contain other terms and conditions considered appropriate by the department that are consistent with the purposes of [sections 1 through 8] and rules promulgated to implement [sections 1 through 8].

- 1 (9) Each certified microbusiness development
 2 corporation that receives a development loan under [sections
 3 1 through 8] shall pay the cost of an audit of its
 4 operations to be conducted at least once every 2 years. The
 5 department shall designate an auditor to conduct the audit.
- 6 (10) A certified microbusiness development corporation
 7 that is in default for nonperformance under rules
 8 established by the department may be required to refund the
 9 outstanding balance of loans awarded prior to the default
 10 declaration. A development loan is secured by a first lien
 11 on the receivables of the corporation receiving the ioan.
- NEW SECTION. Section 6. Certification of microbusiness development corporations. The department may certify:
- 15 (1) a microbusiness development corporation when it 16 determines that the corporation:
- 17 (a) has developed a viable plan for providing 18 training, access to financing, and technical assistance for 19 qualified microbusinesses;
- 20 (b) has broad-based community support as reflected by 21 the membership of its board of directors; and
 - (c) has an adequate source of operating capital; or
- (2) a statewide microbusiness development corporationwhen the department determines that:
- 25 (a) the corporation provides services to constituents

throughout the state; and

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- (b) the corporation does not duplicate efforts of microbusiness development corporations within local communities.
- NEW SECTION. Section 7. Microbusiness advisory council -- appointment of members -- organization. (1) There is a microbusiness advisory council in the department. The council is composed of 13 members appointed by the governor. The governor shall appoint the members from a list of candidates submitted by the director of the department after the department provides by rule for a process of requesting and receiving nominations from the public. No more than seven of the council members may live in the same congressional district. At least four members must be representatives of certified community lead organizations. At least two of the four representatives must reside in communities with a population of less than 15,000. At least four members must be owners of qualified microbusinesses as defined in [section 3].
- (2) (a) At the first meeting of the council, lots must be drawn to determine six members whose terms expire June 30, 1990, and seven members whose terms expire June 30, 1991.
- 24 (b) Members serving terms beginning after the 25 expiration of the terms set in subsection (2)(a) shall serve

l 2-year terms.

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- (c) A member appointed to fill an unexpired term shallserve until the term expires.
- 4 (3) The members of the council shall elect from among
 5 themselves a chairman and other officers as they determine
 6 necessary.
 - (4) The council shall meet at least once each quarter and more often as the chairman or a majority of the members determine necessary.
- 10 (5) Members of the council are not entitled to
 11 compensation for their services, except for reimbers exactly of
 12 expenses as provided in 2-18-501 through 2-18-503.
- 13 (6) The function of the council is to advise the
 14 department regarding the creation, operation, and
 15 maintenance of the program and the policies and operations
 16 affecting the certified microbusiness development
 17 corporations.
 - NEW SECTION. Section 8. Authority to accept funds statutory appropriation funding authorization. (1) The department may accept grants, donations, and other private and public income, including payments of interest on loans made by the department under the provisions of (sections 1 through 8] and fees charged by the department. The department shall deposit all money received under this section in the microbusiness finance program administrative

account established in [section 5].

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- (2) The money in the microbusiness finance program administrative account is statutorily appropriated to the department, as provided in 17-7-502, for the purposes stated in [sections 1 through 8].
- 6 Section 9. Section 17-7-502, MCA, is amended to read:
- 7 "17-7-502. Statutory appropriations definition —
 8 requisites for validity. (1) A statutory appropriation is an
 9 appropriation made by permanent law that authorizes spending
 10 by a state agency without the need for a biennial
 11 legislative appropriation or budget amendment.
 - (2) Except as provided in subsection (4), to be effective, a statutory appropriation must comply with both of the following provisions:
 - (a) The law containing the statutory authority must be listed in subsection (3).
 - (b) The law or portion of the law making a statutory appropriation must specifically state that a statutory appropriation is made as provided in this section.
- 20 (3) The following laws are the only laws containing 21 statutory appropriations: 2-9-202: 2-17-105: 2-18-812: 10-3-203; 10-3-312; 10-3-314; 22 10-4-301; 13-37-304; 15-25-123; 15-31-702; 15-36-112; 15-65-121; 23 15-70-101; 24 16-1-404; 16-1-410; 16-1-411; 17-3-212; 17-5-404; 17-5-424; 25 17-5-804; 19-8-504; 19-9-702; 19-9-1007: 19-10-205;

- 1 19-10-305; 19-10-506; 19-11-512; 19-11-513; 19-11-606;
- 2 19-12-301; 19-13-604; 20-4-109; 20-6-406; 20-8-111;
- 3 23-5-610; 23-5-1027; 33-31-212; 33-31-401; 37-51-501;
- 4 39-71-2504; 53-6-150; 53-24-206; 67-3-205; 75-1-1101:
- 5 75-7-305; 76-12-123; 80-2-103; 80-2-228; 82-11-136:
- 6 90-3-301; 90-3-302; 90-3-412; 90-4-215; 90-9-306; 90-15-103;
- 7 [section 8]; section 13, House Bill No. 861, Laws of 1985;
- 8 and section 1, Chapter 454, Laws of 1987.
- 9 (4) There is a statutory appropriation to pay the
- 10 principal, interest, premiums, and costs of issuing, paying,
- 11 and securing all bonds, notes, or other obligations, as due,
- 12 that have been authorized and issued pursuant to the laws of
- 13 Montana. Agencies that have entered into agreements
- 14 authorized by the laws of Montana to pay the state
- 15 treasurer, for deposit in accordance with 17-2-101 through
- 16 17-2-107, as determined by the state treasurer, an amount
- 17 sufficient to pay the principal and interest as due on the
- 18 bonds or notes have statutory appropriation authority for
- 19 such payments. (In subsection (3): pursuant to sec. 15, Ch.
- 20 607, L. 1987, the inclusion of 15-65-121 terminates June 30,
- 21 1989; pursuant to sec. 10, Ch. 664, L. 1987, the inclusion
- 22 of 39-71-2504 terminates June 30, 1991; and pursuant to sec.
- 23 6, Ch. 454, L. 1987, the inclusion of sec. 1, Ch. 454, L.
- 24 1987, terminates July 1, 1988.)"
- NEW SECTION. Section 10. Appropriation -- approval of

- 1 three-fourths of members required -- severability. (1) 2 Notwithstanding the provisions of 17-6-308 and 17-6-309 and 3 recognizing that the provisions of [sections 1 through 8] are consistent with 17-6-304 and 17-6-305 and that (sections 1 through 8] will result in long-term benefits to the economy of the state, there is appropriated to department of commerce from the in-state investment fund in 8 17-6-306 during the biennium beginning July 1, 1989, 9 \$272007000 \$1,500,000 for the microbusiness finance program 10 established in [section 4]. Funds appropriated from the 11 in-state investment fund must be deposited in the 12 microbusiness development loan account and are appropriated to the department for the purpose of making development 13 14 loans pursuant to [sections 1 through 81.
 - (2) Because subsection (1) appropriates money from the principal of the permanent coal tax trust fund, the appropriation requires a vote of three-fourths of the members of each house of the legislature.

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- (3) If (this act) is approved by a vote of less than three-fourths of the members of each house, this section is void and the remaining sections of (this act) are valid and remain in effect in all valid applications upon enactment.
- 23 <u>NEW SECTION. SECTION 11. SUNSET PROVISION -- AUDIT</u>
 24 AND EVALUATION OF THE MICROBUSINESS FINANCE PROGRAM --
- 25 REPAYMENT OF DEVELOPMENT LOANS -- REVERSION OF PROGRAM FUNDS

-19-

- 1 TO GENERAL IN-STATE INVESTMENT FUND. (1) AN AUDIT, AN
- 2 ANALYSIS OF COSTS AND BENEFITS, AND AN EVALUATION OF THE
- 3 MICROBUSINESS FINANCE PROGRAM MUST BE CONDUCTED BY THE
- 4 OFFICE OF THE LEGISLATIVE AUDITOR, BEGINNING OCTOBER 1,
- 5 1992, AND THE FINDINGS OF THIS AUDIT, ANALYSIS, AND
- 6 EVALUATION MUST BE REPORTED TO THE LEGISLATURE NO LATER THAN
- 7 JANUARY 15, 1993.
- 8 (2) NO DEVELOPMENT LOANS MAY BE MADE AFTER JUNE 30,
- 9 1992.
- 10 (3) ALL INTEREST-ONLY DEVELOPMENT LOANS MADE BY THE
- 11 DEPARTMENT MUST HAVE TERMS ENDING NO LATER THAN JUNE 30,
- 12 1993.
- 13 (4) AMORTIZATION SCHEDULES FOR REPAYMENT OF ALI
- 14 DEVELOPMENT LOAN FUNDS TO THE DEVELOPMENT LOAN ACCOUNT MUST
- 15 BE NEGOTIATED AND MUST BE IN EFFECT NO LATER THAN JUNE 30,
- 16 1993.
- 17 (5) ALL FUNDS IN THE DEVELOPMENT LOAN ACCOUNT ON JULY
- 18 1, 1993, AND ALL FUNDS DEPOSITED IN THAT ACCOUNT AFTER JULY
- 19 1, 1993, MUST REVERT TO THE GENERAL IN-STATE INVESTMENT
- 20 FUND.
- 21 (6) THE MICROBUSINESS FINANCE PROGRAM MUST CONTINUE IN
- 22 EXISTENCE UNTIL JUNE 30, 1996, FOR THE PURPOSE OF WINDING UP
- 23 ITS AFFAIRS AND COLLECTING REPAYMENTS OF DEVELOPMENT LOAN
- 24 FUNDS.
- 25 (7) ON JULY 1, 1996, OR WHEN ALL DEVELOPMENT LOAN

-20-

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- 1 FUNDS HAVE BEEN COLLECTED OR RECOGNIZED AS LOAN LOSSES,
- 2 WHICHEVER DATE IS EARLIER, ALL FUNDS IN THE MICROBUSINESS
- 3 FINANCE PROGRAM ADMINISTRATIVE ACCOUNT MUST REVERT TO THE
- 4 GENERAL IN-STATE INVESTMENT FUND.
- 5 NEW SECTION. Section 12. Effective date. [This act]
- 6 is effective July 1, 1989.

-End-

SENATE STANDING COMMITTEE REPORT

April 17, 1989

MR. PRESIDENT:

We, your committee on Business and Industry, having had under consideration HB 765 (third reading copy -- blue), respectfully report that HB 765 be amended and as so amended be concurred in:

Sponsor: Vincent (Meyer)

1. Page 7, line 11.
Strike: "SIX"
Insert: "three"

2. Page 19, line 9.
Strike: "\$1,500,000"
Insert: "\$750,000"

AND AS AMENDED BE CONCURRED IN

Gene Thayer, Chairman

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applicable

this program:

certified

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management

1	HOUSE BILL NO. 765
2	INTRODUCED BY VINCENT, HALLIGAN, CONNELLY, PIPINICH,
3	LYNCH, PAVLOVICH, NATHE, FARRELL, B. BROWN, BROOKE,
4	HARP, RASMUSSEN, DAVIS, KOEHNKE, DAILY,
5	KILPATRICK, STICKNEY, RUSSELL, SPAETH
6	
7	A BILL FOR AN ACT ENTITLED: "AN ACT CREATING THE
8	MICROBUSINESS FINANCE PROGRAM; CREATING THE MICROBUSINESS
9	ADVISORY COUNCIL; PROVIDING A STATUTORY APPROPRIATION;
10	PROVIDING AN APPROPRIATION FROM THE IN-STATE INVESTMENT
11	FUND, REQUIRING A THREE-FOURTHS VOTE OF THE LEGISLATURE;
12	AMENDING SECTION 17-7-502, MCA; AND PROVIDING AN EFFECTIVE
13	DATE."
14	
15	STATEMENT OF INTENT
16	A statement of intent is required for this bill because
17	[sections 4 and 7] authorize the department of commerce to
18	make rules for the administration of the microbusiness
19	finance program and the nomination of candidates to the
20	microbusiness advisory council. In formulating the rules,

the department shall consider the provisions

and

microbusiness development corporation receiving funds under

ensure

statutes

(1) is prepared and qualified:

1	(a) to provide of furnish access to management
2	training and technical assistance to loan applicants; and
3	(b) to conduct credit investigation and analysis and
4	revolving loan fund administration in a prudent and
5	professional manner; and
6	(2) has identified adequate sources of operating
7	income and has a sufficient market of prospective business
8	clients to provide for continuing operation of the
9	corporation and the use of its revolving loan fund capital.
10	The necessity to ensure management training capability
11	and prudent revolving loan fund administration must be
12	balanced against the requirement to achieve geographic and
13	rural-to-urban equity.
14	The intent of the Microbusiness Development Act is to
15	provide small loans, up to \$20,000 \$25,000, to borrowers
16	with fewer than 10 employees and less than \$500,000 gross
17	income that are engaged in separate projects. The security
18	of microbusiness loans made under this program is in part
19	dependent on diversification of the loan portfolios of
20	certified microbusiness development corporations. To provide
21	for prudent diversification of portfolios and prevent
22	overconcentration of lending to single businesses or
23	projects, a single loan or guarantee or the aggregate of all
24	loans and guarantees from a certified microbusiness

that

development corporation to a microbusiness borrower may not

exceed \$20,000. Similarly, single loans or guarantees or the aggregate of all loans and guarantees to more than one microbusiness engaged in a single project may not exceed \$20,000. For example, several qualified microbusinesses engaged in a single construction project or in common production or marketing of a product or service may not receive in the aggregate more than \$20,000 \$25,000 in loans and guarantees from corporations that are recipients of development loans under [sections 1 through 8].

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In determining interest rates paid to the department by certified microbusiness development corporations receiving development loans, the department shall set rates that are at least sufficient, when the development loan fund is fully invested in development loans, to cover the department's administrative costs of the microbusiness finance program. Because the financial return to the state from this program is in increased tax revenues from job generation and the certified microbusiness development corporations bear the costs for training, credit investigation, loan servicing, and management oversight, rates generally must be kept at the minimum necessary to provide for administrative costs and provide the corporations with an interest earnings spread to be used for their own operating expenses. However, the department may charge higher rates to corporations with

clearly sufficient sources of operating income other than net interest earnings on development loan funds.

where which the water was a superior of the water was the

To provide for the intended investment and reinvestment 3 of development loan funds, rather than short-term return of principal to the development loan fund, development loans generally must be interest-only loans, renewable at terms not to exceed 8 years. When the department, at its renew an interest-only chooses not to discretion, development loan that has come to term and the corporation receiving the loan has administered its funds according to 10 the program's criteria, the department shall attempt to 11 negotiate an amortization schedule for repaying the loan 12 that does not disrupt the operations or earnings of the 13 corporation. The department may consider the availability of 14 alternate sources of loan capital and operating income to a 15 in certified microbusiness development corporation 16 determining whether to renew interest-only term loans and 17 whether the intent of (sections 1 through 8) is best served 18 originating a particular development loan as an 19 amortization or term loan, renewable or callable. 20

When the department establishes maximum interest rates that certified microbusiness development corporations may charge on microbusiness loans, it shall attempt to ensure that microbusinesses are not charged rates in excess of prevailing market rates for loans of similar nature, term,

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and risk. Similarly, when the department establishes minimum interest rates on microbusiness loans, it shall consider prevailing market conditions in attempting to ensure that certified microbusiness development corporations are earning a sufficient return, on a portfolio basis, to provide for operating expenses and risk of loan losses.

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To conform with the intent of [sections 1 through 8] to foster value added activities and diversification of Montana's economy, a loan under this program may not be made for basic agricultural production. Furthermore, a loan may not be made for the purpose of purchasing securities, stocks, bonds, or other property not intended for use in production by the borrower.

An enterprise primarily engaged in basic agricultural production or in finance, lending, or credit may receive a loan for the purpose of value added production or for other uses consistent with the purpose of [sections 1 through 8] if the enterprise is a qualified microbusiness.

To ensure that the membership of the microbusiness advisory council is representative of the widest range of interests in the state's business community, the legislature intends that the department solicit nominations from the district director of the United States small business administration and all concerned organizations, including but not limited to the Montana chamber of commerce, the

1 Montana bankers' association, and the Montana economic 2 development association. The legislature intends that the

3 department strive to present a list of candidates for

4 appointment that is balanced geographically and includes

5 both urban and rural communities of the state.

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7 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

8 NEW SECTION. Section 1. Short title. (Sections 1 through 8) may be cited as the "Microbusiness Development 10 Act".

NEW SECTION. Section 2. Legislative findings and purpose. (1) The legislature finds and declares that:

- (a) it is the policy of the state to foster and encourage economic development within the state in order to promote the general welfare of the people;
- (b) no program currently exists by which the state encourages and assists in the creation, development, and finance of businesses with fewer than 10 full-time equivalent employees and gross revenues of less than \$500,000 a year, which represent a significant component of and potential for growth in the state's economy; and
- (c) the private sector does not satisfy the financial needs of these businesses because of the high cost and diseconomy of scale of making small loans.
- 25 {2}--It-is-the-purpose-of-{sections--1--through--8}--to

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1 create--a--program--to-encourage-and-assist-in-the-creation-2 development; -and-finance-of-businesses-with--fewer--than--10 3 full-time--equivalent--employees--and-gross-revenues-of-less than-\$5007000-a-year-

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- S (2) IT IS THE PURPOSE OF [THIS ACT] TO TEST THE DESIGN AND FEASIBILITY OF A PROGRAM TO ENCOURAGE AND ASSIST IN THE 7 CREATION, DEVELOPMENT, AND FINANCE OF BUSINESSES WITH FEWER THAN 10 FULL-TIME EQUIVALENT EMPLOYEES AND GROSS REVENUES OF 8 9 LESS THAN \$500,000 A YEAR. THE MICROBUSINESS FINANCE PROGRAM 10 CREATED IN (SECTION 4) IS INTENDED AS A PILOT PROJECT, 11 RESTRICTED TO A MAXIMUM OF SIX THREE PROJECT OPERATORS, 12 FUNDED TO A MAXIMUM OF \$250,000 EACH, FOR A PERIOD OF 4 13 YEARS FROM [THE EFFECTIVE DATE OF THIS ACT], AFTER WHICH PERIOD REPAYMENT OF FUNDS MADE AVAILABLE UNDER THIS PROGRAM 14
 - MUST COMMENCE. (3) IT IS INTENDED THAT THE PROCESS OF CERTIFICATION OF MICROBUSINESS DEVELOPMENT CORPORATIONS AND SELECTION AMONG COMPETING PROPOSALS FOR DEVELOPMENT LOANS BE AN OPEN AND COMPETITIVE PROCESS, ALLOWING ACCESS TO THE COMPETITION TO ALL INTERESTED COMMUNITIES AND ORGANIZATIONS AND SELECTING FOR AWARD OF DEVELOPMENT LOANS THOSE PROJECTS THAT ARE BEST QUALIFIED ACCORDING TO THE CRITERIA ESTABLISHED UNDER [SECTIONS 4 THROUGH 6].
- 24 NEW SECTION. Section 3. Definitions. As used in 25 [sections 1 through 8], the following definitions apply:

- (1) "Certified community lead organization" means an organization that has sponsored community certification under the certified communities program of the department.
- (2) "Certified microbusiness development corporation" means a microbusiness development corporation certified pursuant to [section 6].
- (3) "Council" means the microbusiness advisory council established in [section 7].
- 9 (4) "Department" means the department of commerce 1.0 provided for in 2-15-1801.
 - (5) "Development loan" means funds loaned to certified microbusiness development corporation by the department for the purpose of making microbusiness loans under the provisions of [sections 1 through 8].
- 15 (6) "Microbusiness development corporation" means a 16 nonprofit corporation organized and existing under the laws 17 of the state, the purpose or primary function of which is to 18 provide training, technical assistance, and access to 19 capital for the startup or expansion of qualified 20 microbusinesses.
- (7) "Microbusiness loan" means a loan made from or 21 22 quaranteed by a revolving loan fund contributed to by the 23 microbusiness finance program.
- (8) "Program" means the microbusiness finance program 24 25 established in [section 4].

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(9) "Qualified microbusiness" means a business enterprise located in the state that produces goods or provides services and has fewer than 10 full-time equivalent employees and annual gross revenues of less than \$500,000.

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- (10) "Revolving loan fund" means a fund required to be established by a certified microbusiness development corporation that receives a development loan.
- NEW SECTION. Section 4. Microbusiness finance program powers and duties of department. There is a microbusiness finance program administered by the department. The department shall adopt rules to implement the provisions of [sections 1 through 8], including but not limited to:
- (1) establishing criteria and procedures for certifying microbusiness development corporations;
- (2) establishing criteria and procedures to select from competing development loan applications and to award development loans to certified microbusiness development corporations;
- (3) establishing criteria and procedures to be followed by certified microbusiness development corporations that administer revolving loan funds supported by the program;
- (4) determining the amount and method of computation and payment of interest rates charged to recipients of development loans and specifying amortization schedules and

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- other terms and conditions for development loans as may be necessary. However, the rate of interest may not be less than 3% a year.
- (5) establishing criteria for determining nonperformance and declaring default in the administration of development loans and requiring the refund of defaulted development loan funds to the microbusiness development loan account;
- 9 (6) establishing criteria for satisfactory performance 10 in development loan administration to determine eligibility 11 for renewal of development loans or additional development 12 loans; and
- 13 (7) establishing maximum and minimum interest rates
 14 that may be charged by certified microbusiness development
 15 corporations on microbusiness loans.

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NEW SECTION. Section 5. Microbusiness

loan account and finance program -- administrative account

-- criteria -- limitations. (1) There is a microbusiness

development loan account in the state special revenue fund.

The funds appropriated pursuant to [section 10] must be

deposited into the account. The department may make

development loans from the account in amounts not to exceed

\$200,000 \$250,000 a loan to a certified microbusiness

development corporation. Howevery-a-certified-microbusiness

development--corporation--that--provides---services---on--a

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- administrative account in the state special revenue fund. All interest received on development loans, service charges or fees received from certified microbusiness development corporations, grants, donations, and any other private or public income must be deposited in the account. Money in the administrative account may be transferred to the development loan account or be used to pay the costs of the program, including personnel, travel, equipment, supplies, consulting costs, and other operating expenses of the program.
- (3) A certified microbusiness development corporation that receives a development loan may apply for an additional loan, subject to subsection (1), after 1 year following approval of the previous loan if the applicant meets the performance criteria established by the department.
- 18 (4) To establish the criteria for making development
 19 loans, the department shall consider:
- 20 (a) the plan for providing services to
 21 microbusinesses;
- 22 (b) the scope of services to be provided by the 23 certified microbusiness development corporation;
- 24 (c) geographic representation of all regions of the 25 state, including both urban and rural communities;

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1	(d)	the ability of the corporation to provide busines
2	training	and technical assistance to microbusiness clients

- (e) the ability of the corporation, with its plan, to:
- (i) administer monitoring and financial oversight of recipients of microbusiness loans;
- (ii) administer a revolving loan fund; and
- 7 (iii) investigate and qualify financing proposals and8 to service credit accounts; and
- 9 (f) sources and sufficiency of operating funds for the certified microbusiness development corporation.
- 11 (5) Development loan funds may be used by a certified 12 microbusiness development corporation to:
- 13 (a) satisfy matching fund requirements for other
 14 state, federal, or private grants;
 - (b) establish a revolving loan fund from which the certified microbusiness development corporation may make loans to qualified microbusinesses, provided that a single loan does not exceed \$20,000 and the outstanding balance of all loans to a microbusiness or a project participated in by more than one microbusiness does not exceed \$20,000 \$25,000; or
 - (c) establish a guarantee fund from which the certified microbusiness development corporation may guarantee loans made by financial institutions to qualified microbusinesses. However, a single guarantee may not exceed

- \$20,000, and the aggregate of all guarantees to a microbusiness or a project participated in by more than one microbusiness may not exceed \$20,000.
 - (6) Development loan funds may not:

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- (a) be loaned for basic agricultural commodity production, relending, or investment in stocks, bonds, or other securities; or
- (b) be used to pay the operating costs of a certifed microbusiness development corporation. However, interest income earned from the proceeds of a development loan may be used to pay operating expenses.
- (7) Certified microbusiness development corporations are required to match development loans from the program with contributions to their revolving loan fund from other sources on a ratio of at least \$1 from other sources for each \$3 from the program. Matching contributions may come from a public or private source other than the program and may be in the form of equity capital, loans, or grants.
- (8) Development loans must be made pursuant to a development loan agreement and may be amortization or term loans, bear interest at less than the market rate, be renewable or callable, and contain other terms and conditions considered appropriate by the department that are consistent with the purposes of [sections 1 through 8] and rules promulgated to implement [sections 1 through 8].

- 1 (9) Each certified microbusiness development
 2 corporation that receives a development loan under [sections
 3 l through 8] shall pay the cost of an audit of its
 4 operations to be conducted at least once every 2 years. The
 5 department shall designate an auditor to conduct the audit.
- 6 (10) A certified microbusiness development corporation
 7 that is in default for nonperformance under rules
 8 established by the department may be required to refund the
 9 outstanding balance of loans awarded prior to the default
 10 declaration. A development loan is secured by a first lien
 11 on the receivables of the corporation receiving the loan.
- NEW SECTION. Section 6. Certification of microbusiness development corporations. The department may certify:
- 15 (1) a microbusiness development corporation when it determines that the corporation:
- 17 (a) has developed a viable plan for providing
 18 training, access to financing, and technical assistance for
 19 gualified microbusinesses;
- 20 (b) has broad-based community support as reflected by 21 the membership of its board of directors; and
 - (c) has an adequate source of operating capital; or
- (2) a statewide microbusiness development corporationwhen the department determines that:
- 25 (a) the corporation provides services to constituents

throughout the state; and

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- 2 (b) the corporation does not duplicate efforts of 3 microbusiness development corporations within local 4 communities.
 - NEW SECTION. Section 7. Microbusiness advisory council -- appointment of members -- organization. (1) There is a microbusiness advisory council in the department. The council is composed of 13 members appointed by the governor. The governor shall appoint the members from a list of candidates submitted by the director of the department after the department provides by rule for a process of requesting and receiving nominations from the public. No more than seven of the council members may live in the same congressional district. At least four members must be representatives of certified community lead organizations. At least two of the four representatives must reside in communities with a population of less than 15,000. At least four members must be owners of qualified microbusinesses as defined in [section 3].
- 20 (2) (a) At the first meeting of the council, lots must
 21 be drawn to determine six members whose terms expire June
 22 30, 1990, and seven members whose terms expire June 30,
 23 1991.
- 24 (b) Members serving terms beginning after the 25 expiration of the terms set in subsection (2)(a) shall serve

1 2-year terms.

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- (c) A member appointed to fill an unexpired term shallserve until the term expires.
- 4 (3) The members of the council shall elect from among
 5 themselves a chairman and other officers as they determine
 6 necessary.
- 7 (4) The council shall meet at least once each quarter 8 and more often as the chairman or a majority of the members 9 determine necessary.
- 10 (5) Members of the council are not entitled to
 11 compensation for their services, except for reimbursement of
 12 expenses as provided in 2-18-501 through 2-18-503.
 - (6) The function of the council is to advise the department regarding the creation, operation, and maintenance of the program and the policies and operations affecting the certified microbusiness development corporations.
 - NEW SECTION. Section 8. Authority to accept funds -statutory appropriation -- funding authorization. (1) The
 department may accept grants, donations, and other private
 and public income, including payments of interest on loans
 made by the department under the provisions of [sections 1
 through 8] and fees charged by the department. The
 department shall deposit all money received under this
 section in the microbusiness finance program administrative

1 account established in [section 5].

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- (2) The money in the microbusiness finance program administrative account is statutorily appropriated to the department, as provided in 17-7-502, for the purposes stated in [sections 1 through 8].
- Section 9. Section 17-7-502, MCA, is amended to read:

 17-7-502. Statutory appropriations -- definition -
 requisites for validity. (1) A statutory appropriation is an

 appropriation made by permanent law that authorizes spending

 by a state agency without the need for a biennial

legislative appropriation or budget amendment.

- (2) Except as provided in subsection (4), to be effective, a statutory appropriation must comply with both of the following provisions:
- 15 (a) The law containing the statutory authority must be listed in subsection (3).
 - (b) The law or portion of the law making a statutory appropriation must specifically state that a statutory appropriation is made as provided in this section.
- (3) The following laws are the only laws containing 20 statutory appropriations: 2-9-202; 2-17-105; 2-18-812; 21 10-3-314; 10-4-301: 13-37-304; 10-3-312; 22 10-3-203: 15-25-123: 15-31-702; 15-36-112; 15-65-121; 15-70-101; 23 16-1-404: 16-1-410: 16-1-411; 17-3-212; 17-5-404; 17-5-424; 24 17-5-804: 19-8-504; 19-9-702; 19-9-100; 19-10-205; 25

- 1 19-10-305; 19-10-506; 19-11-512; 19-11-513; 19-11-606; 2 19-12-301; 19-13-604; 20-4-109; 20-6-406; 20-8-111;
- 3 23-5-610; 23-5-1027; 33-31-212; 33-31-401; 37-51-501;
- 4 39-71-2504; 53-6-150; 53-24-206; 67-3-205; 75-1-1101;
- 5 75-7-305; 76-12-123; 80-2-103; 80-2-228; 82-11-136;
- 6 90-3-301; 90-3-302; 90-3-412; 90-4-215; 90-9-306; 90-15-103;
- 7 [section 8]; section 13, House Bill No. 861, Laws of 1985;
- 8 and section 1, Chapter 454, Laws of 1987.
- 9 (4) There is a statutory appropriation to pay the
- principal, interest, premiums, and costs of issuing, paying,
- 11 and securing all bonds, notes, or other obligations, as due,
- 12 that have been authorized and issued pursuant to the laws of
- 13 Montana. Agencies that have entered into agreements
- 14 authorized by the laws of Montana to pay the state
- 15 treasurer, for deposit in accordance with 17-2-101 through
- 16 17-2-107, as determined by the state treasurer, an amount
- 17 sufficient to pay the principal and interest as due on the
- 18 bonds or notes have statutory appropriation authority for
- 19 such payments. (In subsection (3): pursuant to sec. 15, Ch.
- 20 607, L. 1987, the inclusion of 15-65-121 terminates June 30,
- 21 1989; pursuant to sec. 10, Ch. 664, L. 1987, the inclusion
- 22 of 39-71-2504 terminates June 30, 1991; and pursuant to sec.
- 23 6, Ch. 454, L. 1987, the inclusion of sec. 1, Ch. 454, L.
- 24 1987, terminates July 1, 1988.)"
- 25 NEW SECTION. Section 10. Appropriation -- approval of

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- 1 three-fourths of members required -- severability. (1) Notwithstanding the provisions of 17-6-308 and 17-6-309 and recognizing that the provisions of [sections 1 through 8] 3 are consistent with 17-6-304 and 17-6-305 and that [sections 5 1 through 8) will result in long-term benefits to the economy of the state, there is appropriated to the 6 7 department of commerce from the in-state investment fund in 17-6-306 during the biennium beginning July 1, 1989, 8 \$272007000 \$175007000 \$750,000 for the microbusiness finance 10 program established in [section 4]. Funds appropriated from 11 the in-state investment fund must be deposited in the 12 microbusiness development loan account and are appropriated 13 to the department for the purpose of making development 14 loans pursuant to [sections 1 through 8].
 - (2) Because subsection (1) appropriates money from the principal of the permanent coal tax trust fund, the appropriation requires a vote of three-fourths of the members of each house of the legislature.

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(3) If [this act] is approved by a vote of less than three-fourths of the members of each house, this section is void and the remaining sections of [this act] are valid and remain in effect in all valid applications upon enactment.

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remain in effect in all valid applications upon enactment.

NEW SECTION. SECTION 11. SUNSET PROVISION -- AUDIT

AND EVALUATION OF THE MICROBUSINESS FINANCE PROGRAM -
REPAYMENT OF DEVELOPMENT LOANS -- REVERSION OF PROGRAM FUNDS

- 1 TO GENERAL IN-STATE INVESTMENT FUND. (1) AN AUDIT, AN
- 2 ANALYSIS OF COSTS AND BENEFITS, AND AN EVALUATION OF THE
- 3 MICROBUSINESS FINANCE PROGRAM MUST BE CONDUCTED BY THE
- 4 OFFICE OF THE LEGISLATIVE AUDITOR, BEGINNING OCTOBER 1,
- 5 1992, AND THE FINDINGS OF THIS AUDIT, ANALYSIS, AND
- 6 EVALUATION MUST BE REPORTED TO THE LEGISLATURE NO LATER THAN
- 7 JANUARY 15, 1993.
- 8 (2) NO DEVELOPMENT LOANS MAY BE MADE AFTER JUNE 30,
- 9 1992.
- 10 (3) ALL INTEREST-ONLY DEVELOPMENT LOANS MADE BY THE
- DEPARTMENT MUST HAVE TERMS ENDING NO LATER THAN JUNE 30,
- 12 1993.
- 13 (4) AMORTIZATION SCHEDULES FOR REPAYMENT OF ALL
- 14 DEVELOPMENT LOAN FUNDS TO THE DEVELOPMENT LOAN ACCOUNT MUST
- 15 BE NEGOTIATED AND MUST BE IN EFFECT NO LATER THAN JUNE 30,
- 16 1993.
- 17 (5) ALL FUNDS IN THE DEVELOPMENT LOAN ACCOUNT ON JULY
- 1, 1993, AND ALL FUNDS DEPOSITED IN THAT ACCOUNT AFTER JULY
- 1, 1993, MUST REVERT TO THE GENERAL IN-STATE INVESTMENT
- 20 FUND.
- 21 (6) THE MICROBUSINESS FINANCE PROGRAM MUST CONTINUE IN
- 22 EXISTENCE UNTIL JUNE 30, 1996, FOR THE PURPOSE OF WINDING UP
- 23 ITS AFFAIRS AND COLLECTING REPAYMENTS OF DEVELOPMENT LOAN
- 24 FUNDS.
- 25 (7) ON JULY 1, 1996, OR WHEN ALL DEVELOPMENT LOAN

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- 1 FUNDS HAVE BEEN COLLECTED OR RECOGNIZED AS LOAN LOSSES,
- 2 WHICHEVER DATE IS EARLIER, ALL FUNDS IN THE MICROBUSINESS
- 3 FINANCE PROGRAM ADMINISTRATIVE ACCOUNT MUST REVERT TO THE
- 4 GENERAL IN-STATE INVESTMENT FUND.
- 5 NEW SECTION. Section 12. Effective date. [This act]
- 6 is effective July 1, 1989.

-End-