HOUSE BILL NO. 446

INTRODUCED BY DAILY, STANG, LYNCH, SWYSGOOD, IVERSON

IN THE HOUSE

	IN THE HOUSE
JANUARY 26, 1989	INTRODUCED AND REFERRED TO COMMITTEE ON BUSINESS & ECONOMIC DEVELOPMENT.
JANUARY 27, 1989	FIRST READING.
FEBRUARY 7, 1989	ON MOTION, REREFERRED TO COMMITTEE ON BUSINESS & ECONOMIC DEVELOPMENT.
FEBRUARY 14, 1989	TAKEN FROM THE TABLE BY COMMITTEE
	COMMITTEE RECOMMEND BILL DO PASS. REPORT ADOPTED.
FEBRUARY 15, 1989	PRINTING REPORT.
FEBRUARY 18, 1989	SECOND READING, DO PASS AS AMENDED.
FEBRUARY 20, 1989	ENGROSSING REPORT.
FEBRUARY 21, 1989	THIRD READING, PASSED. AYES, 66; NOES, 29.
	TRANSMITTED TO SENATE.
	IN THE SENATE
FEBRUARY 28, 1989	INTRODUCED AND REFERRED TO COMMITTEE ON BUSINESS & INDUSTRY.
	FIRST READING.
MARCH 8, 1989	COMMITTEE RECOMMEND BILL BE CONCURRED IN AS AMENDED. REPORT ADOPTED.
MARCH 9, 1989	SECOND READING, CONCURRED IN.
MARCH 11, 1989	THIRD READING, CONCURRED IN. AYES, 38; NOES, 6.

RETURNED TO HOUSE WITH AMENDMENTS.

IN THE HOUSE

MARCH 13, 1989 RECEIVED FROM SENATE.

SECOND READING, AMENDMENTS

CONCURRED IN.

MARCH 14, 1989 THIRD READING, AMENDMENTS

CONCURRED IN.

SENT TO ENROLLING.

REPORTED CORRECTLY ENROLLED.

25

tickets or chances.

2

7

16

22

23

24

25

1	Hausgall No, 446
2	INTRODUCED BY Land Stone June
3	during and have
4	A BILL FOR AN ACT ENTITIED: "AN ACT INCREASING THE MAXIMUM
5	COMMISSION ALLOWABLE TO A LOTTERY SALES AGENT; AMENDING
6	SECTION 23-5-1016, MCA; AND PROVIDING AN EFFECTIVE DATE."
7	
8	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:
9	Section 1. Section 23-5-1016, MCA, is amended to read:
10	*23-5-1016. Ticket or chance sales agents licenses.
11	(1) Lottery tickets or chances may be sold only by ticket or
12	chance sales agents licensed by the director in accordance
13	with this section.
14	(2) The commission shall by rule determine the places
15	at which state lottery game tickets or chances may be sold.
16	(3) (a) Before issuing a license, the director shall
17	consider:
18	(i) the financial responsibility and security of the
19	applicant and his business or activity;
20	(ii) the accessibility of his place of business or
21	activity to the public; and
22	(iii) the sufficiency of existing licenses to serve the
23	public convenience and the volume of the expected sales.

(b) No person under 18 years of age may sell lottery

(c)	A	lic	ense	as	an	ageni	t to	sell	lotte	e r y	ticke	ts	or
chances m	ay i	not	be	issu	ued	to	any	pers	on t	0	engag	e	in
business	exe	clus	ively	as	s a	10	ttery	y tick	et o	c cl	nance	sal	es
agent.													

- (4) The director may issue temporary licenses uponconditions he considers necessary.
 - (5) License applicants shall pay a \$50 fee to cover the cost of investigating and processing the application.
- 9 (6) The director may require a bond from any licensed 10 agent in an amount provided in the commission's rules and 11 may purchase a blanket bond covering the activities of 12 licensed agents.
- 13 (7) A licensed agent shall display his license or a
 14 copy thereof conspicuously in accordance with the
 15 commission's rules.
 - (8) A license is not assignable or transferable.
- 17 (9) No An employee of a ticket or chance sales agent
 18 may not be required to sell lottery game tickets or chances
 19 if the sale is against his religious or moral beliefs.
- 20 (10) Sales agents are entitled to no more than a-5% an
 21 8% commission on tickets and chances sold.
 - (11) Each sales agent shall keep a complete and up-to-date set of records and accounts fully showing his sales and provide it for inspection upon request of the commission, the director, the department of commerce, the

- office of the legislative auditor, or the office of the attorney general.
- 3 (12) Sales agents may pay the state lottery only by
 4 check, bankdraft, electronic fund transfer, or other
- 5 recorded, noncash, financial transfer method as determined
- 6 by the director.
- 7 (13) A license may be suspended or revoked for failure
- 8 to maintain the license qualifications provided in
- 9 subsection (3) or for violation of any provision of this
- 10 part or a commission rule. Prior to suspension or
- 11 revocation, the licensee must be given notice and an
- 12 opportunity for a hearing."
- 13 NEW SECTION. Section 2. Effective date. [This act] is
- 14 effective July 1, 1989.
- 15 NEW SECTION. Section 3. Extension of authority. Any
- 16 existing authority to make rules on the subject of the
- 17 provisions of [this act] is extended to the provisions of
- 18 (this act).

STATE OF MONTANA - FISCAL NOTE

Form BD-15

In compliance with a written request, there is hereby submitted a Fiscal Note for HB446, as introduced.

DESCRIPTION OF PROPOSED LEGISLATION:

HB446 would increase the maximum commission allowable to a Lottery sales agent from 5% to 8%.

ASSUMPTIONS:

- 1. Current law revenue estimates assume a \$13,000,000 revenue estimate for FY89 and that is continued for FY90 and FY91.
- 2. Current law retailer commissions are 5% and the FY88 audited figures are 5.6%.
- 3. Proposed law retailer commissions would be adopted at the maximum 8% level.
- 4. Revenue and expenditure figures are based only on instant ticket sales.

FISCAL IMPACT:		FY90			FY91	
Expenditures:	Current	Proposed		Current	Proposed	
Montana Lottery	Law	<u>Law</u> D	ifference	Law	Law D	ifference
Administrative Expenses	\$1,950,000	\$1,950,000	-0-	\$1,950,000	\$1,950,000	-0-
Prize Expenses	5,850,000	5,850,000	-0-	5,850,000	5,850,000	-0-
Retailer Commissions	728,000	1,118,000	390,000	728,000	1,118,000	390,000
Total	\$8,528,000	\$8,918,000	\$390,000	\$8,528,000	\$8,918,000	\$390,000
Funding:						
Instant Ticket Sales						
Proprietary Account	\$13,000,000	\$13,000,000	-0-	\$13,000,000	\$13,000,000	-0-
Revenue:						
Net Revenue Impact - Funds						
Transferred to OPI	\$4,472,000	\$4,082,000	(\$390,000)	\$4,472,000	\$4,082,000	(\$390,000)

EFFECT ON COUNTY OR OTHER LOCAL REVENUE OR EXPENDITURES:

Under current law, lottery net revenues, which are transferred to the Office of Public Instruction for distribution to the counties for use in the school districts' teacher retirement funds, would decrease by \$390,000 per year..

my Shackeloford 4/2/

DATE

OFFICE OF BUDGET AND PROGRAM PLANNING

FRED DAILY, PRIMARY SPONSOR

DATE

Fiscal Note for HB446, as introduced

HB 446

9

12

16

17

18

19

20

21

23

7

8

16

17

18

19

20

21

APPROVED BY COMM. ON BUSINESS AND ECONOMIC DEVELOPMENT

	all frust.
1	Hales & BILL No. 446
2	INTRODUCED BY LOUIS STAND MANY
3	Surpey and Just
4	A BILL FOR AN ACT ENTITUED: "AN ACT INCREASING THE MAXIMUM
5	COMMISSION ALLOWABLE TO A LOTTERY SALES AGENT; AMENDING
6	SECTION 23-5-1016, MCA; AND PROVIDING AN EFFECTIVE DATE."
7	

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

Section 1. Section 23-5-1016, MCA, is amended to read:

*23-5-1016. Ticket or chance sales agents -- licenses. 10

(1) Lottery tickets or chances may be sold only by ticket or 11

chance sales agents licensed by the director in accordance

13 with this section.

(2) The commission shall by rule determine the places 14 15 at which state lottery game tickets or chances may be sold.

(3) (a) Before issuing a license, the director shall consider:

(i) the financial responsibility and security of the applicant and his business or activity;

(ii) the accessibility of his place of business or activity to the public; and

22 (iii) the sufficiency of existing licenses to serve the public convenience and the volume of the expected sales.

24 (b) No person under 18 years of age may sell lottery 25 tickets or chances.

1	(c)	A	lic	ense	as	an	agent	to	sell	lotte	ery	ticke	ts	or
2	chances	may	not	be	iss	ıed	to	any	pers	son	to	engag	e	in
3	business	ex	clus	ively	as	s á	lot	tery	/ tick	et o	r cl	hance	sal	es
4	agent.													

- 5 (4) The director may issue temporary licenses upon conditions he considers necessary.
 - (5) License applicants shall pay a \$50 fee to cover the cost of investigating and processing the application.
- 9 (6) The director may require a bond from any licensed agent in an amount provided in the commission's rules and 10 may purchase a blanket bond covering the activities of 11 12 licensed agents.
- (7) A licensed agent shall display his license or a 13 14 copy thereof conspicuously in accordance with the commission's rules. 15
 - (8) A license is not assignable or transferable.
 - (9) No An employee of a ticket or chance sales agent may not be required to sell lottery game tickets or chances if the sale is against his religious or moral beliefs.
 - (10) Sales agents are entitled to no more than a-5% an 8% commission on tickets and chances sold.
- 22 (11) Each sales agent shall keep a complete 23 up-to-date set of records and accounts fully showing his sales and provide it for inspection upon request of the 24 25 commission, the director, the department of commerce, the

- office of the legislative auditor, or the office of the attorney general.
- 3 (12) Sales agents may pay the state lottery only by
 4 check, bankdraft, electronic fund transfer, or other
 5 recorded, noncash, financial transfer method as determined
- 6 by the director.

- 7 (13) A license may be suspended or revoked for failure
 - to maintain the license qualifications provided in
- 9 subsection (3) or for violation of any provision of this
- 10 part or a commission rule. Prior to suspension or
- 11 revocation, the licensee must be given notice and an
- 12 opportunity for a hearing."
- NEW SECTION. Section 2. Effective date. [This act] is
- 14 effective July 1, 1989.
- 15 <u>NEW SECTION.</u> Section 3. Extension of authority. Any
- 16 existing authority to make rules on the subject of the
- 17 provisions of [this act] is extended to the provisions of
- 18 [this act].

HB 0446/02

2

16

1	HOUSE BILL NO. 446
2	INTRODUCED BY DAILY, STANG, LYNCH, SWYSGOOD, IVERSON
3	
4	A BILL FOR AN ACT ENTITLED: "AN ACT INCREASING THE MAXIMUM
5	COMMISSION ALLOWABLE TO A LOTTERY SALES AGENT; AMENDING
6	SECTION 23-5-1016, MCA; AND PROVIDING AN EFFECTIVE DATE."
7	
8	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:
9	Section 1. Section 23-5-1016, MCA, is amended to read:
10	"23-5-1016. Ticket or chance sales agents licenses.
11	(1) Lottery tickets or chances may be sold only by ticket or
12	chance sales agents licensed by the director in accordance
13	with this section.
14	(2) The commission shall by rule determine the places
15	at which state lottery game tickets or chances may be sold.
16	(3) (a) Before issuing a license, the director shall
17	consider:
18	(i) the financial responsibility and security of the
19	applicant and his business or activity;
20	(ii) the accessibility of his place of business or
21	activity to the public; and
22	(iii) the sufficiency of existing licenses to serve the
23	public convenience and the volume of the expected sales.
24	(b) No person under 18 years of age may sell lottery
25	tickets or chances.

HOUSE BILL NO. 446

(c)	A	lic	ense	as	an	agen	t to	sell	lotte	ery	ticke	ts	or
chances m	ay	not	be	issu	ued	to	any	pers	son i	to	engag	e	in
business	еx	clus	ively	as	s a	ı lo	ttery	y tick	et o	c ct	nance	sal	es
agent.													

- (4) The director may issue temporary licenses upon conditions he considers necessary.
- 7 (5) License applicants shall pay a \$50 fee to cover the cost of investigating and processing the application.
- 9 (6) The director may require a bond from any licensed 10 agent in an amount provided in the commission's rules and 11 may purchase a blanket bond covering the activities of 12 licensed agents.
- 13 (7) A licensed agent shall display his license or a 14 copy thereof conspicuously in accordance with the 15 commission's rules.
 - (8) A license is not assignable or transferable.
- 17 (9) No An employee of a ticket or chance sales agent 18 may not be required to sell lottery game tickets or chances 19 if the sale is against his religious or moral beliefs.
- 20 (10) Sales agents are entitled to no more than a-5% an 8% commission on tickets and chances sold AND MUST NOT COME 21 22 FROM THAT PART OF ALL GROSS REVENUE THAT IS NET REVENUE AND 23 IS PAID TO THE SUPERINTENDENT OF PUBLIC INSTRUCTION.
- 24 (11) Each sales agent shall keep a complete 25 up-to-date set of records and accounts fully showing his

-2-

HB 446

- sales and provide it for inspection upon request of the commission, the director, the department of commerce, the office of the legislative auditor, or the office of the attorney general.
- 5 (12) Sales agents may pay the state lottery only by 6 check, bankdraft, electronic fund transfer, or other 7 recorded, noncash, financial transfer method as determined 8 by the director.
- 10 to maintain the license qualifications provided in subsection (3) or for violation of any provision of this part or a commission rule. Prior to suspension or revocation, the licensee must be given notice and an opportunity for a hearing."
- NEW SECTION. Section 2. Effective date. [This act] is effective July 1, 1989.
- NEW SECTION. Section 3. Extension of authority. Any existing authority to make rules on the subject of the provisions of [this act] is extended to the provisions of [this act].

SENATE STANDING COMMITTEE REPORT

March 8, 1989

MR. PRESIDENT:

We, your committee on Business and Industry, having had under consideration HB 446 (third reading copy -- blue), respectfully report that HB 446 be amended and as so amended be concurred in:

Sponsor: Daily (Lynch)

1. Page 2, lines 20 and 21.

Strike: "an 8%" "a 10%" Insert: Following: "sold" Insert: "."

"AND HUST" Strike:

"Commissions may" Insert:

AND AS AMENDED BE CONCURRED IN

SENATE

tickets or chances.

1	HOUSE BILL NO. 446
2	INTRODUCED BY DAILY, STANG, LYNCH, SWYSGOOD, IVERSON
3	
4	A BILL FOR AN ACT ENTITLED: "AN ACT INCREASING THE MAXIMUM
5	COMMISSION ALLOWABLE TO A LOTTERY SALES AGENT; AMENDING
6	SECTION 23-5-1016, MCA; AND PROVIDING AN EFFECTIVE DATE."
7	
8	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:
9	Section 1. Section 23-5-1016, MCA, is amended to read:
10	*23-5-1016. Ticket or chance sales agents licenses.
11	(1) Lottery tickets or chances may be sold only by ticket or
12	chance sales agents licensed by the director in accordance
13	with this section.
14	(2) The commission shall by rule determine the places
15	at which state lottery game tickets or chances may be sold.
16	(3) (a) Before issuing a license, the director shall
17	consider:
18	(i) the financial responsibility and security of the
19	applicant and his business or activity;
20	(ii) the accessibility of his place of business or
21	activity to the public; and
22	(iii) the sufficiency of existing licenses to serve the
23	public convenience and the volume of the expected sales.
24	(b) No person under 18 years of age may sell lottery

1	(c)	A lice	ense a	as an	agent	to:	sell lot	tery	ticket	s or
2	chances ma	ay not	be is	ssued	to .	any	person	to	engage	: ir
3	business	exclus	vely	as a	lot	tery	ticket	or ch	nance s	ales
4	agent.									

- 5 (4) The director may issue temporary licenses upon 6 conditions he considers necessary.
- 7 (5) License applicants shall pay a \$50 fee to cover the cost of investigating and processing the application.
 - (6) The director may require a bond from any licensed agent in an amount provided in the commission's rules and may purchase a blanket bond covering the activities of licensed agents.
 - (7) A licensed agent shall display his license or a copy thereof conspicuously in accordance with the commission's rules.
 - (8) A license is not assignable or transferable.
- 17 (9) No An employee of a ticket or chance sales agent may not be required to sell lottery game tickets or chances 18 if the sale is against his religious or moral beliefs. 19
- (10) Sales agents are entitled to no more than a-5% am 21 8% A 10% commission on tickets and chances sold ANB--MUST. COMMISSIONS MAY NOT COME FROM THAT PART OF ALL GROSS REVENUE 23 THAT IS NET REVENUE AND IS PAID TO THE SUPERINTENDENT OF
- 24 PUBLIC INSTRUCTION.

9

11 12

13

14

15

16

20

25 (11) Each sales agent shall keep a complete and

HB 0446/03

- up-to-date set of records and accounts fully showing his sales and provide it for inspection upon request of the commission, the director, the department of commerce, the office of the legislative auditor, or the office of the attorney general.
- 6 (12) Sales agents may pay the state lottery only by
 7 check, bankdraft, electronic fund transfer, or other
 8 recorded, noncash, financial transfer method as determined
 9 by the director.
- 10 (13) A license may be suspended or revoked for failure
 11 to maintain the license qualifications provided in
 12 subsection (3) or for violation of any provision of this
 13 part or a commission rule. Prior to suspension or
 14 revocation, the licensee must be given notice and an
 15 opportunity for a hearing."
- NEW SECTION. Section 2. Effective date. [This act] is effective July 1, 1989.
- NEW SECTION. Section 3. Extension of authority. Any existing authority to make rules on the subject of the provisions of [this act] is extended to the provisions of [this act].