SENATE BILL NO. 355

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- 2/08 Referred to Business & Industry
 2/11 Fiscal Note Requested
 2/15 Fiscal Note Received

- 2/20 Hearing
- 2/21 Adverse Committee Report 2/21 Bill Killed

1		Jensle BILL NO. 355
2	INTRODUCED	BY Rosert
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3	BY	REQUEST OF THE BOARD OF REALTY REGULATION

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A BILL FOR AN ACT ENTITLED: "AN ACT REGULATING THE OFFERING AND SALE OF TIMESHARES; PROVIDING FOR REGISTRATION OF OFFERINGS AND LICENSURE OF SALESMEN; PROVIDING REMEDIES AND PENALTIES FOR VIOLATIONS; AND PROVIDING EFFECTIVE DATES AND

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BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

AN APPLICABILITY DATE."

Section 1. Short title. [This act] may be cited as the 12 "Montana Timeshare Act". 13

Section 2. Definitions. As used in [this act], unless the context requires otherwise, the following definitions apply:

- (1) "Advertisement" means any written, printed, audio, 17 or visual communication that is published in whole or in 18 part to sell, offer to sell, or solicit an offer for a 19 20 timeshare.
- (2) "Affiliate of a developer" means any person who 21 controls, is controlled by, or is under the control of a 22 23 developer.
- (3) "Association" or "owners association" means the 24 association of owners created by the timeshare instruments 25

1 for purposes of managing and maintaining the project for the

- 2 benefit of all timeshare owners.
- 3 (4) "Board" means the board of realty regulation provided for in 2-15-1867.
- (5) "Broker" means broker as defined in 37-51-102. 5
- (6) "Developer" means:
- 7 (a) any person creating timeshares or engaged in the business of selling his own timeshares;
- 9 (b) any person who controls, is controlled by, or is 10 in common control with the person engaged in creating or 11 selling timeshares; or
- (c) any successor or assignee of a person referred to 12 13 in subsection (6)(a) or (6)(b).
- 14 (7) "Interval" means that period of time when a 15 timeshare owner is entitled to the possession and use of the timeshare unit. 16
- 17 (8) "Managing entity" means any person hired by the timeshare association or developer to manage the timeshare 18 19 plan or the timeshare property.
- 20 (9) "Offer" means any inducement, solicitation, or 21 attempt to encourage a person to acquire a timeshare. An offer is made in this state if the offer originates in this state or if the principal timeshare property is located in 23 24 this state.
- 25 (10) "Person" means a natural person, corporation,

business trust, estate, trust, partnership, association, joint venture, or other legal or commercial entity.

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- (11) "Prize and gift promotional offer" means any advertising material stating that a prospective purchaser may receive goods or services other than the timeshare plan itself, either free or at a discount, including but not limited to the use of any prize, gift, award, premium, or lodging or vacation certificate.
- (12) "Project" means the real property or real estate, which must contain more than one unit, in which timeshares are created by a single instrument or set of instruments.
- 12 (13) "Purchaser" means any person, other than a
 13 developer, who by means of a voluntary transfer acquires a
 14 legal or equitable interest in a timeshare, other than as
 15 security for an obligation.
- 16 (14) "Real estate" means real estate as defined in 37-51-102.
- 18 (15) "Sale" or "sell" includes every contract of sale
 19 of, contract to sell, or disposition of a timeshare for
 20 value.
- 21 (16) "Salesman" includes an individual who for a
 22 salary, commission, or compensation of any kind is
 23 associated, either directly or indirectly, regularly or
 24 occasionally, with a real estate broker to sell, purchase,
 25 or negotiate for the sale, purchase, exchange, or renting of

- real estate and who, on behalf of a developer, sells or offers to sell a timeshare to a purchaser.
- 3 (17) "Timeshare" means a right to occupy a unit or any 4 of several units during five or more separate intervals over 5 a period of at least 5 years, including renewal options, 6 whether or not coupled with an estate in land.
- 7 (18) "Timeshare expenses" means expenditures, fees,
 8 charges, or liabilities:
- 9 (a) incurred with respect to the timeshares by or on 10 behalf of all timeshare owners in one timeshare property; 11 and
- 12 (b) imposed on the timeshare by the entity governing a 13 project of which the timeshare is a part, together with any 14 allocations to reserves but excluding purchase money payable 15 for timeshares.
- 16 (19) "Timeshare instrument" means one or more
 17 documents, by whatever name denominated, creating or
 18 regulating timeshares.
- 19 (20) "Timeshare owner" means a person who is an owner
 20 or co-owner of a timeshare. If title to a timeshare is held
 21 in trust, timeshare owner means the beneficiary of the
 22 trust.
- 23 (21) "Unit" means the real or personal property or 24 portion thereof in which the timeshare exists and which is 25 designated for separate use. Unit also includes campgrounds,

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- camp sites, and outdoor recreation sites with spaces designed or promoted for the purpose of locating a trailer, tent, tent trailer, camper, recreational vehicle, or similar device for land-based portable housing. The term does not include a mobile home park leasing space on a monthly or longer basis.
- 7 Section 3. Registration of timeshare offering 8 required. A timeshare offering may not be advertised, 9 offered, or sold in this state unless it is registered as 10 provided in [this act].

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- Section 4. Application for registration. An application for registration of a timeshare offering must be made on a form prescribed by the board after suggestions and input from the timeshare industry. The application must be signed by the applicant and must be accompanied by the registration fee. Except as provided in [section 6], the application must contain:
- (1) financial statements showing the financial condition of the developer and any affiliate, including:
- (a) a balance sheet dated within 4 months before the filing of the application for registration; and
- (b) statements of income, shareholders' equity, and material changes in financial position as of the end of the prior fiscal year and for any period between the end of the prior fiscal year and the date of the last balance sheet;

- (2) a projected budget for the timeshare project for 2 years after the offering being made, including but not limited to source of revenues and expenses of construction, development, management, maintenance, advertisement, operating reserves, interest, and any other necessary reserves;
- (3) a statement, which must be annually updated, of the selling costs per unit and total sales costs for the project, including sales commissions, advertisement fees, and fees for promotional literature;
- (4) a description of the background of the developers for the previous 10 years, including information about the business experience of the developer and any relevant criminal convictions, civil lawsuits, or administrative actions related to any offering during that period;
- (5) a statement disclosing any fees in excess of the stated price per unit to be charged to the purchasers, a description of their purpose, and the method of calculation;
- 19 (6) a statement disclosing when and where the 20 developer or an affiliate has previously sold timeshares;
- 21 (7) a statement of any liens, defects, or encumbrances 22 on or affecting the title to the timeshare units;
 - (8) copies of all timeshare instruments;
- 24 (9) a copy of the disclosure document, provided for in 25 [section 14], signed by the applicant;

1 (10) an irrevocable consent to service of process
2 signed by the applicant; and

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- (11) any other information that the board may by rule require in the protection of the public interest or necessary to describe the risks involved.
- 6 Section 5. Registration period -- renewal. (1) A
 7 timeshare offering registration is effective for a period of
 8 1 year from the date of approval of the registration
 9 application.
 - (2) Registration of a timeshare offering may be renewed for additional periods of 1 year by filing a renewal application with the board no later than 30 days before the expiration of the registration period and paying the prescribed fee. A renewal application must contain any information the board requires to indicate any substantial changes in the information contained in the original application.
 - (3) If a materially adverse change in the condition of the developer or the developer's affiliates occurs during any year, an amendment to the documents filed under [section 4] must be filed, along with the prescribed fee, as soon as reasonably possible and before any further sales occur.
- 23 Section 6. Alternative filing documents (1) In lieu 24 of the documents required to be filed with an application 25 under [section 4], the board may accept:

- 1 (a) a disclosure document filed with an agency of the
 2 United States or any other state; or
- 3 (b) a disclosure document compiled in accordance with 4 a rule of an agency of the United States or any other state.
- 5 (2) The board shall prescribe by rule those documents 6 acceptable under subsection (1).
- 7 Section 7. Exemption from registration. The 8 registration requirements of [this act] do not apply to:
- 9 (1) an offer, sale, or transfer of not more than one 10 timeshare in a 12-month period:
- 11 (2) a gratuitous transfer of a timeshare;
- 12 (3) a sale under court order;

prior to that time.

- (4) a sale by any government or a governmental agency;
- 14 (5) a sale by forfeiture, foreclosure, or deed in lieu 15 of foreclosure: or
- 16 (6) a sale of a timeshare project or all timeshare
 17 units therein to any one purchaser.
- Section 8. Approval or disapproval of application or registration. (1) Registration of a timeshare offering is effective upon written notice of approval of the application by the board or upon the passage of 30 calendar days after filing of a completed application if not approved or denied
- 24 (2) The board may issue a summary order, subject to
- 25 [section 25], denying, suspending, or revoking any timeshare

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application or registration if the board finds that the 1 order is in the public interest and that:

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- (a) the application or registration is incomplete or contains any statement that is false or misleading with respect to any material fact;
- (b) any provision of [this act] or any rule or order lawfully issued under (this act) has been violated;
- (c) the activities of the developer include, or would include, activities that are illegal; or
- (d) the timeshare offering has worked or would work or tend to work a fraud on purchasers.
- (3) The board shall promptly notify the applicant or registrant of any order denying, suspending, or revoking registration and of the applicant's or registrant's right to request a hearing within 20 days of receipt of notification. If the applicant or registrant does not request a hearing, the order remains in effect until the board modifies or vacates it.
- Section 9. Conditions upon registration. In order to protect the public interest, the board may require as a condition of registration that the registrant establish an independent trust, escrow, or similar arrangement that assures the timeshare purchaser quiet enjoyment of the timeshare unit.
- Section 10. Waiver of liability. The fact that an 25

application for registration has been filed or that a timeshare offering has been registered does not constitute a finding by the board that any document filed under [this 3 act] is complete, true, and not misleading. The filing or registration does not mean that the board has given approval to, recommended, or determined the merits or qualifications

of any person, timeshare, or transaction.

- Section 11. Approval of advertising. (1) No person may publish any advertisement in this state offering a timeshare that is subject to the registration requirements of [section 3] unless a true copy of the advertisement has been filed in the office of the board at least 7 days before publication or such shorter period as the board may establish by rule. The right to publish the advertisement after filing is subject to the approval of the board within that 7-day or shorter period.
- (2) Nothing in [this act] applies to any radio or 17 television station or any publisher, printer, or distributor 18 19 of any newspaper, magazine, billboard, or other advertising medium that accepts advertising in good faith without 20 21 reasonable knowledge of its violation of any provision of (this act). 22
- Section 12. Licensure of brokers and salesmen. An 23 individual or managing entity offering timeshare units for 24 his own account or for the account of others must be

- licensed as a timeshare salesman or broker unless the offering is exempt under [section 7]. Licensure may be obtained upon compliance with the provisions of Title 37, chapter 51, part 3, and passing an examination, prescribed by the board, demonstrating knowledge of the timeshare industry and [this act].
- Section 13. Denial, suspension, or revocation of license or application. The board may by summary order, subject to [section 25], deny, suspend, or revoke a timeshare salesman's or broker's license or application for license if the board finds that the order is in the public interest and the applicant or licensee:

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- (1) has filed an application for licensure as a timeshare salesman or broker that is incomplete in any material respect or contains any statement that is, in the light of the circumstances under which it was made, false or misleading with respect to any material fact;
- 18 (2) has violated or failed to comply with any
 19 provision of [this act], Title 37, chapter 51, or rules
 20 adopted under [this act] or Title 37, chapter 51;
- 21 (3) has been convicted of a felony involving theft, 22 fraud, or any consumer protection statute or a felony 23 involving moral turpitude and relating to the occupation of 24 timeshare salesman or broker;
- 25 (4) is permanently or temporarily enjoined by any

- court from engaging in or continuing any conduct or practice involving any aspect of the timeshare business;
- 3 (5) has engaged in dishonest or unethical practices in 4 the timeshare business; or
- 5 (6) has not complied with a condition imposed by the 6 board or is not qualified on the basis of such factors as 7 training, experience, or knowledge of the timeshare business 8 or [this act].
- Section 14. Disclosure document. A person who offers or sells a timeshare must provide the prospective purchaser with a written disclosure document before the prospective purchaser signs an agreement for the purchase of a timeshare. The salesman shall date and sign the disclosure document. The disclosure document must include:
- 15 (1) the official name and address of the developer, 16 its parent or affiliates, and the names and addresses of the 17 director and officers of each;
- 18 (2) the location of the timeshare property;
- 19 (3) a general description of the timeshare property
 20 and the timeshare units;
- 21 (4) a list of all units offered by the promoter in the 22 same project, including:
 - (a) the types, current prices, and number of units;
- 24 (b) the types and durations of the timeshares;

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25 (c) the maximum number of units that may become part

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- of the timeshare property; and
- 2 (d) a statement of the maximum number of timeshares
- 3 that may be created or a statement that there is no maximum;
 - (5) a description of the types of financing offered by
- 5 the promoter;

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- 6 (6) a statement of ownership of all properties
- 7 included in the timeshare offering, including any liens or
- 8 encumbrances affecting the property;
- 9 (7) copies of any agreements or leases to be signed by
- 10 timeshare purchasers at closing and a copy of the timeshare
- 11 instrument;
- 12 (8) the identity of the managing entity, the name,
- 13 address, and telephone number of the person or persons in
- 14 charge, and the manner, if any, whereby the developer may
- 15 change the managing entity;
- 16 (9) a statement disclosing when and where the
 - developer or its affiliate has previously sold timeshares;
- 18 (10) a description of the nature and purpose of all
- 19 charges, dues, maintenance fees, and other expenses that may
- 20 be assessed, including:
 - (a) the current amounts assessed;
- (b) the method and formula for changes; and
- (c) the formula for payment of charges if all
- 24 timeshares are not sold and a statement of who pays
- 25 additional costs;

(11) any services that the developer provides or expenses the developer pays which the developer expects may become a timeshare expense at any subsequent time:

(12) a statement in boldface type on the cover page of

- the disclosure document that, within 7 days after receipt of
 a disclosure document or the signing of the timeshare
- 7 purchase agreement, whichever is later, a purchaser may
- 8 cancel any agreement for the purchase of a timeshare from a
- 9 developer or a salesman and that the cancellation must be in
- 10 writing and be either hand delivered or delivered by
- 11 certified mail to the developer or the developer's agent.
 - An identical statement must appear on the cover page of the
- 13 timeshare purchase agreement.
- 14 (13) any restrictions on transfer of a timeshare or
- 15 portion thereof;

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- 16 (14) a description of any insurance coverage provided
- 17 by the managing entity or the timeshare owners association
- 18 for the benefit of timeshare owners;
- 19 (15) a full and accurate disclosure of whether the
- 20 timeshare owners are to be permitted or required to become
- 21 members of or participate in any program for the exchange of
- 22 property rights among themselves or with the timeshare
- 23 owners of other timeshare units, or both, and a complete
- 24 description of the program; and
- 25 (16) any additional information the board finds

necessary to fully inform prospective timeshare purchasers, including but not limited to the financial and background information required by [section 4].

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Section 15. Disclosure to purchaser — cancellation of agreement. The developer or any person offering a timeshare shall provide a prospective purchaser with a copy of the disclosure document described in [section 14] before the execution of any agreement for the purchase of a timeshare. A purchaser may, for 7 days following receipt of a disclosure document or signing of a timeshare purchase agreement, whichever is later, cancel the agreement and receive a refund of any consideration paid by providing written notice of the cancellation to the promoter or the promoter's agent either by certified mail or hand delivery. If the purchaser does not receive the disclosure document, the agreement is voidable by the purchaser until the purchaser receives the document and for 7 days thereafter. The provisions of this section may not be waived.

Section 16. Transfer of developer's interest. A developer may not sell, lease, assign, or otherwise transfer his interest in a timeshare project unless the transferee agrees in writing to honor the timeshare purchaser's right to use and occupy the timeshare unit, honor the purchaser's right to cancel, and comply with [this act]. Each timeshare purchaser whose contract may be affected must be given

written notice of a transfer immediately after the transfer
is made.

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3 Section 17. Good faith requirement -- prohibited 4 provisions. (1) The parties to a timeshare agreement shall 5 deal with each other in good faith.

- 6 (2) A timeshare developer may not require a timeshare
 7 purchaser to agree to a release, assignment, novation,
 8 waiver, or any other provision that relieves a person from a
 9 duty imposed by [this act].
- 10 (3) Any provision in a timeshare contract or agreement
 11 which designates jurisdiction or venue in a forum outside
 12 this state or the state or other jurisdiction where the
 13 project is located is void with respect to any cause of
 14 action that is enforceable in this state.
- Section 18. Illegal practices. (1) It is unlawful for any person in connection with the offer, sale, or lease of any timeshare in the state to:
- 18 (a) make any untrue or misleading statement of a
 19 material fact or to omit a material fact;
- 20 (b) employ any device, scheme, or artifice to defraud;
- 21 (c) engage in any act, practice, or course of business 22 that operates or would operate as a fraud or deceit upon any 23 person;
 - (d) file or cause to be filed with the board any
- 24 (d) file or cause to be filed with the board any 25 document that contains any untrue or misleading information;

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- (e) violate any provision of [this act] or any applicable provision of Title 37, chapter 51, or rule adopted under [this act] or Title 37, chapter 51, regarding registration or sale of timeshare offerings.
- 6 (2) A violation of this section is a misdemeanor 7 punishable as provided in 46-18-212.

Section 19. Civil liability. Any person who offers, sells, or materially aids in the offer or sale of a timeshare in violation of [this act] is liable to the person buying the timeshare, who may sue to recover the consideration paid for the timeshare, together with interest at the current legal rate from date of payment and costs, upon the tender of the timeshare or for damages if the person no longer owns the timeshare.

Section 20. Prize and gift promotional offers — filing. (1) A separate filing for each prize and gift promotional offer to be used in the sale of timeshare intervals must be made with the board at least 14 days prior to the use of such offer by the developer. No advertising material related to a prize and gift promotional offer may be distributed unless it is first filed with the board, with one item of each prize or gift, except cash, being made available for inspection by the board. If the board determines that any prize or gift has been misrepresented

- and if upon notification thereof the developer fails to correct such misrepresentation, the board may revoke or suspend the application or registration of the developer.
- 4 (2) Each filing of a prize and gift promotional offer with the board must include, when applicable:
- (a) a copy of all advertising material to be used in
 connection with the prize and gift promotional offer;
 - (b) the name, address, and telephone number (including area code) of the supplier or manufacturer from whom each type or variety of prize, gift, or other item is obtained;
- 11 (c) the manufacturer's model number or other
 12 description of such item;
- 13 (d) the information on which the developer relies in 14 determining the verifiable retail value;
- 15 (e) the name, address, and telephone number (including 16 area code) of the promotional entity responsible for 17 overseeing and operating the prize and gift promotional 18 offer; and
- 19 (f) the name and address of the registered agent in 20 this state of the promotional entity for service of process 21 purposes.
- 22 (3) Each developer shall file with the board by March
 23 l of each year the following information regarding each
 24 prize and gift promotional offer used during the prior
 25 calendar year:

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(a) the total number of each prize, gift, or other item actually awarded or given away; and

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- 3 (b) the name, address, and telephone number (including area code) of each person who actually received a prize, gift, or other item that had a verifiable retail value or manufacturer's suggested retail price in excess of \$150.
- 7 Section 21. Prize and gift promotional offer 8 advertising content. All advertising material to be 9 distributed in connection with a prize and gift promotional 10 offer must contain:
 - (1) a description of the prize, gift, or other item that the prospective purchaser will actually receive, including the manufacturer's suggested retail price or, if none is available, the verifiable retail value;
 - (2) all rules, terms, requirements, and preconditions that must be fulfilled or met before a prospective purchaser may claim any prize, gift, or other item involved in the prize and gift promotional plan, including whether the prospective purchaser is required to attend a sales presentation in order to receive the prize, gift, or other item.
 - (3) the date upon which the offer expires;
- 23 (4) if the number of prizes, gifts, or other items to 24 be awarded is limited, a statement of the number of items 25 that will be awarded; and

- 1 (5) the method by which prizes, gifts, or other items
 2 are to be awarded.
- Section 22. Awarding of gifts and prizes. (1) Any prize, gift, or other item offered pursuant to a prize and gift promotional offer must be delivered to the prospective purchaser on the day he appears to claim it, whether or not he purchases a timeshare interval. However, if the prize is not available, it must be presented or mailed at the developer's expense, postage prepaid, within 30 days after the date of the visit.
 - (2) All prizes, gifts, or other items represented by the developer to be awarded in connection with any prize and gift promotional offer must be awarded by the date referenced in the advertising material used in connection with such offer.
 - (3) Whenever prizes or gifts offered pursuant to a promotional offer are to be awarded by or through a promotional entity that is not affiliated with the developer, the promotional entity must deliver the prize or gift to the prospective purchaser as soon after notification of the award as is reasonably possible.
- 22 Section 23. Investigations by board. (1) The board 23 may:
- 24 (a) conduct public or private investigations within or 25 outside the state to determine whether any registration

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should be granted, denied, or revoked or whether any person
has violated or is about to violate any provision of [this
act] or any rule or order issued under [this act] or to aid
in the enforcement of [this act] and rules issued under
[this act]:

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- (b) administer oaths and affirmations, subpoena witnesses and compel their attendance, take evidence, and require the production of any books, papers, correspondence, memoranda, agreements, or other documents or records that the board considers relevant to the inquiry;
- 11 (c) publish information concerning any violation of 12 [this act] or any rule or order issued under [this act].
 - (2) If a person fails to comply with a lawful subpoena, refuses to testify under lawful interrogation, or refuses to produce documents and records, the board may apply to the district court of any county for relief. After satisfactory evidence of willful disobedience, the court may compel obedience by proceedings for contempt.
 - Section 24. Cease and desist orders. The board may by summary order, subject to [section 25], require any person to cease and desist from an act or practice if it appears that the person is violating or is about to violate any provision of [this act] or any rule or order issued under [this act].
- 25 Section 25. Hearing procedure -- orders. (1) Upon the

- entry of an order under (section 8), (section 13), or (section 24), the board shall promptly notify the applicant or registrant that the order has been entered and the reasons therefor, and that if requested in writing by the applicant or registrant within 20 days after the receipt of the board's notification, the matter will be scheduled for hearing in accordance with subsections (2) and (3).
- (2) Upon entry of a summary order, the following shall apply:
- (a) If entry of the summary order results in denial of an application under (section 8 or 13), the hearing must be held within a reasonable time and in accordance with Title 2, chapter 4.
- (b) If entry of the summary order results in the revocation or suspension of a registration or license under [section 8 or 13], the registrant shall have an opportunity within 20 days of receipt of the order to appear before the board to show cause why the summary order should not remain in effect. If the board finds that good cause is shown, it shall vacate the summary order. If it finds that good cause is not shown, the summary order shall remain in effect and the board shall give notice of opportunity for hearing, which must be held within a reasonable time and in accordance with Title 2, chapter 4.
- (3) If the applicant or registrant does not request a

hearing within 20 days after receipt of notice of
opportunity for hearing, the order becomes final.

Section 26. Attorney general to act as attorney for board. The attorney general shall act as attorney for the board in actions and proceedings brought by or against it under [this act]. Fees and expenses of the attorney general acting in this capacity must be paid out of board money in the state special revenue fund.

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Section 27. Injunctions. (1) The attorney general, in the name of the state or the board, may bring an action to enjoin any person from violating any provision of [this act]. Upon a proper showing, the district court shall grant a permanent or temporary injunction, restraining order, or writ of mandamus. The court may make any additional orders or judgments that may be necessary to restore to any person any interest in any money or property, real or personal, which may have been acquired by means of any act prohibited or declared to be unlawful under [this act]. The prevailing party may recover costs of the action, including a reasonable attorney's fee.

(2) The district court issuing an injunction shall retain jurisdiction. Any person who violates the terms of an injunction shall pay a civil penalty as set by the court but not to exceed \$25,000.

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25 (3) The attorney general, in the name of the state or

- the board, may apply to the district court to appoint a
- 2 receiver or conservator for any person or the assets of any
- 3 person who is subject to a cease and desist order, permanent
- 4 or temporary injunction, restraining order, or writ of
- 5 mandamus.
- 6 Section 28. Criminal proceedings. The board may refer 7 evidence concerning violations of (this act) to the attorney
- 8 general or the proper prosecuting attorney, who may
- 9 institute appropriate criminal proceedings.
- 10 Section 29. Fees. (1) The board shall charge and
- ${\tt ll}$ collect fees fixed by this section. All fees collected under
- 12 [this act] must be deposited into the state special revenue
- 13 fund for the use of the board and are not refundable except
- 14 as provided in [this act].
- 15 (2) The initial fee for filing an application for
- 16 registration for sale of a timeshare is \$500. Any such
- 17 filing containing over 400 intervals must be accompanied by
- 18 an additional fee of \$5 for each of those additional
- 19 intervals.
- 20 (3) For an application for renewal of registration,
- 21 the fee is \$200.
- 22 (4) For an initial application for or renewal of a
- 23 license as a timeshare salesman, the fee is \$25.
- 24 (5) For an initial application for or renewal of a
- license as a broker, the fee is \$50.

- 1 (6) For an amendment of registration as required in 2 [section 5(3)], the fee is \$200.
- 3 Section 30. Rulemaking authority. The board shall 4 adopt rules to carry out the provisions of [this act]. The 5 rules may include but are not limited to:
- 6 (1) format of forms for application and renewal of 7 registration and prescribing any additional information to 8 be supplied;
- 9 (2) documents acceptable in lieu of registration documents under [section 6];
- 11 (3) conditions that may be placed upon registration 12 under [section 9];
- 13 (4) the subject matter of the examination for 14 licensure as a timeshare salesman or broker; and
- 15 (5) additional information included in a disclosure 16 document.
- 17 Section 31. Severability. If a part of this act is 18 invalid, all valid parts that are severable from the invalid 19 part remain in effect. If a part of this act is invalid in
- one or more of its applications, the part remains in effect
- 21 in all valid applications that are severable from the
- 22 invalid applications.
- 23 Section 32. Effective dates -- applicability. (1)
- 24 Except as provided in subsection (2), this act is effective
- 25 January 1, 1986.

- 1 (2) Section 30 is effective on passage and approval,
- 2 but rules adopted pursuant to section 30 may not take effect
- 3 prior to January 1, 1986.

-End-

STATE OF MONTANA

FISCAL NOTE

REQUEST NO. FNN 403-85

Form BD-15

In compliance with a written request reco	eived February 11,	19 85 , there is hereby submitted a
Fiscal Note for Senate Bill 355	pursuant to Title 5, Chapter 4	, Part 2 of the Montana Code Annotated (MCA).
Background information used in developing	g this Fiscal Note is available	from the Office of Budget and Program
Planning, to members of the Legislature	upon request.	·

DESCRIPTION OF PROPOSED LEGISLATION:

An act regulating the offering and sale of timeshares; providing for registration of offerings and licensure of salesmen; providing remedies and penalties for violations; coordinating timeshare regulation with Title 37, Chapter 51, MCA.

ASSUMPTIONS:

- 1. Assume in FY 86 that registration fees will create income of \$13,500.
- 2. Assume in FY 87 that renewal fees will create income of \$13,500.
- 3. Assume in FY 87 that new registration fees will create additional income of \$1,500.
- 4. Assume constant administrative/support expense of \$12,532 (one investigator (1/4) time \$4,063, one administrative aid (1/4) time \$6,469 and office supplies, etc. of \$2,000).
- 5. Thereafter, assume expenditures remain the same.
- 6. Thereafter, assume registration/renewal fees remain constant.

FISCAL IMPACT:

On State Special Revenues:

	FY 1986	FY 1987
Initial Registration fees	\$13,500	\$ 1,500
Renewal fees		\$13,500

Administrative Support Expenses	(\$12,532)	(\$12,532)
Estimated Net Income	\$ 968	\$ 2,468

BUDGET DIRECTOR

Office of Budget and Program Planning

Date: Feb 15, 1885

FN8:K/1