SENATE BILL NO. 250

*

*

INTRODUCED BY MAZUREK, H. HAMMOND, HARP, HARPER, FULLER, KOEHNKE, MANNING, KEATING, STORY

BY REQUEST OF THE BOARD OF REALTY REGULATION

IN THE SENATE

| January 26, 1985 | Introduced and referred to Committee on Business and Industry. |
|-------------------|---|
| January 31, 1985 | Fiscal Note requested. |
| February 6, 1985 | Fiscal Note returned. |
| February 13, 1985 | Committee recommend bill do not pass. Report adopted. Ayes, 35; Noes, 14. |
| February 14, 1985 | On motion, Senate reconsider its action taken on adverse committee report on SB 250 and placed on second reading. Motion adopted. |
| February 15, 1985 | Bill printed and placed on members' desks. |
| February 16, 1985 | Motion pass consideration. |
| February 18, 1985 | Second reading, do pass as amended. |
| February 19, 1985 | Correctly engrossed. |
| February 20, 1985 | Third reading, passed. Ayes, 37; Noes, 12. |
| IN | THE HOUSE |
| February 27, 1985 | Introduced and referred to Committee on Business and Labor. |

| March | 29, | 1985 | | | Committee recommend bill be concurred in as amended. Report adopted. |
|-------|-----|------|----|-------|--|
| April | 3, | 1985 | | | Second reading, concurred in as amended. |
| April | 5, | 1985 | | | Third reading, concurred in. |
| | | | | | Returned to Senate. |
| | | | IN | THE S | SENATE |
| April | 15, | 1985 | | | Received from House. |
| April | 16, | 1985 | | | Sent to enrolling. |
| April | 22, | 1985 | | | Correctly enrolled. |
| | | | | | Signed by President. |
| April | 23, | 1985 | | | Signed by Speaker. |
| April | 24, | 1985 | | | Delivered to Governor. |
| | | | | | Returned from Governor with recommended amendments. |
| | | | | | Second reading, Governor's amendments concurred in. |
| April | 25, | 1985 | | | Third reading, Governor's amendments concurred in. |
| | | | | | Governor's amendments transmitted to House. |
| | | | IN | THE 1 | HOUSE |
| April | 25, | 1985 | | | Received from Senate. |
| | | | | | Second reading, Governor's amendments concurred in. |

.

-2-

April 25, 1985 Third reading, Governor's amendments concurred in. Returned to Senate. IN THE SENATE April 25, 1985 Received from House. Sent to enrolling.

٠

Reported correctly enrolled.

LC 0192/01

BILL NO. 250 1 Mauch INTRODUCED BY 2 Alekannen 3 BY REQUEST OF THE BOARD OF REALPY REGULATION Farmar Turand anning 4 A BILL FOR AN ACT ENTITLED: "AN ACT CREATING A REAL ESTATE 5 6 RECOVERY ACCOUNT FOR PAYMENT OF UNSATISFIED JUDGMENTS 7 AGAINST REAL ESTATE SALESMEN AND BROKERS; PROVIDING FOR THE 8 MAKING, ADJUDICATION, AND PAYMENT OF CLAIMS AGAINST THE 9 ACCOUNT; PROVIDING FOR SUBROGATION OF RIGHTS OF THE BOARD OF 10 REALTY REGULATION TO JUDGMENTS PAID FROM THE ACCOUNT: 11 COORDINATING DISCIPLINARY PROVISIONS WITH OTHER POWERS OF 12 THE BOARD; AMENDING SECTIONS 37-51-102 AND 37-51-311. MCA; 13 REPEALING SECTION 37-51-304, MCA: AND PROVIDING AN EFFECTIVE DATE." 14

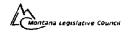
15

16 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA: 17 Section 1. Section 37-51-102, MCA, is amended to read: 18 "37-51-102. Definitions. Unless the context requires 19 otherwise, in this chapter the following definitions apply: 20 (1) "Account" means the real estate recovery account

21 established in [section 3].

22 (1)(2) "Board" means the board of realty regulation
23 provided for in 2-15-1867.

24 (2)(3) "Broker" includes an individual who for another
 25 or for a fee, commission, or other valuable consideration or



who with the intent or expectation of receiving the same 1 2 negotiates or attempts to negotiate the listing, sale, purchase, rental, exchange, or lease of real estate or of 3 Λ the improvements thereon or collects rents or attempts to 5 collect rents or advertises or holds himself out as engaged 6 in any of the foregoing activities. The term "broker" also 7 includes an individual employed by or on behalf of the owner or lessor of real estate to conduct the sale, leasing, 8 9 subleasing, or other disposition thereof at a salary or for 10 a fee, commission, or any other consideration. The term 11 "broker" also includes an individual who engages in the 12 business of charging an advance fee or contracting for 13 collection of a fee in connection with a contract by which 14 he undertakes primarily to promote the sale, lease, or other disposition of real estate in this state through its listing 15 in a publication issued primarily for this purpose or for 16 17 referral of information concerning real estate to brokers, 18 or both, and any person who aids, attempts, or offers to 19 aid, for a fee, any person in locating or obtaining any real 20 estate for purchase or lease.

21 (3)(4) "Broker associate" means a broker who 22 associates with a broker owner and does not own an interest 23 in a real estate firm.

t4+(5) "Broker owner" means a broker who owns or has a
 financial interest in a real estate firm.

INTRODUCED BILL

LC 0192/01

(5)(6) "Department" means the department of commerce
 provided for in Title 2, chapter 15, part 18.

3 (6)(7) "Franchise agreement" means a contract or 4 agreement by which:

5 (a) a franchisee is granted the right to engage in 6 business under a marketing plan prescribed in substantial 7 part by the franchisor;

8 (b) the operation of the franchisee's business is
9 substantially associated with the franchisor's trademark,
10 trade name, logotype, or other commercial symbol or
11 advertising designating the franchisor; and

12 (c) the franchisee is required to pay, directly or 13 indirectly, a fee for the right to operate under the 14 agreement.

15 (7)(8) "Person" includes individuals, partnerships,
16 associations, and corporations, foreign and domestic, except
17 that when referring to a person licensed under this chapter,
18 it means an individual.

19 (8)(9) "Real estate" includes leaseholds as well as 20 any other interest or estate in land, whether corporeal, 21 incorporeal, freehold, or nonfreehold and whether the real 22 estate is situated in this state or elsewhere.

23 (9)(10) "Salesman" includes an individual who for a
24 salary, commission, or compensation of any kind is
25 associated, either directly, indirectly, regularly, or

occasionally, with a real estate broker to sell, purchase,
 or negotiate for the sale, purchase, exchange, or renting of
 real estate."

4 Section 2. Section 37-51-311, MCA, is amended to read: 5 "37-51-311. Fees -- deposit of fees. (1) The fees 6 prescribed by the board shall be charged by the department 7 and paid into the earmarked revenue fund for the use of the 8 board, subject to 37-1-101(6).

(2) The board shall charge an annual fee from a 9 licensee who wishes to be placed in an inactive status. A 10 licensee who is placed in an inactive status by the board 11 12 and who has paid the required fee need not file-a-bond-with 13 the-department-as-provided-in-37-51-304 pay any fee assessed by the board for the purpose of funding the real estate 14 recovery account during the period the licensee remains in 15 16 inactive status. (3) The board shall adopt a schedule of fees. However, 17 a fee once set for one of the items for which a fee is 18 charged cannot be increased or decreased until at least 1 19 20 year has passed since the fee for that particular item was

21 last increased or decreased."

22 <u>NEW SECTION.</u> Section 3. Real estate recovery account 23 established -- minimum balance -- interest. (1) There is 24 established in the state special revenue fund for the use of 25 the board a real estate recovery account. The account is

-3-

-4-

used to provide payment of claims based on unsatisfied
 judgments against persons licensed under the provisions of
 this chapter.

4 (2) The board shall maintain a minimum balance of 5 \$100,000 in the account. The board may in its discretion 6 transfer any money in excess of that amount from the account 7 to the state special revenue fund for the use of the board 8 in accordance with the purposes provided in 37-51-204.

9 (3) Money earned on the investment of funds in the10 account must be credited to the account annually.

11 <u>NEW SECTION.</u> Section 4. Initial licensure and renewal 12 assessment. (1) A person initially licensed under the 13 provisions of this chapter in 1986 or thereafter shall, in 14 addition to paying any license fee required under this 15 chapter, be assessed the sum of \$35 at the time of 16 licensure, to be credited to the real estate recovery 17 account.

18 (2) If on June 30 of any year, beginning in 1986, the 19 balance in the real estate recovery account is less than 20 \$100,000, every person licensed under this chapter shall, 21 when renewing his license, pay a sum not to exceed \$35 in 22 addition to the annual renewal fee, which sum is determined 23 by the board to be sufficient to maintain the balance of the 24 account at a minimum of \$100,000.

25 NEW SECTION. Section 5. Claims against fund

orders for payment. (1) Whenever a person obtains a final 1 judgment in any court of competent jurisdiction against any 2 3 person licensed under this chapter for the conversion of 4 trust funds or arising directly out of any act or transaction occurring on or after July 1, 1985, for which a 5 license is required under this chapter, he may after 6 7 executing on such final judgment file an application, in accordance with this section and [section 6], in the court 8 9 in which the judgment was entered for an order directing payment out of the account for any actual and direct loss 10 11 unpaid on the judgment. 12 (2) No application or order for payment from the

13 account may be made for:

14 (a) a judgment which has been satisfied;

15 (b) any amount in excess of \$25,000 for any one 16 licensee, regardless of the number of persons injured by 17 acts of the licensee or number of parcels of real estate 18 involved in the transaction or transactions;

19 (c) attorney fees and exemplary or punitive damages; 20 or

21 (d) amounts remaining unpaid on any judgment rendered22 more than 2 years prior to the date of application.

23 (3) The application must be:

24 (a) served by certified mail, return receipt25 requested, upon the board, the licensee, and any other party

-6-

LC 0192/01

1 to the transaction referred to in the application; and

2 (b) filed with the court along with an affidavit of3 service.

4 <u>NEW SECTION.</u> Section 6. Form of application. The 5 person making application for payment from the account must 6 show in the application:

7 (1) that he is not the spouse of the judgment debtor
8 or the personal representative of such spouse;

9 (2) that he has obtained a judgment which satisfies 10 the requirements of [section 5], stating the amount of the 11 judgment and the amount unpaid on the date of the 12 application;

13 (3) that he has, on the dates and at the times shown
14 by the applicant, diligently pursued the remedies of
15 execution and proceedings in aid of execution provided in
16 Title 25, chapters 13 and 14, respectively;

17 (4) the amount of any money obtained as a result of 18 the proceedings required to be shown in subsection (3) and 19 the balance of the judgment remaining unpaid for which 20 application is made; and

(5) that he has diligently pursued his remedies
against any other persons liable to him in the transaction
for which he seeks recovery from the account.

24 <u>NEW SECTION.</u> Section 7. Motion to dismiss 25 application. The board may move the court at any time to

,

dismiss the application if it appears that the application 1 2 is without merit. The motion may be supported by the 3 affidavit of any person having knowledge of the facts and Δ may be made on the basis that the application and the judgment referred to therein do not form the basis for a 5 payable claim under [sections 5 and 6]. The board shall give 6 the applicant at least 10 days' written notice of any motion 7 8 to dismiss.

9 <u>NEW SECTION.</u> Section 8. Hearing on application. (1) 10 Within 30 days of the filing of the affidavit of service, 11 the court shall conduct a hearing upon the application. Upon 12 the motion of either party, the court shall continue the 13 hearing up to 60 days and upon a showing of good cause may 14 continue the hearing such further period as the court 15 considers appropriate.

16 (2) At the hearing the court shall determine by a
17 preponderance of the evidence the truth of any allegations
18 made in the application and supporting documents that are
19 challenged by the board.

20 <u>NEW SECTION.</u> Section 9. Payment from account. (1) If 21 the court finds after the hearing that an applicant has 22 proved a valid claim against the account, the court shall 23 enter an order directed to the board requiring payment from 24 the account of whatever sum it finds to be due under the 25 provisions of [sections 3 through 15]. 1 (2) The board may, subject to court approval, 2 compromise and pay any application made under [sections 5 3 and 6]. The board is not bound by any prior compromise, 4 admission, or stipulation of the judgment debtor.

5 NEW SECTION. Section 10. Limitation of payment --6 pro rata distribution. (1) The liability of the account may 7 not exceed \$25,000 for any one licensee until that licensee 8 has repaid the account as provided in [section 11]. If the \$25,000 liability of the account is insufficient to pay in 9 full the valid claims of all applications that have been 10 filed against any one licensee and ordered to be paid, the 11 12 \$25,000 must be distributed among those claimants in the 13 ratio that the amount ordered to be paid to any one claimant 14 bears to the total amounts ordered to be paid or in such 15 other manner as the court considers equitable; and upon such a distribution, all claims are considered satisfied by the 16 amount so distributed. Distribution of such money must, at 17 18 any time, be among the persons ordered to receive the same, without regard to the order or priority in which their 19 respective judgments were obtained or their applications 20 21 filed.

(2) Upon petition of the board, the court may require
all existing applications for payment of claims against one
licensee to be joined in one proceeding for the purpose of a
timely determination of their respective rights to the money

in the account.

٦

(3) An application for payment of a claim against a
licensee filed after the distribution of the full amount for
which the account is liable for that licensee and before
full repayment of the account under [section 11] must be
denied by the court.

7 NEW SECTION. Section 11, Repayment of fund 8 suspension of license required. Upon the payment of any amount from the account, the license of the licensee on 9 10 whose behalf the claim was paid is automatically suspended, 11 effective upon the date of the order of the court for payment from the account. No licensee on whose behalf a 12 13 claim is paid may be granted reinstatement until he has 14 repaid in full, plus interest at the judgment rate, the 15 amount paid from the account on his behalf. A discharge in bankruptcy does not relieve a licensee from the penalty of 16 17 suspension required by this section.

18 NEW SECTION. Section 12. Claims satisfied in order of 19 filing. If account funds are insufficient to satisfy any 20 claim or portion of a claim ordered to be paid on behalf of a licensee for whom the account liability of \$25,000 has not 21 been exceeded, the board shall, when sufficient money has 22 23 been deposited in the account, satisfy such unpaid claims or 24 portions of them in the order that the applications for such 25 claims were originally filed pursuant to (section 5). The

-9-

LC 0192/01

board shall pay accumulated interest beginning on the date
 of the order to pay at the judgment rate on each such
 unpaid claim.

4 <u>NEW SECTION.</u> Section 13. Deposits by board. Money 5 received by the board under [sections 11 and 14] must be 6 deposited in the account and allocated exclusively for the 7 purposes provided in [sections 3 through 15].

8 NEW SECTION. Section 14. Subrogation rights of board. 9 Upon payment of money from the account, the board is subrogated to all of the rights of the judgment creditor to 10 11 the extent of the amount so paid and the judgment creditor is considered to have assigned to the board all of his 12 13 right, title, and interest in the judgment to the extent of 14 the amount paid from the account. Any amount and interest 15 recovered by the board on the judgment must be deposited in the account. 16

NEW SECTION. Section 15. Other disciplinary powers 17 18 unimpaired -effect of repayment to fund. Nothing 19 contained in [sections 3 through 15] limits the authority of the board to take disciplinary action against any licensee 20 under other provisions of this chapter, nor does the 21 22 repayment in full of all obligations to the account by any 23 licensee nullify or modify the effect of any other 24 disciplinary action taken by the board under the provisions of this chapter. 25

LC 0192/01

<u>NEW SECTION.</u> Section 16. Repealer. Section 37-51-304,
 MCA, is repealed.

3 <u>NEW SECTION.</u> Section 17. Initial transfer of funds 4 -- assessment of all licensees -- retransfer. (1) The 5 amount of \$100,000 is transferred from the state special 6 revenue fund to the real estate recovery account for the use 7 of the board.

(2) Notwithstanding the provisions of 37-51-311, the 8 9 board shall charge a fee of \$35 in addition to any other fee due under the provisions of Title 37, chapter 51, to all 10 licensees paying a renewal fee for the 1986 calendar year. 11 (3) Notwithstanding the provisions of [section 3], 12 \$100,000 is transferred from the real estate recovery 13 account on March 1, 1986, or when the total balance of the 14 account exceeds \$200,000, whichever occurs last, to the 15 16 state special revenue fund for the use of the board.

<u>NEW SECTION.</u> Section 18. Codification instruction.
Sections 3 through 15 are intended to be codified as an
integral part of Title 37, chapter 51, and the provisions
of Title 37, chapter 51, apply to sections 3 through 15.

21 <u>NEW SECTION.</u> Section 19. Extension of authority. Any 22 existing authority of the board of realty regulation to make 23 rules on the subject of the provisions of this act is 24 extended to the provisions of this act.

25 NEW SECTION. Section 20. Effective date. This act is

-11-

-12-

LC 0192/01

1 effective July 1, 1985.

•

.

.

-End-

STATE OF MONTANA

FISCAL NOTE

REQUEST NO. FNN 295-85

Form BD-15

In compliance with a written request received January 31, 19 85, there is hereby submitted a Fiscal Note for Senate Bill 250 pursuant to Title 5, Chapter 4, Part 2 of the Montana Code Annotated (MCA). Background information used in developing this Fiscal Note is available from the Office of Budget and Program Planning, to members of the Legislature upon request.

DESCRIPTION OF PROPOSED LEGISLATION:

To create a real estate recovery fund for payment of unsatisfied judgments against real estate salesmen and brokers; providing for the making adjudication, and payment of claims against the account; providing for subrogation of rights of the Board of Realty Regulation to judgments paid from the account, coordinating disciplinary provisions with other powers of the board and amending certain sections of Title 37, Chapter 51.

ASSUMPTIONS:

- Assume \$100,000 from Board of Realty Regulation earmarked revenue fund to establish Recovery Fund. 1.
- At time of license renewal all active licensees will be assessed a fee of \$35 to repay funds withdrawn 2. from earmarked revenue fund.
- There are approximately 5,000 active licensees. Assume only 4,000 active licensees will renew and 3. pay the \$35 assessment fee.
- Assume Board expenditures will remain at current level. 4.
- Approximately 1,700 to 2,000 applicants take the licensing examination each year with a pass ratio of 50%. 5. (1,700 X .50 = 805 new licensees per year).

FISCAL IMPACT ON STATE SPECIAL REVENUES:

| Impact on Fees \$ 198,374 \$238,374 \$40,000 \$238,374 \$268,124 \$ 40,000 | Revenue: | | FY 86 | | | FY 87 | |
|--|----------------|------------|-----------|------------|-----------|-----------|------------|
| Impact on Fees \$ 198,374 \$238,374 \$40,000 \$238,374 \$268,124 \$ 40,000 | | Current | | Difference | Current | | Difference |
| | Impact on Fees | \$ 198,374 | \$238,374 | \$40,000 | \$238,374 | \$268,124 | \$ 40,000 |

Expenditures:

It is not possible to determine the amount of claims that would be paid from this account, but all claims made after July 1, 1985 are eligible for payment providing they meet the requirements set forth in the bill.

TECHNICAL NOTE:

This bill does not provide statutory spending authority to allow any claims to be paid. Because these are state special revenues, the budget amendment process could not be used. If statutory spending authority is added, it must also be coordinated with HB 12 to be a valid statutory appropriation.

BUDGET DIRECTOR Office of Budget and Program Planning

Date:

FN7:B/1

49th Legislature LC 0192/01 COMM. ON **BUSINESS & INDUSTRY** RECOMMEND DO NOT PASS ON MOTION RECONSIDER ADVERSE COMMITTEE REPORT BILL NO. 250 1 INTRODUCED BY 2 un BY REQUEST OF THE BOARD OF REALPY REGULATION 3 -Formate annino 4 A BILL FOR AN ACT ENTITLED: "AN ACT CREATING A REAL ESTATE 5 6 RECOVERY ACCOUNT FOR PAYMENT OF UNSATISFIED JUDGMENTS AGAINST REAL ESTATE SALESMEN AND BROKERS: PROVIDING FOR THE 7 MAKING. ADJUDICATION. AND PAYMENT OF CLAIMS AGAINST THE 8 ACCOUNT: PROVIDING FOR SUBROGATION OF RIGHTS OF THE BOARD OF 9 REALTY REGULATION TO JUDGMENTS PAID FROM THE ACCOUNT: 10 COORDINATING DISCIPLINARY PROVISIONS WITH OTHER POWERS OF 11 12 THE BOARD: AMENDING SECTIONS 37-51-102 AND 37-51-311, MCA; 13 REPEALING SECTION 37-51-304, MCA; AND PROVIDING AN EFFECTIVE 14 DATE." 15 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA: 16 Section 1. Section 37-51-102, MCA, is amended to read: 17 18 "37-51-102. Definitions. Unless the context requires otherwise, in this chapter the following definitions apply: 19 20 (1) "Account" means the real estate recovery account

established in [section 3]. 21

(1) "Board" means the board of realty regulation 22 23 provided for in 2-15-1867.

(2)(3) "Broker" includes an individual who for another 24 or for a fee, commission, or other valuable consideration or 25

itana Legislative Council

22

23

24

25

in a real estate firm.

financial interest in a real estate firm.

who with the intent or expectation of receiving the same 1 negotiates or attempts to negotiate the listing, sale, 2 purchase, rental, exchange, or lease of real estate or of 3 the improvements thereon or collects rents or attempts to 4 collect rents or advertises or holds himself out as engaged 5 б in any of the foregoing activities. The term "broker" also 7 includes an individual employed by or on behalf of the owner or lessor of real estate to conduct the sale, leasing, 8 subleasing, or other disposition thereof at a salary or for 9 a fee, commission, or any other consideration. The term 10 "broker" also includes an individual who engages in the 11 12 business of charging an advance fee or contracting for collection of a fee in connection with a contract by which 13 14 he undertakes primarily to promote the sale, lease, or other disposition of real estate in this state through its listing 15 in a publication issued primarily for this purpose or for 16 referral of information concerning real estate to brokers, 17 or both, and any person who aids, attempts, or offers to 18 19 aid, for a fee, any person in locating or obtaining any real 20 estate for purchase or lease. 21 (4) "Broker associate" means

associates with a broker owner and does not own an interest

(4)(5) "Broker owner" means a broker who owns or has a

LC 0192/01

SECOND READING -2-SB 250

а

broker

who

(5)(6) "Department" means the department of commerce
 provided for in Title 2, chapter 15, part 18.

3 (6)(7) "Franchise agreement" means a contract or 4 agreement by which:

5 (a) a franchisee is granted the right to engage in
6 business under a marketing plan prescribed in substantial
7 part by the franchisor;

8 (b) the operation of the franchisee's business is
9 substantially associated with the franchisor's trademark,
10 trade name, logotype, or other commercial symbol or
11 advertising designating the franchisor; and

12 (c) the franchisee is required to pay, directly or 13 indirectly, a fee for the right to operate under the 14 agreement.

15 (7)(8) "Person" includes individuals, partnerships, associations, and corporations, foreign and domestic, except that when referring to a person licensed under this chapter, it means an individual.

19 (0)(9) "Real estate" includes leaseholds as well as 20 any other interest or estate in land, whether corporeal, 21 incorporeal, freehold, or nonfreehold and whether the real 22 estate is situated in this state or elsewhere.

23 (9)(10) "Salesman" includes an individual who for a
24 salary, commission, or compensation of any kind is
25 associated, either directly, indirectly, regularly, or

occasionally, with a real estate broker to sell, purchase,
 or negotiate for the sale, purchase, exchange, or renting of
 real estate."

4 Section 2. Section 37-51-311, MCA, is amended to read: 5 "37-51-311. Fees -- deposit of fees. (1) The fees 6 prescribed by the board shall be charged by the department 7 and paid into the earmarked revenue fund for the use of the 8 board, subject to 37-1-101(6).

(2) The board shall charge an annual fee from a 9 licensee who wishes to be placed in an inactive status. A 10 licensee who is placed in an inactive status by the board 11 and who has paid the required fee need not file-a-bond-with 12 the-department-as-provided-in-37-51-304 pay any fee assessed 13 14 by the board for the purpose of funding the real estate 15 recovery account during the period the licensee remains in inactive status. 16 17 (3) The board shall adopt a schedule of fees. However, a fee once set for one of the items for which a fee is 18

19 charged cannot be increased or decreased until at least l 20 year has passed since the fee for that particular item was 21 last increased or decreased."

22 NEW SECTION. Section 3. Real estate recovery account

established -- minimum balance -- interest. (1) There is established in the state special revenue fund for the use of the board a real estate recovery account. The account is

.

used to provide payment of claims based on unsatisfied
 judgments against persons licensed under the provisions of
 this chapter.

4 (2) The board shall maintain a minimum balance of 5 \$100,000 in the account. The board may in its discretion 6 transfer any money in excess of that amount from the account 7 to the state special revenue fund for the use of the board 8 in accordance with the purposes provided in 37-51-204.

9 (3) Money earned on the investment of funds in the10 account must be credited to the account annually.

11 <u>NEW SECTION.</u> Section 4. Initial licensure and renewal 12 assessment. (1) A person initially licensed under the 13 provisions of this chapter in 1986 or thereafter shall, in 14 addition to paying any license fee required under this 15 chapter, be assessed the sum of \$35 at the time of 16 licensure, to be credited to the real estate recovery 17 account.

18 (2) If on June 30 of any year, beginning in 1986, the 19 balance in the real estate recovery account is less than 20 \$100,000, every person licensed under this chapter shall, 21 when renewing his license, pay a sum not to exceed \$35 in 22 addition to the annual renewal fee, which sum is determined 23 by the board to be sufficient to maintain the balance of the 24 account at a minimum of \$100,000.

25 NEW SECTION. Section 5. Claims against fund --

1 orders for payment. (1) Whenever a person obtains a final 2 judgment in any court of competent jurisdiction against any person licensed under this chapter for the conversion of 3 trust funds or arising directly out of any act or 4 transaction occurring on or after July 1, 1985, for which a 5 license is required under this chapter, he may after 6 executing on such final judgment file an application, in 7 8 accordance with this section and [section 6], in the court in which the judgment was entered for an order directing 9 10 payment out of the account for any actual and direct loss 11 unpaid on the judgment.

12 (2) No application or order for payment from the13 account may be made for:

14 (a) a judgment which has been satisfied;

15 (b) any amount in excess of \$25,000 for any one 16 licensee, regardless of the number of persons injured by 17 acts of the licensee or number of parcels of real estate 18 involved in the transaction or transactions;

19 (c) attorney fees and exemplary or punitive damages; 20 or

(d) amounts remaining unpaid on any judgment renderedmore than 2 years prior to the date of application.

23 (3) The application must be:

24 (a) served by certified mail, return receipt25 requested, upon the board, the licensee, and any other party

1 to the transaction referred to in the application; and

2 (b) filed with the court along with an affidavit of3 service.

MEW SECTION. Section 6. Form of application. The
person making application for payment from the account must
show in the application:

7 (1) that he is not the spouse of the judgment debtor8 or the personal representative of such spouse;

9 (2) that he has obtained a judgment which satisfies 10 the requirements of [section 5], stating the amount of the 11 judgment and the amount unpaid on the date of the 12 application;

13 (3) that he has, on the dates and at the times shown
14 by the applicant, diligently pursued the remedies of
15 execution and proceedings in aid of execution provided in
16 Title 25, chapters 13 and 14, respectively;

17 (4) the amount of any money obtained as a result of 18 the proceedings required to be shown in subsection (3) and 19 the balance of the judgment remaining unpaid for which 20 application is made; and

(5) that he has diligently pursued his remedies
against any other persons liable to him in the transaction
for which he seeks recovery from the account.

24NEW SECTION.Section 7.Motiontodismiss25application.The board may move the court at any time to

dismiss the application if it appears that the application 1 is without merit. The motion may be supported by the 2 affidavit of any person having knowledge of the facts and 2 may be made on the basis that the application and the 4 judgment referred to therein do not form the basis for a 5 payable claim under [sections 5 and 6]. The board shall give 6 the applicant at least 10 days' written notice of any motion 7 8 to dismiss.

9 <u>NEW SECTION.</u> Section 8. Hearing on application. (1) 10 Within 30 days of the filing of the affidavit of service, 11 the court shall conduct a hearing upon the application. Upon 12 the motion of either party, the court shall continue the 13 hearing up to 60 days and upon a showing of good cause may 14 continue the hearing such further period as the court 15 considers appropriate.

16 (2) At the hearing the court shall determine by a
17 preponderance of the evidence the truth of any allegations
18 made in the application and supporting documents that are
19 challenged by the board.

20 <u>NEW SECTION.</u> Section 9. Payment from account. (1) If 21 the court finds after the hearing that an applicant has 22 proved a valid claim against the account, the court shall 23 enter an order directed to the board requiring payment from 24 the account of whatever sum it finds to be due under the 25 provisions of [sections 3 through 15].

LC 0192/01

-8-

-7-

(2) The board may, subject to court approval,
 compromise and pay any application made under [sections 5
 and 6]. The board is not bound by any prior compromise,
 admission, or stipulation of the judgment debtor.

,

5 NEW SECTION. Section 10. Limitation of payment --6 pro rata distribution. (1) The liability of the account may 7 not exceed \$25,000 for any one licensee until that licensee 8 has repaid the account as provided in [section 11]. If the \$25,000 liability of the account is insufficient to pay in 9 full the valid claims of all applications that have been 10 filed against any one licensee and ordered to be paid, the 11 \$25,000 must be distributed among those claimants in the 12 13 ratio that the amount ordered to be paid to any one claimant 14 bears to the total amounts ordered to be paid or in such other manner as the court considers equitable; and upon such 15 16 a distribution, all claims are considered satisfied by the 17 amount so distributed. Distribution of such money must, at any time, be among the persons ordered to receive the same, 18 19 without regard to the order or priority in which their 20 respective judgments were obtained or their applications 21 filed.

(2) Upon petition of the board, the court may require
all existing applications for payment of claims against one
licensee to be joined in one proceeding for the purpose of a
timely determination of their respective rights to the money

LC 0192/01

1 in the account.

(3) An application for payment of a claim against a
licensee filed after the distribution of the full amount for
which the account is liable for that licensee and before
full repayment of the account under [section 11] must be
denied by the court.

NEW SECTION. Section 11. Repayment of 7 fund ___ suspension of license required. Upon the payment of any 8 amount from the account, the license of the licensee on 9 whose behalf the claim was paid is automatically suspended, 10 effective upon the date of the order of the court for 11 payment from the account. No licensee on whose behalf a 12 claim is paid may be granted reinstatement until he has 13 repaid in full, plus interest at the judgment rate, the 14 amount paid from the account on his behalf. A discharge in 15 bankruptcy does not relieve a licensee from the penalty of 16 suspension required by this section. 17

NEW SECTION. Section 12. Claims satisfied in order of 18 filing. If account funds are insufficient to satisfy any 19 claim or portion of a claim ordered to be paid on behalf of 20 21 a licensee for whom the account liability of \$25,000 has not been exceeded, the board shall, when sufficient money has 22 been deposited in the account, satisfy such unpaid claims or 23 portions of them in the order that the applications for such 24 claims were originally filed pursuant to [section 5]. The 25

board shall pay accumulated interest beginning on the date
 of the order to pay at the judgment rate on each such
 unpaid claim.

<u>NEW SECTION.</u> Section 13. Deposits by board. Money
received by the board under (sections 11 and 14) must be
deposited in the account and allocated exclusively for the
purposes provided in [sections 3 through 15].

8 NEW SECTION. Section 14. Subrogation rights of board. 9 Upon payment of money from the account, the board is subrogated to all of the rights of the judgment creditor to 10 the extent of the amount so paid and the judgment creditor 11 is considered to have assigned to the board all of his 12 13 right, title, and interest in the judgment to the extent of the amount paid from the account. Any amount and interest 14 recovered by the board on the judgment must be deposited in 15 the account. 16

17 NEW SECTION. Section 15. Other disciplinary powers 18 unimpaired -effect of repayment to fund. Nothing 19 contained in [sections 3 through 15] limits the authority of the board to take disciplinary action against any licensee 20 under other provisions of this chapter, nor does the 21 repayment in full of all obligations to the account by any 22 licensee nullify or modify the effect of any other 23 disciplinary action taken by the board under the provisions 24 25 of this chapter.

<u>NEW SECTION.</u> Section 16. Repealer. Section 37-51-304,
 MCA, is repealed.

3 <u>NEW SECTION.</u> Section 17. Initial transfer of funds
4 -- assessment of all licensees -- retransfer. (1) The
5 amount of \$100,000 is transferred from the state special
6 revenue fund to the real estate recovery account for the use
7 of the board.

8 (2) Notwithstanding the provisions of 37-51-311, the 9 board shall charge a fee of \$35 in addition to any other fee 10 due under the provisions of Title 37, chapter 51, to all licensees paying a renewal fee for the 1986 calendar year. 11 12 (3) Notwithstanding the provisions of [section 3], 13 \$100,000 is transferred from the real estate recovery account on March 1, 1986, or when the total balance of the 14 15 account exceeds \$200,000, whichever occurs last, to the 16 state special revenue fund for the use of the board.

NEW SECTION. Section 18. Codification instruction.
Sections 3 through 15 are intended to be codified as an
integral part of Title 37, chapter 51, and the provisions
of Title 37, chapter 51, apply to sections 3 through 15.

21 <u>NEW SECTION.</u> Section 19. Extension of authority. Any 22 existing authority of the board of realty regulation to make 23 rules on the subject of the provisions of this act is 24 extended to the provisions of this act.

25 NEW SECTION. Section 20. Effective date. This act is

LC 0192/01

1 effective July 1, 1985.

.

-End-

.

-13-

-

1

25

| 1 | SENATE BILL NO. 250 |
|---|---|
| 2 | INTRODUCED BY MAZUREK, H. HAMMOND, HARP, HARPER, |
| 3 | FULLER, KOEHNKE, MANNING, KEATING, STORY |
| 4 | BY REQUEST OF THE BOARD OF REALTY REGULATION |
| 5 | |
| 6 | A BILL FOR AN ACT ENTITLED: "AN ACT CREATING A REAL ESTATE |
| 7 | RECOVERY ACCOUNT FOR PAYMENT OF UNSATISFIED JUDGMENTS |
| 8 | AGAINST REAL ESTATE SALESMEN AND BROKERS; PROVIDING FOR THE |

ENTS THE MAKING, ADJUDICATION, AND PAYMENT OF CLAIMS AGAINST THE 9 10 ACCOUNT: PROVIDING FOR SUBROGATION OF RIGHTS OF THE BOARD OF REALTY REGULATION TO JUDGMENTS PAID FROM THE ACCOUNT; 11 12 COORDINATING DISCIPLINARY PROVISIONS WITH OTHER POWERS OF THE BOARD; AMENDING SECTIONS 37-51-102 AND 37-51-311, MCA: 13 REPEALING SECTION 37-51-304, MCA; AND PROVIDING AN EFFECTIVE 14 DATE." 15

16

17 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

18 Section 1. Section 37-51-102, MCA, is amended to read:
19 "37-51-102. Definitions. Unless the context requires
20 otherwise, in this chapter the following definitions apply:
21 (1) "Account" means the real estate recovery account
22 established in [section 3].

23 (1)(2) "Board" means the board of realty regulation
24 provided for in 2-15-1867.

25 (2)(3) "Broker" includes an individual who for another

who with the intent or expectation of receiving the same 2 negotiates or attempts to negotiate the listing, sale, 3 purchase, rental, exchange, or lease of real estate or of 4 the improvements thereon or collects rents or attempts to 5 collect rents or advertises or holds himself out as engaged 6 7 in any of the foregoing activities. The term "broker" also 8 includes an individual employed by or on behalf of the owner or lessor of real estate to conduct the sale, leasing, 9 subleasing, or other disposition thereof at a salary or for 10 a fee, commission, or any other consideration. The term 1Í "broker" also includes an individual who engages in the 12 business of charging an advance fee or contracting for 13 collection of a fee in connection with a contract by which 14 15 he undertakes primarily to promote the sale, lease, or other disposition of real estate in this state through its listing 16 in a publication issued primarily for this purpose or for 17 referral of information concerning real estate to brokers, 18 or both, and any person who aids, attempts, or offers to 19 aid, for a fee, any person in locating or obtaining any real 20 21 estate for purchase or lease.

or for a fee, commission, or other valuable consideration or

22 (3)(4) "Broker associate" means a broker who 23 associates with a broker owner and does not own an interest 24 in a real estate firm.

(4)(5) "Broker owner" means a broker who owns or has a

- 2 -

THIRD READING SB 250

Montana Legislative Council

1 financial interest in a real estate firm.

2 (5)(6) "Department" means the department of commerce
3 provided for in Title 2, chapter 15, part 18.

4 (6)(7) "Franchise agreement" means a contract or
5 agreement by which:

6 (a) a franchise is granted the right to engage in
7 business under a marketing plan prescribed in substantial
8 part by the franchisor;

9 (b) the operation of the franchisee's business is
10 substantially associated with the franchisor's trademark,
11 trade name, logotype, or other commercial symbol or
12 advertising designating the franchisor; and

13 (c) the franchisee is required to pay, directly or
14 indirectly, a fee for the right to operate under the
15 agreement.

16 (7)(8) "Person" includes individuals, partnerships,
17 associations, and corporations, foreign and domestic, except
18 that when referring to a person licensed under this chapter,
19 it means an individual.

t(0) (19) "Real estate" includes leaseholds as well as
any other interest or estate in land, whether corporeal,
incorporeal, freehold, or nonfreehold and whether the real
estate is situated in this state or elsewhere.

24 (9)(10) "Salesman" includes an individual who for a
25 salary, commission, or compensation of any kind is

-3-

SB 250

associated, either directly, indirectly, regularly, or
 occasionally, with a real estate broker to sell, purchase,
 or negotiate for the sale, purchase, exchange, or renting of
 real estate."

Section 2. Section 37-51-311, MCA, is amended to read:
"37-51-311. Fees -- deposit of fees. (1) The fees
prescribed by the board shall be charged by the department
and paid into the earmarked revenue fund for the use of the
board, subject to 37-1-101(6).

10 (2) The board shall charge an annual fee from a licensee who wishes to be placed in an inactive status. A 11 licensee who is placed in an inactive status by the board 12 and who has paid the required fee need not file-a-bond-with 13 the-department-as-provided-in-37-51-304 pay any fee assessed 14 by the board for the purpose of funding the real estate 15 recovery account during the period the licensee remains in 16 17 inactive status. 18 (3) The board shall adopt a schedule of fees. However,

19 a fee once set for one of the items for which a fee is 20 charged cannot be increased or decreased until at least 1 21 year has passed since the fee for that particular item was 22 last increased or decreased."

<u>NEW SECTION.</u> Section 3. Real estate recovery account
 established -- minimum balance -- interest. (1) There is
 established in the state special revenue fund for the use of

-4-

the board a real estate recovery account. The account is
 used to provide payment of claims based on unsatisfied
 judgments against persons licensed under the provisions of
 this chapter. <u>[THE REAL ESTATE RECOVERY ACCOUNT IS</u>
 <u>STATUTORILY APPROPRIATED AS PROVIDED IN [SECTION 2 OF HB</u>
 12]].

7 (2) The board shall maintain a minimum balance of 8 \$100,000 in the account. The board may in its discretion 9 transfer any money in excess of that amount from the account 10 to the state special revenue fund for the use of the board 11 in accordance with the purposes provided in 37-51-204.

12 (3) Money earned on the investment of funds in the13 account must be credited to the account annually.

NEW SECTION. Section 4. Initial licensure and renewal ADDITIONAL assessment. (1) A person initially licensed under the provisions of this chapter in 1986 or thereafter shall, in addition to paying any license fee required under this chapter, be assessed the sum of \$35 at the time of licensure, to be credited to the real estate recovery account.

(2) If on--June-30-of-any-yeary-beginning-in-1986; AT
 ANY TIME the balance in the real estate recovery account is
 less than \$100,000, every person licensed under this chapter
 shall MAY BE ASSESSED A SUM, when-renewing-his-license; pay
 a-sum-not-to-exceed-\$35-in-addition-to--the--annual--renewal

feer which sum is determined by the board to be sufficient
 to maintain the balance of the account at a minimum of
 \$100,000.

NEW SECTION. Section 5. Claims against fund 4 orders for payment. (1) Whenever a person obtains a final 5 judgment in any court of competent jurisdiction against any 6 person licensed under this chapter for the conversion of 7 trust funds or arising directly out of any act or 8 transaction occurring on or after July 1, 1985, for which a 9 license is required under this chapter, he may after 10 executing on such final judgment file an application, in 11 12 accordance with this section and [section 6], in-the-court in-which-the-judgment-was-entered WITH THE BOARD for an 13 order directing payment out of the account for any actual 14 and direct loss unpaid on the judgment. 15

16 (2) No application or order for payment from the17 account may be made for:

18 (a) a judgment which has been satisfied;

(b) any amount in excess of \$25,000 for any one
licensee, regardless of the number of persons injured by
acts of the licensee or number of parcels of real estate
involved in the transaction or transactions;

23 (c) attorney fees and exemplary or punitive damages; 24 or

25 (d) amounts remaining unpaid on any judgment rendered

-5-

-6-

| 1 | more than 2 years prior to the date of application. | 1 | EXECUTION AND |
|----|--|----|------------------|
| 2 | (3) The application must be: | 2 | other persons-li |
| 3 | (a) served by certified mail, return receipt | 3 | JUDGMENT AS A |
| 4 | requested, upon the board, the licensee, and any other party | 4 | recovery from th |
| 5 | to the transaction referred to in the application; and | 5 | NEW SECTION |
| 6 | (b) filed with the court along with an affidavit of | 6 | application. Th |
| 7 | service. | 7 | REQUEST THE BOAR |
| 8 | NEW SECTION. Section 6. Form of application. The | 8 | it appears that |
| 9 | person making application for payment from the account must | 9 | may be support |
| 10 | show in the application: | 10 | knowledge of the |
| 11 | (1) that he is not the spouse of the judgment debtor | 11 | application and |
| 12 | or the personal representative of such spouse; | 12 | the basis for a |
| 13 | (2) that he has obtained a judgment which satisfies | 13 | board shall gi |
| 14 | the requirements of [section 5], stating the amount of the | 14 | notice of any mo |
| 15 | judgment and the amount unpaid on the date of the | 15 | NEW SECTION |
| 16 | application; | 16 | Within 30 days |
| 10 | (3) that he has, on the dates and at the times shown | 17 | the court BOAR |
| | | 18 | application. Up |
| 18 | by the applicant, diligently pursued the remedies of execution and proceedings in aid of execution provided in | 19 | shall BOARD MAY |
| 19 | Title 25, chapters 13 and 14, respectively; | 20 | a showing of |
| 20 | | 21 | further period a |
| 21 | (4) the amount of any money obtained as a result of | 22 | (2) At the |
| 22 | the proceedings required to be shown in subsection (3) and | 23 | a preponderance |
| 23 | the balance of the judgment remaining unpaid for which | 24 | made in the a |
| 24 | application is made; and | 25 | challenged by th |
| 25 | (5) that he has diligently pursued his remedies OF | | |
| | -7- SB 250 | | |
| | | | |

PROCEEDINGS IN AID OF EXECUTION against any isble-to-him-in PERSON AGAINST WHOM HE HAS A RESULT OF the transaction for which he seeks the account. DN. Section 7. Motion dismiss to The board--may--move--the--court LICENSEE MAY ARD at any time to dismiss the application if the application is without merit. The motion ted by the affidavit of any person having he facts and may be made on the basis that the the judgment referred to therein do not form payable claim under [sections 5 and 6]. The give the applicant at least 10 days' written notion to dismiss. N. Section 8. Hearing on application. (1) s of the filing of the affidavit of service, **RD** shall conduct a hearing upon the Jpon the motion of either party, the court continue the hearing up to 60 days and upon

a showing of good cause may continue the hearing such further period as the court BOARD considers appropriate.

(2) At the hearing the court <u>BOARD</u> shall determine by
a preponderance of the evidence the truth of any allegations
made in the application and supporting documents that are
challenged by the board LICENSEE.

-8-

NEW SECTION. Section 9. Payment from account. (1) If 1 the court BOARD finds after the hearing that an applicant 2 3 has proved a valid claim against the account, the court BOARD shall enter an order directed-to-the-board requiring 4 payment from the account of whatever sum it finds to be due 5 under the provisions of [sections 3 through ±5 14]. 6

(2) The board may --- subject -- to -- court -- approval, 7 compromise-and pay ALL OR any application PART OF A CLAIM 8 made under [sections 5 and 6]. The board is not bound by any 9 prior compromise, admission, or stipulation of the judgment 10 debtor. 11

NEW SECTION. Section 10. Limitation of payment --12 13 pro rata distribution. (1) The liability of the account may not exceed \$25,000 for any one licensee until-that--licensee 14 has--repaid--the-account-as-provided-in-(section-11). If the 15 \$25,000 liability of the account is insufficient to pay in 16 full the valid claims of all applications that have been 17 filed against any one licensee and ordered to be paid, the 18 19 \$25,000 must be distributed among those claimants in the ratio that the amount ordered to be paid to any one claimant 20 21 bears to the total amounts ordered to be paid or in such 22 other manner as the court BOARD considers equitable; and upon such a distribution, all claims are considered 23 satisfied by the amount so distributed. Distribution of such 24 25 money must, at any time, be among the persons ordered to

-9-

SB 0250/02

1 receive the same, without regard to the order or priority in 2 which their respective judgments were obtained or their 3 applications filed.

4 (2) Upon petition of the-board ANY PERSON, the court 5 BOARD may require all existing applications for payment of claims against one licensee to be joined in one proceeding 6 7 for the purpose of a timely determination of their respective rights to the money in the account. 8

9 (3) An application for payment of a claim against a licensee filed after the distribution of the full amount for 10 which the account is liable for that licensee and-before 11 12 full--repayment--of--the--account-under-[section-11] must be 13 denied by the court BOARD.

14 NEW-SECTION---Section-lit--Repayment---of---fund----suspension--of--license--required,----Upon-the-payment-of-any 15 amount-from-the-accounty-the--license--of--the--licensee--on 16 whose--behalf-the-claim-was-paid-is-automatically-suspended; 17 18 effective-upon-the-date--of--the--order--of--the--court--for 19 payment--from--the--account:---No-licensec-on-whose-behalf-a claim-is-paid-may-be--granted--reinstatement--until--he--has 20 21 repaid--in--full;--plus--interest--at-the-judgment-rate;-the 22 amount-paid-from-the-account-on-his-behalf--A--discharge--in bankruptcy--does--not-relieve-a-licensee-from-the-penalty-of 23 suspension-required-by-this-section+ 24 25

NEW SECTION. Section 11. Claims satisfied in order of

-10-

SB 250

filing. If account funds are insufficient to satisfy any 1 2 claim or portion of a claim ordered to be paid on behalf of 3 a licensee for whom the account liability of \$25,000 has not been exceeded, the board shall, when sufficient money has 4 5 been deposited in the account, satisfy such unpaid claims or portions of them in the order that the applications for such 6 7 claims were originally filed pursuant to (section 5). The board shall pay accumulated interest beginning on the date 8 9 of the order to pay at the judgment rate on each such 10 unpaid claim.

11 <u>NEW SECTION.</u> Section 12. Deposits by board. Money 12 received by the board under [sections-li-and-l4 SECTION 13] 13 must be deposited in the account and allocated exclusively 14 for the purposes provided in [sections 3 through 15 14].

15 NEW SECTION. Section 13. Subrogation rights of board. Upon payment of money from the account, the board is 16 17 subrogated to all of the rights of the judgment creditor to 18 the extent of the amount so paid and the judgment creditor 19 is considered to have assigned to the board all of his right, title, and interest in the judgment to the extent of 20 the amount paid from the account. Any amount and interest 21 22 recovered by the board on the judgment must be deposited in 23 the account.

24 <u>NEW SECTION.</u> Section 14. Other disciplinary powers
 25 unimpaired -- effect of repayment to fund. Nothing

contained in [sections 3 through 15 14] limits the authority 1 2 of the board to take disciplinary action against any 3 licensee under other provisions of this chapter, nor does the repayment in full of all obligations to the account by 4 5 any licensee nullify or modify the effect of any other 6 disciplinary action taken by the board under the provisions of this chapter. 7 NEW SECTION. Section 15. Repealer. Section 37-51-304. 8 9 MCA, is repealed. 10 NEW SECTION. Section 16. Initial transfer of funds -- assessment of all licensees -- retransfer. (1) The 11 12 amount of \$100,000 is transferred from the state special 13 revenue fund to the real estate recovery account for the use

14 of the board.

(2) Notwithstanding the provisions of 37-51-311, the 15 16 board shall charge a fee of \$35 in addition to any other fee 17 due under the provisions of Title 37, chapter 51, to all licensees paying a renewal fee for the 1986 calendar year. 18 19 (3) Notwithstanding the provisions of (section 3). 20 \$100,000 is transferred from the real estate recovery account on March 1, 1986, or when the total balance of the 21 account exceeds \$200,000, whichever occurs last, to the 22 23 state-special revenue fund for the use of the board.

24 <u>NEW SECTION.</u> Section 17. Codification instruction.
25 Sections 3 through 15 14 are intended to be codified as an

-12-

-11-

SB 250

SB 250

integral part of Title 37, chapter 51, and the provisions
 of Title 37, chapter 51, apply to sections 3 through 15 14.
 <u>NEW SECTION.</u> Section 18. Extension of authority. Any
 existing authority of the board of realty regulation to make
 rules on the subject of the provisions of this act is
 extended to the provisions of this act.

7NEW SECTION.SECTION 19.COORDINATION INSTRUCTION.8IF THIS ACT AND HB 12 ARE BOTH PASSED AND APPROVED, A9CITATION TO SECTION 3 OF THIS ACT IS ADDED TO THE LIST OF10STATUTORY CITATIONS IN SECTION 2 OF HB 12. IF HB 12 IS NOT11PASSED AND APPROVED, THE BRACKETED LANGUAGE IN SECTION 3 OF12THIS ACT IS VOID.

13 <u>NEW SECTION.</u> Section 20. Effective date. This act is
14 effective July 1, 1985.

-End-

STANDING COMMITTEE REPORT

| HOUSE | | March 29 | |
|--|-------------------------------|---|--------------|
| MD SPEAKER | | | |
| MR. <u>SFLARER</u> | | | |
| We, your committee onBUS | INESS AND LABOR | ••••••••••••••••••••••••••••••••••••••• | |
| having had under consideration | SENATE | | Bill No |
| third reading copy (| blue color | | |
| | | | |
| REAL ESTATE RECO | OVERY ACCOUNT FO | R UNSATISFIED JU | OGMENTS |
| | | | |
| | | | |
| | | | |
| Respectfully report as follows: That | SENA | TE | Bill No. 250 |
| BE AMENDED AS FOLLOWS: | | | |
| <pre>1. Page 4, line 18 Following: "fees." Strike: the remain 22 in thei</pre> | nder of line 18 r entirety | and lines 19, 20, | , 21, and |
| | | | |
| | | | |

OXXEASS BE CONCURRED IN AS AMENDED

.

Ì

Rep. Bob Pavlovich, Chairman.

COMMITTEE OF THE WHOLE AMENDMENT

| HOUSE | 3-30-85 |
|---|-------------|
| HOUSE | DATE |
| | 10:30 |
| | TIME |
| MR. CHAIRMAN: I MOVE TO AMENDSENATE_B | ILL No. 250 |
| third reading copy (blue) as follows: | |
| Color | |
| | |

AMENDING HOUSE STANDING COMMITTEE REPORT OF 3-29-85:

Strike the amendments in their entirety.

ADOF REJECT

Rep. Brandewie

| 1 | SENATE BILL NO. 250 |
|----|--|
| 2 | INTRODUCED BY MAZUREK, H. HAMMOND, HARP, HARPER, |
| 3 | FULLER, KOEHNKE, MANNING, KEATING, STORY |
| 4 | BY REQUEST OF THE BOARD OF REALTY REGULATION |
| 5 | |
| 6 | A BILL FOR AN ACT ENTITLED: "AN ACT CREATING A REAL ESTATE |
| 7 | RECOVERY ACCOUNT FOR PAYMENT OF UNSATISFIED JUDGMENTS |
| 8 | AGAINST REAL ESTATE SALESMEN AND BROKERS; PROVIDING FOR THE |
| 9 | MAKING, ADJUDICATION, AND PAYMENT OF CLAIMS AGAINST THE |
| 10 | ACCOUNT; PROVIDING FOR SUBROGATION OF RIGHTS OF THE BOARD OF |
| 11 | REALTY REGULATION TO JUDGMENTS PAID FROM THE ACCOUNT; |
| 12 | COORDINATING DISCIPLINARY PROVISIONS WITH OTHER POWERS OF |
| 13 | THE BOARD; AMENDING SECTIONS 37-51-102 AND 37-51-311, MCA; |
| 14 | REPEALING SECTION 37-51-304, MCA; AND PROVIDING AN EFFECTIVE |
| 15 | DATE." |
| 16 | |
| 17 | BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA: |

18 Section 1. Section 37-51-102, MCA, is amended to read: 19 "37-51-102. Definitions. Unless the context requires 20 otherwise, in this chapter the following definitions apply: 21 (1) "Account" means the real estate recovery account 22 established in (section 3).

23 (1)(2) "Board" means the board of realty regulation
24 provided for in 2-15-1867.

25 (2)(3) "Broker" includes an individual who for another

N Kontana Legislativo Council

1 or for a fee, commission, or other valuable consideration or 2 who with the intent or expectation of receiving the same 3 negotiates or attempts to negotiate the listing, sale, 4 purchase, rental, exchange, or lease of real estate or of 5 the improvements thereon or collects rents or attempts to 6 collect rents or advertises or holds himself out as engaged 7 in any of the foregoing activities. The term "broker" also 8 includes an individual employed by or on behalf of the owner 9 or lessor of real estate to conduct the sale, leasing, 10 subleasing, or other disposition thereof at a salary or for 11 a fee, commission, or any other consideration. The term 12 "broker" also includes an individual who engages in the 13 business of charging an advance fee or contracting for collection of a fee in connection with a contract by which 14 he undertakes primarily to promote the sale, lease, or other 15 16 disposition of real estate in this state through its listing 17 in a publication issued primarily for this purpose or for 18 referral of information concerning real estate to brokers. 19 or both, and any person who aids, attempts, or offers to 20 aid, for a fee, any person in locating or obtaining any real 21 estate for purchase or lease.

22 $(\exists)(4)$ "Broker associate" means a broker who 23 associates with a broker owner and does not own an interest 24 in a real estate firm.

25 (4)(5) "Broker owner" means a broker who owns or has a

REFERENCE BILL

1 financial interest in a real estate firm.

2 (5)(6) "Department" means the department of commerce
3 provided for in Title 2, chapter 15, part 18.

4 (6)(7) "Franchise agreement" means a contract or
5 agreement by which:

6 (a) a franchisee is granted the right to engage in
7 business under a marketing plan prescribed in substantial
8 part by the franchisor;

9 (b) the operation of the franchisee's business is 10 substantially associated with the franchisor's trademark, 11 trade name, logotype, or other commercial symbol or 12 advertising designating the franchisor; and

13 (c) the franchisee is required to pay, directly or
14 indirectly, a fee for the right to operate under the
15 agreement.

16 (7)(8) "Person" includes individuals, partnerships,
17 associations, and corporations, foreign and domestic, except
18 that when referring to a person licensed under this chapter,
19 it means an individual.

20 (8)(9) "Real estate" includes leaseholds as well as
21 any other interest or estate in land, whether corporeal,
22 incorporeal, freehold, or nonfreehold and whether the real
23 estate is situated in this state or elsewhere.

24 (9)(10) "Salesman" includes an individual who for a
25 salary, commission, or compensation of any kind is

associated, either directly, indirectly, regularly, or
 occasionally, with a real estate broker to sell, purchase,
 or negotiate for the sale, purchase, exchange, or renting of
 real estate."

Section 2. Section 37-51-311, MCA, is amended to read:
"37-51-311. Fees -- deposit of fees. (1) The fees
prescribed by the board shall be charged by the department
and paid into the earmarked revenue fund for the use of the
board, subject to 37-1-101(6).

10 (2) The board shall charge an annual fee from a licensee who wishes to be placed in an inactive status. A 11 licensee who is placed in an inactive status by the board 12 13 and who has paid the required fee need not file-a-bond-with the-department-as-provided-in-37-51-304 pay any fee assessed 14 by the board for the purpose of funding the real estate 15 16 recovery account during the period the licensee remains in 17 inactive status. (3) The board shall adopt a schedule of fees. 18 19 Howevery-a-fee-once-set-for-one-of-the-items-for-which-a-fee is-charged-cannot-be-increased-or-decreased-until-at-least-1 20 21 year--has--passed-since-the-fee-for-that-particular-item-was 22 last-increased-or-decreased: HOWEVER, A FEE ONCE SET FOR ONE OF THE ITEMS FOR WHICH A FEE IS CHARGED CANNOT BE INCREASED 23

24 OR DECREASED UNTIL AT LEAST 1 YEAR HAS PASSED SINCE THE FEE

25 FOR THAT PARTICULAR ITEM WAS LAST INCREASED OR DECREASED."

-3-

SB 250

-4-

1 NEW SECTION. Section 3. Real estate recovery account 2 established -- minimum balance -- interest. (1) There is established in the state special revenue fund for the use of 3 the board a real estate recovery account. The account is 4 used to provide payment of claims based on unsatisfied 5 6 judgments against persons licensed under the provisions of chapter. [THE REAL ESTATE RECOVERY ACCOUNT IS 7 this 8 STATUTORILY APPROPRIATED AS PROVIDED IN [SECTION 2 OF HB 9 12].]

10 (2) The board shall maintain a minimum balance of 11 \$100,000 in the account. The board may in its discretion 12 transfer any money in excess of that amount from the account 13 to the state special revenue fund for the use of the board 14 in accordance with the purposes provided in 37-51-204.

15 (3) Money earned on the investment of funds in theaccount must be credited to the account annually.

17 <u>NEW SECTION.</u> Section 4. Initial licensure and renewal 18 <u>ADDITIONAL</u> assessment. (1) A person initially licensed under 19 the provisions of this chapter in 1986 or thereafter shall, 20 in addition to paying any license fee required under this 21 chapter, be assessed the sum of \$35 at the time of 22 licensure, to be credited to the real estate recovery 23 account.

24 (2) If on--June-30-of-any-year, beginning-in-1986, AT
 25 ANY TIME the balance in the real estate recovery account is

less than \$100,000, every person licensed under this chapter shall MAY BE ASSESSED A SUM, when-renewing-his-license;-pay a-sum-not-to-exceed-\$35-in-addition-to--the--annual--renewal fee; which sum is determined by the board to be sufficient to maintain the balance of the account at a minimum of \$100,000.

7 NEW SECTION. Section 5. Claims against fund 8 orders for payment. (1) Whenever a person obtains a final 9 judgment in any court of competent jurisdiction against any person licensed under this chapter for the conversion of 10 trust funds or arising directly out of any act or 11 transaction occurring on or after July 1, 1985, for which a 12 license is required under this chapter, he may after 13 executing on such final judgment file an application, in 14 15 accordance with this section and [section 6], in-the-court in-which-the-judgment-was-entered WITH THE BOARD for an 16 order directing payment out of the account for any actual 17 and direct loss unpaid on the judgment. 18

19 (2) No application or order for payment from the20 account may be made for:

(a) a judgment which has been satisfied;

(b) any amount in excess of \$25,000 for any one
licensee, regardless of the number of persons injured by
acts of the licensee or number of parcels of real estate
involved in the transaction or transactions;

-5-

SB 250

21

SB 0250/03

-6-

| 1 | (c) attorney fees and exemplary or punitive damages; |
|----|--|
| 2 | or |
| 3 | (d) amounts remaining unpaid on any judgment rendered |
| 4 | more than 2 years prior to the date of application. |
| 5 | (3) The application must be: |
| 6 | (a) served by certified mail, return receipt |
| 7 | requested, upon the board, the licensee, and any other party |
| 8 | to the transaction referred to in the application; and |
| 9 | (b) filed with the court along with an affidavit of |
| 10 | service. |
| 11 | NEW SECTION. Section 6. Form of application. The |
| 12 | person making application for payment from the account must |
| 13 | show in the application: |
| 14 | (1) that he is not the spouse of the judgment debtor |
| 15 | or the personal representative of such spouse; |
| 16 | (2) that he has obtained a judgment which satisfies |
| 17 | the requirements of [section 5], stating the amount of the |
| 18 | judgment and the amount unpaid on the date of the |
| 19 | application; |
| 20 | (3) that he has, on the dates and at the times shown |
| 21 | by the applicant, diligently pursued the remedies of |
| 22 | execution and proceedings in aid of execution provided in |
| 23 | Title 25, chapters 13 and 14, respectively; |
| 24 | (4) the amount of any money obtained as a result of |
| 25 | the proceedings required to be shown in subsection (3) and |
| | ~7- SB 250 |

1 the balance of the judgment remaining unpaid for which 2 application is made; and 3 (5) that he has diligently pursued his remedies OF EXECUTION AND PROCEEDINGS IN AID OF EXECUTION against any 4 other persons-liable-to-him-in PERSON AGAINST WHOM HE HAS A 5 6 JUDGMENT AS A RESULT OF the transaction for which he seeks 7 recovery from the account. 8 NEW SECTION. Section 7. Motion to dismiss 9 application. The board--may--move--the--court LICENSEE MAY REQUEST THE BOARD at any time to dismiss the application if 10 it appears that the application is without merit. The motion 11 12 may be supported by the affidavit of any person having 13 knowledge of the facts and may be made on the basis that the 14 application and the judgment referred to therein do not form the basis for a payable claim under [sections 5 and 6]. The 15 board shall give the applicant at least 10 days' written 16 17 notice of any motion to dismiss.

18 NEW SECTION. Section 8. Hearing on application. (1) 19 Within 30 days of the filing of the affidavit of service, 20 the court BOARD shall conduct a hearing upon the application. Upon the motion of either party, the court 21 shall BOARD MAY continue the hearing up to 60 days and upon 22 a showing of good cause may continue the hearing such 23 further period as the court BOARD considers appropriate. 24 25

(2) At the hearing the court BOARD shall determine by

-8-

a preponderance of the evidence the truth of any allegations
 made in the application and supporting documents that are
 challenged by the board LICENSEE.

4 <u>NEW SECTION.</u> Section 9. Payment from account. (1) If 5 the court <u>BOARD</u> finds after the hearing that an applicant 6 has proved a valid claim against the account, the court 7 <u>BOARD</u> shall enter an order directed-to-the-board requiring 8 payment from the account of whatever sum it finds to be due 9 under the provisions of [sections 3 through ±5 14].

10 (2) The board may---subject--to--court--approval;
11 compromise-and pay <u>ALL OR</u> any application <u>PART OF A CLAIM</u>
12 made under [sections 5 and 6]. The board is not bound by any
13 prior compromise, admission, or stipulation of the judgment
14 debtor.

15 NEW SECTION. Section 10. Limitation of payment -pro rata distribution. (1) The liability of the account may 16 not exceed \$25,000 for any one licensee until-that--licensee 17 has--repaid--the-account-as-provided-in-fsection-111. If the 18 \$25,000 liability of the account is insufficient to pay in 19 full the valid claims of all applications that have been 20 21 filed against any one licensee and ordered to be paid, the \$25,000 must be distributed among those claimants in the 22 ratio that the amount ordered to be paid to any one claimant 23 bears to the total amounts ordered to be paid or in such 24 25 other manner as the court BOARD considers equitable; and

upon such a distribution, all claims are considered satisfied by the amount so distributed. Distribution of such money must, at any time, be among the persons ordered to receive the same, without regard to the order or priority in which their respective judgments were obtained or their applications filed.

7 (2) Upon petition of the-board <u>ANY PERSON</u>, the court 8 <u>BOARD</u> may require all existing applications for payment of 9 claims against one licensee to be joined in one proceeding 10 for the purpose of a timely determination of their 11 respective rights to the money in the account.

(3) An application for payment of a claim against a
licensee filed after the distribution of the full amount for
which the account is liable for that licensee and--before
full--repayment--of--the--account-under-fsection-lift must be
denied by the court BOARD.
<u>NEW-SECTION:</u>--Section-lit--Repayment---of---fund------

18 suspension--of--license--required.----Upon-the-payment-of-any

19 amount-from-the-account;-the--license--of--the--licensee--on

20 whose--behalf-the-claim-was-paid-is-automatically-suspended,

- 21 effective-upon-the-date--of--the--order--of--the--court--for
- 22 payment--from--the--account----No-licensee-on-whose-behalf-a

23 claim-is-paid-may-be--granted--reinstatement--until--he--has

24 repaid--in--full;--plus--interest--at-the-judgment-rate;-the

25 amount-paid-from-the-account-on-his-behalf--A--discharge--in

-10-

-9-

SB 250

bankruptcy--does--not-relieve-a-licensee-from-the-penalty-of suspension-required-by-this-section. NEW SECTION. Section 11. Claims satisfied in order of

filing. If account funds are insufficient to satisfy any 4 claim or portion of a claim ordered to be paid on behalf of 5 a licensee for whom the account liability of \$25,000 has not 6 been exceeded, the board shall, when sufficient money has 7 8 been deposited in the account, satisfy such unpaid claims or 9 portions of them in the order that the applications for such claims were originally filed pursuant to [section 5]. The 10 board shall pay accumulated interest beginning on the date 11 12 of the order to pay at the judgment rate on each such 13 unpaid claim.

14 <u>NEW SECTION.</u> Section 12. Deposits by board. Money 15 received by the board under [sections-H-and-H SECTION 13] 16 must be deposited in the account and allocated exclusively 17 for the purposes provided in [sections 3 through ±5 14].

18 NEW SECTION. Section 13. Subrogation rights of board. 19 Upon payment of money from the account, the board is subrogated to all of the rights of the judgment creditor to 20 the extent of the amount so paid and the judgment creditor 21 is considered to have assigned to the board all of his 22 23 right, title, and interest in the judgment to the extent of 24 the amount paid from the account. Any amount and interest recovered by the board on the judgment must be deposited in 25

1 the account.

NEW SECTION. Section 14. Other disciplinary powers 2 unimpaired -effect of repayment to fund. Nothing 3 contained in [sections 3 through ±5 14] limits the authority 4 5 of the board to take disciplinary action against any licensee under other provisions of this chapter, nor does 6 the repayment in full of all obligations to the account by 7 any licensee nullify or modify the effect of any other 8 disciplinary action taken by the board under the provisions 9 of this chapter. 10

NEW SECTION. Section 15. Repealer. Section 37-51-304,
 MCA, is repealed.

13 <u>NEW SECTION.</u> Section 16. Initial transfer of funds 14 -- assessment of all licensees -- retransfer. (1) The 15 amount of \$100,000 is transferred from the state special 16 revenue fund to the real estate recovery account for the use 17 of the board.

(2) Notwithstanding the provisions of 37-51-311, the 18 board shall charge a fee of \$35 in addition to any other fee 19 due under the provisions of Title 37, chapter 51, to all 20 licensees paying a renewal fee for the 1986 calendar year. 21 (3) Notwithstanding the provisions of [section 3], 22 23 \$100,000 is transferred from the real estate recovery account on March 1, 1986, or when the total balance of the 24 account exceeds \$200,000, whichever occurs last, to the 25

-12-

-11-

SB 250

1 state special revenue fund for the use of the board.

2 NEW SECTION. Section 17. Codification instruction. 3 Sections 3 through 15 14 are intended to be codified as an integral part of Title 37, chapter 51, and the provisions 4 5 of Title 37, chapter 51, apply to sections 3 through 15 14. 6 NEW SECTION. Section 18. Extension of authority. Any existing authority of the board of realty regulation to make 7 8 rules on the subject of the provisions of this act is 9 extended to the provisions of this act.

10 NEW SECTION. SECTION 19. COORDINATION INSTRUCTION.

11 IF THIS ACT AND HB 12 ARE BOTH PASSED AND APPROVED, A

12 CITATION TO SECTION 3 OF THIS ACT IS ADDED TO THE LIST OF

13 STATUTORY CITATIONS IN SECTION 2 OF HB 12. IF HB 12 IS NOT

14 PASSED AND APPROVED, THE BRACKETED LANGUAGE IN SECTION 3 OF

15 THIS ACT IS VOID.

16 <u>NEW SECTION.</u> Section 20. Effective date. This act is
17 effective July 1, 1985.

-End+

-13-

GOVERNOR'S PROPOSED AMENDMENTS TO SENATE BILL NO. 250, REFERENCE COPY April 24, 1985

1. Page 4, lines 18-25. Following: line 17 Strike: subsection 3 in its entirety

.

- 2. Page 7, line 3. Following: "any" Insert: "final" Following: "judgment" Strike: "rendered" Insert: "entered"
- Page 7, line 9.
 Following: "the" Strike: "court" Insert: "board"
- 4. Page 9, line 4. Following: "account." Strike: "(1)"
- Page 9, lines 10-14.
 Following: line 9
 Strike: subsection (2) in its entirety
- 6. Page 9, line 17. Following: "licensee" Insert: "until that licensee has repaid the account"

-END-

.

.

| 1 | SENATE BILL NO. 250 | 1 | or for a fee, commission, or other valuable consideration or |
|----|---|----|--|
| 2 | INTRODUCED BY MAZUREK, H. HAMMOND, HARP, HARPER, | 2 | who with the intent or expectation of receiving the same |
| 3 | FULLER, KOEHNKE, MANNING, KEATING, STORY | 3 | negotiates or attempts to negotiate the listing, sale, |
| 4 | BY REQUEST OF THE BOARD OF REALTY REGULATION | 4 | purchase, rental, exchange, or lease of real estate or of |
| 5 | | 5 | the improvements thereon or collects rents or attempts to |
| б | A BILL FOR AN ACT ENTITLED: "AN ACT CREATING A REAL ESTATE | 6 | collect rents or advertises or holds himself out as engaged |
| 7 | RECOVERY ACCOUNT FOR PAYMENT OF UNSATISFIED JUDGMENTS | 7 | in any of the foregoing activities. The term "broker" also |
| 8 | AGAINST REAL ESTATE SALESMEN AND BROKERS; PROVIDING FOR THE | 8 | includes an individual employed by or on behalf of the owner |
| 9 | MAKING, ADJUDICATION, AND PAYMENT OF CLAIMS AGAINST THE | 9 | or lessor of real estate to conduct the sale, leasing, |
| 10 | ACCOUNT; PROVIDING FOR SUBROGATION OF RIGHTS OF THE BOARD OF | 10 | subleasing, or other disposition thereof at a salary or for |
| 11 | REALTY REGULATION TO JUDGMENTS PAID FROM THE ACCOUNT; | 11 | a fee, commission, or any other consideration. The term |
| 12 | COORDINATING DISCIPLINARY PROVISIONS WITH OTHER POWERS OF | 12 | "broker" also includes an individual who engages in the |
| 13 | THE BOARD; AMENDING SECTIONS 37-51-102 AND 37-51-311, MCA; | 13 | business of charging an advance fee or contracting for |
| 14 | REPEALING SECTION 37-51-304, MCA; AND PROVIDING AN EFFECTIVE | 14 | collection of a fee in connection with a contract by which |
| 15 | DATE . " | 15 | he undertakes primarily to promote the sale, lease, or other |
| 16 | | 16 | disposition of real estate in this state through its listing |
| 17 | BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA: | 17 | in a publication issued primarily for this purpose or for |
| 18 | Section 1. Section 37-51-102, MCA, is amended to read: | 18 | referral of information concerning real estate to brokers, |
| 19 | "37-51-102. Definitions. Unless the context requires | 19 | or both, and any person who aids, attempts, or offers to |
| 20 | otherwise, in this chapter the following definitions apply: | 20 | aid, for a fee, any person in locating or obtaining any real |
| 21 | (1) "Account" means the real estate recovery account | 21 | estate for purchase or lease. |
| 22 | established in [section 3]. | 22 | (3)<u>(4)</u> "Broker associate" means a broker who |
| 23 | <pre>tit(2) "Board" means the board of realty regulation</pre> | 23 | associates with a broker owner and does not own an interest |
| 24 | provided for in 2-15-1867. | 24 | in a real estate firm. |
| 25 | <pre>t2t(3) "Broker" includes an individual who for another</pre> | 25 | (4)(5) "Broker owner" means a broker who owns or has a |
| | | | |

- Monzana Legislative Council

-2- SB 250 REFERENCE BILL: INCLUDES GOVERNOR'S AMENDMENTS DATED 4-24-85

1 financial interest in a real estate firm.

2 (5)(6) "Department" means the department of commerce
3 provided for in Title 2, chapter 15, part 18.

4 (6)(7) "Franchise agreement" means a contract or 5 agreement by which:

6 (a) a franchise is granted the right to engage in
7 business under a marketing plan prescribed in substantial
8 part by the franchisor;

9 (b) the operation of the franchisee's business is
10 substantially associated with the franchisor's trademark,
11 trade name, logotype, or other commercial symbol or
12 advertising designating the franchisor; and

13 (c) the franchisee is required to pay, directly or
14 indirectly, a fee for the right to operate under the
15 agreement.

16 (7)(8) "Person" includes individuals, partnerships,
17 associations, and corporations, foreign and domestic, except
18 that when referring to a person licensed under this chapter,
19 it means an individual.

20 (0)(9) "Real estate" includes leaseholds as well as
21 any other interest or estate in land, whether corporeal,
22 incorporeal, freehold, or nonfreehold and whether the real
23 estate is situated in this state or elsewhere.

24 (9)(10) "Salesman" includes an individual who for a
25 salary, commission, or compensation of any kind is

associated, either directly, indirectly, regularly, or
 occasionally, with a real estate broker to sell, purchase,
 or negotiate for the sale, purchase, exchange, or renting of
 real estate."
 Section 2. Section 37-51-311, MCA, is amended to read:

6 "37-51-311. Fees -- deposit of fees. (1) The fees
7 prescribed by the board shall be charged by the department
8 and paid into the earmarked revenue fund for the use of the
9 board, subject to 37-1-101(6).

(2) The board shall charge an annual fee from a 10 licensee who wishes to be placed in an inactive status. A 11 licensee who is placed in an inactive status by the board 12 and who has paid the required fee need not file-a-bond-with 13 the-department-as-provided-in-37-51-304 pay any fee assessed 14 by the board for the purpose of funding the real estate 15 recovery account during the period the licensee remains in 16 17 inactive status. (3)--The-board-shall-adopt-a-schedule-of-fees. However, 18 a-fee-once-set-for-one-of-the--items--for--which--a--fee--is 19 charged--cannot--be--increased-or-decreased-until-at-least-l 20 year-has-passed-since-the-fee-for-that-particular--item--was 21 tast-increased-or-decreased. HOWEVERT-A-FEE-ONCE-SET-POR-ONE 22 OF_-THE-ITENS-FOR-WHICH-A-FEE-IS-CHARGED-CANNOT-BE-INCREASED 23 OR-BECREASEB-UNTIL-AT-LEAST-1-YEAR-HAS-PASSED-SINCE-THE--PEE 24 FOR-__THAT-_PARTICULAR-ITEM-WAS-LAST-INCREASED-OR-DECREASED-" 25

-4-

-3-

SB 250

SB 0250/04

1 NEW SECTION. Section 3. Real estate recovery account 2 established -- minimum balance -- interest, (1) There is 3 established in the state special revenue fund for the use of the board a real estate recovery account. The account is 4 used to provide payment of claims based on unsatisfied 5 judgments against persons licensed under the provisions of 6 this chapter. [THE REAL ESTATE RECOVERY ACCOUNT IS 7 STATUTORILY APPROPRIATED AS PROVIDED IN (SECTION 2 OF HB 8 9 12].]

10 (2) The board shall maintain a minimum balance of 11 \$100,000 in the account. The board may in its discretion 12 transfer any money in excess of that amount from the account 13 to the state special revenue fund for the use of the board 14 in accordance with the purposes provided in 37-51-204.

15 (3) Money earned on the investment of funds in theaccount must be credited to the account annually.

17 <u>NEW SECTION.</u> Section 4. Initial licensure and renewal 18 <u>ADDITIONAL</u> assessment. (1) A person initially licensed under 19 the provisions of this chapter in 1986 or thereafter shall, 20 in addition to paying any license fee required under this 21 chapter, be assessed the sum of \$35 at the time of 22 licensure, to be credited to the real estate recovery 23 account.

24 (2) If on-June-30-of-any-year7-beginning-in--19867 AT
 25 ANY TIME the balance in the real estate recovery account is

less than \$100,000, every person licensed under this chapter shall <u>MAY BE ASSESSED A SUM</u>, when-renewing-his-license, -- pay a--sum--not--to-exceed-\$35-in-addition-to-the-annual-renewal fee, which sum is determined by the board to be sufficient to maintain the balance of the account at a minimum of \$100,000.
NEW SECTION. Section 5. Claims against fund ---

8 orders for payment. (1) Whenever a person obtains a final 9 judgment in any court of competent jurisdiction against any person licensed under this chapter for the conversion of 10 11 trust funds or arising directly out of any act or 12 transaction occurring on or after July 1, 1985, for which a 13 license is required under this chapter, he may after executing on such final judgment file an application, in 14 15 accordance with this section and [section 6], in-the--court in--which--the--judgment--was--entered WITH THE BOARD for an 16 order directing payment out of the account for any actual 17 18 and direct loss unpaid on the judgment. (2) No application or order for payment from the 19 20 account may be made for: (a) a judgment which has been satisfied; 21 (b) any amount in excess of \$25,000 for any one 22

licensee, regardless of the number of persons injured by

acts of the licensee or number of parcels of real estate

-6-

involved in the transaction or transactions;

SB 0250/04

-5-

SB 250

23

24

25

1

1 (c) attorney fees and exemplary or punitive damages; 2 or 3 (d) amounts remaining unpaid on any FINAL judgment rendered ENTERED more than 2 years prior to the date of 4 5 application. (3) The application must be: 6 7 (a) served by certified mail, return receipt 8 requested, upon the board, the licensee, and any other party 9 to the transaction referred to in the application; and 10 (b) filed with the court BOARD along with an affidavit 11 of service. 12 NEW SECTION. Section 6. Form of application. The person making application for payment from the account must 13 show in the application: 14 (1) that he is not the spouse of the judgment debtor 15 16 or the personal representative of such spouse; (2) that he has obtained a judgment which satisfies 17 18 the requirements of [section 5], stating the amount of the 19 judgment and the amount unpaid on the date of the 20 application; 21 (3) that he has, on the dates and at the times shown by the applicant, diligently pursued the remedies of 22 execution and proceedings in aid of execution provided in 23 24 Title 25, chapters 13 and 14, respectively; 25 (4) the amount of any money obtained as a result of -7-SB 250

2 the balance of the judgment remaining unpaid for which 3 application is made; and 4 (5) that he has diligently pursued his remedies OF 5 EXECUTION AND PROCEEDINGS IN AID OF EXECUTION against any 6 other persons-liable-to-him-in PERSON AGAINST WHOM HE HAS A 7 JUDGMENT AS A RESULT OF the transaction for which he seeks 8 recovery from the account. 9 dismiss NEW SECTION. Section 7. Motion to 10 application. The board--may--move--the--court LICENSEE MAY 11

the proceedings required to be shown in subsection (3) and

11 <u>REQUEST THE BOARD</u> at any time to dismiss the application if 12 it appears that the application is without merit. The motion 13 may be supported by the affidavit of any person having 14 knowledge of the facts and may be made on the basis that the 15 application and the judgment referred to therein do not form 16 the basis for a payable claim under [sections 5 and 6]. The 17 board shall give the applicant at least 10 days' written 18 notice of any motion to dismiss.

NEW SECTION. Section 8. Hearing on application. (1)
Within 30 days of the filing of the affidavit of service,
the court BOARD shall conduct a hearing upon the
application. Upon the motion of either party, the court
shall BOARD MAY continue the hearing up to 60 days and upon
a showing of good cause may continue the hearing such
further period as the court BOARD considers appropriate.

- 8 -

1 (2) At the hearing the court <u>BOARD</u> shall determine by 2 a preponderance of the evidence the truth of any allegations 3 made in the application and supporting documents that are 4 challenged by the board LICENSEE.

5 <u>NEW SECTION.</u> Section 9. Payment from account. (1) If 6 the court <u>BOARD</u> finds after the hearing that an applicant 7 has proved a valid claim against the account, the court 8 <u>BOARD</u> shall enter an order directed-to-the--board requiring 9 payment from the account of whatever sum it finds to be due 10 under the provisions of [sections 3 through 15 14].

11 (2)--The--board--may,--subject---to---court---approval; 12 compromise--and pay <u>Abb-OR</u> any application <u>PART-OP-A-CbAIM</u> 13 made-under-fsections-5-and-6);-The-board-is-not-bound-by-any 14 prior-compromise;-admission;-or-stipulation-of-the--judgment 15 debtor;-

NEW SECTION. Section 10. Limitation of payment --16 pro rata distribution. (1) The liability of the account may 17 not exceed \$25,000 for any one licensee UNTIL THAT LICENSEE 18 HAS REPAID THE ACCOUNT until-that-licensee--has--repaid--the 19 account---as--provided--in--faction--11]. If the \$25,000 20 liability of the account is insufficient to pay in full the 21 valid claims of all applications that have been filed 22 against any one licensee and ordered to be paid, the \$25,000 23 must be distributed among those claimants in the ratio that 24 25 the amount ordered to be paid to any one claimant bears to 1 the total amounts ordered to be paid or in such other manner as the court BOARD considers equitable; and upon such a 2 3 distribution, all claims are considered satisfied by the amount so distributed. Distribution of such money must, at 4 any time, be among the persons ordered to receive the same. 5 6 without regard to the order or priority in which their respective judgments were obtained or their applications 7 8 filed.

(2) Upon petition of the-board ANY PERSON, the court 9 BOARD may require all existing applications for payment of 10 claims against one licensee to be joined in one proceeding 11 purpose of a timely determination of their 12 for the 13 respective rights to the money in the account. (3) An application for payment of a claim against a 14 licensee filed after the distribution of the full amount for 15

- 16 which the account is liable for that licensee and-before
- 17 full-repayment-of-the-account-under--{section--il} must be
- 18 denied by the court BOARD.

19 NEW-SECTIONT--Section-ll.--Repayment----of---fund-----

- 20 suspension-of-license-required.--Upon--the--payment--of--any
- 21 amount--from--the--accounty--the--license-of-the-licensee-on
- 22 whose-behalf-the-claim-was-paid-is-automatically--suspended,
- 23 effective--upon--the--date--of--the--order--of-the-court-for
- 24 payment-from-the-account---No-licensee--on--whose--behalf--a
- 25 claim--is--paid--may--be--granted-reinstatement-until-he-has

-10-

-9-

SB 250

repaid-in-fully-plus-interest--at--the--judgment--ratey--the
 amount--paid--from-the-account-on-his-behalfy-A-discharge-in
 bankruptcy-does-not-relieve-a-licensee-from-the--penalty--of
 suspension-required-by-this-sectiony

5 NEW SECTION. Section 11. Claims satisfied in order of 6 filing. If account funds are insufficient to satisfy any 7 claim or portion of a claim ordered to be paid on behalf of 8 a licensee for whom the account liability of \$25,000 has not 9 been exceeded, the board shall, when sufficient money has 10 been deposited in the account, satisfy such unpaid claims or portions of them in the order that the applications for such 11 12 claims were originally filed pursuant to [section 5]. The 13 board shall pay accumulated interest beginning on the date 14 of the order to pay at the judgment rate on each such 15 unpaid claim.

16 <u>NEW SECTION.</u> Section 12. Deposits by board. Money
17 received by the board under [sections-11-and-14 <u>SECTION 13</u>]
18 must be deposited in the account and allocated exclusively
19 for the purposes provided in [sections 3 through 15 <u>14</u>].

20 <u>NEW SECTION.</u> Section 13. Subrogation rights of board. 21 Upon payment of money from the account, the board is 22 subrogated to all of the rights of the judgment creditor to 23 the extent of the amount so paid and the judgment creditor 24 is considered to have assigned to the board all of his 25 right, title, and interest in the judgment to the extent of the amount paid from the account. Any amount and interest
 recovered by the board on the judgment must be deposited in
 the account.

NEW SECTION. Section 14. Other disciplinary powers 4 unimpaired -- effect of repayment to fund. Nothing 5 6 contained in [sections 3 through 15 14] limits the authority of the board to take disciplinary action against any 7 licensee under other provisions of this chapter, nor does 8 the repayment in full of all obligations to the account by 9 any licensee nullify or modify the effect of any other 10 disciplinary action taken by the board under the provisions 11 12 of this chapter.

13 <u>NEW SECTION.</u> Section 15. Repealer. Section 37-51-304,
14 MCA, is repealed.

15 <u>NEW SECTION.</u> Section 16. Initial transfer of funds 16 -- assessment of all licensees -- retransfer. (1) The 17 amount of \$100,000 is transferred from the state special 18 revenue fund to the real estate recovery account for the use 19 of the board.

(2) Notwithstanding the provisions of 37-51-311, the
board shall charge a fee of \$35 in addition to any other fee
due under the provisions of Title 37, chapter 51, to all
licensees paying a renewal fee for the 1986 calendar year.
(3) Notwithstanding the provisions of (section 3),
\$100,000 is transferred from the real estate recovery

-12-

-11-

SB 250

account on March 1, 1986, or when the total balance of the
 account exceeds \$200,000, whichever occurs last, to the
 state special revenue fund for the use of the board.

4 NEW SECTION. Section 17. Codification instruction. Sections 3 through 15 14 are intended to be codified as an 5 6 integral part of Title 37, chapter 51, and the provisions of Title 37, chapter 51, apply to sections 3 through ±5 14. 7 8 NEW SECTION. Section 18. Extension of authority. Any existing authority of the board of realty regulation to make 9 rules on the subject of the provisions of this act is 10 11 extended to the provisions of this act.

12NEW SECTION. SECTION 19.COORDINATION INSTRUCTION.13IF THIS ACT AND HB12 ARE BOTH FASSED AND APPROVED, A14CITATION TO SECTION 3 OF THIS ACT IS ADDED TO THE LIST OF15STATUTORY CITATIONS IN SECTION 2 OF HB16PASSED AND APPROVED, THE BRACKETED LANGUAGE IN SECTION 3 OF17THIS ACT IS VOID.

18 <u>NEW SECTION.</u> Section 20. Effective date. This act is
19 effective July 1, 1985.

-End-