HOUSE BILL 465

INTRODUCED BY HEMSTAD, GAGE

BY REQUEST OF THE MONTANA DEPARTMENT OF INSURANCE

	IN THE HOUSE	
January 24, 1983	Com	roduced and referred to aittee on Business and ustry.
February 4, 1983	pasi	mittee recommend bill do s as amended. Report pted.
February 5, 1983		l printed and placed on bers' desks.
February 7, 1983	Seco	ond reading, do pass.
February 8, 1983		sidered correctly rossed.
February 9, 1983	Thi: Trai	rd reading, passed. nomitted to Senate.
	IN THE SENATE	
Pebruary 10, 1983	Com	roduced and referred to mittee on Business and ustry.
March 21, 1983	cond	mittee recommend bill be curred in as amended. ort adopted.
	Stat	tement of Intent attached.
March 23, 1983	Sec	ond reading, concurred in.
	Seg	regated.
March 24, 1983		ond reading, concurred in amended.

March 28, 1983

Third reading, concurred in. Ayes, 45; Noes, 2.

IN THE HOUSE

March 28, 1983

April 1, 1983

April 4, 1983

Returned to House with amendments and Statement of Intent.

Second reading, amendments and Statement of Intent concurred in.

Second reading, amendments and Statement of Intent concurred in.

Sent to enrolling.

Reported correctly enrolled.

MISSING

FIRST READING

STATE OF MONTANA

REQUEST NO. 296-83

FISCAL NOTE

Form BD-15

	compliance with a written request received February 1,, 19, there is hereby submitted a Fiscal Note
0	House Bill 465 pursuant to Chapter 53, Laws of Montana, 1965 - Thirty-Ninth Legislative Assembly.
	exground information used in developing this Fiscal Note is available from the Office of Budget and Program Planning, to members
of	the Legislature upon request.

DESCRIPTION OF PROPOSED LEGISLATION:

House Bill 465 provides that inland marine insurance premiums are not to be taxed as wet or ocean marine at 3/4% but at 2 3/4% of premiums as it was prior to 1981.

ASSUMPTIONS:

- 1) Assume that premiums grew by 5+% per year.
- 2) Assume that actual earned premiums and net premiums written are substantially equal.

FISCAL IMPACT:

	FY 84	FY 85
General Fund		
Under Current Law	\$ 18,500,000	\$',19,400,000
Under Proposed Law	18,723,000	19,634,000
Increase In Revenue	\$ 223,000	\$ 234,000

COMMENTS :

When the definition of marine insurance was passed by the 1981 legislature the premium tax Section 33-2-704(4), MCA was erroneously amended to include inland with wet marine.

FISCAL NOTE 10:V/1

BUDGET DIRECTOR Office of Budget and Program Planning - 4 -Date: L

48th Legislature

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Approved by Committee on Business and Industry

1	HOUSE BILL NO. 465
2	INTRODUCED BY HEMSTAD, GAGE
3	BY REQUEST OF THE MONTANA DEPARTMENT OF INSURANCE
4	

A BILL FOR AN ACT ENTITLED: MAN ACT TO GENERALLY REVISE AND 5 6 CLARIFY THE LAWS RELATING TO INSURANCE; CHANGING FORM FILING REQUIREMENTS: CLARIFYING PROVISIONS RELATING TO REINSURANCE 7 AGREEMENTS AND BULK REINSURANCE; PROVIDING THAT INLAND 8 MARINE INSUPANCE IS TAXED AT 374-0F-1 2_374 PERCENT OF NET 9 10 PREMIUMS WRITTEN; CLARIFYING THAT SELF-GOVERNING LOCAL 11 GOVERNMENTS MAY NOT TAX OR LICENSE INSURERS OR AGENTS; 12 DELETING THE REQUIREMENT FOR FILING SUPPORTING DATA ON RATE 13 CHANGES BY INSURERS, RATING ORGANIZATIONS, AND ADVISORY DRGANIZATIONS; DEFINING A "MANAGING GENERAL AGENT" AND 14 PROVIDING FOR LICENSURE; CLARIFYING WHEN INSURANCE 15 16 INFORMATION MAY BE OBTAINED ABOUT AN INDIVIDUAL; CLARIFYING THE POLICY AMOUNT THAT MUST BE OFFERED ON TERMINATION OF A 17 14 GROUP LIFE POLICY; AND PROVIDING THAT A POLICY CLAUSE ON CONFORMITY WITH STATE STATUTES BE MANDATORY; AMENDING 17 20 SECTIONS 33-1-501, 33-2-119, 33-2-705, 33-2-707, 33-2-1206, 21 33-10-203, 33-17-102, 33-17-103, 33-17-201, 33-19-304, 22 33-20-1210, AND 33-22-229, MCA."

23

24 EE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:
25 Section 1. Section 33-1-501, HCA, is amended to read:

1 *33-1-501. Filing and approval of forms. (1) No 2 insurance policy or annuity contract form+ application form+ 3 printed rider or endorsement form, or form--of-renewal 4 certificate of insurance shall be delivered or issued for delivery in this state unless the form has been filed with 5 and approved by the commissioner of this state and the state 6 7 of domicile of the insurer, where so required. This 8 provision shall not apply to surety bonds+-specially-rated 9 intend-marine-risks; or policies, riders, endorsements, or 10 forms of unique character designed for and used with 11 relation to insurance upon a particular subject or which 12 relate to the manner of distribution of benefits or to the reservation of rights and benefits under life or disability 13 14 insurance policies and are used at the request of the 15 individual policyholder, contract holder, or certificate 16 holder. As to forms for use in property, marine (other than 17 ocean marine and foreign trade coverages), casualty, and 18 surety insurance coverages, the filing required by this 19 subsection may be made by rating organizations on behalf of 20 its members and subscribers, but this provision shall not be 21 deemed to prohibit any such member or subscriber from filing any such forms on its own behalf. 22

23 (2) Every such filing shall be made not less than 60
24 days in advance of any such delivery. Approval of any such
25 form by the commissioner shall constitute a waiver of any

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unexpired portion of such waiting period. The commissioner may extend by not more than an additional 60 days the period within which he may so affirmatively approve or disapprove any such form by giving notice of such extension before expiration of the initial 60-day period. The commissioner may at any time, after notice and for cause shown, withdraw any such approval.

8 (3) Any order of the commissioner disapproving any
9 such form or withdrawing a previous approval shall state the
10 grounds therefor and the particulars thereof in such details
11 as reasonably to inform the insurer thereof.

12 (4) The commissioner may, by order, exempt from the 13 requirements of this section for so long as he deems proper 14 any insurance document or form or type thereof as specified 15 in such order to which, in his opinion, this section may not 16 practicably be applied or the filing and approval of which 17 are, in his opinion, not desirable or necessary for the 18 protection of the public.

19 (5) This section shall apply also to any such form 20 used by domestic insurers for delivery in a jurisdiction 21 outside this state, if the insurance supervisory official of 22 such jurisdiction informs the commissioner that such form is 23 not subject to approval or disapproval by such official, and 24 uoon the commissioner's order requiring the form to be 25 submitted to him for the purpose. The applicable same standards shall apply to such forms as apply to forms for
 domestic use.

3 (ô)	This	section	and	33-1-502	sha]]	not	apply	as	to:
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4 (a) reinsurance;

5 (b) policies or contracts not issued for delivery in
6 this state or delivered in this state, except as provided in
7 subsection (5);

6 (c) ocean marine and foreign trade insurances.*

9 Section 2. Section 33-2-119, MCA, is amended to read: 10 "33-2-119. Suspension or revocation for violations and 11 special grounds. (1) The commissioner may, in his 12 discretion, suspend or revoke an insurer's certificate of 13 authority if, after a hearing thereon, he finds that the 14 insurer has:

15 <u>Lal</u> violated any lawful order of the commissioner or 16 any provision of this code other than those for which 17 suspension or revocation is mandatory*:

18 (b)__reinsured_more_than 90% of its_riskse_resident__or

19 to be performed in Montanas in another insurers. In

- 20 considering suspension or revocations the commissioner shall
- 21 consider_all_relevant_factors._including_whether:
- 22 (i)_after_the_reinsurance_transaction_all_parties_will
- 23 <u>be in compliance with Montana law: and</u>
- 24 (ii) the transaction will substantially reduce

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25 protection and service to Montana policyholders.

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(2) The commissioner shall, after a hearing thereon,
 suspend or revoke an insurer's certificate of authority if
 he finds that the insurer:

4 (a) is in unsound condition or in such condition or 5 using such methods or practices in the conduct of its 6 business as to render its further transaction of insurance 7 in Montana injurious or hazardous to its policyholders or to 8 the public;

9 (b) has refused to be examined or to produce its 10 accounts, records, and files for examination or if any of 11 its officers have refused to give information with respect 12 to its affairs, when required by the commissioner;

13 (c) has failed to pay any final judgment rendered
14 against it in Montana within 30 days after the judgment
15 became final;

(d) with such frequency as to indicate its general 16 business practice in Montana, has without just cause refused 17 18 to pay proper claims arising under its policies, whether any 19 such claim is in favor of an insured or is in favor of a third person with respect to the liability of an insured to 20 21 such third person, or without just cause compels such 22 insured or claimant to accept less than the amount due them 23 or to employ attorneys or to bring suit against the insurer 24 or such an insured to secure full payment or settlement of 25 such claims;

(e) is affiliated with and under the same general
 management or interlocking directorate or ownership as
 another insurer which transacts direct insurance in Montana
 without having a certificate of authority therefor, except
 as permitted as to a surplus line insurer under part 3 of
 this chapterts

9 (3) The commissioner may, in his discretion and 10 without advance notice or a hearing thereon, immediately 11 suspend the certificate of authority of any insurer as to 12 which proceedings for receivership, conservatorship, 13 rehabilitation, or other delinquency proceedings have been 14 commenced in any state.*

15 Section 3. Section 33-2+705, MCA, is amended to read: #33-2-705. Report on premiums and other consideration 16 -- tax. (1) Fach authorized insurer and each formerly 17 18 authorized insurer with respect to premiums so received 10 while an authorized insurer in this state shall file with 20 the commissioner, on or before March 1 each year, a report 21 (except as to wet marine and transportation insurance taxed under subsection (4) below) in form as prescribed by the 22 23 commissioner showing total direct premium income, including 24 policy, membership, and other fees, premiums paid by 25 application of dividends, refunds, savings, savings coupons,

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and similar returns or credits to payment of premiums for 1 2 new or additional or extended or renewed insurance, charges for payment of premium in installments, and all other 3 4 consideration for insurance from all kinds and classes of 5 insurance whether designated as a premium or otherwise, received by it during the preceding calendar year on account 6 of policies covering property, subjects, or risks located, 7 resident, or to be performed in Montana, with proper 8 9 proportionate allocation of premium as to such property. subjects, or risks in Montana insured under policies or 10 contracts covering property, subjects, or risks located or 11 12 resident in more than one state, after deducting from such 13 total direct premium income applicable cancellations, 14 returned premiums, the unabsorbed portion of any deposit premium, the amount of reduction in or refund of premiums 15 allowed to industrial life policyholders for payment of 16 17 premiums direct to an office of the insurer, all policy 18 dividends, refunds, savings, savings coupons, and other 19 similar returns paid or credited to policyholders with 20 respect to such policies. As to title insurance, "premium" 21 includes the total charge for such insurance. No deduction 22 shall be made of the cash surrender values of policies. 23 Considerations received on annuity contracts shall not be 24 included in total direct premium income and shall not be subject to tax. 25

1 (2) Coincident with the filing of the tax report 2 referred to in subsection (1) above, each such insurer shall 3 pay to the commissioner a tax upon such net premiums. This 4 tax may be computed in either of the following ways: 5 (a) (i) A domestic insurer may choose to compute its 6 tax based on the percentage of its admitted assets invested 7 in Montana securities according to the following schedule: 8 (A) 2 3/4% of net premiums if the insurer has 0% of 9 its admitted assets invested in Montana securities: 10 (B) 2 1/4% of net premiums if the insurer has at least 11 25% of its admitted assets invested in Montana securities; 12 (C) 1 3/4% of net premiums if the insurer has at least 13 50% of its admitted assets invested in Montana securities; 14 (D) 1 1/4% of net premiums if the insurer has at least 15 75% of its admitted assets invested in Montana securities; 16 and 17 (E) 3/4% of net premiums if the insurer has 100% of its admitted assets invested in Montana securities. 18 19 (ii) "Admitted assets" are those assets allowed in 20 33-2-501. (ili) An insurer choosing this method of computation 21 22 must itemize its Montana securities on a detailed schedule 23 attached to its annual tax report. (b) (i) If the method provided for in subsection (a) 24 25 is not used, the insurer shall compute its tax at the rate

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1 of 2 3/4% of the net premiums.

(ii) An insurer choosing this method and having not less than 50% of its paid-in capital stock invested in Montana securities is allowed to deduct whatever tax it may have already paid to the state of Montana and its political subdivisions, during the same calendar year as to which premium tax is being paid, from the amount otherwise due under this section.

(3) For the purpose of subsection (2):

9

10 (a) "paid-in capital stock" as to a mutual or 11 reciprocal insurer shall be deemed to be an amount equal to 12 10% of the insurer's assets; and

13 (b) "Montana securities" shall be deemed to include 14 only general obligations of the state of Montana or of its 15 political subdivisions, mortgage loans secured by a first 16 lien upon real estate located in Montana, and real estate 17 located in Montana owned by the insurer, all if otherwise 18 lawful investments of the insurer under this code.

(4) (a) On or before March 1 of each year each insurer shall file with the commissioner, on forms as prescribed and furnished or accepted by him, a report of its gross underwriting profit on wet marine, --inlend--marine, and transportation insurance, authorized in 33-1-209 and 33-1-221--through-33-1-229, written in this state during the calendar year next preceding and shall at the same time nay 1 to the commissioner a tax of 3/4 of 1% of such gross 2 underwriting profit.

3 (b) Such gross underwriting profit shall he 4 ascertained by deducting from the net premiums (i.e., gross premiums less all return premiums and premiums for 5 reinsurance) on such wet marine and transportation insurance 6 7 contracts the net losses paid (i.e., gross losses paid less salvage and recoveries on reinsurance ceded) during such 8 9 calendar year under such contracts. In the case of insurers 10 issuing participating contracts, such gross underwriting 11 profit shall not include for computation of the tax 12 prescribed by this subsection (4) the amounts refunded. 13 credited, or paid as participation dividends or savings by 14 such insurers to the holders of such contracts.

15 (5) That portion of the tax paid hereunder by an 16 insurar on account of premiums received for fire insurance 17 shall be separately specified in the report as required by the commissioner, for apportionment as provided by law. 15 19 Where insurance against fire is included with insurance of 20 property against other perils at an undivided premium, the 21 insurer shall make such reasonable allocation from such 22 entire premium to the fire portion of the coverage as shall 23 be stated in such report and as may be approved or accepted 24 by the commissioner.

(6) with respect to authorized insurers the premium

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1 tax provided by this section shall be payment in full and in 2 lieu of all other demands for any and all state, county, 3 city, district, municipal, and school taxes, licenses, fees, 4 and excises of whatever kind or character, excepting only 5 those prescribed by this code, taxes on real and tangible 6 personal property located in this state, and taxes payable 7 under 50-3-109.

8 (7) The commissioner may suspend or revoke the
 9 certificate of authority of any insurer which fails to pay
 10 its taxes as required under this section.**

11 Section 4. Section 33-2-707, MCA, is amended to read: 12 "33-2-707. Preemption of taxing. The state of Montana 13 hereby preempts the field of imposing excise, privilege, 14 franchise, income, license, and similar taxes, licenses, and 15 fees upon insurers and their general agents and agents as such and on the intangible property of insurers or such 16 17 agents. No county, city, municipality, self-governing_local 16 uovernment. district, school district, or other political 19 subdivision or agency in Montana shall levy upon insurers, 20 or upon their general agents and agents as such, any such tax, license, or fee additional to such as are levied by the 21 22 legislature of Montana in this code."

23 Section 5. Section 33-2-1206, MCA, is amended to read:
 24 "33-2-1206. Bulk reinsurance -- foreign or alien
 25 insurers. (1) A foreign or alien insurer may reinsure all or

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1	substantially all of its insurance in force in Montana or a
2	major class thereof with an agreement of bulk reinsurance,
3	but no such agreement may become effective unless filed with
4	the commissioner and approved by him in writing aftera
5	hearing-thereon. Inc_commissioner_may_in_bis_discretion_bold
6	abearingbefore_approving_or_disapproving_an_agreement_of
7	bulk_reinsuranceEactors_to_pe_consideredonbulk
8	reinsurance_agreements_include_but_are_not_limited_to:
9	(a)whethertheagreementwouldbeinequitable_to
10	Montana_policyholders:
11	{b}wbetber_tbe_agreement_would_substantially_reduce
12	security_of_Montana_policyholders:_and
13	<pre>(c)whethertheagreement_would_substantially_ceduce</pre>
14	the_service_to_be_rendered_to_Montana_policybolders.
15	(2) The commissioner shall approve <u>or disapprove</u> the
16	agreement within a reasonable time after such-a-hearing
17	anless-he-findsthatitwouldsubstantiallyreducethe
18	protectionorservicetothepolicyholders filing_the
19	proposed_agreement_orwhen_applicableafter_a_bearing.
20	(3) The commissioner may require a foreign or alien
21	insurer to establish a trust account in this state, not to
22	exceed the aggregate reserves of the policies contained in
23	the bulk reinsurance agreement, prior to granting approval."
24	Section 6. Section 33-16-203, MCA, is amended to read:
25	"33-16-203. Rates filed. Every insurer, rating

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organization, or advisory organization shall file with the 1 2 commissioner all rates intended for use within this state, 3 together-with-supporting--data--sufficient--to--substantiate 4 such--filing. The filing required by this subsection may be made by rating organizations on behalf of their members and 5 6 subscribers; but this provision does not prohibit a member or subscriber from filing any such rates on its own behalf. 7 Any deviations from a rating organization*s rates by a 8 member or subscriber must be filed with the commissioner and 9 must-be-accomponied-by-supporting-data." 10

11 Section 7. Section 33-17-102, MCA, is amended to read: 12 "33-17-102. Definitions. (1) (a) An "adjuster" is a 13 person who, an behalf of the insurer, for compensation as an 14 independent contractor or as the employee of such an 15 independent contractor or for fee or commission investigates 16 and negotiates settlement of claims arising under insurance 17 contracts or otherwise acts on behalf of the insurer.

(b) A licensed attorney at law who is qualified to practice law in this state, a salaried employee of an insurer or of a managing general agent, or a licensed agent who adjusts or assists in adjustment of losses arising under policies issued by the insurer represented by such agent is not deemed to be an adjuster for the purposes of this chapter.

25 (2) An "agent" is an individual, firm, or corporation

appointed by an insurer to solicit applications for
 insurance or annuities or to negotiate insurance on its
 behalf and, if authorized to do so by the insurer, to
 effectuate and countersign insurance contracts.

5 (3) "Life insurance agent" includes also an agent of a 6 life insurer who is or proposes to be licensed as to the 7 same insurer for disability insurance in addition to life 8 insurance and annuities.

9 (4) A "solicitor" is an individual appointed and 10 an agent to solicit applications for authorized by 11 insurance, other than life insurance or disability 12 insurance, as a representative of such agent, and to collect 13 premiums thereon when expressly so authorized by the agent. 14 151__A_meanaging_general_agent"_is_an_individual. firm. 15 or_corporation_appointed_as_an_independent_contractor_by_one 16 or_more_insurers_for_the_principal_ourpose_of_exercising 17 general_supervision_over_the_business_of_the_insurer_in_this 18 states__including__the__authority_to_appoint_agents_for_such

19 insurers_and_to_terminate_such_appointments**

29 Section 8. Section 33-17-103, MCA. is amended to read: 21 "33-17-103. Exceptions and exemptions from definition 22 of agent.__managing__general_agent. and solicitor. The 23 definitions of agent._managing_general_agent. and solicitor 24 contained in 33-17-102 shall not be deemed considered to 25 include:

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1 (1) individuals employed and used by agents for the 2 performance of clerical, stenographic, and similar office 3 duties. Incidental taking of an application for insurance 4 from time to time in the office of the employing agent shall 5 not constitute such an employee as an agent or solicitor if 6 the employee's compensation is not contingent upon or 7 relating to the volume of such applications, insurance, or 8 premiums.

9 (2) the-supervising-generaly-statey-or--special--agent
or---sther---supervising--officer--or--supervising--salaried
employee-of--an--insurer a_supervising_salaried_officers
supervising_salaried_employees_or_other_person_or_entity
controlled_by_an_insurer_and_compensated_strictly_on_a
salary_basis_by_the_insurer, who solicits only with or in
conjunction with duly licensed agents of the insurer;

16 (3) the attorney-in-fact of a reciprocal insurer or
17 the salaried traveling representative of a reciprocal or
18 mutual insurer not compensated on a commission basis;

(4) a person who secures and forwards information for
the purpose of an existing group insurance contract or for
enrolling individuals under an existing group insurance
contract or issuing certificates thereunder where no
commission is paid for such services."

Section 9. Section 33-17-201, MCA, is amended to read:
"33-17-201. License required of agents..._managing

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1 general_agents: and solicitors -- forms. (1) No person shall in this state act as or hold himself out to be an agent or 3 solicitor. as to subjects of insurance located, resident, or 4 to be performed in this state unless then licensed as such 5 agent or solicitor under this chapter. 6 <u>(2)_No_person_may_act_or_bold_himself_out in this</u> 7 state to be a managing general agent unless licensed as an

7 state_to_be_a_managing_general_agent_unless_licensed_as_an
8 insurance_agent_under_this_chapter_and_appointed_by_the
9 insurers_represented.

10 (2)(1) No agent or solicitor shall solicit or take 11 application for, procure, or place for others any kind of 12 insurance as to which he is not then licensed.

13 t37141 No agent shall place any business, other than 14 coverage of his own risks, with any insurer as to which he 15 does not then hold an appointment or license as agent under 16 this chapter, except as provided in 33-17-1104 as to life or 17 disability insurance agents.

18 (4)151 The commissioner shall prescribe and furnish 19 forms required in connection with application for, issuance, 20 continuation, or termination of licenses and appointments. 21 **+5+**(6) Unless licensed as a life insurance agent as 22 required by this section, no person shall in this state 23 solicit life insurance or annuities or procure applications therefor or engage or hold himself out as engaging in the 24 25 business of analyzing or abstracting life insurance policies

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1 or ennuities or of counseling or advising or giving 2 opinions, other than as a licensed attorney at law, relative 3 to such insurance or annuities for fee, commission, or other 4 compensation, other than as a salaried bona fide full-time 5 employee so counseling and advising his employer relative to insurance interests of the employer and of the 6 the 7 subsidiaries or business affiliates of the employer or with ß respect to the insurance interests of employees of such 9 employer, subsidiaries, or affiliates under group insurance 10 or similar insurance plans arranged by the employer or 11 employers of such employees."

12 Section 10. Section 33-19+304, NCA, is amended to 13 read:

14 "33-19-304. Information concerning previous adverse
15 underwriting decisions. An insurance institution, agent. or
16 insurance-support organization may not seek information in
17 connection with an insurance transaction concerning:

18 (1) any previous adverse underwriting decision
19 experienced by an individual <u>unless_the_inguiry_also</u>
20 requests the reasons for any previous_adverse_underwriting
21 decision; or

(2) any previous insurance coverage obtained by an
 individual through a residual market mechanism unless the
 inquiry also requests the reasons for any previous adverse
 underwriting-decision or the reasons why insurance coverage

was previously obtained through a residual market
 mechanisme*

3 Section 11. Section 33-20-1210, MCA, is amended to
4 read:

5 #33-20-1219. Conversion on termination of policy. The 6 group life insurance policy shall contain a provision that if the group policy terminates or is amended so as to 7 8 terminate the insurance of any class of insured persons. 9 every person insured thereunder at the date of such 10 termination whose insurance terminates and who has been so 11 insured for at least 3 years prior to such termination date 12 shall be entitled to have issued to him by the insurer an 13 individual policy of life insurance, subject to the same 14 conditions and limitations as are provided by 33-20+1209, 15 except that the group policy may provide that the amount of such individual policy may not exceed the smaller of: 16

17 (1) the amount of the person's life insurance
18 protection ceasing because of the termination or amendment
19 of the group policy. less the amount of any life insurance
20 for which he is or becomes eligible under any group policy
21 issued or reinstated by the same or another insurer within
22 31 days after such termination; and or

23 (2) \$10,000-*

24 Saction 12. Section 33-22-229, MCA, is amended to 25 read:

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*33-22-229. Conformity with state statutes. There may
 <u>nust</u> be a provision as follows:

"Conformity with State Statutes: Any provision of this
policy which on its effective date is in conflict with the
statutes of the state in which the insured resides on such
date is hereby amended to conform to the minimum
requirements of such statutes.""

-End-

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1	HOUSE BILL NO. 465
z	INTRODUCED BY HEMSTAD, GAGE
3	BY REQUEST OF THE MONTANA DEPARTMENT OF INSURANCE
4	
5	A BILL FOR AN ACT ENTITLED: "AN ACT TO GENERALLY REVISE AND
6	CLARIFY THE LAWS RELATING TO INSURANCE; CHANGING FORM FILING
7	REQUIREMENTS; CLARIFYING PROVISIONS RELATING TO REINSURANCE
8	AGREEMENTS AND BULK REINSURANCE; PROVIDING THAT INLAND
9	MARINE INSURANCE IS TAXED AT 374-8F-1 2.3/4 Percent of Net
10	PREMIUNS WRITTEN; CLARIFYING THAT SELF-GOVERNING LOCAL
11	GOVERNMENTS MAY NOT TAX OR LICENSE INSURERS OR AGENTS;
12	DELETING THE REQUIREMENT FOR FILING SUPPORTING DATA ON RATE
13	CHANGES BY INSURERS, RATING ORGANIZATIONS, AND ADVISORY
14	ORGANIZATIONS; DEFINING A "MANAGING GENERAL AGENT" AND
15	PROVIDING FOR LICENSURE; CLARIFYING WHEN INSURANCE
16	INFORMATION MAY BE OBTAINED ABOUT AN INDIVIDUAL; CLARIFYING
17	THE POLICY AMOUNT THAT MUST BE OFFERED ON TERMINATION OF A
19	GROUP LIFE POLICY; AND PROVIDING THAT A POLICY CLAUSE ON
19	CONFORMITY WITH STATE STATUTES BE MANDATORY; AMENDING
20	SECTIONS 33-1-501, 33-2-119, 33-2-705, 33-2-707, 33-2-1206,
21	33-10-203, 33-17-102, 33-17-103, 33-17-201, 33-19-304,
22	33-20-1210, AND 33-22-229, MCA."
23	

24EE II ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:25Section 1. Section 33-1-501, HCA, is amended to read:

#33-1-501. Filing and approval of forms. (1) No 1 insurance policy or annuity contract form, application form, 2 printed rider or endorsement form, or form-~of-renewal 3 4 certificate of insurance shall be delivered or issued for 5 delivery in this state unless the form has been filed with 6 and approved by the commissioner of this state and the state 7 of domicile of the insurer, where so required. This provision shall not apply to surety bonds+-specially-rated 8 9 intend-marine-risks; or policies; riders; endorsements; or 10 forms of unique character designed for and used with relation to insurance upon a particular subject or which 11 12 relate to the manner of distribution of benefits or to the reservation of rights and benefits under life or disability 13 insurance policies and are used at the request of the 14 individual policyholder, contract holder, or certificate 15 holder. As to forms for use in property, marine (other than 16 17 ocean marine and foreign trade coverages), casualty, and surety insurance coverages, the filing required by this 18 19 subsection may be made by rating organizations on behalf of 20 its members and subscribers, but this provision shall not be 21 deemed to prohibit any such member or subscriber from filing any such forms on its own behalf. 22

23 (2) Every such filing shall be made not less than 60
24 days in advance of any such delivery. Approval of any such
25 form by the commissioner shall constitute a waiver of any

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unexpired portion of such waiting period. The commissioner may extend by not more than an additional 60 days the period within which he may so affirmatively approve or disapprove any such form by giving notice of such extension before expiration of the initial 60-day period. The commissioner may at any time, after notice and for cause shown, withdraw any such approval.

8 (3) Any order of the commissioner disapproving any
9 such form or withdrawing a previous approval shall state the
10 grounds therefor and the particulars thereof in such details
11 as reasonably to inform the insurer thereof.

12 (4) The commissioner may, by order, exampt from the 13 requirements of this section for so long as he deems proper 14 any insurance document or form or type thereof as specified 15 in such order to which, in his opinion, this section may not 16 practicably be applied or the filing and approval of which 17 are, in his opinion, not desirable or necessary for the 18 protection of the public.

19 (5) This section shall apply also to any such form 20 used by domestic insurers for delivery in a jurisdiction 21 outside this state, if the insurance supervisory official of 22 such jurisdiction informs the commissioner that such form is 23 not subject to approval or disapproval by such official, and 24 upon the commissioner's order requiring the form to be 25 submitted to him for the purpose. The applicable same

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1 standards shall apply to such forms as apply to forms for 2 domestic use.

3 (6) This section and 33-1-502 shall not apply as to:

4 (a) reinsurance;

8

5 (b) policies or contracts not issued for delivery in 6 this state or delivered in this state, except as provided in 7 subsection (5);

(c) ocean marine and foreign trade insurances."

9 Section 2. Section 33-2-119, MCA, is amended to read: "33-2-119. Suspension or revocation for violations and 11 special grounds. (1) The commissioner may, in his 12 discretion, suspend or revoke an insurer's certificate of 13 authority if, after a hearing thereon, he finds that the 14 insurer has:

15 <u>(a)</u> violated any lawful order of the commissioner or 16 any provision of this code other than those for which 17 suspension or revocation is mandatoryw:

18 <u>fbl_reigeured_more_than_202_of_lts_risks_resident_or</u> 19 <u>to_be_performed_in_Montanas_in_another_ipsurgra___IB</u>

20 considering suspension or revocations the compissioner shall

21 consider_all_relevant_factors.including_whether:

22 (i) after the reinsurance transaction all parties will

23 be in compliance with Montana law: and

24 (ill the managetion will substantial in radios

25 protection and service to Montana policyholders.

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1 (2) The commissioner shall, after a hearing thereon, 2 suspend or revoke an insurer's certificate of authority if 3 he finds that the insurer:

(a) is in unsound condition or in such condition or
using such methods or practices in the conduct of its
business as to render its further transaction of insurance
in Montana injurious or hazardous to its policyholders or to
the public;

9 (5) has refused to be examined or to produce its 10 accounts, records, and files for examination or if any of 11 its officers have refused to give information with respect 12 to its affairs, when required by the commissioner;

13 (c) has failed to pay any final judgment rendered
14 against it in Montana within 30 days after the judgment
15 became final;

16 (d) with such frequency as to indicate its general business practice in Montana, has without just cause refused 17 18 to pay proper claims arising under its policies, whether any such claim is in favor of an insured or is in favor of a 19 third person with respect to the liability of an insured to 20 21 such third person, or without just cause compels such 22 insured or claimant to accept less than the amount due them 23 or to employ attorneys or to bring suit against the insurer 24 or such an insured to secure full payment or settlement of 25 such claims:

1 (e) is affiliated with and under the same general 2 management or interlocking directorate or ownership as 3 another insurer which transacts direct insurance in Montana 4 without having a certificate of authority therefor, except 5 as permitted as to a surplus line insurer under part 3 of 6 this chapterts

7 (f)--has--reinsured--ail-its-risks-in-their-entiraty-in
8 another-insurer*

9 (3) The commissioner may, in his discretion and 10 without advance notice or a hearing thereon, immediately 11 suspend the certificate of authority of any insurer as to 12 which proceedings for receivership, conservatorship, 13 rehabilitation, or other delinquency proceedings have been 14 commenced in any state."

15 Section 3. Section 33-2-705, MCA, is amended to read: #33-2-705. Report on premiums and other consideration 16 17 -- tax. (1) Each authorized insurer and each formerly 18 authorized insurer with respect to premiums so received while an authorized insurer in this state shall file with 19 20 the commissioner, on or before March 1 each year, a report 21 (except as to wet marine and transportation insurance taxed 22 under subsection (4) below) in form as prescribed by the commissioner showing total direct premium income, including 23 24 policy, membership, and other fees, premiums paid by 25 application of dividends, refunds, savings, savings coupons,

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2 new or additional or extended or renewed insurance, charges 3 for payment of premium in installments, and all other 4 consideration for insurance from all kinds and classes of 5 insurance whether designated as a premium or otherwise; received by it during the preceding calendar year on account 6 7 of policies covering property, subjects, or risks located, resident, or to be performed in Montana, with proper 8 9 proportionate allocation of premium as to such property. subjects, or risks in Montana insured under policies or 10 11 contracts covering property, subjects, or risks located or 12 resident in more than one state, after deducting from such 13 total direct premium income applicable cancellations, returned premiums, the unabsorbed portion of any deposit 14 15 premium, the amount of reduction in or refund of premiums 16 allowed to industrial life policyholders for payment of 17 premiums direct to an office of the insurer, all policy 18 dividends, refunds, savings, savings coupons, and other similar returns paid or credited to policyholders with 19 respect to such policies. As to title insurance. "premium" 20 21 includes the total charge for such insurance. No deduction 22 shall be made of the cash surrender values of policies. 23 Considerations received on annuity contracts shall not be 24 included in total direct premium income and shall not be 25 subject to tax.

and similar returns or credits to payment of premiums for

1

1 (2) Coincident with the filing of the tax report 2 referred to in subsection (1) above, each such insurer shall 3 pay to the commissioner a tax upon such net premiums. This tax may be computed in either of the following ways: 4 S (a) (i) A domestic insurer may choose to compute its 6 tax based on the percentage of its admitted assets invested 7 in Montana securities according to the following schedule: 8 (A) 2 3/4% of net premiums if the insurer has 0% of 9 its admitted assets invested in Montana securities; 10 (B) 2 1/4% of net premiums if the insurer has at least 11 25% of its admitted assets invested in Montana securities; 12 (C) 1 3/4% of net premiums if the insurer has at least 13 50% of its admitted assets invested in Montana securities; 14 (D) 1 1/4% of net premiums if the insurer has at least 15 75% of its admitted assets invested in Montana securities; 16 and (E) 3/4% of net premiums if the insurer has 100% of 17 18 its admitted assets invested in Montana securities. (ii) "Admitted assets" are those assets allowed in 19 33-2-501. 20 (ili) An Insurer choosing this method of computation 21 22 must itemize its Montana securities on a detailed schedule 23 attached to its annual tax report. 24 (b) (i) If the method provided for in subsection (a)

is not used, the insurer shall compute its tax at the rate

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1 of 2 3/4% of the net premiums.

2 (ii) An insurer choosing this method and having not 3 less than 50% of its paid-in capital stock invested in 4 Montana securities is allowed to deduct whatever tax it may 5 have already paid to the state of Montana and its political 6 subdivisions, during the same calendar year as to which 7 premium tax is being paid, from the amount otherwise due 8 under this section.

9 (3) For the purpose of subsection (2):

(a) "paid-in capital stock" as to a mutual or
reciprocal insurer shall be deemed to be an amount equal to
10% of the insurer's assets; and

(b) "Montana securities" shall be deemed to include only general obligations of the state of Montana or of its political subdivisions, mortgage loans secured by a first lien upon real estate located in Montana, and real estate located in Montana owned by the insurer, all if otherwise lawful investments of the insurer under this code.

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1 to the commissioner a tax of 3/4 of 1% of such gross 2 underwriting profit.

3 (b) Such gross underwriting profit shall he ascertained by deducting from the net premiums (i.e., gross 4 premiums less all return premiums and premiums for 5 6 reinsurance) on such wet marine and transportation insurance 7 contracts the net losses paid (i.e., gross losses paid less 8 salvage and recoveries on reinsurance ceded) during such 9 calendar year under such contracts. In the case of insurers 10 issuing participating contracts, such gross underwriting 11 profit shall not include for computation of the tax 12 prescribed by this subsection (4) the amounts refunded, 13 credited, or paid as participation dividends or savings by 14 such insurers to the holders of such contracts.

15 (5) That portion of the tax paid hereunder by an 16 insurer on account of premiums received for fire insurance 17 shall be separately specified in the report as required by 18 the commissioner, for apportionment as provided by law. 19 Where insurance against fire is included with insurance of property against other perils at an undivided premium, the 20 insurer shall make such reasonable allocation from such 21 22 entire premium to the fire portion of the coverage as shall be stated in such report and as may be approved or accepted 23 by the commissioner. 24

(6) With respect to authorized insurers the premium

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1 tax provided by this section shall be payment in full and in 2 Tieu of all other demands for any and all state, county, 3 city, district, municipal, and school taxes, licenses, fees, 4 and excises of whatever kind or character, excepting only 5 those prescribed by this code, taxes on real and tangible 6 personal property located in this state, and taxes payable 7 under 50-3-109.

8 (7) The commissioner may suspend or revoke the
 9 certificate of authority of any insurer which fails to pay
 10 its taxes as required under this section.*

11 Section 4. Section 33-2-707, MCA, is amended to read: 12 #33-2-707. Preemption of taxing. The state of Montana 13 hereby preempts the field of imposing excise, privilege, franchise, income, license, and similar taxes, licenses, and 14 15 fees upon insurers and their general agents and agents as 16 such and on the intancible property of insurers or such 17 agents. No county, city, municipality, self-governing local 18 povernment, district, school district, or other political 19 subdivision or agency in Montana shall levy upon insurers. or upon their general agents and agents as such, any such 20 21 tax, license, or fee additional to such as are levied by the 22 legislature of Montana in this code."

23 Section 5. Section 33-2-1206, MCA, is amended to read: 24 #33-2-1206. Bulk reinsurance -- foreign or allen 25 insurers. (1) A Storeign for allen Insurer may reinsure all or

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l	substantially all of its insurance in force in Montana or a
2	major class thereof with an agreement of bulk reinsurance,
3	but no such agreement may become effective unless filed with
4	the commissioner and approved by him in writing aftera
5	hearing-therean. The complisioner may in his discretion hold
6	abearingbefore_approxing_or_disapproxing_ao_agreement_of
7	bulk reinsurance. Factors to be considered on bulk
8	reinsurance_agreements_include_but_are_oot_limited_to:
9	(a)_wbether_the_agreement_would_be_inequitable_to
10	Montana_policyholders:
11	(b)wbmther_the_agreement_wouldsubstantially_reduce
12	security of Mentana policybolders: and
13	(c)_whether_the_agreement_would_substantially_reduce
14	the service to be rendered to Montana policybolders.
15	(2) The commissioner shall approve or disapprove the
16	agreement within a reasonable time after such-a-hearing
17	unless-he-findsthatitwouldsubstantiallyreducathe
18	protection-or-resource-to-the-policyholders (fling_the
19	proposed_agreement_orwhen_applicableafter_a_bearing.
20	(3) The commissioner may require a foreign or alien
21	insurer to establish a trust account in this state, not to
22	exceed the aggregate reserves of the policies contained in
23	the bulk reinsurance agreement, prior to granting approval."
24	Section 6. Section 33-16-203, NCA, is amended to read:
25	"33-16-203. Rates filed. Every insurer, rating

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organization, or advisory organization shall file with the 1 commissioner all rates intended for use within this statew 2 together-with-supporting--data--sufficient--to--substantiate з such--filing. The filing required by this subsection may be 4 made by rating organizations on behalf of their members and 5 subscribers; but this provision does not prohibit a member 6 or subscriber from filing any such rates on its own behalf. 7 Any deviations from a rating organization's rates by a 8 member or subscriber must be filed with the commissioner and 3 must-be-accompanied-by-supporting-date." 10

11 Section 7. Section 33-17-102, MCA, is amended to read: 12 "33-17-102. Definitions. (1) (a) An "adjuster" is a 13 person who, on behalf of the insurer, for compensation as an 14 independent contractor or as the employee of such an 15 independent contractor or for fee or commission investigates 16 and negotiates settlement of claims arising under insurance 17 contracts or otherwise acts on behalf of the insurer.

13 (b) A licensed attorney at law who is qualified to 19 practice law in this state, a salaried employee of an 20 insurer or of a managing general agent, or a licensed agent 21 who adjusts or assists in adjustment of losses arlsing under 22 policies issued by the insurer represented by such agent is 23 not deemed to be an adjuster for the purnoses of this 24 chapter.

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(2) An "agent" is an individual, firm, or corporation

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appointed by an insurer to solicit applications for
 insurance or annuities or to negotiate insurance on its
 behalf and, if authorized to do so by the insurer, to
 effectuate and countersign insurance contracts.

5 (3) "Life insurance agent" includes also an agent of a 6 life insurer who is or proposes to be licensed as to the 7 same insurer for disability insurance in addition to life 8 insurance and annuities.

9 (4) A "solicitor" is an individual appointed and 10 authorized by an agent to solicit applications for insurance, other than life insurance or disability 11 12 insurance, as a representative of such agent, and to collect 13 premiums thereon when expressly so authorized by the agent. 14 151 A "managing_ceneral_agent" is an Individual. firm. 15 or_corporation_appointed_as_an_independent_contractor_by_one 16 or_more_insurers_for_the__orincipal_ourpose_of__exercising 17 <u>ceneral_supervision_over_the_business_of_the_insurer_in_this</u> 18 states__including__the__authority_to_appoint_agents_for_such 19 insurers_and_to_terminate_such_appointments." 20 Section 8. Section 33-17-103. MCA, is amended to read: 21 "33-17-103. Exceptions and exemptions from definition of agent, managing_ceneral_acent, and solicitor. The 22 definitions of agent, managing general agent, and solicitor 23 contained in 33-17-102 shall not be deemed considered to 24 include: 25

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1 (1) individuals employed and used by agents for the 2 performance of clerical, stenographic, and similar office 3 duties. Incidental taking of an application for insurance 4 from time to time in the office of the employing agent shall 5 not constitute such an employee as an agent or solicitor if 6 the employee's compensation is not contingent upon or 7 relating to the volume of such applications, insurance, or 8 premiums.

9 (2) the-supervising-generaly-state,-or--special--agent 10 or---sther---supervising--officer--or--supervising--salaried 11 employee-of--an--insurer <u>a_supervising_salaried_officers</u> 12 <u>supervising_salaried_employees_or_other_person_or_entity</u> 13 <u>controlled_by_an_insurer_and_compensated_strictly_on_a</u> 14 <u>salary_basis_by_the_insurer</u>, who solicits only with or in 15 conjunction with duly licensed agents of the insurer;

16 (3) the attorney-in-fact of a reciprocal insurer or
17 the salaried traveling representative of a reciprocal or
18 mutual insurer not compensated on a commission basis;

19 (4) a person who secures and forwards information for 20 the purpose of an existing group insurance contract or for 21 enrolling individuals under an existing group insurance 22 contract or issuing certificates thereunder where no 23 commission is paid for such services."

24Section 9. Section 33-17-201, MCA; is amended to read:25#33-17-201. License required of agents_____managing

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1 ganeral_agents: and solicitors -- forms. (1) No person shall in this state act as or hold himself out to be an agent or 3 solicitor, as to subjects of insurance located, resident, or 4 to be performed in this state unless then licensed as such 5 agent or solicitor under this chapter.

6 [2]_No_person_max_act_or_bold_bimself_out_in_this
7 state_to_be_a_managing_general_agent_unless_licensed_as_an
8 insurance_agent_under_this_chapter_and_appointed_by_the
9 insurers_represented.

10 <u>f2+(3)</u> No agent or solicitor shall solicit or take
11 application for, procure, or place for others any kind of
12 insurance as to which he is not then licensed.

13 (37,44) No agent shall place any business, other than 14 coverage of his own risks, with any insurer as to which he 15 does not then hold an appointment or license as agent under 16 this chapter, except as provided in 33-17-1104 as to life or 17 disability insurance agents.

18 f4915) The commissioner shall prescribe and furnish 19 forms required in connection with application for, issuance, 20 continuation, or termination of licenses and appointments. 21 +5+161 Unless licensed as a life insurance agent as 22 required by this section, no person shall in this state 23 solicit life insurance or annuities or procure applications 24 therefor or engage or hold himself out as engaging in the 25 business of analyzing or abstracting life insurance policies

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1 annuities or of counseling or advising or giving or 2 opinions, other than as a licensed attorney at law, relative to such insurance or annuities for fee, commission, or other 3 4 compensation, other than as a salaried bona fide full-time employee so counseling and advising his employer relative to 5 6 the insurance interests of the employer and of the 7 subsidiaries or business affiliates of the employer or with 8 respect to the insurance interests of employees of such employer, subsidiaries, or affiliates under group insurance 9 or similar insurance plans arranged by the employer or 10 11 employers of such employees."

12 Section 10. Section 33-19-304, NCA, is amended to 13 read:

14 "33-19-304. Information concerning previous adverse
15 underwriting decisions. An insurance institution, agent, or
16 insurance-support organization may not seek information in
17 connection with an insurance transaction concerning:

 18
 (1) any previous adverse underwriting decision

 19
 experienced by an individual unless_tbe_inquiry_also

 20
 requests_tbe_reasons_for_any_previous_adverse_underwriting

 21
 decision; or

(2) any previous insurance coverage obtained by an
 individual through a residual market mechanism unless the
 inquiry also requests the-reasons-for-any-previous-adverse
 underwriting-decision-or the reasons why insurance coverage

was previously obtained through a residual market
 mechanism."

3 Section 11. Section 33-20-1210, NCA, is amended to 4 read:

5 #33-20-1210. Conversion on termination of policy. The 6 group life insurance policy shall contain a provision that 7 if the group policy terminates or is amended so as to 8 terminate the insurance of any class of insured persons, 9 every person insured thereunder at the date of such 10 termination whose insurance terminates and who has been so 11 insured for at least 3 years prior to such termination date shall be entitled to have issued to him by the insurer an 12 13 individual policy of life insurance, subject to the same conditions and limitations as are provided by 33-20-1209. 14 15 except that the group policy may provide that the amount of such individual policy may not exceed the smaller of: 16

17 (1) the amount of the person's life insurance
18 protection ceasing because of the termination or amendment
19 of the group policy, less the amount of any life insurance
20 for which he is or becomes eligible under any group policy
21 issued or reinstated by the same or another insurer within
22 31 days after such termination; ond or

23 (2) \$10,000.**

24 Section 12. Section 33-22-229, MCA, is amended to 25 read:

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*33~22-229. Conformity with state statutes. There may
 must be a provision as follows:

3 "Conformity with State Statutes: Any provision of this
4 policy which on its effective date is in conflict with the
5 statutes of the state in which the insured resides on such
6 date is hereby amended to conform to the minimum
7 requirements of such statutes.**

-End-

-19- HB 465 THIRD READING

SENATE STANDING COMMITTEE REPORT (Business & Industry)

That Statement of Intent be added to House Bill No. 465

A statement of intent is required for this bill because it delegates rulemaking authority to the insurance commissioner to adopt rules regarding public adjusters. It is the intent of the Legislature that rules adopted by the commissioner be aimed at protecting the consumer who chooses to use the services of a public adjuster. The rules should provide for an examination prior to licensing to ensure the competency of the adjuster. The rules may also provide regulation and bonding requirements to ensure that the consumer contracting with the public adjuster is protected in the event the public adjuster does not fulfill his contractual obligation to the consumer. SENATE STANDING COMMITTEE REPORT (Business & Industry)

That House Bill No. 465 be amended as follows:

1. Title, line 10.
Following: "WRITTEN;"
Strike: Remainder of line 10 through line 11 in its entirety.

2. Title, line 14.
Following: "ORGANIZATIONS;"
Insert: "DEFINING AND PROVIDING FOR THE REGULATION OF "PUBLIC
ADJUSTERS";"

3. Title, line 20. Strike: "33-2-707,"

4. Page 2, line 4.
Following: line 3.
Insert: "form of renewal"
Strike: "of insurance"

5. Page 4, line 9. Following: Line 8. Insert: "(7) As to group insurance policies effectuated and delivered outside this state, but covering persons resident in this state, group certificates which are delivered or issued for delivery in this state shall be filed with the commissioner upon his request."

6. Page 11, lines 11 through 22. Strike: Section 4 in its entirety. Renumber: subsequent sections

7. Page 13, line 25. Following: Line 24. Insert: "(c) A "public adjuster" is an adjuster employed by and representing the interests of the insured. The commissioner may adopt rules providing for the examination, licensure, bonding and regulation of public adjusters."

8. Page 17, line 21. Following: "decision" Insert: "and the individual is advised of the source of the information"

9. Page 18, line 2.
Following: "mechanism"
Insert: "and the individual is advised of the source of
information"

March 24, 1983

COMMITTEE OF THE WHOLE AMENDMENT

That House Bill No. 465 be amended as follows:

1. Page 13, line 4.
Following: "filing"
Insert: "together with supporting data sufficient
 to substantiate such filing"

2. Page 13, line 10.
Following: "data"
Insert: "and must be accompanied by supporting data"

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REFERENCE BILL

HB 465

STATEMENT OF INTENT

HOUSE BILL 465

4 A statement of intent is required for this bill because 5 it delegates rulemaking authority to the insurance 6 commissioner to adopt rules regarding public adjusters. It is the intent of the Legislature that rules adopted by the 7 commissioner be aimed at protecting the consumer who chooses 8 9 to use the services of a public adjuster. The rules should 10 provide for an examination prior to licensing to ensure the 11 competency of the adjuster. The rules may also provide 12 regulation and bonding requirements to ensure that the 13 consumer contracting with the public adjuster is protected 14 in the event the public adjuster does not fulfill his 15 contractual obligation to the consumer.

HOUSE BILL ND. 465 1 2 INTRODUCED BY HEMSTAD. GAGE BY REQUEST OF THE MONTANA DEPARTMENT OF INSURANCE. 3 4 5 A BILL FOR AN ACT ENTITLED: "AN ACT TO GENERALLY REVISE AND 6 CLARIFY THE LAWS RELATING TO INSURANCE: CHANGING FORM FILING 7 REQUIREMENTS: CLARIFYING PROVISIONS RELATING TO REINSURANCE R AGREEMENTS AND BULK REINSURANCE: PROVIDING THAT INLAND 9 MARINE INSURANCE IS TAXED AT 3/4-8F-1 2_3/4 PERCENT OF NET 10 PREMIUNS WRITTEN; CLARIFYING---THAT--SELF-GBVERNING--LOCAL 11 12 DELETING THE REQUIREMENT FOR FILING SUPPORTING DATA ON RATE 13 CHANGES BY INSURERS, RATING ORGANIZATIONS, AND ADVISORY 14 DRGANIZATIONS; DEEINING_AND_PROVIDING_EDR_THE_REGULATION_DE 15 "PUBLIC ADJUSTERS": DEFINING A "MANAGING GENERAL AGENT" AND 16 PROVIDING FOR LICENSURE: CLARIFYING WHEN INSURANCE INFORMATION MAY BE OBTAINED ABOUT AN INDIVIDUAL: CLARIFYING 17 18 THE POLICY AMOUNT THAT MUST BE OFFERED ON TERMINATION OF A 19 GROUP LIFE POLICY; AND PROVIDING THAT A POLICY CLAUSE ON 20 CONFORMITY WITH STATE STATUTES BE MANDATORY; AMENDING 21 SECTIONS 33-1-501, 33-2-119, 33-2-705, 33-2-707, 33-2-1206, 22 33-16-203y 33-17-102, 33-17-103, 33-17-201, 33-19-304, 1 23 33-20-1210, AND 33-22-229. MCA.

24

25 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:

1 Section 1. Section 33-1-501, MCA, is amended to read: #33-1-501. Filing and approval of forms. (1) No 2 insurance policy or annuity contract form, application form, 3 printed rider or endorsement form, or form-of--renewed EORM 4 <u>OF__RENEWAL</u> certificate <u>of-insurance</u> shall be delivered or 5 issued for delivery in this state unless the form has been 6 filed with and approved by the commissioner of this state 7 8 and the state of domicile of the insurer, where so required. 9 This provision shall not apply to surety bondst--specially 10 reted----inland---marine---riskst or policies, riders, 11 endorsements, or forms of unique character designed for and used with relation to insurance upon a particular subject or 12 which relate to the manner of distribution of benefits or to 13 14 the reservation of rights and benefits under life or 15 disability insurance policies and are used at the request of 16 the individual policyholder, contract holder, or certificate holder. As to forms for use in property, marine (other than 17 ocean marine and foreign trade coverages), casualty, and 18 19 surety insurance coverages, the filing required by this 20 subsection may be made by rating organizations on behalf of its members and subscribers, but this provision shall not be 21 deemed to prohibit any such member or subscriber from filing 22 23 any such forms on its own behalf.

24 (2) Every such filing shall be made not less than 6025 days in advance of any such delivery. Approval of any such

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1 form by the commissioner shall constitute a waiver of any 2 unexpired portion of such waiting period. The commissioner 3 may extend by not more than an additional 60 days the period 4 within which he may so affirmatively approve or disapprove 5 any such form by giving notice of such extension before 6 expiration of the initial 60-day period. The commissioner 7 may at any time, after notice and for cause shown, withdraw any such approval. 8

9 (3) Any order of the commissioner disapproving any 10 such form or withdrawing a previous approval shall state the 11 grounds therefor and the particulars thereof in such details 12 as reasonably to inform the insurer thereof.

13 (4) The commissioner may, by order, exempt from the 14 requirements of this section for so long as he deems proper 15 any insurance document or form or type thereof as specified 16 in such order to which, in his opinion, this section may not 17 practicably be applied or the filing and approval of which 18 are, in his opinion, not desirable or necessary for the 19 protection of the public.

(5) This section shall apply also to any such form used by domestic insurers for delivery in a jurisdiction outside this state, if the insurance supervisory official of such jurisdiction informs the commissioner that such form is not subject to approval or disapproval by such official, and upon the commissioner's order requiring the form to be

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9 (c) ocean marine and foreign trade insurances.

(a) reinsurance;

domestic use.

subsection (5);

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2

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10

11 DELIVERED OUTSIDE THIS STATE BUT COVERING PERSONS RESIDENT 12 IN THIS STATE. GROUP CERTIFICATES WHICH ARE DELIVERED OR

submitted to him for the purpose. The applicable same

standards shall apply to such forms as apply to forms for

(6) This section and 33-1-502 shall not apply as to:

(b) policies or contracts not issued for delivery in

(71 AS TO GROUP INSURANCE POLICIES EFFECTUATED AND

this state or delivered in this state, except as provided in

13 ISSUED EDB DELIVERY IN THIS STATE SHALL BE EILED WITH THE

14 COMMISSIONER_UPON_HIS_REQUEST.*

15 Section 2. Section 33-2-119. MCA, is amended to read: 16 "33-2-119. Suspension or revocation for violations and 17 special grounds. (1) The commissioner may, in his 18 discretion, suspend or revoke an insurer's certificate of 19 authority if, after a hearing thereon, he finds that the 20 insurer has:

21 <u>(a)</u> violated any lawful order of the commissioner or 22 any provision of this code other than those for which 23 suspension or revocation is mandatoryw:

24 [b]_reinsured_more_than_90% of its_risks_resident_or
25 to_be_performed_in_Montanas_in_another_insurers____in

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1 considering_suspension_or_revocation, the commissioner_shall 2 consider all relevant factors, including whether: 3 (i)___after_the_reiosurance_transaction_all_parties_will 4 be in compliance with Montana law: and 5 (ii) the transaction will substantially reduce protection and service to Montana policyholders. 6 7 (2) The commissioner shall, after a hearing thereon, 8 suspend or revoke an insurer's certificate of authority if he finds that the insurer: 9 (a) is in unsound condition or in such condition or 10 using such methods or practices in the conduct of its 11 business as to render its further transaction of insurance 12 13 in Montana injurious or hazardous to its policyholders or to the public: 14 15 (b) has refused to be examined or to produce its accounts, records, and files for examination or if any of 16 its officers have refused to give information with respect 17 18 to its affairs, when required by the commissioner; (c) has failed to pay any final judgment rendered 19

20 against it in Montana within 30 days after the judgment
21 became final;
22 [d] with such frequency as to indicate its general

business practice in Montana, has without just cause refused
to pay proper claims arising under its policies, whether any
such claim is in favor of an insured or is in favor of a

third person with respect to the liability of an insured to such third person, or without just cause compels such insured or claimant to accept less than the amount due them or to employ attorneys or to bring suit against the insurer or such an insured to secure full payment or settlement of such claims;

7 (e) is affiliated with and under the same general 8 management or interlocking directorate or ownership as 9 another insurer which transacts direct insurance in Montana 10 without having a certificate of authority therefor, except 11 as permitted as to a surplus line insurer under part 3 of 12 this chapterta

13 (f)-hos-reinsured-oli-its-risks-in-their-entirety--in
14 another-insurer*

15 (3) The commissioner may, in his discretion and 16 without advance notice or a hearing thereon, immediately 17 suspend the certificate of authority of any insurer as to 18 which proceedings for receivership, conservatorship, 19 rehabilitation, or other delinquency proceedings have been 20 commenced in any state.*

Section 3. Section 33-2-705; MCA, is amended to read:
 "33-2-705. Report on premiums and other consideration
 -- tax. (1) Each authorized insurer and each formerly
 authorized insurer with respect to premiums so received
 while an authorized insurer in this state shall file with

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1 the commissioner, on or before March 1 each year, a report 2 (except as to wet marine and transportation insurance taxed 3 under subsection (4) below) in form as prescribed by the commissioner showing total direct premium income, including 4 5 policy, membership, and other fees, premiums paid by 6 application of dividends, refunds, savings, savings coupons, 7 and similar returns or credits to payment of premiums for 8 new or additional or extended or renewed insurance, charges 9 for payment of premium in installments, and all other 10 consideration for insurance from all kinds and classes of 11 insurance whether designated as a premium or otherwise, 12 received by it during the preceding calendar year on account 13 of policies covering property, subjects, or risks located, 14 resident, or to be performed in Montana, with proper 15 proportionate allocation of premium as to such property, 16 subjects, or risks in Montana insured under policies or 17 contracts covering property, subjects, or risks located or 18 resident in more than one state, after deducting from such 19 total direct premium income applicable cancellations, 20 returned premiums, the unabsorbed portion of any deposit premium, the amount of reduction in or refund of premiums 21 22 allowed to industrial life policyholders for payment of premiums direct to an office of the insurer, all policy 23 24 dividends, refunds, savings, savings coupons, and other 25 similar returns paid or credited to policyholders with

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respect to such policies. As to title insurance. "premium"
 includes the total charge for such insurance. No deduction
 shall be made of the cash surrender values of policies.
 Considerations received on annuity contracts shall not be
 included in total direct premium income and shall not be
 subject to tax.

7 (2) Coincident with the filing of the tax report
8 referred to in subsection (1) above, each such insurer shall
9 pay to the commissioner a tax upon such net premiums. This
10 tax may be computed in either of the following ways:

(a) (i) A domestic insurer may choose to compute its 11 12 tax based on the percentage of its admitted assets invested in Montana securities according to the following schedule: 13 (A) 2 3/4% of net premiums if the insurer has 0% of 14 its admitted assets invested in Montana securities; 15 16 (E) 2 1/4% of net premiums if the insurer has at least 17 25% of its admitted assets invested in Montana securities; (C) 1 3/4% of net premiums if the insurer has at least . 18 19 50% of its admitted assets invested in Montana securities; (D) 1 1/4% of net premiums if the insurer has at least 20 21 75% of its admitted assets invested in Montana securities; 22 and 23 (E) 3/4% of net premiums if the insurer has 100% of

24 its admitted assets invested in Montana securities.

(ii) "Admitted assets" are those assets allowed in

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1 33-2-501.

2 (iii) An insurer choosing this method of computation
3 must itemize its Montana securities on a detailed schedule
4 attached to its annual tax report.

5 (b) (i) If the method provided for in subsection (a) 6 is not used, the insurer shall compute its tax at the rate 7 of 2 3/4% of the net premiums.

8 (11) An insurer choosing this method and having not 9 less than 50% of its paid-in capital stock invested in 10 Montana securities is allowed to deduct whatever tax it may 11 have already paid to the state of Montana and its political 12 subdivisions, during the same calendar year as to which 13 premium tax is being paid, from the amount otherwise due 14 under this section.

15 (3) For the purpose of subsection (2):

16 (a) "paid-in capital stock" as to a mutual or
17 reciprocal insurer shall be deemed to be an amount equal to
18 10% of the insurer's assets; and

19 (b) "Montana securities" shall be deemed to include 20 only general obligations of the state of Montana or of its 21 political subdivisions, mortgage loans secured by a first 22 lien upon real estate located in Montana, and real estate 23 located in Montana owned by the insurer, all if otherwise 24 lawful investments of the insurer under this code.

25 (4) (a) On or before March 1 of each year each insurer

ł shall file with the commissioner, on forms as prescribed and 2 furnished or accepted by him, a report of its gross 3 underwriting profit on wet mariney--inland--mariney and 4 transportation insurance, authorized in 33-1-209 and 5 33-1-221-through-33-1-229, written in this state during the calendar year next preceding and shall at the same time pay 6 to the commissioner a tax of 3/4 of 1% of such gross 7 8 underwriting profit.

9 (b) Such gross underwriting profit shall be 10 ascertained by deducting from the net premiums (i.e., gross 11 premiums less all return premiums and premiums for 12 reinsurance) on such wet marine and transportation insurance 13 contracts the net losses paid (i.e., gross losses paid less 14 salvage and recoveries on reinsurance ceded) during such 15 calendar year under such contracts. In the case of insurers 16 issuing participating contracts, such gross underwriting 17 profit shall not include for computation of the tax 18 prescribed by this subsection (4) the amounts refunded, 19 credited, or paid as participation dividends or savings by 20 such insurers to the holders of such contracts.

(5) That portion of the tax paid hereunder by an insurer on account of premiums received for fire insurance shall be separately specified in the report as required by the commissioner, for apportionment as provided by law.
Where insurance against fire is included with insurance of

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property against other perils at an undivided premium, the
 insurer shall make such reasonable allocation from such
 entire premium to the fire portion of the coverage as shall
 be stated in such report and as may be approved or accepted
 by the commissioner.

6 (6) With respect to authorized insurers the premium 7 tax provided by this section shall be payment in full and in lieu of all other demands for any and all state, county, 8 9 city, district, municipal, and school taxes, licenses, fees, and eccises of whatever kind or character, excepting only 10 11 those prescribed by this code, taxes on real and tangible 12 personal property located in this state, and taxes payable 13 under 50-3-109.

14 (7) The commissioner may suspend or revoke the
 15 certificate of authority of any insurer which fails to pay
 16 its taxes as required under this section."

17 Section-4u--Section--33-2-707u-MEAu-is-amended-to-read+ 18 #33+2-787v--Preemption-of-taxingv--The-state-of-Montana 19 hereby-preempts-the-field--of--imposing--excisey--privilegey 20 franchisey-incomey-licensey-and-similar-toxesy-licensesy-and 21 22 such-and-on-the-intangible--property--of--insurers--or--such 23 agents=--No-countyy-cityy-municipalityy <u>aelf-coverning-local</u> 24 appernagete districty-school-districty-or-other-political 25 subdivision--or--ogency-in-Montona-shall-levy-upon-insurersy

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or-upon-their-general-agents-and-agents-as-suchy--such
 taxy-licensey-or-fee-additional-to-such-as-are-levied-by-the
 legislature-of-Montana-in-this-codex^m

Section 4. Section 33-2-1206, MCA, is amended to read: 4 5 #33-2-1206. Bulk reinsurance -- foreign or alien 6 insurers. (1) A foreign or alien insurer may reinsure all or 7 substantially all of its insurance in force in Montana or a 8 major class thereof with an agreement of bulk reinsurance, but no such agreement may become effective unless filed with 9 10 the commissioner and approved by him in writing efter--e 11 hearing-thereon. The commissioner may in his discretion hold 12 a bearing before approving or disapproving an agreement of 13 bulk reinsurance, factors to be considered on bulk 14 reinsurance_agreements include but are not limited to: 15 (a) whether the accement would be incouitable to 16 Houtana_palicyholders: 17 (b) whether the agreement would substantially reduce 18 security of Montana policybolders: and 19 (c) whether the agreement would substantially reduce 20 the service to be rendered to Montana policyholders. (2) The commissioner shall approve or disapprove the 21 22 agreement within a reasonable time after such-a-hearing 23 unless-he-finds--that--it--would--substantially--reduce--the 24 protection--or--service--to--the--policyholders filing_the 25 proposed_agreement_ors_when_applicables_after_a_bearing.

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1 (3) The commissioner may require a foreign or alien 2 insurer to establish a trust account in this state, not to 3 exceed the aggregate reserves of the policies contained in 4 the bulk reinsurance agreement, prior to granting approval." 5 Section-Su--Section-33-16-203y-MEAy-is-amended-to-readt 6 #33-16-283+--Rates---filed+---Every---insurer+--rating 7 organizetiony-or-advisory-organization-shell-file--with--the 8 9 together-with-supporting--data--sufficient--to--substantiate such--ft}tnq<u>x=_T86ETHER__VJTH__5UPP8RTIN6_8ATA_5UFFI6JENT_T8</u> 10 11 <u>SUBSTANTIATE-SUCH--FILING</u>---The--Filing--required--by--chis 12 subsection--may-be-made-by-rating-organizations-on-behalf-of 13 their-members-and-subscriberst-but-this-provision-docs--not prohibit--a--member-or-subscriber-from-filing-any-such-rates 14 15 on--its--own--beholfr---Any---deviations---from---a---rating 16 orgonizationis-rates-by-a-member-or-subscriber-zust-be-filed 17 with--the-commissioner-and-must-be-accomponied-by-supporting 18 data <u>ANB-MUST-BE-ACCOMPANIED-BY-SUPPORTING-BATA</u>** 19 Section 5. Section 33-17-102, MCA, is amended to read: 20 "33-17-102. Definitions. (1) (a) An "adjuster" is a 21 person who, on behalf of the insurer, for compensation as an 22 independent contractor or as the employee of such an 23 independent contractor or for fee or commission investigates 24 and negotiates settlement of claims arising under insurance 25 contracts or otherwise acts on behalf of the insurer.

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1 (b) A licensed attorney at law who is gualified to Z practice law in this state, a salaried employee of an 3 insurer or of a managing general agent, or a licensed agent who adjusts or assists in adjustment of losses arising under 4 5 policies issued by the insurer represented by such agent is 6 not deemed to be an adjuster for the purposes of this 7 chapter. 8 ICI A "PUBLIC ADJUSTER" IS AN ADJUSTER EMPLOYED BY AND 9 REPRESENTING_THE_INIERESIS_DE_THE_INSURED__THE__COMMISSIONER 10 MAY__ADDPT__BULES__PROVIDING_EOR_THE_EXANINATION+_LICENSURE+ 11 BONDING: AND REGULATION DE PUBLIC ADJUSTERS. 12 (2) An "agent" is an individual, firm, or corporation 13 appointed by an insurer to solicit applications for 14 insurance or annuities or to negotiate insurance on its 15 behalf and, if authorized to do so by the insurer, to 16 effectuate and countersign insurance contracts. 17 (3) "Life insurance agent" includes also an agent of a 18 life insurer who is proposes to be licensed as to the 19 same insurer for disability insurance in addition to life 20 insurance and annuities. 21 (4) A "solicitor" is an individual appointed and 22 authorized by an agent to solicit applications for 23 insurance, other than life insurance or disability 24 insurance, as a representative of such agent, and to collect

25 premiums thereon when expressly so authorized by the agent.

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1 (5) A "managing general agent" is an individual, firm. 1 salary basis by the insurer, who solicits only with or in 2 or corporation appointed as an independent contractor by one 2 conjunction with duly licensed agents of the insurer: 3 oc_more_insurers_for_the_principal_purpose_of_exercising (3) the attorney-in-fact of a reciprocal insurer or 3 4 ceneral supervision over the business of the insurer in this the salaried traveling representative of a reciprocal or 4 5 states__including__the__authority_tg_appoint_agents_for_such nutual insurer not compensated on a commission basis; 5 insurers and to terminate such appointments." 6 (4) a person who secures and forwards information for ъ 7 Section 7. Section 33-17-103, MCA, is amended to read: 7 the purpose of an existing group insurance contract or for 8 #33-17-103. Exceptions and exemptions from definition enrolling individuals under an existing group insurance 8 9 of agent, ganaging general agent, and solicitor. The 9 contract or issuing certificates thereunder where no 10 definitions of agent, managing general agent, and solicitor 10 commission is paid for such services." 11 Section 8. Section 33-17-201, NCA, is amended to read: 11 contained in 33-17-102 shall not be deemed considered to include: *33-17-201. License required of agents, aanaging 12 12 (1) individuals employed and used by agents for the 13 <u>deperal agents</u>, and solicitors --- forms. (1) No person shall 13 performance of clerical, stenographic, and similar office 14 in this state act as or hold himself out to be an agent or 14 15 duties. Incidental taking of an application for insurance 15 solicitor, as to subjects of insurance located, resident, or from time to time in the office of the employing agent shall 16 to be performed in this state unless then licensed as such 16 17 not constitute such an employee as an agent or solicitor if 17 agent or solicitor under this chapter. 18 the employee's compensation is not contingent upon or 18 (2) No person may act or hold bimself out in this 19 relating to the volume of such applications, insurance, or 19 state to be a managing general agent unless licensed as an 20 premiums. 20 insurance __agent__under__this__chapter__and_appointed_by_the 21 (2) the-supervising-generaly-stateg-or--special--agent 21 insurers_represented. 2**2** or---other---supervising--officer--or--supervising--solaried 22 f2+(3) No agent or solicitor shall solicit or take 23 employee-of--an--insurer a__supervising_salaried_officer. 23 application for, procure, or place for others any kind of 24 supervising__salaried_employees_or_other_person_or_entity 24 insurance as to which he is not then licensed. 25 controlled_by_ap__ipsurer__apd__compensated_strictly_op_a 25 (3)(4) No agent shall place any business, other than -15-HB 465 -16-

1 coverage of his own risks. with any insurer as to which he Z does not then hold an appointment or license as agent under 3 this chapter, except as provided in 33-17-1104 as to life or 4 disability insurance agents.

5 (14) The commissioner shall prescribe and furnish 6 forms required in connection with application for, issuance, 7 continuation, or termination of licenses and appointments. (5)(6) Unless licensed as a life insurance agent as 8 9 required by this section, no person shall in this state solicit life insurance or annuities or procure applications 10 11 therefor or engage or hold himself out as engaging in the 12 business of analyzing or abstracting life insurance policies 13 or annuities or of counseling or advising or giving opinions, other than as a licensed attorney at law, relative 14 15 to such insurance or annuities for fee, commission, or other compensation, other than as a salaried bona fide full-time 16 employee so counseling and advising his employer relative to 17 18 the insurance interests of the employer and of the 19 subsidiaries or business affiliates of the employer or with 20 respect to the insurance interests of employees of such employer, subsidiaries, or affiliates under group insurance 21 or similar insurance plans arranged by the employer or 22 23 employers of such employees."

Section 9. Section 33-19-304, MCA, is amended to read: 24 #33-19-304. Information concerning previous adverse 25

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underwriting decisions. An insurance institution, agent, or 1 2 insurance-support organization may not seek information in 3 connection with an insurance transaction concerning:

(1) any previous adverse underwriting decision 4 experienced by an individual unless the induiry also 5 requests the reasons for any previous adverse underwriting 6 decision AND THE INDIVIDUAL IS ADVISED OF THE SOURCE OF THE 7 8 INEORMATION; or

9 (2) any previous insurance coverage obtained by an 10 Individual through a residual market mechanism unless the 11 inquiry also requests the-reasons-for-any-previous-adverse 12 underwriting-decision-of the reasons why insurance coverage 13 was previously obtained through a residual market mechanism 14 AND THE INDIVIDUAL IS ADVISED OF THE SOURCE OF INFORMATION." 15 Section 10. Section 33-20-1210, MCA, is amended to 16 read:

"33-20-1210. Conversion on termination of policy. The 17 18 group life insurance policy shall contain a provision that 19 if the group policy terminates or is amended so as to 20 terminate the insurance of any class of insured persons, 21 every person insured thereunder at the date of such 22 termination whose insurance terminates and who has been so 23 insured for at least 3 years prior to such termination date shall be entitled to have issued to him by the insurer an 24 individual policy of life insurance, subject to the same 25

1 conditions and limitations as are provided by 33-20-1209, 2 except that the group policy may provide that the amount of 3 such individual policy may not exceed the smaller of: (1) the amount of the person's life insurance 4 5 protection ceasing because of the termination or amendment of the group policy, less the amount of any life insurance 6 7 for which he is or becomes eligible under any group policy 8 issued or reinstated by the same or another insurer within 31 days after such termination; and or 9 (2) \$10,000.* 10 Section 11. Section 33-22-229, MCA, is amended to 11 12 read: 13 #33-22-229. Conformity with state statutes. There may 14 must be a provision as follows: "Conformity with State Statutes: Any provision of this 15 16 policy which on its effective date is in conflict with the 17 statutes of the state in which the insured resides on such date is hereby amended to conform to the minimum 18 19 requirements of such statutes.** -End-

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