HOUSE BILL 857

IN THE HOUSE

| February 17, 1979 | Introduced and referred to Committee on Business & Industry |
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| February 20, 1979 | Committee recommend bill, do not pass. |
| February 21, 1979 | Report adopted. |

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INTRODUCED BY Agandley 2 3 A BILL FOR AN ACT ENTITLED: "AN ACT TO PERMIT AND REGULATE 4 5 FINANCING OF INSURANCE PREMIUMS." 6 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA: 7 Section 1. Short title. [This act] may be cited as the 8 "Insurance Premium Financing Act of 1979". 9 Section 2. Definitions. As used in [this act], the 10 following definitions apply: 11 (1) "Company" means a premium finance agency. 12 13 (2) "Finance charge" means any amount that the insured agrees to pay the company in excess of the premium and fees 14 charged by the insurer or producer and exclusive of the cost 15 16 of credit life insurance and attorney fees. 17 (3) "Insured" means the person, firm, or organization that purchases or arranges to purchase an insurance contract 18 on open account through the office of a duly licensed 19 insurance agent or that enters into a premium finance 20 21 agreement with the company writing the coverage or a premium 22 finance agreement with a premium finance company.

23 (4) "Premium financing" means the activities of a duly 24 licensed agent advancing premiums directly to an insurer on 25 behalf of an insured.

1 (5) "Principal balance" means the difference between 2 the amount of the premium and fees charged by the insurer or 3 producer and the down payment on the premium.

4 Section 3. Premium finance agreement. (1) A premium finance agreement includes a loan contract, note, agreement, 5 or obligation wherein an insured agrees to pay to a company 6 7 in installments the principal amount advanced by the company to an insurer or producer in payment of premium on an 8 9 insurance contract or contracts, plus charges, with the 10 assignment as security therefor of the unearned premiums, 11 accrued dividends, or loss payments, the final installment 12 due date of the agreement not to extend beyond the term of the insurance contract included in the agreement having the 13 14 latest expiration date.

15 (2) A premium finance agreement may not include the financing of insurance contract premiums purchased in 16 connection with the financing of goods or services. 17

18 Section 4. Direct or indirect financing permitted. 19 With respect to a premium finance agreement, the insurer writing the coverage may write such coverage under a direct 20 21 finance agreement or a company engaging in the business of 22 advancing money may advance money directly or indirectly to 23 an insurer, at the request of an insured, pursuant to the 24 terms of a premium finance agreement.

25 Section 5. Security for advancements under a premium

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finance agreement. Under a premium finance agreement the
 insured assigns the uncarned premiums. accrued dividends. or
 boss payments as security for the advancements in payment of
 premiums on an insurance contract.

5 Section 6. Amount of advancement allowed. The amount 6 of an advancement on payment of premiums under a premium 7 finance agreement shall bear a reasonable relationship to 8 the premium or premiums that are being financed.

9 Section 7. Form and contents. (1) A premium finance
10 agreement shall be in writing. and the printed portion
11 thereof shall be in at least 8-point type. The agreement
12 shall set forth:

13 (a) the names and addresses of the insured and the
14 company, and the date of the agreement;

15 (b) a description of the insurance contracts for which 16 the premiums are advanced, including the total amount of the 17 premiums and fees and a specific breakdown thereof by 18 policies and a general description of coverages;

19 (c) the amount of the downpayment;

20 (d) the costs, if any, for credit life insurance;

21 (e) the principal balance;

22 (f) the finance charges;

23 (g) the unpaid balance;

24 (h) the due date of the first installment;

25 (i) the number, amount, and frequency of payment of

1 the installments; and

2 (j) a statement that the insured may prepay the full
3 amount due and receive a rebate of a portion of the finance
4 charge.

Section 8. Prohibition on blank spaces -- exception.
(1) No premium finance agreement may be executed by or on
behalf of the insured when it contains any blank space to be
filled in thereafter.

9 (2) If an insurance contract, premiums for which are 10 advanced or to be advanced under the agreement, has not been 11 issued at the time of execution and the premium finance 12 agreement so provides, the name of the insurer, the policy 13 number, and the due date of the first installment may be 14 left blank and inserted thereafter.

Section 9. Financing an additional premium or policy 15 -- required notice. (1) In connection with the financing of 16 an additional premium or policy, upon the completion of the 17 computations necessary to determine the amount of the 18 revised unpaid balance and the number and amount of future 19 installment payments, the company shall mail notice of the 20 changes to the insured at his address shown in the 21 22 agreement.

23 (2) The notice of the revised finance agreement shall24 set forth:

25 (a) the unpaid balance, as adjusted;

(b) the number and frequency of each installment under
 the revised finance agreement;

(c) the amount of each installment;

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4 (d) a statement to the insured that he may disaffirm 5 the revised finance agreement by mailing to the company's 6 office notice of his intention to do so, within 10 days of 7 the company's mailing of the notice of the revised finance 8 agreement; and

9 (e) a statement to the insured that the company may, in the event he disaffirms, cancel his insurance contract or 10 contracts as provided in [section 10], except that the 11 12 required 10-day period shall be considered to commence with 13 the mailing of the notice of the revised finance agreement. Section 10. Notice of rejection -- acceptance -- time 14 for disaffirmance. (1) Upon receipt of the loan form the 15 company shall promptly sail to the insured at the address 16 shown in the agreement or deliver to the insured personally 17 either a notice to the effect that the application for a 18 loan is rejected or a copy of the agreement, thereby 19 20 signifying acceptance by the company.

(2) If the agreement contained any blank space when it
was executed by or on behalf of the insured and such blank
was subsequently filled in. the company shall mail or
deliver a copy of the agreement as so filled in. as provided
in subsection (1). The insured shall have 10 days in which

1 to disaffirm his obligation under the premium finance 2 agreement by giving written notice thereof to the producer 3 and the company. In the event the agreement is not 4 disaffirmed by the insured, the agreement shall be as 5 binding an obligation of the insured as if the agreement 6 were complete on its face when it was executed.

Section 11. Permissive provisions -- cancellation. A 7 8 premium finance agreement may contain a power of attorney or other authority enabling the company to cancel the insurance 9 contract or contracts listed in the agreement in event of 10 default in the terms thereof. Upon the exercise of such 11 12 right to cancel, the company shall mail to the insured, to 13 his last known address or to the address shown on the premium finance agreement at least 10 days prior to 14 15 cancellation, a notice of its intent to cancel the insurance contract or contracts. The liability of a company to any 16 17 person or corporation upon the exercise of such right or authority of cancellation shall be limited to the amount of 18 the principal balance, except in the event of willful 19 20 failure by the company to mail the notice required by this 21 section.

22 Section 12. Observance of restrictions and regulations 23 governing cancellation. (1) All statutory. regulatory. and 24 contractual restrictions providing that the insured or the 25 insurer first satisfy such restrictions by giving a

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prescribed notice of cancellation to governmental agency.
the insurer, the insured, the holder of a security interest
in the subject of the insurance, or other prescribed party
are not affected by the provisions of [this act]. However,
any cancellation notice period required by such statutory,
regulatory, or contractual restriction may not be cumulative
to the period required by [sections 9 and 11].

8 (2) If cancellation of the insurance contract is 9 initiated by the company under the terms of [this act], the 10 insurer shall, in accordance with the requirement for a 11 preacribed notice, on behalf of itself or the insured, give 12 such notice to:

13 (a) the governmental agency;

(b) the holder of a security-interest in the subject
of the insurance: or

16 (c) any other prescribed party.

17 (3) The insurer shall determine and calculate the 18 effective date of cancellation, in accordance with the terms 19 of that prescribed notice, from the date it receives the 20 notice of request for cancellation from the company. In no 21 instance may the effective date of cancellation be prior to 22 that established by the company.

23 Section 13- Return of unearned premiums or accrued 24 dividends. The insurer within a reasonable time after the 25⁻ affective date of cancellation shall return whatever gross unearned premiums or accrued dividends are payable under the insurance contract to the company that financed the insurance contract for the benefit of the insured. Whenever the return premium is in excess of the amount due to the company, the excess shall be remitted promptly to the insured or to his order.

7 Section 14. Affidavit of mailing. (1) At the time of
8 mailing the notice required by [sections 9 and 11]. the
9 employee of the company who is doing the mailing shall
10 prepare and sign an affidavit setting forth the following:
11 (a) the name and address of the employee doing the
12 mailing:

(b) that the employee is 18 years of age or older;

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14 (c) the date and place of deposit in the mail;

15 (d) the addressee's name and address as shown on the 16 envelope waited; and

17 (e) that the envelope was sealed and deposited in the18 mail with the postage thereon fully paid.

19 (2) An affidavit of mailing, prepared as prescribed in 20 this section, creates a rebuttable presumption that the 21 notice was mailed to the addressee stated in the affidavit. 22 Section 15. Limitation of finance charge. A duly 23 licensed insurance agent, the insurer writing the coverage, 24 or a premium finance agency may not impose, take, receive, 25 reserve, or charge a finance charge that in the aggregate is

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greater than that permitted by [this act]. 1 Section 16. Aggregate finance charge. (1) A duly z licensed insurance agent, an insurer writing the coverage 3 being financed, or a premium finance agency may contract 4 for, charge, receive, and collect a finance charge that may 5 not exceed in the aggregate: 6 (a) 1 1/2% on the unpaid open account balance due a 7 duly licensed agent; 8 insurance coverage; (b) 1 3/4% per month on that part of the unpaid 9 principal balance of a loan up to but not in excess of \$700 10 due an insurer writing the coverage being financed or a 11 premium finance agency; and 12 (c) 5/6 of 1% per month on any remainder of such 13 unpaid principal balance in excess of \$700. 14 Section 17. Minimum charge allowed -- maximum charges 15 for certain small installment payments. If the finance 16 charge computed under [section 16] is less than \$12, it may 17 be imposed, except that: 18 (1) when the principal balance is not in excess of 19 \$100 and is to be repaid in less than 4 months, the maximum 20 charge shall be \$4; 21 60-day period. (2) when the principal balance is not in excess of 22 Section 19. Advance \$100 and is to be repaid in four monthly installments, the 23 maximum finance charge shall be \$6; and 24 (3) when the principal balance is not in excess of 25

\$100 and is to be repaid in five or more monthly installments, the maximum finance charge shall be \$8.

Section 18. Date of computation of charge. The finance charge shall be computed from the effective date of the insurance coverage, provided that the company shall pay the premium due the insurer either:

(a) within 30 days from the effective date of the

(b) within 30 days after the receipt by the company of a proper premium finance egreement; or

(c) within 15 days after the company has mailed to the insured notice of a revised finance agreement pursuant to [section 9], whichever is later.

(2) If the conditions of (a), (b), or (c) of subsection (1) are not met, the finance charge shall be computed from the date the proceeds of the loan are forwarded to the insurer. In the event the company receives a proper premium finance agreement later than 60 days from the effective date of the policy financed, a proportioned adjustment of the finance charge shall be made after the

payments ---refunds. (1) Notwithstanding the provisions of any premium finance agreement to the contrary, any insured may pay the obligation in full at any time before maturity of the final

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1 installment.

2 (2) If the insured pays the obligation in full before
3 maturity, he shall receive a refund credit thereon computed
4 in accordance with [section 28], except that:

5 (a) when the amount of the refund credit for 6 anticipation of payment is less than \$1, no refund need be 7 made; and

8 (b) when the earned finance charge amounts to less 9 than the minimum finance charge permitted by [section 17], 10 the company may retain as an earned finance charge a sum 11 equal to the minimum permitted by [section 17] or the 12 maxioum prescribed by [section 17], whichever is applicable. 13 Section 20. Default charge. A premium finance 14 agreement may provide for the payment of a default charge of 15 \$1 to a maximum of 5% of the delinquent installment but not 16 to exceed \$5, in the event of a default for a period of not 17 less than 10 days in the payment of any scheduled 18 installment under the terms of a premium finance agreement. 19 This charge may not be collected more than once for the same 20 default and may be collected at the time of such default or 21 at any time thereafter. If the default charge is deducted 22 from any payment received after default occurs and such 23 deduction results in the default of a subsequent 24 installment, no charge may be made for the resulting 25 default.

Section 21. Payment on assigned agreement -- effect of
 assignment on defenses. (1) Unless the insured has notice of
 the assignment of a premium finance agreement, payment
 thereunder by him to the last-known assignee of the
 agreement shall be binding upon all subsequent assignees.

6 {2} Assignment of the premium finance agreement shall
7 not cut off any defenses which the insured would have
8 against the company of an assignee of the agreement arising
9 from obligations imposed by this division.

10 (3) The obligations and rights of a premium finance
11 agency under [this act] shall also apply to the assignee of
12 a premium finance agreement.

Section 22. Statements -- return of paid agreement. At 13 14 any time during the term of the premium finance agreement but not later than 1 year after the last payment thereunder, 15 the company shall, upon written request of the insured, give 16 17 or mail to him a written statement of the date and amounts of payment and the total amount, if any, unpaid thereunde . 18 19 This statement shall be supplied once each year without charge. If an additional statement is requested, the company 20 shall supply such statement at a charge not exceeding \$1 for 21 22 each additional statement so supplied. Upon payment of a loan in full, the company upon request shall return the 23 premium finance agreement marked "Paid" to the insured. 24

25 Section 23. Cancellation of policy -- refund credit.

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In the event that the insurance policy or policies which are the subject of a premium finance agreement are canceled by the insured or by the insurer for any cause, the insured is entitled to receive a refund credit thereon. This refund credit shall be calculated in the manner prescribed in [section 28] and shall be paid to the insurer within a reasonable time.

8 Section 24. Validity as secured transaction. No filing 9 of the premium finance agreement is necessary to perfect the 10 validity of such agreement as a secured transaction as 11 against creditors. subsequent purchasers. pledgees. 12 encumbrancers, successors, or assigns of the insured.

Section 25. Downpayment -- trust -- transmittal. Any 13 14 downpayment that is received by the company from the insured or from the insurance producer on behalf of the insured 15 shall be held by the company in trust for and in transit to 16 the insurer. This downpayment shall be paid to the insurer. 17 18 together with the balance of the premium payable pursuant to 19 the terms of the premium finance agreement within 30 days 20 from the effective date of the policy, within 30 days after the receipt of a proper premium finance agreement by the 21 22 company, or within 15 days after the company has mailed to 23 the insured notice of a revised finance agreement pursuant 24 to [section 9], whichever is later. If the premium is paid 25 to the insurance agent or broker of record, such agent or

broker of record is not considered the agent of the company
 by reason of such payment.

Section 26. Manner of holding downpayments. (1) The 3 downnaveents received by the company under the provisions of 4 [section 25], may be held by the company in trust in a 5 separate bank account or depository, or in lieu thereof, the 6 company may maintain a time deposit with a bank, savings and 7 loan association, or comparable institution or obtain a R certificate or certificates of deposit from a bank in an 9 amount at least equal to the average amount of such 10 downpayments being held at any given time by the company as 11 ascertained by the commissioner of insurance, and which are 12 payable to the insurer pursuant to the terms of the premium 13 finance agreement. 14

15 (2) The deposits or certificates specified in 16 subsection (1) shall be held in trust for the benefit of the 17 insureds, as the relative interest in such downpayments may 18 exist at any given time.

Section 27. Insolvency. In the event of the insolvency of a company, such funds on deposit under the provisions of this section or as represented by a certificate or certificates of deposit shall be first applied to remitting the amount of the downpayment to the insureds on all premium finance agreements upon which the company has not been forwarded in full the downpayments collected from and then

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being held for insureds, and, if insufficient to pay all
 such amounts in full, then such funds shall be applied for
 such purposes pro rata.

Section 28. Refund or credit of excess payments --4 5 amount of refund credit. Whenever the interest or charges, or interest and charges deducted in advance, exceed the 6 7 maximum provided by [this act], by reason of subsequent repayment of the loan, a new loan, refinancing, or 8 9 otherwise, or any portion thereof prior to maturity or prepayment of installments on the investment certificate 10 purchased with the loan, the excess shall be refunded to the 11 12 borruwer or credited on any balance owing by the borrower to 13 the company. However, after the due date of the third monthly installment, the amount of any such refund credit 14 15 may represent at least as great a proportion of the finance 16 charge as the sum of the periodic balances after the month in which prepayment is made bears to the sum of all periodic 17 18 balances under the schedule of installments in the loan 19 agreement.

20 Section 29. Conflict of statutes. If any conflict 21 exists between the provisions of [this act] and the 22 provisions of any other law, the provisions of [this act] 23 control with regard to insurance premium financing.

24 Section 30. Severability. If a part of this act is 25 invalid, all valid parts that are severable from the invalid part remain in effect. If a part of this act is invalid in
 one or more of its applications, the part remains in effect
 in all valid applications that are severable from the
 invalid applications.

5 Section 31. Codification. Sections 1 through 28 are 6 intended to be an integral part of Title 33, and the 7 provisions of Title 33 apply to sections 1 through 28.

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