# HOUSE BILL 357

IN THE HOUSE

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| January 24, 1979  |          | Introduced and referred to<br>Select Committee on Employee<br>Compensation. |
|-------------------|----------|---|
| February 22, 1979 |          | Rereferred to Committee on<br>Appropriations.                               |
| March 24, 1979    |          | Committee recommend bill, as amended.                                       |
| March 26, 1979    |          | Printed and placed on members' desks.                                       |
|                   |          | Second reading, do pass.  |
|                   |          | Considered correctly engrossed.   |
| March 27, 1979    |          | Third reading, passed.  |
|                   | IN THE S | SENATE  |
| March 27, 1979    |          | Introduced and referred to<br>Select Committee on Employee<br>Compensation. |
| March 30, 1979    |          | Rereferred to Committee on<br>Finance and Claims.                           |
| April 9, 1979     |          | Committee recommend bill,<br>not concurred, as amended.                     |
|                   | IN THE   | HOUSE   |
| April 9, 1979     |          | Returned from Senate, not concurred, as amended                             |

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LC 0161/01

INTRODUCED BY Ellis Rasmusse 2 3 A BILL FOR AN ACT ENTITLED: "AN ACT TO ESTABLISH AN 4 EXPERIMENTAL INCENTIVE PAY PROGRAM FOR STATE EMPLOYEES FOR 5 GAINS IN ECONOMY AND EFFICIENCY IN THE RENDERING OF 6 GOVERNMENTAL SERVICES: TO CREATE A SUPERVISORY COMMITTEE; 7 8 AND TO APPROPRIATE MONEY THEREFOR." 9 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA: 10

HOWE BILL NO. 357

11 Section 1. Incentive pay committee -- allocation --12 composition -- compensation. (1) There is a committee to 13 supervise the experimental incentive pay program for state 14 employees.

15 (2) The committee is allocated to the department of 16 administration for administrative purposes only as 17 prescribed in 2-15-121. The department shall provide all 18 necessary staff and services to the committee and shall 19 assess reasonable costs against the committee.

20 (3) The committee consists of the director of the 21 department of administration, who shall act as chairman; the 22 administrators of the personnel division, the purchasing 23 division, and the management systems division of the 24 department of administration; the state auditor; the 25 director of the office of budget and program planning; the

1 legislative auditor; the commissioner of the department of 2 labor and industry; and three individuals experienced in administering employee incentives in business and industry. 3 to be appointed by the governor before August 15, 1979. (4) The committee shall serve from August 30, 1979, 5 until submission of its final report to the legislature as 6 7 provided in [section 9]. (5) The committee shall meet as directed by the 8 9 chairman in order to accomplish the purposes of [sections 2 through 9]. 10 (6) Nembers shall be compensated and relabursed as are 11 12 members of advisory councils in 2-15-122(5). 13 Section 2. Purpose. The employers in business and 14 industry have experienced gains in economy and efficiency in 15 services offered and goods produced by rewarding outstanding performance of their employees through incentive pay bonuses 16 17 and special benefits. It is the intent of the legislature to 18 determine on an experimental basis the value and practicality of providing incentive pay for state employees 19 20 to achieve gains in productivity and the elimination of 21 waste. 22 Section 3. Definitions. For the purposes of [sections 2 through 91 the following definitions apply: 23

24 (1) "Committee" means the committee provided for in 25 [section 1] to supervise the experimental incentive pay HB357-2- INTRODUCED BILL

#### LC 0161/01

1 program for state employees. 2 (2) Except as provided in [section 5], "eligible unit" 3 means any state department or agency or any unit thereof 4 which: 5 (a) is an intact group; (b) has an identifiable budget for the period July 1. 6 1978, through July 1, 1981, or has its financial records 7 8 maintained according to an accounting system which identifies to the satisfaction of the state auditor the 9 10 expenditures and receipts properly attributable to that unit: 11 12 (c) has stated objectives in terms of product or 13 service rendered: 14 (d) has data available to establish quality as a 15 dimension of service: 16 (e) has the same scope or mission for the period of 17 July 1, 1978, through July 1, 1981;

18 (f) has a budget itemized by type of expenditure; and19 (g) receives no federal funds.

20 (3) "Employee" means any person employed by the state
21 in any capacity and whole salary is paid either by warrant
22 of the employer or from the fees or income of any department
23 or agency of the state+ except for:

24 (a) a person whose compensation is paid either fully25 or in part from federal funds; and

- (b) management personnel responsible for administering
   the unit's budget.
- 3 (4) "Legitimate savings" means reduction in
  4 expenditures made possible by the following:
- 5 (a) reduction in overtime;

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- (b) elimination of consultant fees;
- (c) reduction of temporary help;
- (d) elimination of budgeted positions;
- (e) improvement in methods of communication;
- 10 (f) improvement in systems and procedures;
- 11 (g) improvement in deployment and utilization of 12 manpower;
- 13 (h) elimination of unnecessary travel;
- 14 (1) elimination of unnecessary participation in
- 15 national and regional conferences;
- 16 (j) elimination of unnecessary printing and mailing;
- 17 (k) elimination of unnecessary payments fo
- 18 advertising, membership dues, subscriptions, etc.;
- elimination of waste, duplication, and operations
   of doubtful value;
- 21 (m) improvement in utilization of facilities; and

22 (n) implementation of any other steps considered by

- 23 the committee as representing true savings.
- 24 Section 4. Experimental incentive pay program for
  25 state employees. There is created an experimental incentive

pay program for state employees for the fiscal year 1980-91.
 An eligible unit selected to participate may qualify for an
 award of 25% of the amount of savings realized by the unit
 for the fiscal year, to be divided and distributed in equal
 shares to the employees of the unit.

Section 5. Application for experimental incentive pay 6 7 program. (1) With the exception of units within the legislature, the governor's office, the department of 8 administration, and the state auditor's office, any eligible 9 10 unit may make application to the committee for selection as 11 a participating unit in the experimental incentive pay 12 program. Such application must be submitted no later than 13 March 1, 1980.

14 (2) The application must contain:

(a) the name, location, and phone number of the unit;
(b) the department within which the unit is located;
(c) the unit supervisor\*s name;

18 (d) the number of employees in the unit;

19. (e) the approval of the unit supervisor;

20 (f) the approval of the department head;

21 (g) the information listed in [section 3(2)]; and

(h) such information as the committee may require.
including but not limited to those evaluation components
developed by the applying unit which will provide
guantitative measures of program output and performance.

١. Section 6. Selection of participating units. The 2 committee shall evaluate the applications submitted and. 3 from those proposals which are considered to be reasonable and practical and which are found to include developed 4 performance indicators which lend themselves to a judgment 5 of success or failure, select no more than three units to 6 participate in the experimental incentive pay program. Each 7 selection may be made only if at least six members of the я 9 committee cast an affirmative vote.

10 Section 7. Qualification for award of incentive pay to 11 unit employees. (1) To qualify for the award of incentive 12 pay to its employees, a participating unit must demonstrate 13 to the satisfaction of the committee that it has operated 14 during the 1980-81 fiscal year at less cost than the average 15 of the 2 immediately preceding fiscal years with no decrease 16 in the level of services rendered.

17 (2) The committee must satisfy itself that the 18 reduction in the cost of operation is a legitimate savings 19 and that it is not, in whole or in part, the result of:

20 (a) chance;

21 (b) a lowering of the quality of the service rendered;

22 (c) reduced passthrough or transfer expenditures;

23 (d) receipts realized in excess of amounts budgeted;

(e) nonrecurrence in 1980-81 of expenditures which
were single-outlay or one-time expenditures in either of the

- HB357

#### LC 0161/01

2 preceding fiscal years; 1 (f) reductions in the prices of supplies, materials, Z 3 and equipment used or reductions in the cost of service 4 contracts: 5 (q) a lowering of salary requirements as the result of 6 employee turnover; 7 (h) failure to reward deserving employees through 8 promotion, reclassification, award of merit salary 9 increments, or salary increases authorized by salary range revisions: 10 11 (i) postponement of normal purchases or repairs. or 12 both, to a future fiscal year; 13 (i) stockpiling inventories in the 1978-79 and 1979-80 fiscal years so as to reduce requirements in the 1980-81 14 fiscal year; 15 (k) substitution of other receipts or nonstate funds. 16 17 for state appropriations; 18 (1) unreasonable postponement of payments of accounts payable until the 1981-82 fiscal year: 19 (m) shifting of expenses to another unit of 20 21 government; or (n) any other practice, event, or device which the 22 committee decides has caused a distortion which makes it 73 appear that a savings has occurred when in fact the cost **Z**4 reduction is not attributable to the efficiency and economy 25 -7-

#### 1 of the unit.

2 (3) In computing the cost of operation of a unit, the
3 committee must take into account cost-of-living increases
4 and any other inflationary factor which would distort the
5 comparison of fiscal year 1980-81 expenditures with the ?
6 preceding years.

7 Section 8. Award of incentive pay to unit employees. (1) At the conclusion of the 1980-81 fiscal year, the B 9 committee shall determine the amount. if any, that a 10 participating unit has reduced its cost of operations in the 11 1980-81 fiscal year. If the committee determines that there 12 has been no reduction in the level and guality of services 13 rendered by the unit, it shall award to the employees of that unit a sum equal to 25% of the amount determined to be 14 the true cost reduction. 15

(2) The amount awarded shall be divided and
distributed in equal shares to the employees of the unitate except that employees who worked for that unit part-time or
less than the full 12 months of the 1980-81 fiscal year
receive only a pro rata share based on the fraction of the
year worked for that unit.

(3) The source of funds for this incentive pay shall
be the unspent appropriations for the unit which would
otherwise have reverted at the end of the 1980-81 fiscal
year and any funds appropriated by the legislature for the

-8-

experimental incentive pay program awards. 1 Section 9. Status reports required. The director of 2 3 the department of administration shall cause to be prepared and submitted to the legislature two comprehensive status 4 5 reports on the committee's activities, decisions, awards, recommendations with respect to the experimental 6 and incentive pay program for state employees. The first report 7 must be submitted to the 1981 legislature no later than 8 February 1, 1981, and must cover the first half of the 9 1980-81 fiscal year. The second report must be submitted to 10 11 the legislative council no later than February 1, 1982. 12 Section 10. Appropriation. There is appropriated the 13 sum of \$10,000 for the biennium ending June 30, 1981, from the general fund to the department of administration for the 14 purpose of operating the experimental incentive pay program 15 16 for state employees.

Section 11. Effective date. The provisions of this act
are effective July 1, 1979, and remain in effect through
February 2, 1982.

-End-

HB351

#### 46th Legislature

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HB 0357/02

## Approved by Comm. on Appropriations

| 1  | HOUSE BILL NO. 357   |
|----|--|
| 2  | INTRODUCED BY ELLIS, RASMUSSEN                               |
| 3  |  |
| 4  | A BILL FOR AN ACT ENTITLED: "AN ACT TO ESTABLISH AN          |
| 5  | EXPERIMENTAL INCENTIVE PAY PROGRAM FOR STATE EMPLOYEES FOR   |
| 6  | GAINS IN ECONOMY AND EFFICIENCY IN THE RENDERING OF          |
| 7  | GOVERNMENTAL SERVICES; TO CREATE A SUPERVISORY COMMITTEE;    |
| 8  | AND TO APPROPRIATE MONEY THEREFOR."                          |
| 9  |  |
| 10 | BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:-   |
| 11 | Section-lyIncentive-pay-committeeallocation                  |
| 12 | compositioncompensation{i}-There-is-a-committee-to           |
| 13 | supervise-the-experimental-incentive-pay-programforstate     |
| 14 | employees*   |
| 15 | <del>{2}Thecommitteeisallocated-to-the-department-of</del>   |
| 16 | administrationforadministrativepurposesonlyas                |
| 17 | prescribedin2-15-121Thedepartment-shail-provide-all          |
| 18 | necessary-staff-and-servicestothecommitteeandshall           |
| 19 | assess-reasonable-costs-against-the-committee.               |
| 20 | t3}Thecommitteeconsistsofthedirector-of-the                  |
| 21 | department-of-administrationy-who-shell-act-ss-chairmant-the |
| 22 | administrators-of-thepersonneldivisionythepurchasing         |
| 23 | divisionyondthemanagementsystemsdivisionofthe                |
| 24 | departmentofadministration;thestateauditor;the               |
|    |  |

| ı  | legislative-auditor;-the-commissioner-of-thedeportmentof     |
|----|--|
| 2  | łaborandindustry;andthree-individuałs-experienced-in         |
| 3  | administering-employee-incentives-in-business-andindustryv   |
| 4  | to-be-appointed-by-the-governor-before-August-15v-1979v      |
| 5  | t4)Thecommitteeshallserve-from-August-30v-1979v              |
| 6  | until-submission-of-its-findl-report-to-thelegislature-es    |
| 7  | provided-in-faction-9].                                      |
| 8  | t5jThecommitteeshailmeetesdirectedbythe                      |
| 9  | chairman-in-order-to-accomplish-the-purposes-of-(sections2   |
| 10 | through-9 <del>]</del> .                                     |
| 11 | f6;Members-shall-be-compensated-and-reimbursed-as-are        |
| 12 | members-of-advisory-councils-in-2-15-122(5)+                 |
| 13 | Section 1. Purpose. The employers in business and            |
| 14 | industry have experienced gains in economy and efficiency in |
| 15 | services offered and goods produced by rewarding outstanding |
| 16 | performance of their employees through incentive pay bonuses |
| 17 | and special benefits. It is the intent of the legislature to |
| 18 | determine on an experimental basis the value and             |
| 19 | practicality of providing incentive pay for state employees  |
| 20 | to achieve gains in productivity and the elimination of      |
| 21 | waste.   |
| 22 | Section 2. Definitions. For the purposes of [sections        |
| 23 | 2 through 9] the following definitions apply:                |

- 24 (1) "Committee"-means-the-committee--provided--for--in
- 25 [section--1]--to--supervise--the--experimental-incentive-pay

-2-SECOND READING HB 357

|    | ,   |
|----|---|
| 1  | programforstateemployees# <u>"DEPARIMENI"MEANSIHE</u>             |
| 2  | DEPARIMENT_DE_ADMINISTRATION_PROVIDED_FOR_IN_2-15-1001.           |
| 3  | (2) Except as provided in [section 5], "eligible unit"            |
| 4  | means any state department or agency or any unit thereof          |
| 5  | which:  |
| 6  | (a) is an intact group;   |
| 7  | (b) has an identifiable budget for the period July 1.             |
| 8  | 1978, through July 1, 1981, or has its financial records          |
| 9  | maintained according to an accounting system which                |
| 10 | identifies to the satisfaction of the state auditor the           |
| 11 | expenditures and receipts properly attributable to that           |
| 12 | unit;   |
| 13 | (c) has stated objectives in terms of product or                  |
| 14 | service rendered;   |
| 15 | (d) has data available to establish quality as a                  |
| 16 | dimension of service;   |
| 17 | (e) has the same scope or mission for the period of               |
| 18 | July 1, 1978, through July 1, 1981; <u>AND</u>                    |
| 19 | (f) has a budget itemized by type of expenditure <del>t and</del> |
| 20 | tg)receives-no-federal-funds.                                     |
| 21 | (3) "Employee" means any person employed by the state             |
| 22 | in any capacity and whole salary is paid either by warrant        |
| 23 | of the employer or from the fees or income of any department      |
| 24 | or agency of the state, except for+ <u>MANAGEMENI_PERSONNEL</u>   |
| 25 | RESPONSIBLE_FOR_ADMINISTERING_IHE_UNII'S_BUDGEI.                  |

| ı  | tajapersonwhose-compensation-is-paid-either-fully                     |
|----|---|
| 2  | or-in-part-from-federal-fundst-and                                    |
| 3  | <b>(b)management-personnel-res</b> ponsible-for-administering         |
| 4  | the-unit*s-budget:  |
| 5  | (4) "Legitimate savings" means reduction in                           |
| 6  | expenditures made possible by the following:                          |
| 7  | (a) reduction in overtime;  |
| 8  | (b) elimination of consultant fees;                                   |
| 9  | <pre>(c) reduction of temporary help;</pre>                           |
| 10 | (d) elimination of budgeted positions;                                |
| 11 | (e) improvement in methods of communication;                          |
| 12 | <pre>(f) improvement in systems and procedures;</pre>                 |
| 13 | (g) improvement in deployment and utilization of                      |
| 14 | manpower;   |
| 15 | <ul><li>(h) elimination of unnecessary travel;</li></ul>              |
| 16 | (i) elimination of unnecessary participation in                       |
| 17 | national and regional conferences;                                    |
| 18 | (j) elimination of unnecessary printing and mailing;                  |
| 19 | (k) elimination of unnecessary payments for                           |
| 20 | advertising, membership dues, subscriptions, etc.;                    |
| 21 | <ol> <li>elimination of waste, duplication, and operations</li> </ol> |
| 22 | of doubtful value;  |
| 23 | (m) improvement in utilization of facilities; and                     |
| 24 | (n) implementation of any other steps considered by                   |
| 25 | the committee <u>DEPARIMENI</u> as representing true savings.         |

-4-

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HB 357

1 Section 3. Experimental incentive pay program for 2 state employees. There is created an experimental incentive 3 pay program for state employees for the fiscal year 1980-81. 4 An eligible unit selected to participate may qualify for an 5 award of 25% of the amount of savings realized by the unit 6 for the fiscal year, to be divided and distributed in equal 7 shares to the employees of the unit.

8 Section 4. Application for experimental incentive pay 9 program. (1) With the exception of units within the legislature, the governor's office, the department of 10 administration, and the state auditor's office, any eligible 11 unit may make application to the committee <u>DEPARIMENI</u> for 12 selection as a participating unit in the experimental 13 14 incentive pay program. Such application must be submitted no 15 later than March 1, 1980.

16 (2) The application must contain:

17 (a) the name, location, and phone number of the unit; the department within which the unit is located; 18 (b) the unit supervisor's name; 19 (c) 20 the number of employees in the unit: (d) the approval of the unit supervisor; 21 (e) 22 (f) the approval of the department head; 23 (9) the information listed in [section 3(2)]; and 24 (h) such information as the committee DEPARIMENI may

25 require, including but not limited to those evaluation

components developed by the applying unit which will provide
 quantitative measures of program output and performance.

3 Section 5. Selection of participating units. The 4 committee DEPARIMENI shall evaluate the applications 5 submitted and, from those proposals which are considered to be reasonable and practical and which are found to include 6 7 developed performance indicators which lend themselves to a 8 judgment of success or failure, select no more than three units to participate in the experimental incentive pay 9 program. Each-selection-may-be-made-only--if--et--least--six 10 11 members-of-the-committee-cost-on-offirmative-votes

12 Section 6. Qualification for award of incentive pay to 13 unit employees. (1) To qualify for the award of incentive 14 pay to its employees, a participating unit must demonstrate 15 to the satisfaction of the committee <u>DEPARTHENT</u> that it has 16 operated during the 1980-81 fiscal year at less cost than 17 the average of the 2 immediately preceding fiscal years with 18 no decrease in the level of services rendered.

19 (2) The committee <u>DEPARIMENT</u> must satisfy itself that
20 the reduction in the cost of operation is a legitimate
21 savings and that it is not, in whole or in part, the result
22 of:

(a) chance;

23

24 (b) a lowering of the quality of the service rendered;

25 (c) reduced passthrough or transfer expenditures;

-6-

-5-

(d) receipts realized in excess of amounts budgeted;
 (e) nonrecurrence in 1980-81 of expenditures which
 were single-outlay or one-time expenditures in either of the
 2 preceding fiscal years;

5 (f) reductions in the prices of supplies, materials,
6 and equipment used or reductions in the cost of service
7 contracts;

8 (g) a lowering of salary requirements as the result of
9 employee turnover;

(h) failure to reward deserving employees through
 promotion, reclassification, award of merit salary
 increments, or salary increases authorized by salary range
 revisions;

14 (i) postponement of normal purchases or repairs, or15 both, to a future fiscal year;

16 (j) stockpiling inventories in the 1978-79 and 1979-80
17 fiscal years so as to reduce requirements in the 1980-81
18 fiscal year;

19 (k) substitution of other receipts or nonstate funds20 for state appropriations;

(1) unreasonable postponement of payments of accountspayable until the 1981-82 fiscal year;

23 (m) shifting of expenses to another unit of24 government; or

25 (n) any other practice, event, or device which the

committee <u>DEPARIMENI</u> decides has caused a distortion which
 makes it appear that a savings has occurred when in fact the
 cost reduction is not attributable to the efficiency and
 economy of the unit.

5 (3) In computing the cost of operation of a unit, the 6 committee <u>DEPARIMENI</u> must take into account cost-of-living 7 increases and any other inflationary factor which would 8 distort the comparison of fiscal year 1980-81 expenditures 9 with the 2 preceding years.

10 Section 7. Award of incentive pay to unit employees. (1) At the conclusion of the 1980-81 fiscal year, the 11 committee DEPARIMENT shall determine the amount, if any, 12 that a participating unit has reduced its cost of operations 13 in the 1980-81 fiscal year. If the committee DEPARIMENI 14 determines that there has been no reduction in the level and 15 quality of services rendered by the unit, it shall award to 16 17 the employees of that unit a sum equal UP to 25% of the amount determined to be the true cost reduction <u>PENDING</u> 18 19 AVAILABILITY OF FUNDS. THIS INCENTIVE PAYMENT IS NOT IO BE CONSIDERED\_A\_PERMANENT\_SALARY\_INCREASE\_TO\_BE\_CABRIED\_INIO 20 SUBSEQUENT\_YEARS. 21

22 (2) The amount awarded shall be divided and 23 distributed in equal shares to the employees of the unit, 24 except that employees who worked for that unit part-time or 25 less than the full 12 months of the 1980-81 fiscal year

-8-

-7-

receive only a pro rata share based on the fraction of the
 year worked for that unit.

3 (3) The source of funds for this incentive pay shall 4 be the unspent appropriations for the unit which would 5 otherwise have reverted at the end of the 1980-81 fiscal 6 year and any funds appropriated by the legislature for the 7 experimental incentive pay program awards<u>+\_SUBJECI\_10</u> 8 <u>AVAILABLE\_CASH\_BALANCE\_AND\_RESIRICTIONS\_IMPOSE0\_BY\_THE</u> 9 <u>EEDERAL\_GOVERNMENT\_ON\_THE\_USE\_DE\_EEDERAL\_MONEY</u>.

10 Section 8. Status reports required. The director of 11 the department of administration shall cause to be prepared 12 and submitted to the legislature two comprehensive status 13 reports on the committee's OEPARTMENT'S activities. 14 decisions, awards, and recommendations with respect to the 15 experimental incentive pay program for state employees. The first report must be submitted to the 1981 legislature no 16 17 later than February 1, 1981, and must cover the first half 18 of the 1980-81 fiscal year. The second report must be 19 submitted to the legislative council no later than February 20 1, 1982.

21 Section 9. Appropriation. There is appropriated the 22 sum of \$10,000 for the biennium ending June 30, 1981, from 23 the general fund to the department of administration for the 24 purpose of operating the experimental incentive pay program 25 for state employees.

- 1 Section 10. Effective date. The provisions of this act
- 2 are effective July 1, 1979, and remain in effect through
- 3 February 2, 1982.

-End-

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| HB 0357/02 | нв с | )35 | 71 | 02 |
|------------|------|-----|----|----|
|------------|------|-----|----|----|

| 1  | HOUSE BILL NO. 357   | 1  | legislative-auditory-the-commissioner-of-thedepartmentof                      |
|----|--|----|---|
| 2  | INTRODUCED BY ELLIS, RASHUSSEN                                   | 2  | toborandindustrytandthree-individuats-experienced-in                          |
| 3  |  | 3  | administering-employee-incentives-in-business-andindustry+                    |
| 4  | A BILL FOR AN ACT ENTITLED: "AN ACT TO ESTABLISH AN              | 4  | to-be-appointed-by-the-governor-before-August-15y-1979y                       |
| 5  | EXPERIMENTAL INCENTIVE PAY PROGRAM FOR STATE EMPLOYEES FOR       | 5  | {4}Thecommitteeshailserve-from-August-38+-1979+                               |
| 6  | GAINS IN ECONOMY AND EFFICIENCY IN THE RENDERING OF              | 6  | until-submission-of-its-final-report-to-thelegislature-es                     |
| 7  | GOVERNMENTAL SERVICES; TO CREATE A SUPERVISORY COMMITTEE;        | 7  | provided-in-faction-9]+   |
| 8  | AND TO APPROPRIATE MONEY THEREFOR.                               | 8  | <del>t5;Thecommitteeshallmeetasdirectedbythe</del>                            |
| 9  |  | 9  | chairman-in-order-to-accomplish-the-purposes-of-[sections2                    |
| 10 | BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MONTANA:-       | 10 | th <del>roug</del> h-9j <del>.</del>  |
| 11 | Section-lwIncentive-pay-committeeallacation                      | 11 | <del>t6]Nembers-shail-be-compen</del> sated-an <del>d-reimbursed-as-are</del> |
| 12 | compositioncompensationwflj-There-is-a-committee-to              | 12 | members-of-odv+sory-councils-in-2-15-122(5)+                                  |
| 13 | supervise-the-experimental-incantive-pay-programforstate         | 13 | Section 1. Purpose. The employers in business and                             |
| 14 | employees=   | 14 | industry have experienced gains in economy and efficiency in                  |
| 15 | <del>{2}Thecommitteeisallocated-to-the-department-of</del>       | 15 | services offered and goods produced by rewarding outstanding                  |
| 16 | administrationforadministrativepurposesonlyas                    | 16 | performance of their employees through incentive pay bonuses                  |
| 17 | prescribedin2-15-121+Thedepartment-shall-provide-all             | 17 | and special benefits. It is the intent of the legislature to                  |
| 18 | necessary-staff-and-servicestothecommitteeandshail               | 18 | determine on an experimental basis the value and                              |
| 19 | assess-reasonable-costs-against-the-committee=                   | 19 | practicality of providing incentive pay for state employees                   |
| 20 | <del>t3}Thecommitteeconsistsofthedirector-of-the</del>           | 20 | to achieve gains in productivity and the elimination of                       |
| 21 | department-of-administrationy-who-shall-act-as-chairmant-the     | 21 | waste.  |
| 22 | adm <del>inistrators-of-thepersonnaldivisionythepurchasing</del> | 22 | Section 2. Definitions. For the purposes of [sections                         |
| 23 | divisionandthemanagementsystemsdivisionofthe                     | 23 | 2 through 9] the following definitions apply:                                 |
| 24 | departmentofadministration;thestateauditor;the                   | 24 | (1) *Committee*-means-the-committeeprovidedforin                              |
| 25 | directorofthe-office-of-budget-and-program-planningt-the         | 25 | fsection1]tosupervisethe syperimental-incentive-pay                           |
|    |  |    |   |

-2- THIRD READING HB 357

| 2  | DEPARIMENT_OF_ADMINISTRATION_PROVIDED_EOR_IN_2-15-1001.      |
|----|--|
| 3  | (2) Except as provided in {section 5}, "eligible unit"       |
| 4  | means any state department or agency or any unit thereof     |
| 5  | which:   |
| 6  | (a) is an intact group;                                      |
| 7  | (b) has an identifiable budget for the period July 1+        |
| 8  | 1978, through July 1, 1981, or has its financial records     |
| 9  | maintained according to an accounting system which           |
| 10 | identifies to the satisfaction of the state auditor the      |
| 11 | expenditures and receipts properly attributable to that      |
| 12 | unit;  |
| 13 | (c) has stated objectives in terms of product or             |
| 14 | service rendered;  |
| 15 | (d) has data available to establish quality as a             |
| 16 | dimension of service;  |
| 17 | (e) has the same scope or mission for the period of          |
| 18 | July 1, 1978, through July 1, 1981; <u>AND</u>               |
| 19 | (f) has a budget itemized by type of expenditure;-and_       |
| 20 | tg)receives-no-federal-funds+                                |
| 21 | (3) "Employee" means any person employed by the state        |
| 22 | in any capacity and whole salary is paid either by warrant   |
| 23 | of the employer or from the fees or income of any department |
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program--for--state--employees. <u>"DUPARIMENI"\_\_HEANS\_\_IHE</u>

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#### 25 RESPONSIBLE FOR ADMINISTERING THE UNIT'S BUDGET.

or agency of the state, except for+ MANAGEMENT\_PERSONNEL

- 3-

HB 357

tal--a--person--whose-compensation-is-paid-either-fully 1 2 or-in-port-from-federal-fundst-and 3 {b}--menagement-personnel-responsible-for-administering 4 the-unit\*s-budgety 5 (4) "Legitimate savings" reduction in means expenditures made possible by the following: 6 (a) reduction in overtime: 7 (b) elimination of consultant fees; A 9 reduction of temporary help; {c) elimination of budgeted positions; 10 (d) 11 improvement in methods of communication; (e) 12 (f) improvement in systems and procedures; 13 (g) improvement in deployment and utilization of 14 manpower: (h) elimination of unnecessary travel; 15 (i) elimination of unnecessary participation in 16 national and regional conferences; 17 (j) elimination of unnecessary printing and mailing; 18 19 (k) elimination of unnecessary payments for advertising, membership dues, subscriptions, etc.; 20 21 (1) elimination of waste, duplication, and operations 22 of doubtful value: 23 (m) improvement in utilization of facilities; and 24 (n) implementation of any other steps considered by

the committee DEPARIMENT as representing true savings. 25

-4-

1 Section 3. Experimental incentive pay program for 2 state employees. There is created an experimental incentive 3 pay program for state employees for the fiscal year 1980-81. 4 An eligible unit selected to participate may qualify for an 5 award of 25% of the amount of savings realized by the unit 6 for the fiscal year, to be divided and distributed in equal 7 shares to the employees of the unit.

Section 4. Application for experimental incentive pay 8 9 program. (1) With the exception of units within the legislature, the governor's office, the department of 10 administration, and the state auditor's office, any eligible 11 12 unit may make application to the committee DEPARIMENI for 13 selection as a participating unit in the experimental incentive pay program. Such application must be submitted no 14 15 later than March 1, 1980.

16 (2) The application must contain:

17 (a) the name, location, and phone number of the unit;
18 (b) the department within which the unit is located;

19 (c) the unit supervisor's name;

20 (d) the number of employees in the unit;

21 (e) the approval of the unit supervisor;

22 (f) the approval of the department head;

23 (g) the information listed in [section 3(2)]; and

24 (h) such information as the committee DEPARIMENI may

25 require, including but not limited to those evaluation

HB 0357/02

| 1  | components developed by the applying unit which will provide       |
|----|--|
| 2  | quantitative measures of program output and performance.           |
| 3  | Section 5. Selection of participating units. The                   |
| 4  | committee <u>DEPARIMENI</u> shall evaluate the applications        |
| 5  | submitted and, from those proposals which are considered to        |
| 6  | be reasonable and practical and which are found to include         |
| 7  | developed performance indicators which lend themselves to a        |
| 8  | judgment of success or failure, select no more than three          |
| 9  | units to participate in the experimental incentive pay             |
| 10 | program. Each-selection-may-be-made-onlyifatleastsix               |
| 11 | members-of-the-committee-cast-an-offirmative-vote=                 |
| 12 | Section 6. Qualification for award of incentive pay to             |
| 13 | unit employees. (1) To qualify for the award of incentive          |
| 14 | pay to its employees, a participating unit must demonstrate        |
| 15 | to the satisfaction of the committee <u>DEPARIMENI</u> that it has |
| 16 | operated during the 1980-81 fiscal year at less cost than          |
| 17 | the average of the 2 immediately preceding fiscal years with       |
| 18 | no decrease in the level of services rendered.                     |
| 19 | (2) The committee <u>DEPARIMENI</u> must satisfy itself that       |
| 20 | the reduction in the cost of operation is a legitimate             |
| 21 | savings and that it is not, in whole or in part, the result        |
| 22 | of:  |
| 23 | (a) chance;  |
| 24 | (b) a lowering of the quality of the service rendered;             |
| 25 | (c) reduced passthrough or transfer expenditures;                  |

-6-

-5-

(d) receipts realized in excess of amounts budgeted;
 (e) nonrecurrence in 1980-81 of expenditures which
 were single-outlay or one-time expenditures in either of the
 2 preceding fiscal years;

5 (f) reductions in the prices of supplies, materials,
6 and equipment used or reductions in the cost of service
7 contracts;

8 (g) a lowering of salary requirements as the result of
9 employee turnover;

10 (h) failure to reward deserving employees through
11 promotion, reclassification, award of merit salary
12 increments, or salary increases authorized by salary range
13 revisions:

14 (i) postponement of normal purchases or repairs, or15 both, to a future fiscal year;

16 (j) stockpilling inventories in the 1978-79 and 1979-80
17 fiscal years so as to reduce requirements in the 1980-81
18 fiscal year;

19 (k) substitution of other receipts or nonstate funds20 for state appropriations;

(1) unreasonable postponement of payments of accounts
 payable until the 1981-82 fiscal year;

23 (m) shifting of expenses to another unit of24 government; or

25 (n) any other practice, event, or device which the

-7-

HB 357

committee <u>DEPARIMENI</u> decides has caused a distortion which
 makes it appear that a savings has occurred when in fact the
 cost reduction is not attributable to the efficiency and
 economy of the unit.

5 (3) In computing the cost of operation of a unit, the 6 committee <u>DEPARIMENI</u> must take into account cost-of-living 7 increases and any other inflationary factor which would 8 distort the comparison of fiscal year 1980-81 expenditures 9 with the 2 preceding years.

Section 7. Award of incentive pay to unit employees. 10 (1) At the conclusion of the 1980-81 fiscal year, the 11 committee DEPARIMENT shall determine the amount, if any, 12 13 that a participating unit has reduced its cost of operations 14 in the 1980-81 fiscal year. If the committee <u>DEPARIMENI</u> determines that there has been no reduction in the level and 15 16 quality of services rendered by the unit, it shall award to the employees of that unit a sum equal UP to 25% of the 17 amount determined to be the true cost reduction PENDING 18 19 AVAILABILITY OF FUNDS. THIS INCENTIVE PAYMENT IS NOT \_\_ IO\_\_BE 20 CONSIDERED A PERMANENT SALARY INCREASE TO BE CARRIED INTO 21 SUBSEQUENT\_YEARS+

(2) The amount awarded shall be divided and
distributed in equal shares to the employees of the unit,
except that employees who worked for that unit part-time or
less than the full 12 months of the 1980-81 fiscal year

-8-

HP 357

receive only a pro rata share based on the fraction of the
 year worked for that unit.

3 (3) The source of funds for this incentive pay shall 4 be the unspent appropriations for the unit which would 5 otherwise have reverted at the end of the 1980-81 fiscal 6 year and any funds appropriated by the legislature for the 7 experimental incentive pay program awards.\_\_SUBJECI\_ID 8 AVAILABLE\_CASH\_BALANCE\_AND\_RESTRICTIONS\_IMPOSED\_BY\_THE 9 EEDERAL\_GOVERNMENT\_ON\_THE\_USE\_OF\_EEDERAL\_MONEY.

Section 8. Status reports required. The director of 10 11 the department of administration shall cause to be prepared and submitted to the legislature two comprehensive status 12 reports on the committee's DEPARIMENT'S activities, 13 decisions, awards, and recommendations with respect to the 14 15 experimental incentive pay program for state employees. The 16 first report must be submitted to the 1981 legislature no 17 later than February 1, 1981, and must cover the first half of the 1980-81 fiscal year. The second report must be 18 submitted to the legislative Council no later than February 19 20 1, 1982.

21 Section 9. Appropriation. There is appropriated the 22 sum of \$10,000 for the biennium ending June 30, 1981, from 23 the general fund to the department of administration for the 24 purpose of operating the experimental incentive pay program 25 for state employees.

- 1 Section 10. Effective date. The provisions of this act
- 2 are effective July 1, 1979, and remain in effect through
- 3 February 2, 1982.

-End-