MONTANA SENATE<br>5lst LEGISLATURE - REGULAR SESSION<br>COMMITTEE ON TAXATION

Call to Order: By Senator Bob Brown, Chairman, on March 27, 1989, at l:00 p.m.

ROLL CALL
Members Present: Senator Brown, Senator Hager, Senator Norman, Senator Eck, Senator Bishop, Senator Halligan, Senator Walker, Senator Harp, Senator Gage, Senator Severson, Senator Mazurek, Senator Crippen

Members Excused: None
Members Absent: None
Staff Present: Jill Rohyans, Committee Secretary Jeff Martin, Legislative Council

Announcements/Discussion: None

HEARING ON SENATE BILL 469
Presentation and Opening Statement by Sponsor:
Senator Crippen, District 45, sponsor, said the bill is the result of a large bipartisan effort to solve the funding problems facing the state. This bill is part of Governor Stephen's tax reform package which includes SB 463 and a House bill dealing with a minimum tax. Presently, with the concessions to the foundation program that need to be made, the state is facing a $\$ 90$ million shortfall for this biennium. Senator Crippen said the decision cannot be made just for the biennium, we must adopt a system of comprehensive tax reform which will take us down the road to financial security in the future. Senator Crippen said the bill includes a $4 \%$ sales tax or gross receipts tax on goods and services and a use tax on services. Senator Crippen presented the committee members with an outline and explanation of the bill (Exhibit \#l). He also presented proposed amendments to the bill (Exhibits \#2 and \#2a) as well as a sheet showing the distribution of revenue under SB 469 as introduced (Exhibit \#3).

List of Testifying Proponents and what Group they Represent:
Representative Dorothy Bradley, District 79
Dan Lambros, President, Montana Ambassadors
Wayne Phillips, Legislative Liaison, representing
Governor Stephens
Carrol Krause, Commissioner of Higher Education
Eric Feaver, Montana Education Association
Ann Mary Dussault, Missoula County Commissioner and President, Montana Association of County Commissioners
Dennis Burr, Montana Taxpayers Association
Jim Van Arsdale, Mayor, Billings
Maxine Johnson, Economist, Montana Chamber of Commerce
Pat Melby, Underfunded School Districts
Mike Matthew, Yellowstone County
Kay Foster, Billings Chamber of Commerce
Carol Daly, Flathead Economic Development Corporation
Roger Young, Great Falls Chamber of Commerce
Al Littler, Montana Association of Realtors
Bob Henkel, Executive Director, Montana Tax Reform Education Committee
William Tietz, President, Montana State University

## List of Testifying Opponents and What Group They Represent:

Robert Van Der Vere, Taxpayer from Helena
Judy Doggett, Montana Association of Clerks and Recorders
Terry Murphy, President, Montana Farmers Union
Bruce Nelson, Chairman, Montana Democratic Party
Gene Fenderson, Montana Building and Construction Trades Council
Paul Stramer, Montana Tea Party Taxpayers
Walt DuPea, Taxpayer from Bigfork
Earl Riley, Montana Senior Citizens Association
Don Judge, Montana AFL-CIO
Chester Kinsey, Montana Senior Citizens
Sam Ryan, Montana Senior Citizens and Taxpayers John Fay, Citizen and Voter
Brenda Nordlund, Montana Women's Lobby
Bob Heiser, United Food and Commercial Workers Nadiean Jensen, AFSCME

Person Testifying on a Neutral Basis:
Alan Chronister, State Bar of Montana

## Testimony:

Representative Dorothy Bradley, co-sponsor of the bill expressed her continuing support for the concept. She submitted a letter of support from the Mayor of West Yellowstone (Exhibit \#4).

Dan Lambros, President, Montana Ambassadors, presented his testimony in support of the bill (Exhibit \#5).

Wayne Phillips, Legislative Liaison, representing Governor Stan Stephens, said this bill represents far more than a sales tax. It is a comprehensive tax reform bill for Montana. The bill includes tax equalization for education and provides a replacement tax for the reductions in personal and real property taxes and income tax. The Governor urged the committee to move it forward through the legislative process.

Carrol Krause, Commissioner of Higher Education, said the state of education is in peril in the state due to deteriorating tax bases. He urged the committee to adopt the bill and put education funding back on a solid footing.

Eric Feaver, Montana Education Association, presented his testimony in support of the bill (Exhibit \#6).

Ann Mary Dussault, Missoula County Commissioner and President of the Montana County Commissioners Association, expressed support for the bill.

Dennis Burr, Montana Taxpayers Association, expressed support for the bill.

Jim Van Arsdale, Mayor of the City of Billings, expressed support for the bill.

Maxine Johnson, Montana Chamber of Commerce Economist, presented her testimony in support of the bill (Exhibit \#7).

Pat Melby, Underfunded School Districts, expressed support for the bill.

Mike Matthew, Yellowstone County, expressed support for the bill.

Kay Foster, Billings Chamber of Commerce, expressed support for the bill.

Carol Daly, Flathead Economic Development Corporation, expressed support for the bill.

Roger Young, Great Falls Chamber of Commerce, expressed support for the bill.

Al Littler, Montana Association of Realtors, presented his testimony in support of the bill (Exhibit \#8).

Bob Henkel, Executive Director, Montana Tax Reform Education Committee, presented his testimony in support of the bill (Exhibit \#9).

William Tietz, President, Montana State University, expressed support for the bill.

## Opponents:

Robert Van Der Vere, a Helena taxpayer, said he had the highest respect for the legislature but opposed the sales tax or any tax increase for the state.

Judy Doggett, Montana Clerks and Recorders, presented her testimony to the committee, not in opposition to the bill, but rather, expressing concern about the election costs to the local districts (Exhibit \#10).

Terry Murphy, President, Montana Farmers Union, expressed the unalterable opposition of his organization to the use of a sales tax as means of funding state government. He said he does not question the sincerity of Senator Crippen or Representative Bradley in presenting the legislation, however, the members of his organization do not want any more general or selective sales taxes.

Bruce Nelson, Chairman, Montana Democratic Party, presented his testimony in opposition to the bill (Exhibit \#ll).

Gene Fenderson, Montana Building and Trades Council, presented his testimony in opposition to the bill (Exhibit \#l2).

Paul Stramer, Montana Tea Party, presented his testimony in opposition to the bill (Exhibit \#l3).

Walt DuPea, taxpayer from Bigfork, presented his testimony in opposition to the bill (Exhibit \#l4).

Earl Riley, Montana Senior Citizens, presented his testimony in opposition to the bill (Exhibit \#l5).

Don Judge, Montana AFL-CIO, presented his testimony in opposition to the bill (Exhibit \#16). He also presented a response to the Montana Ambassadors re the Corporation for Enterprise Development 1989 study of Montana taxes (Exhibit \#l6a).

Chester Kinsey, Senior Citizens, expressed opposition to the bill.

Sam Ryan, Montana Senior Citizens and Taxpayers, said this is a rotten bill and it should be killed.

John Fay, a citizen and voter, expressed the opinion that what is not needed is more and larger taxes, but rather efficiency and streamlining of government.

Brenda Nordland, Montana Women's Lobby, said the sales tax is particularly onerous for female heads of households. Women are earning 59 cents on the dollar compared to men and this tax would add another difficult burden to the income level of most women.

Bob Heiser, United Food and Commercial Workers, urged the committee to oppose the bill.

Nadiean Jensen, AFSCME, said her organization adopted a resolution opposing a sales tax. She urged the committee to also oppose any sales tax legislation.

## Neutral Testimony:

Allen Chronister, State Bar of Montana, presented his remarks re taxation of legal services (Exhibit \#l7).

Questions From Committee Members: None

## Closing by Sponsor:

Senator Crippen said it is time the legislature starts talking compromise. Both parties must work together to develop a program of tax reform which will provide property tax relief and adequately fund state government and education. The alternative is to begin cutting programs which are important to the people of the state and which will cause many hardships. Under this bill, 55,000 households will be taken off the tax rolls and at least another 55,000 will go from itemized deductions to standard deductions. Senior citizens
will benefit from the rebate and increase in standard deductions. Every special interest group wants their program protected, but no one is willing to make the commitment to raising the revenue to fund them. Compromise is the only responsible way to reach a solution to the revenue problems facing this session.

## DISPOSITION OF SENATE BILL 469

## Discussion:

Dale Harris, Montana Ambassadors, reviewed the bill and the proposed amendments (Exhibit \#2 and \#2a).

Amendments and Votes:
Senator Crippen MOVED the adoption of the amendments. The motion CARRIED on a roll call vote (Exhibit \#l8).

Senator Walker MOVED to strike Section 135 which would remove fraternal organizations from the net proceeds tax provisions. The motion FAILED.

Senator Harp MOVED to amend the bill as per the amendments contained in Exhibit \#19. The motion FAILED on a roll call vote (Exhibit \#20).

Recommendation and Vote:
Senator Crippen MOVED SB 469 Do Pass As Amended. The motion CARRIED on a roll call vote (Exhibit \#21).

ADJOURNMENT
Adjournment At: 3:05 p.m.


BB/jdr
MIN327.jdr

ROLL CALL

TAXATION
COMMITTEE
5fst LEGISLATIVE SESSION -- 1989
Date
$3 / 27 / 89$


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    clarification -.- extenojon to ajl rroperty claseces section
    1%. 10-401 ie intergreted, clardfjed, andentended as follove:
            (1) In orter to avoid constitutiomal challemges bated
        on discmbminatory lieatment of taxpayexs in tas olareses not
        enumesated in 15-10.401 and 15 10 402, the limitation ta fetto
        1991 levelsis fxtended 10 apply to all Glasees ef property
        sereifbed in qiale 15, chaptef 6, part 1.
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(2) The poliey declaration ja 15-10-401(5) that we further property ta\% increases be imposed is interpreted to mean no further incicese may te made ia the tax rate ablied to property in each clase in tyet 1991.
(3) No new elast of property may be oreated solely te circumvent the policy underlying 15-10-401 and 15-10-402. If a new claes of property is created in order to alford preferential treatment to a category of property, the taxable rate that applies may not exceed the rate at which such property was taxed in 486 1991. (Terminates December 31, 1989-EEC. 6, Ch. 654, L. 1987.)"

Section 111. Section 15-10-412, HCA, 15 amended to read: "15-10-112. (Temporary) broperty tax limited to fezt 1991 levele - clarification -- extention to all property clasisec. Section 15-10-402 is interpreted and clarified as follows:
(1) The limfation to f年t 1991 levele ds extended to apply to all classes of property described in fitie de, rbapter 6 , fart 1.
(2) The limitation onthe amoun of taxer levied fe interpreted to mean that Lhe actual tad liablijey for aht individual property is capped that dollam amomi due in fach taxing untt fot the 49861991 taz yeal. In tas yeats thereafter, the property muct be taxed in each taxing unit at the 496 1991. cap or the product of the taxable valut and mille levied, thichever fe lese for each taxing onit.
(3) The limitation on the abount of taxer levied dof: fot mean that ro further increase may be made in the fotal taxalat valuation of a taxing unjt at a rexult of:


(t) convinuctjon, eatamsion, of remodeling af

3 mpovencmis,
(c) txamefer of property into a tasing unit;
(d) subdivision of peal property:
(e) rectansiffcation of property:
(f) increases in the anount of producijon or the value

(g) trancfex of property from taxexempt to taxatle status; ar
(b) revaluations caused by:
(i) cyclical reapplaisal; of
(ii) expaneion, addition, replacement, of refodeling of improvements.
(4) The Jinftation on the amonrt of taxer levied does bot moan that no further increate may be made in the tavable valuation or in the actual tay liability on indivjduab property in each class as a result of:
(a) conetruction, fopanejon, replacement, or yemodeling
of improvements that adde value to the property;
(b) tianster of morerty into a taxing unit;
(e) reclassification of property;
(d) increases in the amount of production or the value of production for property described in 15-6-131 or 15-6-132;
(e) annexation of the indjvidual property into a nev texing unit; or
(f) conversion of the individual proferty fom tax. exempt lo taxahle status.
(5) Iroperty in elabses four, twelve, and fourteeng ag amended by linie acth. ie valued according to the proceduxes used in 1986 , or the 1991 1ax year if a revaluation pureuant to 15-7-111 thas bes completed, including the designation of 1982 as the tase year, ol the devignatign of a rev bars year if a revaluation rureuant to $15 \cdot 711$ has besin cosicteted, until the reaperaisal cycle beginning Jamuny 1, jog6, is completed ard nov valuatjons are placed on the taz rolle and a new baet year designated, if the property is
(a) Hew construction:
(b) Expanded, deleted, replaced. ax remedeled 1mpovements;
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(d) property converted from tax-esemel to fasabje :tatus:
(6) rroperty described in subsectione (5)(a) through
 property et amended by fthts acte is valued atecording to the



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(7)fab The limitation on the amount ot laxas, as Glayifed in this section, if intended to leave the property affababl and valuation mothodology of the department of revemue intact. Determinations of county olastifications, sabaider of local government offeces, and all other mattfice in which tolal taxathe valuation is an integral cobportat art noi aftected by $15-10-101$ and $15-10-402$ execet for the use of tanable valuation in fixing tax levies. In fixirig tay leviet. the taxing units of local govermemby anticipate the deficiency in revenues resulting from be tax linitatione jn 15-10-101 and 15-10-402, while understanding that regardees of the amount of mille levied, a tappayer'e biability may not exceed the dollax anount due in eact taxing onit fon the 1 gef
 15-7-111 bae been completed, unlees the taxing unit's taxable valuation decreacee by en ox more from the ramiotta gose tax


111 bas beg completed If a taxing unit's taxable valuation decreases by $5 \%$ or more from the froteras 1086 tax year, or
 befn comeleted, it may levy additional mille to compensate for the decreased taxable valuation, but in no case nay the mills levied exceed a number calculated to equal the revenue from property taxer for the 1986 tax year far the 1991 tax year if a revoluation pursuant to 15-7-111 bat been completed, in that taxing unit.
(b) For the eureoes of this eubection (7) property tax replacement reveme received ae reimbursement from tales tay proceeds if congidexed to be revenue frompraperty taxes.
(8) The Jimitation on the amount of taxes levied does not apply to the following levy or epecial ascessame categories, whethor or not they ase based on comitments made before or after approval of 15-10-401 and $15 \cdots 10-402$.
(a) rurel 1 mprovement distifets;
(b) epecial improvement districte;
(c) levies pledged fur the repeyment of bonded indebtedness, includirg tar increment bonde:
(d) city street maintenance distriete:
(e) tax increment financing districtes
(f) zatietaction of judgmente againet a lasing unjt;
(g) electric company etreet lighting assestments; and
(h) revolving funde to suppost any categories specified in this eubsection ( 8 ).
(9) The limitation ón the amman of ames levjed does not apply the taxitg unit if the votere jn the tazing bnjt approve an inctenoe in tas liabjlity following a rerolution of the governing body of the taxing unjt contetsins:
(a) a finding that therf ate foraftionent funde ta
 and 15-10.402;
(b) an explanation of the nature of the finamejal eftergency:
(c) an estinate of the amomit of funding shorifejl expected by the taxing unit;
(d) a statement that applicable fund balabcee are a by Whe end of the fiscal year will be depleted;
(e) a finding that there are no alternative cource at revenue;
(f) a sumbary of the alternatives that the governing body of the taxing unit has considered; and
(g) a etatement of the need for the increaned revember and how it will be need.
(10) The limitation on the amombt of taxer levied does not afely to levies xeguired to adrese the funding of telisf of cuffering of intabitanter caused by fabine, conflagration, or other public colamity. (Terminates December 31, 148, eneo.
6. Ch. 654, L. 1987.)"n
61. Fage 150 , line $:$
ptrike: "except"
Inefrt: "including"
62. Page 150 , line 9.

Following: "purchase."
Incert: "and fees"
63. Fage 151.

Following: line 6
Insert: "Section 140. Section 61-3-502, MCA, is anended to read. *61-3-502. Saler tax on new otor vehiclef … exemptions. (1) In consideration of the right to use the highwaye of the state, there is jmposed a tax upon all sales of mom motor
 for whimb a jicene fe cought ared an olighab arplication fur titie is made. The tax shall be paid by the purchaser bhen be applies for his original Montaba license throgh the county treasures.
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fot (3). The proceede from this tax shall be fenitied to the state treasurer every 30 days for credit arfollows:
(a) 32.5 s to the etate highway acoount of the state special revenue fund, and
(b) 67.5\% to the talen tax and use tax account derciluco in lecetion 751 .
$(t+14)$ The new vebicle jer not moticet to ary other areescment, fee in liell of tax, or tax during the colentas yeat in which the orlginal application fer tite is uade.
fit(E) (a) The applicant for original regbetration af
any new and unused wotor vehicle, of a then moter vehjcle furnished without chatge by a dealer to a mehool district for ube as a trafficeducation motor vehicle by a bchool diecrict operating a etate-approved traffic education prograr within the state, whether or not previously licensed or titled to the school district (except a mobile home as defined in 15-1. 101(1)), acquired by original contract after january 1 of ary year, ie required, whenever the vehicle has not been otherbise assessed, to pay the motor vehicle eales taz provided by this section irrespective of whether the vehicle far in the state of Hontana on January 1 of the year.
(b) No motor vehiclemay be registered or licensed under the provisions of this subsection unlese the application for registration is accompanied by a statement of origin to be furniched by the dealer selling the vehiole, showing hat the vehicle has not previourly been regiatered or obned. except as othervise provided herein, by any person, fism, comoration, or asociation that is not a new motor vehicle dealer holding a franchise or distributjon agreenent from a new car manufactuxex, distributor, os inporter.
(2)(6) (a) Hoton vehicles operating exclustrely for traneportation of pereone fox bixe within the limite of incosporated cities or tome and within 15 milec trons such limite are exempt from subection (1).
(b) Hotor vehdeles brought os driven date liontana by a nonresident, migratory, boma fide agricultural workex temporarily employed in agicultural work jo this state bicre thoee motor vehicles are used exclusively for tramportation of agioultural workers are also exempt from eubsertion (i).
(o) Vehicjes lapfully dicplaying a jicented deajese plate as provided in 61-8-103 at fremt from rutsection (i)
 unloeded or loaded with dealer' frefesty onfy, and in the case of vehicles having a grose loaded weight of lets than 24,000 pounde, shite being demonstrated in the course of the deajer's business.""

Remumber: subeequent eectione

```
61. Fage 151, line 15.
Following: "rates"
Ineert: "and cetedits"
65 . Fage 151, lint 16.
strike: "restriction on increasjog"
Insert: "restactions"
Following: "."
Incest: "(1)"
```

66. Page 151.

Following: line 18
Insert: "(2) The income tax credit for sales tar pad provided in [section 71] may be decreased only if the decrease is approved by the electorate."
67. Page 158, lines a through 7.

Strike; subsection (5) in fits entirety
68. Page 158.

Following t line 8
Strike: lines 9 through 12 in their entirety
Insert: "(1) If this act is approved at the election held pursuant to (section 1521 and Senate Bill No. 287 is passed and approved, senate til No. 287 is void.
(2) If either Senate Bill No. 463 or House bill No. 664 is not pasted ard approved, no referendum may be held on [this act] and |this act is void."
69. Page 159.

Following: line 15
Insert: "NEG SECTION. Section 161. Special instruction to code commissioner. The cote commissioner is instructed to male the necessary changes to the internal references caused by the addition of any section to fine act or the deletion of any section from [the art]."

AND AS AHEKUED DO MES



Administration of soles tar: Sections 1 though 68
Low Income credits: Sections 69 though 73
Allacation of sales tor reuenue: Sections $\mathbf{7 4}$ though $\mathbf{7 5}$
Property tor replacement for classification system reform: Section 76
Amendments to bonding and other laws relating to reduced taнable value of local governments: Sections 77 though 99

Amendments to property \{ан classification lows: Sections 100 through 113

Amendments to school laws to eliminate teacher's retirement leuy: Sections 114 through 125 and 134

Amendments to provide that portion of sales tar revenue is used for school equalization: Sections 126 through 131

Amendments to provide that portion of sales tar revenue is used for community colleges and wo-tech centers: Sections 1320133

Amendments to prouide that gross receipts of certain non-profit societies under Title 33-7-407 are taнable: Section 135

Requires a vote of people or $2 / 3$ uote of legisloture to increase property classification rates: Section 137

Requires a vote of the people to increase sales far rate: Section 138
Prouides for City, Town 0 County block grant with half to be used to reduce general fund leuy and half to be used at discretion of local government: Section 139 through 146

Prouides November 7, 1989 special election to vote on sales tar and provides formot for ballot: Sections 1470148

Repealers, codification instructions, rule making, severability, saving clause, effective dates: Secti;ons 149 to 156

Senate BIII 469
Education and Tax Reform Act of 1989 Senator Crippen and Representative Bradley Chief Sponsors

BILL NO


A Tax Reform Package: This measure is proposed as only one part of a comprehensive tax reform package. It is critical that tax issues be considered in their entirety rather than a piecemeal fashion.

The Proposed Sales Tax Base: (a) All sales of goods and services (except goods and services specifically exempt), and goods to be resold in the regular course of business). This is the retail tax base. (b) All goods purchased elsewhere and brought into the State for use (except goods specifically exempt, goods to be resold in the regular course of business, and other specific personal items). This is the use tax base.

The Tax Rate: Four (4) percent of sale value.
Exempted Goods and services. The proposal keeps the tax base very broad in order to keep the rate low, have a high and stable revenue yield, and to keep administrative expensives low.

Sales tax laws are always subject to changes in the goods and services exempted. For example, the Minnesota law exempts many commonly purchased consumer goods. Its reveriue yield is low and quite variable from year to year, and it is expensive for businesses and the state to administer for that reason.

The only items specifically exempted in the proposal are:
Food-only that qualifying for food stamp purchases.
Medical services--including doctors and health services.
Prescription items and services--including therapy and prostheses.
Interstate transportation services.
Motor fuels (already heavily taxed).
Advertising services.
Hotels and other lodging (already taxed at 4\%).
Wages.
Dividends and interest, and insurance premiums.

The first $21 / 2$ percent of the sales tax on new motor vehicles. (The excise tax is already $11 / 2 \%$, and therefore the total tax will equal $4 \%$ ). Used cars are not taxed.
Insurance, real estate, and stock and bond commissions.
Agricultural products.
Livestock feeding supplies.
Oil, gas, and mineral interests.
Vehicles on which the tax has already been paid once or goods purchased prior to this law.
Occasional Sales--such as yard sales or disposal auctions.
Personal effects of people moving into the state.
Sales to Federal (and Tribal) agents--following Federal Statutes.
Additional exempt "transactions": The sales tax is designed to tax only final goods. Purchases of manufacturing supplies, for example, are exempt transactions. (These components of the good are taxed only when the finished good is sold).

To qualify for "deductible transactions", business must apply to the State and meet standards for receiving a "deduction certificate." The certificate must be presented when buying goods as "deductible transactions."

Reducing the burden on low rome households: Each person in a low income household would be eligible to receive a rebate of up to $\$ 100$ each year. The rebate will be taken as an income tax credit upon filing State income tax forms. The amount of the rebate decreases as household income increases, and reaches zero for household incomes above $\$ 20,000$. (Household income includes all income sources).

A minority proposal, not accepted would exempt food only for the first year, and start a liberal rebate program before good items became taxed at the beginning of the second year. A two-thirds vote by each legislative chamber would have been required to lower the rebate amounts in order to guarantee it for future years. The intent the minority proposal is to capture the tax revenue on high-priced food items purchased by the well-to-do. The tax base would be kept broad and stable, and the problems of low income people would be addressed directly with the resulting rebate. These features would make the sales tax more progressive.

The Sales Tax Revenue and Distribution: Assuming the above exemptions and a tax rate of four percent, the $\$ 285$ Million in revenue would be distrfbuted as follows:

|  | Million | $\%$ of Revenue | $\%$ of Avallable |
| :---: | :---: | :---: | :---: |
| Revenue 4\% at 71 Million per $1 \% \operatorname{tax}=$ | \$285 | 100.\% |  |
| Less estimated |  |  |  |
| low income rebates | \$28 | 9.8 |  |
| Avallable for allocation | \$257 | 90.1 |  |
| Less estimate of revenue needed to reduce residential personal and commercial property tax classification rates to $3.5 \%$ | \$67 | 23.5 |  |
| Remainder avallable for appropriation | \$190 | 66.6\% | 100.\% |
| Public Education | \$100 | 35.0\% | 53.8 |
| Higher Education including university system, vo-tech, community colleges | \$28 | 9.8\% | 15.\% |
| City, Town and County Governments |  |  |  |
| Mill reduction | $\$ 10$ | 3.5\% | 5.5\% |
| New revenue | \$10 | 3.5\% | 5.5\% |
| Remainder to State General Fund (percents rounded) | \$42 | 14.4 | $21 . \%$ |

Property Tax Rellef; of the $\$ 257$ million raised by the Sales taxes after deduction of the low income rebates, $\$ 177$ million or $68 \%$ is allocated to three types of property tax rellef:
\$ 67. million to reduce residential, personal and commercial property tax classification rates to 3.5\%
$\$ 100$. for public education to reduce local school property taxes
\$10. to reduce city and county mill levies
\$177. Total property tax reductions
The property tax relief provided follows several guidelines.

1. Take no property from the tax rolls.
2. The property tax problem is one of inequity among the various classes that has been created through the years. Address that inequity by making most taxable values the same.
3. Distribute replacement revenue for lost property tax revenue to local governments on a dollar for dollar basis-one dollar from the Sales Tax Fund for every dollar decrease in property taxes for each local government entity.

The proposed property tax revisions would reduce the inequities in the current system and would produce property tax relief that encourages economic development.

Thirteen old property classes would be collapsed into one new class seven. The new class seven would now have a taxable value of 3.5 percent. Revenues from property taxable rates of railroad and airline property would decline to the weighted average of all commercial property in Montana. (The effect of that reduction is not included in these calculations). A reduction of $\$ 47,006,000$ per year would accrue to owners of personal property. Owners of real property would receive a reduction of $\$ 15,817,000$ per year. Mobile Home owners would benef it by $\$ 421,000$ a year. Property taxes would increase only slightly for new industry, coops, and 1-acre farmsteads and improvements.


The $\$ 100$ million allocated for education would provide substantial property tax relief and provide a nonproperty tax revenue source for equalizing school funding under the Loble decision. The mandatory county mill levy for teacher retirement will be repealed, and the retirement program will be assumed by the State Education Foundation Program. This would require approximately $\$ 50$ million the remaining $\$ 50$ million would be distributed according the the foundation program established by the legislature.

The 10 million for reduction of city and county mill levies would be distribute to according to a block grant formula based on population and tax effort. This would provide for approximately a $6 \%$ decrease in city, town, and county mill levies. The cities, towns and counties would receive another $\$ 10$ million block grant that could be used to further reduce mill levies or the second $\$ 10$ could be used as new revenue to finance public services.

Higher Education: The proposal allocates $\$ 28$ million for higher education including the university system, community colleges and vo-tech centers. The revenue would be appropriated by the legislature to the individual institutions. The $\$ 28$ million be approximately a $9 \%$ increase in present funding for these institutions.

State General Fund Recognizing the anticipated short fall in the state general fund, the proposal allocates the remainder or approximately $\$ 41$ million to the state general fund. The funds allocated to the university system and the foundation are also indirect relief for the general fund.

A VOTE OF THE PEOPLE: Legislators have been threatened that any sales tax measure will face a "suspension" initiative challenge. With signatures from 15 percent of the voters in the State, any legislation is suspended, pending a vote by the electorate. A suspension means that all planning, initiation, hiring of personnel or other activity associated with the legislation ceases. Therefore, this sales tax measure is to be submitted to a vote of the general electorate on June 13, 1989, following the adjournment of the legislature. Furthermore, a vote of the electorate would be required each time a further raise in the rate is proposed.

## Proposed Low Income Sales Tax Rebate

Each person in a low income household would be eligible to receive a rebate of sales tax payments of up to $\$ 100$ each year. The rebate will be taken as an state income tax credit. The amount of the rebate per person depends on total household income. For purposes of determining the rebate, household income includes all income, whether it is taxable or not on State and Federal forms. The following schedule illustrates the amount of rebate proposed:

| $\$ 0-12,999$ | $\$ 100$ |
| ---: | ---: |
| $13,000-14,999$ | 50 |
| $15,000-19,999$ | 20 |

It is assumed that the total amount of soles tax paid by a family with an income at the poverty level will be rebated and that other low income families will receive a partial rebate. For gross household income the poverty level for a family of three would be about 12,000 .

Gross household income includes cipltel gains, alimony, child support, public assistance, life insurance end ericowment contracts, social security, and pensions.


EXHIBIT NO


BHLL NO


DATE
$\qquad$ $3 / 27 / 54$ ,

EFFECTS OF HB747
-----ALL HOUSEHOLDS-----
(by 1984 Income Groupings)

Household
jncome:

Taxaple
Expenditures:
$\begin{array}{ccccccc}\text { Less } & \$ 5,000 & \$ 10,000 & \$ 15,000 & \$ 20,000 & \$ 30,000 & \$ 40,000 \\ \text { Than } & \text { to } & \text { To } & \text { So } & \text { º } & \text { So } & \text { And }\end{array}$
All Than Consumers $\$ 5,000$


Saies Tax:


Ave. Market
Value of Home:
$\$ 59.346 \quad \$ 40,565 \quad \$ 40,865 \quad \$ 40.865 \quad \$ 42,407 \quad \$ 44,720 \quad 560.912 \quad 101.776$

Property Tax
Fer rousenold:

## Homeowners

Current law
Proposed law
Tax Cnange


Net Tax Change
Fer housenold:

## SENATE TAXATION


$\qquad$
BILL NO
$\therefore \because \because O T I S$ UEED IN DERIVING ：B747 INCIJENCE IMPACTS：

| $\therefore$ こと6e： | $\because 24.373$ | ¢1，73 | 27， 2 B | \＃12．427 | \＄17．343 | \＄24．008 | 43，i17 | －61．231 |
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| $\therefore$ ¢ |  | －－ |  |  |  |  |  |  |
| ミ：： eenal tures： | 523．301 | \＄12．850 | \＄12．835 | \＄16，367 | \＄19．422 | $\$ 24,110$ | \＄29，227 | \＄44， 256 |
| \％sadie |  |  |  |  |  |  |  |  |
| \％：：enaztures： | \＄12．185 | E6．792 | \＄6．435 | \％8，291 | \＄9，979 | $\pm 12.250$ | 215.452 | \＄24．371 |
| ：2．Eize of ：こusenoid： | 2.5 | 2 | 2.1 | 2.3 | 2.5 | 2.3 | 3.1 | 3.3 |
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| $\because:$ ：$\quad$ Ome： | E59．340 | 540．865 | \＄40．805 | \＄40，865 | \＄42，407 | \＄44，720 | $=60.912$ | \＄101．776 |
| Ave．$\dot{\text { Sales }}$ |  |  |  |  |  |  |  |  |
| －̇\％心reart | \＄27 | \＄100 | s100 | \＄78 | \＄25 | \＄0 | $\pm 0$ | \＄0 |
| ：Uve．Effective |  |  |  |  |  |  |  |  |
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| ：rouortion or |  |  |  |  |  |  |  |  |
| Ail ：̇ousenoias： | 1 | 0.042 | 0.12 | 0.151 | 0.142 | 0.228 | 0.142 | 0.175 |

[^0]

EFFECTS OF HB747
-----URBAN HOMEOWNERS-...-
(by 1984 Income Groupings)

EXHIBIT NO


DATE


BILL NO $\qquad$ SA


Sales Tax:


Homeowners


Vet Tax Change
er Household:

## SENATE TAXATION

EFFECTS OF H8747 EXHIBIT NO $\qquad$ DATE
 ------URBAN RENTERS-----(by 1984 Income Groupings)

Hies Tax:
Sales Tax
Credits
Tax Change

Property Tax Fer Renter:

Homeowners
Current law Proposed law

Tax Change

417.82
$\$ 5,000$
to
$\$ 10,000 \quad \$ 15,000$
$\$ 20,000$
$\$ 30.000 \quad \$ 40.000$
To To And Consumers $\$ 5,000 \quad \$ 9.999 \quad \$ 14.999 \quad \$ 19.999 \quad \$ 29.999 \quad \$ 39,999$ Over


-

Net Tax Change
er Household:

BILL NO.

-----: $\operatorname{ARMSTEAD}$-MES-...-
(by ig64 Income (taipans)

gales Tax:


Homeowners


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Net Tax Chance
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EFFECTS UF H8747
－－－－－RURAL homEOWNERS 1by 1984 Income Groupinas）


BHL NO $\quad$ O2 $1 / 109$

|  | Less | \＄5．000 | 210.000 | S15．000 | \＄20．000 | \＄30．000 | $=40.600$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All | Than | to | To | To | To | To | And |
| Consumers | \＄5．000 | \＄9．499 | 314．999 | 819．999 | 329．999 | \＄39．999 | Over |
| ＝＝＝＝＝＝＝ | $=$＝＝＝＝ | ＝＝＝ | こ＝＝＝＝＝ | ＝＝＝＝＝ | ＝＝＝＝ | ニニニニニ＝＝ | ニニニニニニ |

daies Tax：

| －ミaよ | 487.38 | $\therefore 21.65$ | $\therefore 5 \% .42$ |  | 529．17 | 459.99 | $=13.08$ | 374.84 |
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| －Tax Cinanote | 417.82 | 71.68 | 47.42 | 152.26 | 336.67 | 489.99 | 618.08 | 974.84 |

Property Tax
Ber nousenotc（ 250 mills）：

Homeowners
Current law Froposed law

| 572.69 | 394.35 | 394.35 | 394.35 | 409.23 | 431.55 | 537.50 | 982.14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 429.52 | 295.76 | 295.76 | 295.76 | 306.92 | 323.66 | 440.85 | 736.61 |
| 143．17） | （98．59） | （シ8．）9） | （98．59） | O2 | 107. | 46.95 | 245．54） |

Vet Tax Cinange er ：Aousenoid：

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# SENATE TAXATION 

EXHIBIT NO $\qquad$
DATE $\qquad$
BILL NO $\qquad$

Partial Listing of the Taxable Status of Goods and Services
The following is a partial listing of the taxable status of goods and services included in a broad-bases sales tax.

## TAXABLE

RETAIL TRADE
Building materials
Mobile homes
Packaged alcoholic beverages
Tobacco
Nonprescription drugs \& health and beauty aids
Cars and Trucks
Recreation vehicles
Clothing and shoes
Furniture and appliances
Restaurant meals and drinks
nome heating fuel
implements, machinery \& equipment

Note: No deduction allowed for trade in value

## SERVICES

Personal services

## Laundry

Beauty \& barber shops
Funeral services
Business services
Automotive repair \& services
Miscellaneous repair
Amusement \& recreation services
Legal services
Engineering, architecture and
Surveying services
$\qquad$
$\qquad$
Accounting, auditing and bookkeeping
TRANSPORTATION, COMMUNICATION, PUBLIC UTILITIES

Transportation services (intrastate)
Telephone services
Electric utilities
Water \& sewer services

## CONTRACT CONSTRUCTION

Bank service charges
Dividends \& interest
Real estate commissions
Insurance premiums

Stockbroker commissions

OTHER EXEMPTIONS AND DEDUCTIONS

## EXEMPTIONS

Wages
Agricultural products (livestock, poultry, \& crops)
Livestock feeding
Isolated or occasional sale
oil, gas, or mineral interest
Sales by government agencies (if sell otherwise taxable item, that item is taxed)
Personal effects brought into state




 $\stackrel{\square}{5}$


 $00000000000000 \underset{\sim}{N}$







## Property Type

Net Proceeds
Gross Proceeds of Metal mines
Gross Proceeds of Coal Strip Mines
Gross Proceeds of Underground Coal Tillable Non-Irrigated
Tillable Irrigated Wild Hay Mining Claims Tolecomm. Companies
Electric Companies

## Natural Gas Companies Gas and Electric Companies

 RailroadsAirlines

Subtotal 1-6
Imper. On Right of Way Farmstead Sucre - Low Income
Imper. on Surion Tract Commercial Exempt Land
Imp. On City/town Lots Resiontial
Imper. on Qualified Golf Courses
Imper. on Cizy/Town Lois Commercial Suburban Tracts - Low Income
Imper. on Tracts and Lots - Low Income
Farmstead I Acre Farmstead i Acre
Indep. Telephone Companies Suburban Tracts Residential
liar. on Hydraulic Dower works
a g improvements
lAmar. On Industrial Sites Industrial sties
Timber Land Suburban Tracts Commercial
Improved Existing Improvements
City C'ty/town Lots Residential Imper. on Ag Land - Low Income
Nonproductive Land Under 20 Acres
Qualified Golf Courses Omar. on ag and Timber Land
Exempt Improvements

Subtotal Real Property 7 Mobile Homes
$\because$

## SENSATE TAXATION

 EXHIBIT NO._1令 $\qquad$ $3 / 37 / 89$ 50469












1988
Proposed
Tax rate
Tax

SENATE TAXATION
EXHiBIT NO.
DATE $\qquad$ $3 / 37 / 51$ BILL NO $\qquad$

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## EDUCATION AND TAM REFORM ACT OF 1989

Part I: HOUSE tECHNICAL GMENDMENTS INCORPOAATED INTO SENATE BILL AS INTRODUCED
PART II: HOUSE SUBSTANTIVE AMENDMENTS INCORPORATED INTO SENATE BILL AS INTRODUCED
PART II: SUBSTANTIVE AMENDMENTS APPROVED BY HOUSE TAHATION COMMITTEE AND RECOMMENDED BY SENATOR CRIPPEN
PART ID: NEW AMENDMENTS TO SENATE BILL RECOMMENDED BY SENATOR CRIPPEN
PART U: AMENDMENTS CONSIDERED IN HOUSE AND NOT RECOMMENDED BY SENATOR CRIPPEN


1. Clarity the language relating to the exemption of wages, salary, and commission received by an employee from an employer;
2. Clarify that the sales tax information submitted to the Department of Revenue must be on a form provided by the Department and that the tax be remitted at the same time as the tax return;
3. Allow a retailer whose tax liability is less than $\$ 100$ per month to file a quarterly return rather than a monthly return;
4. Restructure the penalties for violating the provisions of the sales tax law;
5. Do not include the face value of food stamps within the definition of "gross household income" in determining the credit allowed for sales tax paid;
6. Clarify that the sale tax credit may be claimed only for the number of individuals in the household and require a person claiming a sales tax credit to submit the social security number of each person (except those under 2 years of age) for which a credit is being claimed;
7. Eliminate the requirement for counties to maintain two classification schemes for the reimbursement of property tax reductions;
8. Change the base years for which property tax reductions will be reimbursed with sales tax revenues;
9. Clarity the reimbursement to counties for revenue lost to the $3 / 21 / 89$
 year of the tax reduction;
10. Clarify that a pro rata share of property tax replacement revenues be distributed to conservation districts;
11. Correct the multiplier representing 1 mill by changing the number from 0.0001 to 0.001 .
12. Correct the effective date of section 147 of the bill by changing "section 137" to "section 147" in section 152.


1 The bill is to be referred to the electorate at a special election to be held June 13, 1989.

The Subcommittee recommends that the date of the election be delayed until November 7. 1989.

2 Revise the sales tax credit schedule as follows: Persons with a gross household income of:
(a) less than $\$ 13,000$ would receive a sales tax credit of \$100 per household member;
(b) at least $\$ 13,000$ but less than $\$ 15,000$ would receive a sales tax credit of $\$ 50$ per household member;
(c) at least $\$ 15,000$ but less than $\$ 20,000$ would receive a sales tax credit of $\$ 25$ per household member.

Persons with a gross household income of $\$ 20,00$ or more would be ineligible for any sales tax credit.
$\qquad$ $5 \% 469$

1. Under the bill. persons engaged in interstate and intrastate transportation by motor carrier are required to register as a retailer.

The Subcommittee recommends that all persons engaged in interstate and intrastate transportation, including railroad and air transportation, be required to register as retailers.
2. Under the bill. chemicals and reagents (a substance used in chemical activity) that are used in mining, milling, or processing are not taxable.

The Subcommittee recommends that other substances that may not technically be a chemical or a reagent also be exempted from sales taxation, provided that the substances are used in mining, milling, or processing.
3. Under the bill. numerous goods and services used by or in the "manufacturing" process are not subject to taxation.

The Subcommittee recommends that the definition of "manufacturing" be clarified so that the processing of ores in a mill, smelter, refinery, or other reduction facility is treated as manufacturing.
$\qquad$
4 Under the bill, the sale of goods and services to persons ${ }^{\text {BILL NO. }}$ $\qquad$ 504469 engaged in manufacturing is not taxable if the goods or services are an integral part of the product being manufactured.

The Subcommittee recommends that the nontaxable status of the sale of goods and services to manufacturers be clarified to include the same sales to persons engaged in mining.

5 Under the bill, medical services are not subject to taxation.
The Subcommittee recommends that the definition of "medical services" include the services provided by a person licensed as a "mental health professional" or as a "chemical dependency counselor".

6 The bill requires that any proposed increase in the rate of the sales tax be referred to the electorate.

The Subcommittee recommends that any proposed decrease in the sales tax credit allowed under the bill similarly be referred to the electorate.
$\qquad$
BILL NO $\qquad$
Under the bill. the rental or lease of lodging facilities is not subject to taxation.

The Subcommittee recommends that lodging facilities that are subject to the existing accommodations tax also be subject to the sales tax.

8 New motor vehicles are subject to a $11 / 2 \%$ "new car sales tax" under existing law. Revenue from the existing tax is allocated to the state highway account. Under HB 747, as introduced, a sales tax of $21 / 2 \%$ is imposed on the sale of new vehicles in addition to the existing $11 / 2 \%$ tax.

The Subcommittee recommends that new vehicles be subject to the $4 \%$ sales tax (the same as sales of all other new personal property), that the tax be collected by the County Treasurer rather than by the dealer, and that the revenue from the sales tax on new vehicles be allocated as follows: $37.5 \%$ to the highway account and 62.5\% to the sales tax and use tax account.

9 Under the bill, sales of most services are subject to taxation as are sales of most goods. With respect to the construction of improvements to land, none of the material or services that are contracted or subcontracted for are taxable until the final sale of whatever is being constructed. The result is that the final sale of the construction project (exclusive of contractor profit) includes all of the materials and all of the services used to construct the project. It is only at the final sale of the construction project that the sales tax applies.

The Subcommittee recommends that for residential construction projects, only the materials used in the project be subject to the sales tax. For the purposes of this recommendation, the Subcommittee further recommends that "residential construction" be limited to projects that include the construction of singlefamily residences and duplexes. Therefore, a construction project of three or more units of living quarters for human habitation is not considered to be "residential construction" for the purposes of the sales tax.

Sta is a anliun
$\qquad$
10 Under the bill. the sale of newspapers, magazines, and other printed material is subject to taxation (unless it is part of interstate commerce, e.g., a subscription to the New York Times).

The Subcommittee recommends that all subscriptions to newspapers. magazines. and other printed material not be subject to sales taxation, but that over-the-counter sales and sales from newspaper machines be subject to the tax.

11 Under the bill, the sale of a good or service is generally taxable. Where the bill is silent on the taxability of a transaction, the presumption is that the transaction is taxable.

The Subcommittee recommends that "computer data base services" not be subject to taxation. The term "data base services" includes the identification, compilation, manipulation. organization, and delivery of information to be contained in or actually contained in a computer data base.

12 The services provided by persons commonly referred to as "professionals" (except those in the medically related professions) are generally subject to the sales tax.

The Subcommittee recommends that services provided by architects, engineers, surveyors, and other design professionals not be subject to taxation if the product developed is used exclusively out of Montana.

## PART ILI

1. Under the bill, as amended by the House Tahation Committee, the sale of seruices to persons engaged in manufacturing and mining is not tasable if the services are on integral part of the product being manufacture or mined.

Recommend that the nontacable status of the sale of services be ekpanded to include services to agricultural enterprises that are an integral part of agricultural production.
2. Reduce the $\$ \mathbf{2 0}$ million block grant program for cities, towns and counties to $\$ 10$ million and eliminate provision that requires half of the funds received be used to reduce the general fund mill leuy.
3. Amend rebate to prouide $\$ 90$ per enemption up to family incomes of $\$ 13,000$. Eliminate rebates for familes from $\$ 13,000$ to $\mathbf{\$ 2 0 , 0 0 0}$. The increase standard deduction and ekemption on income tar in SB 463 compensates for the reduced rebate.
4. Prouide that (I) Senate Bill 463 Governor Stephens Income Тан Reform as amended and (2) House Bill 664 (Alternative Minimum Тан) will not become effective unless the sales tan bill SB 469 is approved by the voters. Also, SB469 will not be submitted to voters unless SB 463 and HB664 are approved by the legislature and Governor.
5. Pay vendors $\mathbf{3 \%}$ of the sales $\mathbf{f a r}$ up to annual limit of $\$ 1,200$ ( $\$ 1$ million in retail sales) as an allowance for collecting the sales tor. There is no payment to vendors under the bill as written. Cost estimated at $\$ 3$ million
6. Prouide that income tay fund is reimbursed for the cost of the low income credits.

SENATE TAXATION

DATE $\qquad$
BILL NO
7. Revise the allocation of sales tan revenue in Section 75 so that after the low income rebate and property tar classification replacement revenue has been paid the remainder is distibuted:
100\% Available revenue $\$ 191$. Million
52\% foundation program $\quad$ \$99.3 Million

| $13 \%$ | higher education including <br> university system, <br> vo-tech and community <br> colleges |
| :--- | :--- |$\quad \$ 24.8$ Million

5\% city, town and county block grants $\quad \mathbf{9 . 5}$ Million
$35 \%$ remainder to state general fund
$\$ 57.4$ Million
Less reductions in income far in SB. 463
(\$28. Million)
Plus revenue from income tar in
H.B. 664
\$3. Million

Less appropriation to Dept of Revenue for administration
4. Million

## Remainder In General Fund

## \$28.4 Million

8. Revise ballot language in section 147 to reflect new percentages.
9. Reulse 1-105/SB71-- the property for freeze (TItle 15, chapter part 4 MCA) to establish a new ceiling for tor year 1991 and thereafter.
10. Add short title to bill: Education and Тан Reform Act of 1989.
11. Amend title to reflect amendments to bill including lInkage to

## Paft U

## AMENDMENTS CONSIDEAED IN HOUSE RND NOT RECOMMENDED BY SENHTOR $5<-169$ CRIPPEN

1. Subject the sale of used vehicles to the sales tax. (Used vehicies are not taxable under the bill as written.)
2. If used vehicles are subject to the sales tax, the sales tax on new vehicles would be only on the value of the new vehicle less any trade-in allowance. (No trade-in allowance provided in the bill as written because used vehicies are not taxable under the bill.)
3. Subject only the material used in a construction project to the sales tax. That is, exempt construction services for all construction projects. (Under the bill as written, all construction materials and services are taxable upon final sale.)
4. Residential property, regardless of the number of units being constructed, would be subject to the sales tax for materials only. (Under the bill as written, all construction materials and services are taxable upon final sale.)
5. Do not subject the sale of utilities to the sales tax. (All utilities are taxable under the bill.)
6. Repeal the Public Contractor's License Tax. (The Public Contractor's License Tax is not addressed in the sales tax bill.)


DATE $3 / \Sigma y / 59$
BILL NO $\qquad$

8．Do not tax the commission paid to a real estate agent for the service provided in selling improvements to real property． （Commissions received from other than an employer／employee relationship are taxable under the bill．）

9 Design and allow an additional credit mechanism for renters of residential property．（There is no special credit for renters in the bill as writen．i

10．Proulde that soda pop，which is food for human
consumption re the food stamp program，be subject to
sales taration．
11．Provide that the sale of cigarettes and other tobacco products be exempt from sales taн⿰亻⿻乚㇒扌\zh20ion．

12．Incorporate 100 mill state－wide levy for foundation program in section 1260127.

Amendments to Senate Bill No. 469
First Reading Copy

DATE


BILL NO. $\quad 5 \beta<169$

Requested by Rep. Bruce Crippen For the Committee on Taxation

Prepared by Dave Bohyer and Helen MacPherson March 27, 1989

```
l. Title, line 23.
```

Strike: "AND"
2. Title, line 24.
Following: "61-3-501,"
Insert: "AND 61-3-502,"
3. Page 6, line 15.
Following: "materials"
Insert: ", including the processing for ores in a mill, smelter,
refinery, or reduction facility,"
4. Page 6, line 21.
Following: "psychology"
Insert: "or licensed as a mental health professional or chemical
dependency counselor"
5. Page 9, line 21.
Strike: "2 1/2q"
Insert: "4\%"
6. Page 9, lines 23 through 25.

Following: "." on line 23
Strike: the remainder of line 23 through line 25
7. Page 16, line 4.

Following: "--"
Insert: "prescribed"
8. Page 16, line 5.

Following: "drugs,"
Insert: "and"
Following: "devices"
Strike: ", and"
Insert: " --
9. Page 16, line 6.

Following: "sale"
Insert: ", by prescription from a person described in [section 1(9)(a)],"
10. Page 16, line 11.

Strike: "The"
Insert: "Except as provided in [sections 1 through 69 and 75], the"

## $\qquad$

11. Page 20, line 14.

Following:
BILL NO $\qquad$
12. Page 20, line 15.

Following: "services."
Insert: "(1) The gross receipts from the sale of subscriptions to newspapers, magazines, and all other printed material are exempt from the sales tax.
(2)"

Renumber: subsequent subsections
13. Page 20, line 20.

Strike: "(1)"
Insert: "(a)"
Renumber: subsequent subsections
14. Page 21, line 21.

Following: "to"
Insert: "miner or"
15. Page 21, line 23.

Following: "of"
Insert: "mining or"
16. Page 22, line 4.

Following: "business of"
Insert: "mining or"
17. Page 24, line 20.

Strike: "(a)"
18. Page 24, line 21.

Strike: "(1)(b)"
Insert: "(2)"
Strike: "(3)"
Insert: "(4)"
19. Page 24, line 25.

Strike: "(b)"
Insert: "(2)(a)"
Renumber: subsequent subsections
20. 21. Page 25, line 1.

Following: "improvements"
Insert: ", other than residential improvements,"
21. Page 22. Page 25.

Following: line 4
Insert: "(b) The proportion of the gross receipts from the sale of real property that is attributable to residential
improvements constructed on the real property by the seller in the ordinary course of his construction business may be
$\qquad$
DATE $3 / \pi\rangle / 59$
deducted from gross receipts in the proportion thit the SB469 of the construction for everything other than materials bears to the gross receipts for the improvements."
22. Page 25, line 12.

Strike: "for"
Insert: "from"
23. Page 25, line 13.

Following: "of"
Strike: "this section"
Insert: "[sections 1 through 69 and 75]"
24. Page 25, line 15.

Following: "65"
Insert: ", and all such receipts are subject to the tax imposed in [section 2]."
25. Page 25.

Following: line 17
Insert: "(5) For the purposes of this section, "residential improvements" means improvements to real property that are constructed for human habitation in a structure containing fewer than three units. The term includes improvements made to existing residential improvements"
26. Page 27, line 5.

Following: "(1)"
Strike: "Receipts"
Insert: "Except as provided in subsection (4), receipts"
27. Page 28.

Following: line 5
Insert: "(4) Receipts from performing architectural, engineering, surveying, or graphic design services may be deducted from gross receipts if the product resulting from the service or the service is used or applied exclusively outside Montana. For the purposes of this subsection, the provisions of subsection (3) do not apply."
Renumber: subsequent subsection
27B. Page 28, line 20.
Following: "who"
Insert: "presents a nontaxable transaction certificate or"
27C. Page 28.
Following: line 23
Insert: "(2) Receipts from the sale of an agricultural service may be deducted from gross receipts if the sale is made to a buyer engaged in the business of farming, ranching, or raising livestock who states in writing that he is regularly engaged in the business of farming, ranching, or the raising of animals for their hides or pelts or who delivers a nontaxable transaction certificate to the person performing the agricultural service. The buyer making the statement or an agricultural operation."

Renumber: subsequent subsection

```
28. Page 29, line 3.
Following: "chemicals"
Strike: "and"
Insert: ","
Following: "reagents"
Insert: ", and substances"
```

29. Page 29, line 5.
Strike: "chemicals or reagents"
Insert: "any chemical, reagent, or other substance"
30. Page 29, line 6.
Strike: "for use"
Insert: "that is used or consumed"
Following: "in"
Insert: "the"
Following: "processing"
Insert: "of"
31. Page 29, line 7.
Following: "smelter,"
Strike: "or"
Following: ."refinery"
Insert: ", or reduction facility"
32. Page 29, line 24.
Following: "product"
Insert: "mined or"
33. Page 29, line 25.
Following: "service of"
Insert: "mining,"
Following: "combining"
Insert: ","
34. Page 30, line 1.
Following: "materials"
Insert: ", including minerals,"
35. Page 30, line 3.
Following: "of"
Insert: "mining or"
36. Page 30, line 7.
Following: "property"
Insert: ", including minerals,"
Following: "of"
Insert: "mining or"
37. Page 31.

Following: line 12
Insert: "NEW SECTION. Section 44. Deduction -- computer data base services. (1) Receipts from the sale or use of computer data base services may be deducted from gross receipts.
(2) For the purposes of [sections 1 through 69 and 75], "computer data base services" means identifying, compiling, organizing, manipulating, or delivering information actually contained in or to be contained in a computer data base.
(3) Receipts from the sale of computer hardware, software, system development, design, or installation or the sale of an existing computer data base (as opposed to the sale or use of a computer data base service) may not be deducted from gross receipts."

Renumber: subsequent sections
37B. Page 39, line 15.
Following: "tax"
Insert: ", less the vendor allowance provided in subsection (5),"
38. Page 38, line 19.

Strike: "Common"
Insert: "Interstate and intrastate"
39. Page 38, line 21.

Strike: "by motor vehicle"
39B. Page 41.
Following: line 8
Insert: "(5) A person filing a return under this section may deduct from the amount of tax to be remitted to the state and return as a vender allowance, $3 \%$ of the tax determined to be payable to the state or $\$ 6,000$, whichever is less."
40. Page 51, line 23.

Following: "relief"
Insert: "(excluding the face value of all food stamps received)"
41. Page 53, lines 3 through 9.

Following: "allowed" on line 3
Strike: remainder of line 3 through line 9
Insert: "in the amount of $\$ 90$ per exemption, provided that gross household income is less than $\$ 13,000 . "$

41B. Page 56.
Following: line 7
Insert: "(b) the total amount claimed under [section 72], which amount must be further allocated in the same manner as income tax revenue is allocated under 15-1-501(2);"
Renumber: subsequent subsections

41C. Page 56, line 9.
Strike: "allocation"
Insert: "allocations"
Strike: "subsection"
Insert: "subsections"
Following: "(l)(a)"
Insert: "(l)(b)"
41D. Page 56, line 11.
Strike: "53\%"
Insert: "52\%"
4lE. Page 56, line 12. Following: "20-9-343;"
Insert: "and"
41F. Page 56, line 13.
Strike: "15\%"
Insert: "13\%"
4lG. Page 56, lines 18 through 20.
Strike: subsection (iii) in its entirety.
42. Page 58, line 18.

Strike: "state,"
Following: "municipal,"
Insert: "conservation district,"
43. Page 58, line 20.

Following: "but"
Strike: "ignoring"
Insert: "shall disregard"
43B. Page 93, line ll.
Following: "and"
Insert: "the unprocessed products of"
44. Page 150, line 8.

Strike: "except"
Insert: "including"
45. Page 150, line 9.

Following: "purchase,"
Insert: "and fees"
46. Page 151.

Following: line 6
Insert: "Section 138. Section 61-3-502, MCA, is amended to read: "61-3-502. Sales tax on new motor vehicles -- exemptions.
(1) In consideration of the right to use the highways of the state, there is imposed a tax upon all sales of new motor vehicles, excluding trailers, semitrailers, and housetrailers, for which a license is sought and an original application for title is made. The tax shall be paid by the


EXHIBIT NO $\qquad$ DATE $\qquad$
purchaser when he applies for his original Montana bliqense 5 . $4 / 4$ through the county treasurer.
(2) Eroept as provided in subsection (4), the The sales tax shall bes
(a) $\frac{1 \frac{1}{2} \%}{}$ is $4 \%$ of the f.o.b. factory list price or f.o.b. port-of-entry list price, during the first quarter of the year or for a registration period other than a oalendax year or calendar quarter,
(b) 1152 \$H8 of the list price during the second quarter of the year,
(o) $3 / 4$ of 18 during the third quaxter-of the year-
(d) $3 / 8$ of 18 during the fourth quarter of the year.
(3) If the manufacturer or importer fails to furnish the fob factory list price or forb. port-of-entry list price, the department may use published price lists.
(4) The new oar sales tax on whioles-subjeot to the provisions of $61-3-313$ through $61-3-316$ is $1 \frac{1}{2}$ \& of the for bor factory list price or forb. port-of-entry list price regardless of the month in which the new vehicle is purchased.
(5) The proceeds from this tax shall be remitted to the state treasurer every 30 days for credit as follows:
(a) $32.5 \%$ to the state highway account of the state special revenue fund; and
(b) $67.5 \%$ to the sales and use tax account described in [section 75].
(6) The new vehicle is not subject to any other assessment, fee in lieu of tax, or tax during the calendar year in which the original application for title is made.
(7) (a) The applicant for original registration of any new and unused motor vehicle, or a new motor vehicle furnished without charge by a dealer to a school district for use as a traffic education motor vehicle by a school district operating a state-approved traffic education program within the state, whether or not previously licensed or titled to the school district (except a mobile home as defined in 15-1-101(l)), acquired by original contract after January $l$ of any year, is required, whenever the vehicle has not been otherwise assessed, to pay the motor vehicle sales tax provided by this section irrespective of whether the vehicle was in the state of Montana on January 1 of the year.
(b) No motor vehicle may be registered or licensed under the provisions of this subsection unless the application for registration is accompanied by a statement of origin to be furnished by the dealer selling the vehicle, showing that the vehicle has not previously been registered or owned, except as otherwise provided herein, by any person, firm, corporation, or association that is not a new motor vehicle dealer holding a franchise or distribution agreement from a new car manufacturer, distributor, or importer.
(8) (a) Motor vehicles operating exclusively for transportation of persons for hire within the limits of incorporated cities or towns and within 15 miles from such
limits are exempt from subsection (1).
SENATE TAXATION
EXHiBIT NO.
(b) Motor vehicles brought or driven into Mondamal by a S 8464 nonresident, migratory, bona fide agricultural worker temporarily employed in agricultural work in this state where those motor vehicles are used exclusively for transportation of agricultural workers are also exempt from subsection (1).
(c) Vehicles lawfully displaying a licensed dealer's plate as provided in 61-4-103 are exempt from subsection (1) when moving to or from a dealer's place of business when unloaded or loaded with dealer's property only, and in the case of vehicles having a gross loaded weight of less than 24,000 pounds, while being demonstrated in the course of the dealer's business.""
Renumber: subsequent sections
47. Page 151, line 15.

Following: "rates"
Insert: "and credits"
48. Page 151, line 16.

Strike: "restriction on increasing"
Insert: "restrictions"
Following: ","
Insert: "(1)"
49. Page 151.

Following: line 18
Insert: "(2) The income tax credit for sales tax paid provided in [section 71] may be decreased only if the decrease is approved by the electorate."

49B. Page 158, lines 4 through 7.
Strike: subsection (5) in its entirety
49C. Page 158, line 11.
Following: line 8
Insert: "(1)"
49D. Page 158, line 11.
Following: "act]"
Insert: "or in 61-3-502 as amended by section 138 of [this act]
49E. Page 158.
Following: line 12
Insert: "(2) If [this act] is approved at the election held pursuant to [section 142] and Senate Bill No. 287 is passed and approved, Senate Bill No. 287 is void."
50. Page 159, line 7.

Strike: "149"
Insert: "143"
51. Page 159, line 9.

Strike: "and 139 through 146"
$\qquad$

Amendment \#52 -- At the following locations where the reference to "[sections 1 through 68 and 74]" appears, strike "68" and insert "69", strike "74" and insert "75"

1. Page 3, line 10.
2. Page 13, line 8.
3. Page 17, lines 7, 11, 17.
4. Page 22, line 11.
5. Page 23, line 3.
6. Page 32, line 5.
7. Page 33, line 3, lines 24 and 25.
8. Page 34, lines 18 and 19.
9. Page 35, lines 8, 11, 24.
10. Page 36, line 15.
11. Page 37, line 25.
12. Page 38, lines 3 and 4, lines 16 and 17 , line 23.
13. Page 39, line 13, lines 23 and 24.
14. Page 40, lines $14,16$.
15. Page 42, line 13.
16. Page 44, lines 6 and 7,15 and 16 , and 25.
17. Page 45, line 8.
18. Page 45, lines 14 and 15 .
19. Page 47, line 8, lines 17 and $18,1 i n e s ~ 22$ and 23.
20. Page 48, line 1 , lines 3 and 4, line 8, line 9, lines 19 and 20.
21. Page 49, line 3, line 25.
22. Page 50 , line 7 , line 23.
23. Page Fl, lines 3 and 4.
24. Page 55, lines 19 and 20.

## SENATE TAXATION

BILL NO. $\qquad$

Amendment \#53 -- At the following locations where an internal reference appears as "[section \#]" or "[sections \# and \#]" or "[sections \# through \#]", strike the "\#" and insert the new "\#".

Location
25. Page 5, line 20.
26. Page 7, line 9.
27. Page 33, line 22.
28. Page 34, line 13.
29. Page 35 , line 10.
30. Page 36 , line 4.
31. Page 38, line 1.
32. Page 38, line 8.
33. Page 39, line 1.
34. Page 42, line 23.
35. Page 45, line 3 .
36. Page 5l, line 9.
37. Page 5l, line 9.
38. Page 51, line 12.
39. Page 54, line 6.
40. Page 54, line 6.
41. Page 55, lines 7 and 14.

36b. Page 55, line 24.
42. Page 56, line 5.
43. Page 56, line 17.
44. Page 97, line 2.

## Strike

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## 46

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57
$45 \quad 46$
$45 \quad 46$
62(2)
63(2)
$55 \quad 56$
$69 \quad 70$
$73 \quad 74$
7071
$69 \quad 70$
$73 \quad 74$
70 and 71
75
76(3)
107
75(1)(b)(ii)
71 and 72
76
77(3)
108
76(1)(b)(ii)
45. Page 134, line 6.
46. Page 155, line 22.
47. Page 155, line 22.
48. Page 155, line 25.
49. Page 157, line 5.
50. Page 157, line 5.
51. Page 157, line 14.
52. Page 157, line 14.
53. Page 157, line 14.
54. Page 157, line 16.
55. Page 157, line 16.
56. Page 157, line 17.
57. Page 157, line 17.
58. Page 157, line 18.
59. Page 157, line 18.
60. Page 157, line 21.
61. Page 157, line 21.
62. Page 157, line 22.
63. Page 157, line 22.
64. Page 157, line 24.
65. Page 157, line 25.
66. Page 158, line 1.
67. Page 158, line 3.
68. Page 158, line 9.
69. Page 159, line 5.
70. Page 159, line 11.
71. Page 159, line 11.

75(1)(b)(i)
146
149
146
146
149
68
74, 75
138
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137
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147, 148
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140 69 75 76 140 70 74 70 74 77139

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141, 142
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138 9083dbga

## SENATE TAXATION

## Distribution on SB469 As Introduced

The Sales Tax Revenue and Distribution: Assuming the above exemptions and a tax rate of four percent, the $\$ 285$ MIllion in revenue would be distributed as follows:


SENATE TAXATION
EXHIET No. 3 $3 \quad 92$ DATE - $3 / 27 / 89$ BUL NO $5 \rho<16 q$

Property Tax Relief: Of the $\$ 257$ million raised by the Sales taxes after deduction of the low income rebates, $\$ 177$ million or $68 \%$ is allocated to three types of property tax relief:
\$ 67. million to reduce residential, personal and commercial property tax classification rates to $3.5 \%$
$\$ 100$. for public education to reduce local school property taxes
$\$ 10$ to reduce city and county mill levies
\$177. Total property tax reductions


The Sales Tax Revenue and Distribution: Assuming the above exemptions and a tax rate of four percent, the $\$ 285$ Million in revenue would be distributed as follows:


Distribution with Senator Crippen Amendments Assuming agricultural services are added to the exemptions, each raise $\$ 66.25$ million. :


## SENATE TAXATION

EXHIBIT NO $\qquad$
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Property Tax Relief: of the $\$ 241$ million raised by the Sales taxes after deduction of the low income rebates, $\$ 149$ million or $61 \%$ is allocated to two types of property tax relief:
\$50. million to reduce residential, personal and commercial property tax classification rates to $3.5 \%$
$\$ 99.3$ for public education to reduce local school property taxes
$\$ 0 . \quad$ to reduce city and county mill levies
\$149. Total property tax reductions
Income Tax Relief of the $\$ 244$ million raised by the Sales tax and income tax reform after deduction of the low income rebates, $\$ 25$ million or $10 \%$ is allocated to income tax relief.
(\$28.) Income tax reductions under amended SB 463
\$3. Income tax increase under HB 664
(\$25.) Net income tax reductions
Total Tax Relief: Of the $\$ 244$ million raised by the Sales tax and income tax after deduction of the low income rebates, $\$ 149$ million is allocated for property tax relief and $\$ 25$ million is allocated to income tax relief for a total of $\$ 174$ or $71 \%$ is allocated to property or income tax relief.

## SENATE TAXATION

BILL NO $\qquad$ $\operatorname{ses} 469$

Distribution with Senator Crippen Amendments With 10\% Revenue Discount for First Year

Assuming agricultural services are added to the exemptions, each !\% will raise $\$ 66.25$ million:


## SENATE TAXATION



Less reductions income tax
in SB 463
(\$28.)

| Plus revenue from income in HE 664 |  | \$3. |  |
| :---: | :---: | :---: | :---: |
| Dept of Revenue for |  |  |  |
| Administration | $\$ 4$ | 1.6\% | $2.4 \%$ |
| Remainer in General Fund | \$20.5 | 8.5 | 12.4\% |

Property Tax Rellef: Of the $\$ 214.5$ million ralsed by the Sales taxes after deduction of the low income rebates, $\$ 135.5$ million or $63 \%$ is allocated to two types of property tax relief:
\$50. million to reduce residential, personal and commercial property tax classification rates to $3.5 \%$
$\$ 85.5$ for public education to reduce local school property taxes
$\$ 0$ to reduce city and county mill levies
\$135.5 Total property tax reductions
Income Tax Relief; Of the $\$ 217.5$ million raised by the Sales tax after deduction of the low income rebates, $\$ 25$ million or $11 \%$ is allocated to income tax relief.
(\$28.) Income tax reductions under amended SB 463
\$ 3. Income tax increase under amended HB 664
(\$25.) Net income tax reductions
Total Tax Relief: of the $\$ 217.5$ million raised by the Sales tax and income tax after deduction of the low income rebates, $\$ 135.5$ million is allocated for property tax relief and $\$ 25$ million is allocated to income tax relief for a total of $\$ 160.5$ or $74 \%$ is allocated to property or income tax relief.

## TOWN OF WEST YELLOWSTONE <br>  <br> 



March 27,1989

Rep. Dorothy Bradley
Capitol Station
Helena, Montana
59601
by FAX
Re: Sales Tax

Dear Rep. Bradley,

I am writing to support the efforts of you and Senator Crippen for a Sales Tax in Montana.

Based on the three years in West Yellowstone that we have been collecting the Resort Tax, authorized by the 1985 session, I would say that the sales tax proposal currently before the Legislature has considerable merit.

Granted, West Yellowstone presents a unique set of circumstances that few Communities in Montana can duplicate. However, it points out a strong similarity to our current situation in Montana. We could not have done, what we did, with the property tax being our sole revenue source. As it is, we have parleyed the resort tax into nearly $\$ 4$ million in improvements to the Town of West Yellowstone and we are using the money to help provide for the public safety needs of its citizens and the nearly 800,000 people who visit West Yellowstone, or pass through, each year.

Montana is a big State, faced with big problems. The deterioration of our States infrastructure, schools and education system and inability to provide Social Services are becoming legendary. Young people are leaving to attend schools of higher education, out of State. Our government buildings, roads and bridges are in need of repair from years of neglect. With so few people to pay, the property tax seems like such an unfair way to go. And consider those who leave the State for an education and then return, they face the prospect of few jobs and exorbitant taxes spurred by a stagnant economy.

There has been much said about the regressive nature of a sales tax, but please consider, is it fair to continue to tax and tax the low to moderate income with



BILL NO.


Rep. Dorothy Bradley
March 27,1989
Page 2
such a huge property tax. Wouldn't it seem more fair to pay as you go? As a citizen and tax payer of this State, one who borrows money to pay his taxes on time, I would much rather see my personal property tax bill be reduced and pay as I go, like I do for my house and car. And consider those of low to moderate income, in some cases, such as in West Yellowstone, these people are not property owners. The sales tax is an appropriate way for us to recover the cost of public services from a sector of the population who may not be making any contribution now. And if your Colleagues find this idea too repugnant, exemptions offer a way to reduce the sting of a sales tax.

Referring to the West Yellowstone experience again, let me close by saying this. I do not believe people will mind paying a sales tax, if they can see where the money is going to go. I can think of no greater benefit to Montanans as a whole than property tex reductions, support of public schools, higher education, social services and the infrastructure of our State. And remember, if enacted, a sales tax will be paid by the thousands of visitors who come to Montana each year and they too will enjoy its benefits.

If I can be of further help or assistance on this matter, please do not hesitate to contact me.

Sincerely,


President of Montana Ambassadors - Statement of Dan Lambros before SENATE TAXATION
Senate Taxation Committee - March 27, 1989
EXHIBIT NO. 5
DATE
We have all had the opportunity to examine Montanabili Notest $k p</ h q$ economic report card. Here we are again with the same four $\mathrm{F}^{\prime}$ s.

EMPLOYMENT OPPORTUNITIES "F"
EMPLOYMENT COMPENSATION "F"
TAX ENVIRONMENT "F"
FISCAL STABILITY AND REVENUE BALANCE
"F"

How long must it take us to recognize the link between our current tax policies and Montana's economic decline - not to mention the negative effect to our educational system.

The Montana Ambassadors and other concerned citizens are committed to putting a halt to this decline. It is robbing our state of it's life blood - our businesses and our productive labor force. Worse yet, our sons and daughters are forced to leave this state because they cannot find good jobs.

After ten months of study, deliberation and analysis, the Montana Ambassadors have concluded that under our present tax structure there is little or no hope for attracting significant businesses to our state without major tax reform.

And you know it was not just business that came to this conclusion. Democrat Dorothy Bradley and her group of Montanans, completely independent from us, also took a long hard look at this issue and came up with the same solution - TAX REFORM. Many Montana newspaper editors have come to the same conclusion Montana needs TAX REFORM. Just last week the Governor of Montana came to the same conclusion - Montana needs TAX REFORM.

One by one, many who are taking the time to seriously study, deliberate and analyze the issue are coming to the same conclusion TAX REFORM.

May I make a suggestion to members of organized labqatewho are here today. I am asking you to reconsider your tradibut foal S $\beta 4 / 2 q$ position on this matter. Montana has a vehicle that is stuck in the mud. Half of us are pushing it one way, and half of us are pushing it another. Let's all pull together on this issue. Together we would be working toward creating a healthy environment for business to come into Montana to compete for our labor force which is rated the most productive in the United States. Isn't that what your workforce deserves and is entitled to? This is the position labor has taken in many other states. I ask you - why not in Montana?

Today, this committee is not considering the merits of this tax reform issue. Today the question boils down to this: Should you as a committee give the people of Montana the opportunity to vote on the most important single issue facing this statetAX REFORM. We feel that you should.

If $I$ were in your shoes $I$ cannot imagine voting against placing this issue before the voters of Montana. One or two of your votes could disenfranchise all Montanans. At stake here is the quality of our educational system and the economic vitality of our state. Montanan's should be allowed to chart their own future. We urge you to let the people decide.

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MOMTANACHBL
PO. BOX 1730 HELENA, MONTANA 59624 • PHONE 442-2405

Testimony by Maxine C, Johnson, Chairman Tax Committee of the Montana Chamber of Commerce

Senate Taxation Committee March 26, 1989
The Montana Chamber of Commerce supports SB 469. We see the bill as the compromise it is, developed in good faith by Montanans with varying viewpoints. We hope you will support it, FOR THE FOLLOWING REASONS.

It is a tax reform measure which will encourage economic development. OUr members are willing to support a sales tax only If It involves property tax reform. This bill reduces property taXes for residential and personal property and combines property CLASSES FOR GREATER EQUITY. THE HIGH PERSONAL PROPERTY TAX, WHICH HAS BEEN SENDING AN ANTI-BUSINESS SIGNAL, WILL BE LOWERED. The bill will help solve our school equalization problems, and it WILL PROVIDE SOME NEW MONEY FOR THE UNIVERSITY SYSTEM. GOOD PUBLIC SCHOOLS AND UNIVERSITIES ARE ESSENTIAL FOR ECONOMIC GROWTH.

SB 469 will create a more balanced tax system. Some of you WILL RECALL THE TAX CONFERENCE SPONSORED BY OUR TWO UNIVERSITIES before the 1987 session. The tax experts from out of state who discussed Montana's tax system at the conference almost without EXCEPTION --- AND REGARDLESS OF POLITICAL PERSUASION --SUBSCRIbED TO THE 3 Legged stool concept of state and local

## SENATE TAbATHA

Math $\quad 712>154$
taxation. That is, a system based on property, income, Blanion sis y 69 retail sales taxes. They said something many of us did not want TO HEAR --- THAT WE NEED A SALES TAX IN THIS STATE.

Chamber members believe these experts were right. It has become obvious that property taxes and income taxes just wont do the job. We need a new source of revenue, to provide the NECESSARY FUNDING FOR EDUCATION, AND TO ELIMINATE EXISTING PROPERTY TAX INEQUITIES WHICH ARE HURTING OUR PROSPECTS FOR ECONOMIC DEVELOPMENT.

While the Montana Chamber supports the bill in general, we RECOMMEND THE EXEMPTION OF ALL UTILITY CHARGES.

Members of the committee, to expand a Little further, I must stress that Montana's economic situation is nearly at the critical stage, You are aware of a General Mills in Great Falls that cant make needed modernizations and expansions in the existing tax climate, a Western Sugar in Billings that pays PROPERTY TAXES FAR OUT OF PROPORTION TO BRANCHES IN OTHER STATES, a Stone Container suffering the same inequities in Missoula, a Semi Tool in Kalispell or a Sletten Construction in Great falls that remain in our state largely because of the personal tenacity and commitment of their respective presidents. Just recently Halliburton in Glendive kept its word. A year ago they said UNLESS HIGH taXes and high workers compensation costs were addressed they would close, They weren't and they did. These are not complainers. They are good corporate citizens who want to pay their fair share. If you think their problems aren't real and VERY SERIOUS YOU ARE WRONG.

SENATE TAXATION EXHIBIT No. $7 \cap 3$
DATE $\qquad$
CHINO $\qquad$
Perhaps even more important than these examples is the message this legislature is sending to the people of our state. A vigorous buzzing economy depends in large part on the attitude of the men and women out there who take the financial risks and make the demanding commitment to turn an idea into a job creating money making entity, I cannot impress on you enough how important it is that you let them know that the stability of the taX system will allow them to succeed and that they and their WORKERS CAN KEEP SOME BENEFITS FROM THIS EFFORT.

It is time for all of us to recognize the urgency of sending this positive message and step across the obstacles that divide US. A VAST MAJORITY OF LEGISLATORS, EVEN THE MOST AVID SALES TAX opponents, say personal property taxes should be reduced. Every gubernatorial candidate in the last election said it. The only Way we see to do it is with a sales tax.

You all have political courage or you wouldn't be sitting in those chairs. Lets not let Montana slip any further, please, EXERCISE THAT COURAGE AND VOTE FOR THIS BILL WITHOUT REQUIRING THE PEOPLE TO VOTE ON IT.

Thank you.

SALES TAX ON SERVICES

The Montana Association of REALTORS, in general, supports the imposition of a sales tax, however, the Association strenously objects to the imposition of a service tax. $\frac{H B-747}{5 B 469}$ imposes a service tax in addition to a sales tax.

Over the past few years at least thirteen states have failed to pass a sales tax on services including real estate commissions. Forty-five states and the District of Columbia impose sales taxes. The gradual inclusion of services in the sales tax base has been an historical trend in many states. However, only three states impose a broad-based service tax and only three states (New Mexico, South Dakota and Hawaii) tax real estate commissions. Most states only tax services which are enumerated by statute and all other services are not taxable.

A sales tax is considered a regressive tax in that lower income individuals pay a higher percentage of their income in sales tax than do higher income individuals. Most state laws attempt to combat the regressivity of a retail sales tax by exempting from tax such things as food, medicine, etc. Very little attention is paid, however, to the regressivity of the tax as it is applied to services. And that is one of the major concerns of the Montana Association of REALTORS.

Our opposition to the extension of the proposed sales tax to services is based on three points:

1. Extending the sales tax to services puts us at an even greater competitive disadvantage with 47 other states in economic development. The attraction of new industries to Montana depends largely on the existence of a thriving service sector to support those industries' needs. The imposition of a service tax is a clear signal to these service companies that Montana only wants their tax dollars.
2. The small Montana businesses will be the ones to feel the regressivity of the tax in increased operating costs. Small businesses use contract legal and accounting services, computer support services, maintenance, etc. Large firms are more likely to perform these services "in-house" and thus are not subject to the tax.
3. Because this service tax does not differentiate between personal services and business services, it is a tax on production rather than consumption and results in either pyramiding or in substantially increased administrative costs. The service taxes paid on services purchased to provide other services are embedded in the cost of the service.

We are not convinced that the way to build a value-added economy in Montana is to begin with tax-added service sector.

Keeping in mind that the Montana Association of REALTORS opposes the service tax in its entirety, we must use concrete examples of the impact in our industry. We believe these examples will be repeated in any business you examine.

The following is a estimate of the normal fees connected with the sale of a property which will be taxed under the proposed service tax:
Appraisal Fee\$250
Loan Application Fee ..... 485
Closing Fee ..... 75
Certifications (plumbing, etc) ..... 170
Real Estate Commission ..... 2,500
Survey Fee75
Credit Report ..... 40
Lenders Inspection Fee ..... 35
Trustee Fee ..... 25
Total ..... 3,655


The cost estimates are based on a $\$ 50,000$ home, which can be considered entry-level housing in Montana. If the home is a new home and the land represents $20 \%$ of its value, you may add another $\$ 1,600$ to the cost of the house, a $3.2 \%$ increase which adds another $\$ 100$ per year to the loan repayment.

Different types of transactions require different and sometimes additional services which would be taxable:

| Tax Service Fee | 75 |
| :--- | ---: |
| Funding Fee | 100 |
| Loan Reservation fee | 485 |

Now let us examine the confusion which results in the taxing of real estate commissions. Typically the seller pays a commission to the listing office: That commission will be "split" with a selling office, and each of those "splits" will be split again within each firm to the agents involved in the transaction. For simplicity sake, we assume that each will be an even split. Since real estate licensees are independent contractors and do not fall under the exemption for wages or commissions paid by an employer, each "split" is fee for services.

Commission paid by seller to listing office
$\$ 2,500 \ldots 100.00$
$1,250 \ldots 50.00$
$625 \ldots 25.00$
$625 \ldots 25.00$

Commission paid by selling office to agent 625.... 25.00

This is certainly "double taxation".
While there is a provision in the bill to provide a resale certificate option for services, it is unclear whether that certificate can be utilized in this example since the seller pays the initial tax rather than the final tax on the commission. (i.e. "subsequent sales") This dilemma clearly establishes a sales tax on services as an income tax, regardless of what we call it.

There is an additional laundry list of increased costs of doing business which will fall similarly on all small business in Montana:

Professional organization dues Increased continuing education costs (i.e. taxable

Ene: mo


Legal and accounting services Plant and equipment maintenance

胧 NO $\qquad$

When we examine the non-competitive aspects of this tax in terms of Montana's economic development we have to examine the costs of relocation in relationship to the services which will not be taxed in 47 other states:

Legal services
Accounting services
Architectural fees
Engineering fees
Real estate commissions
Surveying fees

The Montana Association of REALTORS urges the committee to adopt the amendment to $\frac{747}{53469}$ removing the service tax.

My interest in Tax reform goes back to my being Executive Director Pl l $_{1}$ 且 of the founders of the Montana Tax Reform Education Committee, Supporters of Initiative 105 The Property Tax Freeze.

In ig86 165,000 people voted for property tax relief and tax reform.
As you know the main purpose of the ballot initiative was to encourage the legislature to develop alternative sources of revenue instead of continuing to load down Property Taxes. Inaction on the part of the legislature triggered the property tax freeze two years ago.

We know this has created some hardships in schools and local county government. The Initiative 105 freeze continues and so does need in the next two years for a new revenue source.
One of the advantages of a sales tax is it would generate new revenue from segments of society that do not otherwise contribute to Montana existing tax structure. One of MONTREC'S founders labeled it the "underground society"

A December Montana Poll by the Great Falls Tribune indicated the majority of Montanans favor a sales tax over property taxes increases, or an income tax surcharge to fund education.

Two years ago the voters of montana spoke cat for tax Reform, we hope that the Senate Comomilte wall support SB 469 po That hopefully mortaronss lan device for TBomalves urethra a soles tox is in th card for montane

SENATE TAXATION
EXH:BIT NO. 10
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SENATE TAXATION
EXHIBIT NO. 11 DATE $\qquad$ BILL NO. $\qquad$

TESTIMONY OF MONTANA DEMOCRATIC PARTY CHAIR, BRUCE NELSON, BEFORE THE SENATE TAXATION COMMITTYE -- MONDAY, MARCH 27, 1989

Thank you Mr. Chairman and members of the Committee. My name is Bruce Nelson, Chairman of the Montana Democratic Party. I come before you in opposition to Senate Bill 469, based on our platform provision adopted unanimously in Glendive last summer, "We adamantly oppose a general sales tax."

Our party reexamines his issue every two years and always comes to the same conclusion: -- that a general sales tax is inconsistent with the Democratic belief that the fundamental principle of fair taxation s ability to pay. A general sales tax is one tax that cannot meet that standard. For that reason, we as a party are compelled to fight the imposition of a general sales tax.

This legislation would result in a massive transfer of the tax burden from business to individuals. Some projections show that business would pay as little as $35 \%$ of the tax yet receive 65\% of the tax relief. White paying a little over $\$ 100$ million, business receives almost the same amount in tax relief. On the other hand, individuals, lo v and particularly middle-income people, would pay almost the entire $\$ 120$ million of new revenue generated.

What the numbers reveal, is a giant shell game, ultimately designed to pick the pockets of the middle class. That's not fair -- the middle class is already overtaxed and underappreciated.

Montana Democratic Central Committee • Steamboat Block, Room 306 • P.O. Box 802 • Helena, MT 59624 • (406) 442-9520


Billings

SENATE TAXATION


The Montana Democratic Party strongly believes we need more revenue, especially for education, the most important investment society can make. We will cooperate with anyone to develop a reform package, consistent with our platform, that restores public confidence in Montana's current inequitable tax structure and raises the necessary additional funds.

The two key elements of this package are first, eliminating loop holes, broadening the base, and lowering the rates of our income and property tax systems. Second, authorizing voterapproved local option taxes giving local governments the flexibility they need to provide essential public services and to reduce reliance on property taxes.

Some have suggested that enactment of a sales tax is a precondition for reform of our current taxes. My question is why? When a piece of equipment on our farm isn't working right--we try to fix it first. I'm convinced that the people of Montana are sending you the message that they want you to fix the taxes we already have, before going out and getting new ones. When the Montana Ambassadors were asked why they had not mobilized an army of support for a sales tax, the honest answer would have been that there is no army of support to mobilize for a sales tax.

What kind of revenue potential are we talking about in our existing taxes ? Two years ago, the MAPP Tax Study estimated that existing loopholes cost roughly $\$ 285$ million a year. Theoretically, you could reduce those loopholes $40 \%$ across the board and derive about $\$ 120$ million of the additional revenue anticipated by SB 469 without increasing overall rates or adding new taxes. The potential for new revenue in the differing income tax reform proposals introduced this session, is substantial. I submit that this approach is not only much fairer, but also more in line with what Montanans want. I strongly urge you, in the waning days of this session, to not waste a lot of time on the proposal before you, but to turn to more realistic alternatives.

Again, on behalf of the Montana Democratic Party I appreciate the opportunity to testify before you and urge you to report sertill to the full wewe with a "Do Not Pass" recommendati6n. 4bq senate

# MONTANA STATE BUILDING \& CONSTRUCTION TRAFES COUNCI <br> IN AFFILIATION WITH <br> THE NATIONAL BUILDING \& CONSTRUCTION TRADES DEPARTMENT 

american federation of labor - CONGRESS of industrial organizations
testimony of gene fenderson on senate bill 469, before the senate taxation committee, MARCH 27, 1989

Mr. Chairman, members of the committee, my name is Gene Fenderson and I'm here today to represent the Montana State Building and Construction Trades Council.

Our organization is made up of unions representing the Operating Engineers, Carpenters, Laborers, Cement Finishers, Electricians, Plumbers and Pipefitters, Ironworkers, Bricklayers, Boilermakers and Sheetmetal Workers throughout the state of Montana. These are the people who build and repair our state's roads, bridges and infrastructures. They are hard-working, highly-productive workers who contribute to making Montana grow. On behalf of these workers, we urge you to oppose Senate Bill 469.

Mr. Chairman, our organization has long been a moving force behind the Montana labor movement's opposition to a sales tax. Resolutions opposing the sales tax from our council and from our affiliated local unions have received unanimous endorsement from our Brothers and Sisters in the Montana State AFL-CIO. And, we stand squarely behind that organization in its efforts to oppose any attempts to impose a sales tax on Montana workers.

Sales taxes are regressive, as anyone can see, but I'd like to tell you how a sales tax would directly impact the working people I represent. Building trades workers don't have cushy jobs. For the most part, they work in dirty conditions and fluctuating climâtes. They travel to jobs away from home, eat at restaurants and provide their own tools.

What this proposed sales tax would mean to these workers is that they would pay more for their meals away from home while on the job. They would pay more for the gloves, boots, hats, coveralls and other clothing which is necessary for the job and which needs periodic replacement. And, they would pay more for the very tools of their trade, items which also need periodic replacement.

Mr. Chairman, members of the committee, times have been tough for Montana's building trades workers. Lack of work and wage concessions have hit some of these folks hard. Hitting them now with a sales tax would depress their lives even further.

Our members recognize the need to pay taxes for essential public services, but they believe in doing so based on the ability to pay. Income taxes, without loopholes, are the best way to raise needed revenue. We don't need a sales tax and would urge you to oppose Senate Bill 469.

SEDATE TAXATION
EXHIBIT NO 13
(This sheet to be used by those testifying DAE a bill.) 3/2]/59 BILL No. 513469 NAME: - PAUL STRAMER
$\qquad$ DATE: $3-27-89$ AdDRESS: PO. Bor 116 EUREKA MT 59917 PHONE: 889-3583

MONTANA TEA PARTY WHO PRODUCE NEW re? resenting whom? TAXPAYERS AND REAL WEALTH appearing on which proposal: SB 469 DO YOU: SUPPORT? $\qquad$ AMEND? $\qquad$ On OPPOSE?

COMMENT: $\qquad$ TAXPAYERS UL NOT TOLERATE BOTH SALES F PROPERTY TAX. AS ALWAC THO LEGISLATURE HAS PUT THE CART BEFORE THE HORSE, AND IS PREPARING TO SPEND 2.6 BILLION $\$$ T IS NOW FACED WITH FURTHER PRUNER UNDER THE COLOR OF LAW TO PAY THE BILK. FORCED TO CHOOSE BETWEEN THE TWO TAX , WITH THE STIPULATION THAT THE OTHER WOULD BE TOTAL ABOLISHED, I WOULD CHOOSE SALES. BUT WE CAN'T A SALES TAX WHICH LEAVES THE PROPERTY TAX MACHINERY ON THE BOOKS THE MESSAGE IS CLEAR, STOP SPEND US 'OUT" OF MONTANA.

PLEASE LEAVE ANY PREPARED STATEMENTS WITH THE COMMITTEE SECRETARY.
(This sheet to be used by those testifying on

NAME: $\qquad$ Walt dry bx_lipl NG $\beta-4 \angle 9$ DATE $\quad 3 / 27 / 5$ BILL No $\frac{\sin 469}{2-7}$ DATE: $3-2 \sqrt{24}$
Adores: 8585 H wy 35 Bughorf, mt. 59911 phone: 8375751

RE?RESENTING WHOM? So
APPEARING ON WHICH PROPOSAL: S $\beta$ 469 selesTax-

DO YOU: SUPPORT? $\qquad$ AMEND? $\qquad$ OPPOSE? $\qquad$ $\times$

COMMENT: $\qquad$ montana hae Turned down Sales Ix before and it is Not what montane people wont.

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PLEASE LEAVE ANY PREPARED STATEMENTS WITH THE COMMITTEE SECRETARY.

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We ELIMANATE The Inventory ta $X$ AND DIDNT REPLACE IT. WE REDUCED THE SEVERANCE TAX IN $O U R$ NOnRENEWABLE RECOURCES THAT. LEAUE THE STATE (DOR REAL wEALTh) We SELL ELECTRICAL ENEREY TO hOS ANGELES AT $\frac{1}{2}$ The RATE OUR RATEPAYERS ARE ChARGED. THese TAX-BREAES WERE SUPPOSED TO CREATE JOBS X BRING IN NEW BUSLNES AbOUT ALL WE DID WAS SEND MORE MONEY OUT OF THE STATE. THE OUT-OT-SIATE PRomoters who PRofit ERUM oUR TREASURES WILL HAUE TO PAY FOR ThEM ON A FHIR TAX RETURN TO COMPENSATE FOR THEIR

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I DINT BELIEVEAS SOME SEEM TV MOLY ThAT This Is GOUD FOR OUR MORAL $F B+P$ -
We DUNTTNEED,T<

# EXhibit NO. 

$\qquad$
DATE $\qquad$
BILL NO. SR 169

JAMES W. MURKY executive secretary

Mr. Chairman, members of the committee, for the record, my name is Don Judge and I'm here today to represent the Montana State AFL-CIO in opposition to Senate Bill 469.

Working people, who comprise the total membership of our organization, remain opposed to a sales tax for a very simple reason: a sales tax is a regressive tax.

Make no mistake about it: Senate Bill 469 would raise needed revenue for public services. Unfortunately, it raises most of the new revenue from the working people of our state, while giving corporations and businesses tens of millions of dollars in property tax breaks.

These are the same working people who were forced to take massive wage cuts by corporate giants like Champion International, Stone Container, and ASARCO. These are the same companies that have been able to maintain profits that they themselves have sometimes called "dramatic." And, these are the same componies that are likely to benefit from the passage of Senate Bill 469.

These companies benefit because the ultimate purpose of sales taxes is to shift the tax burden off of the corporate world and onto the working people. They'll use any argument to achieve that massive tax shift: sometimes the argument is property tax reduction, sometimes it's to capture so-called touris tax dollars, and sometimes, like this year, it's funding our public educatimon system. Whatever their argument, the ultimate purpose is to shift taxes off their backs and onto workers. After extracting millions in wage concessions from their employees and enjoying enormous profitability, these companies are back for more in the way of reduced personal property taxes for themselves and increased sales taxes for someone else.

The sales tax is always viewed as the quick fix to a state's economic difficulties; that's why 45 of the 50 states have sales taxes. The problem with this quick fix is that the opening percentage -- four percent in this case -has a history of going up and up and up over the years.

Worse yet, the few features in a sales tax designed to make them more tolerabile and less regressive are the ones most easily changed. Once a basic sales tax law is on the books, it's not a far stretch of the imagination to foresee subsequent Legislatures changing the exemptions, such as Senate Bill 469's exemption on food. There are 16 states that don't exempt food purchases from their sales taxes. Not surprisingly, those states are among those with the
most regressive sales taxes in some national studies. I would but one of Montana's neighbors (North Dakota) tax food sales. arguments for a sales tax is "joining the club," as it has been this year, then we should also be prepared to join the "making a sales tax even more regressive" club of the future.

Interestingly, the proponents of Senate Bill 469 contend that this sales tax will provide much needed revenue to reform our current income tax structure as well. It would allow the state to remove many low income folks from the tax rolls; and we could eliminate the top two income tax brackets for the weal thy. But, who pays for all this reform? The wage earners in the middle, and the low income wage earners who pay sales taxes. Is that really reform?

One of the myths about this year's debate is that the sales tax is Montana's only alternative for raising much-needed revenue. That's absolutely false.

Among the dozen or so other, more progressive, alternatives are placing a cap on federal tax deductions, continuation of the income tax surcharge, establishing an alternative minimum tax for the wealthy, reform of our current income tax system by broadening the base and reducing the exemptions and, applying a larger statewide levy for funding of public schools, equalizing costs for property taxpayers throughout the state.

The name of the game with a sales tax is regressive tax shifting from those who don't want to pay their fair share to those who can't afford more than their fair share. We urge you to reject this regressive tax bill and focus on more acceptable and more progressive tax alternatives.

For decades, Montanans have fought the corporate interests that have tried to saddle us with sales taxes. Montanans' sentiments have not changed drasticalply -- we're still dead set against a statewide sales tax. As a practical matter, we believe that the sales tax is not going to be available to help balance the state's budget, because the people won't vote for it. And once again, we urge you to reject this regressive tax that is doomed to failure and get on with real reform of our current tax system.

Thank you.

SENATE taxation

| JAMES W. MURRY |
| :---: |
| Box 1176, Helena, Montana |
| 2IP CODE 59624 |

Montana State AFL-CIO response to Dale Harris/Montana Ambassadors re: Corporation for Enterprise Development 1989 study of Montana taxes

Sales tax supporters have been quoting a recent study by the Corporation for Enterprise Development in order to support their position, a study which even the authors have admitted contains mistakes due to their incomplete understanding of Montana's tax laws.

The 1989 Development Report Card for the States, issued by the Corporation for Enterprise Development, rates each state's tax and fiscal environment as one part of its overall rating. (The level of our various taxes -- property, sales, personal income -- each make up one-fourth of one of the six sub-indexes that in turn makes up one of four major indexes for grading the state.)

The Corporation is a non-profit organization which gets a third of its funding each from labor unions, private foundations and the business community.

The Corporation has made some gross errors in its 1989 analysis of Montana's tax system. When we received a copy of the report, we identified some of our concerns and asked for the Corporation's response in order to be able to share that information with you.

The report's grade for tax and fiscal policy is drawn from scores on a variety of sub-indexes. It appears that several measures or sub-indexes on which Montana scored well in the 1988 report were eliminated or altered for the 1989 report. In the 1988 report, Montana scored the maximum possible points for having a system of fiscal notes, for having program evaluation and sunset laws and for using tax indexing. But all of those sub-indexes on which we got straight A's in 1988 were removed from the 1989 report. In 1988, we scored well on the "all other taxes" measure, but that, too, was dropped this year.

The report gives little credit to resource-extraction states that have taxes on such things as coal mining, oil and gas extraction, etc. Its authors admit that that's a significant oversight in Montana, where severance taxes have in the past collected more revenue than this proposed sales tax would collect.

The Corporation completely ignored our coal severance tax trust fund when it handed out grades for having what they called "rainy day funds," which clearly our trust fund is. We got an "F" in that category when in fact we should have received an "A." between the state and localities. While we have no program called "revenue sharing," we levy many state taxes that are shared between the state and localities, the newest and perhaps largest of which is the video keno and poker machine tax.

However, the corporation's biggest mistake is in using only property, income and general sales taxes to rate the various states' tax structures. In Montana, that would capture only $\$ 802.3$ million out of $\$ 1.2$ billion in state and local taxes levied in the 1997-88 year, according to the Montana Tax Foundation Inc. That leaves 35 percent of Montana's taxes out of the rating altogether. The authors acknowledge the shortcoming of their system, and even indicate that other studies have pointed out those shortcomings.

Unfortunately, the false conclusion that can be drawn from this system is that Montana needs a sales tax in order to have a more balanced revenue system. That's the conclusion drawn by the Montana Ambassadors, which has been circulating this flawed study without reference to its mistakes and oversights.

Let me quote for you from the letter written by CfED in response to our inquiry:
"The first misconception that we want to lay aside is the idea that we are advocating a sales tax as the answer to Montana's economic ills. The philosophy of the Report Card is clearly that tax policy is a limited tool for promoting economic development, especially when used to try to lure out-ofstate businesses, ..."
"While, for most states, our use of income, sales and property taxes to measure balance produces reasonable results, we recognize that not all states face the same circumstances. From the material you sent us, it is clear that in Montana there are specific circumstances (namely, the importance of severance taxes), which may permit the state to avoid imposing sales taxes and still meet the test of balance. Therefore, we understand and agree that the State AFL-CIO's position on sales taxes is a reasonable one for Montana."


To: Senate Taxation Committee
From: Allen Chronister, State Bar of Montana
Re: Sales Tax

The State Bar of Montana has taken no position on the general issue of a sales tax. However, the Bar is opposed to the taxation of legal services, and requests that you exempt the receipts of attorneys from the practice of law from the sales tax.

We submit the following points for your consideration on this issue:

1. A tax on legal services is not a tax on lawyers or the legal system, but is a tax on people who require legal services. Taxing legal services merely makes the lawyer a tax collector. While a sales tax on legal services would be paid by wealthy corporations, it would also be paid by the woman seeking a divorce. The very poor, if they get legal services at all, usually get them for free, and the very rich can easily afford to pay the tax. A sales tax on legal services, therefore falls most heavily on the middle class who struggle to pay legal costs in the first place.
2. The tax would apply only to purchased legal services. Large organizations such as major corporations typically have attorneys on staff as regular employees and would thereby avoid paying the tax. Thus Montana Power and Mountain Bell, for example, would probably pay nothing under this tax. The average business which has to retain an attorney for such things as licensing, taxation, business organization and commercial disputes would pay the tax.
3. Public entities--state or federal--would not pay the tax. Governmental entities usually have attorneys on staff, and if they do hire outside counsel, the tax would not
apply. This puts the litigant who is opposing the government to at least a financial disadvantage since that litigant has to pay his attorney fee plus the tax. There is a possibility that equal protection, due process, and equal access to justice issues are raised. This might be most acute when an individual is sued by the government-a plumber, for example, whose license the state wants to revoke, or any criminal defendant. The government gets its legal services tax free, while another cost of defending livelihood or liberty is placed upon the defendant.
4. People who are sued cannot, as a practical matter, choose to not use legal services. People who are sued do not choose to be defendants. It is a situation they are forced into and it results in a tax that they must then pay. This stands in contrast to an underlying theme in sales tax proposals to not tax the necessities of life--food and medical services for example.
5. Imposing a tax on defendants in criminal matters might unconstitutionally impair access to counsel. A similar argument could arise with regard to the constitutional right to access to the courts for full legal redress of grievences.
6. Practical and equitable problems arise in regard to such situations as contingent fees (agreements would have to be "plus tax," supposedly also paid from the main award). Many cases are taken by attorneys on contingent fee basis, in which the attorney is paid a percentage of whatever is collected in the lawsuit. Jury awards may not contain an extra amount for attorney fees. When a client pays his attorney from a substantial jury award it may not work a hardship, but same is not true of the majority of awards and settlements, or the workers compensation claimant who pays his attorney a percentage of his bi-weekly check. Further
deducting a tax could lead to real hardship for those claimants and for others in the contingent fee arrangement.
7. There are situations with multi-state connections that will make application of the tax very difficult. For example, when an out-of-state entity hires an out-of-state lawyer to represent it in Montana, is there a taxable event? If so, when does it begin and end? For example, some years ago Commonwealth Edison hired William Rogers to challenge Montana's coal tax. Would that event have been taxable in its entirety, or just for the portion of Mr. Rodgers bill attributable to the time he actually spent in Montana? Would it apply to his bill for time spent writing a brief in New York that was filed in a court in Montana? What about the Montana attorney who must be hired as local counsel--how does he go about collecting the tax?
8. Enforcement of the tax may directly conflict with attorney-client privilege. A most compelling argument against the tax is the potential for breach of attorneyclient privilege in the event of an audit. As a practical matter all of a taxpayer's books and records would have to be open to audit in case of a dispute. This would either make client files open for audit, leading to serious legal issues, or if the files were not open for audit, difficulties in enforcement would clearly arise. It is not enough to suggest that only billing records need to be audited. Those types of records frequently contain considerable detail about the work done.

Thank you for your time and consideration.

ROLL CALL VOTE

SENATE COMMITTEE TAXATION

SENATE TAXATION

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Enivit Mo. $\qquad$
Amend HB747, page 14 line 12 following "Section 8 " bellinferting the word "certain".

Page 14, line $12 \& 13$ after "receipts" strike "of government agencies".
Line 13 after "(1)" strike the remainder of line 13.
Line 18 following "water", insert "sewer service, telephone service,".
Line $19 \& 20$ following "electricity" strike "by a utility owned or operated by a political subdivision of the state".

Line 20 following "are" strike "subject to" and insert "exempt from".
Section 8 would then read:
New Section Section 8.. Certain receipts exempt. (1) All receipts of the United States or any agency or instrumentality of the United States or of this state or any political subdivision of this state are exempt from the sales tax and use tax.
(2) Receipts from the sale of gas, water, sewer service, telephone service, or electricity are exempt from the sales tax and use tax.

ROLL CALL VOTE

SENATE COMMITTEE TAXATION




SENATOR BOB ARON Chairman
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ROLL CALL VOTE

SENATE COMMITTEE $\qquad$

SENATE TAXATION
EXHIBIT NO. 2/
DATE $3 / 27 / 59$
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Secretary $\frac{\text { SENATOR BOB_BRONN }}{\text { Chainman }}$
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(This sheet to be used by those testifying on a bill.)
NAME: - Steve Wick
DATE: $\quad 3 / 27 / 89$

ADDRESS: 712 N Montanan $\quad$ Mon an

PHONE:
$586-3774$
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APPEARING ON WHICH PROPOSAL:

## $S B 469$

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$\qquad$ PLEASE LEAVE ANY PREPARED STATEMENTS WITH THE COMMITTEE SECRETARY.

SENATE TAXATION
TESTIMONY OF CHARLES W. WALK, EXECUTIVE DIRECTOR OEXHRHENO. MONTANA NEWSPAPER ASSOCIATION, ON SB 469 BEFORE THEATENATE TAXATION COMMITTEE.

BILL NO
Mr. Chairman, members of the committee, for the record, my name is Charles W. Walk. I am executive director of the Montana Newspaper Association, which includes in its membership all 11 daily newspapers and 65 of the weekly newspapers in Montana.

I am here today to support an amendment to SB 469 which would exempt newspaper subscription revenues from the bill.

The exemption we are requesting is identical to the compromise reached with the House Taxation Committee's sub-committee on HB 747 and concurred in by the entire committee just last week.

The amendment would mean that Montana's newspapers would be paying the sales tax outlined in SB 469 on all papers sold through coin-operated news racks and over-the-counter sales outlets. It would mean that the subscriptions sold by the newspapers' carrier forces--both youth and adult carriers-and through the newspapers direct would be exempt from the tax.

The compromise in the House committee was reached after we pointed out several problem areas involving subscription sales of newspapers.

First, we pointed out the competitive disadvantage such a tax on subscription sales would put on Montana newspapers competing with out-of-state publications, both newspapers and magazines. Since the tax could not be placed on the subscriptions of such publications as USA Today, the Spokane Spokesman-Review, Time, and U.S. News and World Report, it would mean Montana publications would be operating at a distinct disadvantage in this area. On the other hand, a tax on over-the-counter sales and rack sales would be taxed in identical manners and, therefore, the Montana newspapers would not be at any competitive disadvantage.

Second, we also pointed out the problems inherent with taxing subscriptions, thereby turning carriers--who actually are wholesale contractors of the newspapers--into tax collectors. The unfairness of this, of course, is that newspapers would be the only wholesale supplier which would be asked to deal with a tax on goods and services they sell to independent contractors.

I will be glad to answer any questions about these and other problem areas involved with the taxing of newspaper subscriptions.

We urge the adoption of an amendment exempting newspaper subscription revenue from SB 469. Thank you.

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committee on Taxation

VISITORS' REGISTER





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