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MINUTES OF THE MEETING TAXATION COMMITTEE MONTANA STATE SENATE

February 10, 1983 Morning session

The twenty-third meeting of the Taxation Committee was called to order at 8 a.m. by Chairman Pat M. Goodover in Room 325 of the Capitol Building.

ROLL CALL: All members were present.

CONSIDERATION AND DISPOSITION OF SENATE BILL 94: Senator Brown moved that SB 94 DO PASS. The motion was seconded. Senator Crippen submitted amendments to SB 94, a copy of which is attached as Exhibit A. The farmers' taxes are going to increase. His amendments will increase them a little at a time rather than all at once. He thought it was important to correct the inequities without creating any more inequity in the process. The amendments phase the increase in over a 3-year (not 3-biennial) period.

Senator Lynch spoke against the amendments. He thought school financing should be brought to a current status.

Senator Crippen moved that the amendments (Exhibit A) be adopted. The motion was seconded.

Senator Turnage supported the amendments but felt the bill would fail because the problems are deeper than that—it has nothing to do with the school foundation at all.

Senator McCallum called for the question.

A roll call vote was taken on Senator Crippen's motion to amend, and it passed 8-7 (attached to standing committee report).

Senator Gage pointed out that the net proceeds tax, which supports a big share of the 55 mills in the counties, will be most affected. Based on 1981 production, the net proceeds tax was 53% of the gross proceeds. The net income based on gross proceeds comes down to 18% after operating costs. The tax wealth is based on the fact that we are taxing the oil proceeds at 100%. We have situations where operators have complete losses of their properties, and they are still paying net proceeds tax.

Senator Towe asked for a recall of the roll call vote on Senator Crippen's motion to amend SB 94. The roll call vote was recalled, and the motion again passed, with a 9-6 vote. (The recall was taken on the same sheet as previously taken. Senator Brown, who abstained on the first vote, voted yes on the recall. Senator Severson, who voted no the first time, voted yes on the recall. All other votes remained the same.)

Senator Eck thought the committee should look at what is contributed by taxpayers in income tax. A good chunk goes into the foundation program. She provided an analysis of income tax returns by county, together with a memo from Terry Cohea from the Office of Budget and Program Planning. They are attached as Exhibit B.

Senator Turnage asked if she was suggesting that income taxes be raised in the counties to equalize. Senator Eck said she was suggesting that income tax does equalize. We have been relying a lot on general fund money.

Senator Turnage asked if she was comparing property taxes to income taxes. Senator Eck responded that she was comparing the tax effect. Our counties under his (Turnage's) proposal would be contributing another million or two million dollars to the equalization program. Under SB 94, you find that large counties are already contributing a large part.

Senator Elliott said SB 94 provides no increase in the foundation program at all. It raises the school foundation program and relieves pressure on the general fund. We can't encourage industry in this state by passing bills like this. It does not equalize education benefits across the state. We are taking a slap at the counties. It is the poor taxing the rich. They call it an equalization bill and try to make everyone equal. That is not a good taxing principal.

Senator Turnage said SB 94 would raise taxes in all but 13 Montana counties (Exhibit C). The Department of Revenue is in the process of jacking up agricultural taxes about 3 times.

Senator Brown said that if the additional mandatory 15 mills are imposed, the money will go into the foundation program and not into the general fund. SB 94 addresses the fact that some are paying a whole lot less than others in this state. This is a small step toward equalization.

The hearing on SB 94 was closed.

A roll call vote was taken on Senator Brown's motion that SB 94, as amended, DO PASS. The motion passed 9-6 (attached to standing committee report).

CONSIDERATION OF SENATE BILL 202: Senator Towe stated that SB 202 gives flexibility to the Coal Board but also establishes an upper limit when there is a major coal impact. This will benefit us in three ways:

- (1) It allows us to take care of impacts;
- (2) It ties into the trust funds; and
- (3) It gives guidelines as to what type of income we should have covered.

CONSIDERATION OF SENATE BILL 264: Senator Carroll Graham, Senate District 29, sponsored this bill, which allows the Department of Revenue to impute a value on coal whenever the operator of a mine subjects the coal to processing that improves its quality. It may be necessary in the future as the coal mining process goes on. Certainly, we have had some problems with Spring Creek Mine, which has a high sodium content in the coal. A process may be developed to remove the sodium or sulphur which would remove 20% to 30% of the moisture. This would reduce the tonnage and lessen the transportation costs. Senator Graham submitted for the committee's review a statement of intent to accompany SB 264, and a copy is attached as Exhibit D. Senator Graham also submitted the following amendment to SB 264:

Page 1, line 12. Following: "may"

Insert: ", or shall at the request of the taxpayer,"

PROPONENTS

Jim Mockler, representing the Montana Coal Council, said the purpose of the bill is so they can get into research of coal to improve the quality to sell higher grade coal. He asked that the statement of intent be adopted, which will direct the Department of Revenue to adopt regulations to allow a value of coal to be imputed. It is obvious that the coal producers cannot pay the tax and do the research, too. They want to pay on the value of coal. (See Exhibit E.)

Mike Fitzgerald, president of the Montana Trade Commission, submitted written testimony, attached as Exhibit F.

Tom Ebzery, representing NERCO from Billings, said they are an operator of Spring Creek Mine and a 50% interest holder in the Decker Mine. NERCO endorses SB 264, which will provide a marketing incentive for Montana coal. Coal can be enhanced by the beneficiation process, but due to cost, they can't do it at this time.

Pat Wilson, representing Montco/Thermal Energy, said her company would like to have a more competitive edge than they have today and therefore supported the bill.

OPPONENTS

There were no opponents to SB 264.

TECHNICAL INFORMATION

Dan Bucks from the Department of Revenue said they believe the bill should be amended to make it absolutely clear what is intended. He suggested the following amendment:

Page 1, line 18. Following: "coal"

Insert: "provided that in this case, market value f.o.b.
 mine shall be imputed prior to drying, cleaning, or
 other processing".

They currently determine the value when the coal comes into rail car, which is after the processing they are talking about doing at the mine mouth takes place. This carries out the statement of intent. He thought the statement of intent was good.

Senator Graham and Mr. Mockler had no problems with the statement of intent or with the amendments suggested.

The hearing on SB 264 was closed.

CONSIDERATION OF SENATE BILL 329: Senator Thomas Towe, Senate District 34, said SB 329 would reinstate the business inventory tax and also reinstate the credit and refund we have been operating under during the past two years, except the amount of the credit would be limited to \$9,000 per taxpayer.

In sections 5 (statement of purpose) and 6 (business inventory reporting-copy of federal schedule), we are permitting the use of federal tax reporting forms to be used on a fiscal year basis as well as a calendar year basis. Sections 7 and 8 provide for the business inventory credit and also that in the event the credit exceeds the tax liability, the taxpayer shall receive from the state a tax refund in the amount of the excess of the credit over the total tax liability. The bill also provides for application retroactive to January 1, 1983.

Senator Towe felt the property tax was the worst tax we have. It is unfair, difficult to administer, and expensive. We have been whittling away on inequities on property tax. We have eliminated many categories and have gone so far that we have left our local governments in precarious positions. We have to look again at agriculture. What do we do with our revenues when we do that? We have lost several major tax cases in the state The Burlington Northern case will cost us \$7 million of Montana. The 34% cases will cost another \$3 million to \$4 million. When you add the business inventory tax repeal, there is a cost of \$8.9 million. They total \$25.6 million of loss in revenue. We are not talking about cutting back on services to take care of inflation. We are talking about loss of revenue to governments of \$25.6 million. With the governor's program for revenue sharing, we can recoup \$7 million from banks.

With a \$9,000 credit ceiling, no small business will be affected. The Department of Revenue estimates that not one sole proprietorship will not be reimbursed. SB 329 will affect 50 to 60 large corporations in the state. (See the breakdown of corporations claiming the credit attached as Exhibit G.) We are talking about oil refineries in Columbia Falls, utility companies, and

small chain stores. We have to make some choice. Thirty-five states have a business inventory tax. Washington is phasing theirs down. Louisiana has a procedure almost identical to this bill, but their credit ceiling is \$15,000 instead of \$9,000. This bill can put \$8 million to \$10 million a year into the general funds of the local governments at a cost to the state of \$1.79 million. And 50 of the largest corporations would pay for it. We have to address two questions:

- (1) Are you affected? and
- (2) If we don't do this, what else do you want to do?

PROPONENTS

Mike Young, Finance Director for the City of Missoula, said counties have lost about 11% of their property tax base during the past 5 sessions of the legislature. In order to raise that back up, we have to have SB 329. This is a partial solution to that problem. The effect of the business inventory sunset benefits the state. The state has more revenue, and local governments have less revenue. They support SB 329 to help the local governments.

Jo Brunner, representing Women Involved in Farm Economics, submitted written testimony, attached as Exhibit H.

Ed McCaffree, representing the Montana Association of Counties, supported the bill and submitted a list of property on which taxation has been removed or lowered during the past 5 sessions, attached as Exhibit I. The solution is to cut services or get additional dollars.

John Ward, representing the Montana Education Association, said SB 329 is needed and if it does not pass, they will need something to replace the money.

Don Larson, representing the Montana County Assessors Association, supported the bill. Mr. Larson is also the Jefferson County Assessor.

Charles Graveley, representing the Montana County Treasurers and Assessors Association, agreed that the tax base is being eaten away. SB 329 will place no one in any worse position than they have been in, and it should pass.

OPPONENTS

George Allen, executive vice president of the Montana Retail Association, submitted a petition in opposition to SB 329, signed by retailers throughout Montana. It is attached as Exhibit J. Mr. Allen's written testimony is attached as Exhibit K.

Janelle Fallan, representing the Montana Chamber of Commerce, submitted written testimony, attached as Exhibit L.

Lloyd Crippen, representing the National Federation of Independent Business, submitted written testimony, attached as Exhibit M.

Gary Buchanan, director of the Montana Department of Commerce, opposed reinstatement of the business inventory tax in any form. Their opposition does not indicate a lack of concern for local government concerns; they support other local government programs.

Craig Anderson, CPA, and comptroller of Tractor & Equipment Co., in Billings, submitted written testimony, attached as Exhibit N.

Blake Wordal, representing Montana Hardware and Implement Association, submitted written testimony, attached as Exhibit O.

Jack Keneally, representing Johnstone Supply Co., a refrigeration and parts supply company, said his business is a small corporation with 2 stockholders. They started in 1975, and in 1980, they still had the same 4 employees, including his wife and himself. When the business inventory tax was taken off, their business doubled in size. They compete against Westinghouse and General Electric. Last year, they brought over \$1 million into the state, and none of it left Montana. Wyoming and North Dakota are buying from Montana now, too. Five years ago, they moved into a new building. Last year, they made a net profit of \$40,000, or about 4% of the gross revenue. With the business inventory tax, he has to make a loan to the state of 10% of his operating capital. Buffalo Machinery, a Montana firm no longer in business, had their inventory sitting down in Wyoming until someone bought Income taxes are going up considerably. We should be increasing businesses here in Montana. The inventory tax may make the difference as to whether or not his company hires a new employee. He suggested the tax be called the business "handicap" tax because that is what it is.

Roger Tippy, representing the Montana Beer & Wine Wholesalers Association, opposed the bill.

Dennis Burr, representing the Montana Taxpayers Association, submitted the prepared statement of S. Keith Anderson, president of the Montana Taxpayers Association, and it is attached as Exhibit P. Mr. Burr added that not everyone is aware of the credit they can take. Small businesses are not feeling the benefit of the present system. At least 36 states have eliminated the business inventory tax. In Reno, Nevada, there were miles of warehouses where goods were kept for California industries, and when California repealed their inventory tax, all inventories were moved to California. A large inventory does not mean large profits.

Dave Goss, representing the Billings Area Chamber of Commerce, said small business would not get out from under this completely because they buy from wholesalers who pass the cost on to the retailers and consumers.

Stan Kaleczyc, representing Plum Creek Lumber Company, submitted written testimony, attached as Exhibit Q.

John Braunbeck, representing Montana Intermountain Oil Marketers Association and Montana LP Gas Association, also opposed SB 329.

Brian Hoven, representing Hoven Equipment Company in Great Falls, said SB 329 is unfair and he objects to paying a tax on property he doesn't own. His is a small corporation, but he could have \$2 million in inventory at a year's end. He can't afford to pay an inventory tax on that. He said he didn't mind paying income taxes.

Robert Helding, executive director of the Montana Wood Products Association, opposed SB 329.

Joe O'Toole, representing the Missoula Area Chamber of Commerce, opposed the bill also.

Irvin Dellinger, representing the Montana Building Material Dealers Association, opposed the bill.

Frank Davis, representing Montana State Pharmacy Association, opposed the bill.

Ed Savik, representing Montana Hardware and Implement Association and Stedje Bros., a Western Montana Farm Tractor and Implement dealership, said they order equipment in the fall to be shipped after the first of the year to avoid paying an inventory tax and the equipment sometimes arrives too late for selling season. They need the equipment during the slow winter months to keep people employed. See his written testimony, attached as Exhibit R.

Ron Shelski, representing Saga Lumber Company in Helena, opposed SB 329.

Senator Roger Elliott, Senate District 8, wished to go on record as opposing SB 329.

Senator Goodover stated he had received many letters and several telephone calls, all in opposition to SB 329, and stated that the letters and messages would be made a part of the record. See Exhibit S, pages 1 through 43.

TECHNICAL COMMENTS

Dan Bucks from the Department of Revenue felt it was not feasible to reinstate the business inventory tax at this time. If it is

reinstated, it should begin in 1984. If the legislature does proceed to institute SB 329 in 1983, he asked that section 11 (retroactive application) be amended to indicate that taxes on business inventories previously used as credit cannot be used and taxed under this act. The law passed the last time did not effectively coordinate payment of taxes with the tax years of taxpayers. There were 7 different times during the year for a taxpayer to pay. The bill should allow 2 full years on relevant tax years for taxpayers. SB 329 continues the business inventory credit rather than phasing out the credit on the tax. The Department of Revenue would not use the same interpretation if you do use the credit. Mr. Bucks also wanted to clarify whether the bill excluded livestock and poultry.

Senator Towe agreed with most of the things that the opponents had said but said he would prefer SB 329 to an increase of property taxes in Montana.

The hearing on SB 329 was closed.

Senator Goodover stated that the committee would recess at this time and reconvene following adjournment of the Senate tonight at approximately 5 p.m., when the committee would hear testimony on SB 231.

The committee recessed at 10:18 a.m.

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ROLL CALL

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Amendment to SB 94

1. Title, line 5. Following: "AN ACT TO" Strike: "ELIMINATE" Insert: "PHASE OUT"

2. Title, line 7.
Following: "DISTRICTS"

Insert: "OVER A THREE YEAR PERIOD"

3. Title, line 13. Following: "20-9-351" Strike: ","
Insert: "THROUGH"

4. Title, line 14. Following: line 13 Strike: "AND" Following: "MCA:" Strike: "AND"

5. Title, line 15. Following: "MCA"

Insert: "; AND PROVIDING AN EFFECTIVE DATE"

6. Page 27, line 5. Following: "25"

"28 mills in fiscal year 1983-84, Insert:

31 mills in fiscal year 1984-85, and"

Following: "34 mills"

Insert: "in fiscal year 1985-86 and thereafter"

7. Page 27, line 19. Following: "basic levy"

Strike: "of 25 34 mills"
Insert: "prescribed by this section"

8. Page 29, line 8.
Following: "15"

Insert: "17 mills in fiscal year 1983-84

19 mills in fiscal year 1984-85, and"

Following: "21 mills"

Insert: "in fiscal year 1985-86 and thereafter"

9. Page 29, line 22. Following: "basic levy"

Strike: "of 15 <u>21</u> mills"

Insert: "prescribed by this section"

10. Page 32, line 24.

Following: line 23

Insert: "Section 18. Section 20-9-353, MCA, is amended to read:
 "20-9-352. Permissive amount and permissive levy. (1)
Whenever the trustees of any district shall deem it necessary to adopt a general fund budget in excess of the foundation program amount but not in excess of the maximum general fund budget amount for such district as established by the schedules in 20-9-316 through 20-9-321, the trustees shall adopt a resolution stating the reasons and purposes for exceeding the foundation program amount. Such excess above the foundation program amount shall be known as the "permissive amount", and it shall be financed by a levy on the taxable value of all taxable property within the district as prescribed in 20-9-141, supplemented with any biennial appropriation by the legislature for this purpose.

- (2) The district levies to be set for the purpose of funding the permissive amount are determined as follows:
- (a) For each elementary school district, the county commissioners shall annually set a levy not exceeding 9 mills in fiscal year 1983-84, and 3 mills in fiscal year 1984-85 on all the taxable property in the district for the purpose of funding the permissive amount of the district. The permissive levy in mills shall be obtained by multiplying the ratio of the permissive amount to the maximum permissive amount by 9 6 in fiscal year 1983-84 and 3 in fiscal year 1984-85 or by using the number of mills which would fund the permissive amount, whichever is less. If the amount of revenue raised by this levy is not sufficient to fund the permissive amount in full, the amount of the deficiency shall be paid to the district from the earmarked revenue fund according to the provisions of 20-9-351 and subsection (3) of this section.
- For each high school district, the county commissioners shall annually set a levy not exceeding 6 ± 4 mills in fiscal year 1983-84 and 2 mills in fiscal year 1984-85 all taxable property in the district for the purpose of funding the permissive amount of the district. The permissive levy in mills shall be obtained by multiplying the ratio of the permissive levy to the maximum permissive amount by 6 4 in fiscal year 1983-84 and 2 in fiscal year 1984-85 or by using the number of mills which would fund the permissive amount, whichever is less. If the amount of revenue raised by this levy is not sufficient to fund the permissive amount in full, the amount of the deficiency shall be paid to the district from the earmarked revenue fund according to the provisions of 20-9-351 and subsection (3) of this section. The superintendent of public instruction shall, if the appropriation by the legislature for the permissive account [program] for the biennium is insufficient, request the budget director to submit a request for a supplemental appropriation in the second year of the biennium.

(3) Such distribution shall be made in two payments. The first payment shall be made at the same time as the first distribution of state equalization aid is made after January 1 of the fiscal year. The second payment shall be made at the same time as the last payment of state equalization aid is made for the fiscal year. If the appropriation is not sufficient to finance the deficiencies of the districts as determined according to subsection (2), each district will receive the same percentage of its deficiency. Surplus revenue in the second year of the biennium may be used to reduce the appropriation required for the next succeeding biennium or may be transferred to the state equalization aid earmarked revenue fund if revenues in that fund are insufficient to meet foundation program requirements.""

Renumber: subsequent sections

10. Page 35, line 7.

Following: line 6

Insert: "Section 21. Effective date. (1) Except as provided in subsection (2), this act is effective on July 1, 1985.

(2) Sections 14, 15, and 18 are effective on passage and approval."

SENATE TAXATION COMMITTEE EXHIBIT_B Jeb-10, 198 3 To: Senubr Eck Senate BILL/RES 94 From: Tury Lohen Re: County contributions to the school fourdation program As you requested, & could that Hiseven most populowers courting the Many Flore L. M. Tolling Lewis and Clark, Missoula, Silve Boy, and Yellowskine - paid 52.47% of the 1981 personal income tox.* The 1982 trible value of these counties constituted 29.45% of the statewide to the value. I'm ottocking the ireme to collected by worky. Please call if I can provide anything further.

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HILL	# EL 057	17,078	6,449	38,237,436	2,608	2,732,389	123 024 902	72,223,642	3,935,819
JUD H BAS A	1328	6,864 2,490	2,381 603	13,581,104 2,723,388	947 594	845.335 641.892	40,865,600 9,825,525	23,149,265 7,138,961	1,190,336 371,124
LAKE E	66,523	14,562	4,021	20,620,522	2,502	2,355,207	59,413,460	33,827,238	1,647,732
LEWIS CLASS	358	43,903 2,549	17,585 829	103,034,058 4,356,961	6,250 g 529	5,346,079 619,809	312,289,876 16,786,806	173,375,201 11,387,742	8,928,236 642,282
LINGS	264	16,314	5,253	26,815,928	2,111	2,111,334	92,027,055	51,959,134	2,671,976
MCCONE	1,232	5,106 2,591	1,535 637	7,783,878 3,002,828	980 595	987,421 608,752	23,312,114	14,626,481 7,656,979	767,211 399,302
MEAGHER MINERAL	983	2,063	547	3,138,316	436	473,811	8,945,076	5,307,951	267,180
MISSOULA	26,717	3,525 51,739	1,136 19,042	5,797,097 122,737,710	523 7,675	510,993 7,321,551	19,007,873 357,608,575	10,605,372 196,386,813	522,450 10,325,556
MUSSELSHELL PARK	12,053	4,355 13.011	1,327 4,723	7,218,655 25,258,042	726 1,832	782,103	22,783,113	14,649,087	798,963
PETROLEUM	243	525	114	604,663	100	1,720,264 127,368	76, 39 2,397	43,956,268 1,213,508	2,248,695 60,728
PHILCIPS PONDERA	12,500 13,496	5,342 7,031	1,442 2,135	6,661,855 10,738,724	1,058 1,361	1,106,538 1,569,043	20,136,154	15,128,188 25,090,843	7777073
POWDER RIVER	1.085	2,266	58 8	2.909.736	497	534,631	39,956,100 10,187,820	7,793,901	1,351,686 480,140
PRAIR	3,011	6,124 1,936	2,079 429	11,249,134 1,874,667	932 · · · · · · · · · · · · · · · · · · ·	816,882 465,121	30,728,869	17,802,739 4,970,954	
RAVALL	9,528	21,019	6;422	35,724,227	3,106	3, 157, 595	7,142,671 106,758,595	56,988,074	2,9 2320 0
RICHEAD ROOSEVE I	217,216 3,513	13,956 9.095	5,066 2,709	31,180,205 14,223,866	2,150 *** 1.804 **	2,256,366 1.888,109	105,967,475 52,570,551	64,890,102 33,850,742	3, 7556 464
ROSEBUD	4,667	10,040	3,231	20,085,841	1,436	1,477,503	68,977,440	42,474,250	2,45 43 80
SANDERS ASS	3,514 3,668	7,849 6,738	2,189 2,313	10,238,724 12,123,729	1,325 · · · · · · · · · · · · · · · · · · ·	1,307,619 1,556,988	35,461,345 50,308,170	19,866,621 32,107,859	9707042
SILVER BOW	18,426	36,437	13,894	76, 125, 814	4,532	3,930,458	252,406,167	143,811,715	7,786798
STILLMATER ASS	1.608	6,159 3,360	1,921 990	9,383,014 4,683,033	1,018 618	1,007,307 536,504	30,341,604 13,128,795	18,858,875 8,321,133	9 584347
SWEET BAS TETOL TOOLE TREASURE	3,322	6,836	2,052	9.595.776	1.270	1.372.379	35,378,769	22,764,478	409,421 W 1,207,548 1,35 771
TOOL TREASURE VALLES	2,8/2 541	5,585 1,161	1,849 305	10,313,690 1,459,388	1,023 236	1,147,130 250,404	38,069,995 5,126,932	23,768,008 3,617,936	174,283
VALUE STATES	EF# 4.02U	9,726	3,113	16,796,362	1,707	1,674,679	54,789,469	35,465,915	1,91,864
WIBAUX BY	11-050 707	2,165 1,438	620 407	2,815,052 2,007,501	430 ·** 300 ·**	452,582 302,604	54,789,469 10,128,449 7,502,526	6,163,363 5,019,550	1,91,864 3,2,266 200,160
YELLOWSTONE		98,912	39,064	263,112,907	13.514	13,253,254	755,831,895 212,376,690	431,746,507	23,998.220
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SENATE TAXATION COMMITTEE

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9 8,182,0	153,361,479	172,127,130	15,073 9,084,370 172,12	15,073	92,332,907	17,631	40,646	32,704	JT OF STATE

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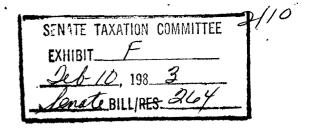
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SENATE TAXATION COMMIT	EE
EXHIBIT D	-
Feb-10, 198 3	Magazina y dia sara
Senate BILLIAFS 26	4

STATEMENT OF INTENT SENATE BILL 264 Taxation Committee

It is the intent of SB 264 to give the Department of Revenue authority to adopt rules to impute the market value of coal prior to drying, cleaning or processing designed to improve the quality of the coal. The rules adopted shall:

- 1. Allow the taxpayer to pay applicable taxes based on market price of like coal prior to processing.
- 2. To impute market price regardless of whether the processing takes place at the mine site or not.
- 3. To reflect that the intent is to exempt said processing from applicable taxation.

	2301 Colonial Dr	SENATE TAXATION COMMITTE EXHIBIT EXHIBIT
HONE:	442-6223	EXHIBIT E Deb-10, 198 3
REPRESENT	TING WHOM? MT. Coal Coancil	Sen BILL/RES. 264
APPEARING	ON WHICH PROPOSAL: SB 269	
OO YOU:	SUPPORT? AMEND?	OPPOSE?
COMMENTS:	•	



TESTIMONY

ON SENATE BILL 264

By
Mike Fitzgerald
President
MONTANA TRADE COMMISSION
Suite 612 Power Building
Helena, Montana

Before the Senate Taxation Committee

10 February 1983

Helena, Montana

WORLD COAL RESERVES*

Total Estimated	11,500	Billion	Metric	Tons
Measured Reserves	1,300	Billion	Metric	Tons
Economically Recoverable	740	Billion	Metric	Tons
(High Heating Value Coal Reserves)	600	Billion	Metric	Tons ¹

The following five regions have 95% of these known reserves:

North America	@	31%	229.40	Billion	Metric	Tons
USSR And Satellites	@	26%	192.40	Billion	Metric	Tons
Western Europe	@	17%	125.80	Billion	Metric	Tons
China	@	15%	111.00	Billion	Metric	Tons
Australia	@	6%	44.40	Billion	Metric	Tons
Total	@	95% o	r @ 703	Billion	Metric	Tons

^{*}World Coal Production; Scientific American 1-79; Volume 240, Number 1; PP. 38-47.

¹740 Billion Metric Tons Adjusted for Inferior Heating Quality Coal to 600 Billion Metric Tons.

ECONOMICALLY RECOVERABLE COAL RESERVES IN SELECTED WESTERN STATES*

STATE	ANTHRACITE (000 Tons)	BITUMINOUS AND LIGNITE (000 Tons)	TOTAL (000 Tons)
		:250,000	250,000
Arizona	_	350,000	350,000
Colorado	27,700	14,841,500	14,869,200
Montana	· -	108,396,200	108,396,200
New Mexico	2,300	4,392,500	4,394,800
North Dakota	_	16,003,000	16,003,000
South Dakota	_	428,000	428,000
Texas	<u>.</u> .	3,271,900	3,271,900
Utah	-	4,420,500	4,420,500
Washington	-	1,954,000	1,954,000
Wyoming	_	53,336,100	53,336,100
WESTERN STATES TOTAL	30,000 .	207,393,700	207,423,700

^{*}Communication with George Krimpasky, United States Bureau of Mines, Helena, Montana (1974 Data).

MONTANA COAL PRODUCTION

MINES	<u>1979</u> (Ton	is) <u>1981</u>
Coal Creek	63,858	64,142
Decker East	5,492,702	5,350,113
Decker West	5,422,588	5,277,648
Knife River	297,694	204,492
Western Energy	10,220,911	10,352,966
PM	11,081	7,404
Westmoreland	4,974,984	4,450,296
Spring Creek	94,368	4,368,885
Peabody	2,909,320	3,193,570
Beartooth	7,321	Closed
Divide	8,245	8,165
Total 1979 Production	29,503,072 (1)	33,277,681 (2)
		3L 160,000 1912
Source: State Department By WESCO Resort	ent Of Lands (1) urces.	1993
Montana Coal	Council (2)	20

PROJECTED/ADJUSTED

Montana Coal Production (1979-2000) (Million Tons)

1970	<u> 1975</u>	1980	1990	2000
3.5	22.1	36.4	128.5(1)	270.1(1)
			280 (2)	

1981 Adjusted Estimates for the Year 2000

100 Million Tons Annually
Total Estimated Montana Coal Production

Source: (1) Montana State Department of Lands

(2) U.S. Department of Energy

MONTANA COAL PRICES FOB MINE

Montana steam coal averages about 8600 BTU's per pound. At \$10.00 per ton Montana sub-bituminous steam coal averages about .58¢ per million BTU's which, at the mine, is one of the <u>least</u> expensive energy sources in the world.

HYPOTHETICAL CASE

Estimated delivered price of Montana Coal in Tokyo.

1982	
\$ 10.00	Per Ton FOB Mine
22.00	Rail Freight
6.00	Port Loading
11.00	Ocean Freight
6.00	Port Off Loading (Japan)
\$ 55.00	Delivered Tokyo - or about \$3.19 per
	million BTU's. ₁

Australia, the largest supplier to Japan is now delivering 12,000 BTU per pound steam coal to Tokyo for \$65.00 per ton or about \$2.70 per million BTU.

¹⁾ Source: Westmoreland Resources - February, 1983.

By increasing the BTU value of Montana's coal we could become more competitive in U.S. and international markets and likely sell more coal.

If Montana coal producers could increase the BTU value of their coal and increase the FOB mine mouth price by 10%, look what happens to the price delivered in Japan (\$55.00 x 10% = \$60.50 Tokyo).

- 9,000 BTU Coal equals @ \$3.36 per mm BTU
- 10,000 BTU Coal equals @ \$3.00 per mm BTU
- 11,000 BTU Coal equals @ \$2.75 per mm BTU
- 12,000 BTU Coal equals @ \$2.52 per mm BTU

1) Price per million BTU's is calculated by dividing the price by the Ton x BTU value:

= \$3.36 per million BTU's

1982 Montana coal production was 32,160,075 tons. 1982 coal severance taxes totaled \$86,186,845.61.

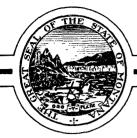
- Increasing Montana's 1982 coal production by 10 million additional tons annually by 1990 at an average price per ton of \$10.00 would increase annual coal severance tax revenues by an additional \$30 million.
- Increasing 1982 production by an additional 25 million tons annually by 2000 at an average price per ton of \$12.00 would increase annual coal severance tax revenues by an additional \$100 million.

Montana coal producers are competing in the world market with coal producers from Canada, South Africa, Poland, Australia and the Soviet Union and China in the not too distant future.

To increase sales of Montana coal we must improve the delivered price per million BTU's. Only two ways are possible to do so.

- Coal benefaction can increase the BTU content of the coal at the mine.
- Competitive transportation. We have only one railroad serving the largest coal deposit in the U.S. Because of the demise of the Milwaukee Railroad we are not likely to ever again have competitive rail transportation.
- Raising the BTU content of the coal may be one of the only strategies Montana coal producers can use to become more competitive.
- To apply the state coal severance tax to the added value of Montana coal would neutralize the potential competitive edge of the Montana producers. Likewise, not to tax the benefacted value may serve as an investment incentive to Montana coal producers.
- I recommend that the state coal severance tax <u>not</u> be applied to the increased value of Montana coal by benefaction or a similar process.

DEPARTMENT OF REVENUE



TED SCHWINDEN, GOVERNOR

STATE OF MONTANA

SENATE TAXATION COMMITTEE

EXHIBIT

Let 10, 198 3

Let 10, 198 3

Let 10, 198 3

HELENA. MONTANA 59620

February 9, 1983

TO:

Senator Towe

FROM:

Jeff Martin, Research Specialist) ~

Research Bureau

Research and Information Division

SUBJECT: Business Inventory Credit

The following provides a breakdown of corporations claiming the business inventory credit and potential savings.

- 1. For corporations filing before July 1, 1982:
 - a) 874 corporations claimed \$1.710 million.
 - b) 35 corporations claimed \$620,000, or 36.2% of the total.
 - c) For corporations claiming a credit over \$9,000, the largest amount claimed was approximately \$38,000 and the smallest slightly over \$9,000.
 - d) Tax liability before the credit was taken ranged between 0 and \$50,000.
 - e) Total savings with the \$9,000 limit is \$305,000.
- 2. For corporations filing on July 1 or before October 1, 1982:
 - a) 331 corporations claimed \$1.446 million.
 - b) 19 corporations claimed \$923,000, or 63.8% of the total.
 - c) For corporations claiming a credit over \$9,000, the largest claimed was over \$375,000 and the smallest approximately \$10,000.
 - d) Tax liability before the credit was claimed ranged between \$50 and \$282,000.
 - e) Total savings with the \$9,000 limit is \$752,000.
- 3. For corporations not elsewhere accounted for:
 - a) 11 corporations claimed 1.098 million.
 - b) The largest amount claimed was \$185,000 and the smallest was \$23,000.
 - c) Total savings from these corporations is \$997,000.

Senator Towe February 9, 1983 Page 2

The above information does not represent total cost and potential savings for a single fiscal year. Part 2 above includes corporations who were identified as filing an extended return plus corporations filing in FY83. Part 3 identifies corporations not appearing on the computer listing under Parts 1 or 2.

JM/dh

	WIFE Women Involved in Farm Economics
To the second second	NAME TO BRUNNER BILL NO. SB 329
	ADDRESS 563 3rd 37 HELENA PARE. FEIGH COMMITTEE
	REPRESENT WOMEN INVOLVED IN FARM ECONOMICS F. J. 198 3 SUPPORT X OPPOSE AMENDIAN 329
.aos	MENTS:
0.5.	MR. CHAIRMAN, MEMBERS OF THE COMMITTEE, MY NAME IS JO BRUNNER AND IR REPRESENT THE MEMBERS OF THE WOMEN INVOLVED IN FARM ECONOMICS ORGANIZATION.
	OUR WOMEN WISH TO SUPPORT SB329 AND FOR MUCH THE SAME REASONS WE OPPOSED THE BILL IN THE 1981 SESSION THAT ELIMINATED THE BUSINESS INVENTORY TAXEXCEPT FORAGRICULTURE. I AM SURE THAT YOU HAVEPROBABLY HEARD ONCE OR TWICE, TO SAY THE LEAST, THAT AGRICULTURE IS HAVING A TOUGH TIME OF IT. YOU WILL HEAR IT AGAIN AND AGAIN. WE ARE!!! SO ARE OTHER BUSINESSES!!!!! NONE OFUS
	CAN REALLY AFFORD THE TAXES ALREADY IMPOSED ON US, LET ALONE A RAISE IN TAXES. AGRICULTURE IS ACKNOWLEDGED TO BETHE LARGEST INDUSTRY IN MONTANA. OUR GOWNS, AND CITIES, OUR SMALL COMMUNITIES, ARE CIRCULTURE. WHEN OUR FARMERS AND RANCHERS DO NOT HAV THE MONEY TO SPEND IN THOSE TOWNS AND CITIES TO KEEP THE BUSINESSES GOING, THOSE BUSINESSES SUFFER ALONG WITH US. BUT FIRST, FIRST, BEFORE THEY GET INTO TROUBLE, AGRICULTURE IS FAR AHEAD OF THEM.
For	THE SURE FOR THIS SICKNESS TO SEND THE BILL THE URBAN DISEASE TO THE RURAL PEOPLE. IS THE IDEA THAT WE CAUSED THE DISEASE, WE SHOULD PAY FOR IT???? MAYBE THAT HAS MERIT, BUT UNTIL THE ILLNESS IS CLEARED UP AT THE SOURCE, THERE WILL BE NO CURE, AND IT CANNOT BE CLEARED UP BY HEAPING MORE DISEASE ON IT. WE KNOW THAT FOR EVERY TAX REDUCED ONE PERSON OR ONE SEGMENT OF OUR ECONOMY, SOMEONE ELSE WILL PAY IT. WE KNEW WHEN WE AKSKED FOR A REDUCTION IN OUR LIVESTOCK TAX AND FOR OUR MACHINERY INVENTORY
_ **	TAX, WE WOULD PICK A PORTION OF THAT UP ON OUR PROPERTY WE RECONNIZED THAT OTHER PROPERTY OWNERS WOULD ALSO PICK SOME OF IT UP. WE WERE MORE THAN SURPROSED, HOWEVER, TO READ IN THE PAPERS IN THE INTERIM THAT MANY LEGISLATORS WERE NOT AWARE THAT THE COUNTLY INTERIM

__ "Hell has no fury like a woman scorned" __

WIFE Women involved in Farm Economics

HAME TO BRUNNER	BILL "(SB329
ADDRESS 563 3rd ST. HELENA	MATE	SENATE TAXANOL DELITIEE
REPROTENT WOMEN INVOLVED IN	FARM ECONOMIC	EXHIBIT 17, p. 2
SUPPORT X OPPO	SE	AMEND BILL/RES. 329

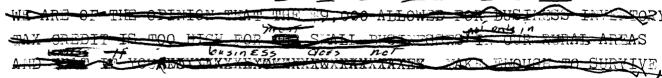
COMMENTS:

would have A GREAT REDUCTION IN THEIR OPERATING MONEY WHEN THIS BUSINESS INVENTORY TAX WENT OFF DECEMBER 31. WE CAN ONLY ASSUME THAT THEIR SURPRISE WAS THAT IT HAD NOT BEEN IMMEDIATELY TRANSFERRED TO PROPERTY. AGRICULTURE IS THE LARGEST PROPERTY HOLDING BUSINESS IN MONTANA.

WE DO NOT GENERALLY COMPLAIN ABOUT PAYING TAXES----IF WE ARE MAKING MONEY. AND THE RULE OF THAT IS, IF YOU MAKEIT, YOU PAY IT. BUT IT IS OUR CONTENTION THAT WE ARE IN THE SAME POSITION AS THE POOR RELATIVE WHO HAS BEEN TAKEN INTO THE HOME OF A RECH MAN AND IS ALLOWED TO TAKE BARE OF THE KIDS, AND DO THE CHORES, KEEP EVERY THING RULNING SMOOTHLY, BUT DOESN'T GET TO SIT DOWN AT THE TABLE WITHE FAMILY.

WE HAAR THAT OUR INVENTORIES ARE OF A DIFFERENT CATEGORY THAN
"BUSINESS" INVENTORIES BECAUSE OF THEIR CONSISTENCY!!! OUR BEEF IS
OUT IN OUR PASTURES AND FEEDLOTS, INSTEAD OF BUTCHERED IN THE FREEZE
OUR CROPS ARE OUT IN OUR FIELDS AND IN OUR BINS INSTEAD OF INCANS
ON SHELVES AND IN LOAVES OF BREAD----OUR MACHINERY IS RUNNING IN
OUR FIELDS INSTEAD OF SITTING IN A DEALERS LOT.

WE CANNOT LONG SUSTAIN OUR BUSINESSES IF WE ARE FORCED TO PICK UP THE TAX RELIEF AFFORDED BUSINESSES WHO WOULD NOT BE IN EXISTENCE IF IT WERE NOT FOR US, AND WHO WOULD BE THRIVING IF WE WERE.



A PAY CREDIT WILL NOW DO YOU ALL THAT WICH GOOD.

WE BELEIVE FIRST AND FOREMOST IN TAX EQUALITY, WE ASK THAT BUSINESSE BE TAXED IN AN EQUITABLE MANNER.

WE ASK A DO PASS FOR SB 329

Inventory

"Hell has no fury like a woman scorned"

of Counties

EROSION OF PROPERTY TAX BAS

In addition to long-standing exemptions from property taxation (such as public buildings, charity and religious property and public art galleries), the legislature has removed or lowered the taxable value of other properties during the past five sessions, including the following:

Household goods

Freeport merchandise

Unprocessed fruits and vegetables

Unprocessed agricultural products

Livestock under nine months

Swine under three months

Bankshares

One-half of coal contracts if producer extracts less than 20,000 tons annually

Pickup toppers less than 300 pounds

Property of nonprofit community service organizations

Sprinkler irrigation systems

Senior citizen centers

Business inventories

Automobiles and light trucks

Livestock and poultry (from 8% to 4%)

100% disabled veterans (depending on adjusted gross income)

Rollback taxes

Agricultural machinery and trucks (from high book to average wholesale value)

Aircraft	н	н	II	**	н	H	41
Trucks over 3/4 ton	11	п	"		ц	11	н
Construction equipment	11	**	11	ıı .	ti	11	H
Motor boats	**	**	11	11	81	II	11
Boat trailers	u	II .	11	ti	Ħ	11 .	11
Motorcycles	n .	u	H	Ħ		11	11

Windfall profits tax (deducted from net proceeds tax)

SENATE TAXATION COMMITTEE
EXHIBIT J
Feb. 10, 198_3
Sen. BILL/RES. 329

A PETITION IN OPPOSITION TO SENATE BILL NO. 329

WE THE UNDERSIGNED, involved in retailing would like to voice our opposition to Senate Bill No. 329, (Reinstate Inventory Tax With a \$9,000.00 Limit.) We feel this is bad legislation and should not be reinstated.

NA ME	ADDRESS	COMPANY
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SENATE TAXATION COMMITTEE
EXHIBIT K
Deb-10, 1983
Sen BILLIRES 329

Mr. Chairman Goodover and Members of the Committee:

My name is George Allen. I am the lobbyist for the Montana Retail Association. I am here today to oppose Senate Bill #329, which will reinstate the inventory tax.

First of all, let me say the Montana Retail Association is pleased that this bill does not attempt to reinstate the inventory tax on the small businesses in Montana. However, the very philosophy of inventory taxation is anti-business, anti-productive, and regressive. This bill discriminates against larger businesses. Why should one retail store pay a tax just because he has a larger inventory, while his neighbor with a smaller inventory pays nothing.

The inventory tax causes unfair taxation against the business person who is willing to invest in heavier inventories to better serve his community. Larger inventories within a company and more jobs go hand in hand, plus producing many spin-off jobs.

It has been said this bill is designed to tax the big corporations. (That is one reason for the \$9,000 ceiling.) The retail merchants, large and small, are absolutely opposed to any form of inventory tax.

This bill will require every merchant to file an inventory tax statement, pay his tax, then file for a refund next year. Most stores borrow money to operate the business on, some on short term agreements, some long term, some both. If this bill passes he will be required to pay his tax with borrowed money. He will pay interest on it for approximately twelve (12) months then get a refund or credit. The government is using his money interest free for that period of time. It doesn't make sense for a business to have to calculate and pay a business inventory tax and then apply to the state for an offsetting income tax credit.

Retailers have serious problems with the 25 percent penalty clause, especially when the department is given the authority to interpret the vaule of an inventory. Let me give you a real life example. Lets take for an example a store that deals in seasonal or fashion merchandise that has a limited life span. This store could bring in a stock of inventory for the fall, winter and Christmas selling season. If some of the merchandise does not sell, the store must mark down the merchandise and reduce the selling price. If it still does not sell and the retailer carries

the item through Christmas, through his January sales, through inventory and finds he must sell the item at 25¢ on the dollar. I ask you, how could a state auditor put a true value on this inventory? Merchandise is only worth what someone is willing to pay for it.

It has been reported that some businesses did not claim their credits or refunds. In checking with several who did not file, I found they felt the refund was automatic, just like when you overpay your income tax. Like so many things we do, the first time we can be confused. I can assure you, this year you will see a greater number of businesses claiming their credits and refunds. Also, there will be a lot of amended tax returns filed for last year.

Montana tax exempts motor vehicles, both new and used. This bill will also exempt mobile homes. Yet, for example, a farm implement dealer must pay an inventory tax. Is that fair?

During the last session, testimony was given that the elimination of inventory tax would increase inventories and that is exactly what happened. Total inventories are heavier this year in Montana than last year.

In the Governor's program to build Montana, one of his selling points in attracting new businesses to our state is the fact that we <u>DO NOT HAVE AN INVENTORY TAX</u>. If this bill passes it will have a negative effect on anyone thinking about locating in Montana. If ever we needed jobs in Montana, we need them now.

If Senate Bill #329 passes, it will impose a NEW tax on some businesses. It will create hardships on all businesses. The Montana Retail Association urges you to vote against Senate Bill #329.

Respectfully Submitted,

GEORGE E. ALLEN
Executive Vice President
Montana Retail Association



SENATE TAXATION COMMITTEE
EXHIBIT Z
Deb 10 198 3
Sen BILL/RFS 329

MONTANA CHAMBER OF COMMERCE

P. O. BOX 1730 • HELENA, MONTANA 59624 • PHONE 442-2405

Testimony
before the
Senate Taxation Committee
Pat Goodover, Chairman
in opposition to
SB 329

by

Janelle K. Fallan Public Affairs Manager Montana Chamber of Commerce

February 10, 1983

The inventory tax situation, as it has existed the past two years, is a jerry-built situation that is cumbersome for tax-payers and difficult to explain to outsiders.

The 1981 Legislature wisely demolished the inventory tax -- almost; SB 329 would build on its rubble -- with more rubble. We suggest that the 1983 Legislature act to clean the site by sweeping the inventory tax away.

This bill pits small business against big business. Some 95 percent of the membership of the Montana Chamber is small business and they agree that small businesses and big business need each other.

Even if businesses get a credit, they still must go through the inventorying and tax paying process. Further, this credit has not been well-publicized by the Department of Revenue. Many businesses did not know the credit was available, and have not taken it.

(more)

Testimony SB 329 Montana Chamber of Commerce February 10, 1983 Page 2

Also consider who will be affected by the credit limit.

Lumber mills have artificially high inventories at the end of the year and will not get a full credit. The wood products industry, struggling to recover, does not need this extra tax burden.

The repeal of the inventory tax has been lauded in several state projects in the past two years. The McKinsey Report of the Montana Economic Development Project noted it as a positive factor for the state. Hundreds of small business people were involved in the statewide small business conference which urged the repeal be retained. All legislators have received a copy of that conference report. Finally, two years ago, the state published a Business and Industrial Location Guide, to answer questions and encourage businesses that were interested in Montana. In his cover letter, which I have attached, Governor Ted Schwinden cited repeal of the inventory tax as "one of many actions that reflect the positive attitude" of his administration toward economic development.

We respectfully urge a "Do Not Pass" for SB 329.

/ssg

State of Montana Office of the Governor Helena, Montana 59620

TED SCHWINDEN
GOVERNOR

Dear Business Executive:

The decade of the Eighties has meant a new emphasis on economic development in Montana. The creation of the Montana Department of Commerce was the first of many actions that reflect the positive attitude of my Administration toward economic development and promotion. In 1981, Montana repealed the inventory tax, increased the small business investment tax credit by 50 percent and created a small business licensing center --- all actions meant to encourage and assist new businesses in moving to Montana.

Montana state government is committed to the conscientious expansion of our economic base. If Montanans are to have jobs, we must design and foster a healthy economic climate for business while preserving our unique values for future generations.

Montana offers what is best in America --- clean air and water; space and energy; cities where "rush hours" last for minutes, not hours; spectacular beauty and unparalleled recreational opportunities. But in order to live here, we must have jobs for ourselves and our children.

In addition to offering the best ingredients for a clean and healthful atmosphere, Montana offers much of what is best for business in America --- resources, a positive attitude and a willing and able work force.

More than any other state in the nation, Montana is a land of opportunity --- a place to grow --- for businesses and for people. We've been laying the foundations for economic development in Montana; now we invite you to get in on the ground floor.

Sincerely,

TED SCHWINDEN

Governor

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PLEASE LEAVE ANY PREPARED STATEMENTS WITH THE COMMITTEE SECRETARY.



SENATE TAXATION COMMITTEE

EXHIBIT M

Seb 10, 103 3 3 7 19

Sen BIEL RES. 7 19

PREFACE

The establishment of the Interim Legislative Oversight Committee on Economic Developement during the last session was a step in recognizing that small business is one of the most important factors in Montana's economy; saying "Except for a few utility and transportation companies, and probably less than a dozen other multinational corporations who operate plants, mines, and refineries vertually every employer in Montana falls within the statutory definition of small business".

It also noted that small business provide at least 80% of the new jobs in Montana, and that the encouragement of small business should be a primary objective of the Legislature.

It is then for this objective, and other reasons which I shall enumerate that NFIB speaks out in opposition to SB 329 the Reinstatement of the Business Inventory Tax. In fact, 87% of Montana's NFIB membership voting in the State Survey Ballot supported the elimination of the Business Inventory Tax.

SMALL BUSINESS SPEAKS OUT AGAINST SB 329 REINSTATEMENT OF THE BUSINESS INVENTORY TAX

The membership of the National Federation of Independent Business consists of small, independently-owned-operated businesses covering the entire spectrum of business activity. Over 85% of the 5,320 Montana members have fewer than 20 employees.

No other issue has generated so much correspondence and such a solidarity of opinion as the need of and demand for the continued elimination of the business inventory tax. Also cited are economic growth potentials which can accrue to the benefit of the State of Montana in the form of more stable employment and increased job opportunities; greater volume of sales increasing sales tax revenues; new capital investments in expanded facilities and equipment increasing property tax base; and consumer convenience.

NFIB believes that the business inventory tax is a "bad tax". It is bad for three reasons. First, it falls on some businesses heavily and not at all on others.

Second, the operation of the tax leads to economic disruption in the form of distorted sales practices, disrupted inventory maintenance schedules, periodic interruptions in employment, and the adoption of deliberate tax avoidance schemes. All of these effects may be said to be elements of a "bad business climate" in Montana.

Third, there appears to be tangible evidence that Montana's maintenance of the business inventory tax, still acts as a serious disincentive for new business in Montana. Businesses outside the state tend not to select Montana for new facilities and businesses within the state tend to expand elsewhere. The tax tends to act as a disincentive, in our judgement, not so much because of its magnitude in terms of dollars and cents, but because of how it is perceived by business in the ill-defined concept of "business climate".

Perhaps it would be too much to say that the elimination of the business tax would have an "electrifying" impact on how Montana is perceived by businessmen here and around the country, but such a move would certainly command the immediate attention of businessmen everywhere. It would indicate in a dramatic fashion that Montana has made a major change in its laws to remove a tax which businessmen, everywhere, believe to be bad.

THE CASE FOR ELIMINATING BUSINESS INVENTORIES FROM PERSONAL PROPERTY TAXATION

- The business inventory tax discriminates irrationally and does not affect all businesses in an equal manner.
- The tax is not related in any way to the ability to pay.
- Certain seasonal businesses are unjustly penalized by the very necessity of maintaining maximum inventory on lien date.
- The normal flow of business momentum is severely disrupted causing short term unemployment and curtailment of permanent employment potentials.
- Many businesses cannot either afford or will not gamble on maintaining a complete line of replacement parts because of the inventory tax.
- Merchants often find it more economical to reduce the selection of new items available to customers rather than to pay the tax on a larger inventory.
- The tax causes unfair competition against the business person who is willing to invest in a good inventory to better serve their community while catalogue companies escape taxation.
- Inventory taxes hurt most when business slows down inventories are high and money to pay the tax is hard to find.
- Volume purchases are discouraged and thus the loss of obtaining volume discounts which are normally passed along to the consumer.
- The tax adversely affects the "business climate" of the state relative to its neighboring states.
- Manufacturers and wholesalers lose business because they cannot compete with their counterparts in states that do not tax inventories.
- Manufacturers and wholesalers are discouraged from locating in or expanding within the State.
- Inventories, as contrasted to fixed assets, are movable and makes the transfer from one owner and/or jurisdiction to another rather easy.
- Inventories can change identity as they are processed from raw materials into finished goods.
- Recent price inflation compounds the inequities of inventory valuation for tax purposes.
- Inventories are often totally or in part financed and not truly owned by the business, or financed out of profits which have already been subjected to taxation at both the Federal and State levels.
- Cost of taking inventory for tax purposes can be eugl to or greater than the tax an unnecessary inflationary expense.
- The growth and development of international trade within and through Montana is endangered because of the inventory tax.
- Elimination of the business inventory tax will reduce governmental paper work for business and significant administrative costs for county assessor
- Elimination of the business inventory tax will stimulate economic activity, increase job opportunities, provide greater consumer selectivity and convenience, and add to the real property tax base.

Property Taxation of Business Inventories

¶ 20-150

		n.	20-130			
State	Exempt from Tax	Assessed at Lower Percentage	Assessed on Average Value	Assessed as Other Property	Assessed at Higher Percentage	No Tax on Personal Property
Ala	Х					
Alas.	v			X '		
Ariz.	X		x			
Calif	X					
Colo		х,				
Conn.	X,					х
Del	X X					**
Fia	X					
Ga				X		
HawaiiIda.	x					X
M.						X
Ind			X ¹			
Iowa			X X **			
Kan				x		
La			X			
Me	X					
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Ohio			x		X 16	X×
Ore,	x		A			
Pa	x					X
R. I.						
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Tex. Utah	x			X		
						
Vt	X *			x		
Wash.				<u>X</u> =		
W. Va. Wis.				X X X		
Wyo	X					
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Postnotes appear on following page.

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[The next page is 2041.]

Taxation of Inventories

Alaska: Inventories in a foreign trade zone before being cleared by U. S. Customs Service and admitted into domestic commerce are exempt.

* Colorado: Assessed at 5% of value.
* Connecticut: Manufacturers' inventories are exempt. Monthly average inventories of whole exempt. Monthly average inventories of whole-salers and retailers are exempt to the extent of \$/12ths of their value in 1979, 10/12ths in 1980, 11/12ths in 1981, and 100% in 1982 and later. [†] Indiana: Manufacturers may elect to have inventory assessed on average annual value. [†] Kansas: Vehicles in dealers' inventories are

** Maryland: An income tax credit is allowed for personal taxes paid. Also, counties and Baltimore City are authorized to reduce the per-centage of the total assessed value at which manufacturing and commercial inventories are

* Massachusetts: Manufacturing corporations are exempt from personal property tax. Businesses operating as merchants are exempt from corporations tax on most types of personalty except business machinery.

* Massachusetts: Individuals and partners operating as merchants or manufacturers are tax-

esting as merchants or manufacturers are tax-able on tangible personal property.

Mississippi: No tax applies to manufac-turers' products in Mississippi if they will be shipped or sold to other than the final consumer and not at retail.

" Missouri: Special tax imposed on merchants

and manufacturers.

Montana: Vehicles in dealers' inventories are exempt. Business inventories are taxed at

4% of market value. A corporate income tax credit is allowed for business inventory taxes

4% of market value. A corporate income tax credit is allowed for business inventory taxes paid in 1961 and 1962. Effective January 1, 1963, business inventories are exempt.

¹³ Nevada: Merchants' and manufacturers' personal property, raw materials and components held by a manufacturer for manufacture into products and supplies to be consumed in the process of manufacture, and livestock held for husiness purposes are assessed as follows: for business purposes are assessed as follows: in 1979-80, at 28% of full cash value; in 1980-81, 21%; in 1981-82, 14%; in 1982-83, 7%; and thereafter, exempt.

 ¹⁶ New Mexico: Property held by individuals as inventory is exempt with exceptions.
 ¹⁹ North Carolina: An income tax credit is allowed for inventory taxes paid. Certain inventoried property (peanuts, baled cotton, fruit products) is taxed at a lower rate.

3 Ohio: Merchants' and manufa

and manufacturers' personal property is assessed at 41% for 1978, 39% for 1979, 37% for 1980 and 35% thereafter. Personal property held in a foreign trade zone is exempt.

38 South Carolina: Inventories of business establishments are assessed at 6% of value. Inventories of manufacturers, unless offered for sale at retail, are exempt.

39 South Dakota: Personal property that is not centrally assessed is exempt.

Wermont: Municipalities may exempt inventories and tax business machinery and equipment instead.

n Washington: A business and occupation tax credit is allowed for inventory taxes paid. Inventories are exempt beginning in 1963.



SENATE TAXATION COMMITTEE BILL/RES_329

P.O. BOX 30158, BILLINGS, MONTANA 59107

(406) 656-0202

BRANCH STORE:

P.O. BOX 610, WILLISTON, NORTH DAKOTA 58801

(701) 572-8377

February 9, 1983

TO:

Senate Taxation Committee

FROM:

Craig Anderson, C.P.A.

Controller

Tractor & Equipment Co.

Billings, MT

RE:

Defeat of Senate Bill 329

Tractor & Equipment Co., as well as other Montana equipment dealers and Montana businesses, know the personal property tax on business inventories to be a tremendously inequitable tax. There are several major inequities to be reviewed.

The major inequity is the taxation of retail and manufacturing businesses who earn their income by selling a product (inventory) while other businesses who generate their income by selling services (architects, engineers, medical professions, accountants, lawyers, real estate agents, carpenters, electricians, plumbers) or the financial institutions and insurance companies who generate their income by lending money or selling insurance policies, have no tax levied on their income earning potential.

There is no sound reasoning in taxing one business's income earning assets and not another's. If there is a property tax on inventory, why isn't there a property tax on the earning potential of those businesses who bill out their personal services to their clients? Why no property tax on income to be derived from financial loans? Why no property tax on income to be derived from insurance policies? These items are inventories in those businesses.

The fact that a business buys and sells product inventory does not mean that that business has a greater ability to pay than an organization who does not have a product inventory; but, instead, has people services to sell, policies to sell or money to lend. In fact, those businesses similar to ours have had great and painful cutbacks in employment in the last year. Our work force has been reduced by over 50 people from what it was a year ago. I don't know of many professions, organizations or financial institutions that have had layoffs of this magnitude.

Senate Taxation Committee February 9, 1983 Page Two

The argument may be raised that those businesses who carry inventory require greater local services. These businesses need greater police and fire protection than those businesses that do not carry inventory. Let me assure you that those businesses already pay greater real property taxes on the additional land that is required to store inventories. They also pay greater real property taxes on the warehouses and other buildings required to house and protect their inventories. Those businesses are already paying their proportionate fair share of the municipal services they are provided.

It appears the rationale to tax product inventory is...that it is easy to count, easy to value, so tax it.

There are other inequities among those businesses who would pay the tax. Those businesses that are within the city limits would pay a higher tax on their inventory dollars than a business outside the city limits.

For example: In Billings, a business located within the city would pay \$11,200 in taxes for \$1,000,000 in inventory. A business located between Billings and Laurel would pay \$4,310 less, or \$6,890 for the same \$1,000,000 in inventory. This is inequitable when you consider that the inventory located within the city limits receives no more services than the inventory located a mile outside the city limits.

This proposed tax structure would affect our particular business in yet another way. We lease much of our machinery to our customers on a month to month basis. The proposed bill outlines that we would not pay property tax on any of our inventory that is leased or rented as of December 31. It just so happens that our leasing activity is at its lowest in December, as our contractor customers return our machinery when they shut down their operations for the winter. Our taxable inventory is, then, at its peak. This leaves our dealership with a taxable inventory value which is much higher than if we took an average of our taxable inventory for the year. This can influence our decisions as to when we will have a customer's lease terminate.

On one D8 Dozer, for example, there is a difference of \$1,650 as to whether a lease terminates the 15th of December or the 1st of January. Multiply this by a few customers and we find that this process can interrupt our normal course of business dealings and our management decision-making process.

We encourage the defeat of Senate Bill 329. We are not opposed to paying our fair share of the tax burden, we understand our role in our community and state. It is the inequitable taxes we oppose. If this legislative assembly supports tax reform and tax equality, then this bill deserves a "do not pass".



SENATE TAXATION COMMITTEE

EXHIBIT

Seb-10, 198 3

Senate TAXATION COMMITTEE

EXHIBIT

Seb-10, 198 3

Senate TAXATION COMMITTEE

BILL/RES: 329 P.O. Box 4459

Telephone 406/442-1590

Helena, Montana 59604

the advocate for Montana and Northern Wyoming retail hardware and farm implement dealers

February 10, 1983

Testimony on Senate Bill 329

I am Blake Wordal representing the Montana Hardware and Implement Assocition, a trade association representing retail hardware and farm implement dealers.

We strongly oppose any attempt to reinstate the business inventory tax in Montana regardless of efforts to dilute the bitter pill with income tax credits.

A business inventory tax is simply an unjust burden for businessmen and women to carry. I urge the members of this committee and of the Legislature to consider the issue of fairness as it applies to the proposal before you.

Is it fair to levy a tax which bears no relationship to the health or profit of a business? Taxing inventory falls hardest during hard times. A large inventory most often signals a shortfall in sales for the retailer. Just when a retailer can least afford it, the tax falls heaviest.

Is it just to corrupt the free market system---the law of supply and demand---through such a tax? In order to minimize the effects of a business inventory tax, inventories are kept artificially low regardless of demand. The effect is contrary to efficient business practices.

Is it fair to tax inventory twice? The farm implement industry is currently in difficult economic times and it is not uncommon for dealers to carry machinery, particularly used machinery, for over a year or more. An inventory tax is levied on merchandise as long as it is carried in stock.

Is it right to force small businesses to become lending institutions to meet the very real needs of local governments by paying an inventory tax and receiving an income tax credit from the State a year or more later? I might add that the income tax credit does not take into account any interest which would have accrued during the use of these funds.

Is it just to ask the business community to submit to more paperwork and governmental rules and regulations in order to recoup the business inventory taxes paid through their income tax? It is obvious that most businessmen and women lack the necessary knowledge to claim the income tax credit even now. Last year, inventory taxes paid were \$8.5 million. Income tax credits claimed so far have been just over \$2 million.

Finally, is it fair to reject the pledge made only two years ago to the business community to phase out this tax? Conditions have not improved for the small business; they have, in fact, deteriorated. A successful small business today must be able to plan ahead. They must be able to project according to stable economic policy. To alter the planned elimination of the business inventory tax now would be a staggering blow.

The Montana Hardware and Implement Association believes that the answers to the questions of the fairness of a business inventory tax are clearly, "No, it is simply unfair." For these reasons, we respectfully request the Senate Taxation Committee to render a Do Not Pass recommendation for Senate Bill 329.

MONTANA TAXPAYERS Association

HELENA, MONTANA 59604



406/442-2130

1706 NINTH AVENUE

FEBRUARY 10, 1983

S. KEITH ANDERSON, PRESIDENT MONTANA TAXPAYERS ASSOCIATION IN OPPOSITION TO SENATE BILL 329

SENATE TAXATION EXHIBIT P	COMMITTEE
<u>Deb 10</u> , 138_ <u>Sen</u> BILL/ RE	

THE 1981 MONTANA LEGISLATURE CORRECTED ONE OF THE MOST SIGNIFICANT INEQUITIES IN MONTANA'S PROPERTY TAX SYSTEM BY ADDRESSING THE QUESTION OF BUSINESS INVENTORY. WHILE THE BUSINESS INVENTORY TAX HAS BEEN COLLECTED FOR THE LAST TWO YEARS, IT HAS BEEN ALLOWED AS AN INCOME TAX OR CORPORATE LICENSE TAX CREDIT. THIS BILL WOULD SET A MAXIMUM CREDIT OF \$9,000 AND WOULD DISCRIMINATE AGAINST ANY BUSINESS THAT MIGHT HAVE AN INVENTORY THAT WOULD RESULT IN A CREDIT OF OVER \$9,000. IT SHOULD BE OBVIOUS THAT LARGE INVENTORIES HAVE NO RELATIONSHIP TO PROFITS, ESPECIALLY DURING THESE ADVERSE ECONOMIC TIMES. ALL OF US ARE WORRIED ABOUT EMPLOYMENT IN OUR STATE AND THE INVENTORY CREDIT MIGHT WELL MEAN THE DIFFERENCE BETWEEN LAYING OFF A NUMBER OF EMPLOYEES OR KEEPING THEM ON THE PAYROLL. THESE ARE DOLLAR FACTORS THAT THIS COMMITTEE SHOULD CONSIDER BECAUSE BUSINESS IS NOT ENJOYING THE BEST OF TIMES IN OUR STATE.

During the last year or two we have been hearing a lot about making Montana a better place to do business. The majority of the states—some 36 plus the District of Columbia, as of two years ago, had eliminated or were phasing out property taxes on business inventory. Limiting the tax credit to \$9,000 isn't going to be an incentive for a business of any magnitude to locate in Montana. Further, it demonstrates

INSTABILITY ON THE PART OF OUR GOVERNMENT. Two YEARS AGO THIS LEGISLATURE ACTED IN A POSITIVE FASHION TO ESSENTIALLY ELIMINATE THE INVENTORY TAX. Now, AN ATTEMPT IS BEING MADE TO CHOOSE BETWEEN THE "GOOD GUYS" AND THE "BAD GUYS" AND PENALYZE THE "BAD GUYS". WHAT WOULD AN OUTSIDER, TAKING A LOOK AT MONTANA, THINK? OBVIOUSLY, AS FAR AS TAXATION IS CONCERNED, THEY REALLY WOULDN'T KNOW WHAT IS GOING TO HAPPEN FROM ONE LEGISLATURE TO THE NEXT.

THE ECONOMICS OF THE INVENTORY TAX PROVIDE AMPLE REASON TO ELIMINATE THE LEVY. THERE IS NO UNIFORM ECONOMIC IMPACT OF A TAX ON INVENTORY FROM BUSINESS TO BUSINESS. PROFIT MARGINS VARY AND MERCHANDISE TURNS OVER AT A DIFFERENT RATE FROM BUSINESS TO BUSINESS. LIKEWISE, MERCHANDISING PRACTICES VARY AND ARE OFTEN DICTATED BY THE IMPACT OF THE TAX ITSELF. THE TAX FORCES THOSE IN BUSINESS TO MAKE DECISIONS BASED UPON THE ECONOMIC IMPACT OF THE TAX RATHER THAN WHAT MIGHT BE GOOD BUSINESS PRACTICE.

During the last two years, the business community in Montana has been able to adjust their operations without regard to the impact of the inventory tax. If this Bill passes, there are business operations in Montana that will be forced into making adverse decisions in order to minimize their inventories and resulting tax burden.

Montana has had steady growth in the property tax structure until this last year when a number of counties did have a reduction in valuation. Up to this time, however, valuation increases would have more than offset any minimal reduction in valuation caused by taking inventory off the tax rolls. We are on the brink of a new reappraisial. Considering the ratio of current assessments to market value, we can expect valuation increases that will have to be mitigated by the

LEGISLATURE IF WE ARE TO CONTROL LOCAL GOVERNMENT SPENDING. I POINT THIS OUT TO REMIND YOU THAT ANY REDUCTION IN REVENUE BROUGHT ABOUT BY THE CONTINUANCE OF EXISTING LAW WILL BE SHORT LIVED AND LOCAL GOVERNMENTS ARE SLATED FOR A WIND FALL IN THE NEAR FUTURE. I THINK THAT IT IS MORE IMPORTANT TO ASSIST THE BUSINESS COMMUNITY IN OUR STATE AT THIS CRITICAL TIME THAN IT IS TO PROVIDE ADDITIONAL REVENUE FOR GOVERNMENTS. IF THERE IS A SLIGHT TAX SHIFT THROUGH AN INCREASED MILL LEVY, OR CHANGES IN PROPERTY VALUATIONS, THOSE IN BUSINESS WITH INVENTORIES, WILL PICK UP MUCH OF THE DIFFERENCE ON OTHER PROPERTY--THEIR LAND, THEIR BUILDINGS, AND THE LIKE. SO IN THE LONG RUN, BUSINESS WILL CONTINUE TO ASSUME THE TAX BURDEN BUT IN A SIMPLER AND MORE UNIFORM FASHION WITHOUT THE ADVERSE ECONOMIC IMPACTS OF THE INVENTORY TAX.

I ENCOURAGE YOUR DEFEAT OF SENATE BILL 329 AS A POSITIVE STEP TOWARDS CONTINUING NECESSARY TAX REFORM IN OUR STATE.

BROWNING, KALECZYC & ASSOCIATES

Securities Building
Box 162
Helena, Montana 59624
406/449-6220

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TESTIMONY OF PLUM CREEK LUMBER COMPANY IN OPPOSITION TO SENATE BILL 329 BEFORE THE SENATE TAXATION COMMITTEE FEBRUARY 10, 1983

Mr. Chairman and Members of the Committee:

My name is Stanley T. Kaleczyc of the firm of Browning, Kaleczyc and Associates, in Helena. I am appearing today on behalf of our client, Plum Creek Lumber Company, a subsidiary of the Burlington Northern, Inc., in opposition to Senate Bill 329. This bill, if enacted, would reinstitute the business inventories tax, a tax which is disfavored by most states.

Plum Creek is opposed to this tax because, first, it is simply the wrong tax, in the wrong economic climate, and will thus have adverse consequences to the lumber industry, which is an important part of the economy of this State. Second, even if a business inventories tax were the right tax, at the right time, Plum Creek is opposed to this tax because, in its key technical provisions, it results in the imposition of a disproportionately high tax on the lumber industry.

Before addressing the bill specifically, I would like to provide some background information on Plum Creek and the lumber industry, which might be useful to this Committee in assessing the impact of this bill.

Today, in the State of Montana, Plum Creek employs approximately 1,300 individuals. These individuals are employed in the western part of the State in six lumber mills, two plywood mills and one fiberboard plant. In addition, Plum Creek has a logging division and management offices to support its operations.

During this depressed economic time, in which many mills have shut down either temporarily or permanently, Plum Creek has managed to continue its operations and to continue to employ citizens of Montana. The reason is that Plum Creek has been willing to increase its inventory, even though it is presently operating at break-even or a slight loss.

Although this inventory buildup will give Plum Creek a supply of goods to meet consumer demand when the economy turns around, this Committee should bear in mind that the lumber industry in Montana continues to be at an economic disadvantage. I would like to highlight a few factors. First, because of its geographic position, a transportation disadvantage exists. Only in the mid-western markets is Montana lumber more competitive with lumber from other parts of the country. Because of the increased transportation costs, the cost of goods themselves must be kept

down in order to be competitive in West Coast and East Coast markets. Second, at the present time, the Canadian government is subsidizing its timber prices, making Canadian lumber products more attractive in U.S. markets.

In light of the present adverse economic conditions, and the competitive disadvantages mentioned above, it is not in the best interests of a healthy lumber industry to impose the business inventory tax contained in S.B. 329. This tax will be passed on to the consumers, making Montana products less competitive in the U.S. and world markets, and ultimately will contribute to a decrease in demand for those products and a decrease in employment.

Moreover, in the case of Plum Creek in particular, which has elected to maintain higher inventories in order to keep up employment, this bill has the direct effect of penalizing Plum Creek because it is attempting to keep its employees working.

In addition to the reasons discussed above, the business inventories tax is uniquely a bad tax to apply to the lumber industry. The Committee needs to be aware of two facts in order to appreciate the adverse impact which this tax particularly has upon the lumber industry. First, when a log is sawed for lumber, because of various size lengths and grades, there is a large in-process inventory of less desirable product which a lumber mill has at any one time. Until it can sell the lesser grades of lumber, the lumber mill has an extra inventory over which it has no direct control. And, of course, there is no quality control device to minimize this inventory problem.

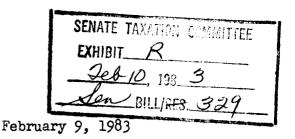
Second, during the spring thaw, the Forest Service and the State do not permit harvesting and hauling of logs to the lumber mills. In order to compensate for this lack of the stream of raw material into the lumber yards during this period, during the fall and early winter, lumber mills build up their inventory to artificially high levels so that production might continue during the springtime.

Because S.B. 329 taxes inventory in place on January 1 of each calendar year, when raw product inventory is at or near its peak, it operates as a special hardship upon the lumber industry. S.B. 329 operates to extract the maximum tax, and hence the maximum penalty, upon the lumber industry because of these factors which cannot be controlled.

In summary, a business inventory tax will impose significant hardships upon the lumber industry, will make Montana lumber products less competitive, adversely affect employment, and penalize an industry because of the existence of factors over which the industry has no control.

We respectfully urge this Committee to reject S.B. 329.

STEDJE BROS. 3605 Hwy. 10 W. MISSOULA, MT. 59801 TELEPHONE 728-5890 SHOP 721-7644



Senate Taxation Committee Helena, Montana

Against Senate Bill 329 - To Reimpose The Inventory Tax

Honorable Senators;

As a representative of a Western Montana Farm Tractor and Implement Dealership I would like to register my objection to reimposing the Inventory Tax and to state my reasons for this ofjection.

- (1) An Inventory Tax is levied upon a business whether or not that business is successful. Business in these times is having a struggle just to meet their overhead and to pay their employees. Adding an Inventory Tax at this time would almost insure that some businesses would go under.
- (2) One business cannot keep an adequate inventory to satisfy our customers and to make sales to stay in business, if we are penalized by a tax on that inventory.
- (3) Most businesses are cutting to the bone now by laying off help, keeping inventories low, and any other means necessary to stay afloat. We cannot add an additional regressive tax to that burden.
- (4) Those businesses like ours have a great deal of inventory on a consigned basis. That is, we have financing programs so that we do not have to pay for a machine the moment it arrives on our lot. In many cases we do not pay for a year after arrival or at the time the machine is sold. Therefore, a tax on that machine is before the fact of the sale.

We would like to add our endorsement to the Governor's Block Grant Proposal because we do recognize that cities and towns do have a need for some kind of assistance. We can appreciate their declining revenues but would ask that they recognize that we in business have the same problem.

Sincerely;

Ed Savik

Vice President

Stedje Brothers 3605 Highway 10 W. Missoula, Mt 59802 To senator Pat Goodoner, Chairman Taration Comittee Bell# 58329 Dam against Reinstatement of the Business Inventory Tax. This tax is very harmful to my Business. 5B 329 should be Killed.

> Roger White Choteur Food most. Choteur

6 3 3 7 - 10 OFFICE 228-4612
RESIDENCE 228-4646

R. L. MARTENS, D.D.S.
GLASGOW CLINIC BUILDING
1009 - 6th AVENUE NORTH
GLASGOW, MONTANA 59230

Net 12, 83

Sen Pat Goodover State Capital Helena, mt 5601

Dear Senator

(

as reinstatement of the business envientory toy well be harmful to business.

> Senierely your, RL morteus



PHONE (406) 363-3471

2/10/83

Dear Sonator;

In regards to Bill # 5B 329 TO remstate The Business Inventory Tax

We are very much against the Inventory take due to the fact that it Take Inventory double - once when you sell it & again

at inventory - It takes money away Rut Could provide et pansion + Hopefully, New Jobs -

Possible To defeat This LILL-

Warmest Regards

Dick Reinbuld owner

SENATE TAXATION COMMITTEE
EXHIBIT 5,0.4 P
FEBRUARY 10, 1983
SB 329

Whitefish, Montana February 12,1983

Senator Pat Goodover Ch. Senate Taxation Committee Helena, Montana

Dear Senator Goodover,

This letter is to voice my opposition to SB329. I operate a small one man business and in these inflated times this tax could be the straw that brakes the camel's back.

I also feel that it is unfair to tax the inventory and then tax it again when I sell it and pay the income tax on the profit.

Thank you, Tolm & Reame John R. Franze, Dealer Snap-on Tools C & A Hunter, Inc. 112 South Merrill Avenue GLENDIVE, MONTANA 59330 Phone: 365-3700

TOTAL HARDWARE COAST TO COAST

February 11, 1983

Sen. Pat Goodover Ch. Senate Taxation Comm. Montana State Capitol Helena, Montana 59601

Dear Senator Goodover:

I beieve that SB329 should not be passed. The inventory tax is a very unfair burden to place on the small business in the state. Those of us in the retail trade, need an inventory to be in business. To tax the means of trying to make a living does not seem to be a fair tax. It has no relation to the profits or earnings of a business.

The past selling season did not measure up to expectations and I will end up with the largest inventory I have ever had. This will make for a larger inventory tax in the face of a loss year. Taxes should be based on the profits of a business, not on the inventory that is the basis for being in business.

Somehow we will have to broaden the tax base rather than to place such a burden on the businesses in the state. Your support in helping to eliminate the inventory tax will be greatly appreciated. Thank you.

Yours truly,

Charles D. Hunter

SENATE TAXATION COMMITTEE 3 FEBRUARY 10, 1983

THE WILD WINGS ORVES SHOP

2720 West Main Street Bozeman, Montana 59715 (406) 587-4707

February 10, 1983

Senator Pat Goodover Chairman Senate Taxation Committee State Capitol Helena, Montana 59601

Dear Senator Goodover:

My name is Dave Kumlien and I own and operate the Wild Wings Orvis Shop, a fly fishing equipment and sporting gift shop in Bozeman, Montana. The repeal of the business inventory tax by the 1981 legislature stands as one of the few legislative actions I can say had a direct positive effect on my business.

The repeal of the business inventory tax saved my business nearly \$750. This amount represents a substancial percentage of my net profit in my business. I would like to inform you that I did not take this tax savings out of my business; that I reinvested it in my business in inventory and equipment. Also, considering when the business inventory tax was payable, during the winter, when business for me is relatively slow; the tax savings did allow me to keep one additional full-time employee through the winter months.

I wholeheartedly oppose Senate Bill 329. As far as I am concerned, the bill is a thinly disguised effort to reinstate the business inventory tax; and the income tax or corporate license tax credit really means very little to me. I would hope that you and your committee would oppose this bill.

I would appreciate being informed of your committee's action. Thank you very much.

Sincerely,

Dave Kumlien





SENATE TAXATION COMMITTEE EXHIBITS, 1983
FEBRUARY 10, 1983
SB 329

JOHNSON, SKAKLES & KEBE

ATTORNEYS AT LAW

ONE FIRST NATIONAL BANK BUILDING BUTTE-SILVER BOW, MONTANA 59701

TELEPHONE: (406) 723-5411

HOWARD A. JOHNSON (1893-1974) KEITH P. JOHNSON GREG J. SKAKLES WILLIAM M. KEBE, JR. DAN R. MCCARTHY ANACONDA OFFICE: P.O. BOX 1413 ANACONDA. MONTANA 59711 TELEPHONE: (406) 563-8400

February 11, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee State Capital Helena, Montana 59601

Re: Senate Bill 329

Dear Senator:

Please consider this letter a strong dissent to Senate Bill 329 reinstating the business inventory tax as a means of assisting local government. Regardless of the fact that there would be a tax credit on income taxes for any business inventory tax paid, this is an unfair bill to business because it will tax all businesses utilizing inventory regardless if they are profitable or not. Inventory tax discriminates against those businesses that utilize inventory, versus those that provide services only. Its time we stopped looking at business to find every fiscal monetary crunch that comes along, because of a fear of alienating the larger majority of the voters.

Thank you for your time and consideration in this matter. I hope that this bill is killed in committee and does not raise its ugly head on the Senate floor.

Sincerely yours,

William M. Kebe, Jr.

WMK/mh

THE

Farmers Insurance Group OF COMPANIES

KLAAS TUININGA AGENCY Comm. Masters Round Table 1979, 1980 and 1981 220 West Lamme #1E Bozeman, Montana 59715

Bus: (406) 587-0765 Res: (406) 388-6300

Feb. 10, 1983

The Honorable Senator Goodover:

I am writing in regards to SB 329. I feel that reinstatement of the business inventory tax would be harmful not only to my business, but to all businesses, especially small businesses. We are currently having a difficult enough time trying to keep the wolf away from the door. We are looking for ways to cut down our overhead - we are not looking for additional tax deductions. The name of the game is survival for us in small business and letting the above bill through just could be the straw that breaks the back of some businesses, and unnecessarily burden the back of many others.

Please do whatever you can to see that this SB 329 is killed.

Sincerely,

Klaas Tuininga

SENATE TAXATION COMMITTEE EXHIBIT 5, 9, 9
FEBRUARY 10, 1983
SB 329

F eb. 10th, 1983

Dear Sen. Goodover:

Please vote against SB 329. Why try to reinstate alaw that the 1981 Legislature repealed. Any additional taxes in thie depressed time is going to put people out of business.

Sincerely yours,

Mrs. Paul E. Christensen

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

se Charge of 114% per month will be made on all accounts that are not paid by day of the month following month of purchase. This is an annual percentage rate

SENATE TAXATION COMMITTEE EXHIBIT 5, 9.70 FEBRUARY 10, 1983 SB 329

SB 379-No

WAYNE L. RICHARDSON, D.D.S. 913 S.W. HIGGINS MISSOULA, MONTANA 59801

Telephone 406/721-3679

February 11, 1983

Pat Goodover State Capitol Helena, MT 59601

Pat Goodover, Chairman:

I am opposed to Senate Bill #329, reinstating the business inventory tax. I feel that it would be detrimental to the success of small businesses.

Sincerely,

Wayne Michardson, DDS

SB 379-NO TEESODKE COMOCO F.O. Box 484 BRIDGER, Mt. 59014

SEN. PAT GOODOVER CH. Sewate Taxation Comm. Helenia, Montana 54601

DEAR SENATOR:

I am writing to you in reference to the bill SB 329. Prinstatement of this bill would be harmful to my business as well as hundress of other small business. At a time when small businesses are taking a beating from a depressed economy, this bill would only add fuel to our problems. Many of my Freinds are unge earners and bake more money than I do, so why should I, as a small business man, have to foot the bill to provide fiscal assistance to local governments? I think this is an unfair tax and should not be hevico against small businesses.

Sincerely, Jevin L. Tuesdale

SENATE TAXATION COMMITTEE EXHIBIT 5, p,/2
EEB. 10, 1983
SB 329

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

KIDDLYWINKS

KIDDLYWIN

HOLIDAY VILLAGE MALL

Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL Great Falls, Montana

RIDDLE & RINGLA 1200 10th Ave. South Holiday Village Great Falls, MT 59405

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL

Great Falls, Montana

SENATE TAXATION COMMITTEE SB 329

FRED J. STOUT, D.D.S. 628 SOUTH AVENUE WEST MISSOULA, MONTANA 59801

Telephone 549-6081

Feb. 9, 1983

Senator Pat Goodover Chairman Senate Taxation Committee State Capitol Helena, MT 59601

Dear Senator Goodover:

I would appreciate your support in killing SB 329-A Bill to Reinstate the Business Inventory Tax- which is currently in the Senate Taxation Committee awaiting a hearing date. This bill is repressive to the small businesses who are the backbone of our State's economy. In this economic atmosphere, we need to stimulate not penalize small business.

red & Stout. D.D.S.

cc Senators Halligan

Marbut Norman

Van Valkenburg

Representatives Eudaily

Hanson Kadas

Lory Ream

Veleber

Waldron

SENATE TAXATION COMMITTEE
EXHIBIT 5, 9.14
ORBITREAD SB 329

RETREADS

500 Second Avenue South Great Falls, Montana 59401 Phone 453-4365

February 10, 1983

Senator Pat Goodover State Capitol

Helena, MT 5960

Dear Senator Goodover:

I would fike to inform you of my opposition to the inventory tax (SB329). The legislature repealed this bill once, we don't need it again.

Please help support the Montana Tire Dealers in this issue. Thank you.

Sincerley,

NELSON TIRE COMPANY

John F. Nelson

rjs







SENATE TAXATION COMMITTEE EXHIBIT 5 0.15 FEBRUARY 10, 1983 SATSF 529 P. 0. Bo

LEGISLÁTIVE²⁹ REPORT

3% West Sixth Ave. P. O. Box 440 Helena, Mt 59624 Phone: (406)442-3388

URGENT:

URGENT!

URGENT RECEIVED FEB 0 4 1883

Dear Members,

As you know the inventory tax legislation bill has been introduced.

Senate Bill #329, if passed, will reinstate the inventory tax with a \$9,000.00 limit. DON'T BE MISLEAD ON THIS LIMIT! If the bill passes this year - what about the next session?? It is extremely easy for an amendment to be put in to reduce the limit to five thousand, four thousand, One thousand or even zero.

This is a and bill!! We need your action today. Unfortunately every merchant in your town does not belong to the Montana Retail Association. Please contact all the merchants in your town and get their support. Go through your Merchant's Association or Chamber of Commerce. We must take action to get this bill killed in committee. If that fails the bill will go to the full legislature.

The members on the committee are:

Thomas Towe (D) Billings

Pat Goodover, Chairman (R) Great Falls George McCallum, Vice Chairman(R) Niarada Bob Brown(%) Whitefish Bruce Crippen (R) Billings Roger Ellictt (R) Columbia Falls Delwyn Gage (R) Cut Bank Jean Turnage (R) Polson Elmer Severson (R) Stevensville Tom Hager (R) Billings Dorothy Eck (D) Bozeman Mike Halligan (D) Missoula John Lynch (D) Butte Joseph Mazurek (D) Helena Bill Norman (D) Missoula

If you live in the same town or area as one of the committee members your letter is extremely important, but every merchant needs to contact all of these committee members. A post card sent to the legislator at the State Capitol Building, Helena, 59620 or a phone call to 449-4800 will reach them. By calling toll free 1-800-332-3408, you can receive an update on any legislation.

We will keep you posted.

GEORGE E. CALLEN

Executive Vice President

SENATE TAXATION COMMITTEE 371-EXHIBIT S. 16 FEBRUARY 10, 1983 SB 329

McELROY AND ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

1800 RUSSELL, P. O. BOX 4946 MISSOULA, MONTANA 59806 406-728-4670 P. O. BOX 297 SUPERIOR, MONTANA 59872 406-822-4661

February 11, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee State Capitol Helena, Montana 59601

RE: Inventory Tax

Honorable Pat Goodover:

The Inventory Tax should not be reinstated. Business finds the tax to be harmful in competing in the market place. One reason was that new businesses would not come to Montana. If it is reinstated some present businesses will be forced out of operation. The limit referred to in the bill is only a cover to make the bill palatable. In a few years the limit could be raised. The tax is unfair to business. Please vote against the tax.

Sincerely.

Eddie K. McElroy, CPA

Eddie K) Ne Elroy

McElroy & Associates

EKM/sz

Enclosures



SENATE TAXATION COMMITTEE EXHIBIT S. 5.17
FEB. 10, 1985 B 37 - NO
SB 329

"Serving Central Montana's Farmers and Ranchers"

February 11, 1983

Senator Pat M. Goodover Montana State Senate Capitol Station Helena MT 59620

Reference: Senate Bill 329 - Inventory Tax

Dear Senator Goodover,

There has to be a better way to generate money than to inflict a tax burden on the small businesses of Montana. You must realize there is no way to pass an inventory tax on the the customer. This means the tax directly reduces cash flow which is the life blood of any business. I believe the last legislature knew an inventory tax was a bad tax and that is why they repealed the law.

Perhaps a select sales tax is the answer, that would replace the inventory and property taxes. Of course, a sales tax bill would have to guarantee there would never be a property or inventory tax.

Sincerely yours

President

WMF/pjf



February 11, 1983

Senator Pat M. Goodover, Chairman Taxation Committee Montana Senate Capitol Station Helena, MT 59624

Dear Senator Goodover:

RE: SB-159

SB-231

I am a relatively new resident of Montana (1976), but the family company I work for opened here in 1952. Since our company works exclusively for mineral companies, our fate is pretty well tied to the energy industry.

In the short time I have been here, I have witnessed the "boom to bust" cycle this industry has experienced. This is due in part to world economics, but more directly, I feel, to the legislative climate of heavy taxation levied specifically on energy development. This is doing more harm to Montana businesses than to the "big" oil and coal companies that have been the rationalization for this legislation.

In 1976, the Coal Severance Tax virtually stopped the title work we were doing at the time. I believe this tax has stopped any serious development of Montana coal for the foreseeable future. The jobs this industry could have provided would, I'm sure, be welcome now to many families in Butte and Anaconda.

Again, on the oil and gas side, taxes and a hostile business environment are discouraging this industry and hurting Montana through loss of revenue and loss of jobs.

Although we are a small company, our Montana staff has been cut 30% and our sales and taxable profits are likewise suffering.

In looking at the current situation, I see legislation to bring in new industry and in the next breath legislation that is killing the existing energy business.

There are bills before the legislature that will ease this burden. I urge you to vote for them. The beneficiary will be Montana and its people.

Sincerely.

W. E. Witcher Vice President

WEW/bg

Lance Swanson, Owner
1100 Tenth Avenue South
GREAT FALLS, MONTANA 59405
Phone: 727-5550

SENATE TAXATION SOMMSTAGE—NO EXHIBIT S., p.19 FEE. 10, 1983 SE 329

TOTAL HARDWARE COAST TO COAST

February 10, 1983

ATTENTION: Senate Taxation Committee

deer Pat

I am writing to voice my opposition to Senate Bill #329 relating to reinstatement of the business inventory tax.

In my opinion, this is bad legislation for the following reasons:

- 1. Retail business in the state of Montana is already depressed. Imposing a tax on inventory c uld be a significant factor in retarding recovery and could result in more lay-offs in the retail business field.
- 2. Many retailers are already in financial trouble. Imposing an intentory tax could be the "last straw" for some.
- 3. Most of us agree that we need new businesses in the state of Montana. The tax structure of a state is many times the determining factor in whether or not new business enters our state. An inventory tax would be just another obstacle in attracting new business.

I strongly urge that you do everything possible to defeat this measure.

Sincerely,

KYI-YO WESTERN STORE
ARLEE, MONTANA 59821 Senate Tajalian Cammittee Dat Sandover, Claimon ella Senatar Sandoner: This letter is to expect my total againties te 58329. If in a patently anfair tap and whell not see the light of day Main sincentary worth as a tay have totally ignored the ability of that enventage create a finite and penalized the person therein who happens to be in the strains the strains The duriner and dress not love to wring -about buying inventory bleauce he might how to pay tot out in the shall beginn

eneauragement to carry inventory - the mon he buys the more jobs are cleated and no one will argue about the seed for more fall. Regarde Carell W. horell DARRELL W. NORELL Dox 334 ARLEE 59821

Latin Properties



February 10, 1983

EXHIB**DON'S Office Machine Company**SB 329

5B 329-NO

2009 Harrison Avenue Butte, Montana 59701 Phone (406) 723-5469

Sen. Pat Goodover State Capitol Bldg. Helena, MT 59620

Dear Senator Goodover,

The reason I am writing is with reference to the inventory tax bills that are to be reinstated in the state of Montana. I do believe this tax to be very discriminatory against us, as small business people. Some of the reasons I will note below:

- Taxes are only a part of the business community, most generally the small businessman who can least afford it, allowing doctors, lawyers, bankers, catalog houses, etc. from not having to pay these taxes.
- 2. It discourages investment in inventories and most certainly is a great factor in the reluctance of wholesalers locating in Montana.
- 3. In general, it is the most regressive tax against business people of Montana, particularly now, when the depressed economy makes it difficult to meet the payroll, keeping people employed in this great state.

I would greatly appreciate you working to defeat any move to reinstate the inventory tax or any current bills that may come before you with reference to any type of inventory $t\acute{a}x.$

Sincerely yours,

Richard H. McLaughlin, Pres.

RHM/nlr



SENATE TAXATION COMMITTEE 3 19 10 FEBRUARY 10, 1983 SB 329

February 9, 1983

Pat M Goodover 2442 Gold Rush Avenue Helena, Montana 59601

Dear Pat:

We would like to register our dislike for SB329 which would reinpose the business inventory tax.

This tax imposes an unfair and detrimental burden on many businesses. The tax bears no real relationship to sales levels and profits. It imposes an additional tax burden at the worst possible time in the business cycle — when sales slow and inventory backs up, as you can appreciate this is the same time competition heats up and gross profit margins are reduced.

One of the real problems with this tax is the effect it has on expasion or decisions for businesses to start-up in Montana. Any expansion generally requires an increase in inventory and under SB329 an increase in taxes.

Please direct your efforts at defeating SB329. Montana may very well need increased tax revenues but, we do not need them bad enough to place this added burden on small businesses.

Very truly yours;

R. J. Ammerman

Quality + is product plus support









SAUNTE VARATION CONTITUES CANTESTY S. 223
FIED. 10, 1963
SB 329

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ACTION T. V. SENATE TAXATION COMMITTEE

With Care - Because We Grans. 10, 1983 910 SO. THIRD W. • MISSOULA, SWIT. 359801

PHONE 543-8571

- Senistary SENDER: Snap out Yellow copy only. Send White & Pink with carbons in set. RECEIVER: Write reply, keep White original, return Pink copy to sender

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SENATE TAXATION COMMITTEE EXHIBIT S. p. 25

Feb. 10, 1983
SB 329

807 Main Street Miles City, MT 59301 February 8, 1983

Senator Pat Goodover Chairman Senate Taxation Committee State Capitol Helena, MT 59601

Dear Senator Goodover:

SUBJECT: SB 329

As a small independent businessman, I am against the reinstatement of the business inventory tax.

This tax represents not only an unfair double taxation, but also a penalty on unsold merchandise for which I am already penalized through lost profits.

This is a tax which effectively drains the life from business, the lifeblood of every community.

I hope you will continue to ardently oppose any attempts to reinstate this unjust tax.

Sincerely,

Robert L. Riggs

dmh

SENATE TAXATION COMMITTEE
EXHIBIT Hobart Sales & Service
FEB. 10, 19832905 York Rd.
SB 329 Helena, MT 59601 SB 329 Tel: 406 442-8750 227-5917 Harvey L. Marshall - District Sales Agent SUBJECT DATE 1-8-83 DATE SIGNED F-1896 (R 7-79)

CULBERTSON IMPLEMENT CO.

John Deere Implements & Repairs Box 497 Culbertson, Montana 59218



John Deere Agricultural Equipment

February 9, 1983

Senator Pat M. Goodover Montana State Senate Capitol Station Helena, Mt. 59620

Dear Senator Goodover:

I am writing to voice my opposition to SB#329 which is presently awaiting a hearing date.

As a small businessperson, I view this inventory tax as grossly unfair. In order to sell equipment, I must have the machinery setting on my lot. It is not my machinery, I have not paid for it, but it has been shipped to me and I must inventory it. When tractors are selling for \$70,000 and combines for \$80,000, you can see how quickly this equipment adds up. The tax credit of \$9000 the bill calls for would not always be enough for us and very seldom represent the entire tax paid by some of the larger businesses.

Sales are down all over and that of course, leaves me with a larger than usual inventory. Just when I can least afford it my taxes will be higher than ever. This means I won't be adding to my inventory as I deplete it for the simple fact, I don't want to be taxed on it. This tax has nothing to do with our profit—loss picture. It must be paid in spite of a slowdown in business. I think this tax will do its share of closing even more small businesses in Montana.

I understand Governor Schwinden has a block grant program proposal to aid local governments. If I understand what I read in the paper, this would make available to local governments about the same amount of money the inventory tax would raise.

Looking into the future, how easy it would be for a future legislature to revoke the tax credit. Too easy.

Thank you for your time.

Sincerely,

Marylyn L. Weeks, President

Mrs. Maryly L. Weeks

Culbertson Implement Co.

Culbertson, Mt. 59218

SENATE TAXATION COMMITTEE EXHIBIT S.p. 28 FEB. 10, 1983



February 9, 1983

Pat Goodover Chairman, Senate Taxation Committee State Capital Helena, MT 59601

SUBJECT:

SB 329 Reinstatement of Business Inventory

Tax.

Dear Senator Goodover;

I wish to state that I am against Senate Bill #329 and feel it should be killed.

Regards,

Marjorie Bothman

Broker

MB/ht



SENATE TAXATION COMMITTEE EXHIBIT 5, p. 29
FEB. 10, 1983
SB 329

P. O. Box 467 Absarokee, Montana 59001 10 February 1983

Senator Pat Goodover Chairman, Taxation Committee Montana State Senate Helena, Montana 59620

Dear Senator Goodover:

I am herewith submitting a statement for the hearing record on SB 299, revising the metalliferous mines tax and establishing a trust fund to help meet some of the costs resulting from impacts of hard-rock mining not covered by existing legislation.

A measure of this sort is badly needed. Recent events in Anaconda and Butte demonstrate this need. With new mining activity being started or proposed the chance that this kind of occurence will be repeated elsewhere is increased. This bill seems to meet at least a minimum of the need for revenue to cover costs resulting from mining activity and the sudden cessation of such activity. Further, it does not in any way restrict mining activity. Proposed taxation levels are reasonable, only increasing significantly for large-scale operations, and even being eliminated for small operations. In conjunction with the legislation enacted in the last session by the passage of HB 718 it will help to meet the extra costs forced on communities by mining, although the full effectiveness of that measure is yet to be adequately tested.

The provision in SB 299 of base prices for metal or mineral products seems reasonable. Mining of these products could be carried out successfully at the prices listed and the suggested taxation level. If the prices were to increase, it would not be a burden on the mining company to pay taxes at slightly higher rates, thereby easing the strain on the community brought on by changed activity. Other provisions of the bill, too, seem appropriate and reasonable.

I support this bill as the minimum needed to assist/communities and counties burdened with the many added costs brought on by mining activities and especially by the closing down of such activities.

Thank you for considering these views.

Francis 3



JERRY NOBLE ON SE 329 TIRES Exhibit 5, p. 3. Leonory 10, 198

February 9, 1983

Thank you,

Senator Pat Goodover State Capitol Helena, Montana 59601

Senator Pat Goodover:

Pat, speaking for myself and the tire industry in the State of Montana, please do not reinstate the inventory tax (SB329). This always was a bad inequitable tax and the legislature has repealed it.

We, (Montana Tire Dealers), and myself need your help.

JN:kk

712 Central Avenue West • Great Falls, MT. 59404 Phone: (406) 727-8444

EXHIBIT 5, 3/ FEBRUARY 10, 1983 SB 329

ECE EQUIPMENT neorporated

BILLINGS

P.O. Box 1338—Ph. 252-5154

218 N. 16th St.

59103

GREAT FALLS P.O. Box 1662—Ph. 453-3261

Vaughn Road

5940

Reply To: Billings

February 3, 1983

Parm Moists

1 - 0.10 - 0103

Senator Pat Goodover, Chairman

Senate Taxation Committee

Pickup Livists

Capital Station Helena, MT 59620

Farm Bodies

Dear Senator Goodover:

The Hardes

Reference is made to the Senate Bill No. 329 which has been introduced by Tow Town and is a hill designed to provide for taxation on the

by Tom Towe and is a bill designed to provide for taxation on the

The small businessman in the State of Montana has been plagued for years with this unfair taxation on inventory. Of all the things

that are taxed, this probably was the most unfair since it penalized a firm desiring to be of the best service to the people of the State

of Montana. As you well know, all inventories were reduced greatly each year in order to try and keep from paying this unfair tax. It

is irresponsible taxation to assess a tax on products that remain

inventory carried by Montana businessmen.

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Winches

Snow Plows

Fifth Wheels

Universal deints

Service Bodies

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Garbage Collection

Collection
Units

Special Bodies

Aerial Man-Lifts

3

Trailer

Dumps

As businessmen struggling to stay in business under existing conditions, we sincerely hope that this Senate Bill No. 329 will be killed in committee and will proceed no further. We would appreciate it very much if you would do what you can to stop any further action on this bill.

Very truly yours,

Bon A Tours

BAL/cmm

unsold.



OMAHA STANDARD



TAXATION COMMITTEE EXHIBIT S STERNHAGEN PRUARY CHAIRMAN, BOARD OF DIRECTORS SD 329 S. KEITH ANDERSON

PRESIDENT

MONTANA TAXPAYERS Association

P O BOX 4909

1706 NINTH AVENUE

HELENA, MONTANA 59604



February 4, 1983

Senator Pat Goodover State Capitol Bldg. Helena, MT 59620

Dear Senator Goodover:

I share great concern, with many of our members, as to the implications of Senate Bill 329 having to do with the business inventory tax. We would like to have sufficient time to alert our members to the implications of this legislation so they can respond to the committee either in writing or appear at the hearing.

This certainly isn't the time to impose an additional tax burden upon the business community. Better to keep the status quo and wait until the 1985 session to see how our economy responds. We have had enough business closures as it is.

We would appreciate as much advance notice of the hearing as possible and your cooperation is greatly appreciated.

Sincerel

S. KEITH ANDERSON

President

SENATE TAXATION COMMITTEE EXHIBIT 5,033

KINGS MOUNTAIN SHOP - KINGS FASHION BAR

P. O. BOX 21057 - BILLINGS, MONTANA 59104 - (406) 259-4502

February 4, 1983

Pat Goodover State Capitol Building Helena, Montana 59620

Dear Legislator,

The inventory tax is unfair to Montana and its citizens. Taxes that are equally assessed are the only equitable taxes. Please vote no to inventory tax for Montana!

Sincerely,

Jack Sukin

	support the govenor's Block Grant or.	ogsa
- leinstate	the inventory tay Thank you for	·
your oly	port. I am opposed to Senate Bell # 329.	
J 00	Lincerely,	
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SENATE TAXATION COMMITTEE
EXHIBIT 35
FEBRUARY 10. 193
SB 329

Cartmill's Inc.

6400 S. Frontage Rd. Billings, Montana 59102 (406) 656-7703

We need to fight Bill 329. We in the retuil businesse are already mough of a tox

SENATE TAXATION COMMITTEE EXHIBIT 5, 5,36
FEBRUARY 10. 1933
SB 329



CHARLES P. SCHEEL PARTNER

February 4, 1983

Senator Pat Goodover State Capitol Building Helena, MT 59620

Dear Pat,

I'm concerned about the current Inventory Tax legislation proposals. I'm aware of the need for revenue but this is a grossly unfair tax because it singles out one segment of the population and asks them to tax themselves. Because of the unfairness, it was relieved and let's let it lie in the grave where it belongs.

If you believe that it can be fair then ask the Dept. of Revenue to tax homeowners on the value they report as the current value of their homes. I hope I can depend on you to oppose such unfairness.

Sincerely,

Church Schul

NORTH DAKOTA

	Goodover Papital Building e, MT 59620	SENATE TAXATION COMMITTEE TO SENATE TAXATION COMMITTEE TO SENATE
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SENATE TAXATION COMMITTEE EXHIBIT 5, p.38
FEBRUARY 10, 1983
SB 329

February 2, 1983

Senator Pat Goodover Senate Taxation Committee State Capitol Building Helena, Montana 59601

Re: Senate Bill 329

Dear Senator Goodover,

I understand you are on a committee considering the above bill, the addition of an inventory tax. I am opposed to such an unfair tax and urge you to help kill this bill in committee.

Thanks for your help.

Sincerely

James B. Peters

Manager

SENATE TAXATION COMMITTEE EXHIBIT 5, p.39
FEBRUARY 10, 1983
SB 329

February 3,1983

Senator Pat Goodover Capital Building Helena, Montana 59620 SB 329

Dear Pat:

I am writing in regards to Senate Bill #328 as introduced by Senator Tom Towe.

As the sales manager for a wholesale-distributor in Billings, I greatly oppose Senate Bill #328.

Inventory tax destroys the wholesale business for the last 45 to 60 days of each year. It was a pleasure to do business in the last part of 1982 without the tax. It is hard enough to do wholesale business in Montana in December without being hampered with an inventory tax.

Thank you for any consideration you give in opposing this Bill.

Sincerely,

Gerald R. Stevenson

PO Box 1999

Billings, Mt. 59103

CLAPPER

P.O. BOX 2118 2102 SECOND AVE. NO. PH. (406) 252-9385 TELX - 319-454 BILLINGS, MONTANA 59103-2118



SENATE TAXATION COMMITTEE EXHIBIT S, p. 40
FEBRUARY 10, 1983
SB 329
COMPANY

February 3, 1983

Pat Goodover Chairman Senate Taxation Committee c/o Capital Building Helena, MT 59620

Subject: SB - 329

Dear Pat:

Reference to the above Senate bill - I would appreciate anything you can do to defeat this bill as introduced by Tom Towe. We certainly do not need the re-establishment of the inventory tax now or ever. It took a long time to get it out and now our friend wants to put it back in.

I'm sure that the tax credit portion designed for the "Small Business Man" is there only to help get it passed. Once it is passed this will disappear.

Your help would be appreciated.

Regards,

Robert A. Clapper

President

RC/ds

	- Gordoner	RAFTA TPORTATE OWE OTHER WELL AR EXHERITE ALMA HINAND. OWNERS 1. ()
Slav	te Capital Building ena, MT 59628	FEBRUARY GENTRAS AVENUE Exhibit SB 329 BOX 306 S, p. 4 HARLOWTON, MONTANA 59036 L, 10,198
SUBJECT: Reino	tatement of the inv	ventary tax DATE: 2/4/83
FOLD - Dear (Committee Member	/ ₂
Pleas	e support the go	venor's Block Grant grogram
for ci	ties and towns	and oppose any plan to
rein	tate the invente	ory tax. Thank you for
Maur	support. I am opp	rosed to Snate Bill # 329.
		Sincerely,
PLEASE REPLY	TO > SIGNED: (LL)	rathread Owner
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TO

RAFRATPORATEOWEOVERNEWEAR EXHABITE ALMA HINAND, OWNERS FEBRUARY CENTRAS AVENUE

Pat Good State Capil Helena,		RAY'S SPORT & WEST LITTAYIN ALMA HINAND. O FEBRU124 CENTRAL AVE SD 329 BOX 306 HARLOWTON, MONTAN	NUE Sh. 5
SUBJECT: Reinstaten	unt of the inv	entarytax DATE: S	2/4/83
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SENATE TAKATION COMMITTEE EXHIBIT 5, 44 FEBRUARY 10, 1983 SB 329

CARBON IMPLEMENT, INC.

1838 King Ave. West P.O. Box 30118 Billings, MT 59107-0118 (406) 656-9250

February 3, 1983

Senator Goodover Chairman Senate Taxation Committee Capitol Station Helena, MT 59620

RE: SB-329 Business Inventory Tax

Dear Senator:

We urge your opposition to SB-329 as we believe that property taxes on resale business inventories are inequitable.

Every different type of business has a different turn-over rate on inventory, and also a different margin of gross profit on the resale of that inventory. Ideally, the lower the turn-over on inventory, the higher the margin--and conversly the higher the turn-over, the lower the margin. Thus the return on investment would be the same. But in reality this does not follow, as demand and competition are always affecting the ideal.

Our industry is under severe stress in the current depressed farm economy. We have high-cost inventories that in the best of years rarely move more than twice on-the-average and are now moving at a snail's pace. Coupled with poor turn-over we have drastically lower margins because of low demand and intense competition.

The reinstatement of an inventory tax on this industries' business inventory would not only be inequitable, it would be disasterous.

In general, capital goods items held in inventory move slower than consumer goods items. Repair parts for farm and ranch machines that are used for many more years than the average family car or recreation vehicle need to be stocked in extensive variety. This also inhibits normal turn-over. So inventory taxes impact terribly on our kind of business.

Please oppose this Bill and support revenue means that are user based.

Sincerely yours,

H. Olcott, Gen. Mgr.

EVERSMAN

HESSTON

INTERNATIONAL

NEW HOLLAND



FEBRUARY CAMER SHOE CO.

SB 329

Main Office, Capital Hill Center
P. O. Box 818

Helena, Montana 59624

SENATE TAXATION COMMITTEE

February 5, 1983

(406) 442-0777

And Associates

GAMER STORES

Helena • Butte Missoula • Kalispeil

CARLSON STORES

Great Falls • Havre

GARBER STORES

Nampa • Boise Idaho Falls • Twin Falls

KENKEL SHOES

Great Falls

THE SHOE BOX

NATURALIZER SHOPS Missoula • Nampa Bozeman

GAMER
DISTRIBUTION WAREHOUSE
Heleng

TO: Representatives and Senators

RE: SENATE BILL #327 INVENTORY TAX...

Dear Sirs:

We are calling your attention to SENATE BILL #329, which will re-instate the Montana INVENTORY TAX...

We must point out that we do business in three states, and MONTANA is the only one with this unfair tax.

Why should we be penalized, as merchants, because we maintain a selection in inventory for our customers, when you allow catalog stores, mail order houses that are in competition with us be exempt from this tax? These firms do millions and pay absolutely NOTHING.

Why has General Motors parts supply moved to another state? Why has Uniroyal and General Electric Supply moved their warehouses to Utah and Nevada? These moves are a result of the INVENTORY TAX in Montana. They have moved to where they are encouraged to do business.

Why should MacDonald's hamburgers, and Coi. Sanders be exempt?

The state of Delmware has a "merchandise for resale" tax that is fair to all. In this way, they collect from all mail order houses, catalog stores, Fuller Brush vendors, Amway distributorsWandy's Hamburgers, Dental Supply Houses and the Avon Lady....all paying their share.

You are picking on a LOCAL merchant that tries to being a selection to his customers, and exempting the huge mail order business. That should remain on your conscience if you vote for SB 327.

WE SOLICIT YOUR VOTE:

AGAINST THE INVENTORY TAX

and the second s

W. R. Miles, Jr. GAMER SHOE STORES & Associates...

SENATE TAXATION COMMITTEE EXHIBIT 5 p.46 FEBRUARY 10, 1983

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SENATE TAXATION CONSTITUE EXHIBIT 5, p, 47 FEBRUARY 10, 1983

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Senator Pat Goodover State Capital Helen Mt 57601	SENATE TAXATION COMMITTEE EXHIBIT 5,040 DRUG FEB. 10, 1983 P. O. BOX 281 SB 329 P. O. BOX 281 LEWISTOWN, MONTANA 59457
SUBJECT: 5B 329.	DATE: 2/8/03.
FOLD - Dean Senator Goodover,	1
	Senatore Towe has introduced A bill
to reinstate the boolvess inventory ton	. The business sends in mortour work
to get The tax Removed, and and	
have it reinstated. Thank you.	
/	
(copy to Shadon Dover) PLEASE REPLY TO SIGNED:	
PLEASE REPLY TO SIGNED:	M fe (Steven M. Reeson)
DATE: SIGNED:	
DETACH YELLOW COPY - SEND WHITE AND	PINK COPIES WITH CARBONS INTACT 74529

FORM NO. PK100R-3
AVAILABLE FROM BUSINESS ENVELOPE MANUFACTURERS, INC. • PEARL RIVER, N.Y. • BRONX, N.Y. • CLINTON, TENN. • MELROSE PARK, ILL. • ANAHEIM, CALIF. PRINTED IN U.S.A. THIS COPY FOR PERSON ADDRESSED

EXHIBIT 5, c. 49 FEB. 10, 1983 SB 329



DAVIS BUSINESS MACHINES,

1429 HELENA AVENUE PHONE 406/442-9810 HELENA, MONTANA 59601

February 9, 1983

Pat Goodover Chairman Senate Taxation Committee Capitol Station Helena, MT 59620

Subject: Senate Bill No. 327 To Reinstate The Inventory Tax.

Dear Sir:

I want to go on record as opposing this bill and would encourage the killing of this bill in committee. This bill is not only detrimental to the businesses in Montana but also to the consumer. If you will please refer to the testimony in the last session when the Inventory Tax was eliminated, I'm certain that you will agree that this is a very biased and unfair tax. For the betterment of the business community and for the State of Montana to encourage new businesses coming into the state, please put thumbs down to this Senate Bill No. 327.

Sincerely,

Loren W. Davis

oun un Davis

LWD/df

STEIGER COUNTRY

Town & Ranch Servicenter

P.O. Box 828 GLASGOW, MONTANA 59230

HIGHWAY 2 EAST

PHONE 228-2401



Blear Sir: Subject Senate Bill # 329

business innentory Tax. This and unfair Tay To a business trying to build up an innertary to service the Product you sell business. This Tax is fish another burden on the small business man trying to makea lining. Lacial Security Tax, unemplayment Tax, Highway use Tax, State Tax, Federal Incom Tax, SYW Tax, Liene Lie, Property Tax Visite Tax, Gen of Fuel Tax, phone Tax, Insurance & Interest. 2 hope you can see we do in need more tares. we need less spending of Whate Thank your Don Latter pres.



RIEDER & CO., INC.

Nuy 213 NORTH Cut Bank, Montana 59427 SENATE TAXATION COMMITTEE EXHIBIT 5,0.5/ SFEB. 10, 1983 SB 329

to	SENATOR F	PAT GOODOWER	subject	<u> </u>	
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SENATE TAXATION COMMITTEE EXHIBIT 5 c.57 FEB. 10, 1983

## B & B Grocery SB 329

2-9-83

Sear Senatur Pat.

Pat, I think this Bill SB329 Should lu killed. Reasons, d'ne been tukel once already on My conventory, and of my inventory was taken three inceme top out of my profit by selling it also it's been répealed vin 1981 lugar 1981. Legislatur. do That work hard & get this SB 329 Killed.

Keepup always a mender of the N.F.I.B.

Thouse Robert & Such By 13 Showy

SUNATE TAXATION COMMITTEE LXHIBIT 5, p.53 FEB. 10. 1983 33 329



The House of Service P.O. Box 2546 **GREAT FALLS, MONTANA 59403** (406) 453-7628

February 8, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee Capitol Post Office Helena MT 59620

Dear Pat:

I am writing to urge your, do not pass recommendation on Senate Bill #329, a bill to reinstate the business inventory tax. business and wholesalers, in particular, cannot afford reinstatement of a costly and disruptive inventory tax. In years past our business was greatly disrupted as we scrambled at year end to reduce our inventories and therefore, our tax burden. I think business inventory is an unreliable tax base for our cities, and that this legislature should follow the wisdom of the 1981 legislature.

Once again I urge your "no" vote on Senate bill #329.

Thank you!

PENNINGTON S, INC.

Mike Parker

Secretary/Treasurer

MWP: ir

SENATE TAXATION COMMITTEE EXHIBIT 5,0.54 FEB. 10, 1983

#### SB 329 WALKER LUMBER CO., INC.

PHONE 761-8287 AREA CODE 406



1004 - 21ST AVE. SO. GREAT FALLS, MONT. 59401

Feb 8-1983

BILL KILL RES

SB 329

Senatar Pat Goodover Ch. Senate Taxation Committee Helena, Montana 59601

Dear Sir:

Please make every effort -lo Sill Bill 329 which would reinstate

the business inventory top.

This bill would be harmful

to our business.

Respectfully Yours Will E. Estar PRESIDENT & OWNER Halker Sumber Co. Thember of NFIB

Stank You

SENATE TAXATION COMMITTEE



February 8, 1983

Senator Pat M. Goodover, Chairman Senate Committee on Taxation State of Montana Capital Building Helena, MT 59601

Dear Pat:

By means of this letter, I wish to inform you that as a Montana business man for over thirty years I am very much opposed to Senate Bill 329.

In my firm opinion, the inventory tax is the most unfair and targeted form of taxation we could possibly have in the State of Montana. It has not only caused business failures in our state in the past but I personally know of several instances where businesses who were considering locating in Montana have rejected our state from their thinking and planning because of the existance of this tax in the past.

I, therefore, enlist and encourage you and your fellow committee members to preferably let this piece of legislation die in committee or if nothing else, come out with a Do Not Pass recommendation.

Thank you for your consideration.

Sincerely,

WJF:klk

William J. Fitzgerald, President Fitzgerald Associates - Consultants

#### **MILNE IMPLEMENT COMPANY**

Box 1208 GLENDIVE, MONTANA 59330 SUMME TAXATION COMMITTEE DANIBIT 5, p.56
FEB. 10, 1983
DATE 329 2 - 8 - 8 3

Phone 365-2533

TO

Ser Pat Goodov-R

Sinate TAxation Comm.

SUBJECT

56329

Jean Pat,

Having been in business for over

25 years I have seen the impact

the Business Inventory TAN' employs. I want

to express My epposition toward SB329

and the negative effects it has on

Susiness Loday.

Take a stand against SB329!

Thank-you

PREASE REPLY | NO REPLY NECESSARY

EXHIBIT 5, p.57 (a) FEB. 10, 1983, SB 329 Feb. 8,1983 Senator Pat Godover CH Senate Jaxation Committee State-Capital. Delena, Stant. 59601 RE SB 329 Mean Senatar Goodover, is a lie to breinstate the Gentana Glesines Inventory Sax. It is my faeling that when the 1981 Legis lature dies away with the inventary tay small blesen was given a much weeded boost. It is not only the paying of this tay but the burdensome telenel Beeging that walked this and unfour In ner area fusinesso are laying of men from needed jobs and this Chapled with the recent survey of Wentena being 25 on the lest las state forbible to business are Signs that Kusinessin Hontona does not need any more burdens on their tocks

SENATE TAXATION COMMITTEE EXHIBIT 5,0,57(b) FEB. 10, Y933, SB 329 that you will do what is necessary ! to see that the 1983 Legis lettere dolla not reinstate the Dusines Inventore, tax Sin cerely Stef Hastelle P.O. Box 176 White head sof.



Kalispell Area Chamber of Commerce Post Office Box 978 Kalispell, Montana 59901 Telephone (406) 755-6166

February 9, 1983

Chairman Pat M. Goodover Senate Taxation Committee Montana Legislature State Capitol Helena, Montana 59601

Dear Chairman Goodover:

The Board of Directors of the Kalispell Area Chamber of Commerce wishes to go on record in strenuous opposition to Senate Bill 329.

The recent history relative to the elimination of the business inventories tax is probably reason enough to give "do not pass" recommendation to Senate Bill 329.

It is important to the business community of Montana that it be able to predict with some certainty the results of prior legislation and not be subject to continual and inconsistent changes in tax structure.

The elimination of the tax previously was a small part of an incentive program to help improve the business climate of the State of Montana.

It is most inappropriate now to again raise the cloud and to rehash old arguments. The Board of Directors of the Kalispell Chamber requests that this letter be made a part of any hearing held on Senate Bill 329 and sincerely solicits the support of the Committee in opposition to Senate Bill 329.

Very truly yours

KALISPELL AREA CHAMBER OF COMMERCE

President

y 💯

Chairman, Legislative Affairs

SENATE TAXATION COMMITTEE EXHIBIT 5.2.59

MICHAEL B. AGEE, M.D. FEB. 10, 1983, SB 329

Diplomate American Board of Urology, Fellow American College of Surgeons Kalispell Medical Arts Building

> 210 Sunny View Lane Kalispell, Montana 59901 Phone 406-257-7311

February 7, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee State Capitol Helena, Montana 59601

Dear Senator Goodover:

I am writing to you at this time to express my opposition to Senate Bill 329.

It seems to be a way to reinstate the business inventory tax, after the 1981 legislature had repealed it. I think it will only serve to be detrimental to business, and small business in particularly, which we certainly do not need in this type of economic climate.

Sincerely yours,

Michael B. Agee, M.D.

MBA/pl



7 February 1983

Sen. Pat Goodover, Chairman Senate Taxation Committee State Capitol Helena, Montana 59601

RE: SB 329

Sincerely,

Dear Senator Goodover,

I'm sure you're getting lots of mail on this inventory tax bill but thought it important enough to ask you to read another. I ahve two small businesses here in Bozeman - the Bathtique and the Karmelkorn Shoppe. Both are small retail businesses which would easily qualify for the tax credit making the proposed reinstitution of the tax of no net consequence to me. But that's not true - all taxes end up being paid by people like me and my customers.

An especially indiscriminate tax, an inventory tax is like the old, much discredited head taxes - they tax only because something exists. I could be losing my shirt but still have to pay an inventory tax for the privelege of having inventory. Even though the exemption or rather credit would emilinate my tax liability, I'd still be paying for it through higher product prices of those unfortunate companies that have the ill fortune of being large. The '81 legislature did more to get the government off my back taxwise than any in memory. Please don't turn the clock back to higher taxes from any source - you and I will end up paying for them. Thanks for your time.

FASHIONS FOR THE HOME CENTER

FASHIONS FOR THE HOME SHAPE

AND BATH

AND BATH

FASHIONS FOR THE HOME SHAPE

FASHIONS FOR THE HOME CENTER

FASHIONS FOR THE HOME CEN

EUNATE TAXATION COMMITTED 5-6314

EUNITHI 5-66 TELEPHONE

FUR. 10, 1983, SR 329

#### MACLEOD MOTOR SUPPLY

#### **AUTOMOTIVE WHOLESALE**

1316 - 10th St., West BILLINGS, MONTANA 59102

Sen Pat Goodover Ch: Senate Japation Comm. State Capital Helena. MT 59601

Dear siv.

I understand the Senate is trying to reinstate (5B 329) the business inventory tak. To me this is the most unface of taxations. We gay insome tax on aux profits from this inventory—we do not have it for our amusement or pleasure. Cost of doing business is high nor feel that a sales tax should be enacted in Montana. It is far more equitable.

Lincerely L.B. Mac Lead

### Agwagons, Inc.

February 8, 1983

Senator Pat M. Goodover State Capitol Helena. Montana 59601

Dear Senator Goodover.

I wish to convey to you my opposition to SB 329 which is currently awaiting a hearing date in the Senate Taxation Committee.

I myself am now going through the final phases of closing down a business which served its customers in Southwestern Montana since 1956, and served them well. I have been in the Aviation Business since I started as a youngster in 1956 working for my father, and I can state very clearly that taxation was a part of the reasons which ultimately caused that business to fail. During the last three years the property tax rose from \$6,000.00 the first year to \$10,000.00 the second, and \$16,000.00 the third and final year. This occured in spite of the fact that our property was declining in value as well as quantity.

Experience tells me that the very local government which Senator Towe says needs a greater contribution from business has already received more than adequate monetary support therefrom!

This Aerial Application business which is seasonal by nature, and all I have left cannot support further taxation, and unless government begins to participate with its citizenry in the decline in the economy, I fear it may finally crush its only means of support. Please do not reinstate the Business Inventory Tax!

Simcerely.

Paul G. Newby, Pres.

PGN/cp

SENATE TAXATION COMMITTEE

ESTABLISHED 1894

CAIRD ENGINEEI

### COMPLETE STEEL WAREHOUSE SERVICE

R. A. PORTE, PRESIDENT

POST OFFICE BOX 5837

1311 N. MONTANA AVE

**TELEPHONE: 442-7957** AREA CODE 406

**HELENA, MONTANA 59601** 

February 9, 1983

Senate Taxation Committee State Capitol Helena, MT 59620

ATTN: Sen. Pat Goodover

Chairman

Re: SB 329

Gentlemen:

This is to voice my opposition to SB 329. Reinstatement of the business inventory tax is something small businesses such as ours cannot stand in these already tough times.

Yours very truly,

CAIRD ENGINEERING WORKS

Richard A. Porte

President

RAP/cm

GEORGE A SCHUMAN PRESIDENT RYAN' PO BOX 30117 BILLINGS MT 59107



4-049175S040 02/09/83 ICS IPMMTZZ CSP HELA 4062523805 MGM TDMT BILLINGS MT 81 02-09 0648P EST

PAT GOODOVER, CHAIRMAN SENATE TAXATION COMMITTEE STATE CAPITAL BUILDIN HELENA MT 59601

5B 331-No Ehilut 5, p. 64 Deb-10, 1983

WE URGE YOUR OPPOSITION TO SENATE BILL 329, A REINSTATEMENT OF THE INVENTORY TAX. IT IS A TAX ON BUSINESS EXPANSION AND A DETRIMENT TO ALL RETAIL AND WHOLESALE BUSINESS. A \$9,000 CREDIT WILL NOT RELIEVE MOST WHOLESALERS OF THE TAX. PLEASE VOTE FOR THE EXPANSION OF ENVIRONMENTALLY CLEAN BUSINESS BY OPPOSING SENATE BILL 329 GEORGE A SCHUMAN PRESIDENT RYAN'S WHOLESALE FOOD DISTRIBUTORS PO BOX 30117 BILLINGS MT 59107

1858 EST

MGMC OMP MGM

SENATE TAXATION COMMITTEE, EXHIBIT 5,0,65, FEB. 10, 1983,SB 329

### KINGS MOUNTAIN SHOP - KINGS FASHION BAR

P. O. BOX 21057 - BILLINGS, MONTANA 59104 - (406) 259-4502

Feb. 8, 1983

Pat Goodover State Capitol Bldg. Helena, Mont. 59620

Dear Legislator,

The Inventory Tax is unfair, discrimination against a Particular group of citizens. It is unfair to tax, single out, discriminate against a group and expect them to bear the burden. I sincerely hope you will not support this Senate Bill #329, and will oppose it to your fullest ability.

Sincerely yours,

Robert Sukin

SENATE TAXATION COMMITTEE, EXHIBIT-5, p66 FEB. 10, 1983, SB 329

## ASSOCIATED GLASS, INC.

Contract and Supply

BOX 20979 • 2231 KING AVE. WEST • BILLINGS, MONTANA 59104 • (406) 656-5817

February 8, 1983

Senator Pat Goodover Montana State Capitol Helena, Montana 59601

Dear Sir:

I am writing in reference to Senate Bill 329 - a bill to re-instate the business inventory tax. In these times a business needs all the cash flow it can muster, not TAXES. We are currently expanding our business, which in turn will in no doubt create openings for new employees. We are doing our part to help ourselves, our employees and the economy; and I feel we do not need the added burden of an inventory tax.

Your help in this matter would be greatly appreciated.

Sincerely,

Ed Monson

EM/em





### TRI-STATE EQUIPMENT, INC.

P.O. Box 1298 Phone 406-245-3188 Billings, Montana 59103

February 7, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee State Capitol Helena, Montana 59601

Am writing in regards to SB-329, a Bill to reinstate the Business Inventory TAx.

I feel that this tax is unfair to the small business man in Montana and I am against it being reinstated.

Very truly yours,

TRI-STATE EQUIPMENT, INC.

Sterling H. Degner Vice President

SHD/dms

SENATE TAXATION COMMITTEE EXHIBIT Speeds FEB. 10, 1983

P.O. BOX 768

## Clark Fork Valley Hospital SB 329

Ph. 406-826-3601

PLAINS, MONTANA 59859

February 8, 1983

Senator Pat Goodover, Chairman Montana State Senate Taxation Committee Capitol Building Helena, Montana 59620

Dear Senator Goodover:

My letter is in regard to Senate Bill 329, the business inventory tax bill. SB 329 it would appear to me is a means by which the recently repealed inventory tax can be reinstated and eventually expanded in later sessions.

In my opinion, the inventory tax, although providing short term gains to our general fund, has the reverse effect of reducing needed revenues for expansion, reducing commerce per se by holding down inventories and varieties. In service industries, such as Clark Fork Valley Hospital, Inc., we have no alternative but to maintain both pharmacy and central supply item inventories of a specific level and variety to meet the physician and patient need. An inventory tax serves no purpose other than to increase patient care cost and reduce critically needed cashflow at this small rural hospital.

I respectfully urge all members of the Taxation Committee to consider the adverse effects of SB 329.

Respectfully submitted,

Kussell B. Icenoggle

Executive Director

RBI: is



SENATE TAXATION COMMITTEE EXHIBIT 5,061, FEB. 10, 1983 SB 329

# TECHNICAL ASSISTANCE CORPORATION 437 BERNARD Phone (406) 248-7496 BILLINGS, MONTANA 59101

February 9, 1983

Boilers & Burners Inspection Maintenance Water Treatment



Cleveland Controls
Representative

Heating & Ventilating Air & Water Heating - Cooling System Balancing & Maintenance

Refrigeration & Air Conditioners Service & Installation



Temperature Controls

Specializing In Service On All Makes Senator Pat Goodover Chairman, Senate Taxation Committee State Capitol Building Helena, Montana 59601

RE: SB 329 - A Bill to Reinstate the Business Inventory Tax

Senator Goodover:

I am writing in reference to the SB 329 bill currently before the Senate taxation committee. I understand this bill was introduced by Senator Tom Towe.

As a small business owner and operator, I object to this unfair tax being reinstated. Small businesses are having a difficult enough time keeping their doors open now, without the addition of an inventory tax that was repealed by the 1981 legislature because it was deemed unfair at that time.

I feel this SB 329 bill should be stopped in committee now. Please keep me posted.

Very truly yours,

TECHNICAL ASSISTANCE CORPORATION

Glenn A. Streets, President

GAS; mer





### Big Sky Insulations Unlimited

P.O. BOX 838, 15 ARDEN DRIVE BELGRADE, MONTANA 59714 MANUFACTURERS OF SNO-FOAM

February 8, 1983

Sen. Pat Goodover, Chairman Senate Taxation Committee State Capitol Helena, MT 59601

Re: SB 329

Dear Senator Goodover:

I'm writing in regard to Senate Bill 329 which I believe is before your committee for consideration. I, as a small business owner in Montana, must strongly object to the possibility of the reinstatement of the business inventory tax. Business taxes and business expenses are rising annually, and the relief provided by the repeal of the business inventory tax was long overdue. To reinstate it one year later must be met with strong objection.

I hope you will show support for my opinion by working to defeat the passage of this bill. Thank you for your consideration.

Eldedard Steenpful

Michael S. Huempfner

President

MSH:clh



SENATE TAXATION COMMITTEE EXHIBIT 5.7/
FEBRUARY 10, 1983
SB 329

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL
Great Falls, Montana
Wiss Trube

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALÍ

Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL Great Falls, Montana We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL

Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

Sharon S. Maines

HOLIDAY VILLAGE MALL

Sprical world

Great Falls, Montana

ALLS: N 5940

SHALLE AMERICA NATIONAL CHILDREN'S

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL

Great Falls, Montana

SEMATE TAXATION COMMITTEE EXHIBIT 5, p.73
FEBRUARY 10, 1983
SB 329

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

MONTGOMERY WARD No. 1486
900 10th Avenue South
Great Falls, Montana 59405

HOLIDAY VILLAGE MALL
Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALI Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL Great Falls, Montana

The Curiosty Shop

SENATE TAXATION COMMITTEE EXHIBIT 5,0.74
FEDRUARY 10, 1983
SE 329

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

Amber Lights

761-2691

Picadilly Lang

Holiday Village

Great Falls, MT 57405

HOLIDAY VILLAGE MAL

Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

**HOLIDAY VILLAGE MALL** 

Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALĹ

Great Falls, Montana

SENATE TAXATION COMMITTE EXHIBIT 5, 2.75
FEB. 10, 1983
SB 329

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

Mery Duda - Steas HOLIDAY VILLAGE MALL Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL Great Falls, Montana

MITZI-M

SENATE TAXATION COMMITTEE EXHIBIT 5, p.76
FEB. 10, 1983
SB 329

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

Bull yours

CHEELS HARDWARE 1 SPORTSUP

HOLIDAY VILLAGE MALL Great Falls, Montana

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

HOLIDAY VILLAGE MALL Great Falls, Montana

niti maitail

We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

MAURICES
Holiday Village Mall
1200 10th Ave. So.
Great Falls, MT 59401

Great Falls, Montana

FROM

EWISTOWN OK HARDWARE. INC. enata Cantoner I am a small drainles mon just trying to survive and Kellp my bruseness Arom gring under. The simentary tax has always hem a tremendous bronden bot more simportantly it is a totally window the in many ways The last legislature was to be commended for alisteding such an unfant tax. New it stars its righy blead again. Please seconmend do sout pass S.B. 329 Thank Yen, 415 W. Main S.

: SB. 329 -

Llear Sen Goodoner -The have fought long + hard to repeal this unfair inventory tax - Now some money hengry senator wants to reinstate it before we have a chance to see how it works. - Gleace KILL SB 329 Its hard enough to make ends meet the bar business is not all that great, yet they seem to tay us every way they can -He are against the reenstatement of this bill thank you. Shirley Smith

<<DONALD N DUTRO<VICE-PRES COMRA
BOX 1207
CONRAD MT 59425</pre>



4-0499748038 02/07/33 ICS IPMMTZZ CSP HELA 4062785373 MGM TDMT CONRAD MT 200 02-07 0616P EST 5B 3 29-No Eph. 5, p.79 Det. 10,1983

► SENATOR PAT M GÖODGVER STATE CAPITOL HELENA MT 59801

DEAR SENATOR

MY MAME IS DON DUTRO FROM CONRAD MONTANA AND AFFILIATED WITH COMRAD IMPLEMENT COMPANY. AS A FARM EQUIPMENT DEALER OUR MAJOR LINES ARE JOHN DEERE CATERPILLAR RENN AND MELROE. I'M CONTACTING YOU WITH COMOERN ABOUT SENATE BILL 329 INTRODUCED BY SENATOR TOWE. THIS WILL REIMPOSE THE INVENTORY TAX. I BELIEVE THIS IS AN UNFAIR TAX AND I URGE YOU TO VOTE AGAINST IT. SOME OF OUR EQUIPMENT IS HELD OVER FROM YEAR TO YEAR. FOR EXAMPLE WE HAVE HAD SOME SNOWMOBILES FROM 1980. WE WOULD HAVE HAD TO PAY TAXES ON THEM 3 TIMES. ALSO AT TIMES WE HAVE COMBINES THAT ARE HELD OVER ON CERTAIN YEARS. ANOTHER PRIMARY CONCERN TO ME AS AN AGRICULTURAL DEALER AND BUSINESSMAN IS WE HAVE TO GIVE SERVICE AND TO DO THAT WE NEED A LARGE INVENTORY OF PARTS. THE INVENTORY TAX PUTS A PENALTY ON US FOR CARRYING A LARGE INVENTORY THEREFORE MAKING US UNABLE TO GIVE AS GOOD AS SERVICE AS WE ARE CAPABLE OF NOW. AGAIN I URGE YOU TO VOTE AGAINST SENATE BILL 329 REIMPOSING THE INVENTORY TAX.

DONALD N DUTRO VICE-PRES CONRAD IMPLEMENT CO BOX 1207 CONRAD MT 59425

1827 EST

MGMC OMP MGM

AGRITURF INTERNATIONAL INC.

P.O. BOX 21074 BILLINGS, MT 59104 FEBRUARY 10, 1983 SB 329 3150 KING AVENUE WEST PHONE (406) 656-4865

EXHIBIT 5, 080

SLWATE TAXATION COSISTS 39 - No

February 7, 1983

Senator Fat Goodover Capitol Station Helena, Montana 59601

Dear Senator Goodover:

I belong to the Agricultural Committee of the Billings Area Chamber of Commerce and I'm also the owner of the small business listed above.

I am particularly concerned about Senate Bill # 329, which is attempting to bring the Inventory Tax back into existence. I am against the bill completely, even if it would include a 39,000.00 exemption. Before we know it some future Legislature would throw out the 39,000.00 and we'd be right back where we were.

May I recommend that if you want to do something good for the State in the taxation field, sponsor a Sales Tax with the understanding that that money would be credited towards the lowering of property taxes.

I might add that the Billings Chamber of Commerce is also against Senate Bill #329.

Sincerely,

Earl Morrison

EM:el

cc: Billings Area Chamber of Commerce

SENATE TAXATION COMMITTEE EXHIBIT 5.28/ 5 3 3 7 - / SE 329

February 7, 1983

Senator Pat Goodover Senate Taxation Committee State House Helena, Montana 59601

Dear Senator Pat Goodover:

It has come to my attention that Senate Bill #329 on Inventory Taxation is being considered by the Taxation Committee for reinstatement of Inventory Tax for retail stores.

We consider this tax a very unfair tax to be levied against our business and would appreciate your support in voting against this bill.

Thank you,

Mr. Andrew Bida

President

Hennessy's Company



### TRI-STATE EQUIPMENT, INC.

P.O. Box 1298 Phone 406-245-3188 Billings, Montana 59103

February 7, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee State Capitol Helena, Montana 59601

Please be advised I am strongly against SB-329, a Bill to reinstate the Business Inventory Tax.

I believe that this tax unfairly burdens the small business man in Montana.

Very truly yours,

TRI-STATE EQUIPMENT, INC.

L. J. TISOR

Treasurer

LJT/dms

TO Pat/	Jookver to taretin &	FEBRU	ISALE_FLOC ARY20107th1893 REAT, FALLS, MT	RING INC. 50. . 59405
SUBJECT: 5	3-329		DATE:	2/7/83
FOLD A  TRUB  TO SEIN  TO SEIN	this be state the lief was signalup silferif.	efinas Susivon Lepas James Seur supj	resty Signed rest us	Joy Das Las
REPLY				
		:		
	,			
			en dies de la	Productive State of the Telephone Control of the State of
DATE:	SIGNED			

THIS COPY FOR PERSON ADDRESSED

FORM F270 WHEELER GROU

THIS FORM IS USED TO EXPEDITE MATTERS THAT MIGHT BE DELAYED IN NORMAL OFFICE ROUTINE

#### Clark's Orthopedic

513 - 1ST AVENUE SOUTH (406) 452-8428 GREAT FALLS, MONTANA 59401

February 7, 1983

State Senator Pat Goodover Chairman Senate Taxation Committee State Capital Helena, Mt. 59601

Dear Senator Goodover,

Concerning S B. 329--- I'm against it. There's no more abused tax. Only the honest are taxed, and the dishonest get by free.

Secondly, small business is in serious jeopardy. In today's economy with many going to bankruptcy every month. Let's not hinder their ability to try to recover and improve the job situation.

Sincerely,

Clark's Orthopedic

Richard L. Clark, C.P.O.

RLC/lrs



EXHIBIT S. S. 1983, SB 329

# HALL-PERRY Machinery CO.

P.O. BOX 30518 (406) 259-5530 BILLINGS, MONTANA 59107

February 7, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee Capitol Station Helena, Montana 59620

RE: SB 329

Dear Senator Goodover.

It is my understanding that your Committee now has under consideration a bill that would reinstate the business inventory tax. As a businessman in Montana, I would like to express my views on this type of taxation.

Contrary to what may be in the minds of people in the Legislature, the business man is not the "fat cat" and is not in a position to absorb this type of tax. At the present time most of the businesses in this State are fighting for their economic lives and really don't need any extra burden on their shoulders. This inventory tax is one that is practically impossible to pass on to the consumer. It's very difficult to isolate and extend to individual items. Also, in the very competitive market that we have, the end result is that the businessman absorbs the tax. And of course this affects the bottom line profit.

I personally don't see any justification for taxing inventory that is available for re-sale. This is an obsolete concept and the past Legislature had the wisdom to eliminate the tax, which has been a burden to businessman for many years. Also, the State of Montana is trying to attract new businesses to broaden our base and stimulate our economy. Certainly inventory tax is not an inviting situation to any company that is looking toward Montana for the start of a new business.

I certainly hope that you share my views and understand the situation that we businessmen face; and that your Committee will not look with favor on reinstating this very unpopular tax.

Very gruly your

Lloyd J, Klingler General Manager

LJK/amc copy: file



SENATE TAXATION COMM FEBRUARY 10, 1083

#### HAWK ELECTRIC AND PLUMBING SUPPLY, INC.

#### 4258 10TH AVENUE SOUTH GREAT FALLS. MONTANA 59405

PHONE. 761-5410

February 7, 1983

Senator Tom Towe State Capitol Helena, Montana 59601

RE: SB 329

Dear Senator.

I was appalled when I received the NFIB Bulletin and read you wanted to reinstate the inventory tax. I have worked very hard to express my views to state senators and representatives to appeal this tax. It can be replaced with a gross revenue tax like the business and occupation tax. Everyone in business will pay their fair share.

Inventory tax is unfair and Montana is one of the few states that has an inventory tax. We need a fair tax which includes everyone; doctors, lavyers. catalog houses, ect. Everyone will no where they stand and everyone will pay their fair share.

In my tenure of business, I have found the simpilist way is the best way. Why should we pay five people to figure our taxes? Why should just a few reople carry the burden? Why should people be penalized because they inventory goods for the Montana Consumer? A business cannot stock to much to sell because of the inventory tax. That is just one reason why I am strongly against the inventory tax.

There are tens of millions of dollars from out of state chain stores through catalog warehouses from Denver, Spokane, Seattle and further points east, and they pay a token amount of inventory tax. For example, a chain store in Glasgow pays \$30-\$50 per year with approximately \$ 1,000,000 volume. I have a store in Glasgow and pay \$ 3,000-\$ 5,000 per year with an approximate volume of \$ 300,000. Is this fair? This is the only example I will give but there are many more. I hope you give this some consideration and remember a business and occupation tax of gross revenue will create more dollars for our state and local governments.

Pite McEuces S.R. "Pete" McEwen. President

SRM/d1

SENATE TAXATION COMMITTEE EXHIBIT 5 p.58 FEBRUARY 10, 1983 SB 329

-5B 329-NO

2-7-83

Senator Goodouer This letter concerns senate bill number 329. The 1981 legislature repealed worrbord tox and mouri Tom Tome is trying to get it in the back door. This tay is unfair to me in the grocery luciness, Donnet Lique mistriam & protrien a lusaness and it to taked.

Dramance brokers, nemadad buo awkard book have no mentay and therefore pay no tax cel this mature. Deyare selling a product just like Dam. Please see bellish or still and tout Dam a member of the NFTB and the montana toppayers association.

> Reyo Christmay Choteau MT. 59422

SENATE TAXATION COMMITTEE EXHIBIT S. 1983 FEB. 10, 1983 SB 329

2-7-83

Sen Pat Goodover State Capitol Helena, MT 59601

Re: SB 329, A bill to reinstate the business inventory tax.

As a business man and a member of NFIB, I definitely am <u>not</u> in favor of reinstating the business inventory tax. New taxes, or additional taxes, will not help the operators of small businesses to keep their doors open. We need more taxes in this country like we need more diseases.

Taxing me on my inventory will cause me to have fewer items on the shelf; the customer tends to buy more in the big stores, thus pushing my business toward an earlier demise.

sincerely,

I E Johnston Gold Creek Store

Gold Creek, MT 59733

SB 329

Corporation

## BIG HORN Distributors Factory Representatives



February 7, 1983

2102 2nd AVE. NORTH P.O. BOX 2036 PHONE (406) 252-4154 BILLINGS, MONTANA 59103

Senator Pat Goodover, Chairman Senate Taxation Committee Capitol Station Helena, MT 59620

Dear Senator Goodover:

The purpose of this letter is to voice my opposition to Senate Bill SB 329. I feel that a business inventory tax is a grossly unfair tax.

Small businesses such as ours are often required to borrow money to provide an inventory necessary to service our customers. Then on top of the high interest rate we have to pay, some individuals propose a tax to make it even more difficult to stay in business.

This tax was recently repealed, now two years hence, here we are trying to reinstate it. It is a big disadvantage to my business and I think it acts as a deterent to companies moving into Montana.

Might it not be a good idea to tax the number of law books you inventory in your place of business?

Yours truly,

BIG HORN CORPORATION

William H. Bug

WHB/ss



FEB. 10,

SB 329

P.O. Box 1934 710 Daniel St. Billings, MT 59103 (406) 245-6496

February 7, 1983

Pat Goodover, Chairman Capitol Station Helena, MT 59620

Dear Pat:

Senate Bill #329, which would reinstate the inventory tax, must be killed in committee. If passed, it will add a crippling blow to wholesalers and retailers already suffering from the high cost of interest expense to stock inventory.

I am a locally owned stocking wholesale distributor of lawn and garden and pet supplies. I compete with distributors in Denver, Minneapolis, Salt Lake, and Spokane. Our cost of doing business with our limited market in Montana is one of the highest anywhere.

We need to stimulate business and jobs in Montana; a state which already has an anti-business image to our neighbors looking for expansion.

Please don't do anything more to put me out of business.

Sincerely,

GARDNER DISTRIBUTING CO.

Gardner C. Tonigan

President

GCT/jkh

pu thould remember me. I was Kay Sears 1972-76.

are gue the mader your consideration



7 February, 1983

Senator Pat Goodover State Capital Building Helena, Montana 59620

Dear Senator Goodover,

I just wanted to take a minute and thank you for your splendid support you have given the retailers in this and prior sessions.

Your Committee will be hearing Senate Bill #329 this Thursday. It would be just great if you could kill this bad piece of legislation in Committee.

Again, thanks a million for your support. All the retailers in Montana really appreciate it.

GEORGE E. ALLEN

Sincerel

Executive Vice President

P.S. I have a letter from the Governor saying he is opposed to reinstating the inventory tax.

GEA:b

SEMATE S. 13. 2 NO. E EX 11 STE S. 92 FEBRUARY 10 / 1983 SB 329 PHONE 728-475

#### INTERMOUNTAIN

DISTRIBUTION CENTER

"THE LUMBER PEOPLE

119 RUSSELL P. O. BOX 3928 MISSOULA, MONTANA 59806

SEN. PAŁ GOODOUER

RE: SB 329

Why would Angone in their Right mind want to REINSTATE THE BUSINESS INVENTORY TAX?

Small Businesses Have Enough Problems Without BEING PENALIZED for MAINTRINING A GOOD INVESTORY.

THE BACKBONE OF A BUSINESS IS to HAVE thE PRODUCT to SEII ON DEMAND.

I Am Strongly HOADNEL
5B 329.

Soucerely

DEP A. LYNCH JR.

MANAGER.



SHIATE TAXATS BC03.D4CEN o EXHIBIT S. p. 94 FEBRUARY 15, 1983 SB 329

A. GLENN JACKSON
DIANNE JACKSON

215 South First Street ● Highway 93 South ● Hamilton, Montana 59840 ● 363-6186

7 Fe683

Sen. Ast Goodover Chairman, Senste Taxation Comm.

570.

the 1981 Legislature coss correct in doing away with the Business Inventory Tax.

Please see that Senzte Bill, <u>SB-329</u> is defeated.

Than Kyon

alstan

SEN. PAT GOODOVER
CHAIRMAN, SENATE TAXATION COMMITTEE
STATE CAPITOL
HELENA, MT. 59601

SENATE TAXATION COMMITTEE EXHIBIT 5, 95
FEB. 10 1983, SB 329
MISSION DRUG

46 BLAINE ST.

ST. IGNATIUS, MONT. 59865

(406)745-3000

2.7.83

SB 329

DEAR SENATOR GOODOVER,

I AM WRITING TO YOU TO EXPRESS MY CONCERN ABOUT SENATE BILL No. 329, TO REINSTATE THE BUSINESS INVENTORY TAX. I AM DEFINITELY AGAINST REINSTATEMENT OF THE BUSINESS INVENTORY TAX THAT WAS REPEALED BY THE 1981 LEGISLATURE.

As I AM SURE YOU ARE AWARE, THERE ARE MANY SMALL COMMUNITIES IN OUR STATE. WHICH ARE COMPOSED OF ONLY SMALL BUSINESSES LIKE MINE. THERE IS NO WAY THAT WE CAN COMPETE WITH THE LARGER CHAIN STORES WITH UNLIMITED RESOURCES BEHIND THEM ON PRICES. THEREFORE, MY STORE AND MOST SMALL STORES IN THE STATE CAN ONLY COMPETE WITH THE LARGER CONCERNS BY SERVICE, OR BY CARRYING THE SLOWER MOVING ITEMS THAT PEOPLE DESIRE OCCASIONALLY BUT THAT LARGER STORES WILL NOT STOCK DUE TO SLOW TURNOVER. THE REPEAL OF THE INVENTORY TAX IN 1981 WILL NOW ALLOW MANY OF US TO CARRY THE OCCASIONALLY NEEDED ITEMS AND THEREFORE COMPETE VIA THE SERVICE METHOD. REPEALING THIS REDUCTION WOULD NEGATE OUR ABILITY TO DO SO. PLEASE VOTE AGAINST SB 329. THANK YOU!

SIGNED

THIS COPY FOR PERSON ADDRESSED

Set 10,1983 56 339 No







PHONE 665-1211

HARDIN, MONTANA 59034

America's BEST BUY Long Life - Service and Beauty
February 7, 1983

Senator Pat Goodover Chairman, Senate Taxation Committee Helena, MT 59601

Dear Senator Goodover:

It is my understanding that S.B. 329 will be, or is in your hands at this time awaiting a hearing.

The inventory tax, in my opinion, is a very badly conceived tax because it covers various items for sale, and it has absolutely no value until the sale is made.

Because of this very unpopular discrimnatory tax the legislature in its wisdom removed this tax from the books and it was to the pleasure of all business people to see it disappear. Levying a tax of this nature on business at this time is the wrong approach when we are trying to emerge from a very serious recession.

Please give this your best judgment, and I do hope that you will see that this proposed legislation is defeated.

Yours/very truly

Henry S. Rugamer, President

HSR:dmg



A & I Distributors

5B329-NO

Automotive & Industrial Distributors TAXATION COMMITTEE TAXATION COMMI

February 4, 1983

Senator Pat Goodover Capital Building Helena, MT 59620

Dear Pat:

I'm writing in regards to Tom Towe's Senate Bill #328.

As the office manager for a wholesale-distributor in Billings, I greatly appose Senate Bill #328. I would appreciate your considering apposing this bill.

Sincerely,

A & I DISTRIBUTORS

Betty Thormahlen Office Manager

Billings

**Bismarck** 

**Butte** 

Casper

**Great Falls** 

Ucon (Idaho Falls)



## St. Joseph Nursing and Retirement Center

Phone 883-4378

P.O. Box 1530

Polson, Montana 59860

February 8, 1983

Senator Pat Goodover, Chairman Senate Taxation Committee State Capitol Helena, MT 59601

Re: SB329

Dear Senator Goodover,

The above named bill SB 329, proposes to reinstate the business inventory tax while providing for a tax credit up to a maximum of \$9,000.00 for business inventory paid.

Reinstatement of the business tax would be very harmful to this facility. It will place a financial burden on this and many other small businesses throughout the State of Montana.

I ask for your support to kill this bill which the prior legislature, 1981, had repealed.

Sincerely,

William M. McDonald

Administrator

WMM/rjw

CC: Senator Jean Turnage State Capitol Helena, MT 59601 SENATE TAXATION COMMITTEE EXHIB

5B 339-No

BILLINGS

DON WICKER, OWNER

### Claims Service INSURANCE INVESTIGATION & ADJUSTMENT

3615 MONTANA AVE. • PHONE 406 - 248-1576 • BILLINGS, MONTANA 59101

2/1/53

Senator Pat Hoodover Ch. Senato Taxation Committee. Hato Capital Helena, Mt. 59601

Pe: 5B 329.

We unge defeat of this bill to re-instate the business inventory Tax. Thanks

Don Wicker, owner.



SENATE TAXATION CONSIDERS 329-No

EAHISIT 5, p. 100

- CASE
- STEIGER
- GEHL
- FRIGGSTAD
- WIL-RICH

## Torgerso Tractor Power

Tractor Specialists

Highway 87 West • Lewistown, MT 59457 • (406) 538-3408

February 7, 1983

Senator Pat M. Goodover Capital Station Helena, MT 59620

Re: Senate Bill 329

This taxation bill is extremely unfair to the Montana business community. To place a hidden tax on the farmers and ranchers is not a reasonable approach to finance government. This does not tax production nor consumption and is very inflationary. Businesses certainly are not able to absorb this tax as some may think.

Please register a No vote on Senate Bill 329.

Sincerely,

Roald L. Torgerson

RT/kc

on bes 95

February 7, 1983

BIG SKY BOTTLING, INC.

COCA COLA BOTTLING CO.

MISSOULA

Chairman - Senate Taxation Committee State Capitol Senator Pat Goodover Helena, Mt 59601

Dear Senator Goodover

I am writing in regard to S.B. 329.

I think the inventory tax discriminates against Montana Business, especially in these bad ecomonic times. It is a real hard ship on a lot of small businesses.

Please give it some serious consideration.

President

JWM/1k











SENATE TAXATION COMMITTEE

10,

329

SB



MISSOULA, MONTANA 59801 PHONE 406/549-4132 2010 SOUTH THIRD WEST

Feb. 7, 1983

53321-ND 3 Exis, p. 109 3 Leb. 10, 1983

Senator Pat Goodover, Taxation Committee, State Capitol, Helena, Mt. 59601

Dear Senator Goodover.

This refers to SB 329.

We have been in business in Helena for almost 50 years. As far as small business is concerned we find the inventory tax the most unfair and regressive of all. It appears that some efforts are being made to reinstate it.

If we are to compete with major chain stores, we must buy in quantity to be competitive and in the past the inventory tax has hurt severely by causing limited purchases and limited stock on hand.

We will appreciate your efforts in defeating SB 329.

Sincerely yours,

Anderson

Sechetary-Treasurer.

RESIDENTIAL WATT NOUSTRIAL WATT COMMERCIAL Wiring Contractors

SIN 329
GEORGE D. WATT

Phone 543-8442

Area Code 406

Box 3447
1750 NORTH AVENUE WEST — MISSOULA, MONTANA 59801

February 7, 1983

Sen. Pat Goodover, CH Senate Taxation Committee State Capitol Helena, Montana 59601

Dear Sir.

Re HB 354

Please veto SB 329 and install HB 354. Don't you think we in Montana are having enough problems. Certainly the tax credit is more logical than to add more taxes to the already over taxed small business.

Sincerely,

ELECTRIC WATT WIRING CONTRACTORS

George D. Watt, owner, mgr.

GDW/aew

(406) 683-2223



SENATE TAXATION COMMITTEE EXHIBIT 5 p./04
FEB. 10, 1983
SB 329
(406) 683-5358

#### DILLON GLASS & SUPPLIES

AUTOMOTIVE - RESIDENTIAL - COMMERCIAL
GLASS & PLASTICS OF ALL TYPES
STAN SHAFER

224 SOUTH MONTANA

February 8. 1983

DILLON, MONTANA

Senator Pat Goodover Chairman, Senate Taxation Committee State Capitol Helena, Montana 59601

Dear Senator Goodover:

In reference to bill #SB 329 - To reinstate the Business Inventory Tax.

We are a small business concern in Dillon and are finding it very hard at present to even keep operating because of the economy. One more tax to be paid is an additional burden and it just may be the straw that breaks the camels back as far as our company is concerned.

Please vote to have this bill killed for our business' sake and the sake of all small businesses in Montana.

Thank you for your consideration,

Stanley D. Shafer

Dillon Glass & Supplies

db

SENARE TAXATION COMMITTEE EXHIBIT 5, p. 105
FEB. 10, 1983

#### PICNTANAB 329 AIR FILITERS

## A FARR STOCKING DISTRIBUTOR 2139 BROADWATER AVE. SUITE A, BILLINGS, MT. 59102 406 - 656 - 2708

February 8, 1983

Pat Goodover Senate Taxation Committee State Capitol Helena, Mt. 59601

Dear Sir:

Referring to SB-329 by Senator Towe (A bill to reinstate the business inventory tax), the 1981 legislature repealed this tax. This is a clever cover-up to get the tax reinstated. Why should a small businessman have to pay inventory tax, then fight red tape and bureaucrats to claim a credit? This is an unfair tax that places an extra burden on the businesses that wish to carry goods in stock locally, to service their customers. Why should all Montana people have to wait for materials from a factory, because no one can afford to inventory? It was repealed once, it's mandatory that small business is relieved of this unfair tax once and for all.

Very truly yours,

Floyd R. Pettigrew

FRP/bcw

cc: Rep. Jack Ramirez

SENARE TAXATION COMMITTEE EXHIBIT 5 , 106
FEB. 10, 1983
SB 329

WILLIAM D. BAKER BOX 583 DEER LODGE, MT. 59722

TO:

HON. SEN. PAT GOODOVER CH. SENATE TAXATION COMMITTEE

I AM TRYING TO RUN A SMALL BUSINESS IN DEER LODGE AND BELIEVE THAT SENATOR TOM TOWE'S BILL SB 329 SHOULD BE KILLED IN COMMITTEE. THIS BILL WOULD IN FACT PUT ME OUT OF BUSINESS.I RUN A SECOND HAND STORE AND ANY MORE TAXS WOULD HAVE TO BE PASSED ON TO THE CUSTIMER. MOST PEOPLE JUST WILL NOT BUY SECOND HAND GOODS IF THE PRICE IS TO HIGH THEY WILL BUY NEW GOODS INSTEAD.

MY BUSINESS IS HAVING A HARD TIME NOW .I HAVE ENOUGH OF A TIME TRYING TO PAY THE HEAT AND RENT ON THE BUSINESS WITH OUT TRYING TO COME UP WITH MORE TAXES. PLEASE KILL SENATOR TOWE'S BILL SB 329

THANK YOU. Welliam DBake

WILLIAM D. BAKER



SENATE TAXATION COMMITTEE EXHIBIT <u>Sac</u>7 FEB. 10, 1983

PHONE 653-1450

SB 329

WOLF POINT, MONTANA 59201 2/7/83

Sen Pat Goodener Chm. Senato taxation Commettee Capeta Station William - Murtana

Dear Senatar Goodoner.

to reinstate the Business Innatary +AX - 5B-239 is not the way to provide fiscal assistance to local Government. Sears see's thousands of dullors as dues J. E Penny in small suras communities Through Estalogo + does not pay 14 my innentary + Ax this kelp is harmful to small business + E cononie Denelopment in our state & Should be Sencercly Huybufar belley in Commettee

SENATE TAXATION COMMITTEE EXHIBIT 5, p.108 FEB. 10, 1983 SB 329

February 8, 1983

Box 227 • Forsyth, Montana 59327 • 406/356-2122

Senator Pat M. Goodover, Chrm. Senate Taxation Committee Capitol Station Helena, Mt. 59620

Re: SB 329

Business Inventory Tax

Dear Senator;

I would like to register my strong opposition to the proposed legislation. SB 329. called the Business Inventory Tax. Please consider the following objections:

At a time when it is absolutally essential that private enterprise prosper in order to rebuild the economy, you are considering a tax measure (SB 329) which unfairly taxes retail business enterprise in Montana.

The Tax is repressive because it inhibits retail businesses from maintaining a consistant inventory. It may tend to discourage some small businesses from restocking their stores at a time when it would be an incentive to the economy if they began placing new orders for goods to sell at retail.

The business inventory tax/income tax credit proposal included in the bill is especially weak. If the retail business does not make a profit, they will not owe any income taxes to take tax credits against!

From a management standpoint the tax is not conducive to orderly stock rotation because, in the past, inventories have been allowed to be depleted by the end of the year in order to lessen the tax burden from business inventory taxes and therefore lower operating costs.

I realize the problem is trying to find sources of income for local governments. I submit to you a far better system could be one of direct payments from State revenues to local governments on a per capita or block grant basis rather than re-imposing an unfair and non-productive even counter-productive, tax measure such as the Business Inventory Tax.

Sincerely,

LeRoy Tarsen, Pres. L. M. Larsen, Inc.

LL/vw

CC: All Taxation Committee Members

Dave Manning Tom Asay

Montana Hardware & Implement Association

SENATE TAXATION COMMITTEE EXHIBIT 5, 109
FEB. 10, 1983
SB 329

809 Main Street Miles City, MT 59301 February 8, 1983

Senator Pat Goodover Chairman Senate Taxation Committee State Capitol Helena, MT 59601

Dear Senator Goodover:

SUBJECT: SB 329

As a small, independent businessman, I am against the reinstatement of the business inventory tax.

This tax represents not only an unfair double taxation, but also a penalty on unsold merchandise for which I am already penalized through lost profits.

Business is the lifeblood of every community, and this tax effectively drains that life from business.

I hope you will continue to ardently oppose any attempts to reinstate this unjust tax.

Sincerely,

Milo D. Huber

dmh



Phone 115-3232 EKALAKA, MONJANA 55324

Feb. 7, 1983

Hon. Sen. Pat Goodover, Chairman Senate Taxation Committee

Dear sir:

I am dismayed at the re-emergence of the Business

Inventory Tax, as purposed by SB 329. This not only hurt this affecting business indirectly by adversely/every merchant on Main Street, it also was a big nuisance by scaring our wholesalers into trying to keep zilch on hand. Everybody wanted to backorder everything, and it is with real dismay that we envision a return to that can of worms.

Please do all you can to prevent passage of this bill.

Yours sincerely,

Tom C. Taylor, Pub

Ekalaka Eagle

Ekalaka, Montana 59324

Zum C. Taylor

TO Par Carrage	FROM
THE GOOD VER	— PETEK'SAMGIOSUPERITMARKET EMHIDIES JULIEUS 1983
PAT GOODOVER CH. SENTE TAXATEN COMMITTE STATE CAPITAL  HOLD	Furtopert Peter.
3///2 0//01//20	— P.O. Box 780 Ph. (406) 632-5832
HELENA, MT 5960)	Harlowton, Montana 59036
SUBJECT CB-329: A BELL TO REINSTAIR THE	BUSINESS INENTORY TAXOSTE 2/7/83
MESSAGE TLEVE IN A SMALL TOWN 1	AND AM REGULAED TO CARRY A
LARGE INVENTORY AND VARIETY OF ITEM	S. MANY WHICH TURN OVER VERY
SOULY I MUST DO THES IN DROER	TO HAVE WHAT PEODE WANTLUKEN
THEY WANT IT. I MUST ALSO PROVI	
WITH LARGER CITTES, THIS TAX WOULD	ADD TO THE COST OF ALL TIEMS
YOUR SUPPORT TO DEFEAT THES BY	IN WOULD BE APPRECIATED.
	Robert E. Peter
REPLY	
	J
SIGNED	DATE / /

SEND PARTS 1 AND 3 WITH CARBON INTACT - PART 3 WILL BE RETURNED WITH REPLY

### TEMP-RIGHT SERVICE, INC.

1521 Cooper MISSOULA, MONTANA 59801 2-7-83

Sevoior por Hoodover CH. Sevice Taxorion Comm. Stare Cofficol Heleval my. 59601

would show to be Dirimental to Small buisiness, this type of topation will only Serve to drive buildiness out of montains. I would like to see this Gief Killed, Sincerly

(406) 728-1111

### Hanson Office Machines & Supplies

508 WEST MAIN LEWISTOWN. MT 59457

February 8, 1983

Senator Pat Goodover Chairman, Senate Taxation Committee State Capitol Helena, MT 59601

Senator Goodover:

I am writing in regard to SB329 concerning the business inventory tax reinstatement and strongly urge you to vote against it. This was one of the most grossly unfair taxes ever levied and I hope we never see it again in Montana. It encouraged deceit and cheating among the business sector in order to make ends meet. It also discouraged keeping any large amounts of inventory on hand, such as manufacturers and large retailers must, as this tax works against their profit structure.

I plead for your good judgment in keeping this tax off the businessman's back. Thank you for your help.

Sincerely,

HANSON OFFICE MACHINES & SUPPLIES

Hank Hanson

HH/plh

## Glasgow Implement Dealers' Assn.

Dear Pat-

The implement dealers in Glasgow, Montana urge you to vote AGAINST SB329. We feel the inventory tax, which was repealed in 1981, should not be reinstated.

We also ask that you support HB 354. This bill will help to reduce the tax burden for small businesses and give an incentive for investments that keep businesses current with the times.

Your assistance in these matters would be deeply appreciated.

Sincerely,

^Dresident

FARM EQUIPMEN SALES, INC.

SB 329







VALLEY IMPLEMENT CO., INC.

ZERBE BROTHER

EXHISIT 5 1/5 FEB. 10, 1983

SB 329

### ARNOT'S

P.O. BOX 786

PHONE 278-5581

HOME FURNISHING HEADQUARTERS FOR NORTHERN MONTANA

CONRAD, MONTANA 59425

February 8, 1983

Senator Pat Goodover State Capitol Building Helena, Montana 59620

Dear Senator Goodover:

We would like to urge your careful consideration on Senate Bill #329.

We feel this is a very unfair way to tax the public by going through the merchants.

We had the tax repealed once, why renew a dead issue? How can we expect Montana to grow with a tax like this hanging over our heads?

Please kill this in committee so you can get on to more important business.

Thank you for your attentive ear.

Yours Very Truly,

President

SENATE TAXATION COMMITTEE EXHIBIT 5, 2.1/6
FEB. 10, 1983
SB 329

### and MACHINE

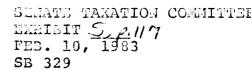
3755 NORTH RESERVE STREET — P.O. BOX 8322 MISSOULA, MONTANA 59807 ~PHONE (406) 721-3250

2-283

Genetur Pat Hoodover Chairman, Senate Taxalion Committee State Copital Helena, Mont.

Dear Senator:

As the owner of a small business in messaula, & wonted to letyou know that I am very opposed to S.B. 329 presented by Tom Towe, Billings. In 1981 the legislature repealed the inventory tax. Please Keep it that way. A re-instalement of this tax would force my business into bankruptey. I carry \$ 70,000 with Binventary which I am paying for on borrowed money at 15% interest. I just conno make enough profit to pay another conventions top. Between State income tax, Federal toxia, citytoxia Courty token, worldmore comp, unengloyment tox, Social security tax, there is not enough money left over to pay me a cleant living; get I own my own buse Please Hill SB 329. Thoule you





3721 GRANT CREEK RD. ● MISSOULA, MT 59801 ● PHONE: 728-1338

2/1/83.

Sinator Pat Cooclover. Ch. Senate Taxabir Committee Helina, Montain 59601

Dear Sir

I am quartly disturbed that 58329 would be introduced much less be considered. The repeal of The business inventory tax was one of the few items of constructive work the last liquidation body died to kelp small trusiness in Montana. It is getting increasingly difficult to compete against large out of state concerns. Placing the tax upon as is a negative incentive to adequately serve the Montana consumer. I would favor doing away completely with 58339.

I. W. Kerchamps Jr.

BOB WARD & SONS INC SALIS BRANCH STORE NO

Jewelry and Sporting Goods 10.

ESTABLISHED IN 1917 WHOLESALE & RETAIL

Watchmakers and Jewelers

Keepsake Diamond Rings-Bulova Watches

MAIN OFFICES & STORE NO. 1 HWY. 93 AT SOUTH AVE. MISSOULA: MONTANA 59801 PH. 406-728-3220

PH. 406-494-3445 **BRANCH STORE NO. 3** 2320 WEST MAIN ST. **BOZEMAN, MONTANA 59715** 

PH. 406-586-4381

**BRANCH STORE NO. 2** 3103 HARRISON AVE.

1983 BUTTE, MONTANA 59701

Ref: Senate Bill # 329

**BRANCH STORE NO. 4** 600 NORTH FIRST ST. HAMILTON, MONTANA 59840 PH. 406-363-6204

ARCHERY - FOOTWEAR - OUTDOOR CLOTHING - GUNS AND AMMUNITION - RELOADING SUPPLIES - BACKPACKING TENNIS - GOLF - EVERYTHING FOR HUNTING AND FISHING - WINTER SPORTS HEADQUARTERS - SKI SHOP - ATHLETIC EQUIPMENT 

February 8, 1983

Mr. Pat Goodover State Capitol Bldg. Helena, Montana 59624

Dear Pat,

**BOB WARD'S CLOTHING MART** 

(a division of Bob Ward & Sons, Inc.)

**MEN'S & LADIES' CLOTHING** 

321 NORTH HIGGINS AVE.

MISSOULA, MONTANA 59801

PH. 406-728-1660

Company of the

We thought that we had the Inventory Tax removed, but here it comes again!

In order to reserve operating money in these times it is necessary to cut inventories at tax time below good operating levels, leaving a shortage of merchandise for consumers to buy.

It is not practical for any distributing firm to locate in Montana with an inventory tax. This hurts jobs for people in Montana.

This tax is also on merchandise left over at inventory time in most businesses and is hard to justify adding a tax cost to it.

I feel inventory taxing is bad legislation and would appreciate your support in defeating this bill.

Sincerely,

BOB WARD AND SONS, INC.

Irvine C. Ward / President

ICW/bk

SEN PAT GOODOVER CHAIRMAN SENATE TAXATION COMMITTEE STATE CAPITOL HELENA, MONTANA.

2-8-83 _{свальст} SB329

DEAR SENATOR GOODOVER;

MUSSELSHELL VALLEY EQUIP. Chev. f. Infl. New Holland Hesston SB 329 4 418 MAIN ST. ROUNDUP, MONT. 59072 Phone 323-2605

SENATE TAXATION COMMITTEE

EXCUSE THE QUICK NOTE, I, LIKE ALL OF OUR PEOPLE HAVE BEEN SO BUSY TRYING TO KEEP THE FRONT DOOR OPEN THAT I JUST TAKE THE QUICKEST ROUTE TO DO THINGS.

THE ABOVE NUMBERED BILL, ALONG WITH ALL THE OTHERS ATTEMPTING TO GET THE INVENTORY TAX RESTORED. WOULD SURE WORK A HARDSHIP ON US. WE HAVE 22 EMPLOYEES AND ARE ATTEMPTING TO KEEP ALL OF THEM ON THE PAYROLL. THIS WIT AUTOS, TRUCKS, AND FARM EQUIPMENT TO SELL IS A TOUGH JOB. WE NEED THE PEOPLE THO AS WE HAVE MANY CUSTOMERS WHO WE ARE BOUND TO TAKE CARE OF THAT HAVE BEEN DOING BUSINESS WITH US FOR THE LAST 36 YEARS.. THE TAX IS A TOUGH ONE, ESPECIALLY WHER WE DROPPED A LOT OF DOLLARS LAST YEAR AND CAN'T LOOK FORWARD TO MUCH BETTER THIS YEAR. WE DO WANT TO KEEP EVERYONE WORKING.. THIS IS IMPORTANT TO US AND THE RENEWAL OF INVENTORY TAX WILL HURTNAND THATS OUR ONLY WAY TO CUT. PEOPLE.

APPRECIATE YOUR HELP . P. G. FUNK PRES

DATE OF REPLY

SIGNED

THIS COPY FOR PERSON ADDRESSED





FEB. 10, 1983

## northwest

905 1st Ave. No./Box 2007 • Great Falls, MT 59403 • 406/453-3251

February 8, 1983

Senator Pat M. Goodover, Chairman Committee on Taxation Montana State Senate Capital Building Helena, MT 59601

Dear Pat:

As a business man who has operated retail food and drug stores throughout Montana dating back to the days of my grandfather in the 1880's, I would like to express my firm opposition to Senate Bill 329.

I do not believe I need to reiterate all of the points established in the last session when the inventory tax was considered and the outcome of the measure at that time. I would, however, hasten to point out that this form of taxation is, in my opinion and all business people's opinion, the most unfair and targeted form of taxation that has ever been on the book in our state.

The inventory tax in the past has meant the downfall of many small businesses in Montana in the past and has also discouraged new business from entering our state, and the two combined has greatly weakened our overall tax base as well as contributed to our lack of growth, unemployment, and the general economic condition of our present unhealthy business community.

By means of this letter, I would earnestly encourage you and the other members of the Senate Taxation Committee to oppose Senate Bill 329 primarily in your committee by killing it there or at least rendering a do not pass recommendation to the floor of the Senate.

Thank you for your consideration and your support in this matter will be greatly appreciated.

Sincerely,

DRUG FAIR NORTHWEST

PEM:klk

Paul E. (Ed) Matteucci

President



SENATE TAXATION COMMITTEE

EXHIBITS, 12 DEB 30, 1983

St. Ignatius, MT
February 8, 1983

Dear Pat Goodover and Taxation Committee,

I note that you are over Senate SB 329 and HB 354 regarding inventory tax and tax credit.

I am a retail hardware and lumber merchant and I am also on the city council so I understand your problems. Let me just state hover that:

- 1. For all the reasons you're undoubtedly very familiar with, the inventory is an unfair and regressive tax.
- 2. To continue to assess it and then give credit is not effective or efficient. There has been a program like this, so they tell me, for the last couple of years. I have yet to have someone tell me where I can get forms for a tax credit and to what do I credit it. I have talked to tax people in Helena, local county commissioners, and state representatives. Not one knew much about the program. Business is complicated without compounding it. You are saving, we have your money, try to get it back.
- 3. What percentage of businesses figured how to get their money back?
- 4. Program Now:
  - a. Inventory assessment to county
  - b. County levies tax in conjunction with property tax
  - c. Business tries to figure what the actual tax was on the inventory.
  - d. Somehow you get forms for tax credit.
  - e. Pay income tax (I think) with proper adjustment credit.
- 5. Simple Way:
  - a. no inventory tax levied
  - b. state collects normal income tax and takes what would have been credit on inventory tax and pays that to local government.
- 6. Result:
  - a. no problems for business
  - b. less problems for State government
  - c. local governments get their tax money.

Please consider this solution.

Sincerely,

Bruce W. Papenfuss Box 640 St. Ignatius, MT 59865

## AL'S OUTBOARD SERVICE

SENATE TAXATION COMMITTEE EXHIBIT 5, ,,122 FEBRUARY 10, 1983 SB 329

3614 Hwy. 200 East, East Missoula, Montana 59801

406-543-738

2-8-83

Senator Pat Sortover Chairman, Senate Tayation Committee State Capital, Helena, mt. 59601 Dear Sir:

He are concerned about 5B 329. He do not believe it is in the best interest of small business. He do not consider it a good bill and believe it should be killed. Please consider our input when you have your learing about the kill.

Sencirely, Fore Croonenberghe Ory Croonenberghe Albert a Crooner cherg

**EVINRUDE E** 



ELMER "MICK" SIELER ALLEN SIELER, MGR.

Feb. 7, 1983

Senator Pat Goodover Ch. Senate Taxation Committee State Capitol Building Helena. Montana 59601

Dear Senator Goodover:

Regarding SB 329

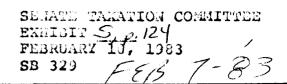
Please do what you can to kill this bill. It is in direct contrast to the best interest of businesses like ours to pay an inventory tax. This tax has, fortunately, just been repealed and I surely do not wish to have it reinstated, under any conditions.

I would appreciate your efforts in eliminating this tax threat before it reaches the legislature and comes to a vote.

Thank you kindly.

Elmer M. Sieler, President S & S Canopies & Campers Mfg. Inc.

cc: NFIB





SILK SCREENED T-SHIRTS
LAEL DIEHM
CARL WETZLER

1784 SEVATOR GOODOVER As a small himmens owner for Cylins, i am witterly Simminged and annientend that 5B 329 is now in committee awanting o hearing date. After leining versulation 1981, an alternat to runs fate it is, trule, an insult to all shop owners who could never understand the lagic in faifing a furniss on the way inventory they present to spende might ally. Huring These rather depund fines infuel all the help we can gamer. Please revider 513329 a grich and find death. Or small humness will to yenderell same. Gine city

> 235 Central Avenue Whitefish, Montana 59937 Phone (406) 862-3175

Hebna, Mt, 5960/	P. O. Box 8028 101 Trade Street Missoula, Montana 59807
SUBJECT: 5B 329.	DATE: 2-8-83
FOLD & Dear Segrator: I have been	informed by NF1B that
the above bell is to reinstate t	
strongly object to this in so	3 /
as ourself must carry a	<u> </u>
our customers and should	not be pendized for
doing so. Good inventories	keeps the business in
Mentany Senere	
PLEASE REPLY TO - SIGNED William	Carenceghan Resident
REPLY	
DATE: SIGNED	
THIS COPY FOR PERSON	GRAYARC CO., INC. BROOKLYN, N.Y. 11232 (3) CBNLS ADDRESSED

**FROM** 

West Electric Distributors, Inc.

EXH . 5, p. 12 WHOLESALE DISTRIBUTORS 2/10/83



EXH . 5314 Mineral Avenue Libby, Montana 59923 (406) 293-9741

2/10/83 SB32

February 7, 1983

SENATOR PAT GOODOVER, Chairman Senate Taxation Committee State Capitol Helena, Montana 59601

Dear Sir:

Being a small business we were very much in favor when the 1981 legislature repealed the business inventory tax. Now according to the NFIB of which we are a member there is a bill, SB 329 to reinstate the business inventory tax. We are against that bill - small business establishments have enough struggle to continue without a tax on the merchandise which has already been paid for!

We are AGAINST SB 329

Sincerely Nylli Glenning, owner

Denning Printing



EXH. S. p. 127

2/10/83 SB329

Dr. THOMAS P. FULLERTON

Chiropractor

211 Mineral Ave. , Libby, Mont. 59923

293-8736

Senator Pat Goodover Ch. Senate Taxation Committee State Capitol Helena, Mt. 59601

Re: SB 329

Dear Senator,

As a small buisnessman I consider this bill to be detrimental to my buisness. A buisness inventory tax can only make it more difficult for small buisnesses to survive in these difficult times. Put me down for a NO vote. Thank you.

Thomas P. Fullerton D.C.

Thomas Pullerton D.C.

FEB.	10, 1983, SB 329
SeNATOR PAT GOODDURE	FROM LEN PRESTON / WES / HABECK
	Western Auto Denien
STATE CAPITOL	216 MINERAL AVE
Herena Mt. 59601	L1664, Mt 59823
JBJECT 58329	//
FOLD	MESSAGE DATE 2 - 7-83
	PAIL TO THE PAIL T
SenATOR GOODOVER,	
We AS SMALL	BUBBNESSMEN, ARE STRONGLY
	As you know, PROFITS ARE
	Contract Tours
THEE EACH YEAR	for su Businesses. Tuventon
IS QURCHASED WITH	profits, we don't need
to TAX PROFITS TWIS	٠٠.
•	Re Repeated the INVENTORY
	· · · · · · · · · · · · · · · · · · ·
TAX for good leason	- To give sman business
A SHOT IN THE ARM.	yours, Trupy,
	SIGNED Kenneth & Prester
	REPLY
FOLD RETURN TO	DATE
	,
	SIGNED
REPLIER - RETAIN WHITE COPY	

Anne Mooney



Fran Doran

131 West Park

Phone 723-3263

Butte, Montana 59701

2-7-83

Senator Pat Goodover Ch Senate Taxation Committee

Dear Senator Goodwer:

Requarding 5B 329, el feel.
reinstatement of the Business Anventions
Tax would be harmful to independent
businesses. Please vote no.

Thank you, Fran Doran owner.

# Gallatin Equipment Co.

P.O. Box 1160 Belgrade, Montana 59714

Highway I-90 Exit #298 406/388-4177

7 Feb. 183

Senator Pat Goodover State Capitol Helena, Montana

Dear Senator, Pate Goodover; After American Amer

I am very concerned about Tom Towe and the SB 329 to reinstate the business inventory tax that he is proposing.

I am sure local government needs all the assistance they can get, but that is not all they need. The biggest problem with government today is the unwillingness to cut back expenses as small business have been forced to do inorder to just stay in business. Let us be to the point, small business has just about covered as many expenses as they possibly can handle. I don't think it would take you too long to count the advantages of being in small business, or to find very many programs subsidizing small business today. Please vote against SB 329 to reinstate the business inventory tax.

I am a member of the National Federation of Independent Business.

PLEASE support HB 354 to make permanent the small business investment tax credit.

Thank you for allowing me to take a minute from your busy schedule.

Sincerely:

Darrell Burkenpas

cc Dan Yardley Dorothy Eck Paul Boylan Ken Nordtvedt We are opposed to Senate Bill #329 — the Inventory Tax Bill! Please vote against this bill.

Marilyn Falcon - Daisy

HOLIDAY VILLAGE MALL

Great Falls, Montana

Please vote NO"
on Serate Bill # 329.
Thank you.
Leftoy Jane

LANE'S SERVICE INC. LAVINA, MONT. 59046

2/8/83

Dear Mr. Loodover -

We strongly oppose Sevale Bill #329. It is bad legislation! B+B Stores

By JE Brown

SENATE TAXATION COMMITTEE, EXHIBITS

John W. Helms, D.D.S.

Suite B, Bitterroot Building 1547 South Higgins Avenue Missoula, Montana 59801

Phone 728-3848

February 7, 1983

Senator Pat Goodover Chairman, Senate Taxation Committee State Capitol Helena, MT 59601

Dear Senator Goodover:

I believe that the bill SB 329 should be killed. The reinstatement of the business inventory tax would be harmful to my business. Thank you.

Sincerely,

John W. Helms D.D.S., P.C.

Helmo 205pe

lar

SENATE TAKATION COMMITTEE, EXHIBIT Sp. 1329

J. S. Solberg Company
108 McLEOD ST. - BOX 817 - BIG TIMBER, MONTANA 59011 - PHONE 932-2393

Feb. 7, 1983

Sen. Pat Goodover Ch. Senate Taxation Committee Helena, Montana 59601

Dear Sir;

I would like to voice our opposition to SB329. do not want to see the Business Inventory Tax reinstated. The 1981 Legislature gave Small Business a break and we do not want to see Sen. Towe put this penalty back on us. We have been in business for 95 years, since 1888 and have seen years of struggle to hold on. Now in 1983, we are having even more problems to remain solvent and we certainly do not need the Inventory Tax adding another nail in our coffin.

Very truly yours,

J. S. Solberg Co. W. Johnson Pres.

SENATE TAXATION COMMITTEE, EXHIBITS, FEB. 10, 1983, SB 329

107 So. Main St.

## HENNESSY LUMBER CO.

Phone 278-3612

Conrad, Montana 59425

Incorporated 1928

February 7, 1983

Dear Senator Goodover, .

As a small businessman and as a Director of the Montana Building Materials Dealers Assoc, I am writing to you regarding Senate Bill 329 - The Inventory Tax.

I feel that this tax would be unfair in a number of ways:

- 1. It falls hardest during hard times-just when a retailer can least afford it, the tax falls hardest. A large business inventory generally means that the store has had small sales.
- 2. Inventories would be held down to low levels. Customers would not have products available when needed. The manufacturers and wholesalers would not sell as much. All business would suffer.
- 3. A great number of small businesses are failing today. Why make it more difficult for them with this tax?
- 4. It is unfair for a businessman to have to pay a tax on an item that he hasn't turned over year after year. This same item is taxed many times.
- 5. The investment credit could be cut out by any legislature. It is just a ploy to get this bill passed.
- 6. If this tax bill is passed, next would come taxes on other inventories, such as farm products. Can you imagine what a tax on a farmers' inventory of wheat, for example, would do to to the economy of our state?

I implore you todo all in your power to defeat this unfair tax proposal.

Sincerely yours, John J. Stibel, mgr. Hennessy Lbr. Co. Conrad, Montana 59425

SENATE TAX	ATION COMMITTEE, EXHIBIT 5, 2,135
Sin. Pat Goodover	DODD'S WHOLESALERS INC.
Ch. Senate Sajation Committee	West Railroad Street
State Capital	Cut Bank, Montana 59427
SUBJECT: Vilena, Mt. 59601	
DATE 4835 4 9 2	
	business inventory TAX.
after all these years of fighting	To get rid of this tax
5.B 329 Buil to remote to after all these years of fighting and help small business be able	to stock a good inventory,
I can't believe some one is tryes	ing to get it back in
any form. Would you please vo	
bill thank you	
	William Elens Cres.
DATE	
·	
	SIGNED

LETTER-LIMINATOR



1120 Kensington

Missoula, Montana 59801

(406) 728-9400

Teb 1, 1983

Sen. Pat Goodover Ch. Senate Payation Comm. Grate Capital Gelena, Montana 59601

Dear Sir,
We are writing in regards to
Senate Bill 329. We do not want the
business inventory tax to be reinstated as it is detrimental to our
business. Please do your part to
see that this bill is killed.

Thank you, Sus wacks 1120 Kensington Missoula, Montana 59801

## Bay Equipment Co.

535 West Idaho Kalispell, Montana 59901

February 7, 1983

Phone (406) 755-7300

Mr. Bob Brown State Capital Helena, Montana 59604

Sir:

We are very much opposed to reimposing the income tax with income tax credit (Senate Bill #329.) We feel that in order to adequately service the agriculture industry it is necessary for us to keep reasonable inventory in our store and would appreciate the continued cooperation and relief we have had in the past.

Sincerety,

James R. Sutton

President

cc:

Pat M. Goodover George McCallum Bruce Crippen Dorothy Eck Roger Elliott Delwyn Gage Mike Halligan
J. D. Mazurek
Bill Norman
Elmer Severson
Tom Towe
Jeane Turnage

JRS:en

Tom Hager

P. S. We are also in favor of HB 354 which would make permanent the small business investment tax credit.

59601 GREAT FALLS, MONTANA 59405 PLEASE REPLY TO SÍGNED DATE SIGNED THIS COPY FOR PERSON ADDRESSED

FROM

SENATE TAXATION COMMITTEE

320 NINTH AVENUE SOUTH

t Goods





far Part Jordover. 2-7-83

Absolutely and Drever NO!!

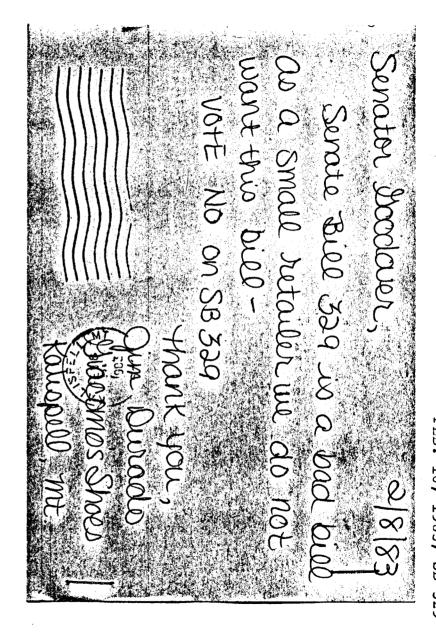
5B329 - a Bill to reinstate

the Business Inventory Day, aren't we about tayed to don'th? How

much more can small businesse

Duch as mine stand?

Soriceuly Duries Dom



### JOHNSON'S

**AUTO WRECKING** 

A-1

NEW & USED PARTS
6767 6800 GRAND AVE.
BILLINGS, MONT 591026
PHONE 656-8935

<u>4-1</u>

denator Pat Goodoner State Capital Helona Mt. 59601

Dear Friend:
Concerning 5B 329 we
we very Much against this
Bill to reinstate Business
muentory tax, Business
right now is having enough
trouble

Help! Thanks Sincerely H. Jahnson

SENATE TAXATION COMMITTEE EXHIBIT 5, 2,141 FEB. 10, 1983 SB 329

melstone mt 59054 12-6-83 Senator Pat Goodover tax Committe Nelena, mt. 59601 Plaz mr. Goodover I have just heard of SB 329 By tom towe and realy can't go along with it I would like It see it killed in Committe what is this deal i some one is always offening a new tax to replace another either way & about Change does is clutter the law books + confust the people just to make.

looks he is really working and doing something It looks like there are enough and bills to work on with put having to handle all those Carbade Villo introduced. The same goes for the intended sales tax again to replace some thing else in the tan line to wouldn't replace anything of ex & when whe revenue is needed why not pust increase the existing ones a little bit to cover it, we will have to pay it no mater what it is called also there wouldn't be the cost of administerating the new ones I han kill SB 329 Adve HB 354 Sincerely James F. anderson BOX 325 melstmo, mt 59054

SENATE TAXATION COMMITTEE EXHIBIT 5, 2,142
FEB. 10, 1983
SB 329

	Bell System 2 Call Memo BS-20 (10-80)
Sen. (21)	1
M Gandover	Den Doodover,
M See a See	Goe Killham
TIME 9:50 am DATE 2-9-9	938 19 19 19 19 19 19 19 19 19 19 19 19 19
Ву	- Sell System X Call Memo 53-20
	/X`
Please Call Don Nerdia (Blue Printer	Sen Doodover
Returned Your Call Will Call Again	Don Stanaway
1 = 01	245-6443
Message: VELI wentappy abou	GENT
Jan Tome's SB 329- Will be then	Bell System Call Memo 22 88-20
to other - wants you to let the	To D
Vision to disconness	Jul Doodover
Know he desapproves	Sam Fururo
also asked to have you call him as	Tel. No. $(587-272)$
755-5100,	☐ URGENT ☐ Will Call Later ☐ Job Ready ☐ Contact
	☐ Called ☐ To See You ☐ Repro. ☐ WP Ctr.
	☐ Please Call ☐ Was Here ☐ Grappiles ☐ Comm. Ctr.
	Returned Your Call
	Rec'd By Dans / Time / _
	587-9704
-	(opposed)
	Dogmon

### From the desk of

JERRY FISHER 2-8-89 I do not want SB 32 9 to get off the ground we cannot afford a fusiness inventory tay. It was repealed inventory tay we fusiness last year and we fusiness owners Son't want this tat back. That your sher

> HARBOR LIGHT Furniture & Flooring 415 Main — (406) 863-4177 Polson, Montana 59860

## STANDING COMMITTEE REPORT

	. •••	Fe	ebruary 10		19 <b>83</b>	
·						
AR. PRESIDENT						
We, your committee ontaxation	•••••					
aving had under consideration			Senate	Bill No	94	
the second of th	Star Comment			ng n	and her his grapher to	10
	i				•	
				;		
			· ·	e e e e e e e e e e e e e e e e e e e		
Respectfully report as follows: That		•••••	Senate	Bill No	94	٠٠.
		<del>-</del> i				
be amended as follows:			÷			
1. Title, line 5. Following: "AN ACT TO" Strike: "ELIMINATE"				e vije ne de jo		
Insert: "PHASE OUT"						
<pre>2. Title, line 7. Pollowing: "DISTRICTS" Insert: "OVER A THREE YEAR PER</pre>	RIOD*					71
3. Title, line 13.					*	
Following: "20-9-351" Strike: ","					· · · · · · · · · · · · · · · · · · ·	3
Insert: "THROUGH"						
XXXXXX				•		
STATE BUD GO	•••••	(CONTI	NUED ON PA	GE 2) Chairi	 man.	

JC.

4. Title, line 14. Following: line 13 Strike: "AND" Following: "MCA:" Strike: "AND"

Title, line 15. 5. Pollowing: "MCA"

Insert: "; AND PROVIDING AN EFFECTIVE DATE"

Page 27, line 5. Following: *25*

"28 mills in fiscal year 1983-84, Insert:

31 mills in fiscal year 1984-85, and"

Following: "34 mills"

Insert: "in fiscal year 1985-86 and thereafter"

7. Page 27, line 19. Following: "basic levy" Strike: "of 25 34 mills"

Insert: "prescribed by this section"

8. Page 29, line 8.

*15* Following:

*17 mills in fiscal year 1983-84 Insert:

19 mills in fiscal year 1984-85, and"

Following: "21 mills"

Insert: "in fiscal year 1985-86 and thereafter"

9. Page 29, line 22. Following: "basic levy"

Strike: "of 45 21 mills"

Insert: "prescribed by this section"

10. Page 32, line 24.

Pollowing: line 23

Insert: "Section 18. Section 20-9-353, MCA, is amended to read: *20-9-352. Permissive amount and permissive levy. (1) Whenever the trustees of any district shall deem it necessary to adopt a general fund budget in excess of the foundation program amount but not in excess of the maximum general fund budget amount for such district as established by the schedules in 20-9-316 through 20-9-321, the trustees shall adopt a resolution stating the reasons and purposes for exceeding the foundation program amount. Such excess above

the foundation program amount shall be known as the "permissive amount", and it shall be financed by a levy on the taxable value of all taxable property within the district as prescribed in 20-9-141, supplemented with any biennial appropriation by the legislature for this purpose.

- (2) The district levies to be set for the purpose of funding the permissive amount are determined as follows:
- (a) For each elementary school district, the county commissioners shall annually set a levy not exceeding 9 mills 6 mills in fiscal year 1983-84, and 3 mills in fiscal year 1984-85 on all the taxable property in the district for the purpose of funding the permissive amount of the district. The permissive levy in mills shall be obtained by multiplying the ratio of the permissive amount to the maximum permissive amount by 9 6 in fiscal year 1983-84 and 3 in fiscal year 1984-85 or by using the number of mills which would fund the permissive amount, whichever is less. If the amount of revenue raised by this levy is not sufficient to fund the permissive amount in full, the amount of the deficiency shall be paid to the district from the earmarked revenue fund according to the provisions of 20-9-351 and subsection (3) of this section.
- school district, the county Por each high commissioners shall annually set a levy not exceeding 6 4 mills in fiscal year 1983-84 and 2 mills in fiscal year 1984-85 taxable property in the district for the purpose of funding the permissive amount of the district. The permissive levy in mills shall be obtained by multiplying the ratio of the permissive levy to the maximum permissive amount by 6 4 in fiscal year 1983-84 and 2 in fiscal year 1984-85 or by using the number of mills which would fund the permissive amount, whichever is less. If the amount of revenue raised by this levy is not sufficient to fund the permissive amount in full, the amount of the deficiency shall be paid to the district from the earmarked revenue fund according to the provisions of 20-9-351 and subsection (3) this section. The superintendent of public instruction shall, if the appropriation by legislature for the permissive account [program] biennium is insufficient, request the budget director to submit a request for a supplemental appropriation in the second year of the biennium.

Such distribution shall be made in two payments. The first payment shall be made at the same time as the first distribution of state equalization aid is made after January 1 of the fiscal year. The second payment shall be made at the same time as the last payment of state equalization aid is made for the fiscal year. If the appropriation is not sufficient to finance the deficiencies of the districts as determined according to subsection (2), each district will receive the same percentage of its deficiency. Surplus revenue in the second year of biennium may be used to reduce the appropriation required for the next succeeding biennium or may be transferred to state equalization aid earmarked revenue revenues in that fund are insufficient to meet foundation program requirements.""

Renumber: subsequent sections

Page 35, line 7. line 6 Pollowing:

Insert: "Section 21. Effective date. (1) Except as provided in subsection (2), this act is effective on July 1, 1985.

(2) Sections 14, 15, and 18 are effective on passage and approval."

AND AS AMENDED

DO PASS

Chairman.

### ROLL CALL VOTE

IAME	YES	NO
SENATOR GOODOVER, CHAIRMAN	V	
SENATOR McCALLUM, VICE CHAIRMAN		
SENATOR BROWN		iú
SENATOR CRIPPEN		
SENATOR ELLIOTT		
SENATOR GAGE	V.	
SENATOR TURNAGE	V	
SENATOR SEVERSON	V	K
SENATOR HAGER	-	
SENATOR ECK		- W
SENATOR HALLIGAN		
SENATOR LYNCH		
SENATOR NORMAN		
SENATOR TOWE		V
SENATOR MAZUREK		
Secretary: Barbara J. Effing Ch	airman: Pat N	1. Goodover
5B94 amendments.	Oxippens)	)

(include enough information on motion—put with yellow copy of committee report.)

### ROLL CALL VOTE

ate Deb 10, 1983 Senate	_Bill No	94	Time 8:35
AME		YES	NO
SENATOR GOODOVER, CHAIRMAN			
SENATOR McCALLUM, VICE CHAIRMAN			V
ENATOR BROWN		V	
SENATOR CRIPPEN		V	
SENATOR ELLIOTT			V
SENATOR GAGE			V
SENATOR TURNAGE			V
SENATOR SEVERSON			V
SENATOR HAGER			
SENATOR ECK		V	
SENATOR HALLIGAN		V	
SENATOR LYNCH		V	
SENATOR NORMAN		V	
SENATOR TOWE		. ~	
SENATOR MAZUREK		V	
Secretary: Barbara J. Effing otion:	Chairmar amende		M. Goodover

(include enough information on motion—put with yellow copy of committee report.)