## MINUTES OF THE MEETING AGRICULTURE, LIVESTOCK AND IRRIGATION STATE CAPITOL BUILDING

January 31, 1983

The Agriculture, Livestock and Irrigation Committee meeting was called to order on the above date in Room 415 of the State Capitol Building at 1:00 p. m.

ROLL CALL: Upon roll call all members were present.

SENATE BILL 191: Senator Chet Blaylock, District 35, introduced the bill on behalf of the Department of State Lands. It would freeze the base rental rate for state-owned grazing lands and provide for a study to determine an appropriate rental rate for such lands. He said that the disparity is getting greater and greater on what we are receiving for our state grazing lands. If we don't do something, the loss to the state school lands will be about another 500 thousand. The Constitution bears that it is our duty as shepherds that we get the best we can because this belongs to the school kids of Montana.

PROPONENTS: Dennis Hemmer, Commissioner of State Lands, stated that this bill would not affect the 1983 rental rate, but would increase the 1984 and 1985 minimum rental to \$3.47 or six times the average price per pound of beef cattle in Montana, whichever is higher. Exhibit #1.

Owen Nelson, representing the Montana Education Association, said their major concern is adequate funding for education in Montana. There should be a constant re-evaluation of this land and we are in favor of freezing rates until the study.

OPPONENTS: Mons Teigen, representing the Montana Stockgrower's Association and the Cowbelles Association, stated that they see nothing wrong with the study but let us let the sliding scale fee slide.

Will Brooke, representing the Montana Woolgrowers and the Montana Grazing Districts, stated that they are not opposed to the study but are opposed to the freeze.

Pat Underwood, representing the Montana Farm Bureau, stated that they too, would like the study but are opposed to the freeze.

Sam Hofman, representing the Agricultural Preservation Association, said that too many studies are already being made. Exhibit #2.

Robert VanDerVere, a concerned citizen, stated that he was opposed to this bill.

Bill Tande, County Commissioner from Daniels County, stated that any increase in school trust land leases will take more dollars out of our local economy, which in turn are derived in our local economy. This in turn puts a greater tax burden on the private sector. Exhibit #3.

John Harwood, Toole County rancher, stated that he was opposed to this study. We could have long-term detrimental effects.

Wayne Gillespie of Kevin, Montana, stated that he was opposed to the \$25,000 study.

Leonard Matteson, from Toole County, spoke in opposition to the bill. Exhibit #4.

Charles Petronek of Lewistown, Montana, said he thought they should keep the sliding scale.

Senator Kolstad asked Mr. Hemmer if this was a unanimous decision by the State Land Board.

Mr. Hemmer replied that it was not addressed by the State Land Board.

Senator Graham said, when you say so many cattle, do you figure that by the year or by six months.

Mr. Hammer replied that they get the condition of a section and that gives the carrying capacity. It is up to the discretion of the operator.

Senator Galt asked who is going to conduct the study.

Mr. Hammer said it would be funded to the department. I have no problem if the Legislature would conduct the study. I would like it to be a very open discretion so all of agriculture would be addressed.

Senator Galt asked if they anticipate open meetings.

Mr. Hemmer replied that would be a very good way to start out.

Senator Blaylock said it seems to him there is some disagreement.

Cattlemen are going to be up against the big money interests. A lot of your neighbors never bid because they don't want a neighborhood fight. With this, Senator Blaylock closed the hearing.

SENATE BILL 192: Senator Chet Blaylock, District 35, introduced the bill. It would provide that the minimum crop share rental for agricultural leases on state land is 30 percent of the annual crop. He stated that these have not been raised since 1949. You must all be aware of it right now, we are desperate for money for schools. Governor Schwinden is proposing a zero increase for school programs. This land belongs to the kids, it doesn't belong to us.

Dennis Hemmer, Commissioner of State Lands, commented that Senate Bill 192 recognizes that some areas in Montana have lower yields, and that the state does not costshare fertilizers. With those considerations in mind, the rate is proposed to be 30% rather than 33 1/3. Exhibit #5.

Owen Nelson, representing the Montana Education Association, pointed out that the income from these lands should be a maximum fair income for the support of our school children. He urged the committee's support.

Terry Murphy, President of the Montana Farmer's Union, stated that the feeling he gets from the majority of the members of the Farmer's Union was the feeling that the state leases have lagged somewhat. Private leases provide quite a few benefits, that state leases do not. There is some justification for state leases lagging. However, we do realize that this is a poor time to be talking about increases.

OPPONENTS: Dennis Nathe, a farmer-rancher from northeastern Montana, said the first thing he would like to point out is this comes out of the Governor's Council on Management Study. The fellow that made that up was a hospital administrator. Inadvertently, you make this unjust for people who farm quality state lands. (Map illustration was used.) Exhibit #6.

Senator Larry Tveit, District 27, stated that he does oppose the bill. He said that some of the people who have leased for a long time have made a lot of improvements on the land.

Calvin Kanning, farmer from Toole County, spoke briefly. Exhibit #7.

Larry Munson, from Toole County, stated that he was opposed to the passage of this bill because it does not consider crop yields on class and grade of soil. Exhibit #8.

James Deckert, Dawson County farmer and former school teacher, stated he was speaking in opposition to SB 192. The most obvious reason is the economic climate of agriculture in Montana today. Exhibit #9.

Sam Hofman, representing the Agricultural Preservation Association of Gallatin County and himself, explained the figures on the exhibit he had passed out to the committee members. Exhibit #10.

Alton Olson, dryland farmer in Dawson county, said he is against SB 192, which would increase the minimum state lease to 30%. Exhibit #11.

Milton Shipstead, farmer in western Daniels county, said that regardless of the word, rentals are a tax and this bill represents a tax relief for over fifty other counties, and western Daniels county is stuck with a financial loss for the benefit of others. Exhibit #12.

Dale Olson, farmer in Dawson County, stated that in these troubled times, farmers are having a tough time making a go of it and if they have to give the state another 5% of the crop, there would be very little, if any, profit margin left. There is one other large land owner in this state that leases farm land, namely Burlington Northern. They do not put their land on competitive bid. They lease all their farm land for one-fourth share of the crop, or cash lease, whatever the farmer prefers. Exhibit #13.

R. A. Harwood, farmer from Toole County, spoke in opposition to the bill. Exhibit #14.

Cliff Hagfelt, from Scobey, Montana, said the local farmers already are pressed by high costs and low prices. (Exhibit #15.

Leonard Hanson said, in my situation I rented my farm at market value and I find payments quite a bit less than the rent. I oppose the bill.

Myron Halverson, small family farmer from Daniels County, said SB 192 may increase the state's revenues. On the other hand, it may be the straw that "breaks" a lot of our smaller efficient farmers, and puts the land in the hands of large corporate farms. Exhibit #16.

Ed Carney, a resident of Helena, Montana, who was born and raised in Daniels county, stated this bill should have been put in some other time than in 1983. The future of agriculture is probably at a fifty-year low according to the paper today. I oppose the bill as it presently reads.

Mons Teigen, representing the Montana Stockgrower's Association, said if Montana is interested in generating more money, put your money where your mouth is and help these fellows do the job.

Representative Dean Switzer, District 54, said the change is going to affect the low quality land more than it is going to affect the other.

Pat Underwood of the Montana Farm Bureau, pointed out that he had a lot of calls from Farm Bureau members who are opposed to the bill.

John Harwood, of Toole County, said that if the state really wants to increase money they should look at their own management and what they could do to the land. Exhibit #17.

John Richardson, from Daniels County and a lessee of state lands, said he felt this bill is truly unfair to the present lessee in our area of Daniels County. Farming this type of land, it is not feasible for this 20% increase in the state's share. Exhibit #18.

Senator Allen Kolstad, appearing as a private citizen from Liberty and Toole Counties, stated that he wanted to comment on one point indicated by Senator Blaylock - that these rates have not been changed since 1949. The price of wheat hasn't changed much since 1949 also. It took 1600 bushels of wheat to buy a combine then and today you couldn't buy the cab for that. If the rate were changed to an unreasonable amount I feel the use of fertilizer would be eliminated and the state would be the loser.

Bill Tande, County Commissioner from Daniels County, spoke briefly again.

#### QUESTIONS FROM THE COMMITTEE:

Senator Graham: I heard numerous statements that the state does not pay for any improvements. If you lose your lease, does the state reimburse you for improvements?

Mr. Hemmer: The state does not pay for any improvements. The new lessee pays for improvements.

Senator Graham: Does the state pay for fertilizer or hail insurance:

Mr. Hemmer: The state pays for no hail insurance or fertilizer.

Senator Kolstad: Terry, did you poll your group in the state of Montana on how they felt about it.

Mr. Murphy: Directors are elected on a basis of 1 for 50 members.

Senator Kolstad: All I asked is, did you poll your members, yes or no.

Mr. Murphy: All 6,000 members?

Senator Kolstad: Yes.

Mr. Murphy: No.

There being no further proponents or opponents, Senator Blaylock closed.

Senator Blaylock closed by saying that he didn't realize all school lands in Montana were of such poor quality.

Mr. Chairman, before I finish I would like to say I resent the statement that I made reference to dumb farmers and I would like to clear that up. I think they have really got a good point that there are differences in this land production. If down the road we continue this, we will open it up to just competitive bids and not open bid.

There being no further business, the meeting was adjourned at 2:58 p. m.

SENATOR JACK GALT, Chairman

#### ROLL CALL

AGRICULTURE COMMITTEE

48th LEGISLATIVE SESSION - - 1983 Date 1-31-83

NAME	PRESENT	ABSENT	EXCUSED
GALT, Jack E.			
KOLSTAD, Allen C.	1		
AKLESTAD, Gary C.			
OCHSNER, J. Donald	V		
GRAHAM, Carroll			·
BOYLAN, Paul F.			
CONOVER, Max			
LANE, Leo	V,		
LEE, Gary			
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Each day attach to minutes.

*	VISITOR9' REGISTER			
NAME	REPRESENTING	BILL #	Check Support	
SAM HOFMAN	APA	192	Support	Uppose
LARRY Johnson	Farmer	192		/
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Dannis Hemmer	Dept of State bank	141	V	3
Kelly Blake	Dept of State Lands	191-192	V	
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Myron HALVERSON	Daniels County	197	*****************	4
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Thomas Brenden	Daniels Court	192		-
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COMMITTEE ON\_\_\_\_\_

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Dale E. Chabot	Daniels Chabst Ranch	191		X
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## DEPARTMENT OF STATE LANDS TESTIMONY ON SENATE BILL NO. 191 BEFORE THE SENATE AGRICULTURE, LIVESTOCK AND IRRIGATION COMMITTEE

Senate Bill No. 191 is by the request of the Department of State Lands. The purpose of the bill is to freeze the base rental for State-owned grazing lands and to provide a study to determine an appropriate rental for State-owned lands.

The formula for determination of the minimum annual rental for grazing on State-owned lands has been changed several times. The last change was in 1979, which set up the formula based on six times the average price per pound of beef cattle in Montana times the carrying capacity of the lands. Since that increase in 1979 the price of an Animal Unit Month (AUM) on state grazing lands has decreased at a rate averaging 10% per year, a reflection of declining cattle prices. Simultaneously, the average rate on private lands has increased by approximately 10% per year. Today the B rate on state lands is \$2.97 per AUM while the average rate on private lands is near \$11.00 per AUM. These figures suggest the state is not obtaining fair market value.

However, there are many variables which influence the value of state grazing leases. The state does not provide fences or salt, we do not move cattle, we just provide grass. The proposed study would consider the variables and recommend to the Legislature a fair and reasonable rate. In the interim there is sufficient evidence to suggest that the rate is declining below a fair rate and that it should be frozen to prevent further erosion of the funds going to support schools.

Leases for 1983 are being sent out based on \$2.97 an Animal Unit Month. This bill would not affect the 1983 rental rate, but would increase the 1984 and 1985 minimum rental to \$3.47 or six times the average price per pound of beef cattle in Montana, whichever is higher.

The Department of State Lands urges this committee to vote in favor of the passage of Senate Bill No. 191.

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## Hill County Farm by Larry Johnson

System A. Straight Grain System

Infertilized 30 bushel yield x #3.50 per bushel = #105.00 per acre

#105.00 = 25% State Share = #26.25

#78.75 gross to Farmer

Fertilized 40 bushed yield x 3 per bushel = \$148.00 per acre = \$148.00 = 30% state share = \$444.00 = \$2.20

\* Fertilizer expense = \$2.20

System B

Set Grein System

40 bushels x 3.70 = #148.00

10 bushels x 5.70 (state share) = #37.00

\*\*Fertilizer Expense = 22.20

#88.80 gross to Farmen

# Per Acre Fertilizer Costs

60 lbs Nitrogen @ 189 = #10.80

70 lbs P205 @ \*2400 = 840

Application = 300

Ether 3 Bute Bande

State land is granted to the State by the United States to hold in trust for the support of education and for attainment of other worthy objects helpful to the well-being of the people of the State of Montana. This amount of land is approximately 5.37%, but the amount of land held by the State within six counties varies greatly from this average.

In Daniels County there are 105,938.23 acres of agricultural land and 113,784.02 acres of grazing land, this being over 24% of Daniels County's land area. Daniels County is a farm and ranching county.

For the maintenance of county government and operations of schools, the property holders of counties with large holdings of School Trust Land have to carry a greater tax burden than other counies with less than the average portion of School Trust Land - tax free land.

Daniels County has received between \$67,000.00 and \$68,000.00 a year for the last 3 years from the state in PILT, which if privately owned would be about 35% of the total amount of taxes.

A dollar in Daniels County's economy turns over 5 to 7 times. Any increase in school trust land leases will take more dollars out of our local economy, which in turn are derived in our local economy. This in turn puts a greater tax burden on the private sector.

The economy being the way it is now and trying to compare school trust lands and private land is like comparing apples and oranges. Therefore, the Boards of County Commissioners from Daniels County, Chouteau, and Beaverhead Counties recomend to the members of this committee a "DO NOT PASS" for this bill.

Leaverd madelan

# Fixed and Flexible Cash Rental Arrangements For Your Farm





North Central Regional Extension Publication 75

Sponsored by the Extension services of Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, Oklahoma, South Dakota, and Wisconsin. In cooperation with SEA-Extension, USDA.

Demis Hommer

## DEPARTMENT OF STATE LANDS TESTIMONY ON SENATE BILL NO. 192 BEFORE THE SENATE AGRICULTURAL, LIVESTOCK AND IRRIGATION COMMITTEE

Senate Bill No. 192 is by the request of the Department of State Lands. The purpose of the bill is to increase the cropshare rental on agricultural grown crops on State-owned lands from the existing 25% cropshare to 30% cropshare.

The first minimum annual rentals were established in 1927 when a rate of 5% of the appraised valuation of the land, but no less than  $50 \, c$  per acre, was established. Since that time the Legislature has changed the rental twice. In 1945 the Legislature initiated a cropshare rental of not less than 1/5 (20%) of the annual crops to the State. In 1949 the Legislature established a cropshare rental of not less than 1/4 (25%) of the annual crops to the State. The cropshare rental has not been adjusted since 1949.

On a statewide basis, information provided by the A.S.C.S. indicate that the majority of those rentals based on cropshare are 1/3 (33%) cropshare to the landlord. In some counties the cropshare may be higher.

Senate Bill 192 recognizes that some areas in Montana have lower yields, and that the state does not costshare fertilizers. With those considerations in mind, the rate is proposed to be 30% rather than 33 1/3. In order to attain fair market value for its crops as required by the Enabling Act, the Department feels that a cropshare rental of 30% is warranted and justified.

The Department of State Lands urges this committee to vote in favor of the passage of Senate Bill 192.

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MAJOR WHEAT COUNTIES--AVERAGE YIELD 1980 AND 1981--MONTANA AGRICULTURAL STATISTICS
PAGE 36 AND 37

SENATE BILL NO. 192 1-31-83

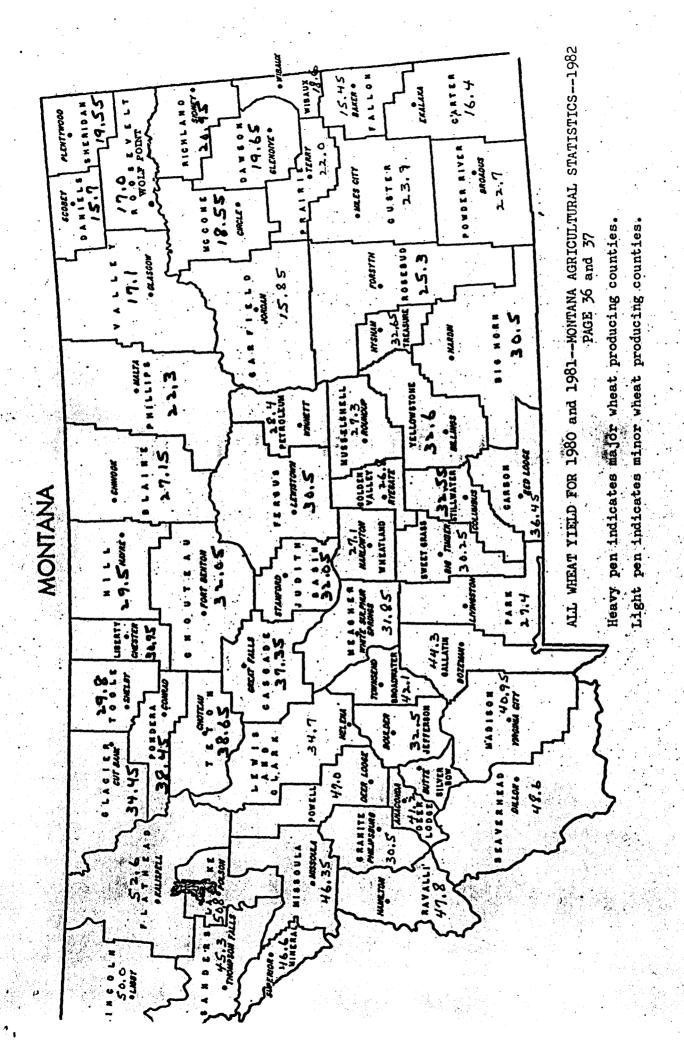
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1981 YIELD PER. ACRE	35.2	29.4	38.2	36.7	16.9	25.5	33.0	35.5	33.5	32.7	33.9	23.8	22.8	39.1	26.5	20.9	32.2	22.6	35.7	41.4	34.2	18.8	37.6	
1980 YIELD PER ACRE	25.8	54.9	36.5	27.4	14.5	13.8	28.0	33.4	25.7	31.4	27.6	13.3	21.8	37.8	15.4	13.1	18.4	16.5	29.4	35.9	25.4	15.4	27.6	
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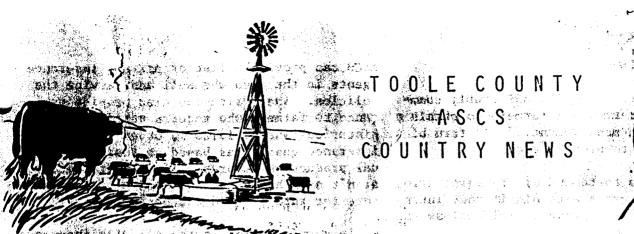
SENATE BILL NO. 192 1-31-83

IMPACT OF SB. NO. 192

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\*\*From Biennial Report--Ending June 30, 1968
Department of State Lands & Investments





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September 1. 1982

FmHA and SCS at 865 Oilfield

Telephone 434-5234

#### GRAIN STORAGE FACILITY LOAN PROGRAM CHANGED AND A

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Two important changes have been made in the farm grain bin loan program.

For producers complying with this year's program now offers loans on up to 2 year's production (previously one year). Bins mining eligibility.

Maximum loan amount is \$25,000. Loans are made on 70% of the total cost of the structure(s).

#### TEMPORARY STORAGE OK FOR LOANS

The county ASC committee has determined that because of the limited grain storage space available, temporary grain storage structures will be accepted for regular 9 months loans.

Temporary storage structures are the steel fence and plastic sheet or bolted plywood types used for less than one year periods.

For more information call or visit this office.

#### GRAIN LOAN ELIGIBILITY

Loans on 1982 grain production are available to all producers who participated in the 1982 wheat and/or feed grain program.

wats, wheat and barley are eligible for immediate entry into the farmer-owned grain reserve as well as the regular program.

Per bushel loan rates for Toole County are:

Commodity	Reg. Loan	Reserve Loan	Storage
Wheat	\$3.48	\$3.93	26.5¢
Barley	1.96	2.25	26.5¢
Oats	1.32	<b>1.50</b>	20¢

wheat or feed grain program the storage loan. Reserve loans require that the grain be stored for three years. Storage will be paid in advance for each of the three years. If the now occupied by grain in the reserve are not reserve is repaid prior to the maturity of included in available storage when deter- the reserve agreement a penalty will be charged. However, if the National average price reaches \$4.65 for wheat, \$2.65 barley, and \$1.65 oats, the producer is released from the agreement and the loan may be repaid without penalty. Interest is charged for the first year of the reserve and for the nine months of a regular loan.

> Interest rates on Commodity Credit Corporation loans are at the rate applicable to all loans issued by CCC during the month of disbursement.

> Contact the ASCS Office for all the details.

#### 1983 WHEAT PROGRAM

Signup for the 1983 wheat program is now expected to begin October 1. New legislation, if passed, will cause a number of changes in the program previously announced by the Secretary of Agriculture, John Block. ! inter wheat seeders, who complied with the 1982 program, may seed up to 80% of their 1982 wheat base acreage and be in compliance with whichever program finally becomes effective.

Toole County's average wheat yield, according to the Statistical ReportingService, for the 1971-80 10 year average was 23.2 bushels per acre.

Lavely munsay

#### ALL WHEAT

YEAR	N. WEST	N. CEN.	N. EAST	CENTRAL	S. WEST	S. CEN.	S. EAST
1970	35.5	28.0	22.3	22.6	35.0	25.2	23.0
1971	41.9	26.4	23.3	27.5	32.6	29.2	27.6
1972	41.5	23.0	29.4	24.0	33.9	31.7	32.5
1973	31.6	21.2	25.5	23.4	30.7	24.9	29.9
1974	35.0	23.8	21.4	31.4	30.0	31.7	27.7
1975	37.4	35.3	26.0	32.3	38.3	32.8	25.9
1976	43.0	32.4	28.6	31.9	38.8	29.8	27.0
1977	41.3	27.3	21.8	30.7	39.0	29.8	22.1
1978	39.3	31.3	29.1	29.9	40.3	29.9	27.4
1979	35.8	24.1	18.8	28.0	34.3	24.9	22.0
1 980	53.8	28.0	14.6	30.6	43.9	27.7	14.8
1981	42.7	34.3	21.4	35.5	<u>37.6</u>	<u> 36.1</u>	25.6
AVE. BU/A	39•9	26.3	23.5	28.9	32.6	29.5	25.5
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#### STATE AVERAGE 26.8 BU/ACRE

YEAR	DANIELS (NE)	TOOLE (NC)	<pre>CASCADE(C)</pre>	FLATHEAD (NW)	STATE
1970	19.4	28.7	23.2	49.9	25.2
1971	21.4	24.2	26.5	49.1	27.6
1972	25.6	21.8	21.4	54.6	26.7
1973:	21.0	12.4	21.3	42.0	23.9
1974	17.1	11.3	36.2	42.8	24.7
1975	24.7	29.0	<b>39.</b> 8	44.7	31.3
1976	30.9	33.0 ·	32.8	51.7	30.9
1977	23.9	20.40	32.1	45.8	25.9
1978	27.5	29.6	30.4	43.8	30.2
1979	16.0	24.7	28.6	47.6	22.7
1980	14.5	25.4	36.5	55.6	23.5
1981	16.9	34.2	38.2	49.6	29.7
AVE. BU/ACRE	21.6	24.6	30.6	48.1	26.8

Increasing the minimum crop share to 30% across the state is not in the best interest of the School Trust Fund, the farmers who lease state land, the longterm conservation of the soil, the other farmers and businessmen in a given community or Montana's economy.

Production potential of bushels per acre vary greatly across the state. The 30% minimum rental will be excessive in some areas.

Montana Agricultural Statistics clearly show the wide range of production potential between districts and counties.

DEPARTMENT OF REVENUE PROPERTY VALUATION DIVISION

EVENUE EVENUE

### CLASSES & GRADES FOR MONTANA AGRICULTURAL LAND CLASSIFICATION AS APPROVED BY THE DEPARTMENT OF REVENUE — 1973

TILLABL	E IRRI	GATED	LAND
---------	--------	-------	------

#### **GRAZING LAND \***

GRADE	Tons of Alfalfa Per Acre		Acres for 10 Month Grazing Season Per 1000 lb. Steer or
1A	4.5 and over	GRADE	Equivalent
1B	4.0 - 4.4	1A2	Under 3 Acres
2	3.5 - 3.9	1A1	3 - 5 Acres
3	3.0 - 3.4 .	1A	6 - 10 Acres
4	2.5 - 2.9	18	11 - 18 Acres
5	2.0 - 2.4	2A	19 - 21 Acres
6	1.5 - 1.9	<b>2</b> B	22 - 27 Acres
7	1.0 - 1.4	3	28 - 37 Acres
8	Less than 1.0	4	38 - 55 Acres
		5	56 - 99 Acres
NON-IRRIGAT	ED FARM LAND	6	100 Acres or over

GRADE	Bu. of Wheat Per Acre On Summer Fallow
1A5	34 and over
1A4	32 - 33
1A3	30 - 31
1A2	28 - 29
1A1	26 - 27
1A	24 - 25
1B	22 - 23
2A	20 - 21
2B	18 - 19 🕏
2C	16 - 17-∤x
3A	14 - 15
3B	12 - 13
4A	10 - 11
4B	8 - 9
5	Under 8

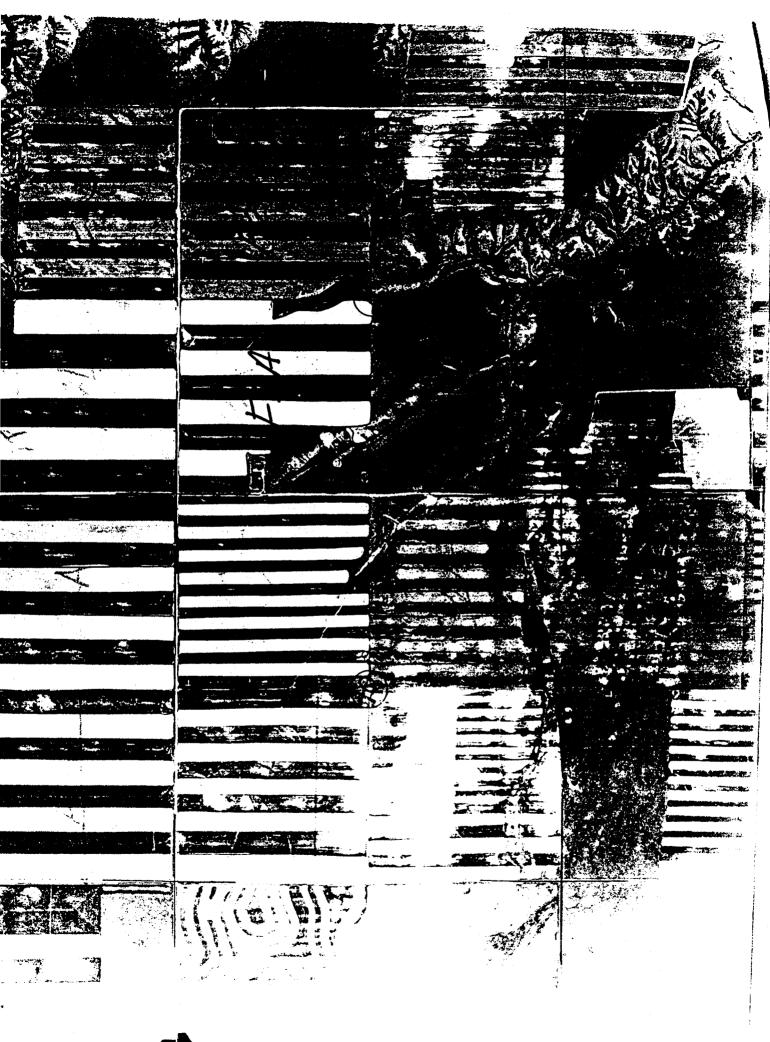
#### WILD HAY LAND

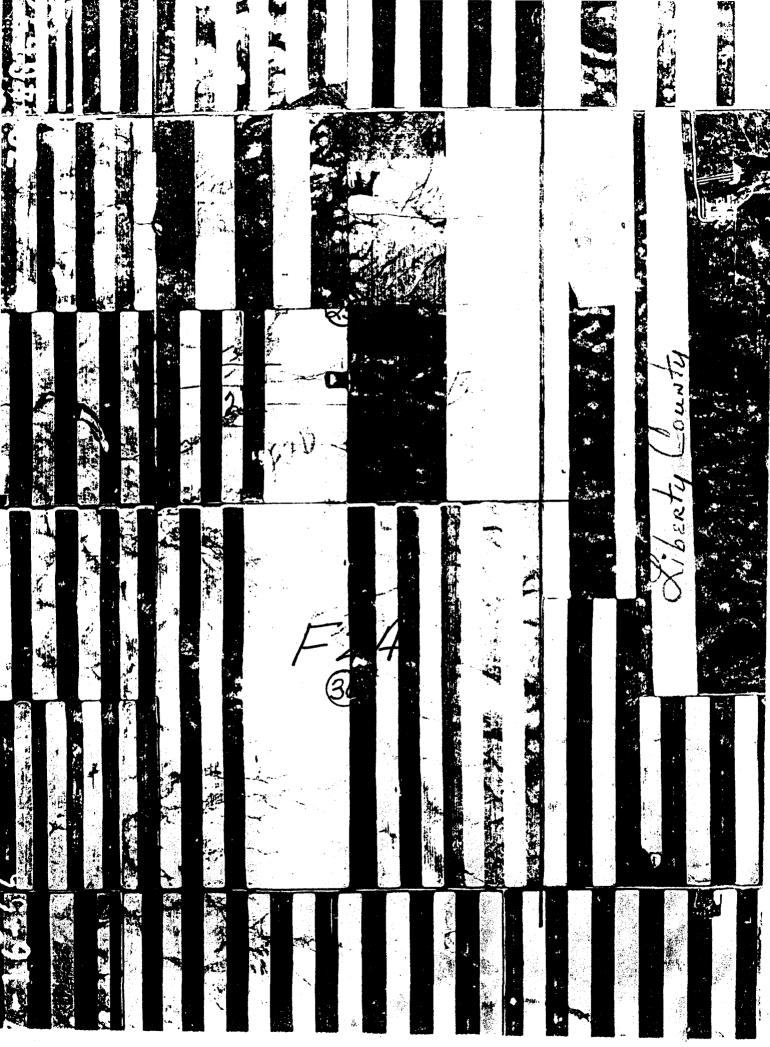
	<del></del>
GRADE	Tons of Hay Per Acre
1	3.0 and over
2	2.5 - 2.9
3	2.0 - 2.4
4	1.5 - 1.9
5	1.0 - 1.4
6	.59
7	Less than .5

#### NON-IRRIGATED CONTINUOUSLY CROPPED FARM LAND

	CHOFFED FARM	LAND			
GRADE		Bu. of Wheat per Acre Every Year			
1		34 and over			
2		32 - 33			
3		30 - 31			
4		28 - 29			
5		26 - 27			
6		24 - 25			
7		22 - 23			
8		20 - 21			
9		18 19			
10		16 - 17			
11		14 - 15			
12		12 - 13			
13		10 - 11			
14		Less than 10			

\*NOTE: About 4 range ewes with lambs are considered the equivalent of a 1000 - lb. steer. Calves are usually not considered until weaned, and 4 yearling steers or heifers are considered as equivalent to three 1000 -lb. steers. A dry cow is considered the equivalent of a 1000 - lb. steer. About 4 cows with calves are considered the equivalent of five 1000 - lb. steers.





#### Version C1.00 Lopyright IBM Corp 1981 1404 Bytes free

in REGARD TO SENATE BILL NO 192 AG LEASE SHARE INCREASE, I AM OPPOSED 2 TO THE PASSAGE OF THIS BILL BECAUSE IT DOES NOT CONSIDER CROP YIELDS ON CLASS AND GRADE OF SOIL.

I AMENOT OPPOSED TO AN INCREASE IN THE RENT IF IT CAN BE ECONOMICALLY

5 JUSTIFIED. IN MY OWN CASE I PAY GREATER THAN A 1/4 SHARE ON CERTAIN 6 LANDS BECAUSE I HAVE USE OF SOME GRANERIES AND BUILDINGS ALREADY ON THE

PREMISES AND ALSO IN THESE SAME INSTANCES WHERE I PAY 30 & 331/3% THE

8 LANDLORD PAYS THE SAME PERCENTAGE OF THE FERTILIZER BILL THAT I PAY HIM

9 IN CROP SHARE.

10 I THINK A MORE FAIR WAY TO ADRESS THIS SITUATION IS TO USE FACTS AND FIGURES 11 ESTABLISHED BY THE STATES OWN DEPT. OF REVENUE AND THE STATE STATASTICIANS

12 OFFICE THAT HAS ESTABLISHED GRADES AND CLASSES OF THE DIFFERENT LANDS.

■ 13 THESE LAND GRADES HAVE A CORESPONDING YIELD AMOUNT FOR EACH GRADE AND

14 THESE YIELDS COULD BE USED TO FIGURE A FAIR CROP LEASE. IN MY OWN CASE

15 ON THE LAND I RENT FROM THE STATE, THE GRADE MATCHES THE AVERAGE YIELD

\_ 16 I HAVE RECIEVED SINCE 1969 SO SHOWS THEIR GRADING SYSTEM WORKS.

17 WITH THE ADVENT OF GRAIN TRAINS DISTANCE FROM ELEVATORS WILL PROBABLY

18 BE GREATER BECAUSE SMALL ELEVATORS CANNOT HANDLE THE GRAIN AND IT WILL

19 HAVE TO BE HAULED A GREATER DISTANCE TO A LARGER FACILITY. MY STATE LEASE

🗮 20 LAND IS 25 MILES FROM A TERMINAL AND THE LAND I PAY 1/3 SHARE ON IS ONLY 21 9 MILES FROM THE TERMINAL.

TLIST ZRUN 3LOAD" 49AVE" SCONT 6, "LPT1 7TRON STROFF9KEY OSCRESN

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Devar Star Dh. Box 3b

Theolog, Mont. 59474

432-2182

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James Deckert

January 31, 1983

#### MR. CHAIRMAN, MEMBERS OF THE COMMITTEE:

My name is James Deckert. I am a dryland farmer in Dawson county, and I am here to speak in opposition to Senate Bill No. 192. The most obvious reason is the economic climate of agriculture in Montana today. It seems inconceivable to me that this legislature would even consider squeezing more blood from a dry source when that source provides a large share of the backbone for the state's economy.

Hoever, there are other reasons for opposition which must be noted, primarily in comparison between state and private leases. will be argued that many private leases are a bit over 30%, and this is true. I am also aware of many 25% leases in the private sector. (I hesitate to give you names because I haven't asked permission of those involved, but I could if absolutely necessary.) considerations which must be noted are these; nealy all private leases provide storage for grain, the state provides none; nearly all private lessors provide chemical for noxious weed control, the state provides none. (I might insert here that Steve Keil, County Agent in Sidney, got word to me last night that he is having trouble getting cooperation from some farmers on state land concerning noxious weed control and he sees less cooperation ahead if leases are raised.) Nearly all private lessors provide fences where necessary, the state provides none. If grass is mixed in with tillage ground, the state assesses a grazing fee, private lessors do not. In addition, if a person is unfortunate enough to be outbid when a state lease is up, we have no assurance that we will be compensated for such improvements as fences, stock wells and reservoirs, roads, or grain

One more consideration is that, in general, the lands the

state took over were less productive than farms surrounding it; one of the reasons the original owners left it.

I am one of the unfortunate people to have my land bid to an unprofitable level by a neighbor suffering under the delusion that once he got the lease he could talk it down to a lower level. Consequently, I cut costs any place I can. I fertilize less and, if I have other crops ready to harvest, I leave the least profitable until last. My point is simply this; a higher percentage share crop will not always mean a corresponding percentage increase in the dollars realized by the state. I also look forward to the time I can recapture my present losses on that land by operating under a 25% lease.

Senate Bill No. 192 is not good for farmers or the state in general. Agriculture is this state's source of renewable wealth. Agriculture will continue to provide a basis for sound dollars, but there must be room for re-investment and updating for the producer. I urge you to kill Senate Bill No. 192.

Thank you for your time.

Exhibi+ 10 Sam Hofmen Manhattan, Mont. Sam Haffman " Festilizer Cost Per acre: appar Crop year Wheat Barley 40.94 1782 36.96 1981 36-08 35 87 1980 30.32 32.60 1979 22.54 22.58 1978 24.82 26.91

Leosee starke all the risk and expense in fertilize use.

Week Control and pesteciles haven't been considered in this report. In most cases this would be considerable.

Incentive to do a good job in monaging state land should not be lessened.

## CROP SHARE COMPARISONS

1982 Crop: Wheat 65.69 Augurane at 3.23 = 212.18 peraces return

Statislane: SISTER'S Place out

25% 30% 335%

Statislane = 53.04 63.65 Sixturalus 70.73 Sinis far (12.31)=58.41

Thysher = 159.14 148.53 My Shore 141.45

Inspectition 36.96 Soo 43 patition 24.64

Nenter net 122.18 111.57 Renternet 116.81

BARLEY: Ul. ? Superace at 3,30 cut = 104.91 perace return

State Share:

25%
30%
30%
33\frac{1}{3}%

State Share 26.22
31. 47 sistenshur 34.97 leafert: 13.65 = 21.32

My share 78.69
73.44 my share 69.94

infertilije 40.94

reite net 37.75
432.50 reite net 42.65

#### CROP SHARE COMPARISONS 1981 Crop Wheat: 68. The persone at 93.42 = 234.95 person return State Slave: Sister - Place at 30% .33 % 25% Statistine 58.74 Sestushur = 78.32 lear spert (12.03) = 66.29 70.48 My Slave 176.21 104.47 Myshan 156-63 36.08 36.08 less 73 pertilier 24.05 Lessfertilizer 128,39 Restured 132.58 'enternet 140.13 BARLEY: 70 Du persone at 4.20 cut = 141.93 per sone Sister share: State share:

335% 25% 30% tatishan 35,48 Statushue 47.31 leas 3 feat 11.94 = 35.37 42.58 Mysler Mysler 94.62 99.35 106.45 35.82 les 3/spertiliza 23.88 32.87 refertilizer 70.63 63.53 Renternet 70.74 center net

## 1979 Crop year

Wheat
36. In paracre at 3.62 = 131.04 paracre

30% Sister a Place 30% State Share: 335% 25% 39.31 Siturdan 43.68 les fext 7.51 = 36.17 Matislane 32.76 : 91.73 Myllan 87.36 Myshare 98.28 22.54 len 15 festilize 15.03 e spertilizer 22.54 69.19 rentimer 72.33 renter net 75.74

57/8 Imperance at 4.00 cut = 110.96 perance

State share: Sister share 25% 335% at the tate flan 33.29 Letershore 36.99 less 5 fex. 7.53 = 2946 27.74 Myshare 83,22 77.67 My Slove 73.97 efectilizer 22.58 km 3/3/pxlije 15.05 22.58 55.09 restant 58.92 60.64 juster net

Ephibet 11 alton Olson

#### January 31, 1983

#### MR. CHAIRMAN, MEMBERS OF THE COMMITTEE:

My name is Alton Olson. I farm on dryland in Dawson county.

I lease a section and a quarter of state land and own some myself.

I lease tracts from six private owners, and a parcel from Burlington Northern. All of these leases are at 25%.

Therefore, of course, I am against Senate Bill No. 192, which would increase the minimum state lease to 30%.

If this bill passes, it will probably influence my private leases as well. I have lost money on these leases the past three years due to rising costs and low grain prices, in spite of a good crop this year.

In 1973, 1974, and 1975, the state received a very good return on the lease that I carry. Price of grain makes the difference!

Montana dry land is very variable in productivity, the highest producing land is worth more to a leasee and so receives a higher competitive bid for the lease. I believe that the state competitive bids, as they now are, are equal to bids in the private sector.

I urge you to vote against Senate Bill No. 192

Thank you,

Offichet 12

#### Seanate Committee

#### Agriculture, Livestock & Irr.

My name is Milton Shipstead, I farm in western Daniels County.

I have 2000 A. 68% is school land. The A.S.C. normal yield for this place is 20 bu. for wheat and 28 for barley. Very few years I have had a yield as high as the A.S.C. average. 1982 was a good year and I had a 20.3 average. I generally hire custom combiners at harvest time, but this year it would take 20% of the crop (at harvest time wheat prices) plus 25% to the state, that leaves very little left to operate and live on. This should be a large enough farm to make a living on. However, with the cost price squeeze it is almost impossible.

Our farm is located in a dense area of school land. On one side of the county road (where my farm is) for a distance of 15 miles there is  $12\frac{1}{2}$  miles of school land. Needless to say, it is not very heavily populated.. I had to move my family to town for twenty one years, to educate my children. It was costly to maintain two homes. We had livestock so I stayed on the farm.

The pprodosed increase in rental fees is not warranted on this poor land. We have one of the lowest average yields in Montana to compare a 20 bu. average to one of 33 to 40 bu. for a straight across crop share increase is totally out of proportion, while the cost of operation is basically the same, but the outcome is totally different. After the state share of 25% I have 15 bu. left from a 20 bu. crop, while with 33 bu. I would 24.75 bu. The proposed increase from 25 to 30% is an actual increase of 20% in crop shares.

Private leases cannot be used as a basis for crop shares on school land.

There is much more to a private lease than a straight percentage of the crop.

On private crop share lease there is generally a sharing plan for operation and improvements.

Also, where we go to a concentrated area of obsentee ownership we enter into a landlord tenant operation that is contrary to the American way of life. In other parts of the world where the administrative policies are dictatorial rather than cooperative, the results are neither productive or profitable.

So, let us temper our judgements with fairness.

I am opposed to S. B. 192 without a land classification. My private land is classed in 2 C, 16 - 17 bu. yield, 3 A - 14 - 15 bu. yield, and grazing in G 3 - 2.4 A. per A.U.M. There is not a cost share for some improvements, or a cost of operation study. In this area of concentrated school lands, we are entitled to a more eqitable tax structure, as one school district has about 5% school lands. We are carrying a tax load that should be shared by over fifty other counties. Regardless of the word, rentals are a tax and this bill represents a tax relief for over fifty other counties, and western Daniels county is stuck with a financial loss for the benifit of others.

Sincerely yours,

Milton Shipstead Scobey, Montana

#### Montana Notice 5-PA-41

#### 1983 WHEAT YIELDS

County	Dry	Irr.	Reserve	County	Dry	Irr.	Reserve
Beaverhead	30.1	60.4	3,030	Madison	30.0	55.8	1,920
Big Horn	29.5	47.0	15,620	Meagher	29.4	42.2	1,270
Blaine	26.2	46.0	23,390	Mineral	38.2		30
Broadwater -	31.6	53.1	8,440	Missoula	35.2	49.9	350
Carbon	30.3	53.2	3,060	Musselshell	25.3	42.3	4,480
Carter	21.7	48.3	5,440	Park	27.9	43.1	2,100
Cascade	32.2	46.2	24,850	Petroleum	25.9	42.1	1,210
Chouteau,	30.7	51.7	60,470	Phillips	24.1	43.2	17,390
Custer	24.1	47.5	5,950	Pondera	33.0	45.0	30,900
Daniels	21.4	37.0	24,630	Powder River	26.7	45.0	4,270
Dawson	25.1	45.9	20,240	Powel1	31.5	51.9	230
Deer Lodge	30.5	49.2	60	Prairie	26.9	45.3	5,360
Fallon	22.8		8,720	Ravalli	35.2	52.7	690
Fergus	29.1		21,320	Richland	25.0	47.6	20,990
Flathead	44.2	59.2	2,540	Roosevelt · ·	22.8	39.4	34,810
Gallatin	35.7	59.5	9,040	Rosebud	26.4	45.0	8,580
Garfield	22.4	43.1	12,410	Sanders	33.1	48.5	490
Glacier	28.8	44.4	19,730	Sheridan	23.6	40.9	32,980
Golden Valley	23.4	44.3	4,070	Silver Bow			
Granite	28.5	48.,7	60	Stillwater	28.0	47.6	7,940
Hill	27.0	48.7	64,110	<b>Sweet Grass</b>	27.2	45.5	1,130
Jefferson	27.8	55.9	970	Teton	31.5	52.1	26,150
Judith Basin	30.4	'	11,460	Toole	26.4	50.2	33,170
Lake	40.8	54.8	2,610	Treasure	28.3	56.5	1,080
Lewis & Clark	27.2	51.9	2,110	Valley	22.1	42.1	37,570
Liberty	26.8	45.6	31,290	Wheatland	25.1	40.8	3,520
Lincoln		49.1	10	Wibaux	23.9		7,410
McCone	23.6	40.3	25,750	Yellowstone	29.3	54.3	15,000

Exhibit. 13 Dale Olsan

January 31, 1983

#### MR. CHAIRMAN AND MEMBERS OF THE COMMITTEE:

My name is Dale Olson and I farm in Dawson County. I would like to speak against Senate Bill 192, that would increase the minimum lease on state farm land from 25% to 30% of the crop.

First of all, some state -owned land is marginal, at best.

In these troubled times, farmers are having a tough time making a go of it and if they have to give the state another 5% of the crop, there would be very little, of any, profit margin left.

Secondly, the leases are already open for competitive bid by all farmers so the state is getting a fair return, the best any farmer in the area is willing to give.

Why, when the cost of production has never been higher, would anyone want to raise the minimum lease rather than <a href="lower">lower</a> it?

There is one other large land owner in this state that leases farm land, namely Burlington Northern. They <u>Do Not</u> put their land on competitive bid. They lease <u>all</u> their farm land for 1/4 share of the crop, or cash lease, whatever the farmer prefers.

It is true that many private leases call for the farmer to give the landlord 1/3 of the crop; however, in most cases, the landlord furnishes something. In some cases they furnish fences, in other cases, they throw in the grass that isn't farmed free. Many landowners also furnish farm buildings, grainaries, help with spray on noxious weeds and sometimes 1/3 of the fertilizer.

On the other hand, the state doesn't furnish anything. The farmer must pay cash in addition to the crop share for any grass that isn't farmed whether the farmer is able to utilize the grass

or not. (some grass may not have any water accessible to cattle.) If the farmer hays the grassland, he must give the state a share of the hay in addition to paying a grazing fee. The state also doesn't help with any of the fencing or anything else so it seems to me, with the present policy of competitive bidding on state farm land, the state is getting all the return they can expect.

United States
Department of
Agriculture

Agricultural
Stabilization and
Conservation Service

Toole County ASCS Office 908 Turner Avenue Shelby, Montana 59474

March 12, 1981

R. A. Harwood Box 64, Devon Star Route Shelby, Montana 59474

### Dear Mr. Harwood:

In regard to your question about crop-share leases in the Galata community for other than Montana State owned lands we find the following. The information was obtained from reports by tenants for the purpose of determining program payment shares.

29 leases were found to be at 25% crop-share.

4 leases were at 30% crop-share.

9 leases were at 33% crop-share.

I hope this information will meet your needs. If we can be of further assistance please let us know.

sincerely. Aillian Kleint

William Kleinert,

County Executive Director

Toole County ASCS Office

county's state land

### **Production information**

The following report from the State Land Department provides the information for the production from state land leased by individuals during 1990.

Reports on this state land are part of the public record, and are available to anyone.

The following table shows a group headed by a particular township and range in Toole County with the individual columns showing the name of the leasee, average grain and hay yield. Letter "SW" in front of yield denotes spring wheat, "W" denotes winter wheat, and "D" denotes durum.

_				DU.
1		BU.	HAY/T	WHEAT
A	NAME	BAR.	ACRE	OATS
الك	Twp.29N., Rge. 2E			SW 48.4
	K. Sollid			WW 31.7
~	Twp.29N., Rge. 3E Underdal			SW 11.55
1	R, Lincoln	"hailed	out"	
* )	O.& A. Smedsrud			SW 31.1
	L. Aaberge			WW 28.7
	Twp.30N., Rge. 1E			SW 30.1
	T. Fowler	48,3		WW 16.9
	Twp.30N., Rge. 1W M. Fretheim	"all sum	merfallov	v"
-	Twp.30N., Rge. 2E			D 21
	V. Robertson			SW 31
di	R. Munson			SW 27.7
_	Twp.30N., Rge. 3E I. Underdahl			SW 26.56
	C. Koistad			WW 7.9
A	Twp.31N., Rge. 1E, L. McLean			SW 33.3
1	N. Benjamin			SW 24.3
~	White Bros.			SW 30
	Twp.31N., Rge, 1W J. McKechnie	49.2	1.43	SW 36.7
~,	Twp.31N., Rge. 2E C. Appley			SW 33.4
j	M. Adamson			SW 32
_	Twp.31N., Rge. 3E D. Diemert			
	Twp.31N., Rge. 3W W. Fowler			SW 23.3
	Twp.31N., Rge. 4W			SW 25
	L. McCormick			CW es
4-	Twp.32N., Rge. 1E			SW 27
1	J. Kalbfleisch	"all eum	merfallow	.**
	J. McCarter	=== 04111	HET I WITOM	
	J. Wigen			SW 14.25
				SW 19.1
Α.	L. Kanning			SW 15.2

[	Twp.32N., Rge. 2E J. McCarter		SW 27
1	W. McCarter		SW 10
٠.	Twp.32N., Rge. 3E D. Kinyon		WW 20.1
ì	B. Kinyon		SW 16.9
	Twp.32N., Rge. 3W R. Zeil	59.6	SW 39.6
3	Twp.33N., Rge. 1E D. Hellinger	33.0	SW 21.6
1	L. Kanning		SW 21.7
٠.	F. & C. Kanning		WW 20.7
	Twp.33N., Rge. 2E A. Anderson		SW 24.3
4	W. Childers		WW 21.3
1	J. Dyrdahl		SW 10.2
į	J. Harwood		SW 23.5
ŧ	K. Kirkely		SW 23.5
	D. Kinyon		SW 24.1
7	Twp.33N., Rge. 2W		
i	L. & J. Walston	8.5	SW 9.4
	Twp.33N., Rge. 3E		WW 18.48
1	R. & D. Harwood		SW 13.47
1	K. Leck		D 26.1
	Twp.34N., Rge. 1E W. O'Brien		SW 15.2
	Twp.34N., Rge. 1W L. Stewart		SW 18.75
Ţ	Twp.34N., Rge. 2E G. Aklestad		SW 15.8
_	C. Weigand		SW 12.8
	E. Peterschick		SW 17.5
7	J. & R. Dyrdahl		SW 13.2
ز	L. Kolstad		
			SW 14.4
	R. Harley	26.4	SW 13.7
	Twp.34N., Rge. 2W L. Flesch		SW 19.8
ł	Twp.34N., Rge. 3E S. Leck		D 24.5
3	Twp.34N., Rge. 3W		CW 40 to
1	Triangle Company		SW 40.53 SW 23
2	Twp.34N., Rge, 4W G. Smith		
ر	V. Halverson		SW 26.4
	Twp.34N., Rge. 1E C. Wiegard		SW 39.06
1 -	R. Turner		SW 15
15			D 13.4
•	B. & B. Ranch	41.9	SW 22.5
_	J. Jensen		SW 20
_	Twp.35N., Rge. 2E J. Tomayer		SW 15.9
7	T. Scalese		.5
	Twp.35N, Rge. 2W		
4	Normont Company		SW 18.23
	E. Hannon		SW 20.6
3	Twp.36N., Rge. 1E C. Stoltz	28.2	D 28.2
•	Twp.36N., Rge. 1W G. Pace		WW 26.2
í	C Stalta		SW 23.4
4	C. Stoltz	<b>***</b>	D 23.9
•	Twp.36N., Rge. 3W E. Gillespie	59.7	SW 40.5
1.4	Twp.36N., Rge. 4W		CW to a
,	Glacier Colony		SW 38.9
	Twp.37N., Rge. 2W L. Aklestad	40	SW 31
	Twp.37N., Rge. 3W		SW 16.9
	Hillside Colony Twp.37N., Rge. 4W T. McAlpine		D 31.7
			and the second second second
	Parker		SW 33

# 1980 wheat, hay production on leased

The second secon

### state land told

This report from the State as Land Department provides information for the producted of the yand grain from state land of they and grain from state land of hey and grain from state land of hey and grain from state land to individuals, colonies or corporable to the supple record and is available to A suyone. Occasionally, such a lessing becomes a controversial itsue. An agricultural lesses comes up for remewal every 10 oyears on February 28 of a whichever year it expires. Bidding for the land is grompetitively. If someone bids this higher than that of the last Clease, the latter is notified of that fact and may raise his bid to the match the new comer's, thus he state and may raise his bid to delease may then ask a public hearthig dwith the State Land Board to get die state share of the crop of reduced. Occasionally, he is t

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### <u>Section 36 - 33 - 3E</u>

20 bushels per acre

### Sec. 35 - 33 - 3E

Approx. 18 ac. G2B - SW4

SW4 - 18 bushels

NW4 - 18 bushels

SE% - 18 bushels

NE½ - 20 bushels

### Sec. 26 - 33 - 3E

NW4 - 12 bushels

NE날 - 18 bushels

S1/2 - 18 bushels

### Sec. 25 - 33 - 3E

NE% - 16 bushels

Wallia - 20 bushels

E½NW¼ - 12 bushels

 $S_{2}^{1}$  - 18 bushels

Mark Elle Long & Tooks & AMKATOK

Cliff Hagfelt

The following observations are hereby submitted as testimony in opposition to S.B. 192, the bill to raise cropshare rentals on state school lands to a minimum of 30%:

- State vs. private lease
  - private landowner usually provides bins and will often share the fertilizer and chemical costs.
  - private landowner pays taxes (property and income). In Daniels County private farmland is taxed at just under \$1 per acre, while the state gives the county money in lieu of taxes amounting to about 35% of that, at most.
  - private landowner sometimes gives lessee first right to buy, should the landowner decide to sell.
  - state lessee, at his own expense:
    - builds fences
    - constructs waterways and installs other conservation measures (although the federal government cost-shares)
    - fertilizes
- Incentives
  - will farmer fertilize if 30% share goes to the state? My brother and I now fertilize state land, although it's usually a break-even proposition, in an attempt to build soil fertility and long-term productivity.
  - with reduced returns on state land, will lessees be willing to invest in conservation measures?
- Land quality
  - state land in Daniels County is lower than average.
    - during the state land sales in the '20's and '30's farmers naturally bought the better tracts.
    - the state apparently didn't reserve school lands in Daniels County until after the better tracts had been homesteaded.
- Economic impact on Daniels County
  - of slightly over 281,000 acres of farmland in the county, 102,688 acres are state-owned (per county ASCS).
  - in 1982 the state received \$101,728.68 in government payments from Daniels County (per county ASCS).
  - assuming half the state land in the county was cropped in 1982, with a 20 bu. average at \$3.50 per bu. the state received approximately \$898,520 in cropshare.
  - state received approximately \$898,520 in cropshare.

     increasing the state's share by 5% would take an additional \$200,050 out of the county economy. In a county of slightly under 3,000 population this would have a substantial impact.
  - local farmers, already pressed by high costs and low prices, will have already-low incomes reduced (or net losses increased).

Respectfully submitted,

Thomas A. Hagan / Farmer & accountant Scobey, MT 59263

### FARM LEASE

THIS AGREEMENT, made and entered into this 18 day of March, 1981, by and between HENRY BEKKER and PETER BEKKER, of Scobey, Montana, hereinafter referred to as lessor, and ROGER BEKKER and SUSAN BEKKER, husband and wife, as joint tenants with right of survivorship, of Scobey, Montana, hereinafter referred to as lessee,

That the said lessor for and in consideration of WITNESSETH: the rents and covenants hereinafter mentioned and to be paid and performed by the said lessee, has demised, leased and let, and by these presents does demise, lease and let unto the said lessee for agricultural purposes, the following described real property situated in Daniels County, Montana, to-wit:

Township 34 North, Range 47 E.M.M. Section

Section 17: NW3

Township 34 North, Range 48 E.M.M. Section 21: E\sets E\sets Section 28: E\s\tau North Range 48 E.M.M.

Containing 625 acres, more or less.

Expressly excepting and reserving to said lessor and excluding from this lease all oil, gas and other minerals in and under and that may be produced from said lands, and rights incidental thereto.

TO HAVE AND TO HOLD, the above rented real property to the said lessee, for and during a term of five (5) years commencing as of the 1st day of January, 1981 and ending without notice on the 31st day of December, 1985.

And the said lessee agrees to pay to the lessor a crop share rental for the above mentioned real property as follows, to-wit:

The lessee shall give and deliver to the lessor one-third (1/3) of all grains raised upon said lands, in the elevator, each year, free and clear of all expense to said lessor, the lessee to receive two-thirds (2/3) of all grains raised upon said lands.

Lessee agrees to use good farming practices. All necessary seed, machinery, labor, and other expenses in connection with the farming of said lands shall be borne by the lessee. Approximately

3 of cost of fertilizer Rogu Bekker

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. FOSLAND EY AT LAW MONTANA

one-half (1/2) of the farmland is now in summerfallow and lessee agrees to leave at the termination of this lease the same amount of summerfallow as exists at the commencement of the term of this lease.

Lessee agrees to permit the lessor to lease said land for oil and gas development and to permit entry of a third party in connection with oil and gas development. Any crop damages paid by an oil company shall be divided on the basis of 1/3 to the lessor and 2/3 to the lessee.

The lessor agrees to pay all real property taxes and any taxes on its share of said grain.

Each party agrees that the other party shall in no way be responsible for the debts of, or liabilities for accidents or damages caused by, the other party.

The lessor reserves the right of itself, its agents, employees, or assigns to enter the farm at any reasonable time for the purposes of consultation with the lessee, or making repairs, improvements and inspections, or of developing mineral resources. The lessor expressly reserves all buildings on said lands and access thereto, except that said lessee shall have the use of the grain storage facilities on said lands without charge.

If the lessor should sell or otherwise transfer title to said real property, the lessor will do so subject to the provisions of this lease.

The lessee shall be entitled to any and all soil conservation payments. Other government farm program payments, if any, shall be divided on the basis of 1/3 to the lessor and 2/3 to the lessee.

The lessee agrees to keep and hold said lands free, clear and harmless from any and all liens of whatsoever kind or nature. Any improvements made shall be the property of the lessor and shall be surrendered to the lessor upon termination of this lease.

Willful neglect, failure, or refusal by either party to carry out any substantial provision of this lease shall give the other

party the benefits of any proceedings provided by law.

The terms of this lease shall be binding upon the heirs, personal representatives, and assigns of both lessor and lessee in like manner as upon the original parties. The lessee agrees not to sublet or assign this lease without the written consent of the lessor.

In the event said lands are offered for sale during the term of this lease, said lessee shall have the first opportunity of purchasing said lands by meeting the highest and best acceptable offer made to said lessor for said lands.

IN TESTIMONY WHEREOF, the parties have hereunto set their hands as of the day and year hereinbefore mentioned.

Henry Bekker (Lessor)

Peter Bekker (Lessor)

Roger Bekker (Lessee)

Susan Bekker (Lessee)

STATE OF MONTANA ) SS. COUNTY OF DANIELS )

On this 18" day of March, 1981, before me, Jordan A. Fosland, a Notary Rublic for the State of Montana, personally appea HENRY BEKKER and PETER BEKKER and ROGER BEKKER and SUSAN BEKKER, husband and wife, known to me to be the persons whose names are subscribed to the within instrument, and acknowledged to me that they executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my Notarial Seal the day and year first above written.

Notary Public for the State of Montana Residing at Scobey, Montana

My commission expires Nov. 6, 1983

(Notarial Seal)

FOSLAND

### FARM CONTRACT

THIS AGREEMENT, made and entered into as of the 2nd day of January, 1979, by and between MARY ELIZABETH SNODGRASS, of 10255 West 14 Ave., Lakewood, Colorado 80215, hereinafter referred to as owner, and JAMES A. SHIPSTEAD of Scobey, Montana 59263, hereinafter referred to as renter:

WITNESSETH: That the said renter hereby covenants and agrees to and with the said owner, for the consideration hereinafter named to well and faithfully till and farm, during the seasons of farming in the years 1979, 1980, and 1981, commencing as of January 1, 1979 and ending without notice on December 31, 1981, in a good and farmer like manner, and according to the usual course of husbandry, the following described real estate situated in the County of Daniels, State of Montana, to-wit:

All croplands (being approximately 915 acres) contained in the following legal description, to-wit:

Township 35 North, Range 46 East Montana Meridian Section 21: SEX

Section 22: SW法 Section 27: NW法 NE社 Section 28: Section 31: Eż

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containing a total of 960 acres, more or less.

Owner covenants and agrees as follows:

To pay all taxes imposed upon said lands. To give to the renter two-thirds (2/3) of all grains raised upon said farm each year during the term of this contract.

Renter covenants and agrees as follows:

To use good farming practices.
To furnish all seed necessary to sow and plant said lands.
To furnish all labor in and about said farming operations including the seeding, summerfallowing, harvesting, and

grain hauling.
To furnish all necessary machinery, and all operating expenses.

To deliver for the owner one-third (1/3) of all grains raised upon said lands each year in the elevator, without expense to said owner.

To permit entry of a third party in connection with oil, and gas development. The renter will be compensated for his share of any crop damages arising from such oil and 6. gas development.

To comply with the government farm program.

To summerfallow approximately one-half of the total cropland each year, approximately one-half of the total cropland being now summerfallow, except when modification to control saline seep conditions may be advisable

It is further mutually agreed as follows:

Government deficiency payments, if any, shall be divided on the basis of one-third (1/3) to the owner and two-thirds (2/3) to the renter.

. FOSLAND INY AT LAW

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The cost of any fertilizer used shall be shared one-third by the owner and two-thirds by the renter.

All buildings and improvements on said lands, and the use thereof, are reserved by said owner, except that the renter shall have the right to use the grain storage facilities on said farm without charge.

- Owner shall sublease the croplands that she leases from the State of Montana, to the renter, on forms prescribed by the Commissioner of State Lands and in accordance with the rules and regulations prescribed by said Com-Said sublease shall be for a like term of missioner. 3 years. Said croplands amount to approximately 365.9 acres. The renter agrees to deliver one-fourth of the crop on said state lands to the State and renter shall be entitled to the remaining three-fourths of the crop. The owner shall receive none of the crops on said state lands.
- In the event said lands are offered for sale by the owner during the term of this contract, said renter shall have the first opportunity of purchasing said lands at the price and upon the terms offered by said owner. The renter shall furnish the labor in maintaining the 5.

fences on said lands, and the owner shall furnish the materials.

It is also agreed that in case said renter neglects or fails to perform any of the conditions and terms of this contract on his part to be done and performed, then said owner is hereby authorized and empowered to enter upon said premises and take full and absolute possession of the same, and owner may do and perform all things agreed to be done by the renter remaining undone, and to retain or sell sufficient of the crops raised on said premises that would otherwise belong to said renter if he had performed the conditions hereof, to pay and satisfy all costs and expenses of every kind incurred in performing said contract, and the residue remaining, if any, of said crops, shall belong to said renter, after all conditions are ful-filled. The renter expressly waives any and all requirements of notice and demand of possession by the owner upon expiration of the term of this contract. This contract shall not be sublet or assign able by renter without the written consent of the owner.

IN WITNESS WHEREOF, the parties have hereunto set their hands the day and year first hereinbefore written.

Mary Elizabeth Snodgrass
Mary Elizabeth Snodgrass

James A. Shipstead

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NEY AT LAW Y, MONTANA

1 STATE OF MONTANA SS. 2 COUNTY OF DANIELS 3 On this day of Australy, 1979, before me, Jordan Fosland, a Notary Public for the State of Montana, personally appeared JAMES A. SHIPSTEAD, to me known to be the person who is 1979, before me, Jordan A 4 described in, and who executed the foregoing instrument and acknowledged to me that he executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my Notarial Seal the day and year first above written. 5 6 7 8 Notary Public for the State of Montana Residing at Scobey, Montana 9 (Notarial Seal) My commission expires Nov. 6, 1980 10 STATE OF COLORADO 11 COUNTY OF JEFFECSON 12 On this 14th day of August, 1979, before me, Delly appeared MARY ELIZABETH SNODGRASS, to me known to be the person who is described in and who executed the foregoing instrument and ack-13 14 nowledged to me that she executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my 15 Notarial Seal the day and year first above written 16 17 Colorado Notary 18 Residing at 14/3 (Notarial Seal) My commision expires 19 20 21 22 23 24 25 26 27 28 29 30 31

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DALAND

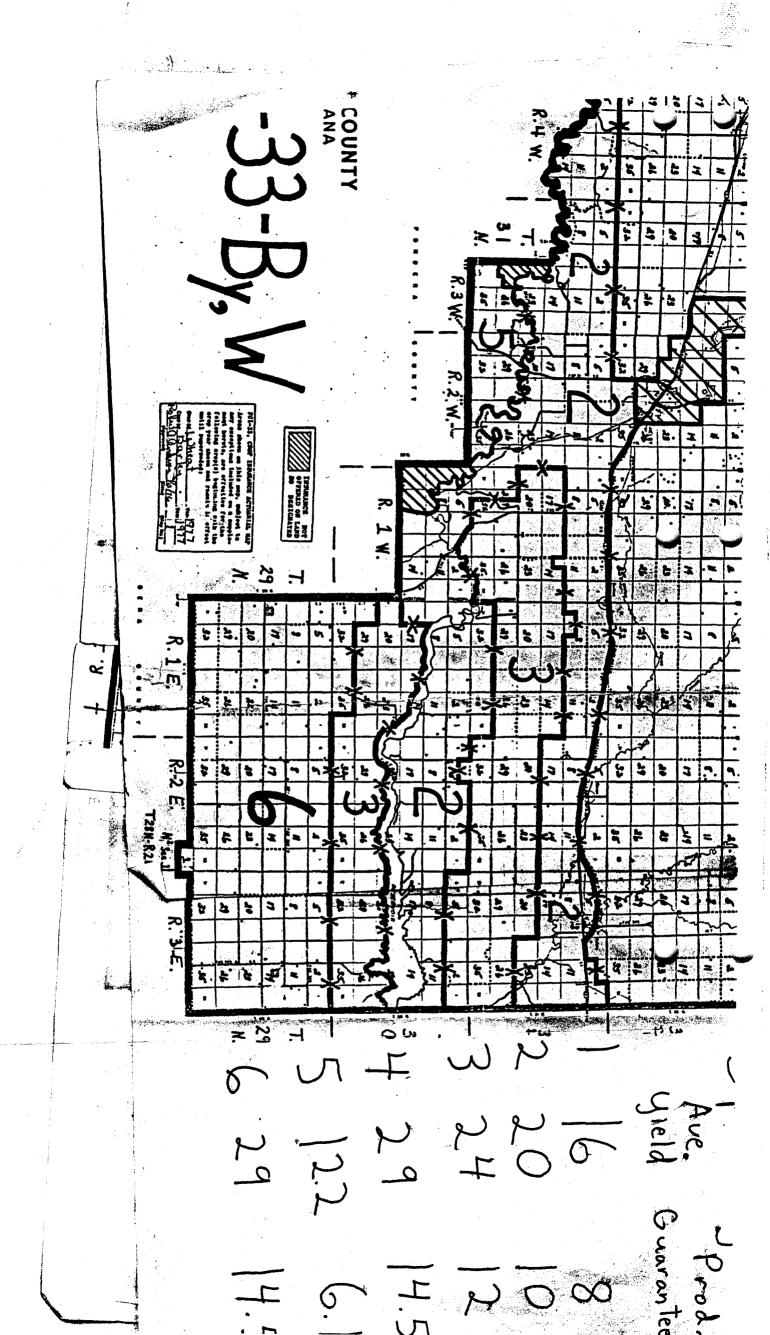
January 31, 1983

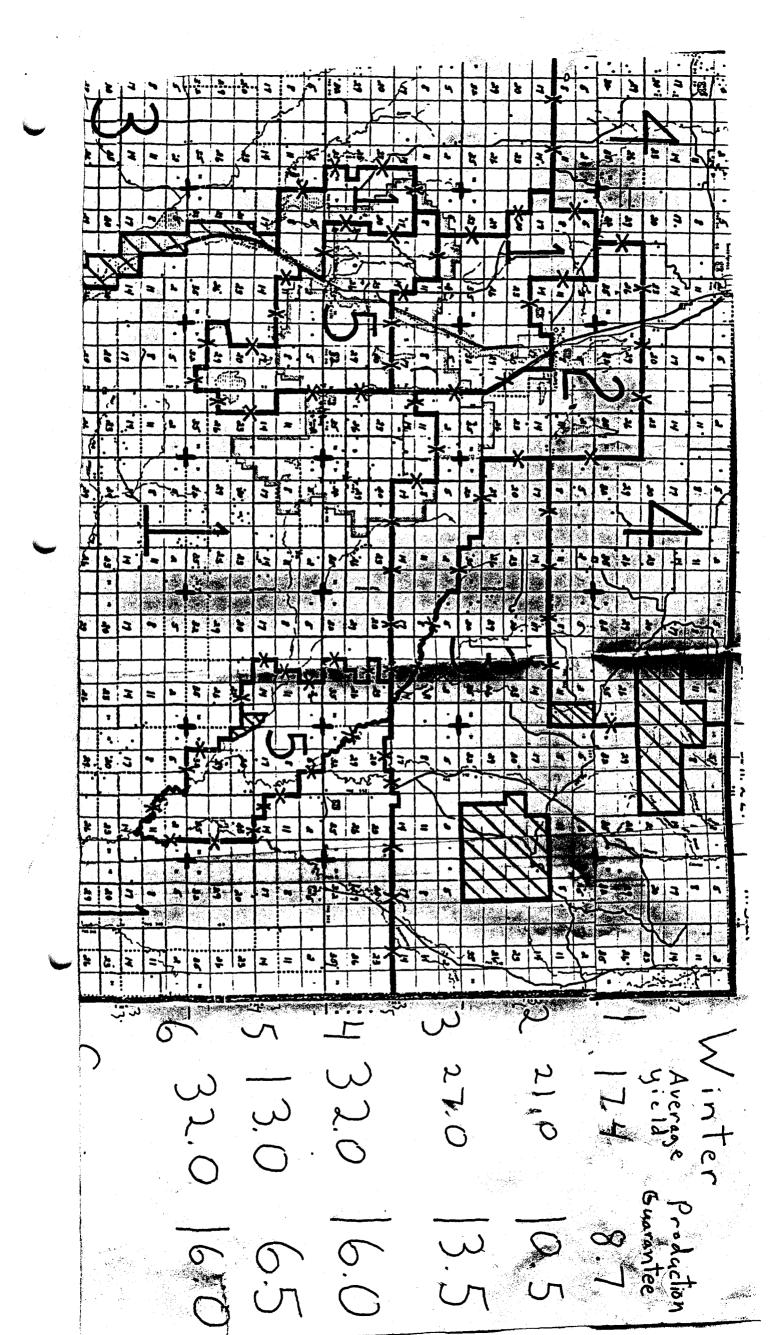
Members of the Agriculture, Livestock and Irrigation Committee:

My name is Myron Halverson. I am a small family farmer from Daniels County and I'm opposed to S.B. 192. I'm a leasee with the State of Montana being my landlord. At the present I give the state 25% of the total bushels I raise, free and clear in the elevator. The state's land expense is low. so their share is almost all profit. Out of my 75% must come my expense of summer fallowing for one year, as I strip farm and only crop 1. I have to provide the seed, prepare the ground, plant the crop, spray the crop, watch for insects, and if the crop escapes the hail and drought, I'll harvest the crop and provide storage if the elevator doesn't have room. I have to admit I am a capitalist and I'm renting this land because I think I can make a profit. That's the American way. If this bill passes, the state's share will increase from 25% to 30%. That's a 20% increase from what they are getting now. This is too large an increase. Most of the land in western Daniels County is sandy-marginal land to say the least. A twenty bushel crop is a pretty good crop. That only leaves 15 bu. for me to pay the bills. I could maybe understand the increase if the land was capable of producing. say 35 to 40 bushels, the profit margin would be a little wider.

If S.B. 192 becomes law, it may increase the state's revenues. On the other hand, it may be the straw that "breaks" a lot of our smaller efficient farmers, and puts the land in the hands of large corporate farms, who may be able to give the state 30% of the crop, but won't be quite as efficient as the smaller farmer who may be able to produce more bushels per acre.

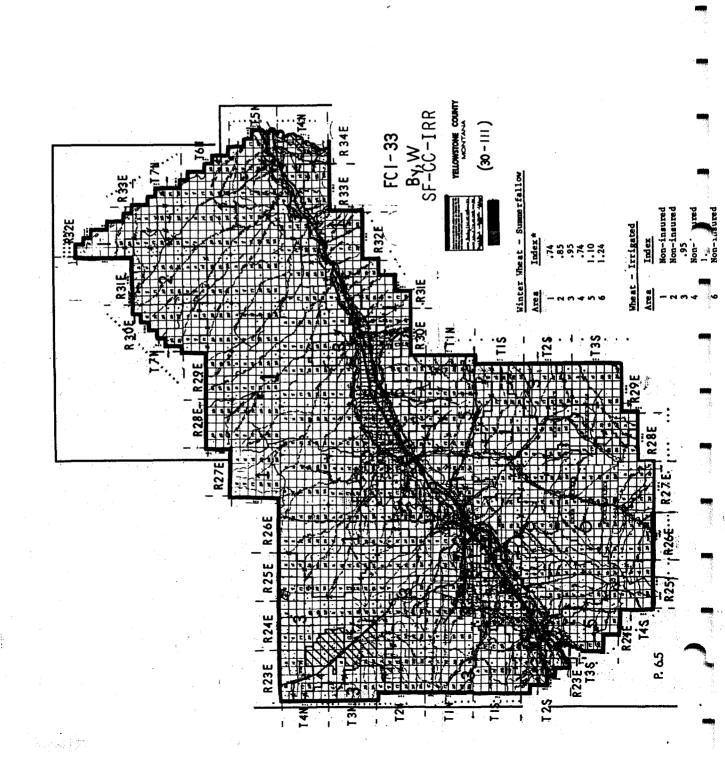
If a large corporate farm could produce 17 bu. per acre and give the state 30% their share would be 5.1 bu. On the other hand, if I could raise 20 bu. per acre and give the state 25%, their share would be 5 bushels.....the same revenue for the state. So with this in mind, please vote against S.B.192.





John Harwood

ACTUA	L YIEI	D IN BUSHEI	S PER	ACRE				
STATE	ESTIM	ATS IN BUSH	ELS PE	R ACRE	•			
1970	15.3	16 🛶 📆	21.5	18	20 2	20	18 1	3
1971	8	10	17.8	20	14.7	20	17.8	21
1972	8	13	16.9	21	16.1	12	12.8	7
1973	4	5	7.9	9	8	8	5.4	3
1974	3.5	5	7.7	5	5.1	5		
1975	1.8	24			31.1		22.7	26
1976	24	28	22.3	20	15.8	18	15.8	18
1977	7	6	12.2	10	10.3	8	5•5	2
1978	24.7	19	25.1	21	25.9	26	19.8	21
1979	15		23.1		20		•	
1980	15.8		12.1		17.9		13.2	
AVE.	12.5	14	16.4	15.5	14.5	14.6	14.7	13.8



Many sources of information are available to the State Land Department that clearly show the difference in climate, soil types, and potential yield production of the land in Montana. They include the following:

Soil Conservation Service Maps
Soil Production Possibility Charts
Extension Service Bulletins
Soil Water Guidelines and Precipitation Probabilities
Federal Crop Insurance Maps
County Coverage and Rate Tables
Department of Revenue
Property Valuation Division
Department of State Lands Crop Production Records
Agricultural Stabilization and Conservation Service Records
Simply stated, a 30% minimum rental fee will create economic hardships in low producing communities. Extension Bulletin 1066
states yield data of a few pounds or bushels per acre may greatly influence the feasibility of any farm plan.

U.S.D.A. farm bulletin 2164, Your Farm Lease Contract, states,
"A good lease permits each party to receive an equitable return
from the resources he supplies. A good farm lease contains complete
flexible plans for a given farm period of time. And asks the
question: Does it contibute to the improvement of farm renting
in your community?"

A 30% minimum rental in a community with a majority of 25% private leases will not improve the community.

Federal Crop Insurance Corporation Field Actuarial Office 2401 Grand Avenue Fourth Floor Billings, Montana 59102

January 17, 1983

John Harwood Devon Star Rt. Box 64 Shelby, Montana 59474

Dear John:

We have been advised that you desire information on how yield potential and the related guarantees are established for the Federal Crop Insurance programs. The general process is described in the following paragraphs.

Many indicators are used to assess the productivity potential of a parcel of land (establish yield potential and the ensuing guarantee) such as: (1) detail soil surveys with yield indexing information, (2) experiment station reports, (3) ASCS yield or productivity data by individual and/or by community, (4) climatic information, (5) topographical information and (6) local information from agricultural related sources.

Crop Insurance guarantees are based on a selected percentage of the potential yield. Optional percentages available are: 50%, 65% and 75%. Although FCIC uses broad classification groupings of like farms, it is our purpose to offer the above stated percentages of the potential yield for each farm within a reasonable tolerance.

If you desire additional information, feel free to make additional contact.

Sincerely yours,

R. E. DYRNESS

Director

cc E. B. Lortz



Federal Crop Insurance Corporation Field Actuarial Office 2401 Grand Avenue Fourth Floor Billings, Montana 59102

John Harwood Devon Star Route Box 64 Shelby, Montana 59474 January 24, 1982

Dear John:

This is the Yellowstone County map we discussed, with indexes recorded on the map. We have also listed the Toole County indexes below.

We wish you success in your use of this information. Please advise if we may provide further assistance.

Sincerely yours,

R. E. DYRNESS

Director

Enclosure

### Toole County

Winter Wheat - Summerfallow

Are a	Index
1	.70
2	.84
3	1.08
4	1.29
5	.52
6	1.49



Agricultural
Stabilization and
Conservation Service

Montana State Office P. O. Box 670 Bozeman, MT 59715

Mr. John Harwood Devon Star Rt. Box 64 Shelby, MT 59474

Dear Mr. Harwood:

The Freedom of Information Act allows access to certain information on crop acreage reports. The following is a list of the available items:

- 1. Operator of farm
- 2. Total land and cultivated acreage
- 3. Other land owners
- 4. Seeded crops by ownership
- 5. Division of crop if crop-shared.

A summary of these items is not maintained in county offices. Each county would be required to research their records and tabulate the requested information. The person requesting the information is required to pay the cost of searching the records and preparing the list.

You may contact your county ASCS office is you have additional questions.

Sincerely,

E. M. Snortland,

State Executive Director



At the present time the Department of State Lands does not have an appraisal or classification of agricultural lands. An inventory system is needed. A system using State Land records, Department of Revenue appraisals and Federal Crop insurance maps can be developed.

Federal Crop officials have expressed their willingness to work with the State Lands Department. They are waiting for advice from legal council before they give a final approval. This approval may come within the week.

Agricultural leases can readily be plotted on county maps.

The lease's average production over a ten year period could be listed also. An overlay of Federal Crop boundaries and indexes would quickly identify the production potential of the state land.

From these maps a variable minimum rental rate could be applied to each parcel of state land based on its production. This system would provide a fair and equitable return to the state and the producer.

Minimum frental on land with less than a 22 bushel per acre average production could be set at 25% crop share, land with a greater than 22 bushel average could be set at 30%.

## Soil Water Guidelines and Precipitation Probabilities

for Barley and Spring Wheat in Flexible Cropping Systems

in Montana and North Dakota March 12, 1981

R. A. Harwood

Box 64, Devon Star Route
Shelby, Montana 59474

Dear Mr. Harwood:

In regard to your question about crop-share leases in the Galata community for other than Montana State owned lands we find the following. The information was obtained from reports by tenants for the purpose of determining program payment shares.

- 29 leases were found to be at 25% crop-share.
- 4 leases were at 30% crop-share.
- 9 leases were at 33% crop-share.

I hope this information will meet your needs. If we can be of further assistance please let us know.

Sincerely,

William Kleinert,

County Executive Director

By comparing Department of State Land production figures which are published in local papers, large differences in production are clearly illustrated within county boundaries. A 30% minimum rental will create economic and social hardships in the lower producing areas.

A.S.C.S. records clearly show that there are communities where a 25% lease is the standard share. A 30% minimum will establish a benchmark above the community standard.

R. A. Harwood Devon Mont Bou 69

United States
Department of
Agriculture

Agricultural
Stabilization and
Conservation Service

Toole County ASCS Office 908 Turner Avenue Shelby, Montana 59474

March 12, 1981

R. A. Harwood Box 64, Devon Star Route Shelby, Montana 59474

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Sincerely, William Kleinhit

William Kleinert,

County Executive Director

Toole County ASCS Office

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- State vs. private lease
  - private landowner usually provides bins and will often share the fertilizer and chemical costs.
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    In Daniels County private farmland is taxed at
    just under \$1 per acre, while the state gives the
    county money in lieu of taxes amounting to about
    35% of that, at most.
  - private landowner sometimes gives lessee first right to buy, should the landowner decide to sell.
  - state lessee, at his own expense:
    - builds fences
    - constructs waterways and installs other conservation measures (although the federal government cost-shares)
    - fertilizes

### - Incentives

- will farmer fertilize if 30% share goes to the state? My brother and I now fertilize state land, although it's usually a break-even proposition, in an attempt to build soil fertility and long-term productivity.
- with reduced returns on state land, will lessees be willing to invest in conservation measures?

### - Land quality

- state land in Daniels County is lower than average.
  - during the state land sales in the '20's and '30's farmers naturally bought the better tracts.
  - the state apparently didn't reserve school lands in Daniels County until after the better tracts had been homesteaded.
- Economic impact on Daniels County
  - of slightly over 281,000 acres of farmland in the county, 102,688 acres are state-owned (per county ASCS).
  - in 1982 the state received \$101,728.68 in government
  - payments from Daniels County (per county ASCS).

     assuming half the state land in the county was cropped in 1982, with a 20 bu. average at \$3.50 per bu. the state received approximately \$898,520 in cropshare.
  - increasing the state's share by 5% would take an additional \$200,050 out of the county economy. In a county of slightly under 3,000 population this would have a substantial impact.
  - local farmers, already pressed by high costs and low prices, will have already-low incomes reduced (or net losses increased).

Respectfully submitted,

Thomas A. Hagan / Farmer & accountant Scobey, MT 59263

January 31,1983

Members of the Agriculture, Livestock and Irrigation Committee;

My name is John Richardson. I am from Daniels County, and am a leasee of state lands and I am opposed to S.B. 192.

I feel this bill is truly unfair to the present leasee in our area of Daniels County. We went through three consecutive years of disaster drought in 1979, 1980 and 1981, with crop yeilds as low as 5 bushels per acre. When you take 25% of that away, it doesn't leave much to cover today's high costs of operating. Farming this type of land, it is not feasable for this 20% increase in the state's share.

In this area of western Daniels County where we hold our leases, the classes of the land is very poor. Mainly sandy-gravely topsoils, where the crop can be destroyed very quickly by dry hot weather. There is a great amount of land in this area classed 5 and lower, and the production is very low.

It is very hard to produce a crop average of 15 bushels per acre in this area during a number of years with good to average growing conditions. Although we try our utmost to farm this land to the fullest production, using careful farming methods, including using fertilizer, erosion control, weed control, etc. I feel it is unjust to have the crop share increased, so again I am fully opposed to S.B. 192.

Thank you for your cocoperation, please vote against this bill.

Erkehit to

Production costs have continued to increase. Extension service data for Liberty County shows a \$56.47 variable cost per acre. This amount can vary between farms but does illustrate a price cost squeeze in poorer areas.

At \$4 per bushel wheat multiplied by 20 bushels per acre the gross return is \$80. Subtract a 30% rental fee and the \$56.47 per acre production cost and the land nets a -.47¢.per acre.

In order to make a profit the farmer will have to cut expenses which in turn may reduce the yield. This will also reduce the return to the State of Montana.

### PER ACRE COSTS FOR SPRING WHEAT AFTER FALLOW IN LIBERTY COUNTY BASED ON 290 ACRES ORIGINAL STUDY MARCH, 1979; UPDATED JUNE, 1982

•		PRICE OR COST/UNIT			MY FARM
. 1.	RETURNS				
	SPRING WHEAT	4.00/ BU.	25.00	100.00	
	TOTAL		3	100.00	
2.	VARIABLE COSTS				
	FARGO	9.31/ACRE	.10	- 93	
	SEED	5.00/ BU.		5.50	
	NITROGEN	.25/LBS.			
	PHOSPHATE	.20/LBS.			
	2 4-D	2 03/ OT	3 00	2 03	
•	HAIL INSURANCE	7.00/ACRE	1.00	7.00	
	MISC EXPENSE	5.25/ACRE	1.00	5.25	
		19.72/ACRE		19.72	
	TRACTORS	2.03/ACRE		2.03	
	LABOR (TRACTOR & MACHINERY)	5.00/HOUR		4.99	
· .	INTEREST ON OP. CAP.	.170/DOL.	7.45		
3.	TOTAL VARIABLE COST  RETURN OVER VARIABLE COSTS  BREAKEVEN PRICE, VARIABLE COSTS	s 22	1	56.47 <sub>-</sub> 43.53 <sub>-</sub>	
	DADAREVEN PRICE, VARIABLE COSIS	) 4 2.4.	55/ BU.	-	
<b>A</b> .	FIXED COSTS			\$	
<b></b>	MACHINERY	49.24/ACRE	* * *	49.24	
	TRACTORS	3.33/ACRE		3.33	
	TAXES (LAND & IMP.)	3.04/ACRE		3.04	
		375.00/ACRE		26.25	
	IMPROVEMENTS (INT, INS, DEP)	6.14/ACRE	( /•08/	6.14	
	THE ROVEMENTS (THI, THS, DEE)	0.14/ACRE		0.14	
	TOTAL FIXED COSTS		\$	88.01	
5.	TOTAL COSTS		\$	144.47	
6.	NET RETURNS			-44.47 _	
9.	RETURN TO LABOR AND MANAGEMENT		<b>,</b> \$	-39.48 _	<del></del>
10.	RETURN TO LAND, LABOR, AND MANAG	GEMENT	\$	-13.23 _	
	BREAKEVEN PRICE, TOTAL COSTS	\$ 5 <b>.</b> 77	9/ BU.		

Jan. 30, 1983 P.O.Box 66 Galata. Mt. 59444

Chairman-Senate ag. committee State Capitol Bldg. Helena, Mt. 59601 Dear Sir

Due to other committments, I am unable to come to Helena in Person to protest passage of Senate bill 192. I do not believe that it is in the best interests of the state, or any person who has leased land or rented property for the state to set a flat rate on all agricultural land.

My reasons are:

- 1. A flat rate does not take into consideration the fact that all land is not the same. Thus a flat rate penalizes producers who are renting poorer quality ground.
- By setting a rate that is higher than many existing leases, the state is in effect setting a higher floor rate for all leases in the future. This will reduce the producers income and will reduce state income from both reduced tax returns and the loss of money mux moving out of state since there are many land leases whose owners live out of state.

If it is necessary for the state to increase revenues from state lands (which I question), then it would be more equitable to have a variable rate based on amount of production or assessed value (such as from Federal Crop Ins. or property tax assessment records). A variable rate could be set at a given production rate: such as any yeild under 30 bushels an acre would be leased at a 25% crop share; from 30 to 50 bushels at a 30% crop share and over 50 bushels at 33 1/3% crop share. By using tax assessment data or federal crop records an average flat rate lease could be determined, using the same or similar shares as above. I do not believe any crop share in excess of 33 1/3% is justifyable unless the state shares in either the risk of production or the cost of improvements.

I also believe that Montana code 77-6-205 should be changed To require the State Land Board to follow community standards rather than having complete discression when a lease is protested. Yours Truly Richard J. Harwood

NAME: MONTANA FARM BUSEAU DATE: 3/54283
ADDRESS: 5025.1974 BOZOMAN, MT.
PHONE: 587-3/53
REPRESENTING WHOM? MON TAND FARM BUTCAM
APPEARING ON WHICH PROPOSAL: 5B 191 + 192
DO YOU: SUPPORT? AMEND? OPPOSE?
COMMENTS: The montiona farm Bureau
15 OPPOSOD TU SB 191 and 192
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PLEASE LEAVE ANY PREPARED STATEMENTS WITH THE COMMITTEE SECRETARY.

NAME: Charles & Pet	honek	DATE: 31 - 83
address: Hilges M	sontono 3	59451
PHONE: 464 5331	538 5	285
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Pus Allandaria		

PLEASE LEAVE ANY PREPARED STATEMENTS WITH THE COMMITTEE SECRETARY.

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NAME Orien Vingo BILL NO. 192
ADDRESS WOLSROINT DATE 1/2/83
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