## HOUSE BUSINESS & INDUSTRY COMMITTEE

Chairman, Rep. Jerry Metcalf, called the Business & Industry Committee to order on February 11, 1983, at 9:00 a.m. in Room 420 of the Capitol Building, Helena, Montana. All members were present.

#### HOUSE BILL 633

REP. GENE DONALDSON, District 29, sponsor, opened by saying this bill was requested by the Department of Commerce to establish by rule expiration dates for licenses for barbers, barbershops, professional engineers, land surveyors, nursing home administrators, optometrists, plumbers, and radiologic technicians. Their licenses are now renewable on statutory dates. He proposed an amendment to strike "July 1, 1983" and insert "January 1, 1984" as the effective date of this act.

#### **PROPONENTS:**

SHIRLEY MILLER, Bureau Chief, Professional and Occupational Licensing, Dept. of Commerce: This bill will provide a more even distribution of work loads in the department. 65% of all licenses are renewed in January, creating an unmanageable influx of work. No rules will be written without the complete agreement of the boards.

#### **OPPONENTS:**

ROLAND PRATT, Executive Director, Montana Optometric Association: Mrs. Miller testified that the department would consult with the boards. We did not find out about this bill until it was produced. Optometrists must have 12 hours of continued education. If the department thinks it alright, we would like to set licensing in April for people who are trying to continue their education and establish their license. We would like to be amended out of this bill or we would like to see this bill killed.

REP. PAVLOVICH: The Board of Plumbers could not be here today and asked that I submit this letter (Exhibit #1) as their testimony against HB 633.

REP. DONALDSON, in closing, said it is his understanding that the boards would all have input into this rule making and they should be satisfied.

QUESTIONS: none

# HOUSE BILL 639

REP. STELLA JEAN HANSEN, District 96, sponsor, opened by saying this bill would allow the Insurance Commissioner to impose an administrative penalty upon an insurer who fails to pay a claim immediately upon proof of loss. The insurer has 20 days to notify the insured why payment of claim is not made. Interest FEBRUARY 11, 1983 Page 2 Business & Industry Committee

at 18% a year is required on delayed payments. The administrative penalty may not exceed \$1,000 for each violation.

# **PROPONENTS:**

KENNETH RUTLEDGE, Mont. Hospital Association: One of the problems hospitals run into with insurance companies is that the company will say the form is not acceptable. This requires the company to provide the hospital with the proper form. We hope to adopt a uniform bill form soon. There are alot of additional costs on hospital staff time requesting payment of unpaid accounts. St. James Hospital in Butte has \$836,000 outstanding accounts, 23% are 60 days or older. It is collectively costing the hospitals a large amount of money because of the slow paying of insurance companies. This bill went into effect in Georgia in July 1982 and it has helped cash flow tremendously.

GLENN McFARLANE, Billings Deaconess Hospital: After verifying a patient's insurance company and sending the claim, we wait 30 days and then send a follow-up letter. At 45 days, a phone call is made and at 60 days, we get the patient involved with the insurance company. 90 days is the general policy for all claims to be paid. We don't like to get the patient involved because it creates an adversary relationship. I have handed out examples of letters we have written the companies and the replies we have received back. (Exhibit #2)

WILLIAM LEARY, President, Montana Hospital Association: In 1982, sixty hospitals charged off \$11 million, exclusive of medicare benefits. A significant portion is the balance left after the insurance company finally pays the bill. If all companies would pay in a timely fashion, we could significantly cut down on this bad debt figure. (Exhibit #3)

CHAD SMITH, Lobbiest, Montana Hospital Association: Slow paying insurance companies reduce the working capital of hospitals. There are certain things that cannot be deferred and borrowing money to cover the slow payment by companies cost interest which is an administrative penalty.

# **OPPONENTS:**

REP. KITSELMAN: There are over 400 health insurance providers in Montana. 90% of those companies do business in a timely manner. There are reasons for slow payment on some claims. It could be a questionable claim or there may be excessive charges by the hospital.

ALAN CAIN, Vice President, Blue Shield: This is a bill that will affect companies that are doing a good job and Blue Shield is one of them. Studies show that we paid 88% of the claims submitted to us in 19 days and 99% in 45 days. Eight to ten percent of the \$594,000 we paid last year is going to go over the 20 day limit. FEBRUARY 11, 1983 Page 3 Business & Industry Committee

There are reasons for slow payment. Co-ordination of benefits from families with more than one company covering is a problem. Many group insurance plans don't pay their premiums on time... we wait for it to be paid, then pay the claims. You can count on two or three weeks to get information back from the doctor. We will have to send the insured and the hospital notification at 20 days. It will cost us \$25,000 a year in postage. We may have to hire one or two more people just to send out these forms. I would suggest you address the companies that they have problems with. The insurance commissioner should have the authority to penalize those companies that are not paying promptly.

LOY GRIMES, Farmers Insurance Exchange: This bill does not specify medical insurance. The Insurance Department is policing these companies pretty well.

TOM HARRISON, Blue Cross: Our organization pays half a million dollars in claims a year. We grew to a position where we couldn't handle claims well. We have recently automated with computer payments and we're handling the situation better now. It is absurd to think of supplying every provider with forms their file cabinets would be bulging. It's true that contacting the patient about late payment creates an adversary relationship. This bill is designed to raise hell and make the patient get on the phone and excite him. It will waste the consumer's time and alot of administrative time. The average claim we pay is \$80. 18% of \$80 is \$14 and for 30 days late it's about \$1.10 - hardly worth the trouble. We don't object to the last provision in the bill. They should hit the companies with a \$1,000 fine if they are habitually late, but don't hit the guys who are doing a good job. I am also representing the Montana Automobile Dealers Assoc. and they oppose this bill.

BOB JAMES, State Farm Insurance: We have a number of different policies where health benefits are paid. We want to know what ones this will affect. We are covered under the Unfair Labor Practices Act. We have no problem with appearing before the Insurance Commissioner's office.

GARY BLEWETT, Administrator, Department of Workmen's Compensation: I would assume Workmen's Compensation is covered under this. We cover all state employees and anyone else who cannot get coverage. We process about 16,000 claims per year. Almost all include medical claims. We are a late payer, certainly far beyond the 20 days even after we have proof of loss. The reason is the rise in the number of claimants and the inability to get on line a computer system for claims. We manage our claims by hand - we have six individuals working them. We have submitted a request for computerization of claims but it's going to take two years. If this act is passed, it will cost considerably more money to Workmen's Compensation. FEBRUARY 11, 1983 Page 4 Business & Industry

NORMA SEIFERT, Montana Insurance Department: We are neither an opponent nor proponent of this bill. I can see where it might create a paper blizzard. There are variables in processing claims. We do have the ability in Title 33 to impose penalties. If our department is going to collect the 18%, we may need extra help. We can go with the Unfair Trade Practices Act but we would be willing to implement this bill.

ROLAND PRATT, Purple Cross Insurance: This bill does not state that it relates to health care in the title. We want to know if this relates to all insurance or health care only.

REP. HANSEN, in closing, said it's the consumer who loses in this situation. The big hardship is cash flow for hospitals.

### QUESTIONS:

REP. WALLIN: You didn't mention Medicare or Medicaid. Are they a problem? Mr. McFarlane: They pay very promptly. Rep. Wallin: Would you assess them the same as other carriers? Mr. McFarlane: Yes.

Rep. Wallin: If a person is self-insured and doesn't pay on time but sets up his own payment plan...Mr. McFarlane: It is my understanding that this bill addresses third party carriers and not individuals.

REP. KADAS: In the Georgia bill, they have 15 days to report as opposed to the 20 working days in this bill. Mr. Rutledge: This was a model after that bill. In Georgia the bill was introduced by the Insurance Commissioner and supported by consumer groups. Rep. Kitselman: Does Georgia have a similar Unfair Trades Practices Act? Mr. Rutledge: I don't know. REP. FABREGA: How would the proponents and opponents feel about turning 180° on this bill and allow the Commissioner to have a hearing and then perhaps put companies who are habitual offender on a 20 day basis after that?

Mr. Cain: I think that would be a reasonable way to approach it. I wonder how much the current mechanism has been utilized? Mr. Smith: We just want to get away from long delays. It would help somewhat to do it the way you said.

#### HOUSE BILL 595

REP. GARY SPAETH, District 71, sponsor, opened by saying this bill transfers the responsibility for examining the articles of incorporation of a proposed domestic insurer from the Attorney General to the State Commissioner of Insurance.

#### PROPONENTS

MARGARET JOHNSON, Assistant Attorney General: There are two steps involved with approval by both offices. The office of the Commissioner has the expertise in this field. We ask that you simply remove reference to the Attorney General since the legal review can occur in the Commissioner's office. FEBRUARY 11, 1983 Page 5 Business & Industry Committee

### **OPPONENTS:** none

#### QUESTIONS: none

### HOUSE BILL 647

REP. KEN NORDTVEDT, District 77, sponsor, opened by saying this bill would put graduates of a four year engineering technology curriculum on the same basis as graduates of four year engineering programs for purposes of taking the exam for engineer-in-training. Right now a mechanical engineer must work 4 years in the field before he can take the test. The main difference in curriculum is the engineer has more math. Engineer Tech's have more of a practical work experience in it. It doesn't seem fair to put off the engineer tech student if he is willing to take the test. If they pass the test, they can be engineers-in-training and work in the field.

# PROPONENTS

MARTIN WESLAN, Bozeman: I am a graduate of Montana Tech 1976. I applied to take the examination. They said I could not take it. I worked with Continental Oil in Oklahoma. They have alot more favorable laws toward registration. If you have a tech degree they will give you a chance at the exam. I feel like the State of Montana let me down. I believe we should have very good registration for engineers because of the complexities. The only way to keep engineers professional is to make the test tougher and weed out those not up to it. If a person knows enough about fundamentals, he should be admitted by the state. The test should be the governing factor.

BILL OLSEN, Montana Contractor's Association: We are a sponsor of a chapter of engineering students at MSU. These engineer techs should be allowed to take the exam.

CODY KARDOKUS, Mechanical Engineering Technology, MSU: Not being able to take the E.I.T. exam as soon as possible hinders people in that many things are forgotten during the 4 year waiting period. A number of students in Mechanical Technology curriculum have been able to pass the E.I.T. in the past. The mechanical engineer technology students at MSU have been granted a charter to join the American Society of Mechanical Engineers which is a professional organization and that in itself should show that we have been recognized by a very esteemed group of engineers.

TERRY JACKSON, Mechanical Engineering Technology, MSU: The law as it stands is unfair and discriminatory. Not allowing technology graduates to take the E.I.T. exam for 4 years causes many good engineers to leave the state for employment. FEBRUARY 11, 1983 Page 6 Business & Industry Committee

#### **OPPONENTS**

MAURICE GUAY, Board Professor Engineer and Land Surveyors: Prior to 1975, graduates of Tech were allowed to take the exam as well as anyone who did not have education. We tried to upgrade everything then and they elected the method we are now under. It was upgraded for the protection of the public. Please don't regress. When we were Sunsetted in 1979, they said we had one of the best laws in the United States.

BILL LARSON, Professor of Engineering, MSU: The tech program is not as rigorous as the engineering program. Many students who cannot make the engineering program decide to go with tech. This is an attempt to gain by legislation what a student was not able to or did not want to gain by education.

H. E. HANSON, Montana Technical Council: Anyone who graduates from an engineering program is allowed to take the E.I.T. exam. If the school is not accredited, they cannot.

REP. HANSEN: I would like to go on record as opposing this bill. My son just completed the civil engineering program and I would not like to see the license weakened.

REP. NORDTVEDT, in closing, said the bill states that the Engineering Tech graduates of a four year program would take the same test that the engineering graduates take. If they pass it means they have mastered the fundamentals of engineering to an acceptable level. They will then all need experience and wait four years. The engineering tech student is asking to show that he has mastered these fundamentals.

#### QUESTIONS:

**REP.** FABREGA: Is the test too easy that you are afraid the tech students will pass it? Prof. Larson: It's a national test and of students who come through an accredited program, 70% pass it. REP. FABREGA: What is the rationale for allowing a tech student to take it four years later? They gain additional experience and then usually Prof. Larson: study in classes designed to help them pass the test. REP. FABREGA: Wouldn't it be better to take the test after coming out of a four year course? Prof. Larson: The reason for the experience aspect is because they have not had the same rigorous training. We are looking out for the welfare of the public. Tech students do get some engineering ethics but not to the degree that eqineering students do. REP. JENSEN: No matter which course you take you can become a registered engineer? Rep. Nordtvedt: The Mechanical Engineer Tech has to work four years, take the test, and wait four more Rep. Jensen: If we pass this law, then his route to a years. professional engineer is shortened four years? Nordtvedt: Yes. REP. ELLISON: That boy took his test in Oklahoma. How many of our neighboring states allow that to happen? Rep. Nordtvedt:

# FEBRUARY 12, 1983 Page 7 Business & Industry Committee

We are one of the more restrictive states. The waiting period for tech students is from zero years to three or four. There are about as many variations as there are states. REP. KADAS: Are there different rates of pay for engineer-intraining and registered engineers? Mr. Hanson: It would be comparable to an architect and a draftsman. REP. BACHINI: Could the 8 hour test be broadened? Mr. Hanson: I could take a high school graduate with four years

of math, give him a book on taking the exam with a concentrated study and he could pass the test. It's on basic fundamentals. There is no way to change the test to replace the educational fundamentals.

REP. PAVLOVICH: If they fail the exam the first time, how long do they have to wait to take it again? Mr. Hanson: Six months.

#### EXECUTIVE SESSION:

#### HOUSE BILL 595

REP. KITSELMAN made the motion DO PASS HOUSE BILL 595. Question: Motion carried unanimously.

# HOUSE BILL 633

REP. PAVLOVICH moved the amendment to eliminate optometrists and plumbers. REP. SCHULTZ: Wouldn't the optometrists and plumbers line up after one year? Rep. Harper: In rule making there will be hearings and if they want to take part in the hearing they can. Question: Motion failed. REP. KADAS moved the amendment to change the effective date until January 1, 1984. Question: Motion carried unanimously. REP. ELLISON moved that HOUSE BILL 633 DO PASS AS AMENDED. Question: Motion carried with Rep. Pavlovich voting no. REP. ELLISON moved the Statement of Intent DO PASS. Question: Motion carried unanimously.

#### HOUSE BILL 647

REP. HARPER moved that HOUSE BILL 647 DO NOT PASS. Should you give any person who can pass the medical exam a license to practice medicine? The test isn't the sorting mechanism. REP. KITSELMAN: All this bill does is weaken the bachelor's degree. REP. METCALF: I don't see how they are suppose to advance if they are not allowed to take the E.I.T. What the corporations do is put the mechanical tech's to work at a lot lesser pay grade and "use" them, in effect, until they can take the exam. Question: The motion that HOUSE BILL 647 DO NOT PASS carried 6-11. (Roll call vote attached) FEBRUARY 11, 1983 Page 8 Business & Industry Committee

REP. METCALF appointed a sub-committee to study House Bill 638 and return with proposed amendments. Members are Rep. Hansen, Rep. Fabrega and Rep. Bachini.

REP. FABREGA: The Select Committee on Economic Development is not a standing committee and they have requested Business & Industry to authorize the drafting of three bills they wish introduced. One bill deals with energy conservation on finished products the second deals with the manufacture of wood stoves and heaters that emit minimal polutants - and one that deals with tax incentives for the manufacture or assembly of renewable energy equipment. REP. HANSEN: I move the three bills be submitted for drafting. Question: Motion carried unanimously.

The hearing adjourned at 12:00 noon.

REP. JERRY METCALF IRMAN

Linda Palmer, Secretary

# STANDING COMMITTEE REPORT

February 11 19 83

MB. SPEAKER:

first reading only ( white )

A BILL FOR AN ACT ENTITLED: "AN ACT ALLOWING A PERSON WITH ENGINEERING TECHNOLOGY TRAINING TO QUALIFY FOR CERTIFICATION AS AN ENGINEER-IN-TRAINING; AND REMOVING A CURRICULUM APPROVAL REQUIREMENT; AMENDING SECTION 37-67-307, MCA."



STATE PUB. CO. Helena, Mont.

.....

JERRY METCALF

Chairman.

# **STANDING COMMITTEE REPORT**

February 11 33

SPEAKER:

MR. ....

We, your committee on BUSINESS & INDUSTRY

<u>first</u> reading dopy ( white )

A BILL FOR AN ACT ENTITLED: "AN ACT TO REQUIRE THE DEPARTMENT OF COMMERCE TO ESTABLISH THE RENEWAL DATES FOR CERTAIN PROFESSIONAL AND OCCUPATIONAL LICENSES BY RULE; AMENDING SECTIONS 37-1-101, 37-9-304, 37-9-305, 37-10-307, 37-14-310, 37-30-307, 37-30-423, 37-67-315, AND 37-69-307, MCA; AND PROVIDING AN EFFECTIVE DATE."

BE AMENDED AS FOLLOWS:

1. Page 9, line 25
Following: "effective"
Strike: "July 1, 1983"
Insert: "January 1, 1984"

AND AS AMENDED

DO PASS

STATEMENT OF INTENT ATTACHED

STATE PUB. CO. Helena, Mont. JERRY METCALF

# MR. SPEAKER:

.... i.j.

WE YOUR COMMITTEE ON BUSINESS & INDUSTRY, HAVING HAD UNDER CONSIDERATION HOUSE BILL HO. 633, FIRST READING COPY WHITE, ATTACH THE FOLLOWING STATEMENT OF INTENT:

# STATEMENT OF INTENT HOUSE BILL 633

A statement of intent is required with House 2111 633 because it provides that the department of commerce may establish renewal dates for certain licneses by rule.

It is the intention of the legislature that in the promulgation of such rules, the department will consult with the affected boards, and, where possible, the professions to be regulated. It is the intention of this legislature that in attempting to meet the needs of the department in maintaining efficient licensing procedures, the needs of the board and the professions regulated are given the closest scrutiny and consideration.

# STANDING COMMITTEE REPORT

Pebruary 11 1933

MR. SPEAKER:

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A BILL FOR AN ACT ENTITLED: "AN ACT TRANSFERRING THE DUTY TO EXAMINE ARTICLES OF INCORPORATION OF PROPOSED DOMESTIC INSURERS FROM THE ATTORNEY GENERAL TO THE STATE COMMISSIONER OF INSURANCE; AMENDING SECTION 33-3-202, MCA; AND PROVIDING AN IMMEDIATE EFFECTIVE DATE."

	Date 247 MBG 247 Do Nor PAS	Date: No:	Date: No:	Date: No:	Date No:	Date No:	Date: No:
PAVLOVICH, Bob	no			WALLIN, Norm	m <b>yeu</b>		
BACHINI, Robert	der			METCALF, Je	Jerry No		
ELLERD, Bob							
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FABREGA, Jay	no						
FAGG, Harrison							
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HARPER. Hal	yes						
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JENSEN. William	ۍ مړ						
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SCHULTZ, Jim	<b>2</b> 80						
CS-31	6-11						

BUSINESS & INDUSTRY COMMITTEE

COMMITTEE

ROLL CALL VOTE ------

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Exhibit #1

# BOARD OF PLUMBERS OPPOSITION TO HB 633

House Bill 633 calls for amendments to different licensing board's statutes to allow the Department of Commerce to set renewal dates. This would allow for staggering of renewal dates.

The Board of Plumbers opposes the bill as the renewal dates for plumbers are already staggered. Each licensee renews his license in the month the license was originally issued. Examination dates are staggered throughout the year to allow for an even distribution of renewal dates.

Attached is a page from the Legislative Audit Committee's report on performance of the Department of Professional and Occupational Licensing (now a bureau under the Department of Commerce). You will note staggered renewal is suggested in this report. One of the methods to accomplish this is listed as "licensees within a particular category can be staggered (i.e., one-twelfth of the Plumbers in each month)." As the current statute already provides for this, the board is opposed to this bill

It should also be noted that should this bill pass with an effective date of July 1, some of the boards which renew by July 1 would be placed in a position of having no renewal deadline, as there may not be adequate time to set a renewal date by administrative rule prior to July 1. Some boards could be placed in financial difficulty should the bill pass. The mandate of renewing most licenses during two particular periods has caused administrative assistants to neglect other administrative duties or has caused the department to hire parttime help to assist them. In addition, the January and July deadlines are inconvenient times of the year in terms of the holiday season, vacations, fiscal year-end and budget activity.

In a survey of states, we found that many other states uses a system for license renewals known as "staggering." Staggering is the use of several renewals coordines so that no one particular time of the year has a large amount of renewals. This can be done in two ways: First, the types of licenses can be staggered throughout the year (i.e., Pharmacists in September and Nurses in December); or, the licensees within a particular category can be staggered (i.e., one-twelfth of the Plumbers in each month). If it were decided to stagger the renewal dates for the boards throughout one year, illustration 10 shows a possible distribution. If biennial renewals were implemented, along with staggering renewals, the renewals could be distributed over the biennium and Illustration 11 shows a possible distribution. (Both illustrations are based on 1979 license data.) The renewal dates shown in these examples were chosen because:

. . . . . .

10 M.P.1

1.

2.

The fiscal year-end period is avoided.

The time periods necessary for preparation and processing of renewals do not overlap.



Health services

P.O. Box 43099 ST. PAUL, MINNESOTA 55184 TELEPHONE: (612) 645-5821

Exhibit #2

January 12, 1983

Billings Deaconess Hospital Broadway at Ninth Ave. N. P.O. Box 2547 Billings, MT 59103

Re: James A. Harper Membership #03132008

Att: Sheryle C. Schmaltz

We have your letter regarding a claim for the above captioned member on the date pf 9-29/10-7-82

Please be advised that this claim was received in our office on 11-22-82. Our normal processing time is 90 days from the date the claim is received in our office.

After the 90 days has expired, you will receive the benefit of \$288.24.

If we may be of further service, please do not hesitate to advise.

Yours very truly,

Cindy Pilot Claims Department

сp



January 28, 1983

Minnesota Protective Life 7901 Flying Cloud Dr. Eden Prairie, Minnesota 55343

Policyholder: John Carlin Patient: same Policy No.: 133-336838, S.S.# 517 70 2062 Admitted: 12-10-82 Discharged: 12-20-82 Date Claim Filed: 12-27-82; 12-17-82 Amount of Claim: 12560.05 and 2183.35 total bill \$14743.40

Dear Sir or Madam:

According to our records the above claim has not been paid. Since we have had no explanation for nonpayment of this claim, we are assuming all information necessary to process the claim has been provided.

Please advise as to the date we may expect payment. Unless word is received promptly, the policyholder will be contacted for payment of the full balance and charged interest after 75 days.

Thank you for taking the time to answer our inquiry.

Sincerely, dazel Forstad

Hazel Borstad Patient Service Representative

2-8-83 The claim is being processed and benefits will be sent soon.

.C. Talbot
Claim Department



January 28, 1983

Union Fidelity 4850 Street Road Trevose, Pennsylvania 19047

Policyholder: Glen Childers Patient: same Policy No.: 10-3 326265, S.S. # 517 07 4538 Admitted: 12-9-82 Discharged: 12-13-82 Date Claim Filed: 12-30-82 Amount of Claim: 2307.15 (balance after medicar \$264.41)

Dear Sir or Madam:

According to our records the above claim has not been paid. Since we have had no explanation for nonpayment of this claim, we are assuming all information necessary to process the claim has been provided.

Please advise as to the date we may expect payment. Unless word is received promptly, the policyholder will be contacted for payment of the full balance and charged interest after 75 days.

Thank you for taking the time to answer our inquiry.

Sincerely,

Elazel Borstack

Hazel Borstad Patient Service Representative





# **UNION FIDELITY LIFE INSURANCE CO.**

UNION FIDELITY OFFICE PARK •TREVOSE, PENNSYLVANIA 19049

Policyowner: All Policy Number: All Uttached

We have received your assignment of benefits for services provided for the above patient. This assignment cannot be honored for the following reason:

Benefits have been denied.

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This policy does not provide benefits for the services which you provided.

П

Benefits were paid direct to the policyowner prior to receipt of your assignment. Please look to the patient for payment.

Other: We are Currently Obtaming additional information from the M

Thank you for your cooperation.

Sincerely,

Maun

N. Lavin **BENEFITS DEPARTMENT** 

01/55

CL1-2106 (181) .

Policyholder: PATRICIA D. HolmgREN Patient: Same Policy No.: Billings Desconess Nospital Admitted: 9-1-82 Discharged: 9-4-82 Date Claim Filed: 9-13-82 Amount of Claim: # 2403.30

ESS HOSP

(3Ad Request for payment)

kati ana 69493 e 400-857-4000

1-28-83

Dear Sir or Madam:

According to our records the above claim has not been paid. Since we have had no explanation for nonpayment of this claim, we are assuming all information necessary to process the claim has been provided.

Please advise as to the date we may expect payment. Unless word is received promptly, the policyholder will be contacted for payment of the full balance and charged interest after 75 days.

Thank you for taking the time to answer our inquiry.

Sincerely, Shuyle & Johnack

Claim was sent to our

Kome Obice for determination and

consured nos netfued at that Ime!

Truika Johnson

1-7-89

# Exhibit #3

## H.B. 638

# 2/11

# 9:00 a.m.

# R.420

- 1. In 1982 Montana's 60 hospitals charged off over \$11 million (exclusive of Medicare \$21,957,413; Medicaid \$4,132,348; and charity \$3,764,842 deductions) in bad debts a significant portion being that balance of the patient's bill left after the insurance companies finally pay the bill. It is our contention that if all companies would process and pay claims in a more timely fashion, we could reach debtors and set up reasonable payment schedules for the balance and significantly cut down on the bad debt.
- 2. Montana hospitals are also employers having some 9,710 F.T.E.s.

As such, cover their employees with a hospitalization insurance program -Blue Shield, Blue Cross, Aetna or in the case of one hospital, self insured. Hospitals pay the single employee premium rate.

- 3. Employees have expressed to administration the slowness of claims processing and have actively asked administration to check with the carrier as to why the claim is taking so long to get paid.
- 4. H.B. 638 is an expression of not only hospital and physician fiscal managers and credit managers but of concern to all employers who pay a significant portion of the premium. It is the start of and key to a true universal claims processing and timely payment system.

White E

			VISITOR'S	REGISTER		
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BILL	HB	647			DATE	2-11
SPONSOR						

NAME	RESIDENCE	REPRESENTING	SUP- PORT	OP- POSE
MARTIN WESTLAND	8379 5.19TH, BOZEMAN	MOET EURRICULUM (HB 647)	$\checkmark$	
CODY KARDOKUS	BOX 63 HERON MT	MCET CURRICULUM (HB 647)		
DOE MERHAR	546 8TH ANE SOUTH MT	MCET CURRICULUM HB(642)	~	
Wratt Lofftus	14522 Hellgate Ln <u>turch MT 59825</u> Buzeman, MT	MCET Curriculum HB(647)		
JASON GREER	505 Nelson Story	MCET CURRICHIUMHIBE	171 /	
TERRY JACKSON		MCET CHERICHIUM	-	
MAURICEEGUM	215 50 3rd MISLA MT	Brd. Hrof. Ener EL.S.		~
It Stanson (	1) ECENA	MONIT. TRC. M. COONCIL		L
Bill Olson		Mt. Contractors	~	
William Larsen	Helena 1013 Kapy Bozeman	Col. of Engr. HB CAT		-
Mike BARTSCH		MICET Circiculum	V	
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IF YOU CARE TO WRITE COMMENTS, ASK SECRETARY FOR LONGER FORM.

		VISITOR'S REGISTER		
	HOUSE	Bus. + Ind.	COMMITTEE	
BILL	HB 638		DATE 2-11	<b>`</b>
SPONSOR				

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NAME	RESIDENCE	REPRESENTING	SUP- PORT	OP- POSE
TSOD JAMES	GIREAT FALLS	STATE FAILM		~
Loy Grimps	Pocatello, Id	Farmens Ins Exch		X
norma Seiffe	+ Helene	Mt. In Rept		
TOM Harrison	Helenz	Blue Cross		-
Acque Coha	"	MPS - BLUE Shield		
the 12 Rurlady	Helence	MT Hosp. Assoc	~	
GLEWN NOF ARLANE	BILINGS	BLOS DEACONESS HOSP.	/	
Roland Viall	Helen	MT Funeral Wincetos		K.
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IF YOU CARE TO WRITE COMMENTS, ASK SECRETARY FOR LONGER FORM.

		VISITOR'S REGISTER		
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BILL 4	B 633		DATE	2-11

SPONSOR

NAME	RESIDENCE	REPRESENTING	SUP- PORT	OP- POSE
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IF YOU CARE TO WRITE COMMENTS, ASK SECRETARY FOR LONGER FORM.

	VISITOR'S REG	ISTER	
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BILL	4B 595	DATE 2-11	<b>`</b>
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NAME	RESIDENCE	REPRESENTING	SUP- PORT	OP- POSE
Margaret Johnson	HElena	ATTY Gen.	$\boldsymbol{\chi}$	
Sanglack	Helena Seleni	ATTY Gen. HD 71	×	
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IF YOU CARE TO WRITE COMMENTS, ASK SECRETARY FOR LONGER FORM.

Name Shiples COMMERCE Address Len Representing Bill No.

Committee On Bist INS				
Date83				
Support				
Oppose				
Amend 1				

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

1. Legislative audit ayrs ago recommended this legislation 2. Willellow dept & este blick senewal dates by rule - allowing for afficient use of stag. 3. 2 graphs distributed & convite from 1980 legalative audit. 4. Acceptation t will not establish any sules with out complete agreement of the logits

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

FORM CS-34 1-83

Name TERRY JACKSON	Committee On Business + Indu
Address A Morth WEstern	Dr, Date 2-11-83
Representing MECH. Engine Reinig	Tich.Support
Bill No. <u>3</u> 697	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY. Comments: 1. The passing of this bill does not make may EngineEring graduate an Engineer in Training but rather gives a person the oppertunity to 2. take the exam, which must be passed in order to be considered an Engineer in Training 3. The haw in my mind is wifair and discensive Alot Allowing Technology graduates to take the 4. E.T.T. Exam for 4 years causes many good EnginEers to leave the state for employment

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

FORM CS-34 1-83

NAME 15 Janson		BILL NO. 118-647
ADDRESS HELENS		DATE 2/11/82
WHOM DO YOU REPRESENT Mour	TECHNICSE	-oonier -
SUPPORT	DPPOSE K	AMEND

PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments:

10 PRESENT COURSE 18 NOT COMPARABLE TO ENGINEERING COU 20 C.T. COURSES ANE FOR INSTALLATIONE & LOHILE ENGINEERING COURSES ARE FOR DESIGN. 3. MATH COURSES ARE Not SimiLAR.

WITNESS STATEMENT	
Name hen Ruthodge	Committee On BEI
Address D.O. Box S119 Helina	Date 2/11/83
Representing	Support
Bill No. <u>AB638</u>	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments: 1.

2.

3.

4.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

Name CODY KARDOKUS	Committee On BUSINESS INDOSTRY
Address BOX 63, HERON MT	Date <u>FEB 11, 1983</u>
Representing MECHANICAL ENGINEERING TECHNA HONTANA STATE UNIVERSITY	LSupport
Bill No. <u>647</u>	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments:

- 1. NOT BEING ABLE TO TAKE THE E.I.T. EXANI AS SOON AS POSSIBLE HINDERS PEOPLE IN THAT MANY THINGS ARE FORGOTTEN DURING THE 4 YEAR WAITING 2. PERIOD.
- 2. A NUMBER OF THE STUDENTS IN MECHANICAL TECHNOLOGY CURRICULUM HAVE BEEN ABLE TO PASS THE F.I.T. IN THE PAST
- 3. THE TEST ITSELF SHOULD BE THE FACTOR WHICH DETERMINES THE ABILITY OF ENGINEER.
- 4. THE MECH. ENG. TECH AT M.S.U. HAS BEEN CRANTED A CHARTER TO JOIN THE AMERICAN SOCIETY OF MECHANICAL ENGINEERS WHICH IS A PROFESSIONIAL ORGANIZATION AND THAT IN ITSELF SHOULD SHOW THAT WE HAVE BEEN RECOGNIZED BY A VERY ESTEEMED GROUP OF ENGINEERS.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

Name B:11 Olson	Committee On Bus. & J. S. S.
Address Helena	Date 2/11/83
Representing Mt. Contractors	Support <u>×</u>
Bill No HB 647	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY. Comments: 1.

2.

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4.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

•	Claims layments
	Committee On <u>HB638</u>
Address 2500 So 5th Pocatello, Id 83201	Date <u>2-11-83</u>
Representing Farmers Insurance Exch	Support
Bill No. <u>#6 638</u>	Oppose <u>×</u>
·	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments: 1. The bill is not specific as to what types of insusance is involved. It is not always passeble to investigate sufficiently to decide complex claims within the prescribed time. 2. Prociduces already established in the Fair clamis fractices. 3.

4.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

FORM CS-34 1-83

Name Bob JAMES	Committee On BtI
Address Box 2885 9. TAUS	Date 21183
Representing STATE FAMM INS.	• Support
Bill No. HB 638	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY. Comments: 1.

2.

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4.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

FORM CS-34 1-83

WITNESS STATEMENT	
Name GHENN MCFARLANE	Committee On
Address 6252 Colden W. TERR, BLos.	Date 2-11-83
Representing BLCS. DEACONESS HOSP.	Support_
Bill No. HB 638	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments: 1.

- 2.
- 3.

4.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

Name William Larsen	_ Commit
Address 1012 Kagy	_ Date _
Representing College of Engr	Suppor
Bill No. <u>HB 647</u>	Oppose
	Amend

Committee On		
Date 2	/11/83	
Support		
Oppose _	<b>L</b>	
Amend		

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY. Comments:

2.

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4.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

FORM CS-34 1-83

Name Mike BARTSCH	Committee On Businiess & Invoctry
Address 215 N. WARREN, HELENA	
Representing Con MONTANA STATE Conversity	Support
Bill No. 1713 6.47	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments: Presently, An Engineering Technologist CANnot 1. TAKE the E.E.T. EXAM until four YEARS After 91 HOUNTICAL This PLACES, At the time, AN UNDO AMOUNT 2. of pressure on this Technologist due to the fact the the major context of the EXAM dEALS with Material taken in All courses of EDUCAtion. After 99 ADUATION AND SUBSEQUENT Employment, the Individual Nethins Material which he or she is directly Involved with but does lose much Knowledge in Surrounding ALENS. This Fact discriminates Against A Technology 4. Student, Who has studied AND PASSED AN ACCREDITED She is Qualified.

I personally don't Know At this time IF I will take the E.I.T. Immediatly upon graduation, but I would Hate to see my future potential limmitED DUE to this catch in the LAW.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

Name Mynett Lefftus	Committee On Ensiness and Indust
Address Treah MT 59815	Date <u>Feb. 11 1993</u>
Representing Mechanical Engineering Technology	
Bill No. <u><i>H B 6 4 7</i></u>	Oppose
	Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments:

1. Letting Engineering Technology Grauates take the E.I.T. Fost after 4 years but not after braduation as The Engineering Graduatos can do discriminates. With Surrounding states allowing Engineering Technology brackat To take the E.I.T. Test upon graduation Technology Graduates 2. generally leave the state of Montang. 3.

4.

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

FORM CS-34 1-83

Name <u>JOE</u>	MERHAR	Committee On 60510550 & INDUSTRY
Address <u>546</u>	EIGHTH AVE SOUTH MT	Date FEBRUARY 11,1483
	MECHANICHI ENGINSENIN. TECHNOICOY CURRICUJUM MONTAWA STATE U	Support
Bill No	647	Oppose
		Amend

AFTER TESTIFYING, PLEASE LEAVE PREPARED STATEMENT WITH SECRETARY.

Comments:

THE MECHANICAL ENGINEERING TECHNOLOGIST HAS THE NECESSHRY 1. BACKGROUND UPON COMPLETING AFOUR YEAR COURSE OF STUDY AT MSY. TO PASS THE EIT EXAM, PAST TESTING HAS SHOWN THIS TO BE A FACT!

- 2. TT is DISCRIMINATORYTO AN ENGINEER TECHNOLOGIST TO HAVE HE/SHE, WAIT FOUR YEARS TO TAKE THIS EXAM AS ITS EASIER TO PARS ATEST WHEN THE MATERIAL IS FRESH IN HIS/HER MIND.
- 3. FATS NOT BEING ABLE TO TAKE THIS TEST TENOS TO DRIVE ENSINGERS CUT OF THE STATE OF MONTANA.
- 4. ABOUT 40% OF THE STATES IN THE UNITER STATES DO NOT REQUIRE THE ENGINEERING TECHNOLOGIST TO WAIT A TWYE PERIOD TO TAKE THIS TEST. THE TEST IS A NATIONALIZED TEST CECEPT CALIFORNIA) SO WAY SHOULD MONTANE LAW BE DIFFERENT FROM THEIRS!

Itemize the main argument or points of your testimony. This will assist the committee secretary with her minutes.

FORM CS-34 1 - 83

I am an assistant professor of mechanical engineering et Montana State University. The following comments are my own personal feelings concerning SB 647. It is my understanding that passage of this bill would allow engineering technology students the opportunity to take the engineerintraming exam at the same stage in their academic training as is now afforded engineering students. The intent of the EIT exam is to establish competency of scientific knowledge basic to the engineering sciences. This knowledge, if it has been attained is not so efficiently recalled by any student after a long period of time has passed. The professional examination, which cannot be attempted until after a proscribed number of years of experience under the quidance of a registered engineer have been completed, is designed to test a relatively specific level of knowledge in a relatively specific areas of engineering. To require that the EIT exam cannot be taken until after a number of years have passed since graduation, during which time work in a specific area of engineering is occurring, is in my opinion

unfair and discriminatory. I am therefol in Javor of passage of This bill. William K. Martinlaly



COLLEGE OF ENGINEERING

MONTANA STATE UNIVERSITY BOZEMAN 59717

February 10, 1983

1983 Montana Legislature Capitol Building Helena, MT 59601

To the Honorable Members of the 1983 Montana Legislature:

I am writing in support of House Bill 647 to allow engineering technology students enrolled in, or graduated from, four-year baccalaureate curricula to take the Engineer-In-Training examination just the same as other engineering students and graduates.

I feel the present rules are discriminatory, unfair, and inadequate. As presently written and enforced, I feel the emphasis is on protecting the positions of existing professional engineers rather than protecting the public.

Sincerely,

T. R. Murphy

Assistant Professor

TRM/tlk